#### PIONEER ENERGY SERVICES CORP

Form 8-K January 09, 2019

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 9, 2019

#### PIONEER ENERGY SERVICES CORP.

(Exact name of registrant as specified in its charter)

Texas 1-8182 74-2088619 (State or other jurisdiction of incorporation) (Commission File Number) (IRS Employer Identification No.)

1250 NE Loop 410, Suite 1000

San Antonio, Texas

78209

(Address of principal executive offices) (ZIP Code)

Registrant's telephone number, including area code: (855) 884-0575

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- q Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- q Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- q Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- q Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company q

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. q

#### Item 7.01 Regulation FD Disclosure.

From time to time, senior management of Pioneer Energy Services (the "Company") meets with groups of investors and business analysts. The slides attached to this report have been prepared in connection with management's participation in such meetings and participation in the Goldman Sachs 2019 Global Energy Conference. The slides provide an update on the Company's operations, revised guidance, and certain recent developments, which among others, include the following:

Fourth Quarter Update and Revised Guidance

Production services revenue is estimated to be down approximately 8% sequentially versus previous guidance of flat to down 4%. In addition, gross margin as a percentage of revenue is estimated to be at the low end or just below the previous guidance of 20% to 23%. Both revenue and gross margin percentage were impacted by softer than expected activity in wireline as completion activity slowed late in the fourth quarter.

Domestic drilling margin per day is expected to be at the high end of the current guidance of \$9,700 to \$10,200 per day.

In Colombia, seven rigs are currently earning revenue.

The slides are included in Exhibit 99.1 to this report and are incorporated herein by reference. The slides are available on the Company's website at www.pioneeres.com.

Safe Harbor Statement

Statements contained in this report and Exhibit 99.1 to this report that state the Company's or its management's expectations and assumptions about future events are forward-looking statements intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. It is important to note that the Company's actual results could differ materially from those projected or assumed in such forward-looking statements. Factors that could affect those results include, among others, those mentioned in the Company's annual report on Form 10-K for the fiscal year ended December 31, 2017 which has been filed with the Securities and Exchange Commission. Item 9.01 Financial Statements and Exhibits.

- (d) Exhibits.
- 99.1 Slides for Company presentations to be used from time to time.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PIONEER ENERGY SERVICES CORP.

/s/ Lorne E. Phillips Lorne E. Phillips Executive Vice President and Chief Financial Officer

Dated: January 9, 2019

## **EXHIBIT INDEX**

Exhibit

Number Exhibit Description

99.1 Slides for Company presentations to be used from time to time.