WESTAMERICA BANCORPORATION
Form 8-K
January 16, 2009
Page 1


## CALIFORNIA

----------
(State or Other Jurisdiction of Incorporation)

| $001-9383$ |  |
| :---: | :---: |
| -------- | $94-2156203$ |
| --------- |  |

1108 Fifth Avenue, San Rafael, California 94901
(Address of Principal Executive Offices) (Zip Code)

$$
\begin{gathered}
(707) 863-6000 \\
\text { (Registrant's Telephone Number, Including Area Code) }
\end{gathered}
$$

Check the appropriate box below if the Form $8-\mathrm{K}$ filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[] Soliciting material pursuant to Rule $14 a-12$ under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR $240.14 \mathrm{~d}-2(\mathrm{~b})$ )
[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4c))

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Exhibits
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99.1 Press release dated January 15, 2009

Item 2.02: Results of Operations and Financial Condition

On January 15, 2009 Westamerica Bancorporation announced their earnings for the fourth quarter of 2008 . A copy of the press release is attached as Exhibit 99.1 to this Form $8-K$ and is incorporated herein by reference.

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Signatures
Pursuant to the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Westamerica Bancorporation
/s/ JOHN "ROBERT" THORSON
------------------------------------------------------------1
John "Robert" Thorson
Senior Vice President and Chief Financial Officer
January 16, 2009

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INDEX TO EXHIBITS
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| Fxhibit No. | Description | Sequentially |
| :---: | :---: | :---: |
| Exhibit No. | Description | Number Page |
| (99.1) | Press release dated | 5-12 |
|  | January 15, 2009 |  |

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FOR IMMEDIATE RELEASE
January 15, 2009

# Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K 

## WESTAMERICA BANCORPORATION REPORTS <br> QUARTERLY AND ANNUAL EARNINGS

San Rafael, CA: Westamerica Bancorporation (NASDAQ: WABC), parent company of Westamerica Bank, today reported net income for the fourth quarter 2008 of $\$ 20.8$ million, or diluted earning per share (EPS) of $\$ 0.71$. Fourth quarter 2008 results include "other than temporary impairment" securities losses of $\$ 1.9$ million net of tax, which reduced EPS by $\$ 0.07$. In the prior year's fourth quarter, Westamerica reported net income of $\$ 21.8$ million, or EPS of $\$ 0.74$. Fourth quarter 2007 results include a $\$ 2.3$ million litigation expense for Westamerica's proportionate share of Visa's litigation exposure and a $\$ 700$ thousand income tax refund. The expense for Visa litigation and the income tax refund combined to reduce net income by $\$ 590$ thousand, or EPS by $\$ 0.02$.
"Our net interest margin increased to 5.44 percent in the fourth quarter 2008 , compared to 5.19 percent in the third quarter 2008 . The margin improvement was in large part due to declining short-term interest rates, which allowed us to reduce our cost of funds. Our credit quality remains relatively healthy in the recessionary economy. Our total non-performing assets were $\$ 14.3$ million at December 31, 2008, compared to $\$ 13.4$ million at September 30, 2008. Our $\$ 44.5$ million reserve for loan losses at December 31, 2008 compares favorably to net loan losses of $\$ 10.7$ million for all of $2008, "$ said Chairman, President and CEO David Payne. "We are pleased to report a 21 percent annualized return on our shareholders' equity for the fourth quarter 2008," continued Payne.

Westamerica reported net income for the year ended December 31, 2008 of $\$ 59.8$ million, or EPS of $\$ 2.04$, compared to net income of $\$ 89.8$ million and EPS of $\$ 2.98$ for 2007. Results for 2008 include gains from the VISA initial public offering, securities losses on FHLMC and FNMA preferred stock, and a $\$ 1$ million tax benefit from adjusting 2007 tax estimates to the filed tax return which combined to reduce net income by $\$ 30.7$ million and EPS by $\$ 1.05$. Results for 2007 include the $\$ 2.3$ million expense for Visa litigation, the $\$ 700$ thousand income tax refund, and life insurance proceeds of $\$ 822$ thousand which combined to increase net income by $\$ 200$ thousand.

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Net interest income on a fully taxable equivalent basis was $\$ 49.9$ million in the fourth quarter of 2008 compared to $\$ 48.7$ million in the prior quarter and $\$ 46.8$ million in the same quarter a year ago. The fourth quarter 2008 net interest margin on a fully taxable equivalent basis was 5.44 percent, compared to 5.19 percent for the previous quarter and 4.53 percent for the fourth quarter of 2007. For the full year 2008, net interest income and the net interest margin on a fully taxable equivalent basis were $\$ 196.3$ million and 5.13 percent, compared to $\$ 185.3$ million and 4.40 percent, respectively, for 2007 .

The provision for credit losses was $\$ 900$ thousand for the fourth quarter of 2008, compared to $\$ 600$ thousand for the previous quarter and $\$ 475$ thousand for the year ago quarter. The increase in the provision for credit losses in the fourth quarter 2008 reflects Management's assessment of credit risk for the Company.

Non-interest income in the fourth quarter of 2008 totaled $\$ 9.9$ million, compared to $\$ 14.7$ million for the year ago quarter. The reduction from the year ago quarter was due to $\$ 3.3$ million in securities losses, lower merchant credit card fees, and lower official check fees.

Non-interest expense for the fourth quarter of 2008 totaled $\$ 26.2$ million compared to $\$ 25.2$ million in the prior quarter and $\$ 27.2$ million in the year ago quarter. The increase from the prior quarter is primarily attributable to higher professional fees and operational losses. The reduction in non-interest

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expense from the year ago quarter is primarily attributable to the Visa litigation charge recorded in the fourth quarter 2007 , offset in part by higher personnel costs and professional fees in the fourth quarter 2008.

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For the full year 2008, non-interest expense was $\$ 100.8$ million compared to $\$ 101.4$ million for 2007. Non-interest expense was increased $\$ 2.3$ million in 2007 with the recognition of Westamerica's proportionate share of Visa's litigation exposure, and reduced $\$ 2.3$ million in 2008 upon Visa's funding of a litigation settlement escrow. Operating expenses increased approximately $\$ 4.0$ million in 2008 compared to 2007 primarily due to higher personnel, data processing, and professional fees, offset in part by lower amortization of identifiable intangible assets.

Shareholders' equity was $\$ 410$ million at December 31, 2008 increased from $\$ 395$ million at December 31, 2007. At December 31, 2008, the equity-to-asset ratio was 10.2 percent, increased from 8.7 percent at December 31, 2007. At December 31, 2008, the Company's assets totaled $\$ 4.0$ billion and loans outstanding totaled \$2.4 billion.

Westamerica Bancorporation, through its wholly owned subsidiary Westamerica Bank, operates 86 branches throughout 21 Northern and Central California counties.

Westamerica Bancorporation Web Address: www.westamerica.com

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For additional information contact:
Westamerica Bancorporation
Robert A. Thorson - SVP \& Chief Financial Officer
707-863-6840
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FORWARD-LOOKING INFORMATION:
The following appears in accordance with the Private Securities Litigation Reform Act of 1995:

This press release may contain forward-looking statements about the Company, including descriptions of plans or objectives of its management for future operations, products or services, and forecasts of its revenues, earnings or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "anticipate," "intend," "plan," "estimate," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could," or "may."

Forward-looking statements, by their nature, are subject to risks and uncertainties. A number of factors - many of which are beyond the Company's control - could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. The Company's most recent annual and quarterly reports filed with the Securities and Exchange Commission, including the Company's Form 10-Q for the quarter ended September 30, 2008 and Form 10-K for the year ended December 31, 2007, describe some of these factors, including certain credit, market, operational, liquidity and interest rate risks associated with the Company's business and operations. Other factors described in these reports include changes in business and economic conditions, competition, fiscal and monetary policies, disintermediation, legislation including the Sarbanes-Oxley Act of 2002 and the Gramm-Leach-Bliley Act of 1999, and mergers and acquisitions.

Forward-looking statements speak only as of the date they are made. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date forward looking statements are made.

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## \#\#\#\#\#\#\#

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WESTAMERICA BANCORPORATION FINANCIAL HIGHLIGHTS
December 31, 2008

1. Net Income Summary.

Public Information January 15, 2009

| 24'08 | Q4'07 | $\begin{gathered} \text { ^Q4'08 / } \\ \text { Q4'07 } \end{gathered}$ | Q3'08 | $\begin{gathered} \text { Q4'08 / } \\ \text { Q3'08 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$49,850 | \$46,812 | 6.5\% | \$48,693 | $2.4 \%$ |
| 900 | 475 | $\mathrm{n} / \mathrm{m}$ | 600 | 50.0\% |
| $(3,269)$ | 0 | $\mathrm{n} / \mathrm{m}$ | $(41,206)$ | $\mathrm{n} / \mathrm{m}$ |
| 13,177 | 14,657 | -10.1\% | 13,707 | -3.9\% |
| 9,908 | 14,657 | $\mathrm{n} / \mathrm{m}$ | $(27,499)$ | $\mathrm{n} / \mathrm{m}$ |
| 0 | 2,338 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 26,166 | 24,868 | 5.2\% | 25,203 | 3.8\% |
| 26,166 | 27,206 | -3.8\% | 25,203 | 3.8\% |
| 32,692 | 33,788 | -3.2\% | $(4,609)$ | $\mathrm{n} / \mathrm{m}$ |
| 11,882 | 11,956 | -0.6\% | $(4,653)$ | $\mathrm{n} / \mathrm{m}$ |
| \$20,810 | \$21,832 | -4.7\% | \$44 | $\mathrm{n} / \mathrm{m}$ |
| 28,884 | 29,213 | -1.1\% | 28,908 | -0.1\% |
| 29,218 | 29,575 | -1.2\% | 29,273 | -0.2\% |
| \$0.72 | \$0.75 | -4.0\% | \$0.00 | $\mathrm{n} / \mathrm{m}$ |
| 0.71 | 0.74 | -4.1\% | 0.00 | $\mathrm{n} / \mathrm{m}$ |
| 2.04\% | 1.90\% |  | 0.00\% |  |
| 20.6\% | 21.7\% |  | 0.0\% |  |
| 5.44\% | 4.53\% |  | 5.19\% |  |
| 43.8\% | 44.3\% |  | $\mathrm{n} / \mathrm{m}$ |  |
| $\begin{aligned} & \$ 0.35 \\ & 49 \% \end{aligned}$ | $\$ 0.34$ | 2.9\% | $\$ 0.35$ | 0.0\% |

2. Net Interest Income.

3. Loans \& Other Earning Assets.

|  | (average volume, dollars in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4'08 | Q4'07 | $\begin{gathered} \text { Q4'08 / } \\ \text { Q4'07 } \end{gathered}$ | Q3'08 | $\begin{array}{cc} \text { Q4.08 / } \\ 03.08 \end{array} \quad 12 / 31$ |
| 1 Total Assets | \$4,053,295 | \$4,556,715 | -11.0\% | \$4,137,232 | -2.0\% \$4,2 |
| 2 Total Earning Assets | 3,654,966 | 4,124,196 | -11.4\% | 3,745,058 | -2.4\% 3,8 |
| 3 Total Loans | 2,399,741 | 2,496,403 | -3.9\% | 2,414,317 | -0.6\% 2,4 |
| 4 Commercial Loans | 586,245 | 615,093 | -4.7\% | 597,176 | -1.8\% |
| 5 Commercial Real Estate Loans | 819,645 | 864,464 | -5.2\% | 830,001 | -1.2\% |
| 6 Consumer Loans | 993,851 | 1,016,846 | -2.3\% | 987,140 | $0.7 \%$ |
| 7 Total Investment Securities | 1,255,225 | 1,627,793 | -22.9\% | 1,330,741 | -5.7\% |
| 8 Available For Sale (Market Value) | 299,494 | 569,832 | -47.4\% | 359,220 | -16.6\% |
| 9 Held To Maturity | 955,731 | 1,057,961 | -9.7\% | 971,521 | -1.6\% |
| 10 HTM Unrealized Gain | 885 | 4,134 | $\mathrm{n} / \mathrm{m}$ | $(15,042)$ | $\mathrm{n} / \mathrm{m}$ |
| 11 Loans / Deposits | $77.0 \%$ | 75.1\% |  | 76.5\% |  |

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WESTAMERICA BANCORPORATION FINANCIAL HIGHLIGHTS December 31, 2008

Public Information January 15, 2009
4. Deposits \& Other Interest-Bearing Liabilities.
(average volume, dollars in thousands)

|  | Q4'08 | Q4'07 | $\begin{gathered} \text { Q4'08 / } \\ \text { Q4'07 } \end{gathered}$ | Q3'08 | $\begin{gathered} \text { Q4'08 / } \\ \text { Q3'08 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Total Deposits | \$3,115,989 | \$3,325,154 | -6.3\% | \$3,154,340 | -1.2\% |
| 2 Noninterest Demand | 1,167,490 | 1,258,496 | -7.2\% | 1,172,953 | -0.5\% |
| 3 Interest-Bearing Transaction | 533,746 | 546,485 | -2.3\% | 539,286 | -1. 0 \% |
| 4 Savings | 742,897 | 805,321 | -7. $8 \%$ | 764,535 | -2.8\% |
| 5 Time greater than \$100K | 479,207 | 512,610 | -6.5\% | 484,396 | -1.1\% |
| 6 Time less than \$100K | 192,649 | 202,242 | -4.7\% | 193,170 | -0.3\% |
| 7 Total Short-Term Borrowings | 450,778 | 726,783 | -38.0\% | 470,109 | -4.1\% |
| 8 Fed Funds Purchased | 325,275 | 544,640 | -40.3\% | 342,338 | -5.0\% |
| 9 Other Short-Term Funds | 125,503 | 182,143 | -31.1\% | 127,771 | -1.8\% |
| 10 Long-Term Debt | 26,651 | 36,794 | -27.6\% | 35,163 | -24.2\% |
| 11 Shareholders' Equity | 401,598 | 398,703 | $0.7 \%$ | 412,133 | -2.6\% |
| 12 Demand Deposits / Total Deposits | $37.5 \%$ | $37.8 \%$ |  | $37.2 \%$ |  |
| 13 Transaction \& Savings Deposits / Total Deposits | $78.4 \%$ | 78.5\% |  | $78.5 \%$ |  |

Deposits / Total Deposits
5. Interest Yields Earned \& Rates Paid.

| Q4'08 |  |  |  | Q4 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q3'08 |  |
| Average | Income/ | Yield */ | Yield*/ | Average |
| Volume | Expense | Rate | Rate | Volume |



Liabilities

| 11 | Total Interest-Bearing Deposits | 1,948,499 | 3,571 | $0.73 \%$ | 1.00\% | 2,066,658 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12 | Interest-Bearing Transaction | 533,746 | 252 | $0.19 \%$ | $0.26 \%$ | 546,485 |
| 13 | Savings | 742,897 | 763 | $0.41 \%$ | $0.55 \%$ | 805,321 |
| 14 | Time less than \$100K | 192,649 | 1,065 | $2.20 \%$ | $2.47 \%$ | 202,242 |
| 15 | Time greater than \$100K | 479,207 | 1,491 | 1.24\% | 1.94\% | 512,610 |
| 16 | Total Short-Term Borrowings | 450,778 | 598 | $0.52 \%$ | 1.63\% | 726,783 |
| 17 | Fed Funds Purchased | 325,275 | 415 | $0.50 \%$ | 1.95\% | 544,640 |
| 18 | Other Short-Term Funds | 125,503 | 183 | $0.58 \%$ | $0.77 \%$ | 182,143 |
| 19 | Long-Term Debt | 26,651 | 423 | $6.34 \%$ | 5.96\% | 36,794 |
|  | t Interest Income and Margin Annualized | (FTE) | \$49,850 | 5.44\% | 5.19\% |  |

6. Noninterest Income.


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WESTAMERICA BANCORPORATION Public Information January 15, 2009
FINANCIAL HIGHLIGHTS
December 31, 2008
7. Noninterest Expense.

8. Provision for Loan Losses.
(dollars in thousands)

|  | Q4.08 | Q4.07 | Q4.07 | Q3.08 |
| :---: | :---: | :---: | :---: | :---: |
| - | $24.08 /$ |  |  |  |
| -03.08 | $12 / 31$ |  |  |  |


| 1 Provision for Loan Losses | $\$ 900$ | $\$ 475$ | $\mathrm{n} / \mathrm{m}$ | $\$ 600$ | $50.0 \%$ |
| :--- | :--- | :---: | ---: | ---: | ---: |
| 2 Gross Loan Losses | 6,881 | 1,162 | $492.2 \%$ | 1,786 | $285.3 \%$ |
| 3 Net Loan Losses | 6,527 | 907 | $619.6 \%$ | 1,467 | $344.9 \%$ |
| 4 Recoveries / Gross | $5 \%$ | $22 \%$ |  | $18 \%$ |  |
| $\quad$ Loan Losses |  |  |  |  |  |
| 5 Average (Avg.) Total Loans | $\$ 2,399,741$ | $\$ 2,496,403$ | $-3.9 \%$ | $\$ 2,414,317$ | $-0.6 \%$ |
| 6 |  |  |  |  |  |

Losses / Avg. Loans 1.08\% 0.14\% $0.24 \%$
(annualized)

7 Provision for Loan Losses /
Avg. Loans (annualized)
8 Provision for Loan Losses / Net Loan Losses
$0.15 \% \quad 0.08 \frac{8}{0}$
$13.8 \%$
$52.4 \%$
$0.10 \%$
$40.9 \%$
9. Credit Quality.
(dollars in thousands)

|  |  | 12/31/08 / |  | 12/31/08 | / |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/08 | 12/31/07 | 12/31/07 | 9/30/08 | 9/30/08 |  |


| 1 | Nonperforming Nonaccrual Loans Nonperforming Nonaccrual | \$8,883 | \$3,164 | 180.8\% | \$12,132 | -26.8\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Loans | 1,143 | 1,688 | -32.3\% | 73 | $1465.8 \%$ |
| 3 | Total Nonaccrual Loans | 10,026 | 4,852 | $106.6 \%$ | 12,205 | -17.9\% |
| 4 | Accruing Loans 90+ Days Past Due | 755 | 297 | 154.2\% | 363 | 108.0\% |
| 5 | Total Nonperforming Loans | 10,781 | 5,149 | 109.4\% | 12,568 | -14.2\% |
| 6 | Repossessed Loan Collateral | 3,505 | 613 | $\mathrm{n} / \mathrm{m}$ | 814 | $\mathrm{n} / \mathrm{m}$ |
| 7 | Total Nonperforming Loans \& |  |  |  |  |  |
| 8 | Repossessed Loan | \$14,286 | \$5,762 | 147.9\% | \$13,382 | $6.8 \%$ |
|  | Collateral | - | === |  | ====== |  |
| 9 | Classified Loans | \$34, 028 | \$24,419 | $39.4 \%$ | \$38, 070 | -10.6\% |
| 0 | Allowance for Loan Losses | \$44,470 | \$52,506 | -15.3\% | \$50, 097 | -11.2\% |
|  | Total Loans Outstanding | 2,382,426 | 2,502,976 | -4.8\% | 2,408,704 | -1.1\% |
|  | Total Assets | 4,032,934 | 4,558,959 | $-11.5 \%$ | 4,089,482 | -1.4\% |

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WESTAMERICA BANCORPORATION Public Information January 15, 2009
FINANCIAL HIGHLIGHTS
December 31, 2008
10. Capital.

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1 Shareholders' Equity
2 Tier I Regulatory Capital
3 Total Regulatory Capital
4 Total Assets
5 Risk-Adjusted Assets
6 Shareholders' Equity /
Total Assets
7 Shareholders' Equity /
Total Loans
8 Tier I Capital /Total Assets
9 Tier I Capital /
Risk-Adjusted Assets
10 Total Capital / Risk-Adjusted
Assets
11 Tangible Equity Ratio
12 Shares Outstanding
13 Book Value Per Share
14 Market Value Per Share

| 12/31/08 | 12/31/07 | $\begin{gathered} 12 / 31 / 08 / \\ 12 / 31 / 07 \end{gathered}$ | 9/30/08 | $\begin{gathered} 12 / 31 / 08 ~ / ~ \\ 9 / 30 / 08 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$409,852 | \$394,603 | 3.9\% | \$399,128 | 2.7\% |
| 288,859 | 278,970 | 3.5\% | 278,117 | 3.9\% |
| 324,455 | 318,089 | 2.0\% | 314,023 | 3.3\% |
| 4,032,934 | 4,558,959 | -11.5\% | 4,089,482 | -1.4\% |
| 2,758,866 | 2,986,737 | -7.6\% | 2,790,304 | -1.1\% |
| 10.16\% | 8.66\% |  | 9.76\% |  |
| 17.20\% | 15.77\% |  | 16.57\% |  |
| 7.16\% | 6.12\% |  | 6.80\% |  |
| 10.47\% | 9.33\% |  | 9.97\% |  |
| 11.76\% | 10.64\% |  | 11.25\% |  |
| 7.01\% | 5.76\% |  | 6.62\% |  |
| 28,880 | 29,018 | -0.5\% | 28,895 | -0.1\% |
| \$14.19 | \$13.60 | 4.4\% | \$13.81 | 2.7\% |
| \$51.15 | \$44.55 | 14.8\% | \$57.53 | -11.1\% |

## 15 Share Repurchase Programs

```
1 6 ~ T o t a l ~ S h a r e s ~ R e p u r c h a s e d ~ / ~
            Canceled
17 Average Repurchase Price
1 8 \text { Net Shares Repurchased}
    (Issued)
```

(shares in thousands)

| Q4'08 | Q4'07 | $\begin{gathered} \text { Q4.08 / } \\ 24.07 \end{gathered}$ | Q3'08 | $\begin{array}{cc} \text { Q4'08 / } \\ \text { Q3'08 } & \\ \hline 12 / 31 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 16 | 491 | $-96.8 \%$ | 108 | -85.4\% |
| \$50.74 | \$44.88 | 13.1\% | \$50.10 | 1.3\% |
| 15 | 360 | $\mathrm{n} / \mathrm{m}$ | (6) | $\mathrm{n} / \mathrm{m}$ |

(unaudited, dollars in thousands)


1 Assets:


| -33.7\% | \$142,678 | $-2.4 \%$ |
| :---: | :---: | :---: |
| -45.9\% | 304,871 | $-5.4 \%$ |
| $-9.2 \%$ | 962,621 | $-1.4 \%$ |
| -4.8\% | 2,408,704 | -1.1\% |
| -15.3\% | $(50,097)$ | -11.2\% |
| -4.6\% | 2,358,607 | -0.9\% |
| -3.6\% | 26,789 | 2.1\% |
| -17.5\% | 15,996 | -4.9\% |
| -0.0\% | 121,702 | -0.0\% |
| 1.3\% | 156,218 | -1.6\% |
| -11.5\% | 4,089,482 | $-1.4 \%$ |


| -7.0\% | \$1,173,852 | -1.3\% |
| :---: | :---: | :---: |
| -3.5\% | 518,944 | 1.2\% |
| $-1.9 \%$ | 751,512 | -0.8\% |
| -6.9\% | 685,480 | -2.9\% |
| -5.2\% | 3,129,788 | -1.1\% |
| -42.7\% | 487,973 | -6.3\% |
| -27.6\% | 26,665 | -0.1\% |
| -31.3\% | 45,928 | $-3.9 \%$ |
| -13.0\% | 3,690,354 | $-1.8 \%$ |
| 5. $2 \%$ | 354,537 | $0.0 \%$ |
| $\mathrm{n} / \mathrm{m}$ | 551 | 88.9\% |
| -12.6\% | 44,040 | 22.9\% |
| 3.9\% | 399,128 | $2.7 \%$ |
| $-11.5 \%$ | \$4,089,482 | $-1.4 \%$ |

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WESTAMERICA BANCORPORATION
Public Information January 15, 2009
FINANCIAL HIGHLIGHTS
December 31, 2008
12. Income Statements.
(unaudited, dollars in thousands, except per-share amounts)

|  |  | Q4'08 / |  | Q4'08 / |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Q4'08 | Q4'07 | Q4'07 | Q3'08 | Q3'08 | $12 / 3$ |

1 Interest and Fee Income:
$\begin{array}{ll}2 & \text { Loans } \\ 3 & \text { Money Market Assets and }\end{array}$ Funds Sold
4 Investment Securities Available For Sale
5 Investment Securities Held to Maturity
6 Total Interest Income

7 Interest Expense:

| 8 | Transaction Deposits |
| :--- | :---: |
| 9 | Savings Deposits |
| 10 | Time Deposits |
| 11 | Short-Term Borrowed Funds |
| 12 | Debt Financing and Notes |
| Payable |  |
| 13 | Total Interest Expense |
| 14 | Net Interest Income |
| 15 | Provision for Loan Losses |
| 16 | Noninterest Income: |
| 17 | Service Charges on Deposit |
| 18 | Merchant Credit Card |
| 19 | ATM Fees \& Interchange |
| 20 | Debit Card Fees |
| 21 | Financial Services |
| 22 | Mortgage Banking |
| 23 | Trust Fees |
| 24 | Net Losses From Equity |
| 25 | Other |

26 Total Noninterest Income

27 Noninterest Expense:
28 Salaries and Related Benefits
29 Occupancy
30 Equipment
31 Data Processing
32 Professional Fees
33 VISA Litigation
34 Other

35 Total Noninterest Expense

36 Income (Loss) Before Income Taxes
37 Income Tax Provision (Benefit)
38 Net Income
$\$ 35,942 \quad \$ 40,214$
13
3,426 6,528

| 10,076 | 11,116 |
| :---: | :---: |
| -----------1 |  |

$\begin{array}{rr}252 & 515 \\ 763 & 1,636 \\ 2,556 & 6,975 \\ 598 & 6,779 \\ 423 & 578\end{array}$

| 4,592 | 16,483 |
| :---: | :---: |
| 44,853 | 41,378 |
| 900 | 475 |


| 7,383 | 7,422 |
| :---: | ---: |
| 2,623 | 2,817 |
| 685 | 709 |
| 917 | 972 |
| 141 | 265 |
| 19 | 32 |
| 255 | 0 |
| $(3,269)$ | 2,137 |
| 1,154 |  |
| ----------------1 |  |

9,908 $\quad 14,657$

12,823
12,366
$3,405 \quad 3,386$
$976 \quad 934$
2,117 2,202
$920 \quad 534$
2,338
$5,925 \quad 5,446$


| $\begin{aligned} & -10.6 \% \\ & \mathrm{n} / \mathrm{m} \end{aligned}$ | $\$ 36,710$ $1$ | $\begin{gathered} -2.1 \% \\ \mathrm{n} / \mathrm{m} \end{gathered}$ |
| :---: | :---: | :---: |
| -47.5\% | 4,041 | -15.2\% |
| -9.4\% | 10,223 | $-1.4 \%$ |
| -14.5\% | 50,975 | $-3.0 \%$ |
| -51.0\% | 346 | -27.2\% |
| -53.4\% | 1,048 | -27.2\% |
| -63.4\% | 3,566 | -28.3\% |
| -91.2\% | 1,954 | -69.4\% |
| -26.9\% | 524 | -19.3\% |

$-38.3 \%$
$3.0 \%$
$50.0 \%$
$-2.3 \%$
$0.4 \%$
$-9.4 \%$
$-5.4 \%$
$-24.3 \%$
$-51.8 \%$
$-13.0 \%$
n/m
$-11.0 \%$
$\mathrm{n} / \mathrm{m}$
$1.6 \%$
$-1.7 \%$
$8.1 \%$
$0.9 \%$
$89.7 \%$
$\mathrm{n} / \mathrm{m}$
$5.2 \%$
$3.8 \%$
$\mathrm{n} / \mathrm{m}$
$\mathrm{n} / \mathrm{m}$
$\mathrm{n} / \mathrm{m}$

| 39 | Average Shares Outstanding | 28,884 | 29,213 | -1.1\% | 28,908 | -0.1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 40 | Diluted Average Shares Outstanding | 29,218 | 29,575 | $-1.2 \%$ | 29,273 | -0.2\% |
| 41 Per Share Data: |  |  |  |  |  |  |
| 42 | Basic Earnings | \$0.72 | \$0.75 | -4.0\% | \$0.00 | $\mathrm{n} / \mathrm{m}$ |
| 43 | Diluted Earnings | 0.71 | 0.74 | -4.1\% | 0.00 | $\mathrm{n} / \mathrm{m}$ |
| 44 | Dividends Paid | 0.35 | 0.34 | 2.9\% | 0.35 | $0.0 \%$ |

