EASTERN CO	
Form 10-K March 11, 2009	
UNITED STATES SECURITIES AND EXCHANGE COMMISSION	
Washington, D.C. 20549	
FORM 10-K	
(Mark One)	
X ANNUAL REPORT PURSUANT TO SECTION 13 or 15(d) OF For the Fiscal Year ended January 3, 2009	THE SECURITIES EXCHANGE ACT OF 1934
OR	
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(	d) OF THE SECURITIES EXCHANGE ACT OF 1934
Commission File Number 0-599	
THE EASTERN COMPANY	
(Exact name of registrant as specified in its charter)	
Connecticut (State or other jurisdiction of	<u>06-0330020</u> (IRS Employer
incorporation or organization)	Identification No.)
112 Bridge Street, Naugatuck, Connecticut (Address of principal executive offices)	<u><b>06770</b></u> (Zip Code)
Registrant s telephone number, including area code(203) 729-2255	
Securities registered pursuant to Section 12(b) of the Act: <b>None</b>	
Securities registered pursuant to Section 12(g) of the Act:	

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( I itle	of (	Class)

Indicate by check mark if the registrant is a well known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes o No X

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes o No X

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Accelerated filer X

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b2 of the Act).

Yes o No X

As of June 28, 2008, the last day of registrant s most recently completed second fiscal quarter, the aggregate market value of the voting stock held by non-affiliates of the registrant was \$80,980,629 (based on the closing sales price of the registrant s common stock on the last trading date prior to that date). Shares of the registrant s common stock held by each officer and director and shares held in trust by the pension plans of the Company have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

As of February 25, 2009, 5,965,681 shares of the registrant s common stock, no par value per share, were issued and outstanding.

# DOCUMENTS INCORPORATED BY REFERENCE

Portions of the annual proxy statement dated March 17, 2009 are incorporated by reference into Part III.

# The Eastern Company

Form 10-K

### FOR THE FISCAL YEAR ENDED JANUARY 3, 2009

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SAFE HARBOR STATEMENT

UNDER THE PRIVATE SECURITIES

LITIGATION REFORM ACT OF 1995

This Annual Report on Form 10-K contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements reflect the Company s current expectations regarding its products, its markets and its future financial and operating performance. These statements, however, are subject to risks and uncertainties that may cause the Company s actual results in future periods to differ materially from those expected. Such risks and uncertainties include, but are not limited to, unanticipated slowdowns in the Company s major markets, changing customer preferences, lack of success of new products, loss of customers, competition, increased raw material prices, problems associated with foreign sourcing of parts and products, worldwide conditions and foreign currency fluctuations that may affect results of operations, and other factors discussed from time to time in the Company s filings with the Securities and Exchange Commission. The Company is not obligated to update or revise the aforementioned statements for those new developments.

### PART I

### ITEM 1 BUSINESS

### (a) General Development of Business

The Eastern Company (the Company ) was incorporated under the laws of the State of Connecticut in October, 1912, succeeding a co-partnership established in October, 1858.

The business of the Company is the manufacture and sale of industrial hardware, security products and metal products from four U.S. operations and six wholly-owned foreign subsidiaries. The Company maintains nine physical locations.

### RECENT DEVELOPMENTS

On August 13, 2008, the Company entered into a joint venture agreement to further develop existing technology for use in the Security Products segment. The joint venture is currently not material to the consolidated financial statements of the Company. The Company's 80% ownership of this joint venture has been consolidated into its financial statements with the remaining 20% ownership accounted for as a minority interest therein.

Effective January 11, 2008 the Company acquired certain assets from Auto-Vehicle Parts Company that included a certain product line owned by one of its divisions, the F.A. Neider Company (Neider). Neider produces the footman loop products, or strap fasteners, which are used to fasten straps, traps, tools, and cargo to a vehicle, container, or trailer. Neider manufactures footman loops used in the following markets: military, aerospace, service body, and trailer. The footman loop product line was integrated into the Company s Industrial Hardware segment. The cost of the Neider acquisition was \$128,325, inclusive of transaction costs.

During the third quarter of 2006, the Company received orders from a military contractor for component parts used in retro-fitting Humvees as part of the military s up-armor program to provide additional troop protection. These component parts were shipped from September 2006 through the early part of the second quarter of 2007. This program resulted in approximately \$39 million in total sales for the Industrial Hardware segment of the Company during the period from September 2006 to April 2007, when the shipments were completed.

Effective November 8, 2006, the Company acquired certain assets of Summit Manufacturing, Inc. (Summit), which was integrated into the Company s Security Products segment. Summit designs and manufactures appliance hardware and accessories, including, but not limited to, oven door latches, oven door switches and smoke eliminators and provides subcontract assembly services. The cost of the Summit acquisition was \$546,000, inclusive of transaction costs and outstanding debt paid at closing, plus the assumption of \$369,000 in current liabilities.

Effective September 25, 2006, the Company acquired certain assets of Royal Lock Corporation (Royal), which was also integrated into the Company's Security Products segment. Royal is a supplier of cam locks, switch locks, padlocks, latches, handles and specialty hardware parts. The cost of the Royal acquisition was \$6,991,000, inclusive of transaction costs, plus the assumption of \$775,000 in current liabilities.

All of the above acquisitions have been accounted for using the purchase method. The acquired businesses are included in the consolidated operating results of the Company from the date of acquisition. Neither the actual results nor the pro forma effects of these acquisitions are material to the Company s financial statements.
In October 2006, the Company s common stock was split 3-for-2.
(b) Financial Information about Industry Segments
Financial information about industry segments is included in Note 11 to the Company s financial statements, included at Item 8 of this Annual Report on Form 10-K.
(c) Narrative Description of Business
The Company operates in three business segments: Industrial Hardware, Security Products and Metal Products.
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#### **Industrial Hardware**

The Industrial Hardware segment consists of Eberhard Manufacturing, Eberhard Hardware Manufacturing Ltd., Canadian Commercial Vehicles Corporation, Eastern Industrial Ltd. and Sesamee Mexicana, S.A. de C.V. The units design, manufacture and market a diverse product line of industrial and vehicular hardware throughout North America. The segment s locks, latches, hinges, handles, lightweight honeycomb composite structures and related hardware can be found on tractor-trailer trucks, moving vans, off-road construction and farming equipment, school buses, military vehicles and recreational boats. They are also used on pickup trucks, sport utility vehicles and fire and rescue vehicles. In addition, the segment manufactures a wide selection of fasteners and other closure devices used to secure access doors on various types of industrial equipment such as metal cabinets, machinery housings and electronic instruments. Eastern Industrial expands the range of offerings of this segment to include plastic injection molding.

Typical products include passenger restraint locks, slam and draw latches, dead bolt latches, compression latches, cam-type vehicular locks, hinges, tool box locks, light-weight sleeper boxes for Class 8 trucks and school bus door closure hardware. The products are sold directly to original equipment manufacturers and to distributors through a distribution channel consisting of in-house salesmen and outside sales representatives. Sales and customer service efforts are concentrated through in-house sales personnel where greater representation of our diverse product lines can be promoted across a variety of markets.

The Industrial Hardware segment sells its products to a diverse array of markets, such as the truck, bus and automotive industries as well as to the industrial equipment, military and marine sectors. Although service, quality and price are major criteria for servicing these markets, the continued introduction of new or improved product designs and the acquisition of synergistic product lines are vital for maintaining and increasing market share.

### **Security Products**

The Security Products segment, made up of Greenwald Industries, Illinois Lock Company/CCL Security Products/Royal Lock, World Lock Company Ltd. and World Security Industries Ltd., is a leading manufacturer of security products. This segment manufactures electronic and mechanical locking devices, both keyed and keyless, for the computer, electronics, vending and gaming industries. The segment also supplies its products to the luggage, furniture, laboratory equipment and commercial laundry industries. Greenwald manufactures and markets coin acceptors and other coin security products used primarily in the commercial laundry markets, as well as hardware and accessories for the appliance industry. In addition, the segment provides a new level of security for the access control, municipal parking and vending markets through the use of smart card technology.

Greenwald s products include timers, drop meters, coin chutes, money boxes, meter cases, smart cards, value transfer stations, smart card readers, card management software, access control units, oven door latches, oven door switches and smoke eliminators. Illinois Lock Company/CCL Security Products/Royal Lock sales include cabinet locks, cam locks, electric switch locks, tubular key locks and combination padlocks. Many of the products are sold under the names SEARCHALERT , PRESTOSEAL , DUO, X-STATICEXCALIBUR , WARLOCK , LITE LOCK , SESAMEE®, BIG TAG®, PRESTOLOCK® and HUSKI . These products are sold to original equipment manufacturers, distributors, route operators, and locksmiths via in-house salesmen and outside sales representatives. Sales efforts are concentrated through national and regional sales personnel where greater representation of our diverse product lines can be promoted across a variety of markets.

The Security Products segment continuously seeks new markets where it can offer competitive pricing and provide customers with engineered solutions for their security needs.

### **Metal Products**

The Metal Products segment, based at the Company s Frazer & Jones facility, is the largest and most efficient producer of expansion shells for use in supporting the roofs of underground mines. This segment also manufactures specialty malleable and ductile iron castings.

Typical products include mine roof support anchors, couplers for railroad braking systems, adjustable clamps for construction and fittings for electrical installations. Mine roof support anchors are sold to distributors and directly to mines, while specialty castings are sold to original equipment manufacturers.

Rising oil and natural gas prices have resulted in increased demand for coal, which has led to increased demand for our highly engineered proprietary mine roof support products produced by this segment of the Company. In addition, this segment has seen an increase in demand in its contract casting business. This is directly related to the weakening U.S. dollar against the

EURO and Chinese RMB, making our malleable and ductile iron contract castings more competitive against global competition.

#### General

Raw materials and outside services were readily available from domestic sources for all of the Company s segments during 2008 and are expected to be readily available in 2009 and the foreseeable future. The Company also obtains materials from Asian affiliated and nonaffiliated sources. The Company has not experienced any significant problems obtaining material from its Asian sources in 2008 and does not expect any such problems in 2009. In 2008, the Company experienced price fluctuations for zinc, brass and stainless steel, used mainly in the Industrial Hardware and Security Products segments, as well as scrap iron used in the Metal Products segment. These higher prices had a negative impact on gross margin in 2008, and will continue to negatively impact gross margin in 2009 if prices do not stabilize or the Company is not able to increase selling prices to its customers.

Patent protection for the various product lines within the Company is limited, but is sufficient to protect the Company s competitive positions. Foreign sales and license agreements are not significant.

None of the Company s business segments are seasonal.

The Company, across all its business segments, has increased its emphasis on sales and customer service by fulfilling the rapid delivery requirements of our customers. As a result, investments in additional inventories are made on a selective basis.

Customer lists for all business segments are broad-based geographically and by markets, and sales are generally not highly concentrated by customer. However, due to the military Humvee retro-fit contract, one customer in the Industrial Hardware Segment accounted for approximately 15% of total sales in 2006 and 14% of total sales in 2007. No other customers equaled 10% or more of the Company s consolidated sales for any year presented.

The dollar amount of the backlog of orders received by the Company is believed to be firm as of the fiscal year end January 3, 2009 at \$18,936,000, as compared to \$22,802,000 at December 29, 2007. The main reasons for the decrease from 2007 to 2008 are the timing of orders received from customers and changes in customer ordering habits, such as not issuing blanket purchase orders due to the uncertain current economic conditions.

The Company encounters competition in all of its business segments. The Company has been successful in dealing with this competition by offering high quality diversified products with the flexibility of meeting customer needs on a timely basis. This is accomplished by effectively using internal engineering resources and cost effective manufacturing capabilities, expanding product lines through product development and acquisitions, and maintaining sufficient inventory for fast turnaround of customer orders. However, imports from Asia and Latin America with favorable currency exchange rates and low cost labor have created additional competitive pressures. The Company currently utilizes three wholly-owned subsidiaries in Asia to help offset offshore competition.

Research and development expenditures in 2008 were \$1,293,000 and represented approximately 1% of gross revenues. In 2007 and 2006 they were \$1,439,000 and \$1,354,000, respectively. The research costs are primarily attributable to the Greenwald Industries and Eberhard Mfg. divisions. Greenwald performs ongoing research, in both the mechanical and smart card product lines, which is necessary in order to remain

competitive and to continue to provide technologically advanced smart card systems. Eberhard develops new products for the various markets they serve based on changing customer requirements to remain competitive. Other research projects include the development of various locks, and transportation and industrial hardware products.
The Company does not anticipate that compliance with federal, state or local environmental laws or regulations will have a material effect on the Company s capital expenditures, earnings or competitive position.
The average number of employees in 2008 was 696.
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### (d) Financial Information about Geographic Areas

The Company includes four separate operating divisions located within the United States, two wholly-owned Canadian subsidiaries (one located in Tillsonburg, Ontario, Canada, and one in Kelowna, British Columbia, Canada), a wholly-owned Taiwanese subsidiary located in Taipei, Taiwan, a wholly-owned subsidiary in Hong Kong, a wholly-owned subsidiary in Shanghai, China, and a wholly-owned subsidiary in Lerma, Mexico.

Individually, the Canadian, Taiwanese, Hong Kong, Chinese and Mexican subsidiaries revenue and assets are not significant. Substantially all other revenues are derived from customers located in the United States.

Financial information about foreign and domestic operations revenues and identifiable assets is included in Note 11 to the Company s financial statements, included at Item 8 of this Annual Report on Form 10-K. Information about risks attendant to the Company s foreign operations is set forth at Item 1A of this Annual Report on Form 10-K.

### (e) Available Information

The Company makes available, free of charge through its Internet website at http://www.easterncompany.com, its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission. The public may read and copy any materials that the Company files with the SEC at the SEC s Public Reference Room, 450 Fifth Street, N.W., Washington, DC 20549 or by calling the SEC at 1-800-SEC-0330. The Company s reports filed with, or furnished to, the SEC are also available on the SEC s website at www.sec.gov.

### ITEM 1A RISK FACTORS

In addition to the other information contained in this Form 10-K and the exhibits hereto and the Company s other filings with the SEC, the following risk factors should be considered carefully in evaluating the Company s business. The Company s business, financial condition or results of operation could be materially adversely affected by any of these risks or additional risks not presently known to the Company, or by risks the Company currently deems immaterial which may also adversely affect its business, financial condition, or results of operations, such as: changes in the economy, including changes in inflation, tax rates and interest rates; risk associated with possible disruption in the Company s operations due to terrorism and other manmade or natural disasters; future regulatory actions, legal issues or environmental matters; loss of, or changes in, executive management; and changes in accounting standards which are adverse to the Company. Also, there can be no assurance that the Company has correctly identified and appropriately assessed all factors affecting its business or that information publicly available with respect to these matters is complete and correct.

The Company s business is subject to risks associated with conducting business overseas.

International operations could be adversely affected by changes in political and economic conditions, trade protection measures, restrictions on repatriation of earnings, differing intellectual property rights, and changes in regulatory requirements that restrict the sales of products or increase costs. Changes in exchange rates between the U.S. dollar and other currencies could result in increases or decreases in earnings, and may adversely affect the value of the Company s assets outside the United States. The Company s operations are also subject to the effects of

international trade agreements and regulations. Although generally these trade agreements have positive effects, they can also impose requirements that adversely affect the Company s business, such as setting quotas on product that may be imported from a particular country into the Company s key markets in North America.

The Company s ability to import products in a timely and cost-effective manner may also be affected by conditions at ports or issues that otherwise affect transportation and warehousing providers, such as port and shipping capacity, labor disputes, severe weather or increased homeland security requirements in the United States or other countries. These issues could delay importation of products or require the Company to locate alternative ports or warehousing providers to avoid disruption to customers. These alternatives may not be available on short notice or could result in higher transit costs, which could have an adverse impact on the Company s business, financial conditions or results of operations.

See also ITEM 7A - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK of this Form 10-K.

In addition, the Company s growth strategy involves expanding sales of its products into foreign markets. There is no guarantee that the Company s products will be accepted by foreign customers or how long it may take to develop sales of the Company s products in these foreign markets.

Increases in the price or reduced availability of raw materials.

Raw materials needed to manufacture products are obtained from numerous suppliers. Under normal market conditions, these raw materials are readily available on the open market from a variety of producers. However, from time to time the prices and availability of these raw materials fluctuate, which could impair the Company s ability to procure the required raw materials for its operations or increase the cost of manufacturing its products. If the price of raw materials increases, the Company may be unable to pass these increases on to its customers and could experience reduction to its profit margins. Also, any decrease in the availability of raw materials could impair the Company s ability to meet production requirements in a timely manner.

Increased competition in the markets the Company services could impact revenues and earnings.

Any change in competition may result in lost market share or reduced prices, which could result in reduced profit margins. This may impair the ability to grow or even maintain current levels of revenues and earnings. While the Company has an extensive customer base, loss of certain customers could adversely affect the Company s business, financial condition or results of operations until such business is replaced, and no assurances can be made that the Company would be able to regain or replace any lost customers.

The Company is required to evaluate its internal control over financial reporting under Section 404 of the Sarbanes-Oxley Act of 2002.

The Company is an accelerated filer as defined in Rule 12b-2 under the Securities Exchange Act of 1934, as amended, and is required to comply with Section 404 of the Sarbanes-Oxley Act of 2002. Section 404 requires the Company to include in its report management s assessment of the effectiveness of the Company s internal control over financial reporting as of the end of the fiscal period for which the Company is filing its 10-K. This report must also include disclosure of any material weaknesses in internal control over financial reporting that the Company has identified. Additionally, the Company s independent registered public accounting firm is required to issue a report on the Company s internal control over financial reporting and their evaluation of the operating effectiveness of the Company s internal control over financial reporting. The Company s assessment requires it to make subjective judgments, and the independent registered public accounting firm may not agree with the Company s assessment. If the Company or its independent registered public accounting firm were unable to complete the assessments within the period prescribed by Section 404 and thus be unable to conclude that the internal control over financial reporting is effective, investors could lose confidence in the Company s reported financial information, which could have an adverse effect on the market price of the Company s common stock or impact the Company s borrowing ability. In addition, changes in operating conditions and changes in compliance with policies and procedures currently in place may result in inadequate internal control over financial reporting in the future.

The inability to identify or complete acquisitions could limit future growth.

As part of its growth strategy, the Company continues to pursue acquisitions of complementary products or businesses. The ability to grow through acquisitions depends upon the Company s ability to identify, negotiate, complete and integrate suitable acquisitions. The Company makes certain assumptions based on the information provided by potential acquisition candidates and also conducts due diligence to ensure the information provided is accurate and based on reasonable assumptions. However, the Company may be unable to realize the anticipated benefits from an acquisition or predict accurately how an acquisition will ultimately affect the business, financial condition or results of operations.

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Demand for new products and the inability to develop and introduce new competitive products at favorable profit margins could adversely affect the Company s performance and prospects for future growth, and the Company would not be positioned to maintain current levels of revenues and earnings.

The uncertainties associated with developing and introducing new products, such as the market demands and the costs of development and production, may impede the successful development and introduction of new products. Acceptance of the new products may not meet sales expectations due to several factors, such as the Company s failure to accurately predict market demand or its inability to resolve technical issues in a timely and cost-effective manner. Additionally, the inability to develop new products on a timely basis could result in the loss of business to competitors.

The Company could be subject to litigation which could have a material impact on the Company s business, financial condition or results of operations.

From time to time, the Company s operations are parties to or targets of lawsuits, claims, investigations and proceedings, including product liability, personal injury, patent and intellectual property, commercial, contract, environmental and employment matters, which are defended and settled in the ordinary course of business. While the Company is unable to predict the outcome of any of these matters, it does not believe, based upon currently available information, that the resolution of any pending matter will have a material adverse effect on its business, financial condition or results of operations. See ITEM 3 LEGAL PROCEEDINGS in this Form 10-K for a discussion of current litigation.

The Company could be subject to additional tax liabilities.

The Company is subject to income tax laws in the United States, its states and municipalities and those of other foreign jurisdictions in which the Company has business operations. These laws are complex and subject to interpretations by the taxpayer and the relevant governmental taxing authorities. Significant judgment and interpretation is required in determining the Company s worldwide provision for income taxes. In the ordinary course of business, transactions arise where the ultimate tax determination is uncertain. Although the Company believes its tax estimates are reasonable, the final outcome of tax audits and any related litigation could be materially different from that which is reflected in historical income tax provisions and accruals. Based on the status of a given tax audit or related litigation, a material effect on the Company s income tax provision or net income may result during the period or periods from the initial recognition of a particular matter in the Company s reported financial results to the final closure of that tax audit or settlement of related litigation when the ultimate tax and related cash flow is known with certainty.

The Company s goodwill or indefinite-lived intangible assets may become impaired, which could require a significant charge to earnings to be recognized.

Under accounting principles generally accepted in the United States, goodwill and indefinite-lived intangible assets are not amortized but are reviewed for impairment at least annually. Future operating results used in the assumptions, such as sales or profit forecasts, may not materialize, and the Company could be required to record a significant charge to earnings in the financial statements during the period in which any impairment is determined, resulting in an unfavorable impact on our results of operations. Numerous assumptions are used in the evaluation of impairment, and there is no guarantee that the Company s independent registered public accounting firm would reach the same conclusion as the Company or an independent valuation firm, which could result in a disagreement between management and the independent registered public accounting firm.

The Company may need additional capital in the future, and it may not be available on acceptable terms, if at all.

From time-to-time, the Company has historically relied on outside financing to fund expanded operations, capital expenditure programs and acquisitions. The Company may require additional capital in the future to fund operations or strategic opportunities. The Company cannot be assured that additional financing will be available on favorable terms, or at all. In addition, the terms of available financing may place limits on the Company s financial and operating flexibility. If the Company is unable to obtain sufficient capital in the future, the Company may not be able to expand or acquire complementary businesses and may not be able to continue to develop new products or otherwise respond to changing business conditions or competitive pressures.

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The Company s stock price is highly volatile due to low float, which is the number of shares of the Company s common stock that are outstanding and available for trading by the public.

The Company s stock price may change dramatically when buyers seeking to purchase shares of the Company s common stock exceed the shares available on the market, or when there are no buyers to purchase shares of the Company s common stock when shareholders are trying to sell their shares.

The Company may not be able to reach acceptable terms for contracts negotiated with its labor unions and be subject to work stoppages or disruption of production.

The Company has been successful in negotiating new contracts over the years, but cannot guarantee that will continue. Failure to negotiate new union contracts could result in disruption of production, inability to deliver product or a number of unforeseen circumstances, any of which could have an unfavorable material impact on the Company s results of operations or financial statements. The Company does not have any union contracts that expire during 2009.

Deterioration in the creditworthiness of several major customers could have a material impact on the Company s business, financial condition or results of operations.

Included as a significant asset on the Company s balance sheet is accounts receivable from our customers. If several large customers become insolvent or otherwise unable to pay for products, or become unwilling or unable to make payments in a timely manner, it could have an unfavorable material impact on the Company s results of operations or financial statements. Although the Company is not dependent on any one customer, and the Company does not have any customers exceeding 10% of total accounts receivable, deterioration in several major customers at the same time could have an unfavorable material impact on the Company s results of operations or financial statements.

The Company s operating results may fluctuate, which makes the results of operations difficult to predict and could cause the results to fall short of expectations.

The Company s operating results may fluctuate as a result of a number of factors, many outside of our control. As a result, comparing the Company s operating results on a period-to-period basis may not be meaningful, and past results should not be relied upon as an indication of future performance. Quarterly, year to date and annual costs and expenses as a percentage of revenue may differ significantly from historical or projected rates. Future operating results may fall below expectations. These types of events could cause the price of the Company s stock to fall.

New or existing U.S. or foreign laws could subject the Company to claims or otherwise impact the Company s business, financial condition or results of operations.

The Company is subject to a variety of laws in both the U.S. and foreign countries that are costly to comply with, can result in negative publicity and diversion of management time and effort, and can subject the Company to claims or other remedies.

ITEM 1B	UNRESOLVED STAFF COMMENTS
None.	
ITEM 2	PROPERTIES
The corporate office of land.	e of the Company is located in Naugatuck, Connecticut in a two-story 8,000 square foot administrative building on 3.2 acres
	s properties are owned or leased and are adequate to satisfy current requirements. All of the Company s properties have the to cover any long-term expansion requirements.
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### The Industrial Hardware Group includes the following:

The Eberhard Manufacturing Division in Strongsville, Ohio owns 9.6 acres of land and a building containing 138,000 square feet, located in an industrial park. The building is steel frame, one-story, having curtain walls of brick, glass and insulated steel panel. The building has two high bays, one of which houses two units of automated warehousing.

The Eberhard Hardware Manufacturing, Ltd., a wholly-owned Canadian subsidiary in Tillsonburg, Ontario, owns 4.4 acres of land and a building containing 31,000 square feet in an industrial park. The building is steel frame, one-story, having curtain walls of brick, glass and insulated steel panel. It is particularly suited for light fabrication, assembly and warehousing and is adequate for long-term expansion requirements.

The Canadian Commercial Vehicles Corporation, a wholly-owned subsidiary in Kelowna, British Columbia, leases 55,415 square feet of building space located in an industrial park. The building is made from brick and concrete, contains approximately 5,400 square feet of office space on two levels and houses a modern paint booth for finishing our products. The building is protected by a F1 rated fire suppression system and alarmed for fire and security. The current lease expires December 31, 2009 and is renewable.

The Eastern Industrial Ltd., a wholly-owned subsidiary in Shanghai, China, leases brick and concrete buildings containing approximately 45,600 square feet, located in both industrial and commercial areas. A five-year lease was signed in 2003, which expired on September 8, 2008 and was extended through March 31, 2009. Eastern Industrial Ltd. will be relocating in March 2009 to a lower cost leased facility. The new facility will consist of brick and concrete buildings containing approximately 47,500 square feet with a five-year lease expiring on March 31, 2014.

The Sesamee Mexicana subsidiary moved in February 2009 into a leased facility containing approximately 22,500 square feet located in an industrial park in Lerma, Mexico. The current lease expires December 31, 2009 and is renewable. The building is steel framed with concrete block and glass curtain walls.

#### The Security Products Group includes the following:

The Greenwald Industries Division in Chester, Connecticut owns 26 acres of land and a building containing 120,000 square feet. The building is steel frame, one story, having brick over concrete blocks.

The Illinois Lock Company/CCL Security Products/Royal Lock Division owns 2.5 acres of land and a building containing 44,000 square feet in Wheeling, Illinois. The building is brick and located in an industrial park. The Company is also leasing approximately 10,000 square feet of warehouse space occupied by Royal Lock through March 2009.

The World Lock Co. Ltd. subsidiary leases 5,285 square feet located in Taipei, Taiwan. The building is made from brick and concrete and is protected by a fire alarm and sprinklers.

The Metal Products Group consists of:

The Frazer and Jones Division in Solvay, New York owns 17.9 acre	es of land and buildings containing 205,000 square feet constructed for
foundry use. These facilities are well adapted to handle the division	s current and future casting requirements.

All owned properties are free and clear of any encumbrances.

### ITEM 3 LEGAL PROCEEDINGS

During 2008, the Company reached a settlement relating to an investigation by the U.S. Department of Environmental Protection and N.Y. Department of Environmental Conservation relating to various anonymous complaints regarding its metal castings facility. Settlement payments and remediation costs approximated \$250,000.

During 2008, the U.S. Environmental Protection Agency identified the Company as a potentially responsible party in connection with a site in Cleveland, Ohio based on the ownership of the site by a division of the Company in the 1960 s. According to the Agency, the current occupant of the site filed bankruptcy, leaving behind plating operations which required remedial action. The Company declined to participate in the remedial action, and intends to defend against any efforts of the Agency to impose any liability against the Company for environmental conditions on this site which may have occurred in the years since its ownership.

There are no other legal proceedings, other than ordinary routine litigation incidental to the Company s business, to which either the Company or any of its subsidiaries is a party or to which any of their property is the subject.

### ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter ended January 3, 2009.

### PART II

# ITEM 5 MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company s common stock is traded on the NYSE Alternext (formerly the American Stock Exchange) (ticker symbo**EML**). The approximate number of record holders of the Company common stock on January 3, 2009 was 560.

High and low stock prices and dividends for the last two years were:

	2008			2007			
	Market Pric	ee			Market Pric	e	
Quarter	High	Low	Dividend	Quarter	High	Low	Dividend
First	\$18.55	\$14.51	\$.08	First	\$29.30	\$18.99	\$.08
Second	20.00	15.00	.08	Second	33.90	24.00	.08
Third	16.10	13.10	.08	Third	29.28	16.00	.08
Fourth	13.40	7.88	.09	Fourth	23.77	17.28	.08

The Company increased the dividend rate by 12.5% in the fourth quarter of 2008. The Company expects to continue its policy of paying regular cash dividends, although there is no assurance as to future dividends because they are dependent on future earnings, capital requirements, and financial conditions. The payment of dividends is subject to the restrictions of the Company s loan agreement if such payment would result in an event of default. See Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations, and Note 5 to the Company s financial statements included at Item 8 of this Annual Report on Form 10-K.

The following table sets forth information regarding securities authorized for issuance under the Company s equity compensation plans as of January 3, 2009, including the Company s 1995, 1997 and 2000 plans.

### **Equity Compensation Plan Information**

Equity Compensation 1 and information						
	Number of securities to be		Number of securities remaining			
	issued upon exercise of outstanding options,	Weighted-average exercise price of outstanding options, warrants	available for future issuance under equity compensation plans (excluding			
Plan category	warrants and rights	and rights	securities reflected in column (a))			
	(a)	(b)	(c)			
Equity compensation plans approved						
by security holders	$363,000^{1}$	\$10.49	$367,500^2$			
Equity compensation plans not						
approved by security holders	$75,000^3$	10.17	-			
Total	438,000	10.43	367,500			

<sup>&</sup>lt;sup>1</sup> Includes options outstanding under the 1995 and 2000 plans.

<sup>&</sup>lt;sup>2</sup> Includes shares available for future issuance under the 2000 plan.

<sup>&</sup>lt;sup>3</sup> Includes options outstanding under the 1997 plan.

On September 17, 1997 the Compensation Committee of the Board of Directors of the Company adopted The Eastern Company 1997 Directors Stock Option Plan (the 1997 Plan ) which by its terms expired on September 16, 2007. The 1997 Plan authorized the grant of non-qualified stock options to the non-employee directors of the Company to purchase shares of common stock. The exercise price of any options granted under the 1997 Plan was set by the Compensation Committee. However, all options granted under the 1997 Plan have required an exercise price equal to 100% of the fair market value of the shares of common stock of the Company on the date of grant. While no more shares are available for grant under the plan, there are 75,000 shares reserved for issuance resulting from previous stock option grants.

Each director who is not an employee of the Company ( Outside Director ) is paid a director s fee for his services at the annual rate of \$24,600. All annual fees paid to non-employee members of the Board of Directors of the Company are paid in common stock of the Company or cash, in accordance with the Directors Fee Program adopted by the shareholders on March 26, 1997 and amended on January 5, 2004. The directors make an annual election, within a reasonable time before their first quarterly payment, to receive their fees in the form of cash, stock or a combination thereof. The election remains in force for one year.

(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c ) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number that May Yet Be Purchased Under the Plans or Programs
-	-	-	-
-	-	-	-
15,795	\$13.29	-	-
15,795	\$13.29	-	-
	Number of Shares Purchased	Number of Shares Purchased Price Paid per Share	Number of Shares Purchased as Part of Publicly Announced Plans or Programs

The Company does not have any share repurchase plans or programs. The figures shown in the table above are for shares delivered to the Company to exercise stock options.

### **Stock Performance Graph**

The following graph sets forth the Company s cumulative total shareholder return based upon an initial \$100 investment made on December 31, 2003 (i.e., stock appreciation plus dividends during the past five fiscal years) compared to the Dow Jones Wilshire 5000 Index and the S&P Industrial Machinery Index.

The Company manufactures and markets a broad range of locks, latches, fasteners and other security hardware that meets the diverse security and safety needs of industrial and commercial customers. Consequently, while the S&P Industrial Machinery Index being used for comparison is the standard index most closely related to the Company, it does not completely represent the Company s products or market applications. The Dow Jones Wilshire 5000 is a market index made up of 5,000 publicly-traded companies, including those having both large and small capitalization.

	Dec. 03	Dec. 04	Dec. 05	Dec. 06	Dec. 07	Dec. 08
The Eastern Company	\$100	\$131	\$131	\$199	\$191	\$92
Wilshire 5000	\$100	\$112	\$120	\$139	\$146	\$92
S&P © Industrial Machinery	\$100	\$118	\$116	\$132	\$160	\$96

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ITEM 6 SELECTED FINANCIAL DATA

	2008	2008 2007		2005	2004	
INCOME STATEMENT ITEMS (in thousands)						
Net sales	\$ 135,878	\$ 156,281	\$ 138,465	\$ 109,107	\$ 100,130	
Cost of products sold	110,415	120,343	103,882	84,375	74,999	
Depreciation and amortization	4,128	4,370	3,746	3,460	3,461	
Interest expense	1,064	1,289	1,098	1,014	1,044	
Income before income taxes and minority interest	6,002	14,845	14,846	7,020	6,829	
Income taxes	1,538	4,765	5,187	2,653	2,071	
Net income before minority interest	4,464	10,081	9,659	4,367	4,758	
Minority interest	41					
Net income	4,505	10,081	9,659	4,367	4,758	
Dividends	1,938	1,802	1,715	1,600	1,596	
BALANCE SHEET ITEMS (in thousands)						
Inventories	\$ 30,797	\$ 30,491	\$ 28,043	\$ 20,768	\$ 20,478	
Working capital	48,745	47,028	35,546	31,223	26,692	
Property, plant and equipment, net	23,911	25,234	25,816	22,397	23,907	
Total assets	106,017	108,352	103,485	81,622	78,072	
Shareholders equity	62,482	70,817	54,391	46,172	43,817	
Capital expenditures	2,331	2,868	6,722	1,750	2,062	
Long-term obligations, less current portion	11,429	14,383	17,507	12,384	11,805	
PER SHARE DATA						
Net income per share						
Basic	\$ .77	\$ 1.79	\$ 1.76	\$ .80	\$ .87	
Diluted	.73	1.68	1.67	.75	.85	
Dividends	.33	.32	.31	.29	.29	
Shareholders equity (Basic)	10.63	12.58	9.94	8.47	8.05	
Average shares outstanding: Basic	5,875,140	5,631,073	5,474,137	5,455,073	5,441,312	
Diluted	6,159,563	5,989,754	5,768,108	5,828,837	5,618,552	

The information in the table above reflects a 3-for-2 stock split effective October 2006.

# ITEM 7 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### **Summary**

Net sales for 2008 decreased 13% to \$135.9 million from \$156.3 million in 2007. Net income for 2008 decreased to \$4.5 million, or \$.73 per diluted share, from \$10.1 million, or \$1.68 per diluted share in 2007. Net sales and net income in 2007 were favorably impacted by shipments of approximately \$20.5 million from the Industrial Hardware segment to fulfill orders received in September 2006 to produce door latching components for a military project to up-armor existing Humvees. The military project was completed in April of 2007. The Company s core business units sales in 2008 of \$135.9 million were comparable to 2007. Net sales in the Industrial Hardware segment decreased approximately 26% in 2008, as a consequence of the military project that benefited the 2007 period and softness in the Class 8 truck market. Sales decreased in the Security Products segment by 9%, resulting from the economic slowdown in the many markets we serve. The Metal Products segment sales increased by 48%, primarily resulting from increased shipments of mine roof support products.

The following table shows, for the fourth quarter of 2008 and 2007, selected line items from the consolidated statements of income as a percentage of net sales, by segment.

	2008 Fou	ırth Qı	ıarter					
	Industrial Hardware		Security Products		Metal			
					Products		Total	
Net sales	100.0	%	100.0	%	100.0	%	100.0	%
Cost of products sold	72.7	%	76.8	%	106.1	%	80.3	%
Gross margin	27.3	%	23.2	%	-6.1	%	19.7	%
Selling and administrative expense	14.8	%	18.2	%	8.9	%	14.9	%
Operating profit	12.5	%	5.0	%	-15.0	%	4.8	%
	2007 Fou	ırth Qı	ıarter					
	Industrial Hardware		Security	Metal				
			Products		Products		Total	
Net sales	100.0	%	100.0	%	100.0	%	100.0	%
Cost of products sold	78.6	%	76.1	%	101.5	%	79.9	%
Gross margin	21.4	%	23.9	%	-1.5	%	20.1	%
Selling and administrative expense	14.6	%	16.0	%	19.2	%	15.7	%
Operating profit	6.8	%	7.9	%	-20.7	%	4.4	%

The following table shows the amount of change from the fourth quarter of 2007 to the fourth quarter of 2008 in sales, cost of products sold, gross margin, selling and administrative expenses and operating profit, by segment (dollars in thousands).

Net sales Volume Prices New Products	Industrial Hardware \$ (813 -15.6 2.6 7.8 -5.2	) % % <u>%</u>	Security Products \$ (2,939 -25.3 4.4 0.8 -20.1	) % % <u>%</u>	Metal Products \$ 2,301 49.2 10.9 4.6 64.7	T \$ % % <u>%</u> %	Cotal (1,451 -13.0 4.3 <u>4.4</u> -4.3	) % % <u>%</u>
Cost of products sold	\$ (1,508 -12.3	) %	\$ (2,150 -19.3	) %	\$ 2,603 72.1	\$	(1,055 -3.9	) %
Gross margin	\$ 695 20.8	%	\$ (789 -22.6	) %	\$ (302 -556.7	) \$	(396 -5.8	) %
Selling and administrative expenses	\$ (94 -4.1	) %	\$ (222 -9.4	) %	\$ (159 -23.4	) \$	(475 -9.0	) %
Operating profit	\$ 789 74.3	%	\$ (567 -49.3	) %	\$ (143 -19.4	) \$	79 5.4	%

Net sales in the fourth quarter of 2008 decreased 4% to \$32.3 million from \$33.8 million a year earlier. Net income for the quarter increased 20% to \$1.1 million (or \$.17 per diluted share) from \$887,000 (or \$.15 per diluted share) a year earlier. The decrease in sales from 2007 to 2008 is primarily attributable to the economic slowdown in many of the markets served by our Industrial Hardware and Security Products segments. The decrease in sales volume of existing products in those two segments was partially offset by the introduction of new products and price increases to customers, in addition to increased demand for products from the Metal Products segment. The increase in profit from 2007 to 2008 is the result of the 2007 period being reduced by a \$250,000 environmental contingency reserve that was recorded in December 2007 related to the Metal Products segment.

Gross margin for the fourth quarter of 2008 decreased 5.8% from the fourth quarter of 2007. The decrease is primarily the result of lower sales volume in the 2008 fourth quarter in the Industrial Hardware and Security Products segment as a result of the economic slowdown which affected many of the markets we serve, as well as an increase in research and development expenses in the 2008 period.

Selling and administrative expenses for the fourth quarter of 2008 decreased 9.0% compared to the prior year quarter. The overall decrease was due to lower payroll and payroll related charges and the impact of the \$250,000 environmental contingency reserve set up in the fourth quarter of 2007.

On December 30, 2006, the Company adopted the recognition and disclosure provisions of SFAS No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No.* 87, 88, 106, and 132(R) (SFAS No. 158), which was issued by the FASB in September 2006. This standard requires employers to recognize the underfunded or overfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in the funded status in the year in which the changes occur through accumulated other comprehensive income. Additionally, SFAS No. 158 requires employers to measure the funded status of a plan as of the date of its year-end statement of financial position. As allowed under SFAS 158, the Company adopted the measurement date provision in 2008. See also Note 10, Retirement Benefit Plans, included at Item 8 of this 10-K.

In June 2006, the FASB issued Interpretation No. 48 (FIN 48A) counting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (SFAS 109). This interpretation clarifies the accounting for uncertainty in income taxes recognized in a company s financial statements in accordance with SFAS 109, Accounting for Income Taxes. FIN 48 details how companies should recognize, measure, present, and disclose uncertain tax positions that have been or are expected to be taken. As such, financial statements will reflect expected future tax consequences of uncertain tax positions presuming the taxing authorities full knowledge of the position and all relevant facts. The Company adopted FIN 48 in the first quarter of 2007. See also Note 8, Income Taxes, included at Item 8 of this Form 10-K.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements*, (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring the fair value of assets and liabilities, and expands disclosure requirements regarding the fair value measurement. SFAS 157 does not expand the use of fair value measurements. This statement, as issued, is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. FASB Staff Position (FSP) FAS No. 157-2 was issued in February 2008 and deferred the effective date of SFAS 157 for non-financial assets and liabilities to fiscal years beginning after November 2008. As such, the Company adopted SFAS 157 as of December 30, 2007 for financial assets and liabilities only. There was no material impact on the Company s consolidated financial statements. As of January 3, 2009, the Company s financial liability subject to SFAS 157 consisted of an interest rate swap agreement (included in Interest rate swap obligation on the consolidated balance sheets). The Company determined fair value for the derivative liability based on third party valuation models (i.e. Level 2 as defined under SFAS 157). The Company does not have any financial assets subject to SFAS 157. The adoption of SFAS No. 157 related to the Company s financial assets and liabilities did not have a material impact on the fair value measurement or require expanded disclosures. See also Note 13, Financial Instruments and Fair Value Measurements, included at Item 8 of this Form 10-K.

In February 2007, the FASB issued SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115* (SFAS 159). SFAS 159 expands the use of fair value accounting but does not affect existing standards which require assets or liabilities to be carried at fair value. The objective of SFAS 159 is to improve financial reporting by providing companies with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Under SFAS 159, a company may elect to use fair value to measure eligible items at specified election dates and report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. Eligible items include, but are limited to, accounts receivable, accounts payable, and issued debt. If elected, SFAS 159 was effective for the Company s 2008 fiscal year. The Company has not elected to measure any additional assets or liabilities at fair value that are not already measured at fair value under existing standards.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS No. 141(R)), which replaces SFAS No. 141. This standard significantly changes the principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any non-controlling interest in the acquiree. The statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. This statement is effective prospectively, except for certain retrospective adjustments to deferred tax balances, for fiscal years beginning after December 15, 2008. The Company has not determined the impact, if any, of the adoption of SFAS No. 141(R).

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB No. 51, (SFAS No. 160 SFAS 160 clarifies the classification of noncontrolling interests in consolidated balance sheets and reporting transactions between the reporting entity and holders of noncontrolling interests. Under this statement, noncontrolling interests are considered equity and reported as an element of consolidated equity. Further, net income encompasses all consolidated subsidiaries with disclosure of the attribution of net income between controlling and noncontrolling interests. SFAS No. 160 is effective prospectively for fiscal years beginning after December 15, 2008. The Company has not determined the impact, if any, of the adoption of SFAS No. 160.

In March 2008, the FASB issued SFAS No. 161, *Disclosures About Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133* (SFAS No. 161), which expands the disclosure requirements in SFAS 133 about an entity s derivative instruments and hedging activities. SFAS No. 161 expands the disclosure provisions to apply to all entities with derivative instruments subject to SFAS No. 133 and its related interpretations. The provisions also apply to related hedged items, bifurcated derivatives, and nonderivative instruments that are designated and qualify as hedging instruments. Entities with instruments subject to SFAS No. 161 must provide more robust qualitative disclosures and expanded quantitative disclosures. Such disclosures, as well as existing SFAS No. 133 required disclosures, generally will need to be presented for every annual and interim reporting period. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. The Company has not determined the impact, if any, of the adoption of SFAS No. 161.

In April 2008, the FASB issued FSP SFAS No. 142-3, *Determination of the Useful Life of Intangible Assets* (FSP SFAS No. 142-3). FSP SFAS No. 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets* (SFAS No. 142). The intent of FSP SFAS No. 142-3 is to improve the consistency between the useful life of a recognized intangible asset under SFAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141(R) and other applicable accounting literature. FSP SFAS No. 142-3 is effective for financial statements issued for fiscal years beginning after December 15, 2008 and must be applied prospectively to intangible assets acquired after the effective date. The Company has not determined the impact, if any, of the adoption of FSP SFAS No. 142-3.

In May 2008, the FASB issued SFAS No. 162, *Hierarchy of Generally Accepted Accounting Principles* (SFAS No. 162). This statement is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements of nongovernmental entities that are presented in conformity with GAAP. This statement will be effective 60 days following the U.S. Securities and Exchange Commission s approval of the Public Company Accounting Oversight Board amendment to AU Section 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles*. The Company has not determined the impact, if any, of the adoption of SFAS No. 162.

In June 2008, the FASB issued Staff Position ("FSP") Emerging Issue Task Force ("EITF") Issue No. 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* ("FSP EITF 03-6-1"). FSP EITF 03-6-1 provides that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008. Upon adoption, a company is required to retrospectively adjust its earnings per share data, including any amounts related to interim periods, summaries of earnings and selected financial data, to conform to the provisions of FSP EITF 03-6-1. The Company has not determined the impact, if any, of the adoption of FSP EITF 03-6-1.

In December 2008, the FASB issued FSP SFAS No. 132(R)-1, Employers Disclosures about Postretirement Benefit Plan Assets (FSP SFAS 132(R)-1), which requires additional disclosures for employers pension and other postretirement benefit plan assets. As pension and other postretirement benefit plan assets were not included within the scope of SFAS No. 157, FSP SFAS 132(R)-1 requires employers to disclose information about fair value measurements of plan assets similar to the disclosures required under SFAS No. 157, the investment policies and strategies for the major categories of plan assets, and significant concentrations of risk within plan assets. FSP SFAS 132(R)-1 will be effective for fiscal years ending after December 15, 2009. As FSP SFAS 132(R)-1 provides only disclosure requirements, the adoption of this standard will not have a material impact on the Company s Consolidated Financial Statements.

### **Critical Accounting Policies and Estimates**

The preparation of the financial statements in accordance with accounting principles generally accepted in the United States (U.S. GAAP) requires management to make judgments, estimates and assumptions regarding uncertainties that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses. Areas of uncertainty that require judgments, estimates and assumptions include items such as the accounting for derivatives; environmental matters; the testing of goodwill and other intangible assets for impairment; proceeds on assets to be sold; pensions and other postretirement benefits; and tax matters. Management uses historical experience and all available information to make its estimates and assumptions, but actual results will inevitably differ from the estimates and assumptions that are used to prepare the Company s financial statements at any given time. Despite these inherent limitations, management believes that Management s Discussion and Analysis of Financial Condition and Results of Operations and the financial statements and related footnotes provide a meaningful and fair presentation of the Company.

Management believes that the application of these estimates and assumptions on a consistent basis enables the Company to provide the users of the financial statements with useful and reliable information about the Company s operating results and financial condition.

Allowance for Doubtful Accounts

The Company maintains an allowance for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. The Company reviews the collectibility of its receivables on an ongoing basis taking into account a combination of factors. The Company reviews potential problems, such as past due accounts, a bankruptcy filing or deterioration in the customer s financial condition, to ensure the Company is adequately accrued for potential loss. Accounts are considered past due based on when payment was originally due. If a customer s situation changes, such as a bankruptcy or creditworthiness, or there is a change in the current economic climate, the Company may modify its estimate of the allowance for doubtful accounts. The Company will write off accounts receivable after reasonable collection efforts have been made and the accounts are deemed uncollectible.

Inventory Reserve

Inventories are valued at the lower of cost or market. Cost is determined by the last-in, first-out (LIFO) method at the Company s U.S. facilities. Accordingly, a LIFO valuation reserve is calculated using the dollar value link chain method.

We review the net realizable value of inventory in detail on an ongoing basis, giving consideration to deterioration, obsolescence and other factors. Based on these assessments, we provide for an inventory reserve in the period in which an impairment is identified. The reserve fluctuates with market conditions, design cycles and other economic factors.

Goodwill and Other Intangible Assets

Intangible assets with finite useful lives are amortized generally on a straight-line basis over the periods benefited. Goodwill and other intangible assets with indefinite useful lives are not amortized. Each year during the second quarter, the carrying value of goodwill and other intangible assets with indefinite useful lives is tested for impairment. The Company uses the discounted cash flow method to calculate the fair value of goodwill associated with its reporting units. No impairments of goodwill were deemed to exist. The determination of discounted cash flows is

based on the businesses—strategic plans and long-range planning forecasts. The revenue growth rates included in the plans are management—s best estimates based on current and forecasted market conditions. Profit margin assumptions are projected by each business based on the current cost structures and anticipated cost reductions. There can be no assurance that operations will achieve the future cash flows reflected in the projections. If different assumptions were used in these plans, the related discounted cash flows used in measuring impairment could be different and an impairment of assets might need to be recorded. In light of the economic downturn that accelerated in the second half of 2008, management re-evaluated the impairment testing that was completed in the second quarter of 2008, and determined that an interim impairment test of goodwill was not required. Management—s determination was based on the fact that the businesses—strategic plans and long-range planning forecasts are still valid, the Company has not lost any significant customers, and the decline in the Company—s market capitalization is in line with the comparative market indicies as shown in the Stock Performance Graph included in Item 5 of this Form 10-K.

Pension and Other Postretirement Benefits

The amounts recognized in the consolidated financial statements related to pension and other postretirement benefits are determined from actuarial valuations. Inherent in these valuations are assumptions about such factors as expected return on plan assets, discount rates at which liabilities could be settled, rate of increase in future compensation levels, mortality rates, and

trends in health insurance costs. These assumptions are reviewed annually and updated as required. In accordance with U.S. GAAP, actual results that differ from the assumptions are accumulated and amortized over future periods and, therefore, affect the expense recognized and obligations recorded in future periods.

The discount rate used is based on comparisons to the Moody s Aa Corporate Bond index, as well as a hypothetical yield curve that creates a reference portfolio of high quality corporate bonds whose payments mimic the plan s benefit payment stream. The expected long-term rate of return on assets is developed with input from the Company s actuarial firms. Also considered is the Company s historical experience with pension fund asset performance in comparison with expected returns. The long-term rate-of-return assumption used for determining net periodic pension expense for 2008 was 8.5%. The Company reviews the long-term rate of return each year. Future actual pension income and expense will depend on future investment performance, changes in future discount rates, and various other factors related to the population of participants in the Company s pension plans.

The Company expects to make cash contributions of \$1,052,000 and \$135,000 to its pension plans and postretirement plan, respectively in 2009.

#### RESULTS OF OPERATIONS

#### Fiscal 2008 Compared to Fiscal 2007

The following table shows, for 2008 and 2007, selected line items from the consolidated statements of income as a percentage of net sales, by segment.

	2008							
	Industrial		Security		Metal			
	Hardware				Products		Total	
Net sales	100.0	%	100.0	%	100.0	%	100.0	%
Cost of products sold	77.8	%	77.0	%	102.7	%	81.3	%
Gross margin	22.2	%	23.0	%	-2.7	%	18.7	%
Selling and administrative expense	13.5	%	15.7	%	8.1	%	13.5	%
Operating profit	8.7	%	7.3	%	-10.8	%	5.2	%
	2007							
	2007							
	2007 Industr	ial	Security		Metal			
			Security Products		Metal Products		Total	
Net sales	Industr		•	%		%	<b>Total</b> 100.0	%
Net sales Cost of products sold	Industr Hardw	are	Products	% %	Products	% %		% %
	Industr Hardwa 100.0	are %	Products 100.0		Products 100.0		100.0	
Cost of products sold	Industr Hardws 100.0 72.5	are % %	Products 100.0 76.8	%	Products 100.0 104.3	%	100.0 77.0	%

The following table shows the amount of change from 2007 to 2008 in sales, cost of products sold, gross margin, selling and administrative expenses, and operating profit, by segment (dollars in thousands):

Net sales Volume Prices New Products	Industrial Hardware \$ (21,561 -32.2 1.2 4.6	) % % <u>%</u>	Security Products \$ (5,560 -12.0 1.7 1.1	) % % <u>%</u>	Metal Products \$ 6,718 29.4 15.1 3.7	% % <u>%</u>	Total \$ (20,403) -18.8 % 2.6 % 3.1 %
New Floducts	-26.4	<del>%</del>	<u>-9.2</u>	<del>//c</del> %	48.2	<del>//</del> %	-13.1 %
Cost of products sold	\$ (12,426 -21.0	) %	\$ (4,185 -9.0	) %	\$ 6,683 46.0	%	\$ (9,928 ) -8.2 %
Gross margin	\$ (9,135 -40.7	) %	\$ (1,375 -9.8	) %	\$ 35 5.7	%	\$ 10,475 -29.1 %
Selling and administrative expenses	\$ (1,377 -14.5	) %	\$ (201 -2.3	) %	\$ 2 0.1	%	\$ (1,576 ) -7.9 %
Operating profit	\$ (7,758 -59.7	) %	\$ (1,174 -22.6	) %	\$ 33 1.5	%	\$ (8,899 ) -55.9 %

#### **Industrial Hardware Segment**

Net sales in the Industrial Hardware segment decreased 26.4% in 2008 from the 2007 level. This decrease was primarily due to the 2007 period having benefited from the one-time limited contract to supply latching system components for use in the military sup-armored Humvee program which was completed in April 2007. New product introductions offset part of the decrease in sales for this segment. All of the new products were internally developed and offered to the many markets we service, including: military, utility truck, vehicular accessories and buses. New products included a rear door lock and an out door handle for the bus market, a variety of lightweight composite panels for the marine, transportation, high tech and construction markets, several new products for the military market including a center case kit and a variety of handles, as well as an assortment of handles and latches used in many of the markets to which we sell. Sales volume of existing products was comparable to the prior year in most of the markets serviced by the Industrial Hardware segment. However, decreases in sales volume occurred in the truck accessory, Class 8 truck, service body, and trailer markets, following the general economic decline in the heavy and light truck markets.

**Cost of products sold** for the Industrial Hardware segment decreased 21.0% from 2007 to 2008. The lower manufacturing costs associated with the lower volume of sales was unfavorably impacted by higher costs of raw materials, increases in payroll related charges, maintenance and repair and research and development.

**Gross margin** as a percentage of net sales decreased from 27.5% to 22.2%, driven by higher manufacturing costs which could not be fully recovered through selling price increases due to the competitive nature of many of the products we sell.

Selling and administrative expenses decreased 14.5% from 2007 levels due to decreases in payroll and payroll related charges.

#### **Security Products Segment**

**Net sales** in the Security Products segment decreased 9.2% from 2007 to 2008. The primary reason for the decrease was a decrease in sales volume resulting from the economic slowdown in many of the markets served by the Security Products segment, including the travel, coin-op and commercial laundry markets. New products were mainly lock related, such as: a wing knob lock with a flip-up cover used in the automotive accessory market and various parts used in the motorcycle market, as well as a variety of other lock products for various markets.

**Cost of products sold** for the Security Products segment decreased 9.0% from 2007 to 2008. The decrease in cost of products sold was directly proportionate to the decrease in sales.

Gross margin for 2008 at 23.0% was comparable to 2007 level of 23.2% as a percentage of net sales for the Security Products segment.

Selling and administrative expenses decreased 2.3% from the same period a year ago due to a reduction in payroll and payroll related charges.

#### **Metal Products Segment**

**Net sales** in the Metal Products segment increased 48.2% from 2007 to 2008. Sales of mine products increased 46% in 2008 compared to 2007. Sales of contract casting products increased 29% from 2007. In 2008, sales of mine roof supports increased in both the U.S. and Canadian markets, continuing the growth experienced in 2007. Shipments of ductile iron castings more than doubled to 2,284 tons in 2008 from 1,058 tons in 2007. Sales of new products in 2008 consisted of a crater head for use in underground mining applications.

**Cost of products sold** for the Metal Products segment increased 46.0% from 2007 to 2008. Cost increases were experienced for raw materials, payroll and payroll related charges, utilities, outside parts and processing, supplies and tools and equipment maintenance.

**Gross margin** in the Metal Products segment improved slightly from -4.3% to -2.8% from 2007 and 2008. The negative results were primarily caused by \$1.5 million in excessive scrap due to equipment failures. Additionally, production down-time resulted in an estimated negative impact of approximately \$500,000. These operational issues are being addressed.

Selling and administrative expenses in the Metal Products segment were comparable for 2007 and 2008.

#### Other Items

The following table shows the amount of change from 2007 to 2008 in other items (dollars in thousands):

Interest expense	<b>Total</b> \$ (225 ) -17.5 %	,
Other income	\$(171 ) -83.1 %	,
Income taxes	\$(3,227)	

-67.7 %

Interest expense decreased from 2007 to 2008 primarily due to the decreased level of debt.

**Other income** decreased from 2007 to 2008 due to lower interest income earned on cash balances in the Company s cash management program in 2007.

**Income taxes** the effective tax rate decreased in 2008 to 26% from the 32% rate in 2007. The decrease is the result of a change in the mix of U.S and foreign income, as well as a change in the mix of U.S. earnings in states with lower income tax rates.

### Fiscal 2007 Compared to Fiscal 2006

The following table shows, for 2007 and 2006, selected line items from the consolidated statements of income as a percentage of net sales, by segment.

	2007 Industrial Hardware		Security Products		Metal Products	Total		
Net sales	100.0	%	100.0	%	100.0	%	100.0	%
Cost of products sold	72.5	%	76.8	%	104.3	%	77.0	%
Gross margin	27.5	%	23.2	%	-4.3	%	23.0	%
Selling and administrative expense	11.6	%	14.6	%	12.0	%	12.8	%
Operating profit	15.9	%	8.6	%	-16.3	%	10.2	%
	2006							
	Industr	ial	Security		Metal			
	Hardwa	are	Products		<b>Products</b>		Total	
Net sales	100.0	%	100.0	%	100.0	%	100.0	%
Cost of products sold	70.5	%	74.2	%	104.2	%	75.0	%
Gross margin	29.5	%	25.8	%	-4.2	%	25.0	%
Selling and administrative expense	12.1	%	16.8	%	9.9	%	13.6	%
Operating profit	17.4	%	9.0	%	-14.1	%	11.4	%

The following table shows the amount of change from 2006 to 2007 in sales, cost of products sold, gross margin, selling and administrative expenses, and operating profit, by segment (dollars in thousands):

Net sales	На	dustrial ardware			ecurity roducts			letal roducts 974		T-	otal	
		6,165	Crt	Ф	- ,	Cd.	Ф		CT/	Ф	. ,	
Volume		-6.8	%		16.3	%		-0.8	%		2.2	%
Prices		2.9	%		1.2	%		5.8	%		2.5	%
New Products		12.1	<u>%</u>		3.8	<u>%</u>		<u>2.5</u>	<u>%</u>		<u>8.2</u>	%
		8.2	%		21.3	<del>%</del>		7.5	<del>%</del>		12.9	%
Cost of products sold	\$	5,909		\$	9,526		\$	1,027		\$	16,462	2
		11.1	%		25.6	%		7.6	%		15.8	%
Gross margin	\$	256		\$	1,151		\$	(53	)	\$	1,354	
		1.2	%		8.9	%		-9.7	%		3.9	%
Selling and administrative expenses	\$	370		\$	464		\$	385		\$	1,219	
		4.1	%		5.5	%		29.9	%		6.5	%
Operating profit	\$	(114	)	\$	687		\$	(438	)	\$	135	
		-0.9	%		15.2	%		23.9	%		0.9	%

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#### **Industrial Hardware Segment**

Net sales in the Industrial Hardware segment were up 8.2% in 2007 from the 2006 level. New product introductions were responsible for the increase in sales for this segment. All of the new products were internally developed and offered to the variety of markets we service, including: military, utility truck, vehicular accessories and recreational vehicles. New products included an electric door control for the bus market, a printer bed table for the electronics market, several new products for the military market including a center case kit and a variety of handles, as well as an assortment of handles and latches used in many of the markets to which we sell. Sales volume of existing products was stable in most of the markets we service. However, decreases in sales volume occurred in the truck accessory, Class 8 truck, and trailer markets. Sales at the Company s Mexican subsidiary increased 20% from 2006, primarily due to economic growth in Mexico.

**Cost of products sold** for the Industrial Hardware segment increased 11.1% from 2006 to 2007. In addition to manufacturing costs associated with the higher volume of sales, the major factors causing the increase were higher costs of raw materials and increases in payroll and payroll related charges.

**Gross margin** as a percentage of net sales decreased from 29.5% to 27.5%, driven by higher manufacturing costs which could not be fully recovered through selling price increases due to the competitive nature of many of the products we sell.

Selling and administrative expenses increased 4.1% from 2006 levels due to increases in payroll and payroll related charges.

#### **Security Products Segment**

**Net sales** in the Security Products segment increased 21.3% from 2006 to 2007. The primary reason for the increase was an increase in sales volume resulting from the acquisitions of Royal Lock and Summit Manufacturing in the latter part of 2006. In addition to the oven latch line from the Summit Manufacturing acquisition, new products were mainly lock related, such as: a hinge for truck tonneau covers and an L-handle for a sportrack, both of which are used in the automotive accessory market, as well as a variety of other lock products for various markets.

**Cost of products sold** for the Security Products segment increased 25.6% from 2006 to 2007. Most of the increase in cost of products sold was directly proportionate to the increase in sales. The major item that outpaced the increased sales level were raw material costs, which we were not able to recover through increased prices due to the competitive nature of many of the markets to which we sell.

**Gross margin** decreased from 25.8% to 23.2% as a percentage of net sales for the Security Products segment resulting from the higher manufacturing costs, mainly raw materials, as well as a change in product mix.

**Selling and administrative expenses** increased 5.5% from the same period a year ago due to higher costs for travel expenses and the amortization of intangibles associated with the acquisitions of Royal Lock and Summit Manufacturing.

#### **Metal Products Segment**

**Net sales** in the Metal Products segment increased 7.5% from 2006 to 2007. Sales of mine products increased 18% in 2007 compared to 2006, while sales of contract casting products decreased 1% from 2006. In 2007, sales of mine roof supports increased in both the U.S. and Canadian markets, continuing the growth experienced in 2006. Shipments of ductile iron castings increased 9% to 1,058 tons in 2007 from 973 tons in 2006. Sales of new products in 2007 included a new cablehead and a new wall anchor for use in underground mining applications.

**Cost of products sold** for the Metal Products segment increased 7.6% from 2006 to 2007. Cost increases were experienced for raw materials, payroll and payroll related charges, utilities, outside parts and processing, supplies and tools and equipment maintenance.

Gross margin in the Metal Products segment was comparable for both 2006 and 2007.

Selling and administrative expenses in the Metal Products segment increased 29.9% from 2006 to 2007. Cost increases occurred in payroll and payroll related charges and travel and entertainment expenses, but the increase was primarily due to charges related to the environmental remediation of \$250,000.

#### Other Items

The following table shows the amount of change from 2006 to 2007 in other items (dollars in thousands):

Interest expense	<b>Total</b> \$191 17.4 %
Other income	\$56 37.4 %
Income taxes	\$(423 ) -8.1 %

**Interest expense** increased from 2006 to 2007 primarily due to the increased level of debt for the full year 2007 associated with the amended Loan Agreement, which is discussed in Note 5 in Item 8 of this Form 10-K.

**Other income** increased from 2006 to 2007 due to higher interest income earned on higher cash balances in the Company s cash management program in 2007.

**Income taxes** the effective tax rate decreased in 2007 to 32% from the 35% rate in 2006. The decrease is the result of a change in the mix of U.S and foreign income, as well as a change in the mix of U.S. earnings in states with lower income tax rates.

#### Liquidity and Sources of Capital

The Company s financial position remained strong throughout 2008. The primary source of the Company s cash is earnings from operating activities adjusted for cash generated from or used for net working capital. The most significant recurring non-cash items included in income are depreciation and amortization expense. Changes in working capital fluctuate with the changes in operating activities. As sales increase, there generally is an increased need for working capital. Since increases in working capital reduce the Company s cash, management attempts to keep the Company s investment in net working capital at a reasonable level by closely monitoring inventory levels (by matching production to expected market demand), keeping tight control over the collection of receivables, and optimizing payment terms on its trade and other payables.

The Company is dependent on the continued demand for its products and subsequent collection of accounts receivable from its customers. The Company serves a broad base of customers and industries with a variety of products. As a result, any fluctuations in demand or payment from a particular industry or customer will not have a material impact on the Company s sales and collection of receivables. Management expects that the Company s foreseeable cash needs for operations, capital expenditures, debt service and dividend payments will continue to be met by the Company s operating cash flows and existing credit facility.

	2008	2007	2006
Current ratio	4.8	3.9	2.5
Average days sales in accounts receivable	52	52	46
Inventory turnover	3.6	3.9	3.7

Ratio of working capital to sales	35.9	% 30.1	% 25.7	%
Total debt to shareholders equity	21.9	% 24.7	% 37.9	%

At January 3, 2009, December 29, 2007, and December 30, 2006, the Company had cash and cash equivalents of \$9.0 million, \$8.2 million and \$3.1 million, respectively, and working capital of \$48.7 million, \$47.0 million and \$35.5 million, respectively.

Net cash provided by operating activities was \$7.6 million in 2008 compared to \$8.8 million in 2007 and \$7.9 million in 2006. The \$1.2 million decrease in 2008 was primarily related to the decline in profitability and changes in working capital. The \$900,000 increase from 2006 to 2007 is primarily the result of the increases in earnings, depreciation and amortization in 2007. During 2008, working capital used \$1.4 million in cash. A \$1.6 million decline in accounts receivable was offset by a \$1.1 million increase in inventory and a \$1.9 decrease in accounts payable, accrued compensation and other accrued expenses.

During 2007, working capital used \$5.5 million in cash. Changes in inventory, recoverable taxes, accounts payable and other accrued expenses accounted for \$13.3 million of cash usage, while changes in accounts receivable and other long term liabilities provided \$7.7 million in cash. During 2006, working capital used \$5.6 million in cash as a result of increased sales activity, primarily in the fourth quarter of the year. Increases in accounts receivable and inventory accounted for \$14.4 million of cash usage, while increases in accounts payable, accrued compensation and other accrued expenses provided \$8.9 million in cash.

During 2008, 2007 and 2006 the Company used \$2.4, \$2.8 and \$14.2 million of cash in investing activities, respectively. In 2008, the Company made one small acquisition using approximately \$128,000. In 2006, the Company made two small acquisitions which used approximately \$7.5 million in cash. The remaining \$6.7 million in 2006 and virtually all of the amounts for 2007 related to the purchase of fixed assets. Significant purchases in 2006 included \$2.2 million of land and building for one of the Company s Security Products segment manufacturing facilities, approximately \$600,000 in new equipment purchases related to a significant contract received by the Industrial Hardware Segment, and approximately \$570,000 for an automatic pouring system for ductile iron for the Metal Products Segment. The Company expects capital expenditures for 2009 to be approximately \$1 million to \$2 million.

Net cash used by financing activities totaled \$4.2 million in 2008, including \$3.8 million paid to reduce the Company s debt, and \$1.9 million paid out as dividends during the year. The Company also received approximately \$1.6 million net related to the exercise of stock options during the year (\$1.9 million from the sales of common stock, \$400,000 in tax benefits related to the options, and the purchase of approximately \$600,000 in treasury shares). In 2008, 196,606 shares were issued as a result of options being exercised at an average price of approximately \$9.47 per share and 42,955 shares were purchased for the treasury at an average price of \$14.21 per share. While there is no assurance that the Company will receive additional funds resulting from the exercise of options in 2009, options representing an additional 172,500 shares at an average price of \$10.17 per share are due to expire during 2009 if they are not exercised. Net cash used by financing activities in 2007 totaled approximately \$1.1 million. Payments of \$3.1 million in debt and \$1.8 million in dividends were offset by \$2.6 million received from the exercise of stock options and an additional \$1.6 million related to tax benefits derived from these same stock option transactions. In 2007, 339,749 shares were issued as a result of options being exercised at an average price of approximately \$7.54 per share.

The Company leases certain equipment and buildings under cancelable and non-cancelable operating leases expiring at various dates up to five years. Rent expense amounted to approximately \$908,000, \$882,000 and \$945,000 in 2008, 2007 and 2006, respectively.

On September 22, 2006, the Company amended the unsecured loan agreement (Loan Agreement), which includes a term portion and a revolving credit portion, with its lender, Bank of America, N.A. The amendment restructured and increased the balance of the term portion of the loan into a new seven (7) year loan in the amount of \$20,000,000. The restructured term portion is payable in quarterly payments of \$714,286 which began on January 2, 2007. The proceeds were used to repay in full the outstanding balance of its existing term loan, \$12,625,000, and for the acquisition of Royal Lock.

In addition, the Company increased the maximum amount available under the revolving credit portion from \$7,500,000 to \$12,000,000 and renewed and extended the maturity date to September 22, 2009. The revolving credit portion has a variable quarterly commitment fee ranging from 0.10% to 0.25% based on operating results. As of January 3, 2009, the quarterly fee is 0.15% on the unused portion. There were no borrowings against the revolving credit portion as of January 3, 2009.

The interest rates on the term and the revolving credit portions of the Loan Agreement vary. The interest rates may vary based on the LIBOR rate plus a margin spread of 1.0% to 1.65% for the term portion and 1.0% to 1.6% for the revolving credit portion. The margin rate spread is based on operating results calculated on a rolling-four-quarter basis. The Company may also borrow funds at the lender s prime rate. On January 3, 2009, the interest rate on the term portion of the Loan Agreement was 2.685%.

Also on September 22, 2006, the Company terminated its interest rate swap contract with the lender. At the time of termination, the notional amount was \$9,468,750, which was equal to 75% of the outstanding balance of the term loan on that date. As a result of the termination, the Company received \$73,100 of cash which was included in other income. The Company had originally entered into the interest rate swap contract with an original notional amount of \$11,793,750, which was equal to 75% of the outstanding balance of the term loan on August 11, 2005. The notional amount began to decrease on a quarterly basis beginning October 3, 2005 following the principal repayment schedule of the term portion of the Loan Agreement. The Company had a fixed interest rate of 4.61% on the swap contract and paid the difference between the fixed rate and LIBOR when LIBOR was below 4.61% and received interest when the LIBOR rate exceeded 4.61%.

On November 2, 2006, the Company entered into an interest rate swap contract with the lender with an original notional amount of \$20,000,000 (notional amount \$13,571,428 on January 3, 2009), which was equal to 100% of the outstanding balance of the term loan on that date. The notional amount began decreasing on a quarterly basis on January 2, 2007 following the principal repayment schedule of the term loan. The Company has a fixed interest rate of 5.25% on the swap contract and will pay the difference between the fixed rate and LIBOR when LIBOR is below 5.25% and will receive interest when the LIBOR rate exceeds 5.25%.

The Company s loan covenants restrict it from incurring any indebtedness (from any person other than the lender) that exceeds the aggregate sum of \$1.5 million, or that exceeds \$1.0 million in any single transaction, without the express consent of the lender or until the full payment of the current obligation has been made. The loan covenants also prohibit the Company from paying any dividends in the event the payment would result in a default under the terms of the Loan Agreement.

#### **Tabular Disclosure of Contractual Obligations**

The Company s known contractual obligations as of January 3, 2009, are shown below (in thousands):

	Payment due by period										
	To	otal	Less than 1 Year 1-3 Y			-3 Years	3-		Iore than 5 ears		
Long-term debt obligations	\$	13,571	\$	2,143	\$	5,714	\$	5,714	\$		
Estimated interest on long-term debt											
and capital lease obligations		2,269		841		1,090		338			
Capital lease obligations		97		97							
Operating lease obligations		1,198		602		365		206		25	
Estimated contributions to pension plans		15,312		1,116		4,148		4,148		5,900	
Estimated post retirement benefits											
other than pensions		1,111		135		284		307		385	
Total	\$	33,558	\$	4,934	\$	11,601	\$	10,713	\$	6,310	

Included in the estimated interest on long-term debt and capital lease obligations above are payments under the interest rate swap contract. The intent of the swap is to fix the interest rate on 100% of the Company s bank debt.

The amounts shown in the above table for estimated contributions to pension plans and estimated postretirement benefits other than pensions are based on the assumptions in Note 10 to the consolidated financial statements, as well as the assumption that participant counts will remain stable. The amounts shown above are significantly higher than amounts previously disclosed as a result of the worldwide economic downturn in late Fiscal 2008, which primarily affected the value of assets held in the Company s pension plans requiring increased estimated future contributions to those plans. While there can be no assurances, the Company fully expects that as the economy recovers, the payments required, especially in the later years, will be reduced.

The Company does not have any non-cancelable open purchase orders.

At January 3, 2009, the Company maintained a stand-by letter of credit in the amount of \$84,000 related to one of its capital leases. This amount is declining on a monthly basis as payments on the lease are made. This stand-by letter of credit expires on April 1, 2009 when the final lease payment is scheduled to be made. The stand-by letter of credit reserves that amount from the Company s revolving credit agreement under terms of the revolving credit agreement.

During the fourth quarter of Fiscal 2008 a change in the general economy caused a significant tightening of credit by financial institutions. The Company believes it has sufficient credit resources available to it to sustain itself though these difficult economic times. While the Company s \$12 million revolving credit line is due to expire in the third quarter of 2009, the Company has received verbal assurances from its lender that a renewal of the line should not be an issue for the Company at that time. The Company will begin the negotiations for this renewal during the second quarter.

#### ITEM 7A QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company s foreign manufacturing facilities account for approximately 17% of total sales and 15% of total assets. Its U.S. operations buy from and sell to these foreign affiliates, and also make limited sales (approximately 12% of total sales) to nonaffiliated foreign customers. This trade activity could be affected by fluctuations in foreign currency exchange or by weak economic conditions. The Company s currency exposure is concentrated in the Canadian dollar, Mexican peso, New Taiwan dollar, Chinese RMB and Hong Kong dollar. Because of the Company s limited exposure to any single foreign market, any exchange gains or losses have not been material and are not expected to be material in the future. Had the exchange rate as of January 3, 2009 for all of the listed currencies changed by 1%, the total change in reported earnings would have been less than \$20,000. As a result, the Company does not attempt to mitigate its foreign currency exposure through the acquisition of any speculative or leveraged financial instruments. In 2008, a 10% increase/decrease in exchange rates would have resulted in a translation increase/decrease to sales of approximately \$2.2 million, and to equity of approximately \$1.5 million.

The Company is exposed to interest rate risk with respect to its unsecured Loan Agreement, which provides for interest based on LIBOR plus a spread of up to 1.65%. The spread is determined by a comparison of the Company's operating performance with agreed-upon financial targets. Since the Company's performance depends to a large extent on the overall economy, the interest rate paid by the Company under its Loan Agreement is closely linked to the trend in the U.S. economy. The current interest rate spread is 1.25% on both the term loan portion and the revolving credit line portion of the Loan Agreement. Changes in LIBOR rates will also affect the Company's interest expense. To hedge against future LIBOR rate increases, the Company has an interest rate swap contract on 100% of the term loan principal amount under the Loan Agreement. The interest rate on the swap contract is 5.25% and the swap contract expires on September 22, 2013. The notional amount of the swap contract is reduced on a quarterly basis in accordance with the principal repayment schedule for the term portion of the Loan Agreement. The notional amount of the swap contract was \$13.6 million as of January 3, 2009. Therefore, the term debt is not subject to the volatility of short-term interest rates because the entire amount of debt is hedged under the swap contract.

## ITEM 8 FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Hartford, Connecticut

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM
The Board of Directors  The Eastern Company
We have audited the accompanying consolidated balance sheets of The Eastern Company (the Company) as of January 3, 2009 and December 29, 2007, and the related consolidated statements of income, comprehensive (loss) income, shareholders—equity, and cash flows for each of the years in the three-year period ended January 3, 2009. Our audits also included the financial statement schedule listed in the Index at Item 15(a)(2). These financial statements and schedule are the responsibility of the Company—s management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.
We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company as of January 3, 2009 and December 29, 2007, and the consolidated results of its operations and its cash flows for each of the years in the three-year period ended January 3, 2009 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.
As discussed in Note 10 to the consolidated financial statements, the Company adopted the measurement provision and the recognition and disclosure provisions of Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans - An amendment of FASB Statements No. 87, 88, 106, and 132(R), effective January 3, 2009 and December 30, 2006, respectively. Further, as discussed in Note 8, the Company adopted Financial Accounting Standards Board Interpretation 48, Accounting for Uncertainty in Income Taxes, effective December 31, 2006.
We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of January 3, 2009, based on criteria established in <i>Internal Control - Integrated Framework</i> issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 11, 2009, expressed an unqualified opinion thereon.
/s/ UHY LLP

March 11, 2009

## The Eastern Company

### Consolidated Balance Sheets

ASSETS	January 2009		_	ecember 29 007
Current Assets				
Cash and cash equivalents	\$	-, - ,	\$	8,209,722
Accounts receivable, less allowances of \$328,000 in 2008 and \$342,000 in 2007		17,021,774		18,993,934
Inventories:				
Raw materials and component parts		7,719,540		8,435,858
Work in process		6,448,593		8,482,427
Finished goods		16,628,746		13,572,411
		30,796,879		30,490,696
Prepaid expenses and other assets		2,366,634		2,872,910
Recoverable income taxes receivable		1,313,628		1,428,569
Deferred income taxes		1,225,723		1,256,780
Total Current Assets		61,692,263		63,252,611
Property, Plant and Equipment				
Land		1,102,385		1,103,872
Buildings		13,751,059		13,822,209
Machinery and equipment		33,574,613		33,057,484
Accumulated depreciation		(24,517,348)		(22,749,351)
		23,910,709		25,234,214
Other Assets				
Goodwill		13,700,356		13,955,608
Trademarks		143,818		135,473
Patents, technology and other intangibles net of accumulated amortization		3,415,012		3,981,338
Deferred income taxes		3,154,810		
Prepaid pension cost				1,792,657
		20,413,996		19,865,076
	\$	106,016,968	\$	108,351,901

## Consolidated Balance Sheets

	anuary 3 009		ecember 29 007	
Liabilities and shareholders equity				
Current Liabilities				
Accounts payable	\$ 7,081,303		\$ 8,183,408	
Accrued compensation	1,919,322		2,571,970	
Other accrued expenses	1,706,681		2,345,091	
Current portion of long-term debt	2,240,202		3,123,742	
Total Current Liabilities	12,947,508		16,224,211	
Deferred income taxes			2,390,882	
Other long-term liabilities	1,531,143		1,620,311	
Long-term debt, less current portion	11,428,571		14,383,060	
Accrued postretirement benefits	1,062,719		1,111,234	
Accrued pension cost	15,311,924		1,226,994	
Interest rate swap obligation	1,169,848		577,941	
Minority interest	83,690			
Shareholders Equity				
Voting Preferred Stock, no par value:				
Authorized and unissued: 1,000,000 shares				
Nonvoting Preferred Stock, no par value:				
Authorized and unissued: 1,000,000 shares				
Common Stock, no par value:				
Authorized: 50,000,000 shares				
Issued: 8,553,353 shares in 2008 and 8,354,978 shares in 2007	24,418,916		22,173,795	
Treasury Stock: 2,588,334 shares in 2008 and 2,545,379 shares in 2007	(17,578,088	)	(16,967,562	)
Retained earnings	68,676,943		66,262,566	
Accumulated other comprehensive income (loss):				
Foreign currency translation	664,990		2,400,268	
Unrecognized net pension and postretirement benefit costs, net of taxes	(12,944,539	)	(2,682,183	)
Derivative financial instruments, net of taxes	(756,657	)	(369,616	)
	(13,036,206	)	(651,531	)
Total Shareholders Equity	62,481,565		70,817,268	
	\$ 106,016,968		\$ 108,351,901	

See accompanying notes.

### Consolidated Statements of Income

	January 3 2009		D	ear ended ecember 29 007		ecember 30 006	
Net sales	\$135,878,490		\$	156,281,083		\$ 138,465,411	
Cost of products sold	(110,415,392	)		(120,343,196	)	(103,881,660	)
Gross margin	25,463,098			35,937,887		34,583,751	
Selling and administrative expenses	(18,432,700	)		(20,008,851	)	(18,789,514	)
Operating profit	7,030,398			15,929,036		15,794,237	
Interest expense	(1,063,607	)		(1,288,952	)	(1,097,640	)
Other income	34,747			205,379		149,451	
Income before income taxes and minority interest	6,001,538			14,845,463		14,846,048	
Income taxes	1,538,225			4,764,770		5,187,300	
Income before minority interest	4,463,313			10,080,693		9,658,748	
Minority interest	41,310						
Net income	\$4,504,623		\$	10,080,693		\$ 9,658,748	
Earnings per Share:							
Basic	<b>\$0.77</b>		\$	1.79		\$ 1.76	
Diluted	\$0.73		\$	1.68		\$ 1.67	

See accompanying notes.

## Consolidated Statements of Comprehensive (Loss) Income

	anuary 3 009		D	ear ended ecember 29 007		Dec 200	cember 30	
Net income	\$ 4,504,623		\$	10,080,693		\$	9,658,748	
Other comprehensive (loss)/income -								
Change in foreign currency translation	(1,735,278	)		1,643,816			(62,114	)
Change in fair value of derivative financial instruments, net of income tax benefit of \$204,866 in 2008, \$158,343 in 2007 and								
\$35,301 in 2006	(387,041	)		(281,185	)		(62,092	)
Reclassification adjustment for termination of derivative financial								
instrument, net of income tax benefit of \$26,477							(46,623	)
Change in pension and postretirement benefit costs, net of income taxes benefit/(expense) of \$5,581,644 in 2008 and (\$1,808,898) in 2007	(10.206.221			2 102 079				
	(10,306,221	L )		3,193,078				
Change in additional minimum pension liability, net of income taxes of \$927,837 in 2006	(12,428,540	<b>)</b> )		4,555,709			1,466,438 1,295,609	
Comprehensive (loss)/income	\$ (7,923,917	)	\$	14,636,402		\$	10,954,357	

See accompanying notes.

## Consolidated Statements of Shareholders Equity

	Common Shares		Common Stock	Treasury Shares	Treasury Stock	Retained Earnings	Accumulated Other Comprehensi Income (Loss		Shareholders Equity	s
Balances at December 31, 2005 Net income	7,992,626	\$	6 17,694,851	(2,533,089)	\$(16,655,041)	\$50,335,658 9,658,748	\$ (5,203,703	)	\$46,171,765 9,658,748	
Currency translation adjustment Change in minimum							(62,114	)	(62,114	)
pension liability, net of tax Change in derivative							1,466,438		1,466,438	
financial instrument, net of tax Change in accounting for pension and							(62,092	)	(62,092	)
postretirement benefit costs, net of tax Reclassification adjustment for							(1,299,146	)	(1,299,146	)
termination of derivative financial instrument, net of tax							(46,623	)	(46,623	)
Cash dividends declared, \$.31 per share Issuance of Common Stock upon the exercise						(1,715,035 )			(1,715,035	)
of stock options Cash payment for fractional shares resulting from 3-for-2	15,000		203,700						203,700	
stock split effective October 2006 Issuance of Common	(94	)	(1,633	)					(1,633	)
Stock for directors fees  Balances at December	5,018		77,197						77,197	
30, 2006	8,012,550		17,974,115	(2,533,089)	(16,655,041)	58,279,371	(5,207,240	)	54,391,205	

Consolidated Statements of Shareholders Equity continued)

	Common Shares	Common Stock		Treasury Shares		Freasury Stock		Retained Earnings	(	Accumulated Other Comprehensiv Income (Loss)		Shareholders Equity	
Net income								10,080,693				10,080,693	
Cash dividends declared, \$.32 per share								(1,801,570	)			(1,801,570	)
Currency translation adjustment Change in pension and										1,643,816		1,643,816	
postretirement benefit costs, net of tax Change in derivative financial instrument, net										3,193,078		3,193,078	
of tax										(281,185	)	(281,185	)
Change in accounting for uncertain tax positions								(295,928	)			(295,928	)
Purchase of Common Stock for treasury Issuance of Common				(12,290	)	(312,521	)					(312,521	)
Stock upon the exercise of stock options Tax benefit from exercise of non-qualified stock options and disqualifying	339,749	2,562,997										2,562,997	
dispositions of incentive stock options Cash payment for fractional shares resulting		1,575,500										1,575,500	
from exercise of stock options		(20	)									(20	)
Issuance of Common Stock for directors fees	2,679	61,203										61,203	
Balances at December 29, 2007 Net income	8,354,978	22,173,795		(2,545,379	)	(16,967,56	2)	66,262,566 <b>4,504,623</b>		(651,531	)	70,817,268 <b>4,504,623</b>	
Cash dividends declared, \$.33 per share								(1,938,172	)			(1,938,172	)
Currency translation adjustment Change in pension and										(1,735,278	)	(1,735,278	)
postretirement benefit costs, net of tax Change in derivative										(10,306,221	)	(10,306,221	)
financial instrument, net of tax Effects of changing pension plan measurement date										(387,041	)	(387,041	)
pursuant to FASB Statement No. 158, net of tax								(152,074	)	43,865		(108,209	)

Consolidated Statements of Shareholders Equity continued)

	Common Shares	Common Stock	Treasury Shares	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Shareholders Equity	;
Purchase of Common Stock for treasury Issuance of Common Stock upon the exercise			(42,955	(610,526	)		(610,526	)
of stock options Tax benefit from exercise of non-qualified stock options and disqualifying dispositions of incentive	196,606	1,861,486					1,861,486	
stock options Cash payment for fractional shares resulting from exercise of stock		355,799					355,799	
options Issuance of Common		(4	)				(4	)
Stock for directors fees  Balances at January 3,	1,769	27,840					27,840	
2009	8,553,353	\$ 24,418,916	(2,588,334	\$ (17,578,088	) \$ 68,676,943	\$ (13,036,206	\$ 62,481,565	

See accompanying notes.

## Consolidated Statements of Cash Flows

	anuary 3 009		D	ear ended ecember 29 007		December 30	
Operating Activities							
Net income	\$ 4,504,623		\$	10,080,693		\$ 9,658,748	
Adjustments to reconcile net income to net cash provided by							
operating activities:							
Depreciation and amortization	4,128,312			4,369,998		3,745,693	
Loss on sale of equipment and other assets	7,003			65,182		2,574	
Provision for doubtful accounts	132,988			45,740		58,424	
Deferred income taxes	286,046			(404,618	)	(119,413	)
Issuance of Common Stock for directors fees	27,840			61,203	Í	77,197	
Minority interest	(41,310	)		•		•	
Changes in operating assets and liabilities:	,	,					
Accounts receivable	1,467,368			6,133,976		(8,844,177	)
Inventories	(1,099,265	)		(1,923,947	)	(5,601,588	)
Prepaid expenses and other	272,933	,		(462,604	)	4,413	,
Prepaid pension cost	(130,905	)		(684,514	)	97,106	
Recoverable taxes receivable	100,288	,		(1,411,477	)	>,,100	
Other assets	(111,295	)		(229,858	)	(142,673	)
Accounts payable	(911,386	)		(5,190,868	)	6,516,275	,
Accrued compensation	(634,707	j –		(549,639	)	1,313,076	
Other accrued expenses	(385,308	)		(1,139,189	)	1,097,299	
Net cash provided by operating activities	7,613,225	,		8,760,078	,	7,862,954	
Net cash provided by operating activities	7,013,223			8,700,078		7,002,934	
Investing Activities							
Purchases of property, plant and equipment	(2,331,341	)		(2,867,829	)	(6,721,581	)
Proceeds from sale of equipment and other assets	13,246	,		25,120	,	19,374	
Business acquisitions	(128,325	)				(7,536,916	)
Net cash used in investing activities	(2,446,420	)		(2,842,709	)	(14,239,123	)
6	, ,	,		,		, , ,	
Financing Activities							
Principal payments on long-term debt	(3,838,029	)		(3,111,907	)	(15,255,099	)
Proceeds from issuance of long-term debt						20,000,000	
Proceeds from sales of Common Stock	1,861,486			2,562,997		203,700	
Tax benefit from disqualifying disposition of incentive stock							
options and exercise of non-qualified stock options	355,799			1,575,500			
Purchases of Common Stock for treasury	(610,526	)		(312,521	)		
Cash payment for fractional shares resulting from exercise of							
stock options	(4	)		(20	)		
Cash payment for fractional shares resulting from 3-for-2 stock							
split						(1,633	)
Dividends paid	(1,938,172	)		(1,801,570	)	(1,715,035	)
Net cash (used in) provided by financing activities	(4,169,446	)		(1,087,521	)	3,231,933	,
Effect of exchange rate changes on cash	(239,456	)		278,416	,	(100,253	)
Net change in cash and cash equivalents	757,903	,		5,108,264		(3,244,489	)
3 1	,			, , -		. , ,	,
Cash and cash equivalents at beginning of year	8,209,722			3,101,458		6,345,947	
Cash and cash equivalents at end of year	\$ 8,967,625		\$	8,209,722		\$ 3,101,458	

See accompanying notes.

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The Eastern Company
Notes to Consolidated Financial Statements
1. OPERATIONS
The operations of The Eastern Company (the Company ) consist of three business segments: industrial hardware, security products, and meta products. The industrial hardware segment produces latching devices for use on industrial equipment and instrumentation as well as a broad line of proprietary hardware designed for truck bodies and other vehicular type equipment. The security products segment manufactures and market a broad range of locks for traditional general purpose security applications as well as specialized locks for soft luggage, coin-operated vending and gaming equipment, and electric and computer peripheral components. This segment also manufactures and markets coin acceptors and metering systems to secure cash used in the commercial laundry industry and produces cashless payment systems utilizing advanced smart card technology. The metal products segment produces anchoring devices used in supporting the roofs of underground coal mines and specialty products, which serve the construction, automotive and electrical industries.
On August 13, 2008, the Company entered into a joint venture agreement to further develop existing technology for use in the Security Product segment. The joint venture is currently not material to the consolidated financial statements of the Company. The Company's 80% ownership of this joint venture has been consolidated into its financial statements with the remaining 20% ownership accounted for as a minority interest therein.
Sales are made to customers primarily in North America.
2. ACCOUNTING POLICIES
Estimates and Assumptions
The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
Fiscal Year

The Company s year ends on the Saturday nearest to December 31. Fiscal 2008 was a 53 week year, 2007 and 2006 were 52 weeks.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly-owned. All intercompany accounts and transactions are eliminated.

### Cash Equivalents and Concentrations of Credit Risk

Highly liquid investments purchased with a maturity of three months or less are considered cash equivalents. The Company has deposits that exceed amounts insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000, but the Company does not consider this a significant concentration of credit risk based on the strength of the financial institution.

The Eastern Company	
Notes to Consolidated Financial Statements (continued)	
2. ACCOUNTING POLICIES (continued)	
Foreign Currency Translation	

For foreign operations, balance sheet accounts are translated at the current year-end exchange rate; income statement accounts are translated at the averag