SONIC AUTOMOTIVE INC

Form 10-Q July 23, 2015
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
xQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2015
OR
"TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(d)$ OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number: 1-13395
SONIC AUTOMOTIVE, INC.
(Exact name of registrant as specified in its charter)

Delaware 56-2010790 (State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

4401 Colwick Road 28211

Charlotte, North Carolina (Address of principal executive offices) (Zip Code)

(704) 566-2400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of July 17, 2015, there were 38,696,067 shares of Class A common stock and 12,029,375 shares of Class B common stock outstanding.

SONIC AUTOMOTIVE, INC.

FORM 10-Q

FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2015

INDEX

		Page		
PART I -	- FINANCIAL INFORMATION	3		
Item 1.	Financial Statements (unaudited)	3		
	Condensed Consolidated Statements of Income	3		
	Condensed Consolidated Statements of Comprehensive Income	4		
	Condensed Consolidated Balance Sheets	5		
	Condensed Consolidated Statement of Stockholders' Equity	6		
	Condensed Consolidated Statements of Cash Flows	7		
	Notes to Condensed Consolidated Financial Statements	8		
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	20		
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	37		
Item 4.	Controls and Procedures	39		
PART II	<u>OTHER INFORMATION</u>	40		
Item 1.	<u>Legal Proceedings</u>	40		
Item 1A.	Risk Factors	41		
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	42		
Item 6.	<u>Exhibits</u>	43		
Signature	<u>es</u>	45		
Exhibit Index				

PART I—FINANCIAL INFORMATION

Item 1. Financial Statements.

SONIC AUTOMOTIVE, INC.

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2015	2014	2015	2014
	(Dollars and shares in thousands, except per share amounts)			
Revenues:	,			
New vehicles	\$1,295,288	\$1,298,777	\$2,497,610	\$2,445,397
Used vehicles	658,794	603,868	1,252,536	1,163,684
Wholesale vehicles	41,131	44,765	82,789	86,363
Total vehicles	1,995,213	1,947,410	3,832,935	3,695,444
Parts, service and collision repair	346,164	329,134	669,358	647,905
Finance, insurance and other, net	82,363	76,736	156,963	146,317
Total revenues	2,423,740	2.353.280	4,659,256	