Bancorp, Inc.
Form 10-Q
September 29, 2015

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)

## [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2015

OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from: $\qquad$ to $\qquad$

Commission file number: 51018

THE BANCORP, INC.
(Exact name of registrant as specified in its charter)

| Delaware | 23-3016517 |
| :--- | :--- |
| (State or other jurisdiction of | (IRS Employer |
| incorporation or organization) | Identification No.) |

409 Silverside Road Wilmington, DE 19809
(Address of principal (Zip code) executive offices)

Registrant's telephone number, including area code: (302) 385-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [X] No [ ]

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
(Check one):

| Large accelerated filer [] | Accelerated filer [X] |
| :--- | :--- |
| Non-accelerated filer [ ] | Smaller reporting company [ ] |
| (Do not check if a smaller <br> reporting company) |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes [ ] No [X]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of September 24, 2015 there were $37,758,237$ outstanding shares of common stock, $\$ 1.00$ par value.

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THE BANCORP, INC

Form 10-Q Index
Page
Part I Financial Information
Item 1 Financial Statements: ..... 3
Unaudited Consolidated Balance Sheets - March 31, 2015 and December 31, 2014 ..... 3
Unaudited Consolidated Statement of Operations - Three months ended March 31, 2015 and 2014 ..... 4
Unaudited Consolidated Statements of Comprehensive Income - Three months ended March 31 ..... 62015 and 2014Unaudited Consolidated Statement of Changes in Shareholders' Equity - Three months ended March31, 2015
Unaudited Consolidated Statements of Cash Flows - Three months ended March 31, 2015 and 20148
Notes to Unaudited Consolidated Financial Statements ..... 9
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 31
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 48
Item 4. Controls and Procedures ..... 48
Part II Other Information
Item 1. Legal proceedings ..... 50
Item 1A. Risk Factors ..... 50
Item 6. Exhibits ..... 51
Signatures ..... 53

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## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

THE BANCORP, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED BALANCE SHEETS

|  | March 31, 2015 <br> (in thousands) | $\begin{aligned} & \text { December 31, } \\ & 2014 \end{aligned}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents |  |  |
| Cash and due from banks | 18,636 | \$ 8,665 |
| Interest earning deposits at Federal Reserve Bank | 994,400 | 1,059,320 |
| Securities purchased under agreements to resell | 46,250 | 46,250 |
| Total cash and cash equivalents | 1,059,286 | 1,114,235 |
| Investment securities, available-for-sale, at fair value | 1,442,665 | 1,493,639 |
| Investment securities, held-to-maturity (fair value $\$ 91,675$ and $\$ 91,914$, |  |  |
| Commercial loans held for sale | 239,820 | 217,080 |
| Loans, net of deferred loan fees and costs | 870,901 | 874,593 |
| Allowance for loan and lease losses | $(4,243)$ | $(3,638)$ |
| Loans, net | 866,658 | 870,955 |
| Federal Home Loan and Atlantic Central Bankers Bank stock | 1,003 | 1,002 |
| Premises and equipment, net | 19,158 | 17,697 |
| Accrued interest receivable | 11,290 | 11,251 |
| Intangible assets, net | 5,791 | 6,228 |
| Deferred tax asset, net | 32,025 | 33,673 |
| Investment in unconsolidated entity, at fair value | 190,783 | 193,595 |
| Assets held for sale | 842,574 | 887,929 |
| Other assets | 43,734 | 45,268 |
| Total assets | \$ 4,848,449 | \$ 4,986,317 |
| LIABILITIES |  |  |
| Deposits |  |  |
| Demand and interest checking | \$ 4,182,656 | \$ 4,289,586 |
| Savings and money market | 307,988 | 330,798 |
| Time deposits | 1,400 | 1,400 |
| Total deposits | 4,492,044 | 4,621,784 |


| Securities sold under agreements to repurchase | 7,959 | 19,414 |
| :--- | :--- | :--- |
| Subordinated debenture | 13,401 | 13,401 |
| Other liabilities | 12,992 | 12,695 |
| Total liabilities | $4,526,396$ | $4,667,294$ |
|  |  |  |
| SHAREHOLDERS' EQUITY |  |  |
| Common stock - authorized, 50,000,000 shares of \$1.00 par value; |  |  |
| $37,858,152$ and $37,808,777$ |  | 37,809 |
| shares issued at March 31, 2015 and December 31, 2014, respectively | 37,858 | $(866)$ |
| Treasury stock, at cost (100,000 shares) | $(866)$ | 297,987 |
| Additional paid-in capital | 298,402 | $(28,242)$ |
| Retained earnings | $(28,029)$ | 12,335 |
| Accumulated other comprehensive income | 14,688 | 319,023 |
| Total shareholders' equity | 322,053 |  |
| Total liabilities and shareholders' equity | $\$$ | $4,848,449$ |

The accompanying notes are an integral part of these consolidated financial statements.

## THE BANCORP, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

|  | For the three months 2015 <br> (in thousands, except | ded March 3 <br> 2014 <br> (restated) <br> er share data) |  |
| :---: | :---: | :---: | :---: |
| Interest income |  |  |  |
| Loans, including fees | \$ 10,697 | \$ | 8,464 |
| Interest on investment securities: |  |  |  |
| Taxable interest | 5,060 | 5,137 |  |
| Tax-exempt interest | 3,174 | 2,084 |  |
| Federal funds sold/securities purchased under agreements to resell | 164 | 106 |  |
| Interest earning deposits | 622 | 764 |  |
|  | 19,717 | 16,555 |  |
| Interest expense |  |  |  |
| Deposits | 3,099 | 2,777 |  |
| Securities sold under agreements to repurchase | 9 | 12 |  |
| Subordinated debenture | 95 | 115 |  |
|  | 3,203 | 2,904 |  |
| Net interest income | 16,514 | 13,651 |  |
| Provision for loan and lease losses | 665 | 1,275 |  |
| Net interest income after provision for loan and lease losses | 15,849 | 12,376 |  |
| Non-interest income |  |  |  |
| Service fees on deposit accounts | 1,760 | 1,210 |  |
| Card payment and ACH processing fees | 1,253 | 1,303 |  |
| Prepaid card fees | 13,132 | 13,468 |  |
| Gain on sale of loans | 1,676 | 5,484 |  |
| Gain on sale of investment securities | 80 | 241 |  |
| Leasing income | 519 | 381 |  |
| Debit card income | 460 | 426 |  |
| Affinity fees | 412 | 534 |  |
| Other | 1,485 | 631 |  |
| Total non-interest income | 20,777 | 23,678 |  |
| Non-interest expense |  |  |  |
| Salaries and employee benefits | 15,525 | 15,145 |  |
| Depreciation and amortization | 1,202 | 1,050 |  |
| Rent and related occupancy cost | 1,385 | 1,027 |  |
| Data processing expense | 3,228 | 3,255 |  |
| Printing and supplies | 615 | 556 |  |
| Audit expense | 426 | 376 |  |
| Legal expense | 1,405 | 630 |  |

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| Amortization of intangible assets | 297 | 304 |
| :--- | :--- | :--- |
| FDIC insurance | 2,853 | 1,689 |
| Software | 1,350 | 1,168 |
| Insurance | 458 | 451 |
| Telecom and IT network communications | 550 | 521 |
| Securitization and servicing expense | 479 | 578 |
| Consulting | 1,488 | 696 |
| Bank Secrecy Act and lookback consulting expenses | 5,744 | - |
| Other | 3,855 | 3,759 |
| Total non-interest expense | 40,860 | 31,205 |
| Income (loss) from continuing operations before income taxes | $(4,234)$ | 4,849 |
| Income tax (benefit) provision | $(2,427)$ | 1,623 |
| Net income (loss) from continuing operations | $\$$ | $(1,807)$ |
| Discontinued operations | $\$$ |  |
| Income (loss) from discontinued operations | 3,099 | $(2,475)$ |
| Income tax provision (benefit) | 1,078 | $(876)$ |

4

| Income (loss) from discontinued operations, net of tax | 2,021 |  | $(1,599)$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income available to common shareholders | \$ | 214 | \$ | 1,627 |
| Net income (loss) per share from continuing operations - basic | \$ | (0.05) | \$ | 0.08 |
| Net income (loss) per share from discontinued operations - basic | \$ | 0.05 | \$ | (0.04) |
| Net income per share - basic | \$ | - | \$ | 0.04 |
| Net income (loss) per share from continuing operations - diluted | \$ | (0.05) | \$ | 0.08 |
| Net income (loss) per share from discontinued operations - diluted | \$ | 0.05 | \$ | (0.04) |
| Net income per share - diluted | \$ |  | \$ | 0.04 |

The accompanying notes are an integral part of these consolidated financial statements.

5

## THE BANCORP INC. AND SUBSIDIARIES

UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|  | For the three months ended March 31, 2015 |  | 2014 <br> (restated) |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income |  |  |  |  |
| Other comprehensive income, net of reclassifications into net income: | \$ | 214 | \$ | 1,627 |
| Other comprehensive income |  |  |  |  |
| Change in net unrealized gain during the period | 4,522 |  | 8,583 |  |
| Reclassification adjustments for losses included in income | (80) |  | (241) |  |
| Reclassification adjustments for foreign currency translation losses | (552) |  | - |  |
| Amortization of losses previously held as available-for-sale | 28 |  | 5 |  |
| Net unrealized gain on investment securities | 3,918 |  | 8,347 |  |
| Deferred tax expense |  |  |  |  |
| Securities available-for-sale: |  |  |  |  |
| Change in net unrealized gain during the period | 1,583 |  | 3,004 |  |
| Reclassification adjustments for losses included in income | (28) |  | (84) |  |
| Amortization of losses previously held as available-for-sale | 10 |  |  |  |
| Income tax expense related to items of other comprehensive income | 1,565 |  | 2,922 |  |
| Other comprehensive income net of tax and reclassifications into net in | 2,353 |  | 5,425 |  |
| Comprehensive income | \$ | 2,567 | \$ | 7,052 |

The accompanying notes are an integral part of these consolidated financial statements.

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THE BANCORP INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the three months ended March 31, 2015
(in thousands, except share data)
$\left.\begin{array}{llllllll}\text { Common } & & & & \text { Accumulated }\end{array}\right]$

Balance at

Net income Common stock issued as restricted shares, net of tax benefits 49,375 (49) Stock-based $\begin{array}{llllllll}\text { compensation } & - & - & 464 & - & - & 464\end{array}$ Other comprehensive income net of reclassification adjustments and tax

Balance at
$\begin{array}{lllllllllll}\text { March 31, } 2015 & 37,858,152 & \$ & 37,858 & \$ & (866) & \$ 298,402 & \$ & (28,029) & \$ & 14,688\end{array} \$$

The accompanying notes are an integral part of these consolidated financial statements.

THE BANCORP, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

(dollars in thousands except per share data)

|  | For the three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2015 | $2014$ <br> (restated) |
| Operating activities |  |  |
| Net income (loss) from continuing operations | \$ $(1,807)$ | \$ 3,226 |
| Net income (loss) from discontinued operations, net of tax | 2,021 | $(1,599)$ |
| Adjustments to reconcile net income to net cash provided by operating activities |  |  |
| Depreciation and amortization | 1,499 | 1,354 |
| Provision for loan and lease losses | 665 | 1,275 |
| Net amortization of investment securities discounts/premiums | 3,573 | 3,441 |
| Stock-based compensation expense | 464 | 772 |
| Loans originated for sale | $(125,923)$ | $(218,587)$ |
| Sale of loans originated for resale | 104,859 | 75,441 |
| Gain on sales of loans originated for resale | $(1,676)$ | $(5,484)$ |
| Gain on sale of fixed assets | (2) | (2) |
| Gain on sales of investment securities | (80) | (241) |
| Increase in accrued interest receivable | (39) | $(1,928)$ |
| Decrease in other assets | 1,203 | 36,401 |
| Increase in discontinued assets held for sale | $(20,392)$ | $(43,923)$ |
| Increase (decrease) in other liabilities | 297 | $(1,552)$ |
| Net cash used in operating activities | $(35,338)$ | $(151,407)$ |
| Investing activities |  |  |
| Purchase of investment securities available-for-sale | $(30,401)$ | $(222,550)$ |
| Proceeds from sale of investment securities available-for-sale | 35,226 | 24,173 |
| Proceeds from redemptions and prepayments of securities held-to-maturity | 89 | 38 |
| Proceeds from redemptions and prepayments of securities available-for-sale | 47,140 | 64,004 |
| Net decrease (increase) in loans | 3,632 | $(103,103)$ |
| Net decrease in discontinued loans held for sale | 65,747 | 19,098 |
| Proceeds from sale of fixed assets | 144 | 11 |
| Purchases of premises and equipment | $(2,805)$ | $(1,092)$ |
| Investment in unconsolidated entity | 2,812 | - |
| Net cash provided by (used in) investing activities | 121,584 | $(219,421)$ |

Financing activities

| Net decrease in deposits | $(129,740)$ | $(25,781)$ |
| :---: | :---: | :---: |
| Net decrease in securities sold under agreements to repurchase | $(11,455)$ | $(4,730)$ |
| Proceeds from the exercise of options | - | 71 |
| Excess tax benefit from share-based payment arrangements | - | - |
| Net cash used in financing activities | $(141,195)$ | $(30,440)$ |
| Net decrease in cash and cash equivalents | $(54,949)$ | $(401,268)$ |
| Cash and cash equivalents, beginning of period | 1,114,235 | 1,235,949 |
| Cash and cash equivalents, end of period | \$ 1,059,286 | \$ 834,681 |
| Supplemental disclosure: |  |  |
| Interest paid | \$ 3,129 | 2,911 |
| Taxes paid | \$ | \$ 1,129 |

The accompanying notes are an integral part of these consolidated financial statements.

8

# THE BANCORP, INC. AND SUBSIDIARIES 

## NOTES TO UNAUDITED CONSOLDIATED FINANCIAL STATEMENTS

Note 1. Structure of Company

The Bancorp, Inc. (the Company) is a Delaware corporation and a registered financial holding company. Its primary subsidiary is a wholly owned subsidiary bank, The Bancorp Bank (the Bank). The Bank is a Delaware chartered commercial bank located in Wilmington, Delaware and is a Federal Deposit Insurance Corporation (FDIC) insured institution. In its continuing operations, the Bank has four primary lines of specialty lending: security backed lines of credit (SBLOC), leasing, Small Business Administration (SBA) loans and loans generated for sale into capital markets primarily through commercial mortgage backed securities (CMBS). Through the Bank, the Company also provides banking services nationally, which include prepaid cards, private label banking, institutional banking, card payment and other payment processing and health savings accounts. European operations are comprised of three operational service subsidiaries, Transact Payment Services Group Limited, Transact Payment Services Limited and Transact Payment Services Group-Bulgaria EOOD and one subsidiary, Transact Payments Limited, which offer prepaid card and electronic money issuing services.

The Company and the Bank are subject to regulation by certain state and federal agencies and, accordingly, they are examined periodically by those regulatory authorities. As a consequence of the extensive regulation of commercial banking activities, the Company's and the Bank's businesses may be affected by state and federal legislation and regulations.

Note 2. Significant Accounting Policies

## Basis of Presentation

The financial statements of the Company, as of March 31, 2015 and for the three month periods ended March 31, 2015 and 2014, are unaudited. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted in this Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. However, in the opinion of management, these interim financial statements include all necessary adjustments to fairly present the results of the interim periods presented. The unaudited interim consolidated financial statements should be read in conjunction with the audited financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2014 (Form 10-K report). Note T in those financial statements present restated interim financial statements as described therein. The results of operations for the three month period ended March 31, 2015 may not necessarily be indicative of the results of operations for the full year ending December 31, 2015.

Note 3. Share-based Compensation

The Company recognizes compensation expense for stock options in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 718, Stock Based Compensation. The expense of the option is generally measured at fair value at the grant date with compensation expense recognized over the service period, which is usually the vesting period. For grants subject to a service condition, the Company utilizes the Black-Scholes option-pricing model to estimate the fair value of each option on the date of grant. The Black-Scholes model takes into consideration the exercise price and expected life of the options, the current price of the underlying stock and its expected volatility, the expected dividends on the stock and the current risk-free interest rate for the expected life of the option. The Company's estimate of the fair value of a stock option is based on expectations derived from historical experience and may not necessarily equate to its market value when fully vested. In accordance with ASC 718, the Company estimates the number of options for which the requisite service is expected to be rendered. At March 31, 2015, the Company had four stock-based compensation plans, which are more fully described in its Annual Report on Form 10-K for the year ended December 31, 2014 and the portions of the Company's Proxy Statement for the year ended 2014, incorporated therein by reference.

The Company did not grant stock options in the first quarter of 2015 or 2014. There were no common stock options exercised in the three month period ended March 31, 2015 and 59,999 common stock options exercised in the three month period ended March 31, 2014. The total intrinsic value of the options exercised during the three months ended March 31, 2015 and 2014 was $\$ 0$ and $\$ 594,000$, respectively.

A summary of the status of the Company's equity compensation plans is presented below.

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| Shares | Weighted average exercise price |  | Weightedaverage remaining contractual term (years) | Aggregate intrinsic value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except per share data) |  |  |  |  |  |
| 2,602,000 | \$ | 9.72 | 5.39 | \$ | 5,010,208 |
| - | - |  | - | - |  |
| - | - |  | - | - |  |
| $(232,500)$ | 14.24 |  | - | - |  |
| - | - |  | - | - |  |
| 2,369,500 | \$ | 9.27 | 5.66 | \$ | 1,684,163 |
| 2,019,875 | \$ | 9.35 | 5.38 | \$ | 1,450,426 |

The Company granted 86,992 restricted stock units with a vesting period of two years at a fair value of $\$ 9.11$ in the first three months of 2015. There were no restricted stock units granted in the first three months of 2014. The total fair value of restricted stock units vested for the three months ended March 31, 2015 and 2014 was $\$ 430,000$ and $\$ 886,000$, respectively.

A summary of the status of the Company's restricted stock units is presented below.

|  | Shares | Weightedaverage grant date fair value | Average remaining contractual term (years) |
| :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2015 | 148,381 | 10.46 | 2.07 |
| Granted | 86,992 | 9.11 | 2.00 |
| Vested | $(49,375)$ | 10.45 |  |
| Forfeited | - | - |  |
| Outstanding at March 31, 2015 | 185,998 |  | 1.88 |

As of March 31, 2015, there was a total of $\$ 2.9$ million of unrecognized compensation cost related to non-vested awards under share-based plans. This cost is expected to be recognized over a weighted average period of 1.37 years. Related compensation expense for the three months ended March 31, 2015 and 2014 was $\$ 464,000$ and $\$ 772,000$ million, respectively.

Note 4. Earnings Per Share

The Company calculates earnings per share under ASC 260, Earnings Per Share. Basic earnings per share exclude dilution and are computed by dividing income available to common shareholders by the weighted average common shares outstanding during the period. Diluted earnings per share takes into account the potential dilution that could occur if securities or other contracts to issue common stock were exercised and converted into common stock.

The following tables show the Company's earnings per share for the periods presented:

For the three months ended
March 31, 2015

| Income | Shares <br> (numerator) | (denominator) |
| :--- | :--- | :--- | | Per share |
| :--- |
| amount |

(dollars in thousands except per share data)
Basic earnings (loss) per share from continuing operations Net income (loss) available to common shareholders
\$ $\quad(1,807) \quad 37,745,619 \quad \$$
(0.05)

Effect of dilutive securities

| Common stock options | - |  | - | - |
| :--- | :--- | :--- | :--- | :--- |
| Diluted earnings (loss) per share |  |  |  |  |
| Net income (loss) available to common shareholders | $\$$ | $(1,807)$ | $37,745,619$ | $\$$ |

Basic earnings (loss) per share from discontinued operations Net income (loss) available to common shareholders \$
Effect of dilutive securities
Common stock options
Diluted earnings (loss) per share
Net income (loss) available to common shareholders

For the three months ended March 31, 2015

| Income | Shares <br> (numerator) | (denominator) |
| :--- | :--- | :--- | | Per share |
| :--- |
| amount |

(dollars in thousands except per share data)

| \$ | 2,021 | $37,745,619$ | $\$$ | 0.05 |
| :--- | :--- | :--- | :--- | :--- |
| - |  | 312,782 | - |  |
| \$ | 2,021 | $38,058,401$ | $\$$ | 0.05 |

For the three months ended March 31, 2015

| Income | Shares <br> (numerator) | (denominator) |
| :--- | :--- | :--- | | Per share |
| :--- |
| amount |

(dollars in thousands except per share data)

Basic earnings (loss) per share
Net income (loss) available to common shareholders \$
Effect of dilutive securities
Common stock options
Diluted earnings (loss) per share
Net income (loss) available to common shareholders \$ 214 38,058,401 \$

Stock options for 892,000 shares, exercisable at prices between $\$ 9.58$ and $\$ 25.43$ per share, were outstanding at March 31, 2015, but were not included in the dilutive shares because the exercise price per share was greater than the average market price.

Basic earnings (loss) per share from continuing operations Net income (loss) available to common shareholders Effect of dilutive securities
Common stock options
Diluted earnings (loss) per share
Net income (loss) available to common shareholders

For the three months ended
March 31, 2014
(restated)

| Income | Shares <br> (numerator) | Per share <br> (denominator) |
| :--- | :--- | :--- |
| amount |  |  |

(dollars in thousands except per share data)
$\begin{array}{lllll}\text { \$ } & 3,226 & 37,680,614 & \$ & 0.08\end{array}$

- 965,034
$\begin{array}{lllll}\text { \$ } & 3,226 & 38,645,648 & \$ & 0.08\end{array}$

| Income | Shares <br> (numerator) | Per share <br> (denominator) |
| :--- | :--- | :--- |
| amount |  |  |

(dollars in thousands except per share data)
Basic earnings (loss) per share from discontinued operations Net income (loss) available to common shareholders \$
Effect of dilutive securities
Common stock options
Diluted earnings (loss) per share
Net income (loss) available to common shareholders
\$ $\quad(1,599) \quad 37,680,614 \quad \$$
$\left.\begin{array}{llllll} & \begin{array}{l}\text { For the three months ended } \\ \text { March 31, 2014 } \\ \text { (restated) }\end{array} & \begin{array}{l}\text { Shares } \\ \text { (ncome } \\ \text { (numerator) }\end{array} & \begin{array}{l}\text { Per share } \\ \text { (denominator) } \\ \text { amount }\end{array} & \\ & \text { (dollars in thousands except per share data) }\end{array}\right]$

Stock options for 3,000 shares, exercisable at prices between $\$ 20.98$ and $\$ 25.43$ per share, were outstanding at March 31, 2014 but were not included in dilutive earnings per share computation because the exercise price per share was greater than the average market price.

Note 5. Investment Securities

The amortized cost, gross unrealized gains and losses, and fair values of the Company's investment securities classified as available-for-sale and held-to-maturity at March 31, 2015 and December 31, 2014 are summarized as follows (in thousands):

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| Available-for-sale | March 31, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  | Gross unrealized gains |  | Gross unrealized losses |  | Fair value |  |
| U.S. Government agency securities | \$ | 18,345 | \$ | 62 | \$ | (26) | \$ | 18,381 |
| Federally insured student loan securities | 124,124 |  | 416 |  | (387) |  | 124,153 |  |
| Tax-exempt obligations of states and political subdivisions | 529,820 |  | 17,908 |  | (156) |  | 547,572 |  |
| Taxable obligations of states and political subdivisions | 58,207 |  | 2,742 |  | (55) |  | 60,894 |  |
| Residential mortgage-backed securities | 403,145 |  | 3,514 |  | (453) |  | 406,206 |  |
| Commercial mortgage-backed securities | 107,854 |  | 1,129 |  | $(1,199)$ |  | 107,784 |  |
| Foreign debt securities | 60,290 |  | 520 |  | (76) |  | 60,734 |  |
| Corporate and other debt securities | 116,310 |  | 723 |  | (92) |  | 116,941 |  |
|  | \$ | 1,418,095 | \$ | 27,014 | \$ | $(2,444)$ | \$ 1, | ,442,665 |



Available-for-sale

|  | Amortized cost |  | Gross unrealized gains |  | Gross unrealized losses |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government agency securities | \$ | 16,519 | \$ | 42 | \$ | - | \$ | 16,561 |
| Federally insured student loan securities | 125,789 |  | 613 |  | (390) |  |  |  |
| Tax-exempt obligations of states and political subdivisions | 535,622 |  | 16,027 |  | (380) |  |  |  |
| Taxable obligations of states and political subdivisions | 58,868 |  | 2,614 |  | (103) |  |  |  |
| Residential mortgage-backed securities | 419,503 |  | 3,504 |  | (878) |  |  |  |
| Commercial mortgage-backed securities | 123,519 |  | 1,220 |  | $(1,500)$ |  |  |  |
| Foreign debt securities | 67,094 |  | 130 |  | (346) |  |  |  |
| Corporate and other debt securities | 126,610 |  | 225 |  | (663) |  |  |  |
|  | \$ | 1,473,524 | \$ | 24,375 | \$ | $(4,260)$ | \$ | 93,639 |

Investments in Federal Home Loan and Atlantic Central Bankers Bank stock are recorded at cost and amounted to \$1.0 million at March 31, 2015 and December 31, 2014.

The amortized cost and fair value of the Company's investment securities at March 31, 2015, by contractual maturity, are shown below (in thousands). Expected maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Available-for-sale |  |  |  | Held-to-maturity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortize cost |  | Fair value |  | Amortized cost |  | Fair value |
| Due before one year | \$ | 108,735 | \$ | 108,782 | \$ |  | \$ |
|  | 325,220 |  | 328,725 |  | 7,019 |  | 7,299 |

Due after one year through five years
Due after five years through ten years
Due after ten years

| 413,877 |  | 425,944 | - |  | - |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 570,263 |  | 579,214 | 86,643 |  | 84,376 |  |
| $\$$ | $1,418,095$ | $\$$ | $1,442,665$ | $\$$ | 93,662 | $\$$ |

At March 31, 2015 and December 31, 2014, investment securities with a book value of approximately $\$ 24.5$ million and $\$ 25.7$ million, respectively, were pledged to secure securities sold under repurchase agreements as required or permitted by law.

Fair values of available-for-sale securities are based on the fair market value supplied by a third-party market data provider while the fair values of held-to-maturity securities are based on the present value of cash flows, which discounts expected cash flows from principal and interest using yield to maturity at the measurement date. The Company periodically reviews its investment portfolio to determine whether unrealized losses are other than temporary, based on an evaluation of the creditworthiness of the issuers/guarantors as well as the underlying collateral if applicable, in addition to the continuing performance of the securities. The Company did not recognize any other-than-temporary impairment charges in the first three months of 2015.

The table below indicates the length of time individual securities had been in a continuous unrealized loss position at March 31, 2015 (in thousands):


Federally insured student loan $\left.\begin{array}{llllll}\begin{array}{l}\text { securities } \\ \text { Tax-exempt } \\ \text { obligations of } \\ \text { states and }\end{array} & 10 & 44,090 & \text { (206) } & 21,479 & \text { (181) }\end{array}\right) 65,569$
Taxable
obligations of states and political
subdivisions
Residential mortgage-backed securities
Commercial
mortgage-backed
securities
Foreign debt securities
$10 \quad 5,230$
(53)

7,194
(55)

9,162

Corporate and other debt securities

1331,924
(64)

4,283
(28)

36,207
Total temporarily
impaired
investment
$\begin{array}{lllllllllll}\text { securities } & 145 & \$ & 153,448 & \$ & (545) & \$ & 163,393 & \$ & (1,899) & \$\end{array}$

| Held-to-maturity |  | Less than 12 months |  | 12 months or longer | Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Number <br> of <br> securities | Fair Value | Unrealized losses | Fair Value | Unrealized losses | Fair Value |

The table below indicates the length of time individual securities had been in a continuous unrealized loss position at December 31, 2014 (in thousands):


Total temporarily
impaired
investment
$\begin{array}{lllllllllll}\text { securities } & 1 & \$ & - & \$ & & & & & & \end{array}$

Other securities, included in the held-to-maturity classification at March 31, 2015, consisted of three securities secured by diversified portfolios of corporate securities, one bank senior note, two single issuer trust preferred securities and one pooled trust preferred security.

A total of $\$ 17.9$ million of other debt securities - single issuers is comprised of the following: (i) amortized cost of the two single issuer trust preferred securities of $\$ 10.9$ million, of which one security for $\$ 1.9$ million was issued by a bank and one security for $\$ 9.0$ million was issued by an insurance company; and (ii) book value of a bank senior note of $\$ 7.0$ million.

A total of $\$ 75.8$ million of other debt securities - pooled is comprised of the following: (i) one pooled trust preferred security for $\$ 82,000$, which was collateralized by bank trust preferred securities; and (ii) book value of three securities consisting of diversified portfolios of corporate securities of $\$ 75.7$ million.

The following table provides additional information related to the Company's single issuer trust preferred securities as of March 31, 2015 (in thousands):

|  |  |  | Unrealized |  | Credit |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Single issuer | Book value | Fair value | gain/(loss) | rating |  |  |
| Security A | $\$$ | 1,901 | $\$$ | 2,000 | $\$$ | 99 |
| Security B | 8,975 |  | 5,141 |  | $(3,834)$ |  |
| Not rated |  |  |  |  |  |  |
| Not rated |  |  |  |  |  |  |

Class: All of the above are trust preferred securities.

The following table provides additional information related to the Company's pooled trust preferred securities as of March 31, 2015 (in thousands):

| Pooled issue <br> Pool A (7 <br> performing <br> issuers) | Class | Book value |  | Fair value |  | Unrealized gain |  | Credit rating | Excess subordination |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 173 | \$ | 91 | CAA1 |  |
| * There is no excess subordination for these securities. |  |  |  |  |  |  |  |  |  |

The Company has evaluated the securities in the above tables and has concluded that none of these securities has impairment that is other-than-temporary. The Company evaluates whether a credit impairment exists by considering primarily the following factors: (a) the length of time and extent to which the fair value has been less than the amortized cost of the security, (b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on contractually obligated interest and principal payments, (d) changes in the financial condition of the security's underlying collateral and (e) the payment structure of the security. The Company's best estimate of expected future cash flows which is used to determine the credit loss amount is a quantitative and qualitative process that incorporates information received from third-party sources along with internal assumptions and judgments regarding the future performance of the security. The Company concluded that most of the securities that are in an unrealized loss position are in a loss position because of changes in interest rates after the securities were purchased. The securities that have been in an unrealized loss position for 12 months or longer include other securities
whose market values are sensitive to interest rates and changes in credit quality. The Company's unrealized loss for other debt securities, which include two single issuer trust preferred securities and one pooled trust preferred security, is primarily related to general market conditions and the resultant lack of liquidity in the market. The severity of the temporary impairments in relation to the carrying amounts of the individual investments is consistent with market developments. The Company's analysis for each investment is performed at the security level. As a result of its review, the Company concluded that other-than-temporary impairment did not exist due to the Company's ability and intention to hold these securities to recover their amortized cost basis.

Note 6. Loans

The Company originates loans for sale to other financial institutions which issue commercial mortgage backed securities or to secondary government guaranteed loan markets. The Company has elected the fair value option for the entirety of these loans to better reflect the economics of the transactions. At March 31, 2015, the fair value of these loans held for sale was $\$ 239.8$ million and the unpaid principal balance was $\$ 235.0$ million. Included in gain on sale of loans in the Statement of Operations were gains recognized from changes in fair value of $\$ 513,000$ for the quarter ended March 31, 2015. There were no amounts of changes in fair value related to credit risk. Interest earned on loans held for sale during the period held are recorded in Interest Income-Loans, including fees on the Statement of Operations. In the three months ended March 31, 2015, the Company recognized $\$ 1.7$ million of gains upon the sale of loans.

The Company analyzes credit risk prior to making loans, on an individual loan basis. The Company considers relevant aspects of the borrowers' financial position and cash flow, past borrower performance, management's knowledge of market conditions, collateral and the ratio of the loan amount to estimated collateral value in making its credit determinations.

Major classifications of loans, excluding loans held for sale, are as follows (in thousands):

|  | March 31, <br> 2015 | December 31, <br> 2014 |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | 62,425 |
| SBA non real estate | $\$$ | 62,385 | $\$$ | 82,317 |
| SBA commercial mortgage | 84,430 |  | 20,392 |  |
| SBA construction | 15,181 |  | 165,134 |  |
| Total SBA loans | 161,996 |  |  |  |

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| Direct lease financing | 220,559 | 194,464 |  |
| :--- | :--- | :--- | :--- |
| SBLOC | 447,649 | 421,862 |  |
| Other specialty lending | 1,862 | 48,625 |  |
| Other consumer loans | 30,120 | 36,168 |  |
|  | 862,186 | 866,253 |  |
| Unamortized loan fees and costs | 8,715 | 8,340 |  |
| Total loans, net of deferred loan costs | $\$$ | 870,901 | $\$$ |

Included in the table above are demand deposit overdrafts reclassified as loan balances totaling $\$ 2.5$ million and $\$ 1.8$ million at March 31, 2015 and December 31, 2014, respectively. Overdraft charge-offs and recoveries are reflected in the allowance for loan and lease losses.

The following table provides information about impaired loans at March 31, 2015 and December 31, 2014 (in thousands):

|  | Unpaid |  | Average | Interest |
| :--- | :--- | :--- | :--- | :--- |
| Recorded | principal | Related | recorded | income |
| investment | balance | allowance | investment | recognized |

March 31, 2015
Without an allowance recorded
SBA non


| other | 342 | 342 | - | 344 | - |
| :--- | :--- | :--- | :--- | :--- | :--- |

Consumer -
home

| equity | 1,547 | 1,647 | - | 1,187 |
| :--- | :--- | :--- | :--- | :--- |

With an
allowance
recorded
SBA non
real estate 9
957
280
577
Consumer -
other
Consumer -
home

| equity | 1,080 | 1,080 | 439 | 1,080 |
| :--- | :--- | :--- | :--- | :--- |
| Total |  |  |  |  |
| SBA non <br> real estate | 1,307 | 1,307 | 280 | 752 |

Consumer -
$\begin{array}{llll}\text { other } & 342 & 342 & -\end{array}$
Consumer -
home
$\begin{array}{lllll}\text { equity } & 2,627 & 2,727 & 439 & 2,267\end{array}$

December
31, 2014
Without an allowance
recorded
SBA non real

| estate | \$ | \$ | \$ | \$ | - \$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer other | 346 | 346 | - | 139 |  |
| Consumer home equity | 827 | 927 | - | 1,043 |  |
| With an allowance recorded |  |  |  |  |  |
| SBA non real estate | 197 | 197 | 40 | 967 |  |
| Consumer other | - | - | - | 369 |  |
| Consumer home equity | 1,080 | 1,080 | 271 | 885 |  |
| Total <br> SBA non real |  |  |  |  |  |
| estate | 197 | 197 | 40 | 967 | - |
| Consumer other | 346 | 346 | - | 508 | - |
| Consumer home equity | 1,907 | 2,007 | 271 | 1,928 |  |

The following tables summarize the Company's non-accrual loans, loans past due 90 days and still accruing interest and other real estate owned for the periods indicated (the Company had no non-accrual leases at March 31, 2015, March 31, 2014, or December 31, 2014) (in thousands):

March 31, March 31, December 31,
201520142014
(restated)
Non-accrual loans

| SBA non real estate | $\$$ | 1,117 | $\$$ | 1,333 | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer | 2,627 |  | 2,605 |  | 1,907 |  |
| Total non-accrual loans | 3,744 |  | 3,938 |  | 1,907 |  |
|  |  |  |  |  |  |  |
| Loans past due 90 days or more | 769 |  | 189 |  | 149 |  |
| Total non-performing loans | 4,513 |  | 4,127 |  | 2,056 |  |
| Other real estate owned | - | - | - |  |  |  |
| Total non-performing assets | $\$$ | 4,513 | $\$$ | 4,127 | $\$$ | 2,056 |

The Company's loans that were modified as of March 31, 2015 and December 31, 2014 and considered troubled debt restructurings are as follows (dollars in thousands):

|  | March 31, 2015 |  |  | December 31, 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Pre-modification recorded investment |  | Post-modification recorded investment |  | Number | Pre-modification recorded investment |  | Post-modification recorded investment |  |
| SBA non |  |  |  |  |  |  |  |  |  |  |
| real estate | 1 | \$ | 190 | \$ | 190 | 1 | \$ | 197 | \$ | 197 |
| Consumer | 1 | 342 |  | 342 |  | 1 | 346 |  | 34 |  |
| Total | 2 | \$ | 532 | \$ | 532 | 2 | \$ | 543 | \$ | 543 |

The balances below provide information as to how the loans were modified as troubled debt restructurings as of March 31, 2015 and December 31, 2014 (in thousands):


As of March 31, 2015 loans there were no loans that were restructured within the last 12 months that have subsequently defaulted.

As of March 31, 2015 and December 31, 2014, the Company had no commitments to lend additional funds to loan customers whose terms have been modified in troubled debt restructurings. There were no loans that were
restructured in the last 12 months that have subsequently defaulted.

A detail of the changes in the allowance for loan and lease losses by loan category is as follows (in thousands):

|  | SBA non real <br> estate | SBA <br> commercial <br> mortgage | SBA <br> construction | Direct lease <br> financing | SBLOC |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | | Other specialty |
| :--- |
| lending | | Other |
| :--- |
| loans |

17

Ending
balance:
Individually
evaluated
for


Ending
balance:
Collectively
evaluated
for

| impairment | $\$$ | 613 | $\$$ | 294 | $\$$ | 74 | $\$$ | 1,072 | $\$$ | 590 | $\$$ |  | 1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Loans:
Ending
$\begin{array}{lllllllllllll}\text { balance } & \$ & 62,385 & \$ & 84,430 & \$ & 15,181 & \$ & 220,559 & \$ & 447,649 & \$ & 1,862\end{array}$

Ending
balance:
Individually
evaluated
for


Ending
balance:
Collectively
evaluated
for
$\begin{array}{lllllllllllll}\text { impairment } & \$ & 61,078 & \$ & 84,430 & \$ & 15,181 & \$ & 220,559 & \$ & 447,649 & \$ & 1,862\end{array}$

December
31, 2014
Beginning
balance

| (restated) | \$ | 419 | \$ | 496 | \$ | - | \$ | 311 | \$ | 293 | \$ | 1 | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | (307) |  | - |  | - |  | (323) |  | (3) |  | - |  | (871) |
| Recoveries | 12 |  | - |  | - |  | 25 |  | - |  | - |  | 22 |
| Provision (credit) | 261 |  | (35) |  | 114 |  | 823 |  | 272 |  | 65 |  | (331) |
| Ending balance | \$ | 385 | \$ | 461 | \$ | 114 | \$ | 836 | \$ | 562 | \$ | 66 | \$ |
|  | \$ | 40 | \$ | - | , | - | \$ | - | \$ | - | \$ | - | \$ |

Ending
balance:
Individually
evaluated
for
impairment
Ending
balance:
Collectively
evaluated
for
$\begin{array}{llllllllllllll}\text { impairment } & \$ & 345 & \$ & 461 & \$ & 114 & \$ & 836 & \$ & 562 & \$ & & 66\end{array}$
Loans:
Ending
$\begin{array}{llllllllllllll}\text { balance } & \$ & 62,425 & \$ & 82,317 & \$ & 20,392 & \$ & 194,464 & \$ & 421,862 & \$ & 48,625 & \$\end{array}$
Ending
balance:
Individually
evaluated
for


Ending
balance:
Collectively
evaluated
for

| impairment | $\$$ | 62,228 | $\$$ | 82,317 | $\$$ | 20,392 | $\$$ | 194,464 | $\$$ | 421,862 | $\$$ | 48,625 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

March 31,
2014
(restated)
Beginning
balance

| (restated) | $\$$ | 419 | $\$$ | 496 | $\$$ | - | $\$$ | 311 | $\$$ | 293 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Charge-offs <br> Recoveries | - | - | - | - | - |  | - | - |  |  |  |
| Provision <br> (credit) | 416 |  | 238 |  | 41 |  | $(136)$ |  | 27 |  |  |
| Ending <br> balance | $\$$ | 835 | $\$$ | 734 | $\$$ | 41 | $\$$ | 175 | $\$$ | 320 | $\$$ |
|  | $\$$ | 385 | $\$$ | - | $\$$ | - | $\$$ | - | $\$$ | - | $\$$ |

Ending
balance:
Individually
evaluated
for
impairment
Ending
balance:
Collectively
evaluated
for
impairment

Loans:
Ending
$\begin{array}{llllllllllll}\text { balance } & \$ & 53,046 & \$ & 86,600 & \$ & 4,748 & \$ & 181,007 & \$ & 319,854 & \$\end{array}$
18

Ending
balance:
Individually
evaluated
for

Ending
balance:
Collectively
evaluated
for
$\begin{array}{llllllllllll}\text { impairment } & \$ & 51,739 & \$ & 86,600 & \$ & 4,748 & \$ & 181,007 & \$ & 319,854 & \$\end{array}$
42,20

The Company did not have loans acquired with deteriorated credit quality at either March 31, 2015 or December 31, 2014.

A detail of the Company's delinquent loans by loan category is as follows (in thousands):



The Company evaluates its loans under an internal loan risk rating system as a means of identifying problem loans. The following table provides information by credit risk rating indicator for each segment of the loan portfolio excluding loans held for sale at the dates indicated (in thousands):


Other specialty
lending
19


* Unrated loans consist of performing loans which did not exhibit any negative characteristics which would require the loan to be evaluated, or fell below the dollar threshold requiring review and were not loans otherwise selected in ongoing portfolio evaluation. The loan portfolio review coverage was approximately 42\% at March 31, 2015 and approximately $45 \%$ at December 31, 2014. This review is performed by the loan review department, which is independent of the loan departments and reports directly to the audit committee. All classified loans are reviewed by our independent loan review function. Potential problem loans which are identified by either the independent loan review department or line management are also reviewed. Loans are subject to review by their relationship manager and senior loan personnel. As a result of transferring loans into "Discontinued Operations", management is currently reassessing the review scope for the continuing operations portfolio.

Note 7. Transactions with Affiliates

The Company entered into a space sharing agreement for office space in New York, New York with Resource America Inc. commencing in September 2011, which was terminated in the first quarter of 2015. The Company paid only its proportionate share of the lease rate to a lessor which is an unrelated third party. The Chairman of the Board of Resource America, Inc. is the father of the Chairman of the Board and the spouse of the former Chief Executive Officer of the Company. The Chief Executive Officer of Resource America, Inc. is the brother of the Chairman of the Board and the son of the former Chief Executive Officer of the Company. Rent expense is $50 \%$ of the fixed rent, real estate tax payment and the base expense charges. Rent expense was $\$ 21,000$ for the three months ended March 31,

2015 and $\$ 26,000$ for the three months ended March 31, 2014. This agreement was terminated January 31, 2015.

The Company entered into a space sharing agreement for office space in New York, New York with Atlas Energy, L.P. commencing in May 2012, which was terminated in the first quarter of 2015. As a result of certain transactions, Atlas Energy, L.P. assigned the lease to its successor, Atlas Energy Group, LLC in 2015. The Company pays only its proportionate share of the lease rate to a lessor which is an unrelated third party. The Executive Chairman of the Board of the general partner of Atlas Energy Group, LLC and, prior thereto, of the general partner of Atlas Energy, L.P. is the brother of the Chairman of the Board and the son of the former Chief Executive Officer of the Company. The Chief Executive Officer and President of Atlas Energy Group, LLC and, prior thereto, of the general partner of Atlas Energy, L.P. is the father of the Chairman of the Board and the spouse of the former Chief Executive Officer of the Company. Rent expense is $50 \%$ of the fixed rent, real estate tax payment and the base expense charges. Rent expense was $\$ 9,000$ for the three months ended March 31, 2015 and $\$ 26,000$ for the three months ended March 31, 2014.

The Bank maintains deposits for various affiliated companies totaling approximately $\$ 32.8$ million and $\$ 15.1$ million as of March 31, 2015 and December 31, 2014, respectively.

The Bank has entered into lending transactions in the ordinary course of business with directors, executive officers, principal stockholders and affiliates of such persons. All loans were made on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable loans with persons not related to the lender. At March 31, 2015, these loans were current as to principal and interest payments and did not involve more than normal risk of collectability. Loans to these related parties included in Assets held for sale amounted to $\$ 27.8$ million at March 31, 2015 and $\$ 28.1$ million at December 31, 2014. Loans to these related parties included in Loans, net of deferred loan fees and costs amounted to $\$ 2.6$ million at March 31, 2015 and $\$ 2.8$ million as December 31, 2014.

In addition to these lending transactions, the Bank periodically purchases securities under agreements to resell and engages in other securities transactions as follows. The Company has executed transactions through J.V.B. Financial Group, LLC, (JVB), a broker dealer in which the Company's Chairman has a minority interest. The Company's Chairman also serves as Vice Chairman of Institutional Financial Markets Inc., the parent company of JVB. The Company purchased securities under agreements to resell through JVB primarily consisting of G.N.M.A. certificates which are full faith and credit obligations of the United States government issued at competitive rates. JVB was in full compliance with all of the terms of the repurchase agreements at March 31, 2015 and had complied with all terms for all prior repurchase agreements. A total of $\$ 46.3$ million of such agreements were outstanding at March 31, 2015 and December 31, 2014, respectively.

## Note 8. Fair Value Measurements

ASC 825, Financial Instruments, requires disclosure of the estimated fair value of an entity's assets and liabilities considered to be financial instruments. For the Company, as for most financial institutions, the majority of its assets and liabilities are considered to be financial instruments. However, many of such instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Also, it is the Company's general practice and intent to hold its financial instruments to maturity whether or not categorized as "available-for-sale" and not to engage in trading or sales activities, except for certain loans. For fair value disclosure purposes, the Company utilized certain value measurement criteria required under the ASC 820, Fair Value Measurements and Disclosures, and discussed below.

Estimated fair values have been determined by the Company using the best available data and an estimation methodology it believes to be suitable for each category of financial instruments. Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also, there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

Cash and cash equivalents, which are comprised of cash and due from banks, the Company's balance at the Federal Reserve Bank and securities purchased under agreements to resell, had recorded values of $\$ 1.06$ billion and $\$ 1.11$ billion as of March 31, 2015 and December 31, 2014, respectively, which approximated fair values.

Investment securities have estimated fair values based on quoted market prices, if available, or by an estimation methodology based on management's inputs. The fair values of the Company's investment securities held-to-maturity are based on using "unobservable inputs" that are the best information available in the circumstances. Level 3 investment securities fair values are based on the present value of cash flows, which discounts expected cash flows from principal and interest using yield to maturity at the measurement date.

Loans, net of deferred loan fees and cost, have an estimated fair value using the present value of discounted cash flow where market prices were not available. The discount rate used in these calculations is the estimated current market rate adjusted for credit risk. The carrying value of accrued interest receivable approximates fair value.

Accrued interest receivable has a carrying value that approximates fair value.
Investment in unconsolidated entity, senior note has a carrying value based upon the exit price from a December 30, 2014 sale to a private securitization entity. The par value of the principal approximated the carrying value of the underlying notes as determined by a third party valuation. The exit price approximates fair value as December 31, 2014.

Investment in unconsolidated entity, subordinated note has a carrying value based upon the closing price from a December 30, 2014 sale to a private securitization entity. The fair value was based on a market rate approach for similar yielding securities. The exit price approximates fair value as December 31, 2014.

For the senior and subordinated notes discussed above, based upon a third party review, there has not been material impairment since December 31, 2014. The market rate for those notes approximates stated rates.

Assets held for sale at March 31, 2015 are held at the lower of cost basis or market value. For loans, market value was determined using the income approach which converts expected cash flows from the loan portfolio by unit of measurement to a present value estimate. Unit of measurement was determined by loan type and for significant loans
on an individual loan basis. The fair values of the Company's loans classified as assets held for sale are based on "unobservable inputs" that are the best information available in the circumstances. Level 3 fair values are based on the present value of cash flows by unit of measurement. For commercial loans, a market adjusted rate to discount expected cash flows from outstanding principal and interest to expected maturity at the measurement date, was utilized. For accrued interest, carrying value approximates market value for these performing loans. For other real estate owned, market value was based upon appraisals of the underlying collateral by third party appraisers, reduced by $7-10 \%$ for estimated selling costs.

The estimated fair values of demand deposits (comprising interest-and noninterest-bearing checking accounts, savings, and certain types of demand and money market accounts) are equal to the amount payable on demand at the reporting date (generally, their carrying amounts). Liabilities held for sale primarily consist of deposit accounts with fair values approximating carrying values. The fair values of securities sold under agreements to repurchase and short term borrowings are equal to their carrying amounts as they are overnight borrowings.

Demand deposits (comprising interest-and noninterest-bearing checking accounts, savings, and certain types of money market accounts) are equal to the amount payable on demand at the reporting date (generally, their carrying amounts). The fair values of securities sold under agreements to repurchase and short term borrowings are equal to their carrying amounts as they are overnight borrowings.

Time deposits and subordinated debentures have a fair value estimated using a discounted cash flow calculation that applies current interest rates to discount expected cash flows. Based upon time deposit maturities at March 31, 2015, the carrying values approximate their fair values. The carrying amount of accrued interest payable approximates its fair value.

Interest rate swaps have a fair value estimated using models that use readily observable market inputs and a market standard methodology applied to the contractual terms of the derivatives, including the period to maturity and interest rate indices.

The fair value of commitments to extend credit is estimated based on the amount of unamortized deferred loan commitment fees. The fair value of letters of credit is based on the amount of unearned fees plus the estimated cost to terminate the letters of credit. Fair values of unrecognized financial instruments, including commitments to extend credit, and the fair value of letters of credit are considered immaterial.

In addition, ASC 820, Fair Value Measurements and Disclosures, establishes a common definition for fair value to be applied to assets and liabilities. It clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also establishes a framework for measuring fair value and expands disclosures concerning fair value measurements. ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Level 1 valuation is based on quoted market prices for identical assets or liabilities to which the Company has access at the measurement date. Level 2 valuation is based on other observable inputs for the asset or liability, either directly or indirectly. This includes quoted prices for similar assets in active or inactive markets, inputs other than quoted prices that are observable for the asset or liability such as yield curves, volatilities, prepayment speeds, credit risks, default rates, or inputs that are derived principally from, or corroborated through, observable market data by market-corroborated reports. Level 3 valuation is based on "unobservable inputs" that are the best information available in the circumstances. A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The following tables provide information regarding carrying amounts and estimated fair values (in thousands):

March 31, 2015

|  |  | Quoted prices in <br> active markets for | Significant other <br> observable | Significant <br> unobservable |
| :--- | :--- | :--- | :--- | :--- |
| Carrying | Estimated | identical assets | inputs | inputs |
| amount | fair value | (Level 1) | (Level 2) | (Level 3) |
| (in thousands) |  |  |  |  |

Investment
securities
available-for-sale \$ 1,442,665 \$ $\quad 1,442,665 \quad \$ \quad 51,458 \quad \$ \quad 1,391,207 \quad \$$
Investment securities
held-to-maturity 93,662

Securities
purchased under
agreements to
$\begin{array}{llll}\text { resell } 46,250 & 46,250 & 46,250\end{array}$
Federal Home
Loan and Atlantic
Central Bankers
Bank stock 1,003

Commercial loans
held for sale
Loans, net 870,90
239,820
239,820

Investment in unconsolidated entity, senior note 175,599 175,599 175,599
Investment in unconsolidated entity,
subordinated note 15,18
Assets held for
sale
interest checking 4,182,656
Savings and

| money market | 307,988 | 307,988 | 307,988 | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Time deposits | 1,400 | 1,412 | - | - | 1,412 |
| Subordinated <br> debentures | 13,401 | 8,093 | - | - | 8,093 |

Securities sold
under agreements
$\begin{array}{llll}\text { to repurchase } & 7,959 & 7,959 & 7,95\end{array}$
Interest rate
swaps, liability $\quad 1,441$
1,441
1,441

22

December 31, 2014

| Carrying amount | Estimated fair value | Quoted prices in active markets for identical assets | Significant other observable inputs <br> (Level 2) | Significant unobservable inputs |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  | (Level 3) |

Investment
securities
available-for-sale \$ $1,493,639 \quad \$ \quad 1,493,639 \quad \$ \quad 66,287 \quad \$ \quad 1,425,986 \quad \$ \quad 1,366$
Investment
securities
$\begin{array}{lllll}\text { held-to-maturity } & 93,765 & 91,914 & 7,448 & - \\ 84,466\end{array}$
Securities
purchased under
agreements to
$\begin{array}{llll}\text { resell } 46,250 & 46,250 & 46,250\end{array}$
Federal Home
Loan and Atlantic
Central Bankers
Bank stock 1,002 1,002 -

Commercial loans
held for sale 217,080
$\begin{array}{lllll}\text { Loans, net } & 874,593 & 869,871 & - & - \\ 869,871\end{array}$
Investment in
unconsolidated
entity, senior note 178,187
178,187
178,187
Investment in unconsolidated
entity,
$\begin{array}{lllll}\text { subordinated note } 15,408 & 15,408 & - & - & 15,408\end{array}$
Assets held for
$\begin{array}{llllll}\text { sale } & 887,929 & 887,929 & - & - & 887,929\end{array}$
Demand and
interest checking 4,289,586
Savings and
$\begin{array}{llll}\text { money market } & 330,798 & 330,798 & 330,798\end{array}$
Time deposits $\quad 1,400 \quad 1,412$
Subordinated
$\begin{array}{llllll}\text { debentures } & 13,401 & 8,042 & - & - & 8,042\end{array}$
Securities sold
under agreements
$\begin{array}{llll}\text { to repurchase } & 19,414 & 19,414 & 19,414\end{array}$
Interest rate
swaps, liability 942942
942

The assets measured at fair value on a recurring basis, segregated by fair value hierarchy, are summarized below (in thousands).

|  | Fair Value Measurements at Reporting Date Using |  |  |
| :--- | :--- | :--- | :--- |
|  | Quoted prices in active | Significant other | Significant |
|  | markets for identical | observable | unobservable |
| Fair value | assets | inputs | inputs |
| March 31, 2015 | (Level 1) | (Level 2) | (Level 3) |

Investment
securities
available for sale U.S. Government agency securities
\$
18,381 \$
18,381
\$
Federally insured
student loan
securities 124,153
Obligations of states and political subdivision

608,466
1,184
607,282
Residential
mortgage-backed
securities
406,206
406,206
Commercial
mortgage-backed
securities 107,784
Foreign debt
securities
Other debt
securities
Total investment
securities
$\begin{array}{llll}\text { available for sale } & 1,442,665 & 51,458 & 1,391,207\end{array}$
Loans held for sale

239,820
239,820
Investment in unconsolidated
$\begin{array}{llll}\text { entity, senior note } 175,599 & \text { - - } & \text { 175,599 }\end{array}$
Investment in
unconsolidated
entity,
$\begin{array}{llll}\text { subordinated note } & 15,184 & - & - \\ 15,184\end{array}$
Interest rate

| swaps, liability | 1,441 |  |  |  | 1,441 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | $1,871,827$ | $\$$ | 51,458 | $\$$ | $1,389,766$ | $\$$ | 430,603 |


|  | Fair Value Measurements at Reporting Date Using |  |  |
| :--- | :--- | :--- | :--- |
|  | Quoted prices in active | Significant other | Significant |
|  | markets for identical | observable | unobservable |
| Fair value | assets | inputs | inputs |
| December 31, 2014 | (Level 1) | (Level 2) | (Level 3) |

Investment
securities
available for sale
U.S. Government agency securities
\$
16,561 \$
16,561 \$
Federally insured student loan securities 126,012 - 126,012

Obligations of states and political subdivision
Residential mortgage-backed securities 422,12
Commercial
mortgage-backed
securities
Foreign debt securities
Other debt
securities
126,172
Total investment securities

| available for sale | $1,493,639$ | 66,287 | $1,425,986$ | 1,366 |
| :--- | :--- | :--- | :--- | :--- |

Loans held for
sale
217,080
123,239

Investment in unconsolidated
$\begin{array}{lllll}\text { entity, senior note } & 178,187 & - & - & 178,187\end{array}$
Investment in unconsolidated entity,

| subordinated note | 15,408 | - | 15,408 |
| :--- | :--- | :--- | :--- |

Interest rate

| swaps, liability | 942 |  |  |  | 942 |  | - | 412,041 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The Company's Level 3 assets are listed below (in thousands):

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)


## Fair Value Measurements Using

 Significant Unobservable Inputs (Level 3)Investment in unconsolidated entity
March 31, 2015 December 31, 2014
\$ 193,595 \$
Transfers into level 3
Transfers out of level 3
Total gains or losses (realized/unrealized)

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Included in earnings
Included in other comprehensive income
Purchases, issuances, and settlements
Purchases - 193,595
Issuances
Sales .
Settlements $\quad(2,812)$
Ending balance

$$
\begin{array}{llll}
\$ & 190,783 & \$ & 193,595
\end{array}
$$

The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at the reporting date.
\$ - \$

Assets measured at fair value on a nonrecurring basis, segregated by fair value hierarchy, during the periods shown are summarized below (in thousands):


(1) The method of valuation approach for the impaired loans was the market value approach based upon appraisals of the underlying collateral by external appraisers, reduced by $7-10 \%$ for estimated selling costs. Intangible assets are valued based upon internal analyses.

At March 31, 2015, impaired loans that are measured based on the value of underlying collateral have been presented at their fair value, less costs to sell, of $\$ 4.3$ million through specific reserves and other write downs of $\$ 718,000$ or by recording charge-offs when the carrying value exceeds the fair value. Included in the impaired balance at March 31, 2015 were troubled debt restructured loans with a balance of $\$ 532,000$ which had specific reserves of $\$ 34,000$. Valuation techniques consistent with the market and/or cost approach were used to measure fair value and primarily included observable inputs for the individual impaired loans being evaluated such as recent sales of similar assets or observable market data for operational or carrying costs. In cases where such inputs were unobservable, the loan balance is reflected within the Level 3 hierarchy. The fair value of other real estate owned is based on an appraisal of the property using the market approach for valuation.

Note 9. Derivatives

The Company utilizes derivative instruments to assist in the management of interest rate sensitivity by modifying the repricing, maturity and option characteristics on commercial real estate loans held for sale. These instruments are not accounted for as hedges. As of March 31, 2015, the Company had entered into eleven interest rate swap agreements with an aggregate notional amount of $\$ 66.8$ million. These swap agreements provide for the Company to receive an adjustable rate of interest based upon the three-month London Interbank

Offering Rate (LIBOR). The Company recorded a loss of $\$ 500,000$ for the three months ended March 31, 2015 to recognize the fair value of derivative instruments. The amount payable by the Company under these swap agreements was $\$ 1.7$ million at March 31, 2015, as recorded in other liabilities. At March 31, 2015, the Company had minimum collateral posting thresholds with certain of its derivative counterparties and had posted cash collateral of $\$ 2.1$ million.

The maturity dates, notional amounts, interest rates paid and received and fair value of the Company's remaining interest rate swap agreements as of March 31, 2015 are summarized below (in thousands):

March 31, 2015

| Maturity date | Notional amount |  | Interest rate paid | received | Fair value |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| November 10, 2024 | $\$$ | 10,800 | $2.5 \%$ | $0.26 \%$ | $\$$ | (499) |
| January 2, 2025 | 15,500 |  | $2.3 \%$ | $0.27 \%$ | $(411)$ |  |
| February 26, 2025 | 5,100 |  | $2.1 \%$ | $0.26 \%$ | $(28)$ |  |
| February 10, 2025 | 6,000 |  | $2.1 \%$ | $0.26 \%$ | $(61)$ |  |
| March 6, 2025 | 2,600 |  | $2.2 \%$ | $0.26 \%$ | $(54)$ |  |
| March 10, 2025 | 4,200 |  | $2.4 \%$ | $0.26 \%$ | $(132)$ |  |
| March 23, 2025 | 4,000 |  | $2.0 \%$ | $0.26 \%$ | $(16)$ |  |
| March 25, 2025 | 4,500 |  | $2.0 \%$ | $0.27 \%$ | 2 |  |
| September 2, 2024 | 4,800 |  | $2.5 \%$ | $0.26 \%$ | $(212)$ |  |
| April 1, 2025 | 5,800 |  | $2.1 \%$ | $0.27 \%$ | $(25)$ |  |
| April 2, 2025 | 3,500 |  | $2.0 \%$ | $0.27 \%$ | $(5)$ |  |
| Total | $\$$ | 66,800 |  |  | $\$$ | $(1,441)$ |

Note 10. Other Identifiable Intangible Assets

On November 29, 2012, the Company acquired certain software rights and personnel of a prepaid program manager in Europe for approximately $\$ 1.8$ million to establish a European prepaid card presence. The Company allocated the majority of the $\$ 1.8$ acquisition cost to software used for its fraud monitoring and other utilities for its prepaid card business, with related services provided by its European data processing subsidiary. The software is being amortized over eight years. Amortization expense is $\$ 217,000$ per year ( $\$ 1.1$ million over the next five years). The gross carrying amount of the software is $\$ 1.8$ million and as of March 31,2015 the accumulated amortization was $\$ 639,000$.

The Company accounts for its customer list in accordance with ASC 350, Intangibles-Goodwill and Other. The acquisition of the Stored Value Solutions division of Marshall Bank First in 2007 resulted in a customer list intangible of $\$ 12.0$ million which is being amortized over a 12 year period. Amortization expense is $\$ 1.0$ million per year ( $\$ 4.7$ million over the next five years). The gross carrying amount of the customer list intangible is $\$ 12.0$ million and as of

March 31, 2015 the accumulated amortization was $\$ 7.3$ million. For both 2015 and 2014, amortization expense for the first quarter was $\$ 250,000$.

Note 11. Recent Accounting Pronouncements

In January 2014, FASB Accounting Standards Update ("ASU") No. 2014-04, amended ASC Sub-Topic 310-40 "Receivables-Troubled Debt Restructurings by Creditors." The amendments clarify that an in substance repossession or foreclosure occurs, and the Company is considered to have received physical possession of residential real estate property collateralizing a mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The amendments in this update are effective for the annual periods beginning on or after December 15,2014 and an entity can elect to adopt the amendments in this update using either a modified retrospective transition method or a prospective transition method as allowed in ASU No. 2014-04. The implementation of ASU No. 2014-04 did not have a material effect on the Company's consolidated financial statements.

In April 2014, the FASB issued ASU No. 2014-08 (ASU 2014-08), "Presentation of Financial Statements (Topic 205) and Property, Plant and Equipment (Topic 360)". ASU 2014-08 amends the requirements for reporting discontinued operations and requires additional disclosures about discontinued operations. Under the new guidance, only disposals representing a strategic shift in operations or that have a major effect on the Company's operations and financial results should be presented as discontinued operations. This new accounting guidance is effective for annual periods beginning after December 15, 2014. The Company adopted ASU 2014-08 as
presented in the Consolidated Balance Sheets, Consolidated Statements of Operations, Consolidated Statements of Cash Flows and Note W, Discontinued Operations.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers". This ASU establishes a comprehensive revenue recognition standard for virtually all industries in U.S. GAAP, including those that previously followed industry-specific guidance such as the real estate and construction industries. The revenue standard's core principal is built on the contract between a vendor and a customer for the provision of goods and services. It attempts to depict the exchange of rights and obligations between the parties in the pattern of revenue recognition based on the consideration to which the vendor is entitled. To accomplish this, the standard requires five basic steps: (i) identify the contract with the customer, (ii) identify the performance obligations in the contract, (iii) identify the transaction price, (iv) allocate the transaction price to the performance obligations in the contract, (v) recognize revenue when (or as) the entity satisfies the performance obligation. Three basic transition methods are available - full retrospective, retrospective with certain practical expedients, and a cumulative effect approach. Under the cumulative effect alternative, an entity would apply the new revenue standard only to contracts that are incomplete under legacy U.S. GAAP at the date of initial application and recognize the cumulative effect of the new standard as an adjustment to the opening balance of retained earnings. The guidance in this ASU is effective for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2016. The Company does not expect this ASU to have a significant impact on its financial condition or results of operations.

In June 2014, the FASB issued ASU 2014-11, "Transfers and Servicing". The amendments in this update require that repurchase-to-maturity transactions be accounted for as secured borrowings consistent with the accounting for other repurchase agreements. In addition, the amendments require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty (a repurchase financing), which will result in secured borrowing accounting for the repurchase agreement. The amendments require an entity to disclose information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements, in which the transferor retains substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction. In addition the amendments require disclosure of the types of collateral pledged in repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions and the tenor of those transactions. The guidance in this ASU was effective for annual and interim periods beginning after December 15, 2014. The adoption of this ASU did not have a significant impact on the Company's financial condition or results of operations.

In August 2014, the FASB issued ASU 2014-14, "Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure". The guidance in this ASU affects creditors that hold government-guaranteed mortgage loans, including those guaranteed by the FHA and the VA. It requires that a mortgage loan be derecognized and a separate other receivable be recognized upon foreclosure if the following conditions are met:

1. The loan has a government guarantee that is not separable from the loan before foreclosure.
2. At the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under the claim.
3. At the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed.

Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance (principal and
interest) expected to be recovered from the guarantor. The guidance in this ASU was effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The guidance may be applied using a prospective transition method in which a reporting entity applies the guidance to foreclosures that occur after the date of adoption, or a modified retrospective transition using a cumulative-effect adjustment (through a reclassification to a separate other receivable) as of the beginning of the annual period of adoption. Prior periods should not be adjusted. A reporting entity must apply the same method of transition as elected under ASU 2014-04. The adoption of this ASU did not have a significant impact on the Company's financial condition or results of operations.

## Note 12. Regulatory Matters

It is the policy of the Federal Reserve that financial holding companies should pay cash dividends on common stock only out of income available over the past year and only if prospective earnings retention is consistent with the organization's expected future needs and financial condition. The policy provides that financial holding companies should not maintain a level of cash dividends that undermines the financial holding company's ability to serve as a source of strength to its banking subsidiaries.

Various federal and state statutory provisions limit the amount of dividends that subsidiary banks can pay to their holding companies without regulatory approval. Under Delaware banking law, the Bank's directors may declare dividends on common or preferred stock of so much of its net profits as they judge expedient, but the Bank must, before the declaration of a dividend on common stock from net profits, carry $50 \%$ of its net profits from the preceding period for which the dividend is paid to its surplus fund until its surplus fund
amounts to $50 \%$ of its capital stock and thereafter must carry $25 \%$ of its net profits for the preceding period for which the dividend is paid to its surplus fund until its surplus fund amounts to $100 \%$ of its capital stock.

In addition to these explicit limitations, federal and state regulatory agencies are authorized to prohibit a banking subsidiary or financial holding company from engaging in an unsafe or unsound practice. Depending upon the circumstances, the agencies could take the position that paying a dividend would constitute an unsafe or unsound banking practice. In August, 2015, the Bank entered into an Amendment to a 2014 Consent Order with the FDIC pursuant to which the Bank may not pay dividends without prior FDIC approval. On May 11, 2015, the Company had received a Supervisory Letter pursuant to which the Company may not pay dividends without prior Federal Reserve approval. The Federal Reserve approved the payment of the interest on the Company's trust preferred securities due September 15, 2015. Future payments are subject to future approval by the Federal Reserve.

The Company and Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification of the Company and the Bank are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Note 13. Legal

On July 17, 2014, a class action securities complaint, captioned Fletcher v. The Bancorp Inc., et al., was filed in the United States District Court for the District of Delaware. A consolidated version of that class action complaint was filed before the same court on January 23, 2015 on behalf of Lead Plaintiffs Arkansas Public Employees Retirement System and Arkansas Teacher Retirement System. Filed under the caption of In re The Bancorp Inc. Securities Litigation, the consolidated complaint asserts claims against Bancorp, Betsy Z. Cohen, Paul Frenkiel, Frank M. Mastrangelo and Jeremy Kuiper, and alleges that during a class period beginning April 24, 2013 through July 23, 2014, the defendants made materially false and/or misleading statements and/or failed to disclose that (i) Bancorp had wrongfully extended and modified problem loans and under-reserved for loan losses due to adverse loans, (ii) Bancorp's operations and credit practices were in violation of the BSA, and (iii) as a result, Bancorp's financial statements, press releases and public statements were materially false and misleading during the relevant period. The consolidated complaint further alleges that, as a result, the price of Bancorp's common stock was artificially inflated and fell once the defendants' misstatements and omissions were revealed, causing damage to the plaintiffs and the other members of the class. The complaint asks for an unspecified amount of damages, prejudgment and post-judgment interest and attorneys' fees. The defendants filed a motion to dismiss the consolidated complaint on March 24, 2015. Following Bancorp's April 1, 2015 announcement that it would be restating its financial statements, the parties entered into a stipulation dated April 10, 2015 allowing the plaintiffs to file an amended complaint within 28 days of Bancorp filing its restated financial statements, and giving the defendants 28 days to respond to the amended complaint. The court approved the parties' stipulation on April 14, 2015. This litigation is in its preliminary stages. Management has been advised by their counsel in the matter that reasonably possible losses cannot be estimated. Management believes that the complaint is without merit and we intend to defend vigorously.

In addition, management is a party to various routine legal proceedings arising out of the ordinary course of our business. Management believes that none of these actions, individually or in the aggregate, will have a material adverse effect on the Company's financial condition or operations

Note 14. Segment Financials

The Company performed a strategic evaluation of its businesses in the third quarter of 2014. As a result of the evaluation the Company decided to discontinue its commercial lending operations, as described in Note 15, Discontinued Operations. The shift from a traditional bank balance sheet led the Company to evaluate the remaining business structure. Based on the continuing operations of the Company, it was determined that there would be four segments of the business; specialty finance, payments, corporate and discontinued operations. Specialty finance includes commercial loan sales, Small Business Administration loans, leasing and security backed lines of credit and any deposits generated by those business lines. Payments include prepaid cards, merchant payments and healthcare accounts. Corporate includes our investment portfolio and corporate overhead and other non allocated expenses. Investment income is allocated to the payments segment. These operating segments reflect the way the Company views its current operations.

For the three months ended March 31, 2015
Specialty finance Payments Corporate Discontinued operations Total

|  | (in thou | ds) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 10,688 | \$ | 10 | \$ | 9,019 | \$ | - | \$ | 19,717 |
| Interest allocation | - |  | 9,019 |  | $(9,019)$ |  | - |  | - |  |
| Interest expense | 1,212 |  | 1,790 |  | 200 |  | - |  | 3,203 |  |
| Net interest income | 9,476 |  | 7,239 |  | (200) |  | - |  | 16,514 |  |
| Provision for loan and lease losses | 665 |  | - |  | - |  | - |  | 665 |  |
| Non-interest income | 4,012 |  | 16,739 |  | 26 |  | - |  | 20,777 |  |
| Non-interest expense | 10,449 |  | 25,979 |  | 4,433 |  | - |  | 40,860 |  |
| Income (loss) from continuing operations before |  |  |  |  |  |  |  |  |  |  |
| taxes | 2,374 |  | $(2,001)$ |  | $(4,607)$ |  | - |  | $(4,234)$ |  |
| Income taxes | - |  | - |  | $(2,427)$ |  | - |  | $(2,427)$ |  |
| Income (loss) from continuing operations | 2,374 |  | $(2,001)$ |  | $(2,180)$ |  | - |  | $(1,807)$ |  |
| Income from discontinued operations | - |  | - |  | - |  | 2,021 |  | 2,021 |  |
| Net income (loss) | \$ | 2,374 | \$ | $(2,001)$ | \$ | $(2,180)$ | \$ | 2,021 | \$ | 214 |

For the three months ended March 31, 2014

|  | Speci <br> (in tho | finance <br> ds) | Payments |  | Corporate |  | Discontinued operations | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 8,449 | \$ | 15 | \$ | 8,091 | \$ | \$ | 16,555 |
| Interest allocation | - |  | 8,091 |  | $(8,091)$ |  | - | - |  |
| Interest expense | 1,006 |  | 1,487 |  | 412 |  | - | 2,904 |  |
| Net interest income | 7,443 |  | 6,619 |  | (412) |  | - | 13,651 |  |
| Provision for loan and lease losses | 1,275 |  | - |  | - |  | - | 1,275 |  |
| Non-interest income | 6,902 |  | 16,762 |  | 15 |  | - | 23,678 |  |
| Non-interest expense | 9,971 |  | 17,893 |  | 3,341 |  | - | 31,205 |  |
| Income (loss) from continuing operations before taxes | 3,099 |  | 5,488 |  | $(3,738)$ |  | - | 4,849 |  |
| Income taxes | - |  | - |  | 1,623 |  | - | 1,623 |  |
| Income (loss) from continuing operations | 3,099 |  | 5,488 |  | $(5,361)$ |  | - | 3,226 |  |
| Loss from discontinued | - |  | - |  | - |  | $(1,599)$ | $(1,599)$ |  |

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operations


March 31, 2015

| Total assets | Specialty finance <br> (in thousands) |  | Payments |  | Corporate |  | Discontinued operations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 1,113,693 | \$ | 31,633 | \$ | 2,860,549 | \$ | 842,574 | \$ | 4,848,449 |
| Total |  |  |  |  |  |  |  |  |  |  |
| liabilities | \$ | 1,213,905 | \$ | 3,025,623 | \$ | 286,867 | \$ | - | \$ | 4,526,396 |

December 31, 2014


Note 15. Discontinued Operations

29

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The Company performed a strategic evaluation of its businesses in the third quarter of 2014 and decided to discontinue its commercial lending operations and will focus on its specialty finance lending. The loans which constitute the commercial portfolio are in the process of disposition. As such, financial results of the commercial lending operations are presented as separate from continuing operations on the consolidated statements of operations and assets of the commercial lending operations to be disposed are presented as assets held for sale on the consolidated balance sheets.

The following table presents financial results of the commercial lending business included in net income (loss) from discontinued operations for the three months ended March 31, 2015 and 2014.


|  | March 31, <br>  <br>  <br> 2015 <br> (in thousands) |  | December 31, <br> 2014 |
| :--- | :--- | :--- | :--- |
| Loans, net | $\$$ | 819,602 | $\$$ |

Based upon an independent third party review performed as of September 30, 2014, the first reporting date after discontinuance of commercial loan operations, the Company marked the $\$ 1.1$ billion commercial lending portfolio balance as of that date to lower of cost or market. An independent third party financial advisory firm performed the lower of cost or market valuation, using the income approach in a discounted cash flow model. Large balance commercial loans were modeled on a loan level basis. Small balance commercial loans were modeled on a pool basis
where loans are grouped by common characteristics including loan type, loan collateral, amortization type and coupon. The expected cash flows for the loans or pools were derived from the contractual loan terms, adjusted for prepayments and credit considerations as applicable. The loan level credit analysis was also performed by an independent third party which reviewed the majority of the credit portfolio for credit inputs into the model. Based on that review, weighted average fair values were applied to the loans not specifically reviewed. Discount rates used in the model were derived from observable market interest rates or credit spreads for comparable loans including national and regional commercial loan pricing surveys, dealer market research and market pricing quotations for new issuance. Market quoted interest rates were adjusted for the subject loan or pool to account for differences in loan characteristics including loan term, loan size, loan vintage and loan credit quality.

Various elements of the lower of cost or market valuation are as follows:

| Measured on a recurring basis | Valuation techniques | Significant unobservable inputs | Range |
| :--- | :--- | :--- | :--- |
| Large balance commercial loans | Discounted cash flows | Discount rate | $1.87 \%-7.93 \%$ |

As of March 31, 2015 independent third parties also performed a fair valuation and determined that a significant additional mark was not required. The results of discontinued operations do not include any future severance payments. In addition to the sales in 2014. $\$ 150$ million of loans were sold at a net gain of approximately $\$ 2.2$ million in the second quarter of 2015 .

Note 16. Subsequent Events

The Company evaluated its March 31, 2015 financial statements for subsequent events through the date the financial statements were issued. In the second quarter of $2015, \$ 150$ million of loans were sold at a net gain of approximately \$2.2 million.

In August, 2015, the Bank entered into an Amendment to a 2014 Consent Order with the FDIC pursuant to which the Bank may not pay dividends without prior FDIC approval. The Bank took this action without admitting or denying any additional charges of unsafe or unsound banking practices or violations of law or regulation relating to continued weaknesses in the Bank's BSA compliance program. On May 11, 2015, the Company had received a Supervisory Letter pursuant to which the Company may not pay dividends without prior Federal Reserve approval. The Federal Reserve approved the payment of the interest on the Company's trust preferred securities due September 15, 2015. Future payments are subject to future approval by the Federal Reserve.

Part I - Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

## Forward-Looking Statements

When used in this Form 10-Q, the words "believes" "anticipates" "expects" and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties more particularly described in Item 1A, under the caption "Risk Factors," in our Annual Report on Form 10-K for the year ended December 31, 2014 and in other of our public filings with the Securities and Exchange Commission. These risks and uncertainties could cause actual results to differ materially from those expressed or implied in this Form 10-Q. We caution readers not place undue reliance on these forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances after the date of this report except as required by applicable law.

In the following discussion we provide information about our results of operations, financial condition, liquidity and asset quality. We intend that this information facilitate your understanding and assessment of significant changes and trends related to our financial condition and results of operations. You should read this section in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operation" included in our Annual Report on Form 10-K for the year ended December 31, 2014.

## Overview

We are a Delaware financial holding company with a wholly owned subsidiary, The Bancorp Bank, which we refer to as the Bank. Through the Bank, we provide a wide range of commercial and retail banking services, which include private label banking, healthcare accounts, prepaid and debit cards, and merchant payment processing to national markets. We are also engaged in specialty lending and offer Small Business Administration ("SBA") loans, leases and security backed lines of credit ("SBLOC") nationally. Our commercial mortgage backed securities department originates loans nationally for sale into secondary markets.

Nationally, we focus on providing our services to organizations with a pre-existing customer base who can use one or more selected banking services tailored to support or complement the services provided by these organizations to their customers. These services include private label banking; credit and debit card processing for merchants affiliated with independent service organizations; healthcare savings accounts for healthcare providers and third-party plan administrators; and prepaid cards, also known as stored value cards, for insurers, incentive plans, large retail chains and consumer service organizations. We typically provide these services under the name and through the facilities of each organization with whom we develop a relationship. We refer to this, generally, as affinity group banking. Our private label banking, merchant processing, healthcare accounts and prepaid card programs are a source of fee income and low-cost deposits.

In Europe, the Company maintains three operational service subsidiaries and one subsidiary through which it offers prepaid card issuing services.

Critical Accounting Policies and Estimates

Our accounting and reporting policies conform with accounting principles generally accepted in the United States and general practices within the financial services industry. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates. We believe that the determination of our allowance for loan and lease losses, our determination of the fair value of financial instruments and leveling within the valuation hierarchy, our determination of other than temporary impairment, and income taxes involve a higher degree of judgment and complexity than our other significant accounting policies.

We determine our allowance for loan and lease losses with the objective of maintaining a reserve level we believe to be sufficient to absorb our estimated probable credit losses. We base our determination of the adequacy of the allowance on periodic evaluations of our loan portfolio and other relevant factors. However, this evaluation is inherently subjective as it requires material estimates, including, among others, expected default probabilities, the amount of loss we may incur on a defaulted loan, expected commitment usage, the amounts and timing of expected future cash flows on impaired loans, value of collateral, estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience. We also evaluate economic conditions and uncertainties in estimating losses and inherent risks in our loan portfolio. To the extent actual outcomes differ from our estimates, we may need additional provisions for loan losses. Any such additional provisions for loan losses will be a direct charge to our earnings. See "Allowance for Loan and Lease Losses".

The fair value of a financial instrument is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. We estimate the fair value of a financial instrument using a variety of valuation methods. Where financial instruments are actively traded and have quoted market prices, quoted market prices are used for fair value. When the financial instruments are not actively traded, other observable market inputs, such as quoted prices of securities with similar characteristics, may be used, if available, to determine fair value. When observable market prices do not exist, we estimate fair value. Our valuation methods and inputs consider factors such as types of underlying assets or liabilities, rates of estimated credit losses, interest rate or discount rate and collateral. Our best estimate of fair value involves assumptions including, but not limited to, various performance indicators, such as historical and projected default and recovery rates, credit ratings, current delinquency rates, loan-to value ratios and the possibility of obligor refinancing.

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured. From time to time, assets or liabilities may be transferred within hierarchy levels due to changes in availability of observable market inputs to measure fair value at the measurement date. Transfers into or out of hierarchy levels are based upon the fair value at the beginning of the reporting period.

We periodically review our investment portfolio to determine whether unrealized losses on securities are temporary, based on evaluations of the creditworthiness of the issuers or guarantors, and underlying collateral, as applicable. In addition, we consider the continuing performance of the securities. We recognize credit losses through the income statement. If management believes market value losses are temporary and that we have the ability and intention to hold those securities to maturity, we recognize the reduction in other comprehensive income, through equity.

We account for income taxes under the liability method whereby we determine deferred tax assets and liabilities based on the difference between the carrying values on our financial statements and the tax basis of assets and liabilities as measured by the enacted tax rates which will be in effect when these differences reverse. Deferred tax expense (benefit) is the result of changes in deferred tax assets and liabilities. The Company is currently utilizing the tax expenses as calculated on year-to-date numbers, since small changes in annual estimates would have a significant change in the annual effective rate.

## Recent Developments

In the third quarter of 2014, we decided to discontinue our Philadelphia-based commercial lending operations. The loans which constitute that portfolio are in the process of disposition. This represents a strategic shift to a focus on our national specialty lending programs including small fleet leasing, SBLOC, CMBS origination and SBA lending. We anticipate using the proceeds from disposition to acquire investment securities and to provide liquidity to fund growth in our continuing specialty lending lines. Yields we obtain from reinvestment of the proceeds will be subject to economic and other conditions at the time of reinvestment, including market interest rates, many of which will be beyond our control. We cannot predict whether income resulting from the reinvestment of loans we hold for sale resulting from discontinued operations will match or exceed the amount from the sold loans. To dispose of our commercial loan portfolio, we have engaged several intermediaries which are in the business of selling loans, primarily to other financial institutions, to assist in completing loan sales. As of June 30, 2015, we had sold loans with a book value of approximately $\$ 342.2$ million, of the approximately $\$ 1.1$ billion in book value of loans in that portfolio as of the September 30, 2014 date of discontinuance of operations. The $\$ 342.2$ million of loans sold had a face value of approximately $\$ 417.1$ million. These sales were comprised of the following: Loans with an approximate face and book value of $\$ 267.6$ million and $\$ 192.7$ million, respectively, were sold in the fourth quarter of 2014 to a private securitization entity. The securitization is managed by an independent investor, which contributed $\$ 16$ million of equity to
that entity. The balance of the sale was financed by the Bank and is reflected on the consolidated balance sheet as investment in unconsolidated subsidiary. See "Financial Condition-Investment in Unconsolidated Subsidiary" below. After $\$ 74.9$ million of loan charges reflected in the difference between the face value and book value of the loans sold to the securitization, we recognized a gain of $\$ 17.0$ million. In the second quarter of 2015 , an additional $\$ 149.6$ million of loans were sold at a gain of approximately $\$ 2.2$ million.

We have adjusted our financial statement presentation for items related to discontinued operations. Separately, we have restated our financial statements for periods from 2010 through September 30, 2014, the last date through which financial statements previously had been filed prior to Form $10-\mathrm{K}$ for the year ended December 31, 2014. The restatement reflected the recognition of provisions for loan losses and loan charge-offs for discontinued operations in periods earlier than those in which those charges were initially recognized. The majority of these loan charges were originally recognized in 2014, primarily in the third quarter, when commercial lending operations were discontinued. An additional $\$ 28.5$ million of discontinued operations losses that were not previously reported were included within these periods. Also, $\$ 12.7$ million of losses incurred in 2015 related to loans that were resolved before the issuance date of our financial statements and were reflected in our 2014 financial statements. Substantially all of the losses and corresponding restatement adjustments resulted from the discontinued commercial loan operations.

The Bank has entered into a Stipulation and Consent to the Issuance of a Consent Order, or the 2014 Consent Order, with the Federal Deposit Insurance Corporation, or FDIC, which became effective on June 5, 2014. The Bank took this action without admitting or denying any charges of unsafe or unsound banking practices or violations of law or regulation relating to the Bank's Bank Secrecy Act, or BSA, compliance program.

The 2014 Consent Order requires the Bank to take certain affirmative actions to comply with its BSA obligations, among them: appoint a qualified BSA/OFAC (Office of Foreign Assets Control) officer; revise the written BSA Compliance Program; develop and implement additional policies and procedures for suspicious activity monitoring and reporting; review and enhance customer due diligence and risk assessment processes; review past account activity to determine whether suspicious activity was properly identified and reported; strengthen internal controls, including augmenting oversight by the Bank's Board of Directors of BSA activities; establish an independent testing program; and develop policies and procedures to govern staffing and training for BSA compliance. The Bank has and expects to continue to expend significant management and financial resources to address the Bank's BSA compliance program which will reduce our net income.

To date, the Bank has implemented multiple upgrades that address the requirements of the 2014 Consent Order, such as appointing a qualified BSA/OFAC officer, increasing oversight and staffing of the BSA compliance function, improving practices and procedures to monitor and report transactions, and increasing training, as well as adopting an independent testing program to ensure adherence to more effective BSA standards. Although these measures have increased and will continue to add to non-interest expense, including significant initial consulting fees, we expect that the growth in our continuing lines of business should, over time, offset these expenses. See "Non- Interest Expense"

Until the Bank submits to the FDIC a BSA report summarizing the completion of certain corrective action, the 2014 Consent Order places some restrictions on certain activities: the Bank is restricted from signing and boarding new independent sales organizations, issuing new non-benefit related reloadable prepaid card programs, establishing new distribution channels for existing non-benefit reloadable prepaid card programs and originating Automated Clearing House transactions for new merchant-related payments. Until such time as we receive the FDIC's approval, restrictions in these specific areas may potentially impact their growth. We do not believe that these restrictions will have a material impact on current revenue levels. The Bank has utilized one primary consultant related to its BSA-AML (Anti-Money Laundering) program refinement and one primary consultant related to conducting a lookback review of historical transactions to confirm that suspicious activity was properly identified and reported in accordance with applicable law. Subsequent to December 31, 2014 the primary BSA-AML consultant performed services resulting in $\$ 638,000$ in billings reflected as expense in 2015 , with no additional billings expected. The primary consultant for the
lookback performed services resulting in $\$ 5.2$ million in billings and expense in the first quarter of 2015 and $\$ 9.1$ million in billings and expense in the second quarter of 2015. We cannot now estimate expenses for remaining lookback services; however, we expect that the lookback will be completed in the second quarter of 2016.

On August 27, 2015, the Bank entered into an Amendment to Consent Order, or the Amendment, with the FDIC, amending the 2014 Consent Order. The Bank took this action without admitting or denying any additional charges of unsafe or unsound banking practices or violations of law or regulation relating to continued weaknesses in the Bank's BSA compliance program. The Amendment provides that the Bank may not declare or pay any dividend without the prior written consent of the FDIC and for certain assurances regarding management.

On May 11, 2015, the Federal Reserve issued a letter, or the Supervisory Letter, to us as a result of the 2014 Consent Order and the Amendment, (which, at the time of the Supervisory Letter, was in proposed form), which provides that we may not pay any dividends on our common stock, make any distributions to our European entities or make any interest payments on our trust preferred securities,
without the prior written approval of the Federal Reserve. It further provides that we may not incur any debt (excluding payables in the ordinary course of business) or redeem any shares of our stock, without the prior written approval of the Federal Reserve. The Federal Reserve has approved the payment of the interest on the Company's trust preferred securities due September 15, 2015. Future payments are subject to future approval by the Federal Reserve.

We learned through a compliance examination that certain actions of third parties through which we issue cards are being scrutinized by the FDIC. The FDIC has informed us that it is analyzing certain operational aspects related to these card programs which may constitute unfair or deceptive acts or practices regulations under Section 5 of the Federal Trade Commission Act. The operational practices of the third parties identified by the FDIC were the following: practices relating to the termination of a third-party rewards program tied to deposit accounts, including the timing of the notice of termination, and the disclosure of the effects of such termination on the consumer's ability to obtain unredeemed rewards; practices performed by third parties relating to the time frames within which we must respond to a consumer's notice of error with respect to electronic transactions in various types of deposit accounts; and practices relating to the timing and frequency of disclosed account fees and the manner by which the account holder is notified of these fees in periodic statements generated by third parties. While the Bank is contractually indemnified for related losses, civil money penalties, if assessed against the Bank, are not indemnified.

In December, 2014, the FDIC issued new guidance which reclassified the Bank's prepaid card deposits and most other deposits as brokered deposits because such deposits are obtained with the assistance of third parties. The reclassification resulted in a 10 basis point increase in our fourth quarter assessment, or approximately a $\$ 1.0$ million increase in FDIC expense for that quarter. A reduction in the assessment rate will depend on future FDIC evaluations of the Bank. The Bank's deposits do not exhibit the volatility normally associated with brokered deposits obtained through deposit brokers, and are considered to be stable and low cost.

We are a defendant in a class action filed in July 2014 which, if resolved adversely to us, could materially adversely affect our financial condition and results of operations. This litigation is in its preliminary stages. We believe that the complaint is without merit and intend to defend vigorously.

## Results of Operations

First quarter 2015 to first quarter 2014
Net Income: Net loss from continuing operations for the first quarter of 2015 was $\$ 1.8$ million compared to $\$ 3.2$ million of net income for the first quarter of 2014. After discontinued operations, net loss for the first quarter of 2015 was $\$ 214,000$ compared to $\$ 1.6$ million for the first quarter of 2014. A $\$ 2.9$ million increase in net interest income was more than offset by a $\$ 2.7$ million decrease in non-interest income (excluding security gains), $\$ 5.7$ million of BSA related consulting expenses, $\$ 3.9$ million of higher other non interest expense and a $\$ 610,000$ decrease in the provision for loan and lease losses. Non-interest income (excluding security gains) decreased to \$20.7 million in first quarter 2015 from $\$ 23.4$ million in first quarter 2014, primarily reflecting a $\$ 3.8$ million decrease in gain on sale of loans. Gain on sale of loans was $\$ 1.7$ million for the first quarter of 2015 compared to $\$ 5.5$ million for first quarter 2014 reflecting lower margins in the current year period. Net interest income increased to $\$ 16.5$ million from $\$ 13.7$ million primarily as a result of higher loan and investment security balances. The provision for loan and lease losses decreased $\$ 610,000$ to $\$ 665,000$ in first quarter 2015, compared to $\$ 1.3$ million in first quarter 2014, reflecting the impact of higher reserves on specific loans in the first quarter of 2014. Net income from discontinued operations was $\$ 2.0$ million in first quarter 2015, compared to $\$ 1.6$ million net loss on discontinued operations for the first quarter of 2014. Diluted loss per share was $\$ 0.00$ in first quarter 2015 compared to $\$ 0.05$ in the first quarter of 2014.

Net Interest Income: Our net interest income for first quarter 2015 increased to $\$ 16.5$ million, an increase of $\$ 2.9$ million or $21.0 \%$ from $\$ 13.7$ million in first quarter 2014. Our interest income for first quarter 2015 increased to $\$ 19.7$ million, an increase of $\$ 3.2$ million or $19.1 \%$ from $\$ 16.6$ million for first quarter 2014. The increase in interest income resulted primarily from higher balances of loans and investment securities. Investment security balances have been increased to achieve higher returns compared to overnight investments. Our average loans and leases increased to $\$ 1.23$ billion for first quarter 2015 from $\$ 839.9$ million for first quarter 2014, while related interest income increased $\$ 2.0$ million on a tax equivalent basis. Our average investment securities increased to $\$ 1.56$ billion for first quarter 2015 from $\$ 1.41$ billion for first quarter 2014, while related interest income increased $\$ 1.6$ million on a tax equivalent basis.

Our net interest margin (calculated by dividing net interest income by average interest earning assets) for first quarter 2015 of $2.22 \%$ was comparable to $2.30 \%$ in the first quarter of 2014. In first quarter 2015, the average yield on our loans decreased to $3.46 \%$ from $4.17 \%$ for first quarter 2014 , a decrease of 71 basis points. The decrease reflects a higher proportion of security backed lines of credit which generally carry lower yields and experience lower losses than our other loans. Yields on taxable investments were comparable at $1.97 \%$ and $2.01 \%$. Yields on non-taxable investments were higher at $3.67 \%$ compared to $3.28 \%$, respectively, an increase of 39 basis
points. Average interest earning deposits at the Federal Reserve Bank decreased $\$ 139.0$ million, or $11.3 \%$ to $\$ 1.10$ billion in first quarter 2015 from $\$ 1.24$ billion in first quarter 2014, as overnight investments were deployed into loans and investment securities. The interest cost of total deposits and interest bearing liabilities of $0.28 \%$ for first quarter 2015 was comparable to the $0.25 \%$ in first quarter 2014.

Average Daily Balances. The following table presents the average daily balances of assets, liabilities and stockholders' equity and the respective interest earned or paid on interest-earning assets and interest-bearing liabilities, as well as average annualized rates, for the periods indicated:

Three months ended March 31,

| 2015 |  | 2014 <br> (restated) |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Average | Interest | Average | Average <br> Bate | Balance |

Assets:
Interest earning assets:
Loans net of unearned $\begin{array}{lllllllllll}\text { fees and costs ** } & \$ & 1,214,378 & \$ & 10,507 & 3.46 \% & \$ & 821,593 & \$ & 8,560 & 4 .\end{array}$
Leases - bank
qualified*
Investment
securities-taxable $\quad 1,028,718$
Investment
$\begin{array}{llllll}\text { securities-nontaxable* } & 532,324 & 4,883 & 3.67 \% & 391,486 & 3,207\end{array}$
Interest earning
deposits at Federal
Reserve Bank
1,096,344
622
$0.23 \% \quad 1,235,319$
764
Federal funds sold and securities purchased under agreement to

| resell | 46,250 | 164 | 1.42\% | 30,545 | 106 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest earning assets | 3,935,569 | 21,529 | 2.19\% | 3,517,366 | 18,021 |
| Allowance for loan and lease losses | $(3,640)$ |  |  | $(2,748)$ |  |
| Assets held for sale | 758,111 | 8,536 | 4.50\% | 1,323,742 | 12,660 |
| Other assets | 318,911 |  |  | 149,706 |  |
|  |  |  |  |  |  |

Liabilities and
shareholders' equity:
Deposits:
Demand and interest

| checking | \$ | 4,290,835 | \$ | 2,606 | 0.24\% | \$ | 4,015,547 | \$ | 2,238 | 0. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings and money |  |  |  |  |  |  |  |  |  |  |
| market | 318,776 |  | 487 |  | 0.61\% | 498,185 |  | 504 |  | 0. |
| Time | 1,400 |  | 6 |  | 0.00\% | 13,342 |  | 35 |  | 0. |
| Total deposits | 4,611,011 |  | 3,099 |  | 0.27\% | 4,527,074 |  | 2,777 |  | 0 |
| Short-term borrowings | - |  | - |  | 0.00\% | 22 |  | - |  | . |
| Repurchase agreements | 13,147 |  | 9 |  | 0.27\% | 16,752 |  | 12 |  | 0 |
| Subordinated debt | 13,401 |  | 95 |  | 2.84\% | 13,401 |  | 115 |  | 3 |
| Total deposits and interest bearing |  |  |  |  |  |  |  |  |  |  |
| liabilities | 4,637,559 |  | 3,203 |  | 0.28\% | 4,557,249 |  | 2,904 |  | 0 |
| Other liabilities | 10,610 |  |  |  |  | 32,950 |  |  |  |  |
| Total liabilities | 4,648,169 |  |  |  |  | 4,590,199 |  |  |  |  |
| Shareholders' equity | 360,782 |  |  |  |  | 397,867 |  |  |  |  |
|  | \$ | 5,008,951 |  |  |  | \$ | 4,988,066 |  |  |  |

Net interest income on

| tax equivalent basis * | $\$$ | 26,862 | $\$$ | 27,777 |
| :--- | :--- | :--- | :--- | :--- |
| Tax equivalent <br> adjustment | 1,811 |  | 1,209 |  |
| Net interest income | $\$$ | 25,051 | $\$$ | 26,568 |

Net interest margin * 2.22\%

* Full taxable equivalent basis, using a $35 \%$ statutory tax rate.
** Includes loans held for sale.

For first quarter 2015, average interest earning assets increased to $\$ 3.94$ billion, an increase of $\$ 418.2$ million or $11.9 \%$ from first quarter 2014. The increase reflected increased average balances of loans and leases of $\$ 392.1$ million or $46.7 \%$, and increased average balances of investment securities of $\$ 149.4$ million or $10.6 \%$. Average demand and interest checking deposits increased $\$ 275.3$ million or $6.9 \%$. The Bank experienced growth in prepaid, institutional banking, payment acceptance (card payment and ACH processing) and other deposit categories, due to the acquisition of new customers.

Provision for Loan and Lease Losses. Our provision for loan and lease losses was $\$ 665,000$ for the first quarter of 2015 compared to $\$ 1.3$ million for the first quarter of 2014. The $\$ 610,000$ decrease reflected the impact of higher reserves on specific loans in the first quarter of 2014. The allowance for loan losses increased to $\$ 4.2$ million or $0.49 \%$ of total loans at March 31, 2015, from $\$ 3.6$ million or $0.42 \%$ of total loans at December 31, 2014. We believe that our allowance is adequate to cover inherent losses For more information about our provision and allowance for loan and lease losses and our loss experience, see "Financial Condition-Allowance for loan and lease losses", "-Net charge-offs," and "-Non-performing loans, loans 90 days delinquent and still accruing, and troubled debt restructurings," below and Note 6 to the financial statements.

Non-Interest Income. Non-interest income was $\$ 20.7$ million in first quarter 2015 compared to $\$ 23.4$ million in first quarter 2014 before gains on securities of $\$ 80,000$ in the first quarter of 2015 and $\$ 241,000$ in the first quarter of 2014. The $\$ 2.7$ million or $11.7 \%$ decrease between those respective periods reflected a decrease in prepaid fees of $\$ 336,000$ or $2.5 \%$ to $\$ 13.1$ million for first quarter 2015. The decrease reflected a reduction of certain fees on existing business and the exit in November 2014 of one of the Bank's prepaid card clients as described in the Company's 8-K filed April 15, 2014. Gain on sale of loans, reflecting lower margins, decreased $\$ 3.8$ million or $69.4 \%$ to $\$ 1.7$ million for first quarter 2015 from $\$ 5.5$ million for first quarter 2014. Service fees on deposit accounts increased $\$ 550,000$ or $45.5 \%$ to $\$ 1.8$ million for first quarter 2015 from $\$ 1.2$ million for first quarter 2014 reflecting the assessment of service charges on a larger and growing number of health savings accounts. Affinity fees decreased $\$ 122,000$ or $22.8 \%$ to $\$ 412,000$ for first quarter 2015 from $\$ 534,000$ for first quarter 2014. The reduction reflected a smaller number of account openings which resulted in lower account opening fees. Other non-interest income increased $\$ 854,000$ or $135.3 \%$ to $\$ 1.5$ million for first quarter 2015 from $\$ 631,000$ in first quarter 2014. The increase resulted primarily from a $\$ 1.0$ million increase in income on investment in unconsolidated subsidiary, which resulted from the sale of loans from discontinued operations on December 30, 2014.

Non-Interest Expense. Total non-interest expense was $\$ 40.9$ million for first quarter 2015, an increase of $\$ 9.7$ million or $30.9 \%$ over $\$ 31.2$ million for first quarter 2014. The increase reflected $\$ 5.7$ million of BSA and lookback consulting expenses. Lookback expenses are being incurred to analyze historical transactions for potential BSA exceptions as required by the 2014 Consent Order. The vast majority of remaining consulting expense reflects lookback analysis which is taking longer than originally estimated by the applicable consultant. Salaries and employee benefits amounted to $\$ 15.5$ million, an increase of $\$ 380,000$ or $2.5 \%$ over $\$ 15.1$ million for first quarter 2014. The increase in salaries and employee benefits reflected staff additions and other salary expense for BSA and other compliance, institutional banking and SBA loan production. The increase was net of a reduction in CMBS loan
sales origination expenses of $\$ 1.8$ million which reflected lower incentive payments. Depreciation and amortization increased $\$ 152,000$ or $14.5 \%$ to $\$ 1.2$ million in first quarter 2015 from $\$ 1.1$ million in first quarter 2014 which reflected increased depreciation costs related to leasehold improvements and equipment for staff additions and information technology upgrades. Rent and occupancy increased $\$ 358,000$ or $34.9 \%$ to $\$ 1.4$ million in first quarter 2015 from $\$ 1.0$ million in first quarter 2014 which reflected additional main office operations and compliance space and new Florida office space for BSA staff. Data processing was comparable between periods, decreasing $\$ 27,000$ or $0.8 \%$ to $\$ 3.2$ million in first quarter 2015 from $\$ 3.3$ million in first quarter 2014. Printing and supplies increased $\$ 59,000$ or $10.6 \%$ to $\$ 615,000$ in first quarter 2015 from $\$ 556,000$ in first quarter 2014 reflecting expenses related to the outsourcing of certain printing. Audit expense increased $\$ 50,000$ or $13.3 \%$ to $\$ 426,000$ in first quarter 2015 from $\$ 376,000$ in first quarter 2014 reflecting increased external audit expense. Legal expense increased $\$ 775,000$ or $123.0 \%$ to $\$ 1.4$ million in first quarter 2014 from $\$ 630,000$ in first quarter 2014 primarily as a result of legal fees related to regulatory issues. FDIC insurance expense increased $\$ 1.2$ million or $68.9 \%$ to $\$ 2.9$ million for first quarter 2015 from $\$ 1.7$ million in first quarter 2014, the vast majority of which reflected a higher assessment rate. In December 2014, the FDIC issued new guidance which reclassified the Bank's prepaid card deposits and most of its other deposits as brokered, which resulted in a 10 bp increase in the quarterly assessment. A reduction in the assessment rate will depend on future FDIC evaluations of the Bank. Software expense increased $\$ 182,000$ or $15.6 \%$ to $\$ 1.4$ million in first quarter 2015 from $\$ 1.2$ million in first quarter 2014 reflecting additional information technology infrastructure to improve efficiency and scalability. Insurance expense of $\$ 458,000$ in first quarter 2015 was comparable to the $\$ 451,000$ in first quarter 2014. Telecom and IT network communications increased $\$ 29,000$ or $5.6 \%$ to $\$ 550,000$ for the first quarter 2015 from $\$ 521,000$ in first quarter 2014 reflecting costs associated with additional infrastructure. Securitization and servicing expense decreased $\$ 99,000$ or $17.1 \%$ to $\$ 479,000$ for the first quarter of 2015 from $\$ 578,000$ in the first quarter of 2014 reflecting a lower volume. Consulting increased $\$ 792,000$ or $113.8 \%$ to $\$ 1.5$ million for the first quarter of 2015 from $\$ 696,000$ in the first quarter of 2014 reflecting $\$ 386,000$ of expense for an independent review of BSA and AML including
consulting related to the internal audit of BSA and AML. Other non-interest expense decreased $\$ 96,000$ or $2.6 \%$ to $\$ 3.9$ million in first quarter 2015 from $\$ 3.8$ million in first quarter 2014 reflecting decreases in multiple categories.

Income Taxes. Income tax benefit for continuing operations was $\$ 2.4$ million for first quarter 2015 compared to income tax expense of $\$ 1.6$ million in first quarter 2014 , a decrease of $\$ 4.1$ million.

Liquidity and Capital Resources

Liquidity defines our ability to generate funds to support asset growth, meet deposit withdrawals, satisfy borrowing needs and otherwise operate on an ongoing basis. We invest the funds we do not need for daily operations primarily in overnight federal funds or in our interest-bearing account at the Federal Reserve.

Our primary source of funds has been cash inflows from net increases in deposits. While net deposits decreased $\$ 129.7$ million in the first three months of 2015, the balance of interest earning deposits at the Federal Reserve Bank on March 31, 2015 was $\$ 994.4$ million and represented a significant amount of on balance sheet liquidity. The decrease in deposits reflected the exit of less profitable relationships. While we do not have a traditional branch system, we believe that our core deposits, which include our demand, interest checking, savings and money market accounts, have similar characteristics to those of a bank with a branch system. We seek to set rates on our deposits at levels competitive with the rates offered in our market; however we do not seek to compete principally on rate. The focus of our business model is to identify affinity groups that control significant amounts of deposits as part of their business. A key component to the model is that the deposits are both stable and "sticky," in the sense that they do not react to fluctuations in the market. However, certain components of the deposits do experience seasonality, creating excess liquidity at certain times. We have been reducing excess liquidity as a result of low overnight rates. Accordingly, excess liquidity maintained as interest earning deposits at the Federal Reserve has decreased. These reductions resulted from deployment of overnight funds into investments and loans and exiting less profitable relationships.

Historically, we have also used sources outside of our deposit products to fund our loan growth, including Federal Home Loan Bank advances, repurchase agreements, and institutional (brokered) certificates of deposit as a significant funding source. We have shifted to primarily using our deposits as our funding source as a result of deposit growth. We still maintain our secured borrowing lines with the Federal Home Loan Bank of Pittsburgh and other unsecured lines from our correspondent banks, which include Atlantic Central Bankers Bank and PNC Bank. We have a $\$ 474.0$ million line of credit with the Federal Home Loan Bank and $\$ 34.0$ million in additional lines of credit with correspondent banks. As of March 31, 2015, we had no amounts outstanding on our borrowing lines. We expect to continue to maintain our facility with the Federal Home Loan Bank and our correspondent banks

In 2011, we adopted a common stock repurchase program. Shares repurchased will reduce the amount of shares outstanding. Repurchased shares may be reissued for various corporate purposes. As of December 31, 2014, we had repurchased 100,000 shares of a total 750,000 maximum number of shares authorized by the Board of Directors. The 100,000 shares were repurchased in 2011 at an average cost of $\$ 8.66$. We did not repurchase any shares in the first three months of 2015.

As a result of its discontinuance of its commercial loan operations we have received and expect to continue to receive during 2015, substantial cash proceeds. We currently anticipate that these proceeds will be deployed into investment securities. We have begun the process of selling our portfolio and have sold loans with a book value of approximately $\$ 342.2$ million, of the approximately $\$ 1.1$ billion in book value of loans in that portfolio as of the September 30, 2014 date of discontinuance of operations. The $\$ 342.2$ million of loans sold had a face value of approximately $\$ 417.1$ million. These sales were comprised of the following: Loans with an approximate face and book value of $\$ 267.6$ million and $\$ 192.7$ million, respectively, were sold in the fourth quarter of 2014 to a private securitization entity. The securitization is managed by an independent investor, which contributed $\$ 16$ million of equity to that entity. The balance of the sale was financed by the Bank and is reflected on the consolidated balance sheet as investment in unconsolidated subsidiary. After $\$ 74.9$ million of loan charges reflected in the difference between the face value and book value of the loans sold to the securitization, we recognized a gain of $\$ 17.0$ million. In the second quarter of 2015, an additional $\$ 149.6$ million of loans were sold at a gain of approximately $\$ 2.2$ million.

To manage excess cash balances maintained at the Federal Reserve, the Bank has exited and will likely continue to exit less profitable deposit relationships. We have historically down streamed the majority of the capital funding we have generated from common stock offerings to the Bank. The holding company has, as of August 2015 in excess of $\$ 10$ million in available cash. We have historically not paid dividends and have no plans to do so in the foreseeable future. In addition, as a result of a supervisory letter, Federal Reserve approval is required for any dividend from us, and FDIC approval is required for any dividend from the Bank. The Federal Reserve approved the payment of the interest on the Company's trust preferred securities due September 15, 2015. Future payments are subject to future approval by the Federal Reserve.

As a holding company conducting substantially all of our business through our subsidiaries, our need for liquidity consists principally of cash needed to make required interest payments on our trust preferred securities. As of August, 2015, we had approximate cash reserves of $\$ 10$ million at the holding company. Current quarterly interest payments on the $\$ 13.4$ million of trust preferred securities are
approximately $\$ 125,000$ based on a floating rate of $3.25 \%$ over LIBOR. We expect that the conditions under which the Amendment to the 2014 Consent Order was issued will have been remediated and the FDIC will permit the Bank to resume paying dividends to us to fund holding company operations. There can, however, be no assurance that the FDIC will, in fact allow the resumption of Bank dividends to us at the end of that period or at all and, accordingly, there is risk that we will need to obtain alternate sources of funding. There can be no assurance that such sources would be available to us on acceptable terms or at all.

Included in our cash and cash-equivalents at March 31, 2015 were $\$ 994.4$ million of interest earning deposits which primarily consisted of deposits with the Federal Reserve and included deposits for reserve requirements.
Traditionally, we sell our excess funds overnight to other financial institutions, with which we have correspondent relationships, to obtain better returns. As the federal funds rates decreased to the same 25 basis point level offered by the Federal Reserve, we have adjusted our strategy to retain our excess funds at the Federal Reserve, which also offers the full guarantee of the federal government. In addition, we diverted a portion of our excess funds to short term securities to generate better returns.

Funding was directed primarily at cash outflows required for purchases of investment securities (net of repayments), which were ( $\$ 52.0$ ) million for the year to date ended March 31, 2015 and $\$ 134.4$ million for the prior year to date ended March 31, 2014 and funding for net loans was ( $\$ 3.6$ ) million and $\$ 103.3$ million, respectively. Deposit outflows resulted from exiting less profitable customer deposit relationships in the three months ended March 31, 2015. We had outstanding commitments to fund loans, including unused lines of credit of $\$ 797.4$ million and $\$ 709.1$ million as of March 31, 2015 and December 31, 2014, respectively.

We must comply with capital adequacy guidelines issued by the FDIC. A bank must, in general, have a Tier 1 leverage ratio of $5.00 \%$, a ratio of Tier I capital to risk-weighted assets of $8 \%$ and a ratio of total capital to risk-weighted assets of $10.0 \%$ in order to be considered "well capitalized." The Tier I leverage ratio is the ratio of Tier 1 capital to average assets for the period. "Tier I capital" includes common shareholders' equity, certain qualifying perpetual preferred stock and minority interests in equity accounts of consolidated subsidiaries, less intangibles. At March 31, 2015 we were "well capitalized" under banking regulations.

The following table sets forth our regulatory capital amounts and ratios for the periods indicated. Basel III capital changes became effective January 1, 2015 with an initial measurement date of March 31, 2015. Basel III added an additional ratio which measures common equity to risk weighted assets which is included below

Tier 1
capital to average assets ratio

Tier 1 capital to risk-weighted assets ratio

Common
equity tier 1 to risk to risk-weighted assets ratio

|  |  |  | weighted <br> assets |  |
| :--- | :--- | :--- | :--- | :--- |
| As of March 31, 2015 |  |  |  |  |
| The Bancorp |  |  |  |  |
| The Bancorp Bank |  |  |  |  |
| "Well capitalized" institution (under FDIC | $6.06 \%$ | $12.71 \%$ | $12.89 \%$ | $12.71 \%$ |
| regulations-Basel III) | $5.80 \%$ | $12.20 \%$ | $12.38 \%$ | $12.20 \%$ |
| As of December 31, 2014 $5.00 \%$ $8.00 \%$ | $10.00 \%$ | $6.50 \%$ |  |  |
| The Bancorp <br> The Bancorp Bank <br> "Well capitalized" institution (under FDIC <br> regulations) | $7.07 \%$ | $11.54 \%$ | $11.67 \%$ | $\mathrm{n} / \mathrm{a}$ |

Asset and Liability Management

The management of rate sensitive assets and liabilities is essential to controlling interest rate risk and optimizing interest margins. An interest rate sensitive asset or liability is one that, within a defined time period, either matures or experiences an interest rate change in line with general market rates. Interest rate sensitivity measures the relative volatility of an institution's interest margin resulting from changes in market interest rates.

We monitor, manage and control interest rate risk through a variety of techniques, including use of traditional interest rate sensitivity analysis (also known as "gap analysis") and an interest rate risk management model. With the interest rate risk management model, we project future net interest income and then estimate the effect of various changes in interest rates and balance sheet growth rates on that projected net interest income. We also use the interest rate risk management model to calculate the change in net portfolio value over a range of interest rate change scenarios. Traditional gap analysis involves arranging our interest earning assets and interest bearing liabilities by repricing periods and then computing the difference (or "interest rate sensitivity gap") between the assets and liabilities that we estimate will reprice during each time period and cumulatively through the end of each time period.

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Both interest rate sensitivity modeling and gap analysis are done at a specific point in time and involve a variety of significant estimates and assumptions. Interest rate sensitivity modeling requires, among other things, estimates of how much and when yields and costs on individual categories of interest earning assets and interest bearing liabilities will respond to general changes in market rates, future cash flows and discount rates. Gap analysis requires estimates as to when individual categories of interest-sensitive assets and liabilities will reprice, and assumes that assets and liabilities assigned to the same repricing period will reprice at the same time and in the same amount. Gap analysis does not account for the fact that repricing of assets and liabilities is discretionary and subject to competitive and other pressures. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds interest rate sensitive assets. During a period of falling interest rates, a positive gap would tend to adversely affect net interest income, while a negative gap would tend to result in an increase in net interest income. During a period of rising interest rates, a positive gap would tend to result in an increase in net interest income while a negative gap would tend to affect net interest income adversely.

The following table sets forth the estimated maturity or repricing structure of our interest earning assets and interest bearing liabilities at March 31, 2015. We estimate the repricing characteristics of deposits based on historical performance, past experience at other institutions, wholly judgmental predictions and other deposit behavior assumptions. However, we may choose not to reprice liabilities proportionally to changes in market interest rates for competitive or other reasons. The table does not assume any prepayment of fixed-rate loans and mortgage-backed securities, which are scheduled based on their anticipated cash flow, including prepayments based on historical data and current market trends. The table does not necessarily indicate the impact of general interest rate movements on our net interest income because the repricing of certain categories of assets and liabilities is beyond our control as, for example, prepayments of loans and withdrawal of deposits. As a result, certain assets and liabilities indicated as repricing within a stated period may in fact reprice at different times and at different rate levels.

| $1-90$ | $91-364$ | Days | $1-3$ | $3-5$ |
| :--- | :--- | :--- | :--- | :--- |
| Days <br> (dollars in thousands) | Years | Years | Over 5 |  |

Interest earning assets:

Commercial loans

| held for sale | \$ | 108,170 | \$ | - | \$ | 39,279 | \$ | 5,870 | \$ | 86,501 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans net of deferred loan costs | 557,667 |  | 57,577 |  | 141,087 |  | 113,752 |  | 818 |  |
| Investment securities | 286,894 |  | 199,013 |  | 317,401 |  | 221,824 |  | 511,195 |  |
| Interest earning deposits | 994,400 |  | - |  | - |  | - |  | - |  |
| Securities purchased under agreements to |  |  |  |  |  |  |  |  |  |  |
| resell | 46,250 |  | - |  | - |  | - |  | - |  |
|  | 1,885,211 |  | 256,590 |  | 458,488 |  | 335,576 |  | 512,013 |  |

Total interest
earning assets

| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand and interest checking | 2,624,383 |  | 212,766 |  | 212,766 |  | - | - |  |  |
| Savings and money market | 76,997 |  | 153, |  | 76, |  | - |  | - |  |
| Time deposits | 1,400 |  | - |  | - |  | - |  | - |  |
| Securities sold under agreements |  |  |  |  |  |  |  |  |  |  |
| to repurchase | 7,959 |  | - |  | - |  | - |  | - |  |
| Subordinated debenture | 13,401 |  | - |  | - |  | - |  | - |  |
| Total interest bearing liabilities | 2,724, |  | 366, |  |  |  | - |  | - |  |
| Gap | \$ | $(838,929)$ | \$ | $(110,170)$ | \$ | 168,725 | \$ | 335,576 | \$ | 512,013 |
| Cumulative gap | \$ | $(838,929)$ | \$ | $(949,099)$ | \$ | $(780,374)$ | + | $(444,798)$ | \$ | 67,215 |
| Gap to assets ratio | -17\% |  | -2\% |  | 3\% |  | 7\% |  | 11\% |  |
| Cumulative gap to assets ratio | -17\% |  | -20\% |  | -16 |  | -9\% |  | 1\% |  |

The methods used to analyze interest rate sensitivity in this table have a number of limitations. Certain assets and liabilities may react differently to changes in interest rates even though they reprice or mature in the same or similar time periods. The interest rates on certain assets and liabilities may change at different times than changes in market interest rates, with some changing in advance of changes in market rates and some lagging behind changes in market rates. Additionally, the actual prepayments and withdrawals we experience when interest rates change may deviate significantly from those assumed in calculating the data shown in the table. Accordingly actual results can and often do differ from projections.

Financial Condition

General. Our total assets at March 31, 2015 were $\$ 4.85$ billion, of which our total loans and loans held for sale were $\$ 1.11$ billion. At December 31, 2014 our total assets were $\$ 4.99$ billion, of which our total loans were $\$ 1.09$ billion.

Interest earning deposits and federal funds sold. At March 31, 2015, we had a total of $\$ 994.4$ million of interest earning deposits compared to $\$ 1.06$ billion at December 31, 2014, a decrease of $\$ 64.9$ million or $6.1 \%$. These deposits were comprised primarily of balances at the Federal Reserve Bank, which pays interest on such balances.

Investment portfolio. For detailed information on the composition and maturity distribution of our investment portfolio, see Note 5 to the Financial Statements. Total investment securities decreased to $\$ 1.54$ billion at March 31, 2015, a decrease of $\$ 51.1$ million or $3.2 \%$ from year-end 2014. The decrease reflected residential and commercial mortgage backed securities paydowns.

Other securities, included in the held-to-maturity classification at March 31, 2015, consisted of three securities secured by diversified portfolios of corporate securities, one bank senior note, two single issuer trust preferred securities and one pooled trust preferred security.

A total of $\$ 17.9$ million of other debt securities - single issuers is comprised of the following: (i) amortized cost of the two single issuer trust preferred securities of $\$ 10.9$ million, of which one security for $\$ 1.9$ million was issued by a bank and one security for $\$ 9.0$ million was issued by an insurance company; and (ii) book value of a bank senior note of $\$ 7.0$ million.

A total of $\$ 75.8$ million of other debt securities - pooled is comprised of the following: (i) one pooled trust preferred security for $\$ 82,000$, which was collateralized by bank trust preferred securities; and (ii) book value of three securities consisting of diversified portfolios of corporate securities of $\$ 75.7$ million.

The following table provides additional information related to our single issuer trust preferred securities as of March 31, 2015 (in thousands):

| Single issuer | Book value |  | Fair value |  | Unrealized gain/(loss) |  | Credit rating |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Security A | \$ | 1,901 | \$ | 2,000 | \$ | 99 | Not rated |
| Security B | 8,975 |  | 5,141 |  | $(3,834)$ |  | Not rated |

Class: All of the above are trust preferred securities.

The following table provides additional information related to our pooled trust preferred securities as of March 31, 2015:

| Pooled issue | Class | Book value |  | Fair value |  |  |  | Credit rating | Excess subordination |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pool A (7 performing |  |  |  |  |  |  |  |  |  |
| issuers) | Mezzanine | \$ | 82 | \$ | 173 | \$ | 91 | CAA1 | * |

## * There is no

excess
subordination for
these securities.
Under the accounting guidance related to the recognition of other-than-temporary impairment charges on debt securities an impairment on a debt security is deemed to be other-than-temporary if it meets the following conditions: (i) we intend to sell or it is more likely than not we will be required to sell the security before a recovery in value, or (ii) we do not expect to recover the entire amortized cost basis of the security. If we intend to sell or it is more likely than not we will be required to sell the security before a recovery in value, a charge is recorded in net realized capital losses equal to the difference between the fair value and amortized cost basis of the security. For those other-than-temporarily impaired debt securities which do not meet the first condition and for which we do not expect to recover the entire amortized cost basis, the difference between the security's amortized cost basis and the fair value is separated into the portion representing a credit impairment, which is recorded in net realized capital losses, and the remaining impairment, which is recorded in other comprehensive income. Generally, a security's credit impairment is the difference between its amortized cost basis and the best estimate of its expected future cash flows discounted at the security's effective yield prior to impairment. The previous amortized cost basis less the impairment recognized in net realized capital losses becomes the security's new cost basis. As prescribed by accounting standards, for year to date March 31, 2015 and March 31, 2014 respectively, we had no other-than-temporary impairment charges related to trust preferred securities classified in our held-to-maturity portfolio.

Investments in Federal Home Loan and Atlantic Central Bankers Bank stock are recorded at cost and amounted to $\$ 1.0$ million at March 31, 2015 and December 31, 2014, respectively.

Investment securities with a carrying value of $\$ 24.5$ million at March 31, 2015 and $\$ 25.7$ million at December 31, 2014, were pledged as collateral for Federal Home Loan Bank advances and to secure securities sold under repurchase agreements as required or permitted by law.

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Loans held for sale. Loans held for sale are comprised of commercial mortgage loans, Small Business Administration, or SBA loans and residential mortgage loans originated for sale in the secondary market. The fair value of commercial mortgage loans and the SBA loans originated for sale is based on purchase commitments or quoted prices for the same or similar loans. Commercial loans held for sale increased to $\$ 239.8$ million at March 31, 2015 from \$217.1 million at December 31, 2014.

Loan portfolio. Total loans decreased to $\$ 870.9$ million at March 31, 2015 from $\$ 874.6$ million at December 31, 2014. While SBLOC loans increased $\$ 25.8$ million and direct finance leasing increased $\$ 19.6$ million, specialty lending decreased $\$ 46.8$ million. Specialty lending is currently comprised primarily of advances related to a line of credit which is collateralized by student loans.

In the third quarter of 2014, we determined that our commercial lending operations were inconsistent with our strategic focus on generating low cost deposits and deploying that funding into lower risk, more granular and national lines of business, and so discontinued our commercial lending operations. We have begun the process of selling our portfolio and have sold loans with a book value of approximately $\$ 342.2$ million, of the approximately $\$ 1.1$ billion in book value of loans in that portfolio as of the September 30, 2014 date of discontinuance of operations. The $\$ 342.2$ million of loans sold had a face value of approximately $\$ 417.1$ million. These sales were comprised of the following: Loans with an approximate face and book value of $\$ 267.6$ million and $\$ 192.7$ million, respectively, were sold in the fourth quarter of 2014 to a private securitization entity. The securitization is managed by an independent investor, which contributed $\$ 16$ million of equity to that entity. The balance of the sale was financed by the Bank and is reflected on the consolidated balance sheet as investment in unconsolidated subsidiary. After $\$ 74.9$ million of loan charges reflected in the difference between the face value and book value of the loans sold to the securitization, we recognized a gain of $\$ 17.0$ million. In the second quarter of 2015 , an additional $\$ 149.6$ million of loans were sold at a gain of approximately $\$ 2.2$ million. We currently focus our lending activities upon four specialty lending segments: securities- backed lines of credit, or SBLOC loans, leasing, Small Business Administration, or SBA, loans and loans originated for sale into U.S. capital markets.

SBLOC. We make loans to individuals, trusts and entities which are secured by a pledge of marketable securities maintained in one or more accounts with respect to which we obtain a securities account control agreement. The securities pledged may be either debt or equity securities or a combination thereof, but all such securities must be listed for trading on a national securities exchange or automated inter-dealer quotation system. SBLOCs are typically payable on demand. Most of our SBLOCs are drawn to meet a specific need of the borrower (such as for bridge financing of real estate) and are typically drawn for 12 to 18 months at a time. Maximum SBLOC line amounts are calculated by applying a standard 'advance rate' calculation against the eligible security type depending on asset class: typically up to $60 \%$ for equity securities and mutual fund securities and $90 \%$ for investment grade (Standard \& Poors rating of BBB - or higher or Moody's rating of Baa3 or higher) municipal or corporate debt securities. Borrowers generally must have a credit score of 660 or higher, although we may allow exceptions based upon a review of the borrower's income, assets and other credit information. All SBLOCs are with full recourse to the borrower. The underlying securities that act as collateral for our SBLOC commitments are monitored on a daily basis to confirm the composition of the client portfolio and its daily market value. Although these accounts are closely monitored, severely falling markets or sudden drops in price with respect to individual pledged securities could result in the borrower being under-collateralized and consequently in default and, upon sale of the collateral, could result in our incurring losses.

Leases. We provide lease financing for commercial and government automobile fleets and, to a lesser extent, provide lease financing for other equipment. Our leases are either open end or closed end. An open end lease is one in which, at the end of the lease term, the lessee must pay us the difference between the amount at which we sell the leased asset and the stated "residual value." "Residual value" is a contractual value agreed to by the parties at the inception of a lease as to the value of the leased asset at the end of the lease term. A closed end lease is one in which no such payment is due on lease termination. In a closed end lease, the risk that the amount received on a sale of the leased asset will be less that the residual value is assumed by us, as lessor. While we do not have specific underwriting criteria for our lease financing, we analyze information we obtain about the lessee, including financial statements and credit reports, to determine the lessee's ability to perform its obligations.

SBA Loans. We participate in two loan programs established by the SBA: the 7(a) Loan Guarantee Program and the 504 Fixed Asset Financing Program. The 7(a) Loan Guarantee Program is designed to help small entrepreneurs start or expand their businesses by providing partial guarantees of loans made by banks and non-bank lending institutions for specific business purposes, including long or short term working capital; funds for the purchase of equipment, machinery, supplies and materials; funds for the purchase, construction or renovation of real estate; and funds to acquire, operate or expand an existing business or refinance existing debt, all under conditions set by the SBA. The terms of the loans must come within parameters set by the SBA, including borrower eligibility, loan maturity, and maximum loan amount. 7(a) loans must be secured by all available assets (both business and personal) until the recovery value equals the loan amount or until all assets of the borrower have been pledged. Personal guarantees are required from all owners of $20 \%$ or more of the equity of the business, although lenders may also require personal guarantees of owners of less than $20 \%$. Loan guarantees can range to $85 \%$ of loan principal for loans of up to $\$ 150,000$ and $75 \%$ for loans in excess of that amount.

The SBA loan guaranty is paid to the lender after the liquidation of all collateral, mitigating the losses due to collateral deficiencies up to the percentage of the guarantee. To maintain the guarantee, we must comply with applicable SBA regulations and we risk loss of the
guarantee should we fail to comply for any reason. 7(a) loan amounts are not limited to a percentage of estimated collateral value. If the business generates inadequate cash flow to repay principal and interest and borrowers are otherwise unable to repay, losses may result if related collateral is sold for less than the unguaranteed balance of the loan. Because these loans are generally at variable rates, higher rate environments will increase required payments from borrowers, with increased payment default risk. As a result of a wide variety of collateral with very specific uses, markets for resale may negatively impact amounts realized upon sale. The 7(a) program is funded through annual appropriations approved by Congress matching funding requirements for loans approved within the budget year. Should those appropriations be reduced or cease, our ability to make 7(a) loans will be curtailed or terminated.

The 504 Fixed Asset Financing Program is designed to provide small businesses with financing for the purchase of fixed assets, including real estate and buildings; the purchase of improvements to real estate; the construction of new facilities or modernizing, renovating or converting existing facilities; and the purchase of long-term machinery and equipment. A 504 loan may not be used for working capital, debt refinancing or investment in rental real estate. In a 504 financing, the borrower must supply $10 \%$ of the financing amount, we provide $50 \%$ of the financing amount and a Certified Development Company, or CDC, provides $40 \%$ of the financing amount. If the borrower has less than two years of operating history or if the assets being financed are considered "special purpose," the funding percentages are $15 \%, 50 \%$ and $30 \%$, respectively. We receive a first lien on the assets being financed and the CDC receives a second lien. Personal guarantees of the principal owners of the business are required. The funds for the CDC loans are raised through a monthly auction of bonds that are guaranteed by the U.S. government and, accordingly, if the government guarantees are curtailed or terminated, our ability to make 504 loans would be curtailed or terminated. Certain basic loan terms, as with the 7(a) program, are established by the SBA, including borrower eligibility, maximum loan amount, maximum maturity date, interest rates and loan fees. While real estate is appraised and values are established for other collateral, and the loan amount is limited to a percentage of cost of the assets being acquired by the borrower, such amounts may not be realized upon resale if the borrower defaults and the Bank forecloses on the collateral.

SBA 7(a) and 504 loans may include construction advances which are subject to risk inherent to construction projects, including environmental risks, engineering defects, contractor risk, and risk of project completion. Delays in construction may also compromise the owner's business plan and result in additional stresses on cash flow required to service the loan. Higher than expected construction costs may also result, impacting repayment capability and collateral values.

Additionally, the Bank makes SBA loans to franchisees of various business concepts, including loans to multiple franchisees with the same concept. In making loans to franchisees, the Bank considers franchisee failure rates for the specific franchise concept. However, factors adversely affecting a specific type of franchisor or franchise concept, including in particular risks that a franchise concept loses popularity with consumers or encounters negative publicity about its products or services, could harm the value not only of a particular franchisee's business but also of multiple loans to other franchisees with the same concept.

Capital Markets: Loans Originated for Sale into Secondary Securities Markets.We originate loans for sale into secondary securities markets. These loans are typically collateralized by various types of commercial real estate, including retail space, office space, apartments and hotels, and are with recourse only to the properties securing the loans, are not guaranteed by the borrower and, accordingly, depend on cash reserves and cash generated by the underlying properties for repayment. Some of these loans are variable rate and, as a result, higher market rates will
result in higher payments and greater cash flow requirements. Inadequate sales at retail properties and inadequate occupancy rates for office space, apartments and hotels may negatively impact loan repayment. Should cash flow and available cash reserves prove inadequate to cover debt service on these loans, repayment will depend upon the sales price of the property. Because these loans are being originated for resale, the underwriting criteria used are those that buyers in the capital markets indicate are the parameters under which they are willing to buy the loans, including interest rate, loan to value ratio and maturity; however, in the period during which we hold a loan prior to sale, property values may fall below appraised values and below the outstanding balance of the loan which would reduce the price at which we could sell the loan. Inadequate retail sales or occupancy, in addition to impacting repayment, may also result in a lower realizable sales price. While we historically have been successful in selling to these markets, adverse market conditions may delay, or possibly preclude, expected sales into the secondary market or cause losses upon any resale. To mitigate these risks, we establish guidelines for the maximum amounts of such loans we will hold on our balance sheet.

The following table summarizes our loan portfolio, not including loans held for sale, by loan category for the periods indicated (in thousands):

|  | March 31, <br> 2015 | December 31, <br> 2014 |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  | 62,425 |  |  |
| SBA non real estate | $\$$ | $\$$ | 62,425 |  |
| SBA commercial mortgage | 84,430 |  | 82,317 |  |
| SBA construction | 15,181 | 20,392 |  |  |
| Total SBA loans | 161,996 | 165,134 |  |  |
| Direct lease financing | 220,559 | 194,464 |  |  |


| SBLOC | 447,649 | 421,862 |  |
| :--- | :--- | :--- | :--- |
| Other specialty lending | 1,862 | 48,625 |  |
| Other consumer loans | 30,120 | 36,168 |  |
|  | 862,186 | 866,253 |  |
| Unamortized loan fees and costs | 8,715 | 8,340 |  |
| Total loans, net of deferred loan costs | $\$$ | 870,901 | $\$$ |


#### Abstract

Allowance for loan and lease losses. We review the adequacy of our allowance for loan and lease losses on at least a quarterly basis to determine that the provision for loan losses is made in an amount necessary to maintain our allowance at a level that is appropriate, based on management's estimate of inherent losses. Our estimates of loan and lease losses are intended to, and, in management's opinion, do, meet the criteria for accrual of loss contingencies in accordance with ASC 450, Contingencies, and ASC 310, Receivables. The process of evaluating this adequacy has two basic elements: first, the identification of problem loans or leases based on current financial information and the fair value of the underlying collateral; and second, a methodology for estimating general loss reserves. For loans or leases classified as "special mention," "substandard" or "doubtful," we reserve all losses inherent in the portfolio at the time we classify the loan or lease. This "specific" portion of the allowance is the total of potential, although unconfirmed, losses for individually classified loans. In this process, we establish specific reserves based on an analysis of the most probable sources of repayment and liquidation of collateral. While each impaired loan is individually evaluated, not every loan requires a reserve when the collateral value and estimated cash flows exceed the current balance.


The second phase of our analysis represents an allocation of the allowance. This methodology analyzes pools of loans that have similar characteristics and applies historical loss experience and other factors for each pool including management's experience with similar loan and lease portfolios at other institutions, the historic loss experience of our peers and a review of statistical information from various industry reports to determine the allocable portion of the allowance. This estimate is intended to represent the potential unconfirmed and inherent losses within the portfolio. Individual loan pools are created for major loan categories: commercial loans, commercial mortgages, construction loans, direct lease financing and various types of loans to individuals. We augment historical experience for each loan pool by accounting for such items as current economic conditions, current loan portfolio performance, loan policy or management changes, loan concentrations, increases in our lending limit, average loan size and other factors as appropriate. Our Chief Risk Officer, who reports directly to our audit committee, oversees the loan review department processes and measures the adequacy of the allowance independently of management. The loan review department's oversight parameters include borrower relationships over $\$ 3.0$ million and loans that are 90 days or more past due or which have been previously adversely classified. Approximately $42 \%$ and $45 \%$ of the portfolio was reviewed at March 31, 2015 and December 31, 2014, respectively. As a result of the transfer of loans from discontinued operations to held for sale, management is currently assessing the review scope for the continuing operations portfolio.

The following table presents delinquencies by type of loan as follows (in thousands):


SBA
commercial
mortgage
$\begin{array}{llllll}\text { SBA } \\ \text { construction } & & & & \\ 15,181\end{array}$

| Direct lease |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| financing | 5,388 | 1,398 | 769 | - | 7,555 | 213,004 |
| SBLOC | - | - | - | - | - | 447,649 |

Other

| specialty |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| lending | - | - | - | - | 1,862 |


| Consumer - <br> other |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 25,412 |  |  |


| Consumer - |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| home equity | 327 | 9 | - | 2,627 | 2,963 |

Unamortized
loan fees and

| costs | - |  | - |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | 5,767 | $\$$ | 1,407 | $\$$ |  | 769 | $\$$ |  | 3,744 | $\$$ |
|  | $\$$ |  |  |  |  | 11,687 | $\$$ |  |  |  |  |



43

Direct lease

| financing | 5,083 |  | 1,832 |  | 149 |  | - |  | 7,064 |  | 187,400 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SBLOC | - |  | - |  | - |  | - |  | - |  | 421,862 |
| Other specialty |  |  |  |  |  |  |  |  |  |  |  |
| lending | - |  | - |  | - |  | - |  | - |  | 48,625 |
| Consumer other | 9 |  | - |  | - |  | - |  | 9 |  | 8,654 |
| Consumer home equity | - |  | 457 |  | - |  | 1,907 |  | 2,364 |  | 25,141 |
| Unamortized loan fees and costs | - |  | - - |  | - |  | 1- - |  | - - |  | 8,340 |
|  | \$ | 5,092 | \$ | 2,289 | \$ | 149 | \$ | 1,907 | \$ | 9,437 | \$ |

Although we consider our allowance for loan and lease losses to be adequate based on information currently available, future additions to the allowance may be necessary due to changes in economic conditions, our ongoing loss experience and that of our peers, changes in management's assumptions as to future delinquencies, recoveries and losses, deterioration of specific credits and management's intent with regard to the disposition of loans and leases.

The following table summarizes select asset quality ratios for each of the periods indicated:

|  | As of or <br> for the three months <br> ended <br> March 31, |
| :--- | :--- | :--- |
| 2015 | 2014 |
| (restated) |  |

(1) Includes loans 90 days past due still accruing interest

The ratio of the allowance for loan and lease losses to total loans increased to $0.49 \%$ at March 31, 2015 from $0.69 \%$ at March 31, 2014. The increase reflected the impact of higher charge-offs in periods subsequent to March 31, 2014 on the allowance adequacy methodology. The ratio of the allowance for loan losses to non-performing loans increased to $94.02 \%$ at March 31, 2015 from $122.32 \%$ at March 31, 2014 as the allowance for loan losses grew relatively more than the amount of non performing loans. Net charge-offs to average loans decreased to $0.02 \%$ for the three months ended March 31, 2015 from $0.05 \%$ for the three months ended March 31, 2014, primarily due to lower charge-offs.

Net charge-offs. Net charge-offs were $\$ 60,000$ for the three months ended March 31, 2015, a decrease of $\$ 47,000$ over net charge-offs for the same period of 2014. The majority of the charge-offs in the first three months of 2015 were associated with consumer loan relationships.

Non-performing loans, loans 90 days delinquent and still accruing, and troubled debt restructurings. Loans are considered to be non-performing if they are on a non-accrual basis or they are past due 90 days or more and still accruing interest. A loan which is past due 90 days or more and still accruing interest remains on accrual status only when it is both adequately secured as to principal and interest, and is in the process of collection. Troubled debt restructurings are loans with terms that have been renegotiated to provide a reduction or deferral of interest or principal because of a weakening in the financial positions of the borrowers. The following tables summarize our non-performing loans, other real estate owned and loans past due 90 days or more still accruing interest (in thousands).

|  | March 31, <br> 2015 | March 31, <br> 2014 <br> (restated) | December 31, <br> (restated) |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | 1,333 |


| Total non-accrual loans | 3,744 | 3,938 | 1,907 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Loans past due 90 days or more | 769 | 189 | 149 |  |  |
| Total non-performing loans | 4,513 | 4,127 | 2,056 |  |  |
| Other real estate owned | - | - | - |  |  |
| Total non-performing assets | $\$$ | 4,513 | $\$$ | 4,127 | $\$$ |

Loans that were modified as of March 31, 2015 and December 31, 2014 and considered troubled debt restructurings are as follows (dollars in thousands):

|  | March 31, 2015 |  |  | December 31, 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Pre-modification recorded investment |  | Post-modification recorded investment |  | Number | Pre-modification recorded investment |  | Post-modification recorded investment |  |
| SBA non |  |  |  |  |  |  |  |  |  |  |
| real estate | 1 | \$ | 190 | \$ | 190 | 1 | \$ | 197 | \$ | 197 |
| Consumer | 1 | 342 |  | 342 |  | 1 | 346 |  |  |  |
| Total | 2 | \$ | 532 | \$ | 532 | 2 | \$ | 543 | \$ | 543 |

The balances below provide information as to how the loans were modified as troubled debt restructurings loans at March 31, 2015 and December 31, 2014 (in thousands).


As of March 31, 2015 there were no loans that were restructured within the last 12 months that have subsequently defaulted .

As of March 31, 2015 and December 31, 2014, the Company had no commitments to lend additional funds to loan customers whose terms have been modified in troubled debt restructurings.

The following table provides information about impaired loans at March 31, 2015 and December 31, 2014:

|  | Recorded <br> investment | Unpaid <br> principal <br> balance | Related <br> allowance | Average <br> recorded <br> investment |
| :--- | :--- | :--- | :--- | :--- | | Interest |
| :--- |
| income |
| March 31, |
| recognized |


| Consumer - other | 342 | 342 | - | 344 | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer - home equity | 2,627 | 2,727 | 439 | 2,267 | - |

December
31, 2014
Without an
allowance
recorded
SBA non real

| estate | \$ | \$ | \$ | \$ | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer other | 346 | 346 | - | 139 |  |
| Consumer home equity | 827 | 927 | - | 1,043 | - |
| With an allowance recorded |  |  |  |  |  |
| SBA non real estate |  | 197 | 40 | 967 |  |
| Consumer other | - | - | - | 369 |  |
| Consumer home equity Total | 1,080 | 1,080 | 271 | 885 |  |
| SBA non real estate | 197 | 197 | 40 | 967 | - |
| Consumer other | 346 | 346 | - | 508 | - |
| Consumer home equity | 1,907 | 2,007 | 271 | 1,928 |  |

We had $\$ 3.7$ million of non-accrual loans at March 31, 2015 compared to $\$ 1.9$ million of non-accrual loans at December 31, 2014. The $\$ 1.8$ million increase in non-accrual loans was due to $\$ 1.8$ million of loans placed on non-accrual. Loans past due 90 days or more still accruing interest amounted to $\$ 769,000$ at March 31, 2015 and $\$ 149,000$ at December 31, 2014. The $\$ 620,000$ increase reflected $\$ 769,000$ of additions partially offset by $\$ 149,000$ of loan payments.

The following table classifies our loans (not including loans held for sale) by categories which are used throughout the industry as of March 31, 2015 and December 31, 2014:


[^0]reassessing the review scope for the continuing operations portfolio.

46

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Premises and equipment, net. Premises and equipment amounted to $\$ 19.2$ million at March 31, 2015 compared to $\$ 17.7$ million at December 31, 2014. The increase reflected leasehold improvements for the main office to accommodate additional compliance and other staff.

Investment in Unconsolidated Subsidiary On December 30, 2014, the Bancorp Bank (the "Bank"), a wholly owned subsidiary of the Company, entered into an agreement for, and closed on, the sale of a portion of its commercial loan portfolio, which the Company had previously disclosed it was in the process of selling. The purchaser of the loan portfolio was a newly formed entity, Walnut Street 2014-1 Issuer, LLC ("Walnut Street"). The price paid to the Bank for the loan portfolio with a face value of approximately $\$ 267.6$ million was approximately $\$ 209.6$ million, of which approximately $\$ 193.6$ million was in the form of two notes issued by Walnut Street to the Bank; a senior note in the principal amount of approximately $\$ 178.2$ million bearing interest at $1.5 \%$ per year and maturing in December 2024 and a subordinate note in the principal amount of approximately $\$ 15.4$ million, bearing interest at $10.0 \%$ per year and maturing in December 2024. The balance of these notes comprise the balance of the investment in unconsolidated subsidiary.

Assets held for sale. Assets held for sale as a result of discontinued operations, primarily commercial, commercial mortgage and construction loans, amounted to $\$ 842.6$ million at March 31, 2015 compared to $\$ 887.9$ million at December 31, 2014. While in the process of sale, reductions in balances reflect principal payments and pay offs.

Deposits. Our primary source of funding is deposit acquisition. We offer a variety of deposit accounts with a range of interest rates and terms, including demand, checking and money market accounts. One strategic focus is growing these accounts through affinity groups. At March 31, 2015, we had total deposits of $\$ 4.5$ billion compared to $\$ 4.6$ billion at December 31, 2014, a decrease of $\$ 129.7$ million or $3.0 \%$. The decrease reflected the planned exit of higher cost deposit relationships which did not have adequate income components. Increases in average deposit trends have allowed us to virtually eliminate time deposits, which may bear higher interest rates than transaction accounts. The following table presents the average balance and rates paid on deposits for the periods indicated (in thousands):

For the three months ended For the year ended March 31, 2015
Average Average
balance

December 31, 2014

| Average | Average |
| :--- | :--- |
| balance | rate |

rate

Demand and interest checking

| $*$ | $\$$ | $4,290,835$ | $0.24 \%$ | $\$$ | $3,746,958$ | $0.24 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings and <br> money market | 318,776 |  | $0.61 \%$ | 366,160 |  | $0.43 \%$ |
| Time | 1,400 |  | $0.00 \%$ | 7,974 |  | $1.20 \%$ |
| Total deposits | $\$$ | $4,611,011$ | $0.27 \%$ | $\$$ | $4,121,092$ | $0.26 \%$ |

* Non-interest bearing demand accounts are not paid interest. The amount shown as interest reflects the fees paid to affinity groups, which are based upon a rate index, and therefore classified as interest expense.
Borrowings. We had no outstanding advances from the Federal Home Loan Bank as of March 31, 2015 and December 31, 2014. Additionally, we had no outstanding balances on the Bank's lines of credit as of March 31, 2015 and December 31, 2014. We do not have any policy prohibiting us from incurring debt.

Other liabilities. Other liabilities amounted to $\$ 13.0$ million at March 31, 2015 compared to $\$ 12.7$ million at December 31, 2014, representing an increase of $\$ 297,000$.

Item 3. Quantitative and Qualitative Disclosures About Market Risk
Except as discussed in Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," there has been no material change in our assessment of our sensitivity to market risk since our presentation in our Annual Report on Form 10-K for the year ended December 31, 2014.

## Item 4. Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended, or the Exchange Act, is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Under the supervision of our Chief Executive Officer and Chief Financial Officer, we have carried out an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective as of March 31, 2015. As described in Part 2, Item 9A: Controls and Procedures, in our annual report on Form 10-K for the year ended December 31, 2014, management identified material weaknesses in our internal control over financial control surrounding our disclosure controls and procedures, with respect to: Credit file maintenance and evaluation - We did not properly maintain credit files, including the evaluation of loan collateral and industry-specific information, relevant in determining the appropriate risk-ratings of our loans, in identifying the ultimate occurrence of loss events, and in calculating impairment under ASC 310 "Receivables". Discontinued Operations - Our controls were not effective in identifying the appropriate classification of items to be included as discontinued operations.

Management identified various remedial steps to be implemented with respect to the material weaknesses in internal control over financial reporting.

Credit File Maintenance: First, the Bank discontinued its Philadelphia-based commercial loan operations effective September 30, 2014. Next, for the continuing lines of businesses, management has and will, on an ongoing basis, reevaluate its loan policies surrounding risk-rating and the evaluation of collateral, including industry-specific information to timely identify factors which might indicate loss events and loan impairments. Additionally, the Bank's appraisal policies have been modified to require that new appraisals must be ordered for all identified impaired loans every 18 months or more frequently, if needed, and that these appraisals will be controlled by the Chief Credit Officer, who reports directly to the Audit Committee. Finally, the Bank will establish a separate loan committee for each remaining line of business: security backed lines of credit, Small Business Administration, commercial mortgage backed loan sales, leasing and consumer. These new separate committees will review all identified impaired loans each quarter and consider recommendations by the loan review department as to the potential weaknesses in these identified loans and whether earlier loss recognition or further impairment is required.

Discontinued Operations :We have enhanced our internal controls over our financial close process to ensure that appropriate research is conducted in determining the proper accounting treatment for all non-recurring transactions, including transactions and balances that qualify as discontinued operations. Such accounting analysis and conclusions are reviewed and approved by senior financial management.

Subject to satisfactory completion of the design and testing of these new procedures for effectiveness, management believes that the implementation of these procedures will remediate the material weaknesses.

Except for the changes discussed above there has been no change in our internal control over financial reporting that occurred during the quarter ended March 31, 2015 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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49

## PART II - OTHER INFORMATION

Item 1. Legal Proceedings

For a discussion of a consent order issued by the FDIC, captioned In the Matter of the Bancorp Bank, Wilmington, Delaware, effective June 5, 2014, see Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations- Recent Developments."

On July 17, 2014, a class action securities complaint, captioned Fletcher v. The Bancorp Inc., et al., was filed in the United States District Court for the District of Delaware. A consolidated version of that class action complaint was filed before the same court on January 23, 2015 on behalf of Lead Plaintiffs Arkansas Public Employees Retirement System and Arkansas Teacher Retirement System. Filed under the caption of In re The Bancorp Inc. Securities Litigation, the consolidated complaint asserts claims against Bancorp, Betsy Z. Cohen, Paul Frenkiel, Frank M. Mastrangelo and Jeremy Kuiper, and alleges that during a class period beginning April 24, 2013 through July 23, 2014, the defendants made materially false and/or misleading statements and/or failed to disclose that (i) Bancorp had wrongfully extended and modified problem loans and under-reserved for loan losses due to adverse loans, (ii) Bancorp's operations and credit practices were in violation of the BSA, and (iii) as a result, Bancorp's financial statements, press releases and public statements were materially false and misleading during the relevant period. The consolidated complaint further alleges that, as a result, the price of Bancorp's common stock was artificially inflated and fell once the defendants' misstatements and omissions were revealed, causing damage to the plaintiffs and the other members of the class. The complaint asks for an unspecified amount of damages, prejudgment and post-judgment interest and attorneys' fees. The defendants filed a motion to dismiss the consolidated complaint on March 24, 2015. Following Bancorp's April 1, 2015 announcement that it would be restating its financial statements, the parties entered into a stipulation dated April 10, 2015 allowing the plaintiffs to file an amended complaint within 28 days of Bancorp filing its restated financial statements, and giving the defendants 28 days to respond to the amended complaint. The court approved the parties' stipulation on April 14, 2015. This litigation is in its preliminary stages. We have been advised by our counsel in the matter that reasonably possible losses cannot be estimated. We believe that the complaint is without merit and we intend to defend vigorously.

In addition, we are a party to various routine legal proceedings arising out of the ordinary course of our business. Management believes that none of these actions, individually or in the aggregate, will have a material adverse effect on our financial condition or operations.

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Item 6. Exhibits

The Exhibits furnished as part of this Quarterly Report on Form 10-Q are identified in the Exhibit Index immediately following the signature page of this Report. Such Exhibit Index is incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE BANCORP INC
(Registrant)
September 28, 2015 /s/ Frank M. Mastrangelo
Date Frank M. Mastrangelo
Chief Executive Officer
September 28, 2015 /s/Paul Frenkiel
Date
Paul Frenkiel

Executive Vice President of Strategy, Chief Financial Officer and Secretary

Exhibit No. Description

| 3.1 | Certificate of <br>  <br> 3.2 |
| :--- | :--- |
| Incorporation (1) |  |
| 31.1 | Bylaws (1) |
|  | Rule <br> 13a-14(a)/15d-14(a) <br> Certifications |


| 31.2 | Rule <br> 13a-14(a)/15d-14(a) <br> Certifications |
| :--- | :--- |
| 32.1 | Section 1350 <br> Certifications |
| 32.2 | Section 1350 <br> Certifications |
| 101.INS | XBRL Instance <br> Document (2) |
| 101.SCH | XBRL Taxonomy <br> Extension Schema <br> 101.CAL <br> Xocument(2) <br> XBRL Taxonomy <br> Extension <br> Calculation |
|  | Linkbase <br> Document(2) <br> 101.DEF |
|  | XBRL Taxonomy <br> Extension Definition <br> Linkbase <br> Document(2) <br> XBRL Taxonomy |
| 101.LAB | XBRtension Label <br> Ext |
| Linkbase <br> Document(2) |  |
|  | XBRL Taxonomy <br> Extension <br> Presentation <br> Linkbase <br> Document(2) |
| DRE |  |

(1) Filed previously as an exhibit to our Registration Statement on Form S-4, as amended, registration number 333-117385, and by this reference incorporated herein.


[^0]:    * Unrated loans consist of performing loans which did not exhibit any negative characteristics which would require the loan to be evaluated, or fell below the dollar threshold requiring review and were not loans otherwise selected in ongoing portfolio evaluation. The loan portfolio review coverage was approximately 42\% at March 31, 2015 and approximately $45 \%$ at December 31, 2014. This review is performed by the loan review department, which is independent of the loan departments and reports directly to the audit committee. All classified loans are reviewed by our independent loan review function. Potential problem loans which are identified by either the independent loan review department or line management are also reviewed. Loans are subject to review by their relationship manager and senior loan personnel. As a result of transferring loans into "Discontinued Operations", management is currently

