

TMS International Corp.
Form 10-Q
November 08, 2011
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES ACT OF 1934**
For the Quarterly Period Ended September 30, 2011

or

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the transition period from _____ to _____.

TMS INTERNATIONAL CORP.

(Exact name of registrant as specified in its charter)

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001-35128
(Commission File Number)

Delaware
(State or other jurisdiction of

20-5899976
(I.R.S. Employer

incorporation or organization)
12 Monongahela Avenue

Identification No.)

P.O. Box 2000

Glassport, PA 15045

(412) 678-6141

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Act).

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

12,880,000 shares of class A common stock, \$0.001 par value per share, and 26,375,973 shares of class B common stock, \$0.001 par value per share, were outstanding as of the close of business on November 7, 2011.

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Explanatory Note

Unless the context otherwise indicates or requires, as used in this report for the quarterly period ended September 30, 2011 (the "Quarterly Report"), references to:

Company, TMS, we, our or us refer to TMS International Corp. and its consolidated subsidiaries;

IPO or initial public offering refers to the Company's initial public offering of 12,880,000 shares of its class A common stock pursuant to a registration statement relating to these securities (File No. 333-166807), filed with the Securities and Exchange Commission and declared effective on April 8, 2011.

Mill Services Group refers to the mill services group segment of the Company;

Onex refers to Onex Partners II LP, collectively with other entities affiliated with Onex Corporation;

Raw Material and Optimization Group refers to the raw material and optimization group segment of the Company; and

TCIMS refers to the Company's wholly-owned indirect subsidiary, Tube City IMS Corporation, a Delaware corporation.

Table of Contents**PART I Financial Information****Item 1. Financial Statements****TMS INTERNATIONAL CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(In thousands of dollars, except share and per share data)

	Third quarter ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Revenue:				
Revenue from Sale of Materials	\$ 588,218	\$ 376,096	\$ 1,691,391	\$ 1,278,561
Service Revenue	120,996	101,888	352,534	297,943
Total Revenue	709,214	477,984	2,043,925	1,576,504
Costs and Expenses:				
Cost of Raw Materials Shipments	569,911	361,422	1,632,369	1,230,206
Site Operating Costs	90,963	73,472	265,160	215,512
Selling, General and Administrative Expenses	14,011	12,935	44,012	40,059
Share based compensation associated with initial public offering			1,304	
Provision for Transition Agreement	745		745	
Depreciation	11,856	12,059	35,424	37,281
Amortization	3,068	3,044	9,202	9,133
Total Costs and Expenses	690,554	462,932	1,988,216	1,532,191
Income from Operations	18,660	15,052	55,709	44,313
Interest Expense, Net	(7,792)	(9,523)	(24,376)	(30,848)
Income Before Income Taxes	10,868	5,529	31,333	13,465
Income Tax Expense	(4,497)	(3,483)	(13,044)	(8,843)
Net Income	6,371	2,046	18,289	4,622
Net (income) loss attributable to noncontrolling interests	134		194	
Accretion on preferred stock		(5,807)	(7,156)	(16,897)
Net income (loss) attributable to TMS International Corp. common stock	\$ 6,505	\$ (3,761)	\$ 11,327	\$ (12,275)
Net Income (Loss) per Share:				
Basic	\$ 0.17	\$ (0.76)	\$ 0.43	\$ (2.48)
Diluted	\$ 0.17	\$ (0.76)	\$ 0.43	\$ (2.48)
Average Common Shares Outstanding:				
Basic	39,255,973	4,943,992	26,290,157	4,944,261
Diluted	39,255,973	4,943,992	26,295,801	4,944,261

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**TMS INTERNATIONAL CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS****(In thousands of dollars, except share data)**

	September 30, 2011 (unaudited)	December 31, 2010
Assets		
Current assets:		
Cash and cash equivalents	\$ 98,828	\$ 49,492
Accounts receivable, net of allowance for doubtful accounts of \$2,330 and \$2,125, respectively	325,826	207,147
Inventories	62,338	38,664
Prepaid and other current assets	22,081	19,562
Deferred tax asset	6,335	6,702
Total current assets	515,408	321,567
Property, plant and equipment, net	146,841	138,540
Deferred financing costs, net of accumulated amortization of \$11,130 and \$9,280, respectively	6,534	8,384
Goodwill	242,472	242,148
Other intangibles, net of accumulated amortization of \$56,374 and \$47,232, respectively	156,585	165,295
Other noncurrent assets	3,233	2,971
Total assets	\$ 1,071,073	\$ 878,905
Liabilities, Redeemable Preferred Stock and Stockholders' Equity (Deficit)		
Current liabilities:		
Accounts payable	\$ 245,619	\$ 177,668
Accounts payable overdraft	47,430	25,802
Salaries, wages and related benefits	25,595	28,934
Accrued expenses	20,019	30,834
Revolving borrowings	3,511	304
Current portion of long-term debt	3,141	3,185
Total current liabilities	345,315	266,727
Long-term debt	380,005	380,997
Indebtedness to related parties		42,155
Deferred tax liability	52,808	42,932
Other noncurrent liabilities	18,501	20,203
Total liabilities	796,629	753,014
Redeemable preferred stock:		
Redeemable, convertible preferred stock, 50,000 shares authorized with 22,000 and 25,000 shares designated as Class A; \$0.001 par value per share; 0 and 21,883 shares issued and outstanding, respectively, at September 30, 2011 and December 31, 2010, liquidation preference of \$0 and \$296,844 at September 30, 2011 and December 31, 2010, respectively, accumulated and unpaid dividend of \$0 and \$80,203 at September 30, 2011 and December 31, 2010, respectively		296,844
Stockholders' equity (deficit):		
Class A common stock; 200,000,000 shares authorized, \$0.001 par value per share; 12,880,000 and 0 shares issued and outstanding at September 30, 2011 and December 31, 2010, respectively.	13	
Class B common stock 30,000,000 shares authorized, \$0.001 par value per share; 26,375,973 and 4,943,992 issued and outstanding at September 30, 2011 and December 31, 2010, respectively.	26	
Capital in excess of par value	434,519	

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Accumulated deficit	(154,381)	(165,717)
Accumulated other comprehensive (loss)	(6,718)	(5,502)
Total TMS International Corp. stockholders' equity (deficit)	273,459	(171,219)
Noncontrolling interests	985	266
Total stockholders' equity (deficit)	274,444	(170,953)
Total liabilities, redeemable preferred stock and stockholders' equity (deficit)	\$ 1,071,073	\$ 878,905

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**TMS INTERNATIONAL CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands of dollars, except share and per share data)

	Nine months ended September 30,	
	2011 (unaudited)	2010 (unaudited)
Cash flows from operating activities:		
Net Income	\$ 18,289	\$ 4,622
Adjustments to reconcile Net Income to net cash provided by operating activities:		
Depreciation and Amortization	44,626	46,414
Amortization of deferred financing costs	1,850	1,851
Deferred income tax	11,789	5,007
Provision for bad debts	412	91
Loss (gain) on the disposal of equipment	44	(752)
Non cash share based compensation cost	1,909	22
Increase (decrease) from changes in:		
Accounts receivable	(119,091)	(58,804)
Inventories	(23,674)	(1,743)
Prepaid and other current assets	2,182	(4,152)
Other noncurrent assets	295	34
Accounts payable and cash overdraft	89,579	36,918
Accrued expenses	(11,030)	7,253
Other noncurrent liabilities	(589)	147
Other, net	(2,529)	(167)
Net cash provided by operating activities	14,062	36,741
Cash flows from investing activities:		
Capital Expenditures	(51,703)	(30,537)
Proceeds from sale of equipment	520	1,247
Acquisition	(50)	(495)
Amount returned from escrow related to previous acquisition		1,712
Contingent payment for acquired business	(337)	(339)
Cash flows related to IU International, net	(284)	(302)
Net cash used in investing activities	(51,854)	(28,714)
Cash flows from financing activities:		
Revolving credit facility borrowing (repayments), net	3,259	(3,766)
Net proceeds from initial public offering	128,657	
Repayment of debt	(45,277)	(23,993)
Contributions from noncontrolling interests	979	266
Net cash provided by (used in) financing activities	87,618	(27,493)
Effect of exchange rate changes on cash and cash equivalents	(490)	84
Cash and cash equivalents:		
Net increase (decrease) in cash	49,336	(19,382)
Cash at beginning of period	49,492	29,814
Cash at end of period	\$ 98,828	\$ 10,432

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The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**TMS INTERNATIONAL CORP. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)****(In thousands of dollars, except share data)****(unaudited)**

	TMS International Corp. Common Stock		
	Class A Shares	Class B Shares	Total Shares
Balances, June 30, 2010		4,943,992	4,943,992
Share-based compensation costs			
Forfeited restricted shares			
Accumulating dividend on class A preferred stock			
Investment of noncontrolling interest			
Comprehensive income (loss):			
Net income			
Translation adjustment			
Loss on fair value of hedging instruments, net of tax			
Change in funded status of retirement plans, net of tax			
Total comprehensive income (loss)			
Balances, September 30, 2010		4,943,992	4,943,992
	TMS International Corp. Common Stock		
	Class A Shares	Class B Shares	Total Shares
Balances, June 30, 2011	12,880,000	26,375,973	39,255,973
Share-based compensation costs			
Forfeited restricted shares			
Comprehensive income (loss):			
Net income			
Translation adjustment			
Gain on fair value of hedging instruments, net of tax			
Change in funded status of retirement plans, net of tax			
Total comprehensive income (loss)			
Balance, September 30, 2011	12,880,000	26,375,973	39,255,973

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**TMS INTERNATIONAL CORP. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)****(In thousands of dollars, except share data)****(unaudited)**

	TMS International Corp. Common Stock		
	Class A Shares	Class B Shares	Total Shares
Balances, December 31, 2009		4,944,399	4,944,399
Share-based compensation costs			
Forfeited restricted shares		(407)	(407)
Accumulating dividend on class A preferred stock			
Investment of noncontrolling interest			
Comprehensive income (loss):			
Net income			
Translation adjustment			
Loss on fair value of hedging instruments, net of tax			
Change in funded status of retirement plans, net of tax			
Total comprehensive income (loss)			
Balances, September 30, 2010		4,943,992	4,943,992
	TMS International Corp. Common Stock		
	Class A Shares	Class B Shares	Total Shares
Balances, December 31, 2010		4,943,992	4,943,992
Share-based compensation costs			
Forfeited restricted shares			
Accumulating dividend on class A preferred stock			
Conversion of preferred shares		23,384,801	23,384,801
Issuance of restricted stock associated with the IPO		47,180	47,180
Issuance of primary shares and recapitalization of existing shares	12,880,000	(2,000,000)	10,880,000
Comprehensive income (loss):			
Net income			
Translation adjustment			
Gain on fair value of hedging instruments, net of tax			
Change in funded status of retirement plans, net of tax			
Total comprehensive income (loss)			
Balance, September 30, 2011	12,880,000	26,375,973	39,255,973

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**TMS INTERNATIONAL CORP. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)**

(In thousands of dollars, except share data)

(unaudited)

	TMS International Corp.							
	Common Stock		Capital in Excess of Par Value	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	TMS International Corp. Total	Noncontrolling Interest	Total
	Class A Amount	Class B Amount						
Balances, June 30, 2010	\$	\$	\$	\$ (158,569)	\$ (8,833)	\$ (167,402)	\$	\$ (167,402)
Share-based compensation costs			7			7		7
Forfeited restricted shares								
Accumulating dividend on class A preferred stock			(7)	(5,811)		(5,818)		(5,818)
Investment of noncontrolling interest							266	266
Comprehensive income (loss):								
Net income				2,046		2,046		2,046
Translation adjustment					6,371	6,371		6,371
Loss on fair value of hedging instruments, net of tax					(102)	(102)		(102)
Change in funded status of retirement plans, net of tax								
Total comprehensive income (loss)				2,046	6,269	8,315		8,315
Balances, September 30, 2010	\$	\$	\$	\$ (162,334)	\$ (2,564)	\$ (164,898)	\$ 266	\$ (164,632)

	TMS International Corp.								
	Common Stock			Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	TMS International Corp. Total	Noncontrolling Interest	Total	
	Class A Amount	Class B Amount	Capital in Excess of Par Value						
Balances, June 30, 2011	\$ 13	\$ 26	\$ 434,324	\$ (160,886)	\$ 755	\$ 274,232	\$ 171	\$ 274,403	
Share-based compensation costs			320			320		320	
Forfeited restricted shares									
Costs incurred due to initial public offering			(125)			(125)		(125)	
Investment of noncontrolling interest							979	979	
Comprehensive income (loss):									
Net income (loss)				6,505		6,505	(134)	6,371	
Translation adjustment					(7,721)	(7,721)	(31)	(7,752)	
Gain on fair value of hedging instruments, net of tax					248	248		248	
Change in funded status of retirement plans, net of tax									
Total comprehensive income (loss)				6,505	(7,473)	(968)	(165)	(1,133)	
Balance, September 30, 2011	\$ 13	\$ 26	\$ 434,519	\$ (154,381)	\$ (6,718)	\$ 273,459	\$ 985	\$ 274,444	

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**TMS INTERNATIONAL CORP. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)**

(In thousands of dollars, except share data)

(unaudited)

	Common Stock		TMS International Corp.		Accumulated Other Comprehensive Income (Loss)	TMS International Corp. Total	Noncontrolling Interest	Total
	Class A Amount	Class B Amount	Capital in Excess of Par Value	Accumulated Deficit				
Balances, December 31, 2009	\$	\$	\$	\$ (150,070)	\$ (1,077)	\$ (151,147)	\$	\$ (151,147)
Share-based compensation costs			22			22		22
Forfeited restricted shares								
Accumulating dividend on class A preferred stock			(22)	(16,886)		(16,908)		(16,908)
Investment of noncontrolling interest							266	266
Comprehensive income (loss):								
Net income				4,622		4,622		4,622
Translation adjustment					(1,488)	(1,488)		(1,488)
Loss on fair value of hedging instruments, net of tax					1	1		1
Change in funded status of retirement plans, net of tax								
Total comprehensive income (loss)				4,622	(1,487)	3,135		3,135
Balances, September 30, 2010	\$	\$	\$	\$ (162,334)	\$ (2,564)	\$ (164,898)	\$ 266	\$ (164,632)

	Common Stock		TMS International Corp.		Accumulated Other Comprehensive Income (Loss)	TMS International Corp. Total	Noncontrolling Interest	Total
	Class A Amount	Class B Amount	Capital in Excess of Par Value	Accumulated Deficit				
Balances, December 31, 2010	\$	\$	\$	\$ (165,717)	\$ (5,502)	\$ (171,219)	\$ 266	\$ (170,953)
Share-based compensation costs			1,299			1,299		1,299
Forfeited restricted shares								
Accumulating dividend on class A preferred stock			(11)	(7,147)		(7,158)		(7,158)
Conversion of preferred shares		23	303,979			304,002		304,002
Issuance of restricted stock associated with the IPO			613			613		613
Issuance of primary shares and recapitalization of existing shares	13	3	128,639			128,655		128,655
Investment of noncontrolling interest							979	979
Comprehensive income (loss):								
Net income (loss)				18,483		18,483	(194)	18,289
Translation adjustment					(1,853)	(1,853)	(66)	(1,919)
Gain on fair value of hedging instruments, net of tax					637	637		637
Change in funded status of retirement plans, net of tax								

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Total comprehensive income (loss)				18,483	(1,216)	17,267	(260)	17,007
Balance, September 30, 2011	\$ 13	\$ 26	\$ 434,519	\$ (154,381)	\$ (6,718)	\$ 273,459	\$ 985	\$ 274,444

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**TMS INTERNATIONAL CORP. AND SUBSIDIARIES****STATEMENTS OF CONSOLIDATED COMPREHENSIVE INCOME (LOSS)**

(in thousands of dollars)

	TMS International		Noncontrolling Interests		Total	
	Third quarter ended		Third quarter ended		Third quarter ended	
	September 30		September 30		September 30	
	2011	2010	2011	2010	2011	2010
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Net income (loss)	\$ 6,505	\$ 2,046	\$ (134)	\$	\$ 6,371	\$ 2,046
Other comprehensive (loss) income, net of tax:						
Changes in foreign currency translation	(7,721)	6,371	(31)		(7,752)	6,371
Change in unrecognized net actuarial loss and prior service cost/benefit related to pension and other postemployment benefit plans						
Unrecognized gains (losses) on derivatives:						
Net change from periodic revaluations	(11)	(347)			(11)	(347)
Net amount reclassified to earnings	259	245			259	245
Net unrecognized gains (losses) on derivatives	248	(102)			248	(102)
Total Other comprehensive (loss) income, net of tax	(7,473)	6,269	(31)		(7,504)	6,269
Comprehensive (loss) income	\$ (968)	\$ 8,315	\$ (165)	\$	\$ (1,133)	\$ 8,315

	TMS International		Noncontrolling Interests		Total	
	Nine months ended		Nine months ended		Nine months ended	
	September 30		September 30		September 30	
	2011	2010	2011	2010	2011	2010
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Net income (loss)	\$ 18,483	\$ 4,622	\$ (194)	\$	\$ 18,289	\$ 4,622
Other comprehensive (loss) income, net of tax:						
Changes in foreign currency translation	(1,853)	(1,488)	(66)		(1,919)	(1,488)
Change in unrecognized net actuarial loss and prior service cost/benefit related to pension and other postemployment benefit plans						
Unrecognized gains (losses) on derivatives:						
Net change from periodic revaluations	(120)	(1,299)			(120)	(1,299)
Net amount reclassified to earnings	757	1,300			757	1,300
Net unrecognized gains (losses) on derivatives	637	1			637	1
Total Other comprehensive (loss), net of tax	(1,216)	(1,487)	(66)		(1,282)	(1,487)
Comprehensive income (loss)	\$ 17,267	\$ 3,135	\$ (260)	\$	\$ 17,007	\$ 3,135

The accompanying notes are an integral part of the consolidated financial statements.

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Notes to Unaudited Condensed Consolidated Financial Statements.

Note 1 Nature of Operations

TMS International Corp. (the Company) through its subsidiaries, including TCIMS, is the largest provider of outsourced industrial services to steel mills in North America with a substantial international presence. The Company operates at 78 customer sites in ten countries and has a raw materials procurement network that extends to five continents. The Company's primary services include: (i) scrap management and preparation, (ii) semi-finished and finished material handling, (iii) metal recovery and slag handling, processing and sales, (iv) surface conditioning, (v) raw materials procurement and logistics and (vi) proprietary software-based raw materials cost optimization.

Note 2 Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the first nine months ended September 30, 2011 and 2010 are not necessarily indicative of the results that may be expected for future periods. In the nine-month period ending September 30, 2011, the Company recorded \$1.0 million of Revenue from the Sale of Materials and a \$0.8 million credit to Cost of Raw Materials Shipments related to certain adjustments and a legal settlement of accounts with a trade partner which are not recurring in nature.

In April 2011, the Company completed an initial public offering. In connection with this offering;

the Company amended and restated its certificate of incorporation to create two classes of common stock: class A common stock and class B common stock;

the Company effectuated a 207.4307-for-one stock split of its common stock on April 13, 2011. The stock split has been retroactively reflected in these consolidated financial statements;

the Company's outstanding class A preferred stock automatically converted into common stock;

the Company granted 47,180 shares of class B common stock under its Restricted Stock Plan;

the Company initially sold 9,200,000 shares of class A common stock and subsequently sold 1,680,000 shares of class A common stock pursuant to an underwriters' over-allotment option; and

the shareholders of the Company sold 2,000,000 shares of class B common stock, which converted to class A common stock upon sale.

As a result of the activity in connection with the initial public offering, as of November 7, 2011, the Company had outstanding 12,880,000 shares of class A common stock and 26,375,973 shares of class B common stock. A more detailed discussion of the initial public offering follows.

Offering details and proceeds

On April 19, 2011, the Company closed an initial public offering selling 9,200,000 class A common shares at \$13.00 per share. The Company received \$111.8 million in net proceeds after deducting the underwriters' commission. In the same initial public offering the Company's existing shareholders also sold 2,000,000 shares of class B common stock, which converted to class A common stock upon sale, at \$13.00 per share. On April 29, 2011, the Company sold an additional 1,680,000 class A common shares at \$13.00 per share, generating an additional \$20.4 million as

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the Company's underwriters exercised their overallotment option. Additionally, the Company incurred \$3.5 million of expenses as a direct result of the initial public offering, which reduced the net proceeds available for use. The Company used \$44.0 million of proceeds from the initial public offering to pay off in full its obligations under the Series 2008 promissory notes. The remaining proceeds have been used or are being held for general corporate purposes including funding capital expenditures for new contracts.

Table of Contents***Amendment to certificate of incorporation and stock split***

On April 5, 2011, prior to its initial public offering, the Company amended and restated its certificate of incorporation creating two classes of common stock: class A common stock and class B common stock. The Company's previously-outstanding shares of common stock, including those issued under the Company's Restricted Stock Plan, were converted into shares of class B common stock. The Company's amended and restated certificate of incorporation also provided for a stock split to occur on the date of pricing of the Company's initial public offering. The Company priced the initial public offering on April 13, 2011 at \$13.00 per share and effectuated a 207.4307-for-one stock split of the class B common stock. The stock split has been retroactively reflected in the accompanying consolidated financial statements.

Restricted Stock Plan grant and accelerated vesting

In connection with its initial public offering, the Company accelerated vesting of the remaining unvested shares under its Restricted Stock Plan. The remaining 53,105 shares that were unvested at the initial public offering vested upon completion of the initial public offering. As a result of this modification, the Company recorded a \$0.7 million charge in April 2011.

Additionally, the Company granted an additional 47,180 shares under its Restricted Stock Plan concurrently with the initial public offering. Those shares vested immediately and the Company recorded a \$0.6 million charge in April 2011 related to the grant.

Long Term Incentive Plan

Also in connection with the IPO, the Company established its Long Term Incentive Plan and reserved 1,558,170 shares for issuance under that plan. On April 19, 2011, the Company awarded options to purchase 519,390 shares of class A common stock, subject to vesting conditions, at an exercise price of \$13.00 per share, the public offering price.

The balance sheet as of December 31, 2010, has been derived from the audited consolidated financial statements at that date, but does not include all the notes required by GAAP for complete financial statements.

Note 3 Earnings per Share

The calculation of basic earnings per share for each period is based on the weighted-average number of shares of common stock outstanding during the period. All shares issued under the Company's restricted stock plan are entitled to participate in dividends, if declared, and are considered outstanding regardless of whether or not vested. Shares forfeited under the plan reduce the total shares outstanding. Diluted net income (loss) per share is calculated using the weighted-average number of common shares plus potential common shares outstanding during the period, but only to the extent that such potential common shares are dilutive. The Company's class A preferred stock, including the accumulated dividend thereon, automatically converted into 23,384,801 shares of class B common stock on April 19, 2011 upon the Company completing its initial public offering.

The table below reconciles the basic weighted average shares outstanding to the dilutive weighted average shares outstanding for the periods indicated;

	Third quarter ended September 30		Nine months ended September 30	
	2011	2010	2011	2010
Basic average common shares outstanding	39,255,973	4,943,992	26,290,157	4,944,261
Dilutive effect of stock options outstanding			5,644	
Diluted average common shares outstanding	39,255,973	4,943,992	26,295,801	4,944,261

Table of Contents**Note 4 Inventories**

Inventories consisted of the following (in thousands):

	September 30, 2011 (unaudited)	December 31, 2010
Scrap iron and steel	\$ 27,897	\$ 13,096
Goods in transit	24,089	16,892
Spare parts and supplies	10,352	8,676
Total inventories	\$ 62,338	\$ 38,664

Note 5 Income Taxes

The income tax expense for the nine months ended September 30, 2011 and 2010 reflects a year-to-date effective tax rate of 41.8% and 67.5%, respectively, and a 2011 estimated annualized effective tax rate of 39.8%. The income tax expense for the nine months ended September 30, 2011, is based on an estimated annual effective rate, which requires management to make its best estimate of expected pre-tax income for the year. The estimated effective tax rates for 2011 and 2010 differ from the federal statutory rate of 35.0% due principally to state taxes, foreign taxes, permanent differences related to nondeductible marketing expenses and foreign deemed dividends.

Accounting for Uncertainty in Income Taxes

As of September 30, 2011 and December 31, 2010, the Company has recorded a \$0.2 million liability for uncertain tax positions in accordance with ASC 740-10, *Accounting for Uncertainty in Income Taxes*. The total amount of interest and penalty recognized related to uncertain tax positions as of September 30, 2011 and 2010 was not material. The tax years 2008-2010 remain open to examination by the major taxing jurisdictions where the Company conducts business.

Note 6 Debt

Debt is summarized as follows (in thousands):

	September 30, 2011 (unaudited)	December 31, 2010
Bank overdraft facility	\$ 228	\$ 228
Invoice discounting facility	3,511	76
Senior secured term loan	157,575	158,812
Senior subordinated notes	223,000	223,000
Series 2008 promissory notes		42,155
Capital equipment leases and installment notes	2,571	2,370
Total indebtedness	\$ 386,657	\$ 426,641

Total indebtedness includes the following line items on the condensed consolidated balance sheets (in thousands):

September 30, 2011 (unaudited)	December 31, 2010
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Revolving borrowings	\$ 3,511	\$ 304
Current portion of long-term debt	3,141	3,185
Long-term debt	380,005	380,997
Indebtedness to related parties		42,155
Total indebtedness	\$ 386,657	\$ 426,641

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The Company's United Kingdom subsidiary has periodic borrowings under an invoice discounting facility and a bank overdraft facility, as well as capital leases for equipment. Under the invoice discounting facility, eligible trade receivables are sold to a third party, but the third party has recourse for receivables that are not collectible. We therefore classify the amount as a revolving borrowing.

On January 25, 2007, in connection with the acquisition by Onex of our business, TCIMS entered into (a) a senior secured asset based lending (ABL) facility in an aggregate principal amount of \$165.0 million, (b) a senior secured term loan credit facility in an aggregate principal amount of \$165.0 million, and (c) a \$20.0 million senior secured synthetic letter of credit facility. TCIMS initially borrowed \$50.5 million under its senior secured ABL facility. TCIMS also issued \$225.0 million of 9.75% senior subordinated notes.

In addition, TCIMS has the option to request up to \$80.0 million in incremental facilities in the form of first lien term loans and \$25.0 million in incremental commitments under the senior secured ABL facility. The lenders under the senior secured credit facilities have not committed to provide such incremental facilities.

Senior Secured Asset-Based Revolving Credit Facility

TCIMS is the primary obligor under a senior secured ABL facility which is available on a revolving basis and has a stated maturity of January 25, 2013. The maximum available commitments under the senior secured ABL facility are based on specified percentages of eligible accounts receivable and eligible inventory, subject to certain reserves, to be determined in accordance with the ABL loan agreement. The commitments under the senior secured ABL facility include sublimits for swingline loans and letters of credit, and they are initially comprised of \$150.0 million of commitments under the LIFO Tranche and \$15.0 million of commitments under the FILO Tranche. Subject to certain conditions, the commitments under both the FILO Tranche and the LIFO Tranche may be reduced or terminated at any time.

TCIMS is the primary obligor under a senior secured ABL facility, which is guaranteed by other domestic subsidiaries and certain foreign subsidiaries of TCIMS. It is secured by a first priority interest in the accounts receivable and inventory of TCIMS and the subsidiaries that are guarantors and a second priority interest in substantially all other assets of such entities, subject to certain exceptions and permitted liens.

As of September 30, 2011, the eligible accounts receivable and inventory that comprise the collateral under the ABL facility supported a gross borrowing base of \$165.0 million, which is the limit of the facility. At September 30, 2011, there were no outstanding revolving borrowings and \$13.6 million letters of credit outstanding against the facility, leaving a net available balance of \$151.4 million. The Company believes the ABL facility and other sources of liquidity are currently adequate to fund its operations.

The per annum interest rates with respect to loans made utilizing the LIFO Tranche commitments are, at the option of TCIMS, (1) the greater of (a) the prime rate of Credit Suisse in effect at its principal office in New York City, and (b) the federal funds effective rate plus 0.50%; in each case plus an applicable margin ranging between 0.25% and 0.75%, as determined based on average historical excess availability under the facility, or (2) the rate (as adjusted) determined by reference to the British Bankers' Association Interest Settlement Rates for deposits in dollars for one, two, three, six or, if available, nine or twelve months, as selected by us, plus an applicable margin ranging between 1.25% and 1.75%, as determined based on average historical excess availability under the facility.

The per annum interest rates with respect to loans utilizing the FILO Tranche commitments are, at the option of TCIMS, (1) the greater of (a) the prime rate of Credit Suisse in effect at its principal office in New York City, and (b) the federal funds effective rate plus 0.50%; plus an applicable margin of 1.50% or (2) the rate (as adjusted) determined by reference to the British Bankers' Association Interest Settlement Rates for deposits in dollars for one, two, three, six or, if available, nine or twelve months, as selected by TCIMS, plus an applicable margin of 2.50%.

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TCIMS pays a per annum participation fee in respect of outstanding letters of credit issued under the senior secured ABL facility in an amount equal to the margin applicable to loans made utilizing the LIFO Tranche or the FILO Tranche, as applicable, as specified in the previous paragraphs. TCIMS also pays a fronting fee of 0.125% per annum with respect to each letter of credit.

TCIMS will also pay a commitment fee to each of the lenders under the senior secured ABL facility equal to 0.25% per annum on the unused portion of the commitments under the facility. In addition, TCIMS pays the agents and issuing banks customary administrative fees.

The senior secured ABL facility contains customary affirmative and negative covenants, including: (1) limitations on indebtedness; (2) limitations on liens and negative pledges; (3) limitations on investments, loans, advances and acquisitions; (4) limitations on Capital Expenditures; (5) limitations on dividends and other payments in respect of capital stock and payments or repayments of subordinated debt; (6) limitations on mergers, consolidations, liquidations and dissolutions; (7) limitations on sales of assets; (8) limitations on transactions with stockholders and affiliates; (9) limitations on sale and leaseback transactions; and (10) limitations on changes in lines of business. In addition, the senior secured ABL facility contains a consolidated fixed charge coverage covenant pursuant to which TCIMS' fixed charge ratio is not permitted to be less than 1.0 to 1.0 during any period where excess availability under this facility is less than \$15.0 million.

Term Loan Facility and Synthetic Letter of Credit Facility

The senior secured credit facilities also include a \$165.0 million senior secured term loan credit facility and a \$20.0 million senior secured synthetic letter of credit facility, under which \$20 million was deposited by lenders to be used to collateralize and/or fund letters of credit under the senior secured term loan facility. At September 30, 2011, there were \$12.8 million of outstanding letters of credit under the senior secured synthetic letter of credit facility.

The per annum interest rate with respect to borrowings under the senior secured term loan credit facility are, at the option of TCIMS, (1) the greater of (a) the prime rate of Credit Suisse in effect at its principal office in New York City and (b) the federal funds effective rate plus 0.50%; in each case plus an applicable margin of either 1.00% or 1.25% based on our total leverage, or (2) the rate (as adjusted) determined by reference to the British Bankers' Association Interest Settlement Rates for deposits in dollars for one, two, three, six or, if available, nine or twelve months, as selected by us, plus an applicable margin of either 2.00% or 2.25% based on our total leverage. TCIMS also pays a per annum participation fee in respect of amounts on deposit to backstop synthetic letters of credit in an amount equal to the margin applicable to term loans bearing interest as specified in the preceding subclause (2), plus 0.10%. TCIMS also pays a fronting fee of 0.125% per annum with respect to each letter of credit.

At September 30, 2011, the rate of interest applicable to amounts then outstanding under the senior secured term loan facility was 2.24%, consisting of the one month Eurodollar deposit rate of 0.24% and an applicable margin of 2.00%.

The senior secured term loan credit facility provides for amortization payments to become due in quarterly installments of \$412,500 on the last day of each March, June, September, and December, through December 31, 2013. On January 25, 2014, the senior secured term loan credit facility will mature, and all amounts outstanding thereunder shall be due in full.

The senior secured term loan credit facility contains affirmative and negative covenants, including limitations on dividends and other payments in respect of capital stock, but does not have any financial maintenance covenants. TCIMS is the primary obligor under the senior secured term loan credit facility and the senior secured synthetic letter of credit facility are guaranteed by TCIMS, its subsidiaries that guarantee the senior secured ABL facility, and certain additional subsidiaries. The obligations are secured by a first priority interest in assets (other than accounts receivable and inventory) of TCIMS and its subsidiaries that are guarantors and a second priority interest in the accounts receivable and inventory of such entities, subject to certain exceptions and permitted liens.

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Senior Subordinated Notes

The senior subordinated notes are an unsecured obligation of TCIMS and are guaranteed by certain of its subsidiaries. The senior subordinated notes and the related guarantees are subordinated in right of payment to all existing and future senior indebtedness of TCIMS and the guarantors, but senior in right of payment to any future subordinated obligations. Interest on the notes accrues at the rate of 9.75% per annum and is payable semiannually in arrears on February 1 and August 1, and interest payments commenced on August 1, 2007. TCIMS will make each interest payment to the Holders of record of these senior subordinated notes on the immediately preceding January 15 and July 15. The senior subordinated notes mature on February 1, 2015.

The indenture governing the senior subordinated notes contains customary affirmative and negative covenants, including, but not limited to, those restricting the ability of TCIMS and its restricted subsidiaries to: (1) incur additional indebtedness; (2) declare or pay dividends or make other distributions, or repurchase or redeem capital stock or other equity interests; (3) make investments; (4) sell certain assets, including equity interests of restricted subsidiaries; (5) enter into agreements restricting their ability to pay dividends; (6) consolidate, merge, sell or otherwise dispose of all or substantially all of their assets; (7) enter into transactions with affiliates; and (8) incur liens.

TCIMS may redeem the senior subordinated notes at its option, in whole or in part, at the following redemption prices, plus accrued and unpaid interest to the redemption date: (1) 104.875% of the principal amount of the senior subordinated notes redeemed, if the redemption occurs during the period ending January 31, 2012; (2) 102.438% of the principal amount of the senior subordinated notes redeemed, if the redemption occurs during the period commencing February 1, 2012 and ending January 31, 2013; and (3) 100% of the principal amount of the senior subordinated notes redeemed, if the redemption occurs on or after February 1, 2013.

Series 2008 Promissory Notes

The series 2008 promissory notes were an unsecured obligation of the Company which were subordinated in right of payment to all existing and future senior indebtedness of the Company. The series 2008 promissory notes were scheduled to mature on November 26, 2020. Interest on the notes accrued at the rate of 15.0% per annum through November 26, 2009 and 17.5% per annum for the period from November 27, 2009 through November 26, 2010 and at 20.0% from November 27, 2010 through December 31, 2010. Effective January 1, 2011, the series 2008 promissory notes were amended so that the per annum interest rate was reduced to 8.00% per annum from January 1, 2011 forward. The Company had the option to pay the interest in cash or in-kind on the anniversary date of the notes which was November 26. Interest that was not paid in cash was considered paid in kind and compounded into the balance on the anniversary date.

In March 2010, the Company used available cash to make a payment on the series 2008 promissory notes consisting of a principal payment of \$20.4 million and a payment of accrued interest of \$2.9 million. On April 19, 2011, the Company used a portion of the proceeds of its initial public offering to repay in full the series 2008 promissory notes with the repayment consisting of \$42.2 million of principal and \$1.8 million of accrued interest.

The Company was the issuer of the series 2008 promissory notes and they were reported as indebtedness to related parties on our consolidated balance sheets.

Table of Contents**Note 7 Derivative Financial Instruments and Fair Values**

The Company is exposed to certain risks relating to its ongoing business operations. The primary risks managed by using derivative instruments are interest rate risk and foreign currency risk. The *Accounting for Derivative Instruments and Hedging Activities* Topic of FASB ASC required all companies to recognize all derivative instruments as either assets or liabilities at fair value in the statement of financial position.

Interest Rate Risk

TCIMS's senior secured term loan facility requires that it enter into an interest rate protection agreement with the resulting effect that at least 50% of its outstanding debt is effectively subject to a fixed or maximum interest rate. Because TCIMS's senior subordinated notes carry a fixed rate, TCIMS is not required to enter into any additional agreements to comply with that requirement. However, as part of its overall risk management strategy, the Company attempts to reduce the volatility in cash interest payments associated with its variable rate term debt. TCIMS has entered into interest rate swap agreements swapping its variable rate interest payment for fixed payments to reduce the volatility of cash requirements associated with its variable rate debt. In accordance with the *Accounting for Derivative Instruments and Hedging Activities* Topic of FASB ASC, the Company designated its interest rate swaps as cash flow hedges of variable interest payments.

The effective portion of the gain or loss on the interest rate swaps is reported as a component of other comprehensive income and reclassified into earnings in the same period in which the hedged transaction, the incurrence of variable rate interest, occurs. The variable rates and reset dates of the interest rates swap agreements mirror the terms of the associated term debt. Accordingly, the Company expects the hedges to be highly effective in mitigating the underlying risk as long as the principal amount of outstanding term debt exceeds the notional amount of the swap agreements. The Company hedged a total notional amount of \$80.0 million from April 1, 2010 to March 31, 2012 as follows (notional amounts in thousands):

	Notional Amount	Fixed Rate	Index Rate	Effective Date	Expiration Date
Interest Rate Swap 4	\$ 40,000	2.1675%	1 month LIBOR	April 1, 2010	March 31, 2012
Interest Rate Swap 5	40,000	2.3375%	1 month LIBOR	April 1, 2010	March 31, 2012
Total/average	\$ 80,000	2.2525%			

At September 30, 2011, the Company recognized the following fair value liabilities in its consolidated balance sheets related to its interest rate swap agreements designated as cash flow hedging instruments (in thousands):

	Derivatives	Fair Value
Derivatives designated as hedging instruments under the		
<i>Accounting for Derivative Instruments and Hedging</i>		
<i>Activities Topic of FASB ASC</i>	Balance Sheet Location	September 30, 2011 December 31, 2010
Interest rate swaps	Other noncurrent liabilities	\$ 757 \$ 1,792

The interest rate swaps that became effective on April 1, 2010 settle on a monthly basis and the Company records Interest Expense for cash payments it made or owed to its counterparties or records a reduction of Interest Expense for amounts it receives from or is owed by its counterparties. TCIMS, at its option, may elect to pay interest on its senior secured term loan facility monthly based on a one month eurodollar deposit rate by reference to the British Bankers' Association Interest Settlement Rates for deposits in dollars, plus an applicable margin and, beginning April 1, 2010 the Company has elected to do so. Accordingly, the Company expects that the key terms of the interest rate swaps will match the key terms of the underlying variable rate interest payments over the life of the swap agreements.

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Through the March 31, 2012 expiration of the swap agreements, the Company expects to make payments or receive proceeds at the end of each monthly reset period under its swaps agreements based on the underlying interest rates at the beginning of the period relative to the fixed rates of the swap agreements. Based on the anticipated rates, the Company expects that it will reverse a \$0.5 million loss out of OCI, net of tax of \$0.3 million, and record \$0.8 million of Interest Expense related to the swap agreements.

The volume of the Company's derivative activity is limited. The Company will, from time to time, evaluate its future exposure to variable interest payments and may enter into additional interest rate swap agreements based on its evaluation of that exposure. However, such evaluation is made at infrequent intervals.

The Company is also continuing to increase its international raw materials procurement activities and may encounter transactions where the related purchase and sale of materials are in different currencies. In those cases, the Company will evaluate its exposure and may enter into additional foreign currency forward agreements to protect its margin on those transactions. The Company will also continue to monitor other risks, including risks related to commodity pricing and, in the future, may use derivative instruments to mitigate those risks as well.

The fair values of the Company's derivative financial instruments are presented below. All fair values for these derivatives were measured using Level 2 information as defined by the accounting standard hierarchy, which includes quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs derived principally from or corroborated by observable market data. The following table summarizes the fair value measurements for liabilities by major category (in thousands):

Description	September 30, 2011	Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
Derivatives	\$ 757	\$	\$ 757	\$

Note 8 Redeemable Preferred Stock and Stockholders' Equity (Deficit)

Class A Preferred Stock The Company has 22,000 shares of authorized class A preferred stock with a par value of \$0.001. At December 31, 2010 there were 21,883 shares of class A preferred stock outstanding. The class A preferred stock has an initial liquidation preference of \$9,900 per share and carries an 8% accumulating, compounding dividend. Approximately 91% of our class A preferred stock was held by Onex, the Company's controlling shareholder. Through its controlling interest in the Company's common stock, Onex could initiate a call of the preferred shares for the total liquidation value. The total liquidation value included accumulated and unpaid dividends. The Company recorded \$7.2 million and \$16.9 million of accumulated dividends for the first nine months of 2011 and the first nine months of 2010, respectively. The accumulated dividends were recorded as an increase to the liquidation value of the redeemable preferred stock and a decrease to capital in excess of par value to the extent available and then as an increase in accumulated deficit.

On April 19, 2011, in connection with the Company's initial public offering, the class A preferred stock automatically converted into 23,384,801 shares of class B common stock. See Note 2 Basis of Presentation.

Common Stock On April 5, 2011, the Company amended and restated its certificate of incorporation creating two classes of common stock: class A common stock and class B common stock. The Company's previously-outstanding shares of common stock, including those issued under the Company's restricted stock plan, were converted into class B common stock. On April 13, 2011, in connection with its initial public offering, the Company effectuated a 207.4307-for-one stock split. The creation of two classes of common stock and the stock split have been retroactively reflected in these consolidated financial statements. See Note 2 Basis of Presentation.

After giving retroactive effect to the stock split, at September 30, 2011 and December 31, 2010, there were 26,375,973 and 4,943,992 outstanding shares of class B common stock, respectively, of which 404,816 were

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issued under the Company's restricted stock plan. As of September 30, 2011, all of the shares issued under the restricted stock plan were vested in conjunction with the initial public offering in April 2011.

The ability of TCIMS to pay dividends is limited by its senior secured ABL its senior secured term loans and senior notes indenture covenants. Those covenants include limits on TCIMS's ability to make payments, via dividends or other means, to TMS.

Note 9 Stock Based Compensation*Long Term Incentive Plan*

In April 2011, the Company adopted the TMS International Corp. Long-Term Incentive Plan and registered 1,558,170 shares of Class A common stock to be available for awards. The plan provides for grants of stock-based awards to key employees and non-employee directors. On April 13, 2011, the Company granted 519,390 stock options. The grant vests over four years with 10% vesting on the first anniversary date of the grant, 20% on the second anniversary, 30% on the third anniversary and 40% on the fourth anniversary. In addition to the time based vesting requirement, 259,695 options (one-half the total grant) are also subject to a performance based exercisability requirement: For the options to be exercisable, the share price of the Company's class A common stock must close at \$14.95 or above on the day immediately preceding the exercise of the option.

For that portion of the award that is subject to time based vesting only, the Company used the Black-Scholes option pricing model to value the options. The expected term of grant was determined using a "safe harbor" calculation provided in SAB 107 for entities without extensive historical data. The term is calculated as the mid-point between the vesting period and the contractual term of the option. The risk free interest rate was determined for each vesting tranche of an award based upon the calculated yield on U.S. Treasury obligations for the expected term of the award. The expected forfeiture rate was estimated based on forfeiture experience in the Company's previous share based compensation plans. The expected volatility was estimated based on the average volatility of the stock price of peer group companies that were identified based on their market capitalization, industry, stage of life cycle and capital structure.

For that portion of the award which had the additional performance based restriction, the Company completed a "Monte Carlo" simulation which simulates a distribution of stock prices throughout the contractual life of the option. The lookback period for the peer historical volatility used in the model is 10 years, since ten years of prices must be simulated and the valuation was done in a risk-neutral framework using the 10-year risk-free rate.

The fair value of each type of award was calculated for each individual vesting tranche. The weighted-average fair value of each type of award with the assumptions used in determining the fair values is:

	Time base vesting only	Time based vesting + performance criteria
Weighted average fair value of grant	\$ 6.84	\$ 6.78
Risk-free rate	2.59%	3.42%
Expected dividend yield	0.00%	0.00%
Expected forfeiture rate	2.00%	2.00%
Expected volatility	50.87%	48.32%
Expected term in years	6.50	6.59

The total fair value of the options granted was \$3.5 million. The Company is recognizing the expense related to the time based only vesting options using the accelerated method. The Company is recognizing the expense related to the performance based option by amortizing each individual tranche over the estimated requisite service period. During the quarter and nine months ended September 30, 2011, the Company recognized \$0.3 and \$0.6 million, respectively, in share based compensation expense related to the Long Term Incentive Plan.

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Restricted Stock Plan

Effective February 28, 2007, TMS established the TMS International Corp. restricted stock plan and granted 447,228 shares of restricted stock to employees of the Company. On the grant date, 111,807 shares, 25% of the total grant, vested immediately and, so long as the recipients remain actively employed by the Company, the remaining shares were scheduled to vest in even 15% increments on each of the first five anniversary dates of the grant. The Company estimated the restricted shares had a fair value of \$0.48 per share on the grant date based on the amount paid for its common stock during the acquisition of us by Onex. Share based compensation costs for the restricted stock before any modification of the award for the nine months ended September 30, 2011 and 2010 were not material.

On April 13, 2011, in connection with the IPO, the Company accelerated the vesting of the 53,105 shares that had not previously vested under the plan. The acceleration of the vesting was a modification of the plan and required that the fair value, which was the initial public offering price of the Company's common stock, be established on the date of the modification and recorded as an expense. Additionally, on April 13, 2011 the Company granted 47,180 new restricted shares which vested immediately and accordingly the fair value was immediately recognized in the Company's results. The Company recognized \$1.3 million of share based compensation expense associated with its initial public offering for the acceleration of vesting and the new restricted shares issued based on the initial public offering price of \$13.00 per share.

Note 10 Operating Segments

The Company has two reportable operating segments in addition to its administrative group; the Mill Services Group and the Raw Materials and Optimization Group. The services provided under the Mill Services Group segment are performed at the Company's customers' sites under long-term contracts. These contracts are typically structured on a fee-per-ton basis tied to production volumes at the Company's customers' sites and are not based on the underlying price of steel. In addition, these contracts typically include tiered pricing structures, with unit prices that increase as volume declines, and/or minimum monthly fees, each of which stabilize the Company's revenue in the event of volume fluctuations. The services provided to the Company's customers under this segment include: (i) scrap management and preparation; (ii) semi-finished and finished material handling; (iii) metal recovery and slag handling, processing and sales; and (iv) surface conditioning. The services provided under the Raw Material and Optimization Group segment include (i) raw materials procurement and logistics and (ii) proprietary software-based raw materials cost optimization.

In 2010, the Company moved certain operational and administrative departments and locations among the reported segments. In order to reflect the changes made and to maintain comparability of segment information, the amount for EBITDA has been restated for the 2010 periods presented. EBITDA for the Mill Services Group increased \$0.1 and \$0.6 million, respectively and Administrative decreased by the same amount, for the third quarter and nine months ended September 30, 2010.

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Information by reportable segment is as follows (in thousands):

	Third quarter ended September 30,		Nine months ended September 30,	
	2011 (unaudited)	2010 (unaudited)	2011 (unaudited)	2010 (unaudited)
Revenues, net of inter-segment revenues				
Mill Services Group	\$ 168,360	\$ 136,389	\$ 495,605	\$ 397,371
Raw Material and Optimization Group	540,853	341,579	1,548,286	1,179,089
Administrative	1	16	34	44
	\$ 709,214	\$ 477,984	\$ 2,043,925	\$ 1,576,504

Adjusted earnings before interest, taxes, depreciation and amortization

Mill Services Group	\$ 29,537	\$ 28,256	\$ 89,507	\$ 83,895
Raw Material and Optimization Group	13,254	9,795	39,223	31,806
Administrative	(8,462)	(7,896)	(26,346)	(24,974)
	\$ 34,329	\$ 30,155	\$ 102,384	\$ 90,727

Depreciation and Amortization

Mill Services Group	\$ 12,765	\$ 13,004	\$ 38,148	\$ 40,061
Raw Material and Optimization Group	112	100	328	322
Administrative	2,047	1,999	6,150	6,031
	\$ 14,924	\$ 15,103	\$ 44,626	\$ 46,414

	September 30, 2011 (unaudited)
Total assets	
Mill Services Group	\$ 564,890
Raw Material and Optimization Group	387,452
Administrative	118,731
	\$ 1,071,073

	Third quarter ended September 30,		Nine months ended September 30	
	2011 (unaudited)	2010 (unaudited)	2011 (unaudited)	2010 (unaudited)
Percentage of total revenue contributed by each class of service:				
Mill Services Group	23.7%	28.5%	24.2%	25.2%
Raw Material and Optimization Group	76.3%	71.5%	75.8%	74.8%

The following table provides a reconciliation of earnings before interest, taxes, depreciation and amortization to income before tax for the periods indicated (in thousands):

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	Third quarter ended September 30,		Nine months ended September 30,	
	2011 (unaudited)	2010 (unaudited)	2011 (unaudited)	2010 (unaudited)
Adjusted earnings before interest, taxes, depreciation and amortization	\$ 34,329	\$ 30,155	\$ 102,384	\$ 90,727
Less: Depreciation and Amortization	(14,924)	(15,103)	(44,626)	(46,414)
Interest Expense	(7,792)	(9,523)	(24,376)	(30,848)
Share based compensation associated with IPO			(1,304)	
Provision for Transition Agreement	(745)		(745)	
Income Before Income Taxes	\$ 10,868	\$ 5,529	\$ 31,333	\$ 13,465

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The following table reports net periodic pension costs for the Company and includes the components of net pension expense (benefit) recognized under the *Employers Accounting for Defined Benefit Pensions and Other Post Retirement Benefit Plans* Topic of FASB ASC (in thousands):

	Third quarter ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
U.S. plans				
Service cost				
Interest cost	234	269	702	805
Expected return on plan assets	(342)	(371)	(1,025)	(1,115)
Net amortization	128	38	384	114
Net periodic pension (income) costs-U.S. plans	\$ 20	\$ (64)	\$ 61	\$ (196)
Canadian plans				
Service cost	51	30	153	90
Interest cost	64	56	192	171
Expected return on plans assets	(58)	(53)	(174)	(159)
Net amortization	5		15	
Net periodic pension costs-Canadian plans	62	33	186	102
Other plans				
Defined contribution	676	627	2,409	2,034
Multi-employer pension plans	1,336	1,230	3,974	3,591
Total other plans	2,012	1,857	6,383	5,625
Total net pension expense	\$ 2,094	\$ 1,826	\$ 6,630	\$ 5,531

The Company's contributions to its defined benefit pension plans for the nine months ended September 30, 2011 and 2010 were \$0.8 million and \$2.3 million, respectively.

For the full year 2011, the Company estimates that it will make employer contributions to its defined benefit pension plans of approximately \$1.2 million. The following table reports net periodic cost for the Company's other post-employment benefit plans (in thousands):

	Third quarter ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Service cost	\$ 44	\$ 41	\$ 131	\$ 123
Interest cost	64	83	192	248
Net periodic costs	\$ 108	\$ 124	\$ 323	\$ 371

The Company does not expect to contribute to the other post-employment benefit plan in 2011 and intends to pay benefit claims as they become due. For the nine months ended September 30, 2011 and 2010, other post-employment benefit payments were \$0.1 million and \$0.2 million, respectively.

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The carrying amount of cash and equivalents, accounts receivable, and accounts payable approximate fair value due to the short-term maturities of these instruments. The Company's obligations under its senior secured ABL facility, its senior secured term loan credit facility and capital expenditure loans all have variable interest rates and in our opinion, the carrying value approximates the fair value at the balance sheet dates. The fair value of the Company's senior subordinated notes is based on quoted market prices, however, the senior subordinated notes are thinly traded. The fair value of the Company's capital equipment leases has been estimated based on future expected cash flows relative to current interest rates.

The fair value compared to the carrying value is summarized as follows (in thousands):

	September 30, 2011 (unaudited)	December 31, 2010
Carrying value of financial instruments in:		
Long-term debt (includes current portion)		
Senior secured term loan	\$ 157,575	\$ 158,812
Senior subordinated notes	223,000	223,000
Series 2008 promissory notes		42,155
Capital equipment leases and installment notes	2,571	2,370
Total long-term debt	\$ 383,146	\$ 426,337
Other noncurrent liabilities		
Interest rate swaps	\$ 757	\$ 1,792
Fair value:		
Long-term debt (includes current portion)		
Senior secured term loan	\$ 157,575	\$ 158,812
Senior subordinated notes	212,965	228,575
Series 2008 promissory notes		39,020
Capital equipment leases and installment notes	2,571	2,370
Total long-term debt	\$ 373,111	\$ 428,777
Other noncurrent liabilities		
Interest rate swaps	\$ 757	\$ 1,792

Note 13 Commitments and Contingencies

Two non-operating subsidiaries of a predecessor company, along with a landfill and waste management business, were spun-off to our former stockholders in October 2002. The two former subsidiaries were subject to asbestos related personal injury claims. We believe that the Company has no obligation for asbestos related claims regarding the spun-off subsidiaries. In addition, the Company has been named as a defendant in certain asbestos-related claims relating to lines of business that were discontinued over 20 years ago. We believe that the Company is sufficiently protected by insurance with respect to these asbestos-related claims related to these former lines of business, and we do not believe that the ultimate outcome will have a material adverse effect on the Company's financial position, results of operations or cash flows.

The Company is a party to other lawsuits, litigation and proceedings arising in the normal course of business, including, but not limited to regulatory, commercial and personal injury matters. While the precise amount of loss, if any, is not presently determinable, the Company does not believe that the final outcome of these matters will have a material adverse effect on the Company's financial position or results of operations or cash flows.

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The Company has agreements with certain officers and other employees of the Company. The agreements provide for termination benefits in the event of termination without cause, or in some instances, in the event of a change in control of the Company. The aggregate commitment for such potential future benefits at September 30, 2011 was approximately \$10.2 million.

Note 14 Business Combinations

On April 1, 2011, the Company acquired all the assets of Keystone Systems Inc., a Pennsylvania provider of software designed to help metal producers, including stainless steel and aluminum producers optimize their raw material inputs. The Company initially paid \$0.1 million, and could pay an additional \$0.3 million over the next three years subject to the achievement of certain operating performance targets. On the acquisition date, the previous employee of Keystone Systems Inc. became an employee of the Company's U.S. operating entity. The transaction was accounted for as a business combination under ASC 805. The Company recorded the acquired assets at their fair value, including intangibles of \$0.3 million and goodwill of \$0.1 million. The Company also recorded a liability for contingent consideration of \$0.3 million.

Note 15 Commercial Arbitration Award

On March 28, 2011, the Company was awarded \$13.2 million against a former customer in a commercial arbitration case under the parties service agreement. The basis for the Company's claim was the failure of the customer to pay required price increases and the former customer's wrongful termination of the agreement. The Company considers the arbitration award a contingent gain and therefore has not recorded a gain for the full amount of the award, but will record income when the proceeds are constructively received.

The former customer was sold to a new parent company following the dispute and prior to the arbitration award. In July 2011, the Company entered into a scrap purchase agreement with the customer and its new parent company and in August 2011, the Company, the customer and the customer's new parent company entered into a payment agreement pursuant to which the purchaser will pay the amount of the arbitration award plus \$1.8 million in respect of the Company's fees and costs. The \$1.8 million for fees and expenses is to be paid in cash on a payment schedule through the first quarter of 2012. The arbitration award will be paid as credits against the transfer of various scrap metal commodities from the purchaser to the Company at mutually agreed values under the scrap purchase agreement.

During the third quarter of 2011 and for the nine months ended September 30, 2011, the Company credited \$2.8 million and \$3.8 million, respectively, against the arbitration award for the value of scrap commodities transferred to the Company by the purchaser in lieu of cash payments. Because the arbitration award was based on lost profits, the Company recorded these amounts as service revenue.

During the third quarter and for the nine-month period ending September 30, 2011, the Company incurred \$0.4 million and \$0.6 million, respectively, of contingent legal fees which was recognized as selling, general and administrative expense.

Note 16 Transition Agreement

On July 24, 2009, the Company announced that I Michael Coslov would retire from his position as Chief Executive Officer. Mr. Coslov became the Non-Executive Chairman of the Board of Directors on August 14, 2009 when the company appointed Joseph Curtin as Chief Executive Officer. In August, 2011, Mr. Coslov retired from the Board of Directors.

As part of a transition agreement relating to his retirement, Mr. Coslov is to be entitled to receive transition payments for two years and a reimbursement of expenses over a two year period subject to an annual maximum. The Company recorded a \$0.7 million charge in the third quarter of 2011 related to the transition payments and expected expense reimbursement for Mr. Coslov.

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Note 17 Related-Party Transactions

The Company's series 2008 promissory notes were issued to Onex, members of the Company's senior management team, its board of directors and certain other employees who also have an equity interest in the Company. They earned interest on those notes totaling \$1.0 million and \$5.6 million in the first nine months of 2011 and 2010, respectively.

The Company incurred and paid management fees and expenses incurred to an affiliate of its majority owner, Onex Partners II LP, totaling \$0.8 million and \$0.8 million for the nine months ended September 30, 2011 and 2010, respectively. The third quarter 2011 and 2010 amounts incurred were \$0.3 and \$0.3, respectively.

The Company incurred charges for aircraft rental services from a company that is partially owned by the Company's former Non-Executive Chairman. The Company incurred immaterial aircraft rental charges for the nine months ended September 30, 2011 and 2010, respectively.

Note 18 Recent Accounting Pronouncements

In September 2011, the FASB issued changes to disclosure requirements for employers who participate in multi-employer pension plans. The new standards require an employer to provide additional quantitative and qualitative disclosures, including disclosure of the significant multiemployer plans in which an employer participates, the level of an employer's participation in the significant multiemployer plans, including the employer's contributions made to the plans and an indication of whether the employer's contributions represent more than 5 percent of the total contributions made to the plan by all contributing employers. Additionally, the financial health of the significant multiemployer plans, including an indication of the funded status, whether funding improvement plans are pending or implemented, and whether the plan has imposed surcharges on the contributions to the plan. Finally, the required disclosures include the nature of the employer commitments to the plan, including when the collective-bargaining agreements that require contributions to the significant plans are set to expire and whether those agreements require minimum contributions to be made to the plans. The expanded disclosures will be included in the December 31, 2011 consolidated financial statements.

On January 1, 2011, the Company adopted changes issued by the Financial Accounting Standards Board to the testing of goodwill for impairment. These changes require an entity to perform all steps in the test for a reporting unit whose carrying value is zero or negative if it is more likely than not (more than 50%) that a goodwill impairment exists based on qualitative factors. This will result in the elimination of an entity's ability to assert that such a reporting unit's goodwill is not impaired and additional testing is not necessary despite the existence of qualitative factors that indicate otherwise. Based on the most recent impairment review of the Company's goodwill as of October 1, 2010, the adoption of these changes had no impact on the Company's financial position or results of operations.

During the second quarter of 2011, the Financial Accounting Standards Board (FASB) amended the guidance for fair value measurements and disclosures. The amendments either clarify or change existing guidance, including the following: (i) the concepts of highest and best use and valuation premise are relevant only when measuring the fair value of nonfinancial assets and not relevant when measuring the fair value of financial assets or any liabilities; (ii) a reporting entity should measure the fair value of instruments classified in shareholders' equity based on the fair value of the instrument from the perspective of a market participant that holds that instrument as an asset; (iii) a reporting entity should disclose quantitative information about the unobservable inputs used in a fair value measurement that are categorized within Level 3 of the fair value hierarchy, a description of the valuation processes used, and a qualitative discussion about the sensitivity of such measurements; and (iv) a reporting entity should disclose the level in the fair value hierarchy of assets and liabilities not recorded at fair value but where fair value is disclosed. The amendments are to be applied prospectively. The Company will adopt these amendments on January 1, 2012, which is not expected to have a material impact on the consolidated financial statements.

During the second quarter of 2011, the FASB issued guidance that provides two alternatives for the presentation of other comprehensive income, either (i) present items of net income and other comprehensive income in one continuous statement, referred to as the statement of comprehensive income or (ii) present items of other comprehensive income in a separate statement immediately following the statement of net income. Under either presentation method, amounts reclassified from other comprehensive income to net income and totals for net income, other comprehensive income, and comprehensive income will be presented. This guidance does not change the items that are reported in net income and other comprehensive income or the calculation of earnings per share. The guidance is effective for the Company on January 1, 2012, and retrospective application is required for all years presented. Early adoption is permitted. The adoption is not expected to have a material impact on the consolidated financial statements.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our consolidated results of operations, financial condition and liquidity should be read in conjunction with our consolidated financial statements and the related notes included elsewhere in this Quarterly Report. The following discussion contains forward-looking statements that reflect our current expectations, estimates, forecast and projections. These forward-looking statements are not guarantees of future performance, and actual outcomes and results may differ materially from those expressed in these forward-looking statements. See Risk Factors and Forward-Looking Statements.

Introduction

The following discussion is provided to supplement the consolidated financial statements and the related notes included in Part 1, Item 1 of this Quarterly Report to help provide an understanding of our financial condition, changes in financial condition and results of our operations, and is organized as follows:

Company Overview. This section provides a general description of our business in order to better understand our financial condition and results of operations and to anticipate future trends and risks in our business.

Certain Line Items Presented. This section provides an explanation of certain GAAP line items that are presented in our consolidated financial statements included in this Quarterly Report. These line items are discussed in detail under the heading Results of Operations below for the periods presented.

Key Measures We Use to Evaluate Our Company. This section provides an overview of certain non-GAAP measures that we believe are critical to understand in order to evaluate and assess our business. These are the measures that management utilizes most to assess our results of operations, anticipate future trends and risks and determine compensation levels, including under our management bonus plan.

Application of Critical Accounting Policies. This section discusses the accounting policies and estimates that we consider important to our financial condition and results of operations and that require significant judgment and estimates on the part of management in their application.

Results of Operations. This section provides a discussion of our results of operations for the third quarter and nine-month period ended September 30, 2011 compared to the third quarter and nine-month period ended September 30, 2010.

Liquidity and Capital Resources. This section provides an analysis of our cash flows for the nine-month period ending September 30, 2011 compared to the nine-month period ended September 30, 2010. This section also includes a discussion of our liquidity and Capital Expenditures.

Company Overview

We are the largest provider of outsourced industrial services to steel mills in North America as measured by revenue and have a substantial and growing international presence. We offer the most comprehensive suite of outsourced industrial services to the steel industry. Our employees and equipment are embedded at customer sites and are integral throughout the steel production process other than steel making itself. Our services are critical to our customers' 24-hour-a-day operations, enabling them to generate substantial operational efficiencies and cost savings while focusing on their core business of steel making. We operate at 78 customer sites in ten countries across North America, Europe, Latin America, and the Middle East and our global raw materials procurement network spans five continents. Over the past 80 years we have established long-standing customer relationships and have served our

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top 10 customers, on average, for over 28 years. Our diversified customer base includes 12 of the top 15 largest global steel producers, including United States Steel, ArcelorMittal, Gerdau, Nucor, Baosteel, POSCO and Tata Steel.

We provide a broad range of services through two reporting segments: our Mill Services Group and our Raw Material and Optimization Group:

Mill Services Group. The services provided under this segment are performed at our customer sites under long-term contracts. These contracts are typically structured on a fee-per-ton basis tied to production volumes at our customer sites and are not based on the underlying price of steel. In addition, our contracts typically include tiered pricing structures, with unit prices that increase as volumes decline, and/or minimum monthly fees, each of which stabilizes our revenue in the event of volume fluctuations. The services provided to our customers under this segment include: (1) scrap management and preparation; (2) semi-finished and finished material handling; (3) metal recovery and slag handling, processing and sales; and (4) surface conditioning. The revenues from these services appear in the line item *Service Revenue* on our statement of operations, and the costs associated therewith appear in *Site Operating Costs* on our statement of operations. Substantially all of our Capital Expenditures, whether Growth Capital Expenditures or Maintenance Capital Expenditures, are incurred in connection with the services provided by this segment. This segment also includes the results of operations at our location where we buy, process and sell scrap for our own account, which revenues appear in the line item *Revenue from Sale of Materials* on our statement of operations and the costs associated therewith appear in *Cost of Raw Materials Shipments* on our statement of operations. The Total Revenue and Cost of Raw Materials Shipments from this location will fluctuate based upon the underlying price of scrap.

Raw Material and Optimization Group. The services provided under this segment include: (1) raw materials procurement and logistics; and (2) proprietary software-based raw materials cost optimization. Revenues for the raw materials procurement and logistics services we provide are primarily generated pursuant to two alternative transaction models: (1) a contractually determined, volume-based fee for arranging delivery of raw materials shipments to a customer directly from a vendor with no price or inventory risk; or (2) a generally concurrent arrangement to purchase for our own account and sell raw materials at specified prices, typically locking in a margin with minimal price or inventory risk. In addition, we occasionally take measured market risk in connection with our raw materials procurement services by either purchasing raw materials at a fixed price without an immediate corresponding sale order or agreeing to sell raw materials at a fixed price before having procured such materials. The revenues from our raw materials procurement and logistics services appear in the line item *Revenue from Sale of Materials* and the related costs appear in the line item *Cost of Raw Materials Shipments* on our statement of operations. Our earnings are primarily driven by the steel production volumes of our customers rather than by the prices of steel or raw materials. We subtract the Cost of Raw Materials Shipments from Revenue from Sale of Materials, because market prices of the raw materials we procure for and generally concurrently sell to our customers are offset on our statement of operations. By subtracting the Cost of Raw Materials Shipments, we isolate the margin that we make on our raw materials procurement and logistics services, and we are better able to evaluate our performance in terms of the volume of raw materials we procure for our customers and the margin we generate. We refer to this measure as *Revenue After Raw Materials Costs*, which is a non-GAAP financial measure that we believe is critical in order to assess and evaluate our business. For additional information on Revenue After Raw Materials Costs, see *Key Measures We Use to Evaluate Our Company* *Revenue After Raw Materials Costs* below.

The vast majority of our Revenue After Raw Materials Costs and profitability is tied to our customers' production volumes. Factors that impact a steel mill's production levels include general economic conditions, North American and global demand for steel, competition and competitive pricing, and the relative strength of the U.S. dollar.

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Over the last five years, we have expanded from primarily generating our Revenue After Raw Materials Costs and Adjusted EBITDA from North America, to generating approximately 22% and 18% of our year to date 2011 Revenue After Raw Materials Costs and Adjusted EBITDA, respectively, internationally. We believe we have substantial international growth opportunities which will be driven by expansion of our market share and continued growth in outsourcing in developing markets, such as Latin America, Eastern Europe, Asia and the Middle East.

Initial Public Offering

Offering details and proceeds

In April 2011 we completed an initial public offering of 12,880,000 shares of our class A common stock. A registration statement relating to these securities (File No. 333-166807) was filed with the Securities and Exchange Commission and declared effective on April 8, 2011. Merrill Lynch, Pierce, Fenner & Smith Incorporated, Credit Suisse Securities (USA) LLC and J.P. Morgan Securities LLC were the joint book runners for the initial public offering. On April 19, 2011, we issued and sold 9,200,000 shares of class A common stock and certain of our stockholders sold 2,000,000 shares of class A common stock. The shares were sold at a public offering price of \$13.00 per share, with an aggregate public offering price of \$145.6 million. The underwriting discount was \$0.845 per share, or \$9.5 million in total. The initial public offering generated \$111.8 million of proceeds to us before expenses and \$24.3 million of proceeds to the selling stockholders before expenses. We did not receive any proceeds from the sale of class A common stock by the selling shareholders.

We used \$44.0 million of proceeds from the initial public offering to pay off in full our obligations under the series 2008 promissory notes. The remaining proceeds were retained for general corporate purposes.

On April 29, 2011, we completed the sale of an additional 1,680,000 shares of class A common stock pursuant to the underwriters' overallotment option. The shares were sold at a public offering price of \$13.00 per share, with an aggregate public offering price of \$21.8 million. After deducting the underwriting discount of \$0.845 per share, or \$1.4 million in total, we realized \$20.4 million of proceeds before expenses.

Through December 31, 2010, we had incurred \$1.8 million of incremental costs related directly to the initial public offering. Those costs were recorded as a prepaid asset at December 31, 2010. In 2011, we incurred \$1.7 million of additional incremental costs related directly to the initial public offering. After deducting the total incremental costs the initial public offering generated net proceeds to us of \$128.7 million.

In connection with the initial public offering, our class A preferred stock automatically converted into 23,384,801 shares of class B common stock. After our initial public offering, including the related stock split and conversion of series A preferred stock, we had outstanding 39,255,973 shares of common stock of which 12,880,000 shares were class A common stock and 26,375,973 shares were class B common stock.

Amendment to certificate of incorporation and stock split

On April 5, 2011, in connection with but prior to our initial public offering, we amended and restated our certificate of incorporation creating two classes of common stock: class A common stock and class B common stock. Our previously-outstanding shares of common stock, including those issued under the restricted stock plan, were converted into shares of class B common stock. The amended and restated certificate of incorporation also provided for a stock split to occur on the date of pricing of the Company's initial public offering. We priced an initial public offering on April 13, 2011 at \$13.00 per share and effectuated a 207.4307-for-one stock split of our common stock.

Restricted Stock Plan grant and accelerated vesting

Also in connection with the initial public offering, we accelerated vesting of the remaining unvested shares under our restricted stock plan. The remaining 53,105 shares of restricted stock that were unvested at the initial public offering, vested upon completion of the initial public offering. As a result of this modification, we

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recorded a \$0.7 million charge in April 2011. We also granted an additional 47,180 shares under the restricted stock plan concurrently with the initial public offering. Those shares vested immediately and we recorded a \$0.6 million charge in April 2011 related to the grant.

Long Term Incentive Plan

Also in connection with the IPO, we established our Long Term Incentive Plan and reserved 1,558,170 shares for issuance under that plan. On April 19, 2011, we awarded options to purchase 519,390 shares of class A common stock, subject to vesting conditions, at an exercise price of \$13.00 per share, the public offering price for shares sold in our initial public offering.

Certain Line Items Presented

Revenue from Sale of Materials. Revenue from Sale of Materials is generated by each of our two operating segments as follows:

Our Mill Services Group generates Revenue from Sale of Materials by buying, processing, and selling scrap for our own account.

Our Raw Material and Optimization Group primarily generates Revenue from Sale of Materials through raw materials procurement activities using two alternative transaction models. In the first type we take no title to the materials being procured and we record only our commission as revenue; in the second type, we take title to the material and sell it to a buyer, typically in a transaction where a buyer and seller are matched, and we record Revenue from Sale of Materials for the full value of the material based on the amount we invoice to our customer.

In the first nine months of 2011, approximately 9% of our Revenue from Sale of Materials was generated by our Mill Services Group, and approximately 91% of our Revenue from Sale of Materials was generated by the raw materials procurement activities of our Raw Material and Optimization Group.

Service Revenue. Service Revenue is generated from our two operating segments as follows:

Our Mill Services Group generates Service Revenue from the services we provide to customers at their sites. This Service Revenue is generated from a combination of: (1) contractually committed base monthly fees; (2) fees for services based on customer production volumes; and (3) revenue from the sale of steel manufacturing co-products sold for our own account, less a royalty fee paid to the host mill.

Our Raw Material and Optimization Group generates Service Revenue by providing our proprietary software-based raw materials cost optimization service, which calculates the lowest cost blend of raw materials necessary to make a customer's specified chemistry of steel. We typically charge an optimization service fee for each ton of scrap used in steel manufacturing.

In the first nine months of 2011, approximately 98% of our Service Revenue was generated by our Mill Services Group, and approximately 2% of our Service Revenue was generated by our Raw Material and Optimization Group.

Cost of Raw Materials Shipments. The activities that generate Revenue from Sale of Materials also incur Cost of Raw Materials Shipments, and are described as follows:

Our Mill Services Group generates Revenue from Sale of Materials by buying, processing and selling scrap for our own account. We record the cost of the purchase of raw materials as Cost of Raw Materials Shipments.

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Our Raw Material and Optimization Group generates Revenue from Sale of Materials through our raw materials procurement activities. When we arrange to purchase and sell scrap and other raw materials, the cost of such materials purchased and other direct costs including transportation are recorded as Cost of Raw Materials Shipments.

Site Operating Costs. Our Site Operating Costs are highly variable and largely correlated to the volume of steel produced at our customer sites. Site Operating Costs are predominantly incurred by our Mill Services Group and consist of employees' wages, employee benefits, costs of operating supplies such as fuels and lubricants, repair and maintenance costs and equipment leasing costs.

Selling, General and Administrative Expenses. Our Selling, General and Administrative Expenses consist of labor and related costs of selling and administration, professional fees, insurance costs, management fees, bad debt costs, bank fees and corporate expenses and bonuses.

Depreciation and Amortization. Our consolidated Depreciation consists of depreciation expenses related to property, plant and equipment. Our consolidated Amortization consists of amortization expenses related to finite life intangibles such as environmental permits, customer related intangibles, patents and unpatented technology, in each case recognized on a straight-line basis over the estimated useful life of the asset.

Income (Loss) from Operations. Income (Loss) from Operations consists of Total Revenue less Total Costs and Expenses but does not include Interest Expense, Net.

Key Measures We Use to Evaluate Our Company

In addition to the GAAP line items described above, we also use the following additional financial measures to evaluate and assess our business:

Revenue After Raw Materials Costs. We measure our sales volume on the basis of Revenue After Raw Materials Costs, which we define as Total Revenue minus Cost of Raw Materials Shipments. Revenue After Raw Materials Costs is not a recognized financial measure under GAAP, but we believe it is useful in measuring our operating performance because it excludes the fluctuations in the market prices of the raw materials we procure for and sell to our customers. We subtract the Cost of Raw Materials Shipments from Total Revenue because market prices of the raw materials we procure for and generally concurrently sell to our customers are offset on our statement of operations. Further, in our raw materials procurement business, we generally engage in two alternative types of transactions that require different accounting treatments for Total Revenue. In the first type, we take no title to the materials being procured and we record only our commission as revenue; in the second type, we take title to the materials and sell it to a buyer, typically in a transaction where a buyer and seller are matched. By subtracting the Cost of Raw Materials Shipments, we isolate the margin that we make on our raw materials procurement and logistics services, and we are better able to evaluate our operating performance in terms of the volume of raw materials we procure for our customers and the margin we generate.

Adjusted EBITDA. Adjusted EBITDA is not a recognized financial measure under GAAP, but we believe it is useful in measuring our operating performance. Adjusted EBITDA is used internally to determine our incentive compensation levels, including under our management bonus plan, and it is required, with some additional adjustments, in certain covenant compliance calculations under our senior secured credit facilities. We also use Adjusted EBITDA to benchmark the performance of our business against expected results, to analyze year-over-year trends and to compare our operating performance to that of our competitors. We also use Adjusted EBITDA as a performance measure because it excludes the impact of tax provisions and Depreciation and Amortization, which are difficult to compare across periods due to the impact of accounting for business combinations and the impact of tax net operating losses on cash taxes paid. In addition, we use Adjusted EBITDA as a performance measure of our operating segments in accordance with ASC Topic 280, *Disclosures About Segments of an Enterprise and Related Information*. We believe that the presentation of Adjusted EBITDA enhances our investors' overall understanding of the financial performance of and prospects for our business.

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Adjusted EBITDA Margin. Adjusted EBITDA Margin is not a recognized financial measure under GAAP, but we believe it is useful in measuring our operating performance. We calculate Adjusted EBITDA Margin by dividing our Adjusted EBITDA by our Revenue After Raw Materials Costs. We use Adjusted EBITDA Margin to measure our profitability and our control of cash operating costs relative to Revenue After Raw Materials Costs.

Capital Expenditures. We separate our Capital Expenditures into two categories: (1) Growth Capital Expenditures and (2) Maintenance Capital Expenditures. We separate our Capital Expenditures between these two categories because it helps us to differentiate between the discretionary cash we invest in our growth and the cash required to maintain our existing business. Growth Capital Expenditures and Maintenance Capital Expenditures are not recognized financial measures under GAAP, but we believe they are useful in measuring our operating performance. We also use these measures as a component in determining our performance-based compensation.

Growth Capital Expenditures relate to the establishment of our operations at new customer sites, the performance of additional services or significant productivity improvements at existing customer sites. We incur Growth Capital Expenditures when we win a new contract. Our Mill Services Group contracts generally require that we acquire the capital equipment necessary to provide the service in advance of receiving revenue from the contract.

We incur Maintenance Capital Expenditures as part of our ongoing operations. Maintenance Capital Expenditures generally include: (1) the cost of normal replacement of capital equipment used at existing customer sites on existing contracts; (2) any additional capital expenditures made in connection with the extension of an existing contract; and (3) any capital costs associated with acquiring previously leased equipment. We generally replace our equipment on a schedule that is based on the operating hours of that equipment. We expect Maintenance Capital Expenditures to be greater in periods where our customers' production volumes are high, requiring us to operate more hours. Conversely, when our customers are producing less, we would expect fewer operating hours and reduced Maintenance Capital Expenditures.

Discretionary Cash Flow. Discretionary Cash Flow is not a recognized financial measure under GAAP. We calculate Discretionary Cash Flow as our Adjusted EBITDA minus our Maintenance Capital Expenditures, and we believe it is an important measure in analyzing our liquidity. In combination with our available liquidity, we use our Discretionary Cash Flow to assist us in determining our capacity to: (1) invest in Growth Capital Expenditures; (2) finance changes in our working capital, particularly in our raw materials procurement activities; and (3) voluntarily repay portions of our debt obligations. In addition, we use this measure to help determine how efficiently we are managing our assets, and we also use it as a component in determining our performance-based compensation. The term "Discretionary Cash Flow" used in this quarterly report replaces the term "Free Cash Flow" used by us in prior reports.

Application of Critical Accounting Policies

The preparation of our consolidated financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions in applying our critical accounting policies that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. We continually evaluate our judgments and estimates in determining our financial condition and operating results. Estimates are based upon information available as of the date of the financial statements and, accordingly, actual results could differ from these estimates, sometimes materially. Critical accounting policies and estimates are defined as those that are both most important to the portrayal of our financial condition and operating results and require management's most subjective judgments. The most critical accounting policies and estimates are described below.

Revenue Recognition. Revenue includes two categories: (1) Revenue from Sale of Materials and (2) Service Revenue.

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Revenue from Sale of Materials is mainly generated by our raw materials procurement business, although it also includes revenue from our Mill Services Group location where we buy, process and sell scrap for our own account. We recognize Revenue from Sale of Materials when title and risk of loss pass to the customer, which is determined by the terms of the sale.

We generate Service Revenue from scrap management, scrap preparation, raw materials optimization, metal recovery and sales, material handling or product handling, slag processing and metal recovery services, surface conditioning and other services. We recognize revenue when we perform the service or when title and risk of loss pass to the buyer.

In our raw materials procurement business, we generally engage in two types of transactions that require different accounting treatment. For certain transactions, we facilitate the purchase or sale of raw materials between a buyer and seller for a volume-based commission. The seller assumes the credit risk after delivery. At no point in the transaction do we take title to or assume the risk of loss of the material. We record only the commission as revenue on these transactions.

For other raw materials procurement transactions, we purchase the material from a seller and sell it to a buyer. In these transactions, we take title to the material and assume the risk of loss for some period of time, usually during transit between the seller and the buyer for F.O.B. destination sales. While we take steps to mitigate credit loss exposure, we also assume credit risk for the full amount billed to the customer. In these transactions, we record Revenue from Sale of Materials for the full value of the material based on the amount we invoice to our customer.

Trade Receivables. We perform ongoing credit evaluations of our customers and generally do not require our customers to post collateral, although we typically require letters of credit or other credit assurances in our raw materials procurement business for international transactions. Account balances outstanding longer than the payment terms are considered past due and provisions are made for estimated uncollectible receivables. Our estimates are based on historical collection experience, a review of the current status of receivables, our judgment of the credit quality of our customer and the condition of the general economy and the industry. Decisions to charge off receivables are based on management's judgment after consideration of facts and circumstances surrounding potential uncollectible accounts.

Property, Plant and Equipment. Property, plant and equipment are recorded at cost less accumulated depreciation. Costs in connection with business combinations are based on fair market value at the time of acquisition. Major components of certain high value equipment are recorded as separate assets with depreciable lives determined independently from the remainder of the asset. Expenditures that extend the useful lives of existing plant and equipment are capitalized, while expenditures for repairs and maintenance that do not extend the useful lives or improve productivity of the related assets are charged to expenses as incurred. The cost of property, plant and equipment retired or otherwise disposed of and the related accumulated depreciation are removed from our accounts, and any resulting gain or loss is reflected in current operations.

Depreciation of property, plant and equipment is computed principally on the straight-line method over the estimated useful lives of assets.

Goodwill and Other Intangible Assets. Goodwill and other indefinite life intangible assets not subject to amortization are recorded at the lower of cost or implied fair value. Finite life intangible assets subject to amortization are recorded at cost less accumulated amortization provided on a straight-line basis over the intangible assets' estimated useful lives. Goodwill and indefinite life intangibles are evaluated for potential impairment on an annual basis or whenever events or circumstances indicate that an impairment may have occurred. ASC Topic 350, *Goodwill and Other Intangible Assets*, requires that goodwill be tested for impairment using a two-step process. The first step of the goodwill impairment evaluation used to identify potential impairment compares the estimated fair value of the reporting unit containing goodwill with the related carrying

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amount. If the estimated fair value of the reporting unit exceeds its carrying amount, the reporting unit's goodwill is not considered to be impaired, and the second step of the impairment evaluation is unnecessary. If the reporting unit's carrying amount exceeds its estimated fair value, the second step of the evaluation must be performed to measure the goodwill impairment loss, if any. The second step of the evaluation compares the implied fair value of the reporting unit's goodwill, determined in the same manner as the amount of goodwill recognized in a business combination, with the carrying amount of such goodwill. If the carrying amount of the reporting unit's goodwill exceeds the implied fair value of the goodwill so calculated, an impairment loss is recognized in an amount equal to the excess.

Impairment of Long-Lived Assets. Long-lived assets, including property, plant and equipment and amortizable intangible assets, are reviewed for impairment at least annually and whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with ASC Topic 360, *Accounting for the Impairment or Disposal of Long-Lived Assets*. Impairment is assessed when the undiscounted expected cash flow derived from an asset is less than its recorded amount. Impairment losses are measured as the amount by which the carrying value of an asset exceeds its fair value and are recognized in operating results. Judgment is used when applying these impairment rules to determine the timing of the impairment evaluation, the undiscounted cash flow used to assess impairments and the fair value of an impaired asset.

Foreign Currency Translation. The financial statements of our foreign subsidiaries are generally measured using the local currency as the functional currency. Assets and liabilities of our foreign subsidiaries are translated at the exchange rate as of the balance sheet date. Resulting translation adjustments are recorded in the cumulative translation adjustment account, a separate component of other comprehensive income (loss). Income and expense items are translated at average monthly exchange rates.

Health Insurance. We provide health insurance to a portion of our employees through premium-based indemnity plans or nationalized health care plans that may require employer contributions. We provide health insurance to the rest of our employees under a self-insurance plan that uses a third-party administrator to process and administer claims. We have stop-loss coverage through an insurer, in excess of a stated self-insured limit per employee. We maintain an accrual for unpaid claims and claims incurred but not reported. In March 2010, the Patient Protection and Affordable Care Act and Health Care and Education Reconciliation Act were signed into law. We are currently evaluating the impact of this comprehensive legislation on our self-insured health plans and our business, financial condition and results of operations.

Workers' Compensation. We self-insure our workers' compensation insurance under a large deductible program. Under this program, the maximum exposure per claim is \$1.0 million and stop-loss coverage is maintained for amounts above this limit. The aggregate maximum exposure is limited to a percentage of payroll for each open policy. We accrue for this expense in amounts that include estimates for incurred but not reported claims, as well as estimates for the ultimate cost of all known claims.

Share-Based Compensation. We adopted our Restricted Stock Plan in 2007. Under the plan, 25% of the shares granted vested immediately and the remainder were scheduled to vest in five annual equal installments, on the anniversary of the grant date, so long as the recipient remains an employee. Unvested shares that had not been forfeited were accelerated and vested upon completion of our initial public stock offering. ASC Topic 780 requires that share based payments be accounted for at their fair value on the date of grant or the date of the modification of a grant. On April 13, 2011, in connection with our IPO, we recognized \$0.7 million related to the accelerated vesting of 53,105 previously issued restricted shares. We also recognized \$0.6 million of expense related to 47,180 shares that were newly issued in connection with the IPO and vested immediately. The total of \$1.3 million was recognized as Share based compensation associated with initial public offering.

During the second quarter of 2011, we established our Long-Term Incentive Plan and on April 13, 2011, we issued options to purchase 519,390 shares of our class A common stock. The options had a total grant date fair value of \$3.5 million and the expense will be recognized over the estimated requisite service period of the recipients.

Table of Contents**Results of Operations****Quarter ended September 30, 2011 compared to Quarter ended September 30, 2010**

The following table sets forth each of the line items in our statement of operations for each of the periods indicated and the changes between the periods in terms of dollar amounts and percentage changes. The table also provides a reconciliation of Total Revenue to Revenue after Raw Materials Costs for each of the periods presented.

(dollars in thousands)	Quarter ended September 30, 2011 2010 (unaudited)		Variances	
			\$	%
Statement of Operations Data:				
Revenue:				
Revenue from Sale of Materials	\$ 588,218	\$ 376,096	\$ 212,122	56.4%
Service Revenue	120,996	101,888	19,108	18.8%
Total Revenue	709,214	477,984	231,230	48.4%
Costs and expenses:				
Cost of Raw Materials Shipments	569,911	361,422	208,489	57.7%
Site Operating Costs	90,963	73,472	17,491	23.8%
Selling, General and Administrative Expenses	14,011	12,935	1,076	8.3%
Share based compensation associated with initial public offering				
Provision for Transition Agreement	745		745	
Depreciation and Amortization	14,924	15,103	(179)	-1.2%
Total costs and expenses	690,554	462,932	227,622	49.2%
Income from Operations	18,660	15,052	3,608	24.0%
Interest Expense, Net	(7,792)	(9,523)	1,731	-18.2%
Income (Loss) Before Income Taxes	10,868	5,529	5,339	
Income Tax Expense	(4,497)	(3,483)	(1,014)	29.1%
Net Income (Loss)	\$ 6,371	\$ 2,046	\$ 4,325	
Other Financial Data:				
Revenue After Raw Materials Costs:				
Consolidated:				
Total Revenue	\$ 709,214	\$ 477,984	\$ 231,230	
Cost of Raw Materials Shipments	(569,911)	(361,422)	(208,489)	
Revenue After Raw Materials Costs	\$ 139,303	\$ 116,562	\$ 22,741	19.5%
Mill Services Group:				
Total Revenue	\$ 168,360	\$ 136,389	\$ 31,971	
Cost of Raw Materials Shipments	(46,317)	(32,932)	(13,385)	
Revenue After Raw Materials Costs	\$ 122,043	\$ 103,457	\$ 18,586	18.0%
Raw Materials and Optimization Group:				
Total Revenue	\$ 540,853	\$ 341,579	\$ 199,274	
Cost of Raw Materials Shipments	(523,601)	(328,510)	(195,091)	
Revenue After Raw Materials Costs	\$ 17,252	\$ 13,069	\$ 4,183	32.0%

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Administrative:

Total Revenue	\$	1	\$	16	\$	(15)
Cost of Raw Materials Shipments		7		20		(13)

Revenue After Raw Materials Costs	\$	8	\$	36	\$	(28)
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Adjusted EBITDA:

Net Income (Loss)	\$	6,371	\$	2,046	\$	4,325
Income Tax Expense		4,497		3,483		1,014
Interest Expense, Net		7,792		9,523		(1,731)
Depreciation and Amortization		14,924		15,103		(179)

Share based compensation associated with initial public offering

Provision for Transition Agreement		745				745
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Adjusted EBITDA	\$	34,329	\$	30,155	\$	4,174	13.8%
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Adjusted EBITDA by Operating Segment:

Mill Services Group	\$	29,537	\$	28,256	\$	1,281	4.5%
Raw Materials and Optimization Group		13,254		9,795		3,459	35.3%
Administrative		(8,462)		(7,896)		(566)	7.2%

	\$	34,329	\$	30,155	\$	4,174	13.8%
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Adjusted EBITDA Margin		24.6%		25.9%		1.2%
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Revenue from Sale of Materials. Revenue from Sale of Materials was \$588.2 million for the third quarter of 2011 compared to \$376.1 million for the third quarter of 2010. Revenue from Sale of Materials is primarily generated from raw material procurement activities, which produced \$538.7 million or 92% of the Revenue from Sale of Materials in the third quarter of 2011, and \$339.4 million or 90% in the third quarter of 2010. The remaining Revenue from Sale of Materials of \$49.5 million in the third quarter of 2011 and \$36.7 million in the third quarter of 2010 was primarily generated by our Mill Services Group location where we buy, process and sell raw material for our own account.

Revenue from the Sale of Materials increased 56.4% and the cost to procure the materials increased by 57.7% in the third quarter of 2011 compared to the third quarter of 2010. This increase was driven by an 11% increase in the volume of scrap we procured for our customers where we take title to the shipment in-transit and therefore record the full value of the shipment as revenue. The volume of shipments where we do not take title and therefore only record a commission or fee for arranging the shipment declined from 1.0 million tons in the third quarter of 2010 to 0.7 million tons in the third quarter of 2011. The balance of the increase was due to an increase in the price of scrap. The price of #1 Heavy Melt, an indicative grade of scrap, increased approximately 29% year-over-year.

Service Revenue. Service Revenue was \$121.0 million in the third quarter of 2011 compared to \$101.9 million in the third quarter of 2010, an increase of 18.8%. Service Revenue is primarily generated by our Mill Services Group which produced \$118.8 million and \$99.7 million in the third quarter of 2011 and 2010, respectively. The Mill Services Group accounted for approximately 98% of service revenue in each period, with the remainder generated by optimization services from our Raw Material and Optimization Group.

Our Service Revenue is largely generated on the basis of the volume of steel our customers produce, although service contracts typically include base monthly fees and/or tiered pricing arrangements. Our service revenue increased 18.8% year-over-year which exceeded an approximately 2% increase in steel production by our customers. The larger increase in service revenue was primarily driven by new business. Factors that impact the year-over-year change in Service Revenue also impact the change in Revenue After Raw Materials Costs and are discussed below.

Cost of Raw Materials Shipments. Similar to the 56.4% increase in Revenue from the Sale of Materials, the Cost of Raw Materials Shipments increased 57.7% due predominantly to an increase in the price of raw materials. The average composite price of #1 Heavy Melt Scrap during the third quarter of 2011 was \$418 per ton compared to \$323 per ton in the third quarter of 2010.

Revenue After Raw Materials Costs. The Revenue After Raw Materials Costs for our Mill Services Group increased \$18.6 million, or 18.0%, in the third quarter of 2011 compared to the third quarter of 2010. We generated \$5.4 million in additional revenue from new contracts outside of the United States and Canada, including three new sites and two cross-sold services at existing sites. We also generated an additional \$2.2 million from our U.K. operation due to an increased scope of work. Within the U.S. and Canada, we generated an incremental \$2.3 million of Service Revenue from two of our largest U.S. sites due largely to incremental production at those facilities. Fuel surcharges contributed \$1.2 million of additional Revenue After Raw Material Costs year-over-year. Additionally, we recorded \$2.8 million of Service Revenue related to an arbitration award settlement stemming from a loss of revenue that resulted when a former customer shut down operations at a site prior to the end of our service contract. A successor entity has acquired the site's business, has assumed the liability for the arbitration award and has become our new customer. In lieu of a cash payment, our new customer has agreed to compensate us through discounted or forgiven payments for trade transactions over a period of time. We expect that we will recognize additional income related to the award through similar trade arrangements into 2012. The remaining increase was driven by a combination of increased customer production and contractual price escalators.

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The Revenue After Raw Materials Costs for our Raw Material and Optimization group increased \$4.2 million, or 32.0%, to \$17.3 million. The per ton margin on our raw material procurement activity increased approximately 50% driven by significant margin improvements in all business channels, most notably in our large vessel channel. Additionally, the third quarter of 2010 included 0.4 million tons of international shipments where we earned only a commission for arranging the sale of material from a supplier to a customer. Those arrangements tend to provide slightly lower per ton margins than when we purchase material from a vendor and sell the material to our customer. The increase in our per ton margins more than offset a decline in the volume of raw materials we procured or arranged for our customers, which decreased from 2.5 million tons in the third quarter of 2010 to 2.3 million tons in the third quarter of 2011.

Site Operating Costs. Site Operating Costs are primarily the costs incurred by our Mill Services Group in providing services to our customers. Site Operating Costs are largely variable and generally vary in-line with our customers' production and our service revenue. Site operating costs increased \$17.5 million year-over-year, or 23.8%. New international sites and contracts contributed \$4.7 million of additional site operating costs in the third quarter of 2011 compared to the third quarter of 2010. Generally, new sites will incur some operating and overhead costs in advance of generating revenue in order to ramp-up operations as well as hire and train the workforce. Labor and fringe benefit costs increased \$6.1 million, or approximately 14%. Fuel and other petroleum-based supply costs increased \$3.2 million, or approximately 47%, of which approximately \$1.5 million related to increased price per gallon price of fuel and approximately \$1.7 million related to an increased volume of fuel used in our operations. The majority of our contracts have a fuel surcharge or inflationary price adjustment mechanism, with such adjustments generally occurring on a lag.

Selling, General and Administrative Expenses. Selling, General and Administrative Expenses for the third quarter of 2011 were \$14.0 million, compared to \$12.9 million in the third quarter of 2010, an increase of \$1.1 million. The increase resulted largely from a \$1.1 million increase in salaries, wages and fringe benefit costs due to higher headcount largely dedicated to supporting growth. We also experienced increases in travel costs and professional fees to support growth in our business, particularly internationally. These increases were partially offset by a \$0.9 million decrease in our performance-based compensation accrual.

Adjusted EBITDA. Adjusted EBITDA for the third quarter of 2011 was \$34.3 million compared to \$30.2 million for the third quarter of 2010, an increase of 13.8%.

Our Mill Services Group's Adjusted EBITDA increased \$1.3 million, or 4.5%, to \$29.5 million. Year-over-year, the volume of steel produced by our Mill Services Group customers increased by 2% and we had additional Adjusted EBITDA from the ramp-up of new customer contracts. Adjusted EBITDA also positively benefited from recognizing \$2.4 million of an arbitration award settlement stemming from a loss of revenue that resulted when a former customer shut down operations at a site prior to the end of our service contract. A successor entity has acquired the site's business, assumed the arbitration award liability, and become our new customer. In lieu of a cash payment, our new customer has agreed to compensate us through discounted or forgiven payments for trade transactions over a period of time. We expect that we will recognize additional income related to the award via similar trade arrangements into 2012. Separately, our Adjusted EBITDA was negatively impacted by a \$0.6 million settlement of a dispute with a customer.

Our Raw Materials and Optimization Group's Adjusted EBITDA increased by \$3.5 million, or 35.3%. Our per ton margins on material we procured or arranged for our customers significantly increased, more than offsetting a 0.2 million ton decrease in the volume.

Our Administrative net expenses increased \$0.6 million, or 7.2%, in the third quarter of 2011 compared to the third quarter of 2010. The increase was primarily due to increases in labor-related costs, professional fees and insurance-related expenses associated with new international opportunities.

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Adjusted EBITDA Margin. Adjusted EBITDA margin in the third quarter of 2011 was 24.6% compared to 25.9% in the third quarter of 2010. The decline was mainly due to pre-operating costs to build the employee base and infrastructure necessary to provide services at new customer sites, revenue growth in our U.K. business which generally has lower margins than our other mill services locations, three U.S. sites where we experienced cost increases that outpaced the related incremental revenue and the impact of fuel price increases and related surcharge revenue which provided no margin contribution.

Provision for transition agreement. Our former Chief Executive Officer, Mr. Coslov, retired from that position in August 2009 and subsequently served as Non-Executive Chairman until August 2011. As a result of his retirement from the Board, Mr. Coslov is entitled to receive additional transition payments and reimbursement of expenses subject to an annual cap for two years. A \$0.7 million charge was recorded in the third quarter of 2011 related to the transition payments and expected expense reimbursement for Mr. Coslov.

Depreciation and Amortization. Depreciation and amortization expense during the third quarter of 2011 was \$14.9 million compared to \$15.1 million in the third quarter of 2010, a decrease of approximately 1.2%. The decrease was driven by reduced capital expenditures in 2009 and 2010 compared to the previous years. Amortization expense for the third quarter of 2011 was comparable to that incurred in the third quarter of 2010.

Interest Expense, Net. Interest Expense, Net for the third quarter of 2011 was \$7.8 million, compared to \$9.5 million in the third quarter of 2010, a decrease of \$1.7 million. We used a portion of our initial public offering proceeds to pay off the balance of our Series 2008 Promissory Notes.

Income Tax Expense. Income Tax Expense for the third quarter of 2011 was \$4.5 million, or 41% of our pre-tax income, compared to a \$3.5 million expense, or 63.0% of our pre-tax income, in the third quarter of 2010. The Income Tax Expense for the third quarter of 2011 is based on an estimated annual effective rate, which requires us to make our best estimate of expected pre-tax income for the year. The estimated effective tax rate differs from the statutory rate due principally to state taxes, permanent differences related to non-deductible marketing expenses, valuation allowances on foreign tax credits and other items which were slightly lower relative to forecast 2011 pre-tax book income than they were in the third quarter of 2010.

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The following table sets forth each of the line items in our statement of operations for each of the periods indicated and the changes between the periods in terms of dollar amounts and percentage changes. The table also provides a reconciliation of Total Revenue to Revenue after Raw Materials Costs for each of the periods presented.

(dollars in thousands)	Nine months ended		Variances	
	2011	September 30, 2010	\$	%
	(unaudited)			
Statement of Operations Data:				
Revenue:				
Revenue from Sale of Materials	\$ 1,691,391	\$ 1,278,561	\$ 412,830	32.3%
Service Revenue	352,534	297,943	54,591	18.3%
Total Revenue	2,043,925	1,576,504	467,421	29.6%
Costs and expenses:				
Cost of Raw Materials Shipments	1,632,369	1,230,206	402,163	32.7%
Site Operating Costs	265,160	215,512	49,648	23.0%
Selling, General and Administrative Expenses	44,012	40,059	3,953	9.9%
Share based compensation associated with initial public offering	1,304		1,304	
Provision for Transition Agreement	745		745	
Depreciation and Amortization	44,626	46,414	(1,788)	-3.9%
Total costs and expenses	1,988,216	1,532,191	456,025	29.8%
Income from Operations	55,709	44,313	11,396	
Interest Expense, Net	(24,376)	(30,848)	6,472	-21.0%
Income (Loss) Before Income Taxes	31,333	13,465	17,868	
Income Tax Expense	(13,044)	(8,843)	(4,201)	47.5%
Net Income (Loss)	\$ 18,289	\$ 4,622	\$ 13,667	
Other Financial Data:				
Revenue After Raw Materials Costs:				
Consolidated:				
Total Revenue	\$ 2,043,925	\$ 1,576,504	\$ 467,421	
Cost of Raw Materials Shipments	(1,632,369)	(1,230,206)	(402,163)	
Revenue After Raw Materials Costs	\$ 411,556	\$ 346,298	\$ 65,258	18.8%
Mill Services Group:				
Total Revenue	\$ 495,605	\$ 397,371	\$ 98,234	
Cost of Raw Materials Shipments	(135,072)	(93,629)	(41,443)	
Revenue After Raw Materials Costs	\$ 360,533	\$ 303,742	\$ 56,791	18.7%
Raw Materials and Optimization Group:				
Total Revenue	\$ 1,548,286	\$ 1,179,089	\$ 369,197	
Cost of Raw Materials Shipments	(1,497,321)	(1,136,613)	(360,708)	
Revenue After Raw Materials Costs	\$ 50,965	\$ 42,476	\$ 8,489	20.0%

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Administrative:

Total Revenue	\$	34	\$	44	\$	(10)
Cost of Raw Materials Shipments		24		36		(12)

Revenue After Raw Materials Costs	\$	58	\$	80	\$	(22)
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Adjusted EBITDA:

Net Income (Loss)	\$	18,289	\$	4,622	\$	13,667
Income Tax Expense		13,044		8,843		4,201
Interest Expense, Net		24,376		30,848		(6,472)
Depreciation and Amortization		44,626		46,414		(1,788)
Share based compensation associated with initial public offering		1,304				1,304
Provision for Transition Agreement		745				745

Adjusted EBITDA	\$	102,384	\$	90,727	\$	11,657	12.8%
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Adjusted EBITDA by Operating Segment:

Mill Services Group	\$	89,507	\$	83,895	\$	5,612	6.7%
Raw Materials and Optimization Group		39,223		31,806		7,417	23.3%
Administrative		(26,346)		(24,974)		(1,372)	5.5%

	\$	102,384	\$	90,727	\$	11,657	12.8%
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Adjusted EBITDA Margin		24.9%		26.2%		-1.3%
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Revenue from Sale of Materials. Revenue from Sale of Materials was \$1,691.4 million for the nine-month period ending September 30, 2011 compared to \$1,278.6 million for the nine-month period ending September 30, 2010. Revenue from Sale of Materials is primarily generated from raw material procurement activities, which produced \$1,542.7 million, or 91%, of the Revenue from Sale of Materials in the nine-month period ending September 30, 2011, and \$1,173.6 million, or 92%, in the nine-month period ending September 30, 2010. The remaining Revenue from Sale of Materials of \$148.7 million in the nine-month period ending September 30, 2011 and \$105.0 million in the nine-month period ending September 30, 2010 was primarily generated by our Mill Services Group location where we buy, process and sell raw material for our own account.

Revenue from Sale of Materials increased by 32.3% in the nine-month period ending September 30, 2011 compared to the nine-month period ending September 30, 2010, driven by increases in the market price of raw materials we procured for our customers. The price of #1 Heavy Melt scrap, an indicative grade of scrap, was approximately 27% higher year-over-year. The volume of raw material we procured for our customers decreased by approximately 7% from 7.7 million tons in the nine-month period ending September 30, 2010 to 7.2 million tons in the nine-month period ending September 30, 2011. The decrease in volume was primarily driven by a 0.5 million ton decrease in large deep-sea vessel transactions where we earned commission for arranging shipment directly from a supplier to a customer location. While deep-sea shipments are a core part of our recurring procurement activity, the timing and volume of shipments tend to be more episodic than the rest of the raw materials we procure for our customers.

Service Revenue. Service Revenue was \$352.5 million in the nine-month period ending September 30, 2011, compared to \$297.9 million in the nine-month period ending September 30, 2010. Service Revenue is primarily generated by our Mill Services Group which produced \$346.9 million and \$292.4 million in the nine-month periods ending September 30, 2011 and September 30, 2010, respectively. The Mill Services Group accounted for approximately 98% of Service Revenue in each period, with the remainder generated by optimization services from our Raw Material and Optimization Group.

Our Service Revenue is largely generated on the basis of the volume of steel our customers produce, although service contracts typically include base monthly fees and/or tiered pricing arrangements. While steel produced by our customers, excluding customers where we have been operating under a contract for less than one year, increased 1% year-over-year, our Service Revenue increased \$54.6 million, or 18.3%. The increase in Service Revenue was primarily driven by new contract wins both internationally and domestically.

Cost of Raw Materials Shipments. The Cost of Raw Materials Shipments increased 32.7% in the first nine months of 2011 compared to the first nine months of 2010, driven by the same factors that drove the increase in Revenue from the Sale of Materials. The average composite price of #1 Heavy Melt Scrap during the nine-month period ending September 30, 2011 was \$415 per ton, compared to \$327 per ton in the nine-month period ending September 30, 2010.

Revenue After Raw Materials Costs. The Revenue After Raw Materials Costs for our Mill Services Group increased \$56.8 million, or 18.7%, in the nine-month period ending September 30, 2011 compared to the nine-month period ending September 30, 2010. We generated \$12.4 million in additional revenue from new contracts outside the United States and Canada, including three new sites and two cross-sold services at existing sites. We also generated an additional \$7.9 million from our U.K. operation due to an increased scope of work. Within the U.S., we generated an incremental \$7.1 million of Service Revenue from two of our largest sites due to incremental volume produced by our customers. Fuel surcharges and contractual price escalators contributed \$3.2 million of Revenue After Raw Material Costs year-over-year. Additionally, we recorded \$3.8 million of Service Revenue related to an arbitration award settlement stemming from the shut down of operations at a previous customer site prior to the end of our service contract. A successor entity has acquired the site's business, assumed the liability for the arbitration award, and become our new customer. In lieu of a cash payment, our new customer has agreed to compensate us through discounted or forgiven payments for trade transactions over a period of time. We expect that we will recognize additional income related to the award through similar trade arrangements into 2012.

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The Revenue After Raw Materials Costs for our Raw Material and Optimization group increased \$8.5 million, or 20.0%, to \$51.0 million. The volume of raw materials we procured and arranged for our customers decreased 7% from 7.7 million tons in the nine-month period ending September 30, 2010 to 7.2 million tons in the nine-month period ending September 30, 2011. The volume decline was more than offset by an increase in our per ton margins, resulting in the increase in Revenue After Raw Materials Costs.

Site Operating Costs. Site Operating Costs are primarily the costs incurred by our Mill Services Group in providing services to our customers. These costs are largely variable and are generally correlated with our customers' production levels. Site Operating Costs increased by \$49.6 million year-over-year, or approximately 23.0%. New sites and contracts contributed \$10.5 million of additional site operating costs in the nine-month period ended September 30, 2011 as compared to the nine-month period ended September 30, 2010. Labor and fringe benefit costs increased \$18.8 million and fuel and other petroleum-based supply costs increased \$8.9 million. Of the increase, approximately \$4.4 million related to increases in the per gallon price of fuel while approximately \$4.5 million related to increases in the volume of fuel we used in our operations. The majority of our contracts have a fuel surcharge or inflationary price adjustment mechanism, with such adjustments generally occurring on a lag.

Selling, General and Administrative Expenses. Selling, General and Administrative Expenses for the nine-month period ending September 30, 2011 were \$44.0 million, compared to \$40.1 million in the nine-month period ending September 30, 2010, an increase of 9.9%. Of the increase, \$3.1 million related to salaries, wages and fringe benefit costs for new raw material procurement staff as well as additional administrative headcount to support our international expansion. The nine-month period ending September 30, 2010 also included approximately \$0.9 million in gains from the sale of assets and a \$0.5 million gain related to insurance reserve estimates of a predecessor entity which reduced selling, general and administrative cost. Also, during an audit that occurred in the first half of 2011, we received a preliminary assessment of \$0.6 million for value added tax related to 2007 and 2008 transactions. We are investigating means to recover some portion of the assessment, but we have recorded a charge and a liability related to the assessment until such time as a recovery, if any, is reasonably assured. These increases in selling, general and administrative costs were partially offset by a \$3.0 million year-over-year decrease in our accrual for performance-based compensation.

Adjusted EBITDA. Adjusted EBITDA for the nine-month period ending September 30, 2011 was \$102.4 million compared to \$90.7 million for the nine-month period ending September 30, 2010, an increase of \$11.7 million or 12.8%.

Our Mill Services Group's Adjusted EBITDA increased \$5.6 million, or 6.7%, to \$89.5 million. The increase in Adjusted EBITDA was driven by a 1% increase in the volume of steel produced by our customers and \$1.8 million of incremental EBITDA associated with new customer contracts. Adjusted EBITDA also positively benefited from recognizing \$3.2 million related to an arbitration award settlement stemming from a loss of revenue that resulted when a former customer shut down operations at a site prior to the end of our service contract. A successor entity has acquired the site's assets and assumed the liability for the arbitration award. In lieu of a cash payment, our new customer has agreed to compensate us through discounted or forgiven payments for trade transactions over a period of time. We expect that we will recognize additional income related to the award via similar trade arrangements into 2012.

Our Raw Material and Optimization Group's Adjusted EBITDA increased \$7.4 million or 23.3%. The increase was partially driven by higher per ton margins on our procurement activities. The nine-month period ending September 30, 2011 also benefited from \$1.8 million of certain adjustments and a legal settlement of accounts with a trade partner which are not recurring in nature, and from an arbitration settlement that resulted in the recording of \$1.0 million of Adjusted EBITDA previously in dispute.

Our Administrative net expenses increased \$1.4 million in the nine-month period ending September 30, 2011 compared to the nine-month period ending September 30, 2010. The increase was primarily the result of

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\$2.3 million of additional labor costs related to new hires, \$0.3 million of additional professional fees substantially related to our international growth and a \$0.6 million assessment in an audit for value added tax related to transactions completed in 2007 and 2008. This was partially offset by a \$3.0 million decrease in our accrual for performance-based compensation.

Adjusted EBITDA Margin. Our Adjusted EBITDA margin decreased from 26.2% in the nine-month period ending September 30, 2010 to 24.9% during the nine-month period ending September 30, 2011. The decline was mainly due to the impact of the pre-operating costs at our new mill services group sites, revenue growth in our U.K. business which generally has slightly lower margins than our other mill services business, three U.S. sites where we experienced cost increases that outpaced the related incremental revenue, the impact of fuel price increases and related surcharge revenue which provided no margin contribution and overhead costs incurred to support our ongoing global expansion.

Share-Based Compensation Associated with Initial Public Offering. In connection with our April initial public offering, we accelerated vesting of the remaining unvested shares under our Restricted Stock Plan. The 53,105 shares that were unvested immediately prior to the initial public offering, vested upon completion of the initial public offering resulting in a \$0.7 million charge. Additionally, we granted 47,180 shares under the Restricted Stock Plan concurrently with the initial public offering. Those shares vested immediately and we recorded a \$0.6 million charge related to the grant.

Provision for transition agreement. Our former chief executive officer, Mr. Coslov, retired from that position in August 2009 and served as Non-Executive Chairman from 2009 until August 2011. As a result of his retirement from the Board, Mr. Coslov is entitled to receive additional transition payments and reimbursement of expenses subject to an annual cap for two years. A \$0.7 million charge was recorded in the third quarter of 2011 related to the transition payments and expected expense reimbursement for Mr. Coslov.

Depreciation and Amortization. Depreciation and amortization expense during the nine-month period ending September 30, 2011 was \$44.6 million compared to \$46.4 million in the nine-month period ending September 30, 2010, a decrease of 3.9%. The decrease is the result of reduced capital expenditures in 2009 and 2010 compared to the previous years. Amortization expense for the nine-month period ending September 30, 2011 was comparable to that incurred in the nine-month period ending September 30, 2010.

Interest Expense, Net. Interest Expense, Net for the nine-month period ending September 30, 2011 was \$24.4 million, compared to \$30.8 million for the nine-month period ending September 30, 2010, a decrease of \$6.5 million. Interest expense on our Series 2008 Promissory Notes decreased \$4.6 million. The notes accrued interest at a lower rate beginning January 1, 2011 and were paid off in April 2011 using a portion of the initial public offering proceeds. Additionally, \$0.9 million of the decrease related to the March 31, 2010 expiration of swap agreements with a higher fixed rate. The remainder of the decrease resulted from both lower average outstanding debt balances and lower underlying interest rates.

Income Tax Expense. Income Tax Expense for the nine-month period ending September 30, 2011 was \$13.0 million, or 42% of our pre-tax income, compared to \$8.8 million of expense, or 66% of our pre-tax income in the nine-month period ending September 30, 2010. The Income Tax Expense for the nine months of 2011 is based on an estimated annual effective rate, which requires us to make our best estimate of expected pre-tax income for the year. The estimated effective tax rate differs from the statutory rate due principally to state taxes, permanent differences related to non-deductible marketing expenses, valuation allowances on foreign tax credits and other items which were slightly lower relative to forecast 2011 pre-tax book income than they were in the first nine months of 2010.

Liquidity and Capital Resources

On September 30, 2011 we had excess availability under our senior secured ABL facility of \$151.4 million and \$98.8 million of cash on our balance sheet. Our excess availability consisted of \$165.0 million of gross availability, the limit of the facility, less outstanding letters of credit of \$13.6 million supporting trade

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transactions. We had no outstanding borrowings against our ABL facility. By comparison, on December 31, 2010 we had excess availability under our senior secured ABL facility of \$153.6 million and \$49.5 million of cash on our balance sheet. Our excess availability consisted of \$164.3 million of gross availability, \$0.7 million less than the maximum amount of the facility, less outstanding letters of credit of \$10.7 million. We had no outstanding borrowings against our ABL facility.

In April 2011, we completed an initial public offering generating \$132.2 million of proceeds after the underwriters' discount. We used \$44.0 million of the proceeds to pay off in full our obligation under the series 2008 promissory notes. The remaining proceeds were held for general corporate purposes. We believe that cash flow from operations, together with availability under our senior secured ABL facility, will be sufficient to fund our operating, capital and debt service requirements for at least the next 12 months.

The availability under our senior secured ABL facility is capped at the lower of the \$165.0 million size of the facility and our borrowing base, consisting of specified percentages of trade receivables and inventory. On September 30, 2011, our accounts receivable and inventory would have supported a borrowing base of \$238.6 million if the facility was not capped at \$165.0 million.

Cash Flow

The nature of our procurement activities is such that the amount we invest in inventories and our accounts receivable may significantly vary at any given point in time. Cash flow provided by operating activities in the nine-month period ending September 30, 2011 was \$14.1 million compared to cash provided by operations of \$36.7 million in the nine-month period ending September 30, 2010. Working capital items used \$62.0 million of cash in the first nine months of 2011 compared to using \$20.5 million in the first nine months of 2010. Significant changes in working capital items generally relate to our raw material procurement activities and while we work to manage the timing of disbursements and collections, our working capital levels fluctuate, sometimes significantly, over reporting periods. Additionally, we may, from time to time, invest in our working capital in order to take advantage of opportunities to realize higher than normal margins. As of September 30, 2011, we had paid approximately \$12.1 million to acquire raw materials inventories for which we received the sale proceeds in October 2011. Additionally, we had approximately an additional \$20.0 million invested in receivables from two large customers. While \$5.0 million of the receivables have been repaid to us, a portion of the remaining receivable might remain at that level to support our raw material procurement business with that customer. We also made a payment for our 2010 performance-based compensation program occurring in the first nine months of 2011 which exceeded a similar accrual for that period by \$4.6 million.

Net cash used in investing activities in the nine-month period ending September 30, 2011 was \$51.9 million, of which \$23.3 million funded Growth Capital Expenditures and \$28.6 million funded Maintenance Capital Expenditures. In the nine-month period ending September 30, 2010, our net cash used by investing activities consisted primarily of \$8.0 million of Growth Capital Expenditures and \$22.7 million of Maintenance Capital Expenditures partially offset by \$1.2 million of proceeds from the sale of equipment and \$1.7 million that was returned from escrow related to a previous acquisition. Generally, our Maintenance Capital Expenditures will vary with our customer production as the schedule of assets and major components replacement is highly correlated with equipment operating hours.

Net cash provided by financing activities in the first nine months of 2011 was \$87.6 million, mainly comprised of \$128.7 million of net proceeds from our initial public offering. A portion of the proceeds were used to repay \$45.3 million of debt, including \$42.2 million to retire our Series 2008 Promissory Notes. Net cash used by financing activities during the first nine months of 2010 consisted of primarily \$24.0 million of debt repayments, which included a \$20.4 million prepayment on our Series 2008 Promissory Notes and \$3.8 million of revolving borrowings repayments.

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During the nine-month period ending September 30, 2011 we generated \$73.7 million of Discretionary Cash Flow compared to \$68.0 in the first nine months of 2010. We define Discretionary Cash Flow as Adjusted EBITDA less Maintenance Capital Expenditures and it is calculated as follows for the periods indicated (in thousands):

	Nine months ended	
	September 30, 2011	September 30, 2010
Adjusted EBITDA	\$ 102,384	\$ 90,727
Maintenance Capital Expenditures	(28,640)	(22,864)
Discretionary Cash Flow	\$ 73,744	\$ 67,863

The increase in Maintenance Capital Expenditures was driven by the increase in our customers' production, but that increase was outpaced by the increase in Adjusted EBITDA which drove the improvement in Discretionary Cash Flow.

The table below reconciles Discretionary Cash Flow to Cash flow provided by (used in) operating activities, for the periods indicated (in thousands):

	Nine months ended	
	September 30, 2011	September 30, 2010
Discretionary Cash Flow	\$ 73,744	\$ 67,863
Maintenance Capital Expenditures	28,640	22,864
Cash interest expense	(28,661)	(31,690)
Cash income taxes	(1,214)	(2,407)
Change in accounts receivable	(119,091)	(58,804)
Change in inventory	(23,674)	(1,743)
Change in account payable	89,579	36,918
Change in other current assets and liabilities	(2,755)	5,794
Other operating cash flows	(2,506)	(2,054)
Net cash provided by operating activities	\$ 14,062	\$ 36,741

Working Capital

Our current assets and liabilities, particularly our accounts receivable, inventory and accounts payable, vary significantly with changes in underlying business conditions including the volume and price of raw materials we procure for our customers. The volume and per ton price of the raw materials we buy from our vendors and sell to our customers will impact our Revenue from the Sale of Materials and our Cost of Raw Materials shipments. The same factors will typically impact our accounts receivable, inventory and accounts payable in comparable fashion. The chart below shows the weighted average price of #1 Heavy Melt Scrap based on published prices of the commodity weighted by our monthly volume of raw materials shipments.

	2008	2009	2010	9 months -2010	9 months -2011
Weighted average per ton price of #1 Heavy Melt Scrap	\$ 384	\$ 209	\$ 332	\$ 327	\$ 415

In 2010 and continuing into 2011, as the volume we procured for our customers and selling price of scrap increased, we experienced increases in Revenue from the Sale of Materials and our Cost of Raw Materials Shipments. As expected, we saw corresponding increases in inventory, accounts receivable and accounts payable. We generally expect that those increases will have offsetting effects and that any resulting impact to cash flows

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is temporary and not material. However, because of the purchasing scale of our raw material procurement business, changes in the timing of collection of receivables or payment of accounts payable can have significant impacts on our cash flow from operations in a given period. We generally expect that these impacts will be temporary, however, from time to time, we may decide to invest in our working capital to take advantage of opportunities to realize higher than normal margins in our raw materials and optimization activities.

Additionally, because our accounts receivable and inventory comprise the collateral for our senior secured ABL facility, changes in those balances may affect the amount we are eligible to borrow under such facility. In periods when the volume and selling price of the raw materials we procure for our customers increase, we will usually experience increased accounts receivable and inventory balances and the amount available to be borrowed under the senior secured ABL facility may increase. Likewise, in periods when the volume and selling price of raw materials we procure for our customers decrease, we will usually experience decreased accounts receivable and inventory balances and the amount available to be borrowed under the senior secured ABL facility may decrease.

During the nine-month period ending September 30, 2011, our accounts receivable increased \$118.7 million, or 57%, and our inventory increased \$23.7 million, or 61%. The cash invested in working capital assets was only partially offset through an increase in accounts payable of \$89.6 million, or 44%. The increases in these balances primarily reflected increased selling prices of the raw materials we procured for our customers during the first nine months of 2011; there were no significant impacts from collectability or valuation issues. However, as of September 30, 2011, we had paid approximately \$14.8 million to acquire raw materials inventories for which we received approximately \$11.1 of the sale proceeds in October 2011. We also had approximately an additional \$20.0 million invested in receivables from two large customers as of September 30, 2011, although \$5.0 million of that amount was recovered in October 2011. Some portion of the remaining \$15.0 million may be invested for a longer term to secure continued favorable margin business with a particular customer. That customer's receivables are secured by a lien on other raw material assets owned by the customer.

Working capital movements during the nine-month period ending September 30, 2010 were directionally similar to those we experienced during the first nine months of 2011. During the first nine months of 2010, our accounts receivable increased \$58.8 million, or 36%, and our inventory increased by \$1.7 million, or 6%. The cash invested in these items was partially offset by an increase in accounts payable of \$36.9 million, or 24%. As in the first nine months of 2011, the increases were driven by increases in Total Revenue and Cost of Raw Materials Shipments which were the result of increased volumes and underlying material prices in our raw material procurement activities.

Forward Looking Statements

This Quarterly Report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, with respect to our financial condition, results of operations and business and our expectations or beliefs concerning future events. Such forward-looking statements include the discussions of our business strategies, estimates of future global steel production and other market metrics and our expectations concerning future operations, margins, profitability, liquidity and capital resources. Forward-looking statements may be preceded by, followed by or include the words may, will, believe, expect, anticipate, intend, plan, could, might, or continue or the negative or other variations thereof or comparable terminology. Forward-looking statements are not guarantees of performance. You should understand that the following important factors, in addition to those discussed in Item 1A of Part I of this report, could affect our future results and could cause those results or other outcomes to differ materially from those expressed or implied in the forward-looking statements. Forward-looking statements are not guarantees of future performance and involve risks, uncertainties, estimates and assumptions. Actual outcomes and results may differ materially from those expressed in these forward-looking statements. You should not place undue reliance on any of these forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any such statement to reflect new information, or the occurrence of future events or changes in circumstances.

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Many factors could cause actual results to differ materially from those indicated by the forward-looking statements or could contribute to such differences, including:

North American and global steel production volumes and demand for steel are impacted by regional and global economic conditions and by conditions in our key end-markets, including automotive, consumer appliance, industrial equipment and construction markets;

we rely on a number of significant customers and contracts, the loss of any of which could have a material adverse effect on our results of operations;

some of our operations are subject to market price and inventory risk arising from changes in commodity prices;

if we fail to make accurate estimates in bidding for long-term contracts, our profitability and cash flow could be materially adversely affected;

operating in various international jurisdictions subjects us to a variety of risks;

our international expansion strategy may be difficult to implement and may not be successful;

our business involves a number of personal injury and other operating risks, and our failure to properly manage these risks could result in liabilities and loss of future business not fully covered by insurance and could have a material adverse effect on results of operations;

we are subject to concentrated credit risk and we could become subject to constraints on our ability to fund our planned capital investments and/or maintain adequate levels of liquidity and working capital under our senior secured ABL facility as a result of concentrated credit risk, declines in raw material selling prices or declines in steel production volumes;

if we experience delays between the time we procure raw materials and the time we sell them, we could become subject to constraints on our ability to maintain adequate levels of liquidity and working capital, and would increase our exposure to market price and inventory risk arising from changes in commodity prices;

our estimates of future production volumes may not result in actual revenue or translate into profits;

counterparties to agreements with us may not perform their obligations;

exchange rate fluctuations or decreases in exports of steel may materially adversely impact our business;

an increase in our debt service obligations may materially adversely affect our earnings and available cash and could make it more difficult to refinance our existing debt;

the terms of our credit facilities and senior subordinated notes may restrict our current and future operations, particularly our ability to finance additional growth or take some strategic or operational actions;

we expend significant funds and resources to embed ourselves at our customers' sites, but we may not receive significant profits for a period of time following such efforts;

increases in costs of maintenance and repair of our equipment or increases in energy prices could increase our operating costs and reduce profitability;

higher than expected claims under our self-insured health plans, under which we retain a portion of the risk, and our large deductible workers' compensation program could adversely impact our results of operations and cash flows;

we are exposed to work stoppages and increased labor costs resulting from labor union activity among our employees and those of our customers;

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our pension and other post-employment benefit plans are currently underfunded or unfunded and we have to make cash payments, which may reduce the cash available for our business;

higher than expected claims that are in excess of the amount of our coverage under insurance policies would increase our costs;

equipment failure, failure of our computer, information processing, or communications hardware, software, systems or infrastructure, or other events could cause business interruptions that could have a material adverse effect on our results of operations;

we are subject to acquisition risks. If we are not successful in integrating companies that we acquire or have acquired, we may not achieve the expected benefits and our profitability and cash flow could suffer. In addition, the cost of evaluating and pursuing acquisitions may not result in a corresponding benefit;

our business is subject to environmental health and safety regulations that could expose us to liability, increase our cost of operations and otherwise have a material adverse effect on our results of operations;

failure to comply with the U.S. Foreign Corrupt Practices Act and similar laws of other nations where we operate could subject us to penalties and other adverse consequences;

we may see increased costs arising from health care reform;

rapidly growing supply in China and other developing economies may grow faster than demand in those economies, which may result in additional excess worldwide capacity and falling steel prices;

a downgrade in our credit ratings could make it more difficult for us to raise capital and would increase the cost of raising capital;

we face significant competition in the markets we serve;

we may not be able to sustain our competitive advantages in the future;

the future success of our business depends on retaining existing and attracting new key personnel;

future conditions might require us to make substantial write-downs in our assets, including requiring us to incur goodwill impairment charges, which would materially adversely affect our balance sheet and results of operations;

we may be subject to potential asbestos-related and other liabilities associated with former businesses;

certain of our operations are dependent on access to freight transportation;

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our tax liabilities may substantially increase if the tax laws and regulations in the jurisdictions in which we operate change or become subject to adverse interpretations or inconsistent enforcement;

increased use of materials other than steel may have a material adverse effect on our business;

regulation of greenhouse gas emissions and climate change issues may materially adversely affect our operations and markets; and

if we fail to protect our intellectual property and proprietary rights adequately or infringe the intellectual property of others, our business could be materially adversely affected.

These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements and risk factors that are included in this Quarterly Report. We assume no obligation to update any forward-looking statements after the date of this Quarterly Report as a result of new information, future events or developments except as required by federal securities laws.

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Item 3. Quantitative and Qualitative Disclosure about Market Risks

Certain statements we make under this Quantitative and Qualitative Disclosures About Market Risk section constitute forward-looking statements. See Forward-Looking Statements.

We do not carry market risk sensitive financial instruments for trading purposes, but we are exposed to the impact of interest rate and commodity price changes and, to a lesser extent, foreign currency fluctuations. In the normal course of business, we employ established policies and procedures to manage our exposure changes in interest rates on our variable rate debt using financial instruments we deem appropriate.

Inflation and Changing Prices

Other than the impact of rising fuel costs, we believe that inflation did not have a material impact on our consolidated results of operations during the last three fiscal years because inflation rates generally have remained at relatively low levels during the periods presented. Our customer contracts typically provide for price adjustments based on published indices, which pass defined increases or decreases in key operating costs through to our customers and have the effect of reducing our exposure to inflation.

Interest Rate Risk

Our financing agreements include a variable rate term loan with an outstanding balance of \$157.6 million at September 30, 2011 and a \$165.0 million variable rate, asset-based, revolving line of credit. At September 30, 2011, we had no draw on the revolving line of credit. Assuming no changes in variable rate borrowings from the amounts outstanding at September 30, 2011, a hypothetical 1.0% change in underlying variable rates would change our annual Interest Expense and cash flow from operations by approximately \$1.6 million. However, as part of our overall strategy to reduce the volatility associated with variable rate debt, we are party to swap agreements with notional amounts totaling \$80.0 million locking in fixed LIBOR averaging 2.25% from April 1, 2010 to March 31, 2012. Factoring in the impact of the swap agreements, which reduce our overall exposure to changes in underlying variable interest rates, a hypothetical 1.0% change in underlying interest rates would change our annual Interest Expense and cash flow from operations by approximately \$0.8 million.

Foreign Currency Risk

Movements in foreign currency exchange rates may affect the translated value of our earnings and cash flows associated with our foreign operations as well as the translation of net asset or liability positions that are denominated in foreign currencies. For the nine months ended September 30, 2011, we derived approximately 73.5% of our Revenue After Raw Materials Costs from providing services and products to steel mills in the United States. In countries outside the United States, we generate revenue and incur operating expenses denominated in local currencies. We are exposed to changes in the value of the U.S. dollar relative to the Euro, Canadian dollar, British pound, Serbian dinar, Mexican peso, Trinidad/Tobago dollar, New Taiwan dollar, Bahraini dinar, United Arab Emirates dirham and the South African rand. For the nine months ended September 30, 2011, we generated approximately \$13.2 million of Income from Operations in foreign currencies. On an annual basis, we expect operating income in these countries would decrease or increase by approximately \$1.8 million if all foreign currencies uniformly weaken or strengthen 10% relative to the U.S. dollar. As part of our growth strategies discussed above and elsewhere in this Quarterly Report, we are seeking to increase our operations overseas with the possibility that such operations will increase our foreign currency risk. We also plan to employ strategies, when appropriate, to mitigate foreign currency risk, and such strategies may include the use of derivative financial instruments.

Commodity Risk

Our operations, which include raw materials procurement, logistics and processing for our customers, have limited raw materials price risk. In general, we carry little inventory relative to our sales volume, although we do maintain some inventory at our scrap processing and other locations. In addition, we occasionally take measured

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market risk in connection with our raw materials procurement services by either purchasing raw materials at a fixed price without an immediate corresponding sale order or agreeing to sell raw materials at a fixed price before having procured such materials. As a result, we have some exposure to changes in raw material prices, but we believe that this exposure is typically not material to us.

We also purchase commodities for use in our operations, most notably diesel fuel. We consume approximately eight to 11 million gallons of diesel fuel annually, and we incurred \$31.3 million in fuel and other petroleum-based supplies costs for the nine months ended September 30, 2011. We estimate that a 10% change in the price of fuel would affect Income from Operations by approximately \$4.2 million per year. To help mitigate the risk of changes in fuel and other commodity risks, our contracts typically provide for price adjustments based on published price indices which pass defined increases or decreases in key operating costs through to our customers. However, the timing of the impact of changes in commodity prices will generally precede the impact of a price adjustment mechanism. For example, changes in commodity prices in 2011 would likely change the indices used to calculate the 2012 price adjustment mechanism.

Item 4. Controls and Procedures

The Company's senior management is responsible for establishing and maintaining a system of disclosure controls and procedures (as defined in Rule 13a-15 and 15d-15 under the Securities Exchange Act of 1934 (the "Exchange Act")) designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive officer or officers and principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

The Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures under the supervision of and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective in timely alerting them to material information required to be included in our periodic Securities and Exchange Commission filings.

The Company is controlled by Onex Partners II LP, an affiliate of Onex Corporation, a public company listed on the Toronto Stock Exchange, and, therefore, is required to maintain internal controls over financial reporting as required by applicable Canadian regulations.

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PART II Other Information

Item 1A. Risk Factors

North American and global steel production volumes and demand for steel are impacted by regional and global economic conditions and by conditions in our key end markets, including automotive, consumer appliance, industrial equipment and construction markets.

Global steel production volumes and the demand for steel in North America and worldwide are impacted by, and will continue to be impacted by, global economic conditions and conditions in key end markets, including automotive, consumer appliance, industrial equipment and construction markets. We derive a substantial portion of our Revenue After Raw Materials Costs from providing services to North American steel mills. Our Revenues After Raw Materials Costs and earnings are primarily driven by the volume of steel production at our customers' mills; accordingly, declines in our customers' production volumes have a direct negative impact on our Revenue After Raw Materials Costs and other results of operations.

Many factors may materially adversely affect production by our steel customers, including, but not limited to:

decreases in demand for steel or failure of demand to increase to the extent forecasted, particularly in key end markets, including automotive, consumer appliance, industrial equipment and construction markets;

failure of the economy to fully recover from the recession that commenced in 2008, or the advent of any future recessions; and

increases in imports of steel that may result in an oversupply of steel in North America, our largest market, and may displace our North American customers' steel production, including increases resulting from changes in currency rates, import tariffs or other trade regulations.

We cannot predict the impact of global economic conditions and conditions in key steel end markets, such as automotive, consumer appliance, industrial equipment and construction markets, on the demand for and production of steel in North America and worldwide.

During a material economic downturn in the steel industry or due to company-specific events, some of our customers could experience financial difficulties and close operations or significantly decrease production permanently or for an extended period at sites that we service. The resulting decrease in business volumes could result in a decreased need for our services and materially adversely impact our business, financial condition, results of operations and cash flows. For example, during the first half of 2009, many of our customers significantly reduced or altogether stopped producing steel at certain facilities.

We rely on a number of significant customers and contracts, the loss of any of which could have a material adverse effect on our results of operations.

For the twelve months ended September 30, 2011, our largest customer, United States Steel (together with its affiliates), accounted for approximately 26% of our Revenue After Raw Materials Costs, and our top 10 customers accounted for 80% of our Revenue After Raw Materials Costs. A reduction in activity by a customer at one or more sites that we service (or its decision to idle or permanently close any customer site we service) would reduce the revenue we receive from such customer at those sites. A loss of a significant customer or the partial loss of a customer's business through the termination or non-renewal of one of its significant contracts with us, or temporary or permanent shut down of one or more sites, could have a material adverse effect on our revenue and other results of operations. In general, our contracts are not terminable without cause. However, certain of our contracts, including contracts with our largest customers, contain provisions providing

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for the right to terminate for convenience through the payment of significant scheduled termination fees based on the remaining terms of the contracts. Further, notwithstanding our contractual rights, we may not have an effective remedy if one of our largest customers attempts to unilaterally change the terms in our contracts.

In addition, because our business is conducted under long-term contracts (often servicing the same steel company under separate, site-specific or service-specific contracts) and is highly dependent on business relationships, it could be very difficult to replace a current customer or contract with a new customer or contract. Even if we were to replace a significant customer or contract, we might not be able to find another customer or enter into a replacement contract that would provide us with comparable revenue. We may lose significant customers or contracts in the future, and any resulting losses could materially adversely affect results of operations. Contracts and contract renewals we enter into in the future may not include tiered pricing structures and/or minimum monthly fees, each of which stabilizes our revenue in the event of volume fluctuations.

Some of our operations are subject to market price and inventory risk arising from changes in commodity prices.

Although significant portions of our operations are more sensitive to changes in the volume of steel production than to changes in prices, certain of our operations subject us directly to price and/or inventory risk. In particular:

we routinely maintain a limited quantity of unsold scrap inventory;

there are occasions when we may purchase quantities of raw materials in excess of immediate sales commitments. Similarly, we may have contractual commitments to provide certain raw materials to customers without a corresponding right to purchase all of the materials required to fulfill our commitment;

we typically have the right to sell for our own account, subject to royalty payments to the host mill, slag and certain other co-products under our contracts; and

we generate a portion of our revenue in our raw materials procurement activities from procurement fees that can be influenced by changes in prices, market conditions and competition.

Our global raw materials procurement business is structured such that our purchases of raw materials are typically matched with customer orders, which minimizes inventory and price risk. However, we will from time to time take measured positions in raw materials inventory or experience a delay between the time all or a portion of the raw materials are purchased or sold by us and the time the raw materials are matched to customer purchase or sale orders. As a result, we may be subject to losses arising from changes in commodity prices.

If we are unable to manage inventory or price risk, our results of operations and profitability could be materially adversely affected.

If we fail to make accurate estimates in bidding for long-term contracts, our profitability and cash flow could be materially adversely affected.

The majority of our Revenue After Raw Materials Costs is derived from customers' sites where we have long-term contracts that typically have a term of five to 10 years. When bidding for a job, we are required to estimate the amount of production at a particular steel mill and the costs of providing services at that mill. In general, the higher the estimated volume of steel production at a customer site, the lower the unit price per volume of product handled or service provided that we can offer. Other estimates that will determine the unit price per volume that we can offer include local labor, transportation and equipment costs. If our volume estimates for a contract ultimately prove to be too high, or our cost estimates prove to be too low, our profitability and cash flows under that contract will be adversely affected.

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Operating in various international jurisdictions subjects us to a variety of risks.

We currently operate in 17 countries, and during the twelve months ended September 30, 2011 we derived approximately 22% of our Revenue After Raw Materials Costs from providing services and products to steel mills outside of North America. Due to the extensive diversification of our international operations, we are subject to a higher level of risk than some other companies relating to international conflicts, wars, internal civil unrest, trade embargoes and acts of terrorism. As we expand internationally, we will further become exposed to a variety of risks that may materially adversely affect results of operations, cash flows or financial position. These include the following:

periodic economic downturns in the countries in which we do business;

fluctuations in currency exchange rates;

customs matters and changes in trade policy or tariff regulations or other impositions of export restrictions;

imposition of or increases in currency exchange controls and hard currency shortages;

changes in regulatory requirements in the countries in which we do business;

labor relations and works council and other labor requirements;

higher tax rates and potentially adverse tax consequences, including restrictions on repatriating earnings, adverse tax withholding requirements and double taxation;

longer payment cycles and difficulty in collecting accounts receivable;

complications in complying with a variety of foreign laws and regulations;

political, economic and social instability, civil unrest, terrorism and armed hostilities in the countries in which we do business;

risk of nationalization of steel mills and/or cancellation of our contracts without adequate remedy;

inflation rates in the countries in which we do business;

laws in various international jurisdictions that limit the right and ability of subsidiaries to pay dividends and remit earnings to affiliated companies unless specified conditions are met;

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risks arising from having our employees and equipment embedded at customer sites, such as risks relating to our ability to access or retrieve our equipment in the event a customer enters into an insolvency proceeding; and

uncertainties arising from local business practices, cultural considerations and international political and trade tensions.

If we are unable to successfully manage the risks associated with our increasingly global business, our financial condition, cash flows and results of operations may be materially adversely affected.

Our international expansion strategy may be difficult to implement and may not be successful.

Beginning in 2006, we implemented a number of international initiatives to expand our global footprint to countries that we do not serve throughout Europe, Latin America and Asia. We cannot assure you that outsourcing will become a prevalent practice in these developing countries or that our initiatives will be successful. If we are able to expand into new international markets, we will further become exposed to a variety of risks and uncertainties that may materially adversely affect our results of operations, cash flows or financial position. These include all of the risks and uncertainties that we are currently exposed to in connection with our existing international operations, as well as risks and difficulties inherent in expanding to new jurisdictions, such as establishing new relationships and conducting business in legal and cultural climates with which we have

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limited or no experience. Furthermore, the success of our international growth strategy depends on our ability to attract key management with business contacts and favorable reputations in our target markets. We will also incur additional costs and expenses in connection with our efforts to execute an international growth strategy, and we cannot assure you that we will be profitable or successful in expanding our operations into new international markets. If we are unable to successfully manage the risks associated with the expansion of our operations into new international markets, our financial condition, cash flows and results of operations may be materially adversely affected.

Our business involves a number of personal injury and other operating risks, and our failure to properly manage these risks could result in liabilities and loss of future business not fully covered by insurance, and could have a material adverse effect on results of operations.

Our business activities involve certain operating hazards that can result in personal injury and loss of life, damage and destruction of operating equipment, damage to the surrounding areas, interruption or suspension of operations at a customer site and loss of revenue and future business. Under certain circumstances, we may be required to indemnify our customers against such losses even though we may not be at fault. While we have in place policies to minimize the risk of serious injury or death to our employees or other visitors to our operations, we may nevertheless be unable to avoid material liabilities for any such death or injury that may occur in the future, and these types of incidents may have a material adverse effect on our financial condition. Although we believe that we maintain adequate insurance against these risks, there can be no assurance that our insurance will be sufficient or effective under all circumstances or against all claims or hazards to which we may be subject or that we will be able to continue to obtain adequate insurance protection. A successful claim for damage resulting from a hazard for which we are not fully insured could materially adversely affect our results of operations. In addition, if a customer concluded that we were responsible for an accident at one of our customer sites that resulted in significant losses to them and/or an interruption or suspension of their operations, we could lose such customer's business. Moreover, such events may adversely affect our reputation in the steel industry, which may make it difficult to renew or extend existing contracts or gain new customers.

We are subject to concentrated credit risk and could become subject to constraints on our ability to fund our planned capital investments and/or maintain adequate levels of liquidity and working capital under our senior secured ABL facility as a result of concentrated credit risk, declines in raw material selling prices or declines in steel production volumes.

As of September 30, 2011, our largest customer, United States Steel (together with its affiliates), accounted for 22% of our accounts receivable, and our top 10 customers accounted for 54% of our accounts receivable. We are party to multiple long-term contracts with many of our customers, including a number of contracts with United States Steel and its affiliates. Our relative concentration of significant customers, combined with the risk of customer financial difficulties and resulting impacts on us as described above, exposes us to concentrated credit risk or the risk of reduced borrowing capacity under our senior secured ABL facility. Further consolidation among any of the steel industry's larger companies, many of which are our customers, could further increase the concentration of credit risk we face.

If our customers suffer significant financial difficulty, they also may not pay us for work we perform or the products we procure, which could have a material adverse effect on our results of operations. It is possible that customers may reject their contractual obligations to us under bankruptcy laws or otherwise. Significant customer bankruptcies could further adversely impact our Revenue After Raw Materials Costs and increase our operating expenses by requiring larger provisions for bad debt. In addition, even when our contracts with these customers are not rejected, if customers are unable to meet their obligations on a timely basis, it could adversely impact our ability to collect receivables, the valuation of inventories and the valuation of long-lived assets of our business, as well as negatively affect the forecasts used in performing our goodwill impairment testing under FASB ASC Topic 350, *Goodwill and Other Intangible Assets*. Further, we may have to negotiate significant discounts and/or extended financing terms with these customers in such a situation, each of which could have a material adverse effect on our business, financial condition, results of operations and cash flows.

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In addition, depressed steel production could weaken demand for raw materials and result in reduced selling prices. While declines in raw material prices tend not to have a significant impact on our Adjusted EBITDA as they would tend to reduce both our revenue and our cost of raw materials roughly equally, declines in raw material prices will cause related declines in our accounts receivable and inventory balances, which form the collateral base for our senior secured ABL facility. While we cannot predict the level of any such further declines in the value of our collateral or the degree to which such declines would decrease availability under our senior secured ABL facility, these events could combine to constrain our ability to fund additional capital investments and maintain adequate levels of liquidity and working capital.

If we experience delays between the time we procure raw materials and the time we sell them, we could become subject to constraints on our ability to maintain adequate levels of liquidity and working capital.

Our global raw materials procurement business is structured such that our purchases of raw materials are typically matched with customer orders, which minimizes inventory and price risk. However, we will from time to time take measured positions in raw materials inventory or experience a delay between the time all or a portion of the raw materials are purchased or sold by us and the time the raw materials are matched to customer purchase or sale orders. As a result, our ability to fund additional capital investments and maintain adequate levels of liquidity and working capital could become constrained and this could have a material adverse effect on our business, financial condition, results of operations and cash flows.

Our estimates of future production volumes may not result in actual revenue or translate into profits.

We have estimated future production volumes on the basis of our past experience under our existing customer relationships and the length of the terms of our existing contracts. However, such projected volumes may not be realized as revenue or, if realized, may not result in profits. As of September 30, 2011, and based on production volumes for the twelve months ended September 30, 2011 and remaining contract terms, we estimate that our existing multi-year contracts will generate approximately \$1.7 billion in future Revenue After Raw Materials Costs. These estimates are based on assumptions that may prove to be incorrect. Accordingly, investors should not place undue reliance on such estimates. Cancellation of contracts or other changes by our customers could significantly reduce the revenue and profit we actually receive from our contracts. In the event of a cancellation, we may be reimbursed for certain costs, but we typically have limited contractual rights to revenue for services not yet performed. Our customers' future requirements and our estimates may prove to be unreliable. If our estimates of future production volumes fail to materialize, we could experience a reduction in revenue after materials costs and a decline in profitability, which would result in a deterioration of our financial condition, profitability and liquidity.

Counterparties to agreements with us may not perform their obligations.

We enter into agreements with various counterparties for the procurement of raw materials and provision of services. In the event of non-performance by a counterparty of its obligations under such contracts, we could incur losses as a result of our counterparty's non-performance or otherwise incur costs in seeking the enforcement of our agreements. For example, a buyer of raw materials from our Raw Material and Optimization Group may seek to avoid its obligations if the cost of raw materials decreases significantly between the time of the order and fulfillment.

Exchange rate fluctuations or decreases in exports of steel may materially adversely impact our business.

Fluctuations in foreign exchange rates between the U.S. dollar and the other currencies in which we conduct business may materially adversely impact our operating income and income from continuing operations in any given fiscal period. Our operations in the United States accounted for approximately 73% of our Revenue After Raw Materials Costs and 75% of our Adjusted EBITDA for the twelve months ended September 30, 2011. An increase in the value of the U.S. dollar relative to the foreign currencies in which we earn our revenues generally

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has a negative impact on operating income, whereas a decrease in the value of the U.S. dollar tends to have the opposite effect. Fluctuations in foreign exchange rates or decreases in exports of steel, including decreases resulting from the imposition of significant export restrictions, could also have an impact on demand for steel, the volume of global steel production and steel production in North America, as well as affect scrap pricing and procurement costs. If the exchange rates for foreign currencies change materially in relation to the U.S. dollar, our financial position, results of operations, or cash flows may be materially affected.

An increase in our debt service obligations may materially adversely affect our earnings and available cash and could make it more difficult to refinance our existing debt.

Our credit facilities include a senior secured ABL facility, a senior secured term loan credit facility and a senior secured synthetic letter of credit facility. As of September 30, 2011, our gross availability under the senior secured ABL facility was \$165.0 million and we had no borrowings outstanding. Also on that date, \$13.6 million face amount of letters of credit were issued against our senior secured ABL facility and \$12.8 million face amount of letters of credit were issued under the senior secured synthetic letter of credit facility. Our subsidiary, Tube City IMS Corporation, issued senior subordinated notes due February 1, 2015, which are unsecured obligations subordinated in right of payment to all of Tube City IMS Corporation's and its subsidiaries' existing and future senior indebtedness but senior in right of payment to any future subordinated obligations. As of September 30, 2011, the aggregate amount outstanding in respect of the senior subordinated notes was \$223.0 million.

To secure amounts outstanding under our credit facilities, substantially all of the assets of our operating subsidiaries are pledged as security to the lenders. We expect to be able to repay the balance of our indebtedness and meet our other obligations through cash generated from operations. However, we may need to obtain new credit arrangements and other sources of financing in order to meet our future obligations and working capital requirements and to fund our future capital expenditures. Our ability to repay our outstanding debt and to fund our capital expenditures and other obligations depends on our successful financial and operating performance. Our ability to refinance our outstanding debt depends not only on our successful financial and operating performance, but also on the availability of funds from credit markets. There is no assurance that we will be able to refinance our debt on terms similar to those of our existing facilities.

An increase in our debt service obligations could materially adversely affect our earnings. Our debt service obligations could increase as a result of an increase in the amount outstanding under our senior secured ABL facility or by incurring new credit arrangements. Our debt service obligations could also increase as a result of an increase in interest rates. In addition, our senior secured ABL facility contains a consolidated fixed charge coverage covenant pursuant to which our fixed charge coverage ratio is not permitted to be less than 1.0 to 1.0 during any period where our excess availability under this facility is less than \$15.0 million.

The terms of our credit facilities and senior subordinated notes may restrict our current and future operations, particularly our ability to finance additional growth or take some strategic or operational actions.

Our credit facilities are secured by substantially all of the assets of our operating subsidiaries and contain, and any future refinancing or additional debt instruments likely would contain, significant operating and financial restrictions. In addition, the indenture governing the senior subordinated notes contains customary affirmative and negative covenants. These restrictions may adversely affect our ability to finance future operations or capital needs or to engage in other business activities. Among other things, the agreements limit our ability and the ability of our subsidiaries to:

incur additional indebtedness;

make loans and investments;

enter into sale and leaseback transactions;

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incur liens;

declare or pay dividends or make other distributions, or repurchase or redeem capital stock or other equity interests;

enter into transactions with affiliates;

sell assets or merge with or into other companies; and

make capital expenditures.

In addition, we may from time to time seek to refinance all or a portion of our debt or incur additional debt in the future. Any such future debt or other contracts could contain covenants more restrictive than those in our senior secured credit facilities and the indenture governing our senior subordinated notes. If we fail to satisfy our covenants, we will not be able to borrow under our senior secured credit facilities, and the lenders under our credit facilities could accelerate our debt and require immediate payment.

We expend significant funds and resources to embed ourselves at our customers' sites, but we may not receive significant profits for a period of time following such efforts.

The development or expansion of our operations at our customer sites may involve a multi-year payback cycle. Depending on the scope of services that we provide, we could expend significant funds and resources in connection with newly-added sites or services before such efforts result in any significant profits. We refer to these funds as Growth Capital Expenditures. We continue to review possible opportunities for establishing operations at new customer sites that will generate additional profits, but those opportunities, particularly with respect to scrap handling, slag processing and surface conditioning also require significant Growth Capital Expenditures. While we typically make the bulk of our Growth Capital Expenditures after we enter into a final binding contract, we may make certain Growth Capital Expenditures during negotiations of the terms of a final binding contract and may not recover the Growth Capital Expenditures or realize any returns if no final contract is entered into.

Increases in costs of maintenance and repair of our equipment or increases in energy prices could increase our operating costs and reduce profitability.

We incur significant maintenance expenses and Maintenance Capital Expenditures in connection with maintaining, repairing and replacing our mobile heavy equipment, including steel slab carriers, large earth moving front-end loaders/track loaders, pot carriers, pallet carriers, hydraulic/cable cranes, large off-highway trucks, magnetic separating and processing plants, surface conditioning machines and other equipment. These costs vary from year to year, and if such costs were to be higher than anticipated we could be required to incur significant expenses and make significant Maintenance Capital Expenditures, which could have a material adverse effect on our operating income, cash flows and results of operation. In addition, worldwide political and economic conditions and extreme weather conditions, among other factors, may result in an increase in the volatility of energy costs, both on a macro basis and for us specifically. We consume approximately eight to 11 million gallons of diesel fuel annually. To the extent that such costs cannot be passed to customers in the future on a timely basis or at all, whether as a result of contractual price adjustment mechanisms or otherwise, operating income and results of operations may be materially adversely affected.

Higher than expected claims under our self-insured health plans, under which we retain a portion of the risk, and our large deductible workers' compensation program could adversely impact our results of operations and cash flows.

We self-insure our employees' health insurance using a third-party administrator to process and administer claims. We have stop-loss coverage through an insurer that covers claim payments exceeding \$175,000 per employee per year subject to a yearly aggregate deductible of \$155,000. We maintain accruals for unpaid claims and claims incurred but not reported based on internal analysis of claims experience and actuarial calculations.

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We also insure our workers' compensation obligations under our large deductible workers' compensation program. Under this program, the maximum exposure per claim is \$1.0 million and stop-loss coverage is maintained for amounts above this limit. The aggregate maximum exposure is limited to a percentage of payroll for each open policy. We accrue for this expense in amounts that include estimates for incurred but not reported claims, as well as estimates for the ultimate cost of all known claims. We do not have funds on deposit with any third-party insurance company administering self-funded retentions, but we do secure these obligations with letters of credit.

At September 30, 2011, we had recorded liabilities of \$4.0 million related to both asserted and unasserted health insurance and workers' compensation claims. If actual claims are higher than those projected by management, an increase to our reserves for health insurance and workers' compensation claims may be required and would be recorded as a charge to income in the period in which the need for the change was determined. Conversely, if actual claims are lower than those projected by management, a decrease to our insurance reserves may be required and would be recorded as a reduction to expense in the period in which the need for the change was determined.

We are exposed to work stoppages and increased labor costs resulting from labor union activity among our employees and those of our customers.

As of September 30, 2011, approximately 45% of our North American hourly employees are covered by 30 collective bargaining agreements. Labor agreements with these unions expire periodically through April 2016. Approximately 16% of our North American hourly employees are covered by collective bargaining agreements that expire before September 30, 2012. Our negotiations of new labor agreements with our union employees are time-consuming and subject to many factors outside of our control, and we may not be successful in such negotiations. Each regularly scheduled negotiation of labor agreements may result in increased labor costs. If we are unable to negotiate new terms with our unionized labor successfully as their contracts become due, we could experience a work stoppage, which could materially adversely impact our results of operations or, in the worst case scenario, lead to the termination of contracts with one or more of our significant customers.

In addition, many of our customers have employees who are members of trade unions. Because our Service Revenue is primarily derived from steel mill production, a prolonged work stoppage or frequent work stoppages in our customers' mills could cause a decline in production and a reduction in our revenue, profitability and cash flow.

We maintain strike interruption insurance coverage for certain of our sites to help protect us in the event of a labor stoppage by a customer's union, but such insurance may not cover our losses or our losses may be in excess of our insurance coverage.

Our pension and other post-employment benefit plans are currently underfunded or unfunded and we have to make cash payments, which may reduce the cash available for our business.

As of December 31, 2010, the date the assets and liabilities of our plans were last actuarially computed, our pension plans were underfunded by a total of \$5.6 million. We made cash payments of approximately \$2.3 million to the underfunded pension plans during the year ended December 31, 2010, consisting primarily of minimum contributions required by ERISA regulations and Canadian governmental authorities. The funded status of the plans may be adversely affected by the investment experience of the plans' assets in both the United States and Canada, by any changes in the law either in the United States or Canada, and by changes in the statutory interest rates used by tax-qualified pension plans in the United States to calculate funding liability. Accordingly, if the performance of our plans' assets does not meet our expectations, if there are changes to the U.S. Internal Revenue Service regulations or other applicable law or if other actuarial assumptions are modified, our future contributions to our underfunded pension plans could be higher than we expect.

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In addition, we have contractual obligations pursuant to collective bargaining agreements to make payments for employees and could be required to provide additional benefits based on changes in participation in union defined benefit plans.

We also have certain post-employment benefit plans that provide health care benefits primarily to retired employees. The plans are not funded; we pay post-employment benefits as required for individual participants. During the year ended December 31, 2010, we paid \$0.3 million of benefits under these plans and as of December 31, 2010, the date the liabilities were last actuarially computed, the plans' liabilities totaled \$6.6 million. If health care costs or other actuarial assumptions differ from our expectations, future benefit payments under these plans could be greater than anticipated.

Higher than expected claims that are in excess of the amount of our coverage under insurance policies would increase our costs.

While we maintain insurance policies to provide us with protection against a variety of contingencies, including general liability, workers compensation, property, automobile and directors' and officers' liability, we cannot assure you that the amount of such insurance will be sufficient to cover all liabilities we incur. If actual claims are in excess of the amount of insurance coverage that we have under these insurance policies, we would experience an increase in costs which could result in a material adverse effect on our business, financial condition, results of operations and cash flows.

Equipment failure, failure of our computer, information processing, or communications hardware, software, systems or infrastructure, or other events could cause business interruptions that could have a material adverse effect on our results of operations.

Our steel production support services depend on critical pieces of mobile heavy equipment, including steel slab carriers, large earth moving front-end loaders/track loaders, pot carriers, pallet carriers, hydraulic/cable cranes, large off-highway trucks, magnetic separating and processing plants, surface conditioning machines and other equipment. Such equipment may, on occasion, be out of service as a result of unanticipated failures, fires, explosions or adverse weather conditions. Due to the embedded nature of our operations, it may be expensive or impractical to relocate our assets and employees in the event of such service interruptions. In addition, unexpected equipment failures by our customers or our customers' other vendors might result in temporary shutdowns or interruptions in their operations that, in turn, might result in reduction of the services we provide to these customers. We may also encounter business interruptions as a result of weather, blackouts and other catastrophic events. We also rely on various computer systems and software, including purchasing programs and enterprise resource programs, the failure of which to function properly could result in significant disruptions or other losses. Particularly as we grow and expand geographically, our equipment and systems may be costly to upgrade or repair. Because the significant majority of our Service Revenue and Revenue After Raw Materials Costs derives from volume of materials processed, business interruptions can have a material adverse effect on our results of operations.

Although we maintain business interruption insurance, any recovery under this insurance coverage may not fully offset the lost Revenue After Raw Materials Costs or increased costs that we may experience during the disruption of operations. In addition to the lost revenue that may not be recoverable through insurance, longer-term business disruption could result in a loss of customers. If this were to occur, future sales levels, and, therefore, our profitability could be materially adversely affected.

We are subject to acquisition risks. If we are not successful in integrating companies that we acquire or have acquired, we may not achieve the expected benefits and our profitability and cash flow could suffer. In addition, the cost of evaluating and pursuing acquisitions may not result in a corresponding benefit.

One of our growth strategies is to pursue strategic acquisitions and joint ventures, both domestically and internationally. Acquisition targets and joint ventures will be evaluated on their strategic fit with our business, their ability to be accretive to earnings and, with respect to international acquisitions, their potential to broaden

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our global footprint. As part of our international acquisition growth strategy, we acquired Auximetal, a sole-site provider of outsourced mill services to a steel mill outside of Marseille, France, in the first quarter of 2006, and we acquired Hanson Resource Management Limited (Hanson), a United Kingdom-based provider of industrial services to steel mills and other industrial enterprises, in the third quarter of 2008. In addition, in the first quarter of 2006, we purchased substantially all of the assets of U.S. Ferrous Trading, Inc., a bulk cargo raw materials procurement business.

We continue to consider strategic acquisitions and joint ventures, some of which may be larger than those previously completed and could be material to our business. Integrating acquisitions and joint ventures is often costly and may require significant attention from management. Delays or other operational or financial problems that interfere with our operations may result. If we fail to implement proper overall business controls for companies we acquire or fail to successfully integrate these acquired companies and joint ventures in our processes, our financial condition and results of operations could be materially adversely affected. In addition, it is possible that we may incur significant expenses in the evaluation and pursuit of potential acquisitions and joint ventures that may not be successfully completed. Other risks inherent in our acquisition and joint ventures strategy include diversion of management's attention and resources, failure to retain key personnel and risks associated with unanticipated events or liabilities. In addition, in accordance with ASC Topic 350, *Goodwill and Other Intangible Assets*, we are required to evaluate goodwill for impairment at least annually or more frequently if events or circumstances exist that indicate that goodwill may be impaired. As a result of changes in circumstances after valuing assets in connection with acquisitions, we may be required to take write-downs of intangible assets, including goodwill, which could be significant.

Our business is subject to environmental health and safety regulations that could expose us to liability, increase our cost of operations and otherwise have a material adverse effect on our results of operations.

Our business and that of our customers and competitors are subject to extensive federal, state, local and foreign regulation related to the protection of the environment, including requirements concerning the handling, storage and disposal of hazardous materials, air emissions, wastewater discharges, the investigation and cleanup of contaminated sites and occupational health and safety. We are heavily regulated and closely monitored by environmental agencies because of the high level of environmental risk associated with our operations and the operations of our customers. As a result, we have been involved from time to time in environmental regulatory or judicial proceedings. Certain of our operations may require permits for air emissions, wastewater discharges, or other environmental impacts. These permits may contain terms and conditions that impose limitations on our production levels and associated activities and periodically may be subject to modification, renewal and revocation by issuing authorities. If we are not in compliance with applicable environmental, health and safety requirements, or the permits required for our operations, or accidents or releases of hazardous materials occur in connection with our operations, we could be subject to material fines or penalties and, potentially, criminal sanctions, enforcement actions, compliance costs, third party claims for property damage and personal injury, requirements to clean up property or to pay for the costs of cleanup, or regulatory or judicial orders enjoining or curtailing operations or requiring corrective measures, including the installation of pollution control equipment or interruptions or temporary shut downs of our operations which could have a material adverse effect on us. We could also face the risk of termination under our contracts for the facility where the violation occurred. Although we maintain contractors' pollution liability insurance, we cannot assure you that the amount of such insurance will be sufficient to cover all liabilities we may incur.

Environmental laws regarding clean-up of contamination such as the federal Superfund law, in certain circumstances, impose joint and several liability, for the cost of investigation or remediation of contaminated sites upon the current site owners, the site owners and operators at the time the contamination occurred, and upon parties who sent waste to the facility for treatment or disposal, regardless of the lawfulness of the activity giving rise to the contamination. Such laws may expose us to liability for conditions caused by others or by our acts that were in compliance with all applicable laws at the time such acts were performed, including environmental conditions arising with respect to premises we no longer occupy. We may incur significant liabilities under

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cleanup laws and regulations in connection with environmental conditions currently unknown to us relating to our existing, prior, or future sites or operations or those of predecessor companies whose liabilities we may have assumed or acquired.

In addition, environmental, health and safety laws and regulations applicable to our business and the interpretation or enforcement of these laws and regulations, are constantly evolving. Should environmental laws and regulations, or their interpretation or enforcement, become more stringent, our costs could increase, which may have a material adverse effect on our business, financial condition and results of operations.

Further, we generate revenue from the sale of slag as aggregate for use in applications such as cement production, road construction, ballast, fill and agricultural applications. If applicable environmental laws or regulations prohibited the use of slag for these purposes, we could lose all or part of this revenue stream.

Failure to comply with the U.S. Foreign Corrupt Practices Act could subject us to penalties and other adverse consequences.

We are subject to the U.S. Foreign Corrupt Practices Act, which generally prohibits U.S. companies from engaging in bribery or other prohibited payments to foreign officials for the purpose of obtaining or retaining business. Foreign companies, including some we may work with, may not be subject to these prohibitions. While we maintain policies that require compliance with these rules, we cannot assure you that our employees, agents or other business partners will not engage in such conduct for which we might be held responsible. If our employees, agents or other business partners are found to have engaged in such practices, we could suffer severe penalties and other consequences that may have a material adverse effect on our business, financial condition and results of operations.

We may see increased costs arising from health care reform.

In March 2010, the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act were signed into law. This legislation may have a significant impact on health care providers, insurers and others associated with the health care industry. We are currently evaluating the impact of this comprehensive legislation on our self-insured health plans and our business, financial condition and results of operations. Federal and state governments may propose additional health care initiatives and revisions to the health care and health insurance systems. It is uncertain what legislative programs, if any, will be adopted in the future, what action Congress or state legislatures may take regarding other health care reform proposals or legislation, or what the effect any such legislative programs or actions may have on our business, financial condition and results of operations.

Rapidly growing supply in China and other developing economies may grow faster than demand in those economies, which may result in additional excess worldwide capacity and falling steel prices.

Over the last several years, steel consumption in China and other developing economies has increased at a rapid pace. Steel companies have responded by rapidly increasing steel production capability in those countries and published reports state that further capacity increases are likely. Because China is now the largest worldwide steel producer by a significant margin, any excess Chinese supply could have a major impact on world steel trade and prices if this excess production is exported to other markets. Since the Chinese steel industry is largely government owned, it has not been as adversely impacted by the recent global recession, and it can make production and sales decisions for non-market reasons. Falling steel prices impact our customers' profitability and financial position.

A downgrade in our credit ratings could make it more difficult for us to raise capital and would increase the cost of raising capital.

If one or more of the major ratings agencies were to downgrade the ratings assigned to our outstanding debt, our ability to raise capital would become more difficult, our cost of raising capital would increase, the terms of

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any future borrowings by us would be affected, the terms under which we purchase goods and services might be affected, and our ability to take advantage of potential business opportunities would be impaired.

We face significant competition in the markets we serve.

The global outsourced steel services industry is highly competitive. Competition is based largely upon service quality, price, past experience, safety and environmental record and reputation. Certain of our competitors are companies or divisions or operating units of large companies that have greater financial and other resources than we do, and a potential customer could view that as an advantage for such a competitor. In order to maintain competitiveness, we may be required to reduce our prices, structure the pricing of our contracts differently or make other concessions. Such actions could have a material adverse effect on our business, financial condition, results of operations and cash flows. In addition, we also compete with the internal steel production support service capabilities of some of our customers, and, in some cases, customers have replaced our services with internally provided support services. As a result, we may not be able to retain or renew our existing contracts, and we may not be able to continue to compete successfully with existing or new competitors. Any such failure could have a material adverse effect on our business, financial condition, results of operations and cash flows.

We may not be able to sustain our competitive advantages in the future.

We believe that our market advantage is based on our unique ability to provide a combination of leading levels of service, safety, cost-efficiency and technologically advanced products such as our Scrap OptiMiser® and GenBlend® software packages. However, there can be no guarantee that we can maintain our competitive advantage in these areas. Our significant competitors, such as other full-service providers of outsourced industrial services to steel mills and the in-house service capabilities of our customers, have the potential to offer a similar suite of services or improve service levels. From time to time, small, local steel service businesses may receive expansion financing and attempt to compete with us, particularly on the basis of price. In addition, as new methods of scrap optimization are developed or new technologies gain increased market acceptance, we may find ourselves competing with more technologically sophisticated market participants. It is also possible that new competitors or alliances among existing and new competitors may emerge and rapidly acquire significant market share. Any of the foregoing may make it more difficult for us to compete effectively by reducing our revenues, profit margins and market share. Furthermore, loss of potential customers resulting from our failure to compete effectively may materially adversely affect our financial condition, results of operations and cash flows.

Future conditions might require us to make substantial write-downs in our assets, including requiring us to incur goodwill impairment charges, which would materially adversely affect our balance sheet and results of operations.

Periodically, we review long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. In addition, we review goodwill and other intangibles not subject to amortization for impairment annually, or when events or circumstances indicate that it is more likely than not that the fair value of a reporting unit could be lower than its carrying value. Changes in economic or operating conditions impacting our estimates and assumptions could result in the impairment of our goodwill or long-lived assets. In the event that we determine our goodwill or long-lived assets are impaired, we may be required to record a significant charge to earnings in our financial statements that could have a material adverse effect on our results of operations. We evaluate goodwill annually or if events or circumstances indicate that an impairment loss may have been incurred. If conditions in our business environment were to deteriorate, we may determine that certain of our assets were impaired, and we would be required to write off all or a portion of our costs for such assets. Any such significant write-offs or other impairment changes in the future could materially adversely affect our balance sheet and results of operations.

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We may be subject to potential asbestos-related and other liabilities associated with former businesses.

We and our former subsidiaries have been and may in the future be subject to asbestos-related personal injury claims relating to our predecessors, some as old as 100 years, and lines of business that we no longer own or operate, including liability related to subsidiaries that we have sold or spun off. Although we have various indemnities, contractual protections, insurance coverage and legal defenses with respect to asbestos-related claims related to our predecessors and former lines of business, we may incur material liability in connection with such claims if the indemnities and contractual protections fail, if our insurance coverage is exhausted or if a court does not recognize our legal defenses. The discovery of material liabilities relating to predecessors or former lines of business could have a material adverse effect on our business, financial condition or future prospects.

Certain of our operations are dependent on access to freight transportation.

We rely on freight transportation to perform certain aspects of our business, and we could be unfavorably impacted by factors affecting transportation, including, but not limited to, the following:

Our inability to transport material on commercially reasonable terms if the preferred modes of transportation (i.e., barges, vessels, trucks, rail cars, etc.) are unavailable or uneconomical; and

We may incur demurrage or similar charges, which could be substantial in the event of a delay in loading cargo when scheduled. If we did not have access to freight transportation on reasonable terms, our ability to operate our business could be materially adversely affected.

Our tax liabilities may substantially increase if the tax laws and regulations in the jurisdictions in which we operate change or become subject to adverse interpretations or inconsistent enforcement.

Taxes payable by companies in many of the countries in which we operate are substantial and include value added tax, excise duties, taxes on income (including profits and capital gains), payroll-related taxes, property taxes and other taxes. Tax laws and regulations in some of these jurisdictions may be subject to frequent change, varying interpretation and inconsistent enforcement. In addition, many of the jurisdictions in which we operate have adopted transfer pricing legislation. If tax authorities impose significant additional tax liabilities as a result of transfer pricing adjustments, it could have a material adverse effect on our results of operations and financial condition. It is possible that taxing authorities in the jurisdictions in which we operate will introduce additional revenue raising measures. The introduction of any such provisions may affect our overall tax efficiency and could result in significant additional taxes becoming payable. Any such additional tax exposure could have a material adverse effect on our results of operations and financial condition. We may face a significant increase in income taxes if tax rates increase or the tax laws or regulations in the jurisdictions in which we operate or treaties between those jurisdictions are modified in an adverse manner. This may materially adversely affect our cash flows, liquidity and ability to pay dividends.

Increased use of materials other than steel may have a material adverse effect on our business.

In many applications, steel competes with other materials, such as aluminum, cement, composites, glass, plastic and wood. Increased use of these materials in substitution for steel products could have a material adverse effect on prices and demand for our customers' products. For example, U.S. Congress has raised the Corporate Average Fuel Economy (CAFE) mileage requirements for new cars and light trucks produced beginning in 2011. Automobile producers may reduce the steel content of cars and trucks to reduce their weight and help achieve the new Corporate Average Fuel Economy standards, reducing demand for steel or resulting in an over-supply in the United States.

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Regulation of greenhouse gas emissions and climate change may materially adversely affect our operations and markets.

A number of governmental authorities and international bodies have introduced, implemented or are contemplating legislation or regulation in response to the potential impacts of greenhouse gas emissions or climate change. These legislations and regulations have, and may in the future, result in increasing regulation of greenhouse gas emissions, including the introduction of carbon emissions trading mechanisms, in jurisdictions in which we operate. These initiatives may result in increased future energy and compliance costs. These initiatives may be either voluntary or mandatory and may impact our operations directly or through our suppliers or customers. The additional costs to our suppliers could be passed along to us in the form of higher cost products and services and our customers could be forced to reduce or cease production at certain customer sites if regulatory costs made such operations uneconomic. Assessments of the potential impact of future climate change regulation are uncertain, given the wide scope of potential regulatory change in countries in which we operate. In addition, the potential physical impacts of climate change on our operations are highly uncertain and would be particular to the geographic circumstances. These effects may materially adversely impact the cost, production and financial performance of our operations.

If we fail to protect our intellectual property and proprietary rights adequately or infringe the intellectual property of others, our business could be materially adversely affected.

We seek to protect our intellectual property through trade secrets, confidentiality, non-compete and nondisclosure agreements and other measures, some of which afford only limited protection. Despite our efforts to protect our proprietary rights, unauthorized parties may attempt to copy aspects of our technology or to obtain and use information that is proprietary. We cannot assure you that our means of protecting our proprietary rights will be adequate or that our competitors will not independently develop similar or superior technology or design around our intellectual property. Our failure to protect adequately our intellectual property and proprietary rights could have a material adverse effect on our business, financial condition, results of operations and cash flows.

We may be sued for infringing the intellectual property rights of others or be subject to litigation based on allegations of infringement or other violations of intellectual property rights. Regardless of merits, intellectual property claims are often time-consuming and expensive to litigate and settle. In addition, to the extent claims against us are successful, we may have to pay substantive monetary damages or discontinue any of our products, services or practices that are found to be in violation of another party's rights. We also may have to seek a license and make royalty payments to continue offering our products and services or following such practices, which may significantly increase our operating expense.

Item 5. Other Information

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Item 6. Exhibits

Exhibit Number	Description of Exhibit
10.1	Second Amended and Restated Employment Agreement, dated August 8, 2011, among TMS International Corp., Tube City IMS Corporation and Joseph Curtin. (Incorporated by reference to Exhibit 10.26 to the Company's Quarterly Report on Form 10-Q, filed August 10, 2011.)
10.2	Second Amended and Restated Employment Agreement, dated August 8, 2011, among TMS International Corp., Tube City IMS Corporation and Thomas E. Lippard. (Incorporated by reference to Exhibit 10.27 to the Company's Quarterly Report on Form 10-Q filed August 10, 2011.)
10.3	Second Amendment to Amended and Restated Employment Agreement, dated August 8, 2011, among TMS International Corp., Tube City IMS Corporation and Raymond S. Kalouche. (Incorporated by reference to Exhibit 10.28 to the Company's Quarterly Report on Form 10-Q filed August 10, 2011.)
10.4	Second Amendment to Amended and Restated Employment Agreement, dated August 8, 2011, among TMS International Corp., Tube City IMS Corporation and J. David Aronson. (Incorporated by reference to Exhibit 10.29 to the Company's Quarterly Report on Form 10-Q, filed August 10, 2011.)
10.5	Amendment to Amended and Restated Employment Agreement, dated August 8, 2011, among TMS International Corp., Tube City IMS Corporation and Daniel E. Rosati. (Incorporated by reference to Exhibit 10.30 to the Company's Quarterly Report on Form 10-Q, filed August 10, 2011.)
10.6	First Amendment to Transition Agreement dated August 16, 2011, by and among TMS International Corp., Tube City IMS Corporation, I Michael Coslov, IMC Tube City Investments, LLC, and IMC Tube City Holdings, Inc. (Incorporated by reference to Exhibit 99.1 to the Company's Current Report on Form 8-K filed August 17, 2011)
31.1	Certification of Chief Executive Officer pursuant to Rule 15d-14(a) of the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer pursuant to Rule 15d-14(a) of the Securities Exchange Act of 1934.
32.1	Certificate of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certificate of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101*	XBRL data file filed herewith.
* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended (the Securities Act), are deemed not filed for purposes of Section 18 of the Exchange Act, and otherwise not subject to liability under those sections. This exhibit shall not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the Registrant specifically incorporates this exhibit by reference.	

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this quarterly report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Glassport, Commonwealth of Pennsylvania, on November 8, 2011.

TMS International Corp. and Subsidiaries

By: /s/ Joseph Curtin
Joseph Curtin
President, Chief Executive Officer and Director (Principal
Executive Officer)

By: /s/ Daniel E. Rosati
Daniel E. Rosati
Executive Vice President, Chief Financial Officer and
Treasurer
(Principal Financial Officer)