

BANCFIRST CORP /OK/  
Form 10-Q  
November 07, 2008

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended September 30, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-14384

**BancFirst Corporation**

(Exact name of registrant as specified in charter)

**Oklahoma**  
(State or other Jurisdiction of  
incorporation or organization)

**101 N. Broadway, Oklahoma City, Oklahoma**

**73102-8401**

(Address of principal executive offices)

(Zip Code)

**(405) 270-1086**

(Registrant's telephone number, including area code)

**73-1221379**  
(I.R.S. Employer

Identification No.)

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(Former name, former address and former fiscal

year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
Indicated by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes  No

As of October 31, 2008 there were 15,259,891 shares of the registrant's Common Stock outstanding.

**PART I FINANCIAL INFORMATION****Item 1. Financial Statements.**

**BANCFIRST CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**

(Unaudited)

(Dollars in thousands, except per share data)

	September 30,		December 31,
	2008	2007	2007
<b>ASSETS</b>			
Cash and due from banks	\$ 239,926	\$ 134,275	\$ 194,103
Interest-bearing deposits with banks	5,735	3,056	2,387
Federal funds sold	200,350	350,000	399,000
Securities (market value: \$462,850, \$464,539, and \$467,921, respectively)	462,595	464,534	467,719
Loans:			
Total loans (net of unearned interest)	2,730,409	2,399,982	2,487,099
Allowance for loan losses	(33,862)	(28,828)	(29,127)
Loans, net	2,696,547	2,371,154	2,457,972
Premises and equipment, net	89,792	87,546	88,110
Other real estate owned	3,276	1,103	1,300
Intangible assets, net	7,425	8,323	8,099
Goodwill	34,327	34,285	34,327
Accrued interest receivable	23,900	26,467	26,093
Other assets	61,645	65,595	63,896
Total assets	\$ 3,825,518	\$ 3,546,338	\$ 3,743,006
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>			
Deposits:			
Noninterest-bearing	\$ 989,581	\$ 895,586	\$ 966,214
Interest-bearing	2,371,652	2,224,189	2,322,290
Total deposits	3,361,233	3,119,775	3,288,504
Short-term borrowings	15,404	16,332	30,400
Accrued interest payable	6,176	7,600	7,831
Other liabilities	18,253	16,047	16,899
Long-term borrowings		909	606
Junior subordinated debentures	26,804	26,804	26,804
Total liabilities	3,427,870	3,187,467	3,371,044
Commitments and contingent liabilities			
Stockholders' equity:			
Senior preferred stock, \$1.00 par; 10,000,000 shares authorized; none issued			
Cumulative preferred stock, \$5.00 par; 900,000 shares authorized; none issued			
Common stock, \$1.00 par, 20,000,000 shares authorized; shares issued and outstanding: 15,242,061, 15,201,459 and 15,217,230, respectively	15,242	15,201	15,217
Capital surplus	66,458	63,079	63,917

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Retained earnings	311,155	277,192	285,879
Accumulated other comprehensive income, net of income tax of \$(2,581), \$(1,831) and \$(3,742), respectively	4,793	3,399	6,949
Total stockholders' equity	397,648	358,871	371,962
Total liabilities and stockholders' equity	\$ 3,825,518	\$ 3,546,338	\$ 3,743,006

The accompanying notes are an integral part of these consolidated financial statements.

**BANCFIRST CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**

(Unaudited)

(Dollars in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
<b>INTEREST INCOME</b>				
Loans, including fees	\$ 42,744	\$ 48,032	\$ 130,415	\$ 141,763
Securities:				
Taxable	3,949	4,660	12,639	13,748
Tax-exempt	386	348	1,044	1,053
Federal funds sold	1,898	5,383	7,246	16,247
Interest-bearing deposits with banks	34	28	110	93
<b>Total interest income</b>	<b>49,011</b>	<b>58,451</b>	<b>151,454</b>	<b>172,904</b>
<b>INTEREST EXPENSE</b>				
Deposits	13,164	20,592	44,146	59,089
Short-term borrowings	105	396	413	1,345
Long-term borrowings		3	9	42
Junior subordinated debentures	491	491	1,474	1,648
<b>Total interest expense</b>	<b>13,760</b>	<b>21,482</b>	<b>46,042</b>	<b>62,124</b>
<b>Net interest income</b>	<b>35,251</b>	<b>36,969</b>	<b>105,412</b>	<b>110,780</b>
Provision for loan losses	2,270	2,248	7,589	2,349
<b>Net interest income after provision for loan losses</b>	<b>32,981</b>	<b>34,721</b>	<b>97,823</b>	<b>108,431</b>
<b>NONINTEREST INCOME</b>				
Trust revenue	1,617	1,778	4,481	4,649
Service charges on deposits	8,545	7,568	24,440	21,610
Securities transactions	776	7,723	6,925	8,289
Income from sales of loans	747	684	1,799	1,904
Insurance commissions and premiums	1,924	2,000	5,454	4,942
Insurance recovery		3,139		3,139
Cash management services	2,872	2,398	7,994	6,842
Gain (loss) on sale of other assets	(27)	(33)	2,984	(16)
Other	1,330	1,533	4,278	4,548
<b>Total noninterest income</b>	<b>17,784</b>	<b>26,790</b>	<b>58,355</b>	<b>55,907</b>
<b>NONINTEREST EXPENSE</b>				
Salaries and employee benefits	20,038	19,513	60,593	57,240
Occupancy and fixed assets expense, net	2,324	2,011	6,519	6,136
Depreciation	1,947	1,903	5,605	5,473
Amortization of intangible assets	225	237	674	744
Data processing services	872	730	2,366	2,049
Net (income) expense from other real estate owned	(55)	28	(71)	43
Marketing and business promotion	1,470	2,700	4,320	5,859
Early extinguishment of debt				1,894

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Other	7,486	8,045	20,825	20,768
<b>Total noninterest expense</b>	<b>34,307</b>	<b>35,167</b>	<b>100,831</b>	<b>100,206</b>
Income before taxes	16,458	26,344	55,347	64,132
<b>Income tax expense</b>	<b>5,500</b>	<b>9,400</b>	<b>19,058</b>	<b>22,663</b>
Net income	10,958	16,944	36,289	41,469
<b>Other comprehensive income, net of tax:</b>				
Unrealized gains (losses) on securities	509	2,832	(6,657)	1,380
Reclassification adjustment for gains included in net income	504	1,551	4,501	1,919
Comprehensive income	\$ 11,971	\$ 21,327	\$ 34,133	\$ 44,768
<b>NET INCOME PER COMMON SHARE</b>				
Basic	\$ 0.72	\$ 1.08	\$ 2.39	\$ 2.68
Diluted	\$ 0.70	\$ 1.06	\$ 2.33	\$ 2.62

The accompanying notes are an integral part of these consolidated financial statements.

## BANCFIRST CORPORATION

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

(Unaudited)

(Dollars in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
<b>COMMON STOCK</b>				
Issued at beginning of period	\$ 15,187	\$ 15,725	\$ 15,217	\$ 15,764
Shares issued	55	16	65	30
Shares acquired and canceled		(540)	(40)	(593)
Issued at end of period	\$ 15,242	\$ 15,201	\$ 15,242	\$ 15,201
<b>CAPITAL SURPLUS</b>				
Balance at beginning of period	\$ 64,672	\$ 62,291	\$ 63,917	\$ 61,418
Common stock issued	1,786	788	2,541	1,661
Balance at end of period	\$ 66,458	\$ 63,079	\$ 66,458	\$ 63,079
<b>RETAINED EARNINGS</b>				
Balance at beginning of period	\$ 303,542	\$ 287,515	\$ 285,879	\$ 271,073
Net income	10,958	16,944	36,289	41,469
Dividends on common stock	(3,345)	(3,138)	(9,420)	(8,808)
Common stock acquired and canceled		(24,129)	(1,593)	(26,542)
Balance at end of period	\$ 311,155	\$ 277,192	\$ 311,155	\$ 277,192
<b>ACCUMULATED OTHER COMPREHENSIVE INCOME</b>				
Unrealized gains on securities:				
Balance at beginning of period	\$ 3,780	\$ (984)	\$ 6,949	\$ 100
Net change	1,013	4,383	(2,156)	3,299
Balance at end of period	\$ 4,793	\$ 3,399	\$ 4,793	\$ 3,399
Total stockholders equity	\$ 397,648	\$ 358,871	\$ 397,648	\$ 358,871

The accompanying notes are an integral part of these consolidated financial statements.

## BANCFIRST CORPORATION

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited)

(Dollars in thousands)

	Nine Months Ended September 30,	
	2008	2007
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	\$ 43,951	\$ 62,768
<b>INVESTING ACTIVITIES</b>		
Net cash and due from banks used for acquisitions and dispositions		(3,991)
Purchases of securities:		
Held for investment	(14,035)	(6,027)
Available for sale	(203,460)	(99,959)
Maturities of securities:		
Held for investment	4,583	5,237
Available for sale	131,069	62,013
Proceeds from sales and calls of securities:		
Held for investment	42	722
Available for sale	89,428	1,184
Net decrease (increase) in federal funds sold	198,650	(15,000)
Purchase of life insurance		(15,000)
Purchases of loans	(35,740)	(2,682)
Proceeds from sales of loans	41,924	42,859
Net other increase in loans	(253,222)	(121,027)
Purchases of premises, equipment and other	(8,311)	(10,266)
Proceeds from the sale of other real estate owned, repossessed assets and other	5,613	2,674
Net cash used in investing activities	(43,459)	(159,263)
<b>FINANCING ACTIVITIES</b>		
Net increase in demand, transaction and savings deposits	34,161	112,424
Net increase in certificates of deposits	38,568	33,046
Net decrease in short-term borrowings	(14,997)	(6,920)
Net decrease in long-term borrowings	(606)	(430)
Prepayment of junior subordinated debentures		(25,000)
Issuance of common stock	2,606	1,298
Acquisition of common stock	(1,633)	(26,741)
Cash dividends paid	(9,420)	(8,808)
Net cash provided by financing activities	48,679	78,869
Net increase (decrease) in cash and due from banks	49,171	(17,626)
Cash and due from banks at the beginning of the period	196,490	154,957
Cash and due from banks at the end of the period	\$ 245,661	\$ 137,331
<b>SUPPLEMENTAL DISCLOSURE</b>		
Cash paid during the period for interest	\$ 47,697	\$ 62,512
Cash paid during the period for income taxes	\$ 19,759	\$ 21,498



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The accompanying notes are an integral part of these consolidated financial statements.

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**BANCFIRST CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**(1) GENERAL**

The accompanying consolidated financial statements include the accounts of BancFirst Corporation, Council Oak Partners, LLC, Wilcox, Jones & McGrath, Inc., and BancFirst and its subsidiaries (the Company). The operating subsidiaries of BancFirst are Council Oak Investment Corporation, BancFirst Agency, Inc., Lenders Collection Corporation, BancFirst Community Development Corporation and Council Oak Real Estate, Inc. All significant intercompany accounts and transactions have been eliminated. Assets held in a fiduciary or agency capacity are not assets of the Company and, accordingly, are not included in the consolidated financial statements. Certain amounts for 2007 have been reclassified to conform to the 2008 presentation.

The unaudited interim financial statements contained herein reflect all adjustments which are, in the opinion of management, necessary to provide a fair statement of the financial position and results of operations of the Company for the interim periods presented. All such adjustments are of a normal and recurring nature. There have been no significant changes in the accounting policies of the Company since December 31, 2007, the date of the most recent annual report.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States inherently involves the use of estimates and assumptions that affect the amounts reported in the financial statements and the related disclosures. These estimates relate principally to the determination of the allowance for loan losses, income taxes and the fair values of financial instruments. Such estimates and assumptions may change over time and actual amounts realized may differ from those reported.

**(2) RECENT ACCOUNTING PRONOUNCEMENTS**

FAS No. 162 ( FAS 162 ), The Hierarchy of Generally Accepted Accounting Principles identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States (the GAAP hierarchy). The hierarchical guidance provided by FAS 162 is effective for the Company on November 15, 2008 and is not expected to have a significant impact on the Company's financial statements.

FAS No. 161 ( FAS 161 ), Disclosures About Derivative Instruments and Hedging Activities, and Amendment of FASB Statement No. 133 amends FAS 133, Accounting for Derivative Instruments and Hedging Activities, to amend and expand the disclosure requirements of FAS 133 to provide greater transparency about (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedge items are accounted for under FAS 133 and its related interpretations, and (iii) how derivative instruments and related hedged items affect an entity's financial position, results of operations and cash flows. To meet those objectives, FAS 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of gains and losses on derivative instruments and disclosures about credit-risk-related contingent features in derivative agreements. FAS 161 is effective for the Company on January 1, 2009 and is not expected to have a significant impact on the Company's financial statements.

FAS No. 157, Fair Value Measurements defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements (see Note 14 Fair Value Measurements).

In February 2007, the FASB issued FAS No. 159 ( FAS 159 ), The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115. FAS 159 allows entities to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and financial liabilities that are not otherwise required to be measured at fair value, with changes in fair value recognized in earnings as they occur. FAS 159 also requires entities to report those financial assets and financial liabilities measured at fair value in a manner that separates those reported fair values from the carrying amounts of similar assets and liabilities measured using another measurement attribute on the face of the statement of financial

position. Lastly, FAS 159 establishes presentation and disclosure requirements designed to improve comparability between entities that elect different measurement attributes for similar assets and liabilities. FAS 159 is effective for fiscal years beginning after November 15, 2007, with early adoption permitted if an entity also early adopts the provisions of FAS 157. The Company has determined that it does not intend to elect to use the fair value option to value financial assets and liabilities in accordance with FAS 159.

In December 2007, the FASB issued FAS No. 141R, Business Combinations ( FAS 141R ), which establishes principles and requirements for the reporting entity in a business combination, including recognition and measurement in the financial statements of the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. This statement also establishes disclosure requirements to enable financial statement users to evaluate the nature and financial effects of the business combination. FAS 141R applies prospectively to business combinations for which the acquisition date is on or after fiscal years beginning after December 15, 2008. FAS 141R will become effective for our fiscal year beginning January 1, 2009. The Company will evaluate the effect that the adoption of FAS 141R will have on future acquisitions.

### **(3) RECENT DEVELOPMENTS: MERGERS, ACQUISITIONS AND DISPOSALS**

In November 2006, the Company announced its intent to exercise the optional prepayment terms of its 9.65% Junior Subordinated Debentures. The securities were redeemed effective January 15, 2007 for a redemption price equal to 104.825% of the aggregate \$25 million liquidation amount of the trust securities plus all accrued and unpaid interest to the redemption date. As a result of the prepayment, the Company incurred a loss of approximately \$1.9 million, or \$1.2 million after taxes in the first quarter of 2007. The loss reflects the premium paid and the acceleration of the unamortized issuance costs.

During the first quarter of 2007 the Company entered into an agreement to acquire Armor Assurance Company (Armor), an insurance agency in Muskogee, Oklahoma for cash of approximately \$3.3 million and a \$372,000 note payable in three equal annual installments. The transaction was consummated in April 2007. Armor had total assets of approximately \$364,000. As a result of the acquisition, Armor was merged with the Company's existing property casualty agency, Wilcox & Jones, to form Wilcox, Jones & McGrath, Inc. The acquisition was accounted for as a purchase. Accordingly, the effects of the acquisition are included in the Company's consolidated financial statements from the date of acquisition forward. The acquisition did not have a material effect on the results of operations of the Company for 2007 or the first nine months of 2008.

In June 2007, the Company entered into an agreement to sell one of its investments held by Council Oak Investment Corporation, a wholly-owned subsidiary of BancFirst, that resulted in a one-time gain of approximately \$7.8 million. The transaction was consummated on August 1, 2007 and included in noninterest income securities transactions in the third quarter of 2007. The Company made a \$1 million contribution to its charitable foundation with the funds from the gain. This one-time gain, net of related expenses, income taxes and the contribution had a net income effect of approximately \$3.9 million.

In July 2007, the Company was awarded and received the \$3.1 million bond claim by their fidelity bond carrier for the \$3.3 million cash shortfall that was reported in the second quarter of 2005.

In September 2007, the Company completed a modified Dutch Auction self-tender offer and purchased 539,453 shares of its common stock for the maximum offer price of \$45.00 per share. Cash on hand was used to pay for the purchase of the stock.

In March 2008, the Company, as a member bank of Visa, recorded a \$1.8 million pre-tax gain from the mandatory partial redemption of the Company's Visa shares received in the first quarter initial public offering. The gain was included in gain on sale of other assets.

In April 2008, the Company completed an \$80 million sale of securities resulting in a securities pre-tax gain of \$6.1 million. The transaction resulted in the sale of \$80 million of US Treasury securities and the purchase of Government Sponsored Enterprises (GSE) senior debt securities of similar amounts and maturities. The after-tax impact of these transactions was approximately \$3.8 million for the second quarter and \$3.3 million for the year.

**(4) SECURITIES**

The table below summarizes securities held for investment and securities available for sale (**dollars in thousands**).

	September 30,		December 31,
	2008	2007	2007
Held for investment, at cost (market value; \$34,932, \$25,734 and \$25,472, respectively)	\$ 34,677	\$ 25,729	\$ 25,270
Available for sale, at market value	427,918	438,805	442,449
<b>Total</b>	<b>\$ 462,595</b>	<b>\$ 464,534</b>	<b>\$ 467,719</b>

The table below summarizes the maturity of securities (**dollars in thousands**).

	September 30,		December 31,
	2008	2007	2007
<b>Contractual maturity of debt securities:</b>			
Within one year	\$ 127,664	\$ 158,178	\$ 174,544
After one year but within five years	291,632	239,461	222,322
After five years	27,830	53,676	56,871
<b>Total debt securities</b>	<b>447,126</b>	<b>451,315</b>	<b>453,737</b>
Equity securities	15,469	13,219	13,982
<b>Total</b>	<b>\$ 462,595</b>	<b>\$ 464,534</b>	<b>\$ 467,719</b>

The Company held 209, 174 and 230 debt securities available for sale that had unrealized gains as of September 30, 2008 and 2007 and December 31, 2007, respectively. These securities had a market value totaling \$196.5 million, \$222.0 million and \$270.6 million, respectively, and unrealized gains totaling \$6.0 million, \$4.1 million and \$8.4 million, respectively. The Company also held 55, 137 and 74 debt securities available for sale that had unrealized losses, respectively. These securities had a market value totaling \$217.5 million, \$205.1 million and \$160.1 million and unrealized losses totaling \$1.1 million, \$1.7 million and \$699,000, respectively. These unrealized losses occurred due to increases in interest rates and spreads and not as a result of a decline in credit quality. The Company has both the intent and ability to hold these debt securities until the unrealized losses are recovered.

**(5) LOANS AND ALLOWANCE FOR LOAN LOSSES**

The following is a schedule of loans outstanding by category (**dollars in thousands**):

	September 30,		September 30,		December 31,	
	2008	2007	2007	2007	2007	2007
	Amount	Percent	Amount	Percent	Amount	Percent
Commercial and industrial	\$ 536,953	19.67%	\$ 479,403	19.98%	\$ 493,860	19.86%
Oil & gas production & equipment	77,289	2.83	76,877	3.20	92,759	3.73
Agriculture	76,007	2.79	75,918	3.16	87,035	3.50
State and political subdivisions:						
Taxable	5,635	0.21	5,987	0.25	5,972	0.24
Tax-exempt	8,412	0.31	9,620	0.40	8,937	0.36
Real Estate:						
Construction	249,453	9.14	210,103	8.76	222,820	8.96
Farmland	94,027	3.44	92,082	3.84	95,137	3.82
One to four family residences	537,717	19.69	509,561	21.23	513,969	20.67
Multifamily residential properties	38,670	1.42	18,772	0.78	20,248	0.81
Commercial	761,050	27.87	628,435	26.19	653,066	26.26
Consumer	320,057	11.72	270,589	11.28	270,735	10.89
Other	25,139	0.91	22,635	0.93	22,561	0.90
<b>Total loans</b>	<b>\$ 2,730,409</b>	<b>100.00%</b>	<b>\$ 2,399,982</b>	<b>100.00%</b>	<b>\$ 2,487,099</b>	<b>100.00%</b>
Loans held for sale (included above)	\$ 10,872		\$ 6,860		\$ 8,320	

The Company's loans are mostly to customers within Oklahoma and over half of the loans are secured by real estate. Credit risk on loans is managed through limits on amounts loaned to individual borrowers, underwriting standards and loan monitoring procedures. The amounts and types of collateral obtained, if any, to secure loans are based upon the Company's underwriting standards and management's credit evaluation. Collateral varies, but may include real estate, equipment, accounts receivable, inventory, livestock and securities. The Company's interest in collateral is secured through filing mortgages and liens, and in some cases, by possession of the collateral. The amount of estimated loss due to credit risk in the Company's loan portfolio is provided for in the allowance for loan losses. The amount of the allowance required to provide for all existing losses in the loan portfolio is an estimate based upon evaluations of loans, appraisals of collateral and other estimates which are subject to rapid change due to changing economic conditions and the economic prospects of borrowers. It is reasonably possible that a material change could occur in the estimated allowance for loan losses in the near term.

Changes in the allowance for loan losses are summarized as follows (**dollars in thousands**):

	Three Months Ended		Nine Months Ended	
	September 30,	September 30,	September 30,	September 30,
	2008	2007	2008	2007
Balance at beginning of period	\$ 33,512	\$ 27,568	\$ 29,127	\$ 27,700
Charge-offs	(2,083)	(1,147)	(3,337)	(1,861)
Recoveries	163	159	483	640
Net charge-offs	(1,920)	(988)	(2,854)	(1,221)
Provisions charged to operations	2,270	2,248	7,589	2,349
Balance at end of period	\$ 33,862	\$ 28,828	\$ 33,862	\$ 28,828

The net charge-offs (recoveries) by category are summarized as follows (dollars in thousands):

	Three Months Ended		Nine Months Ended	
	September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
Commercial, financial and other	\$ 1,357	\$ 302	\$ 1,401	\$ 252
Real estate construction	313	576	324	552
Real estate mortgage	130	(4)	736	5
Consumer	120	114	393	412
<b>Total</b>	<b>\$ 1,920</b>	<b>\$ 988</b>	<b>\$ 2,854</b>	<b>\$ 1,221</b>

**(6) NONPERFORMING AND RESTRUCTURED ASSETS**

Below is a summary of nonperforming and restructured assets (dollars in thousands):

	September 30,		December 31,
	2008	2007	2007
Past due over 90 days and still accruing	\$ 892	\$ 1,022	\$ 823
Nonaccrual	20,229	13,146	11,568
Restructured	940	989	1,121
<b>Total nonperforming and restructured loans</b>	<b>22,061</b>	<b>15,157</b>	<b>13,512</b>
<b>Other real estate owned and repossessed assets</b>	<b>3,423</b>	<b>1,300</b>	<b>1,568</b>
<b>Total nonperforming and restructured assets</b>	<b>\$ 25,484</b>	<b>\$ 16,457</b>	<b>\$ 15,080</b>
Nonperforming and restructured loans to total loans	0.81%	0.63%	0.54%
Nonperforming and restructured assets to total assets	0.67%	0.46%	0.40%

**(7) INTANGIBLE ASSETS AND GOODWILL**

The following is a summary of intangible assets (dollars in thousands):

	2008		September 30, 2007		December 31, 2007	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Core deposit intangibles	\$ 6,722	\$ (2,717)	\$ 7,280	\$ (2,603)	\$ 6,722	\$ (2,213)
Customer relationship intangibles	4,081	(661)	4,081	(434)	4,081	(491)
<b>Total</b>	<b>\$ 10,803</b>	<b>\$ (3,378)</b>	<b>\$ 11,361</b>	<b>\$ (3,037)</b>	<b>\$ 10,803</b>	<b>\$ (2,704)</b>

Amortization of intangible assets and estimated amortization of intangible assets are as follows (**dollars in thousands**):

<b>Amortization:</b>	
Three months ended September 30, 2008	\$ 225
Three months ended September 30, 2007	237
Nine months ended September 30, 2008	674
Nine months ended September 30, 2007	744
Year ended December 31, 2007	968

<b>Estimated Amortization:</b>	
Year ending December 31:	
2008	\$ 908
2009	908
2010	908
2011	908
2012	908

The following is a summary of goodwill by business segment (**dollars in thousands**):

	Metropolitan Banks	Community Banks	Other Financial Services	Executive, Operations & Support	Eliminations	Consolidated
<b>Three Months Ended</b>						
<b>September 30, 2008</b>						
Balance at beginning and end of period	\$ 6,150	\$ 23,295	\$ 4,258	\$ 624	\$	\$ 34,327
<b>September 30, 2007</b>						
Balance at beginning and end of period	\$ 6,150	\$ 23,253	\$ 4,258	\$ 624	\$	\$ 34,285
<b>Nine Months Ended</b>						
<b>September 30, 2008</b>						
Balance at beginning and end of period	\$ 6,150	\$ 23,295	\$ 4,258	\$ 624	\$	\$ 34,327
<b>September 30, 2007</b>						
Balance at beginning of period	\$ 6,150	\$ 23,253	\$ 2,485	\$ 624	\$	\$ 32,512
Acquisitions			1,773			1,773
Balance at end of period	\$ 6,150	\$ 23,253	\$ 4,258	\$ 624	\$	\$ 34,285
<b>Year Ended</b>						
<b>December 31, 2007</b>						
Balance at beginning of period	\$ 6,150	\$ 23,253	\$ 2,485	\$ 624	\$	\$ 32,512
Acquisitions			1,773			1,773
Adjustments		42				42
Balance at end of period	\$ 6,150	\$ 23,295	\$ 4,258	\$ 624	\$	\$ 34,327

**(8) CAPITAL**

The Company is subject to risk-based capital guidelines issued by the Board of Governors of the Federal Reserve System. These guidelines are used to evaluate capital adequacy and involve both quantitative and qualitative evaluations of the Company's assets, liabilities, and certain off-balance-sheet items calculated under regulatory practices. Failure to meet the minimum capital requirements can initiate certain mandatory or discretionary actions by the regulatory agencies that could have a direct material effect on the Company's financial statements. The required minimums and the Company's respective ratios are shown below (**dollars in thousands**).

	Minimum Required	September 30,		December 31,
		2008	2007	2007
Tier 1 capital		\$ 377,080	\$ 338,841	\$ 348,564
Total capital		\$ 412,071	\$ 368,680	\$ 378,755
Risk-adjusted assets		\$ 3,039,855	\$ 2,719,618	\$ 2,826,072
Leverage ratio	3.00%	9.97%	9.67%	9.42%
Tier 1 capital ratio	4.00%	12.40%	12.46%	12.33%
Total capital ratio	8.00%	13.56%	13.56%	13.40%

As of September 30, 2008 and 2007, and December 31, 2007, BancFirst was considered to be well capitalized. There are no conditions or events since the most recent notification of BancFirst's capital category that management believes would change its category.

**(9) STOCK REPURCHASE PLAN**

In November 1999, the Company adopted a new Stock Repurchase Program (the SRP) authorizing management to repurchase up to 600,000 shares of the Company's common stock. The SRP was amended in May 2001, August 2002, and September 2007 to increase the shares authorized to be purchased by 555,832 shares, 364,530 shares and 366,948 shares, respectively. The SRP may be used as a means to increase earnings per share and return on equity, to purchase treasury stock for the exercise of stock options or for distributions under the Deferred Stock Compensation Plan, to provide liquidity for optionees to dispose of stock from exercises of their stock options, and to provide liquidity for shareholders wishing to sell their stock. The timing, price and amount of stock repurchases under the SRP may be determined by management and approved by the Company's Executive Committee. At September 30, 2008 there were 560,000 shares remaining that could be repurchased under the SRP. Below is a summary of the shares repurchased under the program.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Number of shares repurchased			40,000	53,000
Average price of shares repurchased			\$ 40.70	\$ 46.47

**(10) SHARE-BASED COMPENSATION**

BancFirst Corporation adopted a nonqualified incentive stock option plan (the BancFirst ISOP) in May 1986. In May 2006, the Company amended the BancFirst ISOP to increase the number of shares to be issued under the plan to 2,500,000 shares. At September 30, 2008, 83,410 shares are available for future grants. The BancFirst ISOP will terminate December 31, 2011. The options are exercisable beginning four years from the date of grant at the rate of 25% per year for four years. Options granted prior to 1996 expire at the end of eleven years from the date of the grant. Options granted after January 1, 1996 expire at the end of fifteen years from the date of grant. Options outstanding as of September 30, 2008 will become exercisable through the year 2015. The option price must be no less than 100% of the fair market value of the stock relating to such option at the date of grant.

In June 1999, the Company adopted the BancFirst Corporation Non-Employee Directors' Stock Option Plan (the BancFirst Directors' Stock Option Plan). Each non-employee director is granted an option for 10,000 shares. In May 2006, the Company amended the BancFirst Directors' Stock Option Plan to increase the number of shares to be issued under the plan to 180,000 shares. At September 30, 2008, 25,000 shares are available for future grants. The options are exercisable beginning one year from the date of



grant at the rate of 25% per year for four years, and expire at the end of fifteen years from the date of grant. Options outstanding as of September 30, 2008 will become exercisable through the year 2012. The option price must be no less than 100% of the fair value of the stock relating to such option at the date of grant.

Below is a summary of the activity under both the BancFirst ISOP and the BancFirst Directors Stock Option Plan (**dollars in thousands, except per share data**):

	Nine Months Ended September 30, 2008			Aggregate Intrinsic Value
	Options	Wgtd. Avg. Exercise Price	Wgtd. Avg. Remaining Contractual Term	
Outstanding at January 1, 2008	1,203,817	\$ 26.75		
Options granted	10,000	45.39		
Options exercised	(63,986)	18.70		
Outstanding at September 30, 2008	1,149,831	27.36	9.07	\$ 24,116
Exercisable at September 30, 2008	615,128	18.66	7.28	\$ 18,249

Below is additional information regarding options granted and options exercised under both the BancFirst ISOP and the BancFirst Directors Stock Option Plan (**dollars in thousands, except per share data**):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Weighted average grant-date fair value per share of options granted	N/A	\$ 16.20	\$ 20.24	\$ 17.34
Total intrinsic value of options exercised	1,589	428	1,828	816
Cash received from options exercised	1,035	328	1,196	488
Tax benefit realized from options exercised	615	166	707	316

Effective January 1, 2006 the Company adopted, on a modified prospective basis, the fair value provisions of FAS 123R. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model and is based on certain assumptions including risk-free rate of return, dividend yield, stock price volatility, and the expected term. The fair value of each option is expensed over its vesting period.

For the three months ended September 30, 2008 and 2007, the Company recorded share-based employee compensation expense of approximately \$184,000, net of tax and approximately \$550,000 and \$557,000 for the nine months ended September 30, 2008 and 2007, respectively.

The Company will continue to amortize the remaining fair value of these stock options of approximately \$3.6 million, net of tax, over the remaining vesting period of approximately seven years. Share-based employee compensation expense under the fair value method was measured using the following assumptions for the options granted:

	2008	2007
Risk-free interest rate	3.85%	4.90%
Dividend yield	1.50%	1.50%
Stock price volatility	38.37%	28.52%
Expected term	10 Yrs	10 Yrs

The risk-free interest rate is determined by reference to the spot zero-coupon rate for the U.S. Treasury security with a maturity similar to the expected term of the options. The dividend yield is the expected yield for the expected term. The stock price volatility is estimated from the recent historical volatility of the Company's stock. The expected term is estimated from the historical option exercise experience.



**(11) COMPREHENSIVE INCOME**

The only component of comprehensive income reported by the Company is the unrealized gain or loss on securities available for sale. The amount of this unrealized gain or loss, net of tax, has been presented in the statement of income for each period as a component of other comprehensive income. Below is a summary of the tax effects of this unrealized gain or loss (**dollars in thousands**).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Unrealized gain (loss) during the period:				
Before-tax amount	\$ 782	\$ 4,358	\$ (10,241)	\$ 2,124
Tax (expense) benefit	(273)	(1,526)	3,584	(744)
Net-of-tax amount	\$ 509	\$ 2,832	\$ (6,657)	\$ 1,380

The amount of unrealized gain or loss included, net of tax, in accumulated other comprehensive income is summarized below (**dollars in thousands**).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Unrealized gain (loss) on securities:				
Beginning balance	\$ 3,780	\$ (984)	\$ 6,949	\$ 100
Current period change	509	2,832	(6,657)	1,380
Reclassification adjustment for gains included in net income	504	1,551	4,501	1,919
Ending balance	\$ 4,793	\$ 3,399	\$ 4,793	\$ 3,399

**(12) NET INCOME PER COMMON SHARE**

Basic and diluted net income per common share are calculated as follows (dollars in thousands, except per share data):

	Income (Numerator)	Shares (Denominator)	Per Share Amount
<b>Three Months Ended September 30, 2008</b>			
<b>Basic</b>			
Income available to common stockholders	\$ 10,958	15,217,546	\$ 0.72
Effect of stock options		371,669	
<b>Diluted</b>			
Income available to common stockholders plus assumed exercises of stock options	\$ 10,958	15,589,215	\$ 0.70
<b>Three Months Ended September 30, 2007</b>			
<b>Basic</b>			
Income available to common stockholders	\$ 16,944	15,620,336	\$ 1.08
Effect of stock options		330,732	
<b>Diluted</b>			
Income available to common stockholders plus assumed exercises of stock options	\$ 16,944	15,951,068	\$ 1.06
<b>Nine Months Ended September 30, 2008</b>			
<b>Basic</b>			
Income available to common stockholders	\$ 36,289	15,203,836	\$ 2.39
Effect of stock options		363,959	
<b>Diluted</b>			
Income available to common stockholders plus assumed exercises of stock options	\$ 36,289	15,567,795	\$ 2.33
<b>Nine Months Ended September 30, 2007</b>			
<b>Basic</b>			
Income available to common stockholders	\$ 41,469	15,471,124	\$ 2.68
Effect of stock options		342,598	
<b>Diluted</b>			
Income available to common stockholders plus assumed exercises of stock options	\$ 41,469	15,813,722	\$ 2.62

Below is the number and average exercise prices of options that were excluded from the computation of diluted net income per share for each period because the options' exercise prices were greater than the average market price of the common shares.

	Shares	Average Exercise Price
Three Months Ended September 30, 2008	212,500	\$ 46.57
Three Months Ended September 30, 2007	241,109	\$ 45.72
Nine Months Ended September 30, 2008	254,193	\$ 45.74
Nine Months Ended September 30, 2007	218,535	\$ 46.01



**(13) SEGMENT INFORMATION**

The Company evaluates its performance with an internal profitability measurement system that measures the profitability of its business units on a pre-tax basis. The four principal business units are metropolitan banks, community banks, other financial services, and executive, operations and support. Metropolitan and community banks offer traditional banking products such as commercial and retail lending, and a full line of deposit accounts. Metropolitan banks consist of banking locations in the metropolitan Oklahoma City and Tulsa areas. Community banks consist of banking locations in communities throughout Oklahoma. Other financial services are specialty product business units including guaranteed small business lending, guaranteed student lending, residential mortgage lending, trust services, securities brokerage, electronic banking and insurance. The executive, operations and support groups represent executive management, operational support and corporate functions that are not allocated to the other business units.

The results of operations and selected financial information for the four business units are as follows (**dollars in thousands**):

	Metropolitan Banks	Community Banks	Other Financial Services	Executive, Operations & Support	Eliminations	Consolidated
<b>Three Months Ended:</b>						
<b>September 30, 2008</b>						
Net interest income (expense)	\$ 10,721	\$ 23,233	\$ 1,781	\$ (484)	\$	\$ 35,251
Noninterest income	2,486	8,627	6,113	11,625	(11,067)	17,784
Income before taxes	5,595	13,548	3,383	4,860	(10,928)	16,458
<b>September 30, 2007</b>						
Net interest income (expense)	\$ 11,600	\$ 24,372	\$ 1,591	\$ (580)	\$ (14)	\$ 36,969
Noninterest income	2,079	7,853	13,054	26,299	(22,495)	26,790
Income before taxes	6,876	14,225	10,143	17,488	(22,388)	26,344
<b>Nine Months Ended:</b>						
<b>September 30, 2008</b>						
Net interest income (expense)	\$ 32,026	\$ 71,085	\$ 5,151	\$ (2,850)	\$	\$ 105,412
Noninterest income	7,199	24,698	15,404	48,091	(37,037)	58,355
Income before taxes	17,857	39,990	7,141	27,200	(36,841)	55,347
<b>September 30, 2007</b>						
Net interest income (expense)	\$ 34,331	\$ 72,075	\$ 5,593	\$ (1,176)	\$ (43)	\$ 110,780
Noninterest income	6,085	22,410	22,197	54,977	(49,762)	55,907
Income before taxes	21,403	44,027	15,752	32,602	(49,652)	64,132
<b>Total Assets:</b>						
September 30, 2008	\$ 1,241,749	\$ 2,387,628	\$ 210,333	\$ 451,832	\$ (466,024)	\$ 3,825,518
September 30, 2007	\$ 1,075,536	\$ 2,297,990	\$ 155,553	\$ 460,949	\$ (443,690)	\$ 3,546,338
December 31, 2007	\$ 1,123,148	\$ 2,390,420	\$ 206,060	\$ 478,823	\$ (455,445)	\$ 3,743,006

The financial information for each business unit is presented on the basis used internally by management to evaluate performance and allocate resources. The Company utilizes a transfer pricing system to allocate the benefit or cost of funds provided or used by the various business units. Certain revenues related to other financial services are allocated to the banks whose customers receive the services and, therefore, are not reflected in the income for other financial services. Certain services provided by the support group to other business units, such as item processing, are allocated at rates approximating the cost of providing the services. Eliminations are adjustments to consolidate the business units and companies.

**(14) FAIR VALUE MEASUREMENTS**

Effective January 1, 2008, the Company adopted the provisions of FAS No. 157 ( FAS 157 ), Fair Value Measurements, for financial assets and financial liabilities. In accordance with Financial Accounting Standards Board Staff Positions (FSP) No. 157-2, Effective Date of FASB Statement No. 157, the Company will delay application of FAS 157 for non-financial assets and non-financial liabilities, until January 1, 2009. FAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements.

FAS 157 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset and liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value effective January 1, 2008.

Securities Available for Sale

Securities classified as available for sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value information from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment patterns, credit information and the bond's terms and conditions, among other things. The Company also invests in equity securities classified as available for sale for which observable information is not readily available. These securities are reported at fair value utilizing Level 3 inputs. For these securities, management determines the fair value based on replacement cost, the income approach or information provided by outside consultants or lead investors.

Derivatives

Derivatives are reported at fair value utilizing Level 2 inputs. The Company obtains dealer quotations to value its oil and gas swaps/options. The Company utilizes internal valuation models with observable market data inputs to estimate fair values.

Loans Held For Sale

The Company originates mortgage loans to be sold in the secondary market. At the time of origination, the acquiring bank has already been determined and the terms of the loan, including interest rate, have already been set by the acquiring bank, allowing the Company to originate the loan at fair value. Mortgage loans are generally sold within 45 days of origination and gains or losses recognized upon the sale of the loans are determined on a specific identification basis.

Impaired Loans

Certain impaired loans are reported at the fair value of the underlying collateral if repayment is expected solely from the collateral. Collateral values are estimated using Level 3 inputs based on customized discounting criteria and are considered in the calculation of the allowance for loan loss reserves.

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of September 30, 2008, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (**dollars in thousands**):

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
Securities Available for Sale	\$	\$ 418,972	\$ 8,946	\$ 427,918
Derivative Assets		1,580		1,580
Derivative Liabilities		965		965
Loans Held For Sale		10,872		10,872

**(15) DERIVATIVE FINANCIAL INSTRUMENTS**

The Company enters into oil and gas swaps and options contracts to accommodate the business needs of its customers. Upon the origination of an oil or gas swap or option contract with a customer, the Company simultaneously enters into an offsetting contract with a counterparty to mitigate the exposure to fluctuations in oil and gas prices.

The Company obtains dealer quotations to value its oil and gas derivative positions. The notional amounts and estimated fair values of oil and gas derivative positions outstanding are presented in the following table (**notional amounts and dollars in thousands**):

	Notional Units	September 30, 2008		September 30, 2007		December 31, 2007	
		Notional Amount	Estimated Fair Value	Notional Amount	Estimated Fair Value	Notional Amount	Estimated Fair Value
<b>Oil and gas swaps and options</b>							
<b>Oil</b>							
Customer	Barrels	(126)	\$ (1,035)	(122)	\$ 749	(148)	\$ 2,410
Counterparty	Barrels	126	1,227	122	(711)	148	(2,362)
<b>Natural Gas</b>							
Customer	MMBTUs	(2,450)	2,616	(2,470)	(1,173)	(2,570)	(662)
Counterparty	MMBTUs	2,450	(2,192)	2,470	1,305	2,570	789

The Company's credit exposure on oil and gas swaps and options varies based on the current market prices of oil and natural gas. Changes in the Company's credit exposure will be offset by equal and opposite changes in the hedged position. The net positive fair value of the contracts is the profit derived from the activity and is unaffected by market price movements.

Customer credit exposure is managed by strict position limits and is primarily offset by first liens on production while the remainder is offset by cash. Counterparty credit exposure is managed by selecting highly rated counterparties (rated A- or better by Standard and Poor's) and monitoring market information.

The Company had credit exposure relating to oil and gas swaps and options with bank customers of approximately \$1.6 million at September 30, 2008 and \$1.7 million at December 31, 2007. Conversely, the Company had exposure to bank counterparties of approximately \$600,000 at September 30, 2007.

The Company entered into a \$30 million five year guaranty with a counterparty on June 4, 2008 for the timely payment of the obligations of its subsidiary Bank related to the settlement of oil and gas positions.



**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.  
BANCFIRST CORPORATION**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**SUMMARY**

Net income for the third quarter of 2008 was \$11.0 million compared to \$16.9 million for the third quarter of 2007. Diluted net income per share was \$0.70 and \$1.06 for the third quarter of 2008 and 2007, respectively. For the first nine months of 2008, net income was \$36.3 million, compared to \$41.5 million for the first nine months of 2007. Diluted net income per share for the first nine months of 2008 was \$2.33 compared to \$2.62 for the first nine months of 2007. The results for 2008 and 2007 include several one-time items that are more fully described below.

Total assets at September 30, 2008 were \$3.8 billion, up \$82.5 million from December 31, 2007 and up \$279.2 million from a year ago. Total loans increased to \$2.73 billion, up \$243.3 million from December 31, 2007 and up \$330.4 million from September 30, 2007. Total deposits were \$3.4 billion, up \$72.7 million from December 31, 2007 and up \$241.5 million from September 30, 2007. Stockholders' equity was \$398 million, or 10.4% of total assets, at September 30, 2008, up \$25.7 million from December 31, 2007 and \$38.8 million from September 30, 2007. The Company's liquidity remains strong as its average loan to deposit ratio was 77.7% at quarter end and core deposits represented 89.8% of total deposits. The Company had no brokered deposits and no Federal Home Loan Bank borrowings.

In June 2008, the Company recorded a \$1.2 million pre-tax gain from the sale of an asset. The gain was included in gain on sale of other assets.

In April 2008, the Company completed an \$80 million sale of securities resulting in a securities pre-tax gain of \$6.1 million. The transaction resulted in the sale of \$80 million of US Treasury securities and the purchase of Government Sponsored Enterprises (GSE) senior debt securities of similar amounts and maturities. The after-tax impact of these transactions was approximately \$3.8 million or \$0.24 per diluted earnings per share for the second quarter, and \$3.3 million or \$0.21 per diluted earnings per share for the year.

In March 2008, the Company, as a member bank of Visa, recorded a \$1.8 million pre-tax gain from the mandatory partial redemption of the Company's Visa shares received in the first quarter initial public offering. The gain was included in gain on sale of other assets.

In July 2007, the Company was awarded the \$3 million bond claim by their fidelity bond carrier for the \$3.3 million cash shortfall that was reported in the second quarter of 2005.

In June 2007, the Company entered into an agreement to sell one of its investments held by Council Oak Investment Corporation, a wholly-owned subsidiary of BancFirst, that resulted in a one-time gain of approximately \$7.8 million. The transaction was consummated on August 1, 2007. The Company made a \$1 million contribution to its charitable foundation with the funds from the gain. This one-time gain, net of related expenses, income taxes and the contribution had a net income effect of approximately \$3.9 million.

During the first quarter of 2007 the Company entered into an agreement to acquire Armor Assurance Company (Armor), an insurance agency in Muskogee, Oklahoma for cash of approximately \$3.3 million and a \$372,000 note payable in three equal annual installments. The transaction was consummated in April 2007. Armor had total assets of approximately \$364,000. As a result of the acquisition, Armor was merged with the Company's existing property casualty agency, Wilcox & Jones, to form Wilcox, Jones & McGrath, Inc. The acquisition was accounted for as a purchase. Accordingly, the effects of the acquisition are included in the Company's consolidated financial statements from the date of acquisition forward. The acquisition did not have a material effect on the results of operations of the Company for 2007 or the first nine months of 2008.

In November 2006, the Company announced its intent to exercise the optional prepayment terms of its 9.65% Junior Subordinated Debentures. The securities were redeemed effective January 15, 2007 for a redemption price equal to 104.825% of the aggregate \$25 million liquidation amount of the trust securities plus all accrued and unpaid interest to the redemption date. As a result of the prepayment, the Company incurred a loss of approximately \$1.2 million after taxes in the first quarter of 2007. The loss reflects the premium paid and the acceleration of the unamortized issuance costs.

In recent months certain events in the national economy have caused credit and liquidity issues, declining home sales and values, declining commodity prices and a disorderly financial market, which has resulted in an increase in credit losses at many U.S. banks. While the Oklahoma economy has performed better than the national average, the state is beginning to feel the impact of the national recession. Consequently, it is reasonable to expect nonperforming loans and loan losses of the Company to increase. Also, in light of declining interest rates and competitive pressures for deposits, the Company's interest rate margin will likely compress further, and it is likely to experience slower loan growth. The FDIC has indicated that deposit insurance premiums will increase beginning in 2009. This change will cause the Company's noninterest expense to increase next year. The Company has considered and evaluated the programs offered as part of the Emerging Economic Stabilization Act. The Company has decided to participate in the deposit insurance guarantee for noninterest bearing deposits in excess of \$250,000. This program is at a cost of 10 basis points on those account balances. The Company will not participate in the Temporary Liquidity Guarantee Program on senior debt. The Company does not intend to participate in the Troubled Asset Relief Program Capital Purchase Program.

## RESULTS OF OPERATIONS

### Third Quarter

Net interest income totaled \$35.3 million, a decrease of \$1.7 million, or 4.6%, compared to the third quarter of 2007. The Company's net interest margin (on a taxable equivalent basis) was 4.03% compared to 4.55% for the same period a year ago. The lower interest rate environment in 2008 compared to a year ago has caused the Company's net interest margin to decline.

The Company's provision for loan losses was \$2.3 million compared to \$2.2 million during the same period a year ago. Net loan charge-offs were \$1.9 million for the third quarter of 2008, compared to \$988,000 for the third quarter of 2007. The net charge-offs represent a rate of 0.32% of average total loans for the third quarter of 2008 compared to 0.17% for the same period in 2007.

Noninterest income was \$17.8 million for the quarter, up \$1.1 million or 6.9% over operating noninterest income for the same quarter a year ago, excluding the one-time items previously mentioned. Noninterest expense of \$34.3 million was up 2.8% from the operating expenses a year ago, excluding the one-time items of \$1.8 million in the third quarter of 2007. The Company's effective tax rate was 33.4% for the quarter compared to 35.7% a year ago.

### Year-To-Date

Net interest income for the nine months ended September 30, 2008 was \$105.4 million, a decrease of \$5.4 million from the same period in 2007. The net interest margin in 2008 decreased to 4.11% from 4.65% for the first nine months of 2007. The lower interest rate environment in 2008 compared to the first nine months of 2007 as a result of Federal Reserve rate cuts has caused the Company's net interest margin to decline.

The Company provided a \$7.6 million provision for loan losses in the first nine months of 2008, compared to \$2.4 million for the same period of 2007. The loan provision was driven primarily by the identification of certain commercial credits that were internally downgraded by management and to a lesser extent from the growth in the loan portfolio. Net loan charge-offs were \$2.8 million for the first nine months of 2008, compared to \$1.2 million for the first nine months of 2007. The net charge-offs represent an annualized rate of 0.15% of average total loans for the first nine months of 2008 compared to 0.07% for the first nine months of 2007.

Noninterest income for the first nine months of 2008 increased \$2.4 million compared to the same period for 2007. Noninterest income during the first nine months of 2008 included a one-time gain of approximately \$1.8 million, before taxes, from the Company's interest in the Visa initial public offering, a \$6.1 million gain on the sale of securities, and a \$1.2 million gain on the sale of an asset. In 2007 the Company had a \$7.8 million gain on the sale of an investment and a \$3.1 million recovery on a bond claim.

Noninterest expense increased \$624,000 compared to the first nine months of 2007. Last year's expenses included a \$1.9 million charge for the early redemption of the junior subordinated debentures, a one-time \$1 million donation to the Company's foundation and \$800,000 of expenses related to the gain on the sale of an investment. The increase in the core operating expenses over a year ago was attributable to the increase in salaries and benefits due to the Company's growth, and expenses of an insurance agency acquired in the second quarter of 2007. Income tax expense decreased \$3.6 million compared to the first nine months of 2007. The effective tax rate on income before taxes was 34.4%, compared to 35.3% for the first nine months of 2007. The decrease is a result of additional tax credits realized in 2008.

## FINANCIAL POSITION

The aggregate of cash and due from banks, interest-bearing deposits with banks, and federal funds sold as of September 30, 2008 increased \$155.6 million from December 31, 2007 but decreased \$41.3 million from September 30, 2007. The increase from year-end was mainly from deposit growth in early 2008. The decrease from the previous year mainly resulted from a decrease in federal funds sold to help fund loan growth.

Total securities decreased \$5.1 million compared to December 31, 2007 and \$1.9 million compared to September 30, 2007. The size of the Company's securities portfolio is a function of liquidity management and excess funds available for investment. The Company has maintained a very liquid securities portfolio to provide funds for loan growth. The net unrealized gain on securities available for sale, before taxes, was \$7.4 million at the end of the third quarter of 2008, compared to \$10.7 million at December 31, 2007 and \$5.2 million at September 30, 2007. The decrease in unrealized gains from year-end to September 30, 2008 was due in part to the realization of securities gains resulting from the \$80 million sale of securities previously discussed. The Company does not own any equity securities issued by Fannie Mae or Freddie Mac. The average taxable equivalent yield on the securities portfolio for the third quarter of 2008 decreased to 4.01% from 4.47% for the same quarter of 2007.

Total loans increased \$243.3 million from December 31, 2007 and \$330.4 million from September 30, 2007. The increase compared to year end and third quarter 2007 was due to internal loan growth. The allowance for loan losses increased \$4.7 million from year-end 2007 and \$5.0 million from the third quarter of 2007. The allowance as a percentage of total loans was 1.24%, 1.17% and 1.20% at September 30, 2008, December 31, 2007 and September 30, 2007, respectively. The allowance to nonperforming and restructured loans at the same dates was 153.50%, 215.57% and 190.20%, respectively. The decrease in the allowance to nonperforming and restructured loans is primarily related to one real estate credit.

Nonperforming and restructured loans totaled \$22.1 million at September 30, 2008, compared to \$13.5 million at December 31, 2007 and \$15.2 million at September 30, 2007. The ratio of nonperforming and restructured loans to total loans for the same periods was 0.81%, 0.54% and 0.63%, respectively. The level of nonperforming loans and loan losses may rise over time as a result of economic and credit cycles.

Potential problem loans are performing loans to borrowers with a weakened financial condition, or which are experiencing unfavorable trends in their financial condition, which causes management to have concerns as to the ability of such borrowers to comply with the existing repayment terms. The Company had approximately \$70.6 million of these loans at September 30, 2008 compared to \$35.0 million at December 31, 2007 and \$34.6 million at September 30, 2007. These loans are not included in nonperforming and restructured assets. In general, these loans are adequately collateralized and have no identifiable loss potential. Loans which are considered to have identifiable loss potential are placed on nonaccrual status, are allocated a specific allowance for loss or are directly charged-down, and are reported as nonperforming. The Company's nonaccrual loans are primarily commercial and real estate loans.

Total deposits increased \$72.7 million compared to December 31, 2007, and \$241.5 million compared to September 30, 2007 due to internal growth. The Company's deposit base continues to be comprised substantially of core deposits, with large denomination certificates of deposit being only 10.2% of total deposits at September 30, 2008, compared to 9.2% at December 31, 2007 and September 30, 2007.

Short-term borrowings decreased \$15.0 million from December 31, 2007, and \$928,000 from September 30, 2007. Fluctuations in short-term borrowings are a function of federal funds purchased from correspondent banks, customer demand for repurchase agreements and liquidity needs of the bank.

Long-term borrowings decreased \$606,000 from year-end 2007 and \$909,000 from the third quarter of 2007. The decrease since the third quarter and year end of 2007 was due to scheduled principal payments and early payoff of the note payable related to the acquisition of Armor Assurance Company.

Stockholders' equity was \$397.6 million at September 30, 2008 which was an increase of \$25.7 million from year-end 2007 and an increase of \$38.8 million from the third quarter of 2007 due to accumulated earnings. Average stockholders' equity to average assets for the third quarter of 2008 was 10.28%, compared to 10.21% for the third quarter of 2007. The Company's leverage ratio and total risk-based capital ratio were 9.97% and 13.56%, respectively, at September 30, 2008, well in excess of the regulatory minimums.

#### **FUTURE APPLICATION OF ACCOUNTING STANDARDS**

See note (2) of the Notes to Consolidated Financial Statements for a discussion of recently issued accounting pronouncements.

#### **SEGMENT INFORMATION**

See note (13) of the Notes to Consolidated Financial Statements for disclosures regarding business segments.

#### **FORWARD LOOKING STATEMENTS**

The Company may make forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 with respect to earnings, credit quality, corporate objectives, interest rates and other financial and business matters. Forward-looking statements include estimates and give management's current expectations or forecasts of future events. The Company cautions readers that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, including economic conditions, the performance of financial markets and interest rates; legislative and regulatory actions and reforms; competition; as well as other factors, all of which change over time. Actual results may differ materially from forward-looking statements.

## BANCFIRST CORPORATION

## SELECTED CONSOLIDATED FINANCIAL DATA

(Unaudited)

(Dollars in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
<b>Per Common Share Data</b>				
Net income basic	\$ 0.72	\$ 1.08	\$ 2.39	\$ 2.68
Net income diluted	0.70	1.06	2.33	2.62
Cash dividends	0.22	0.20	0.62	0.56
<b>Performance Data</b>				
Return on average assets	1.13%	1.88%	1.28%	1.57%
Return on average stockholders equity	11.04	18.14	12.47	15.37
Cash dividend payout ratio	30.56	18.52	25.94	20.90
Net interest spread	3.34	3.48	3.35	3.60
Net interest margin	4.03	4.55	4.11	4.65
Efficiency ratio	64.69	55.16	61.57	60.12
Net charge-offs	0.32	0.17	0.15	0.07
			September 30,	December 31,
			2008	2007
<b>Balance Sheet Data</b>				
Book value per share	\$ 26.09	\$ 23.61	\$ 24.44	
Tangible book value per share	23.35	20.80	21.66	
Average loans to deposits (year-to-date)	77.66%	75.98%	76.04%	
Average earning assets to total assets (year-to-date)	91.09	90.80	90.86	
Average stockholders equity to average assets (year-to-date)	10.28	10.21	10.18	
<b>Asset Quality Ratios</b>				
Nonperforming and restructured loans to total loans	0.81%	0.63%	0.54%	
Nonperforming and restructured assets to total assets	0.67	0.46	0.40	
Allowance for loan losses to total loans	1.24	1.20	1.17	
Allowance for loan losses to nonperforming and restructured loans	153.50	190.20	215.57	

## BANCFIRST CORPORATION

## CONSOLIDATED AVERAGE BALANCE SHEETS AND INTEREST MARGIN ANALYSES

(Unaudited)

Taxable Equivalent Basis (Dollars in thousands)

	Three Months Ended September 30,					
	2008			2007		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
<b>ASSETS</b>						
Earning assets:						
Loans (1)	\$ 2,652,458	\$ 42,822	6.41%	\$ 2,361,844	\$ 48,123	8.08%
Securities taxable	407,465	3,950	3.85	425,087	4,660	4.35
Securities tax-exempt	41,689	594	5.65	35,743	536	5.95
Federal funds sold	398,197	1,932	1.92	433,114	5,411	4.96
Total earning assets	3,499,809	49,298	5.59	3,255,788	58,730	7.16
Nonearning assets:						
Cash and due from banks	145,734			136,631		
Interest receivable and other assets	229,689			217,360		
Allowance for loan losses	(33,456)			(27,606)		
Total nonearning assets	341,967			326,385		
Total assets	\$ 3,841,776			\$ 3,582,173		
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
Interest-bearing liabilities:						
Transaction deposits	\$ 429,837	\$ 537	0.50%	\$ 387,214	\$ 724	0.74%
Savings deposits	1,112,228	5,767	2.06	1,076,400	10,681	3.94
Time deposits	838,672	6,860	3.25	790,873	9,186	4.61
Short-term borrowings	21,721	105	1.92	30,829	396	5.10
Long-term borrowings	30			951	3	1.25
Junior subordinated debentures	26,803	491	7.27	26,805	492	7.28
Total interest-bearing liabilities	2,429,291	13,760	2.25	2,313,072	21,482	3.68
Interest-free funds:						
Noninterest-bearing deposits	983,074			873,531		
Interest payable and other liabilities	35,621			24,980		
Stockholders equity	393,790			370,590		
Total interest free funds	1,412,485			1,269,101		
Total liabilities and stockholders equity	\$ 3,841,776			\$ 3,582,173		
Net interest income		\$ 35,538			\$ 37,248	
Net interest spread			3.34%			3.48%

Net interest margin	4.03%	4.55%
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(1) Nonaccrual loans are included in the average loan balances and any interest on such nonaccrual loans is recognized on a cash basis.

## BANCFIRST CORPORATION

## CONSOLIDATED AVERAGE BALANCE SHEETS AND INTEREST MARGIN ANALYSES

(Unaudited)

Taxable Equivalent Basis (Dollars in thousands)

	Nine Months Ended September 30,					
	2008			2007		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
<b>ASSETS</b>						
Earning assets:						
Loans (1)	\$ 2,566,497	\$ 130,658	6.78%	\$ 2,344,745	\$ 142,055	8.10%
Securities taxable	417,612	12,639	4.03	405,252	13,748	4.54
Securities tax-exempt	36,369	1,607	5.89	35,782	1,621	6.06
Federal funds sold	417,016	7,356	2.35	421,949	16,339	5.18
<b>Total earning assets</b>	<b>3,437,494</b>	<b>152,260</b>	<b>5.90</b>	<b>3,207,728</b>	<b>173,763</b>	<b>7.24</b>
Nonearning assets:						
Cash and due from banks	141,633			140,912		
Interest receivable and other assets	225,719			211,721		
Allowance for loan losses	(31,205)			(27,602)		
<b>Total nonearning assets</b>	<b>336,147</b>			<b>325,031</b>		
<b>Total assets</b>	<b>\$ 3,773,641</b>			<b>\$ 3,532,759</b>		
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
Interest-bearing liabilities:						
Transaction deposits	\$ 423,833	\$ 1,704	0.54%	\$ 401,440	\$ 2,304	0.77%
Savings deposits	1,102,171	19,374	2.34	1,033,857	30,177	3.90
Time deposits	832,274	23,068	3.69	780,412	26,608	4.56
Short-term borrowings	23,007	413	2.39	35,507	1,345	5.06
Long-term borrowings	291	9	4.12	1,034	42	5.43
Junior subordinated debentures	26,716	1,474	7.35	28,178	1,648	7.82
<b>Total interest-bearing liabilities</b>	<b>2,408,292</b>	<b>46,042</b>	<b>2.55</b>	<b>2,280,428</b>	<b>62,124</b>	<b>3.64</b>
Interest-free funds:						
Noninterest-bearing deposits	946,322			870,137		
Interest payable and other liabilities	31,277			21,413		
Stockholders equity	387,750			360,781		
<b>Total interest free funds</b>	<b>1,365,349</b>			<b>1,252,331</b>		
<b>Total liabilities and stockholders equity</b>	<b>\$ 3,773,641</b>			<b>\$ 3,532,759</b>		
<b>Net interest income</b>		<b>\$ 106,218</b>			<b>\$ 111,639</b>	
<b>Net interest spread</b>			<b>3.35%</b>			<b>3.60%</b>



Net interest margin	4.11%	4.65%
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(1) Nonaccrual loans are included in the average loan balances and any interest on such nonaccrual loans is recognized on a cash basis.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

There have been no significant changes in the Registrant's disclosures regarding market risk since December 31, 2007, the date of its annual report to stockholders.

**Item 4. Controls and Procedures.**

The Company's Chief Executive Officer, Chief Financial Officer and Disclosure Committee, which includes the Company's Chief Risk Officer, Chief Asset Quality Officer, Chief Internal Auditor, Senior Vice President of Corporate Finance and Treasurer, Holding Company Controller, Bank Controller and General Counsel, have evaluated, as of the last day of the period covered by this report, the Company's disclosure controls and procedures. Based on their evaluation they concluded that the disclosure controls and procedures of the Company are effective to ensure that information required to be disclosed by the Company in the reports filed or submitted by it under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the applicable rules and forms. No changes were made to the Company's internal control over financial reporting during the third fiscal quarter of 2008 that materially affected, or are likely to materially affect, the Company's internal control over financial reporting. There have been no changes in the Company's internal controls or in other factors that could significantly affect internal controls subsequent to the date of their evaluation.

**PART II OTHER INFORMATION**

**Item 6. Exhibits.**

(a) Exhibits

Exhibit Number	Exhibit
3.1	Second Amended and Restated Certificate of Incorporation (filed as Exhibit 1 to the Company's Form 8-A/A filed July 23, 1998 and incorporated herein by reference).
3.2	Certificate of Amendment of the Second Amended and Restated Certificate of Incorporation of BancFirst Corporation (filed as Exhibit 3.5 to the Company's Quarterly Report on Form 10-Q for the Quarter Ended June 30, 2004 and incorporated herein by reference).
3.3	Certificate of Designations of Preferred Stock (filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1998 and incorporated herein by reference).
3.4	Amended By-Laws (filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1992 and incorporated herein by reference).
3.5	Amendment to the Second Amended and Restated Certificate of Incorporation (filed as Exhibit 3.5 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2005 and incorporated herein by reference).
3.6	Resolution of the Board of Directors amending Section XXVII of the Company's By-Laws (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K dated February 26, 2004 and incorporated herein by reference).
3.7	Resolution of the Board of Directors amending Section XXVII of the Company's By-Laws (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K dated February 28, 2008 and incorporated herein by reference).
4.1	Instruments defining the rights of securities holders (see Exhibits 3.1, 3.2, 3.3 and 3.4 above).
4.2	Rights Agreement, dated as of February 25, 1999, between BancFirst Corporation and BancFirst, as Rights Agent, including Exhibit A the form of Certificate of Designations of the Company setting forth the terms of the Preferred Stock, as Exhibit B the form of Right Certificate and as Exhibit C the form of Summary of Rights Agreement (filed as Exhibit 1 to the Company's 8-K dated February 25, 1999 and incorporated herein by reference).
4.3	Form of Amended and Restated Trust Agreement relating to the 7.20% Cumulative Trust Preferred Securities of BFC Capital Trust II (filed as Exhibit 4.5 to the Company's registration statement on Form S-3, File No. 333-112488, and incorporated herein by reference).
4.4	Form of 7.20% Cumulative Trust Preferred Security Certificate for BFC Capital Trust II (included as Exhibit D to Exhibit 4.3).
4.5	Form of Indenture relating to the 7.20% Junior Subordinated Deferrable Interest Debentures of BancFirst Corporation issued to BFC Capital Trust II (filed as Exhibit 4.1 to the Company's registration statement on Form S-3, File No. 333-112488, and incorporated herein by reference).
4.6	Form of Certificate of 7.20% Junior Subordinated Deferrable Interest Debenture of BancFirst Corporation (included in Section 2.2 and Section 2.3 of Exhibit 4.5).

Exhibit Number	Exhibit
4.7	Form of Guarantee of BancFirst Corporation relating to the 7.20% Cumulative Trust Preferred Securities of BFC Capital Trust II (filed as Exhibit 4.7 to the Company's registration statement on Form S-3, File No. 333-112488, and incorporated herein by reference).
10.1	Eighth Amended and Restated BancFirst Corporation Stock Option Plan (filed as Exhibit 10.1 to the Company's Quarter Report on Form 10-Q for the Quarter Ended September 30, 2006 and incorporated herein by reference).
10.2	BancFirst Corporation Employee Stock Ownership Plan and Trust Agreement (filed as Exhibit 10.2 to the Company's Quarter Report on Form 10-Q for the Quarter Ended March 31, 2008 and incorporated herein by reference).
10.3	BancFirst Corporation Thrift Plan (filed as Exhibit 10.3 to the Company's Quarter Report on Form 10-Q for the Quarter Ended March 31, 2008 and incorporated herein by reference).
10.4	1988 Incentive Stock Option Plan of Security Corporation as assumed by BancFirst Corporation (filed as Exhibit 4.1 to the Company's Registration Statement on Form S-8, File No. 333-65129 and incorporated herein by reference).
10.5	1993 Incentive Stock Option Plan of Security Corporation as assumed by BancFirst Corporation (filed as Exhibit 4.2 to the Company's Registration Statement on Form S-8, File No. 333-65129 and incorporated herein by reference).
10.6	1995 Non-Employee Director Stock Plan of AmQuest Financial Corp. as assumed by BancFirst Corporation (filed as Exhibit 4.3 to the Company's Registration Statement on Form S-8, File No. 333-65129 and incorporated herein by reference).
10.7	Amended and Restated BancFirst Corporation Non-Employee Directors' Stock Option Plan (filed as Exhibit 10.6 to the Company's Quarter Report on Form 10-Q for the Quarter Ended June 30, 2006 and incorporated herein by reference).
10.8	Amended and Restated BancFirst Corporation Directors' Deferred Stock Compensation Plan (filed as Exhibit 10.7 to the Company's Quarter Report on Form 10-Q for the Quarter Ended June 30, 2006 and incorporated herein by reference).
31.1*	CEO's Certification pursuant to Rule 13a-14(a) or Rule 15d-14(a).
31.2*	CFO's Certification pursuant to Rule 13a-14(a) or Rule 15d-14(a).
32.1*	CEO's Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	CFO's Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1	Amended Stock Repurchase Program (filed as Exhibit 99.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007 and incorporated herein by reference).

\* Filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date November 7, 2008

**BANCFIRST CORPORATION**

(Registrant)

/s/ Joe T. Shockley, Jr.

(Signature)

Joe T. Shockley, Jr.

Executive Vice President

Chief Financial Officer