# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

FORM 10-Q
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period ended March 31, 2007
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For transition period from to

Commission File Number 0-51331

## BANKFINANCIAL CORPORATION

## (Exact Name of Registrant as Specified in Charter)

Maryland
(State or Other Jurisdiction
of Incorporation)

75-3199276
(I.R.S. Employer

Identification No.)

# (Address of Principal Executive Offices) (Zip Code) <br> Registrant $s$ telephone number, including area code: (800) 894-6900 

## Not Applicable

(Former name or former address, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ${ }^{\text {. }}$.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act. Yes ." No x.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer * Accelerated filer x Non-accelerated filer *

Indicate the number of shares outstanding of each of the Issuer $s$ classes of common stock as of the latest practicable date. 23,175,176 shares of Common Stock, par value $\$ 0.01$ per share, were issued and outstanding as of May 4, 2007

Table of Contents

## BANKFINANCIAL CORPORATION

Form 10-Q Quarterly Report
Table of Contents

## PART I

PageNumber
Item 1. Financial Statements ..... 3
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 16
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 29
Item 4. Controls and Procedures ..... 31
PART II
Item 1. Legal Proceedings ..... 32
Item 1A. Risk Factors ..... 32
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 32
Item 3. Defaults Upon Senior Securities ..... 33
Item 4. Submission of Matters to a Vote of Security Holders ..... 33
Item 5. Other Information ..... 33
Item $6 . \quad$ Exhibits ..... 33
Signatures ..... 34

Table of Contents

## PART I

## ITEM 1. FINANCIAL STATEMENTS

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

March 31, 2007 (Unaudited) and December 31, 2006
(In thousands, except share and per share data)

|  | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash and due from other financial institutions | \$ 35,357 | \$ | 38,286 |
| Interest-bearing deposits in other financial institutions | 30,947 |  | 29,051 |
| Cash and cash equivalents | 66,304 |  | 67,337 |
| Securities available-for-sale, at fair value | 106,884 |  | 117,853 |
| Loans held-for-sale | 143 |  | 298 |
| Loans receivable, net of allowance for loan losses: |  |  |  |
| March 31, 2007, \$11,122; and December 31, 2006, \$10,622 | 1,298,319 |  | 1,329,915 |
| Stock in Federal Home Loan Bank, at cost | 15,598 |  | 15,598 |
| Premises and equipment, net | 34,571 |  | 35,005 |
| Accrued interest receivable | 7,996 |  | 7,869 |
| Goodwill | 22,579 |  | 22,579 |
| Core deposit intangible | 9,171 |  | 9,648 |
| Other assets | 5,386 |  | 7,020 |
| Total assets | \$ 1,566,951 | \$ | 1,613,122 |

LIABILITIES AND STOCKHOLDERS EQUITY

| Liabilities |  |  |
| :---: | :---: | :---: |
| Deposits | 1,105,846 | 1,129,585 |
| Borrowings | 134,300 | 138,148 |
| Advance payments by borrowers taxes and insurance | 6,606 | 8,285 |
| Accrued interest payable and other liabilities | 10,612 | 11,089 |
| Total liabilities | 1,257,364 | 1,287,107 |
| Commitments and contingent liabilities |  |  |
| Stockholders' equity |  |  |
| Preferred Stock, \$0.01 par value, 25,000,000 shares authorized, none issued or outstanding |  |  |
| Common Stock, \$0.01 par value, shares authorized: 100,000,000; shares issued at March 31, 2007, 23,175,176 and at December 31, 2006, 24,304,950 | 232 | 243 |
| Additional paid-in capital | 209,642 | 227,741 |
| Retained earnings, substantially restricted | 113,091 | 113,128 |
| Unearned Employee Stock Ownership Plan shares | $(17,864)$ | $(18,105)$ |
| Accumulated other comprehensive income | 4,486 | 3,008 |
| Total stockholders' equity | 309,587 | 326,015 |

# Edgar Filing: BankFinancial CORP - Form 10-Q 

Total liabilities and stockholders equity
\$ 1,566,951
\$ 1,613,122

See accompanying notes to consolidated financial statements.

## Table of Contents

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME

Three months ended March 31, 2007 and 2006
(In thousands, except per share data) - (Unaudited)

## Three months ended

|  | March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Interest and dividend income: |  |  |  |  |
| Loans, including fees | \$ | 21,740 | \$ | 19,581 |
| Securities |  | 1,525 |  | 2,497 |
| Other |  | 528 |  | 214 |
| Total interest income |  | 23,793 |  | 22,292 |
| Interest expense: |  |  |  |  |
| Deposits |  | 8,277 |  | 6,271 |
| Borrowings |  | 1,488 |  | 2,209 |
| Total interest expense |  | 9,765 |  | 8,480 |
| Net interest income |  | 14,028 |  | 13,812 |
| Provision for loan losses |  | 581 |  | 196 |
| Net interest income after provision for loan losses |  | 13,447 |  | 13,616 |
| Noninterest income: |  |  |  |  |
| Deposit service charges and fees |  | 835 |  | 917 |
| Other fee income |  | 461 |  | 461 |
| Insurance commissions and annuities income |  | 244 |  | 228 |
| Gain on sale of loans, net |  | 48 |  | 37 |
| Gain on disposition of premises and equipment |  | 6 |  | 393 |
| Loan servicing fees |  | 211 |  | 244 |
| Amortization and impairment of servicing assets |  | (95) |  | (61) |
| Operations of real estate owned |  |  |  | (5) |
| Other |  | 332 |  | 517 |
| Total noninterest income |  | 2,042 |  | 2,731 |
| Noninterest expense: |  |  |  |  |
| Compensation and benefits |  | 8,437 |  | 7,673 |
| Office occupancy and equipment |  | 1,507 |  | 1,316 |
| Advertising and public relations |  | 228 |  | 165 |
| Data processing |  | 749 |  | 788 |
| Supplies, telephone, and postage |  | 568 |  | 507 |
| Amortization of intangibles |  | 477 |  | 393 |
| Other |  | 1,156 |  | 786 |
| Total noninterest expense |  | 13,122 |  | 11,628 |
| Income before income taxes |  | 2,367 |  | 4,719 |
| Income tax expense |  | 716 |  | 1,579 |

# Edgar Filing: BankFinancial CORP - Form 10-Q 

| Net income | $\$$ | 1,651 | $\$$ |
| :--- | :---: | :---: | :---: |
| Basic earnings per common share | $\$, 140$ |  |  |
| Diluted earnings per common share | 0.08 | $\$$ | 0.14 |
|  | $\$$ | 0.08 | $\$$ |
| Weighted average common shares outstanding | 0.14 |  |  |
| Diluted weighted average common shares outstanding | $21,483,931$ | $22,570,116$ |  |
| See accompanying notes to consolidated financial statements. | $21,537,542$ | $22,570,116$ |  |

Table of Contents

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY AND

## COMPREHENSIVE INCOME

Three months ended March 31, 2007 and 2006
(In thousands, except share and per share data) - (Unaudited)

|  | $\begin{gathered} \text { Common } \\ \text { Stock } \end{gathered}$ |  | AdditionalPaid-inCapital$\$ 240,235$ | Retained <br> Earnings <br> \$ 107,528 | Unearned <br> Employee Stock Ownership Plan Shares |  | Accumulated Other Comprehensive Income <br> (Loss) |  | $\begin{gathered} \text { Total } \\ \$ 328,777 \end{gathered}$ | Comprehensive Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2005 | \$ | 245 |  |  | \$ | $(19,084)$ | \$ | (147) |  |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 3,140 |  |  |  |  | 3,140 | \$ | 3,140 |
| Change in other comprehensive income (loss), net of tax effects |  |  |  |  |  |  |  | 2,294 | 2,294 |  | 2,294 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  | \$ | 5,434 |
| Cash dividends declared on common stock ( $\$ 0.06$ per share) |  |  |  | $(1,468)$ |  |  |  |  | $(1,468)$ |  |  |
| ESOP shares earned |  |  | 144 |  |  | 241 |  |  | 385 |  |  |
| Balance at March 31, 2006 | \$ | 245 | \$ 240,379 | \$ 109,200 | \$ | $(18,843)$ | \$ | 2,147 | \$ 333,128 |  |  |
| Balance at December 31, 2006 | \$ | 243 | \$ 227,741 | \$ 113,128 | \$ | $(18,105)$ | \$ | 3,008 | \$ 326,015 |  |  |
| Net income |  |  |  | 1,651 |  |  |  |  | 1,651 | \$ | 1,651 |
| Change in other comprehensive Income (loss), net of tax effects |  |  |  |  |  |  |  | 1,478 | 1,478 |  | 1,478 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  | \$ | 3,129 |


| Purchase and retirement of common stock ( $1,131,974$ shares) |  | (11) | $(19,250)$ |  |  |  |  |  | $(19,261)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonvested stock awards: |  |  |  |  |  |  |  |  |  |
| Stock-based compensation expense |  |  | 1,000 |  |  |  |  |  | 1,000 |
| Cash dividends declared on common stock ( $\$ 0.07$ per share) |  |  |  | $(1,688)$ |  |  |  |  | $(1,688)$ |
| ESOP shares earned |  |  | 151 |  |  | 241 |  |  | 392 |
| Balance at March 31, 2007 | \$ | 232 | \$ 209,642 | \$ 113,091 | \$ | $(17,864)$ | \$ | 4,486 | \$ 309,587 |

See accompanying notes to consolidated financial statements.

## Table of Contents

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Three months ended March 31, 2007 and 2006<br>(In thousands) - (Unaudited)



## Table of Contents

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOW

Three months ended March 31, 2007 and 2006
(In thousands) - (Unaudited)
$\left.\begin{array}{l|c} & \begin{array}{c}\text { Three months ended } \\ \text { March 31, } \\ \mathbf{2 0 0 6}\end{array} \\ \text { Cash flows from financing activities } & \mathbf{2 0 0 7}\end{array}\right)$

Table of Contents

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
(unaudited)

## Note 1 Basis of Presentation.

BankFinancial Corporation, a Maryland corporation headquartered in Burr Ridge, Illinois, (the Company ) became the owner of all of the issued and outstanding capital stock of BankFinancial, F.S.B. (the Bank ) on June 23, 2005, when the Company consummated a plan of conversion and reorganization that the Bank and its predecessor holding companies, BankFinancial MHC, Inc. ( BankFinancial MHC ) and BankFinancial Corporation, a federal corporation, adopted on August 25, 2004. BankFinancial Corporation, the Maryland corporation, was organized in 2004 to facilitate the mutual-to-stock conversion and to become the holding company for the Bank upon its completion.

As part of the mutual-to-stock conversion, BankFinancial Corporation, the Maryland corporation, sold 24,466,250 shares of common stock in a subscription offering for $\$ 10.00$ per share. The separate corporate existences of BankFinancial MHC and BankFinancial Corporation, the federal corporation, ceased upon the completion of the mutual-to-stock conversion. For a further discussion of the mutual-to-stock conversion, see our Prospectus as filed on April 29, 2005 with the Securities and Exchange Commission pursuant to Rule 424(b)(3) of the Rules and Regulations of the Securities Act of 1933 (File Number 333-119217).

As used in this Quarterly Report on Form 10-Q, the words Company, we and our are intended to refer to BankFinancial Corporation, the Maryland corporation, and the above subsidiary, with respect to matters and time periods occurring thereafter, including the information presented for the three-month period ended March 31, 2007.

The interim unaudited consolidated financial statements reflect all normal and recurring adjustments that are, in the opinion of management, considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. All significant intercompany accounts and transactions have been eliminated. The results of operations for the three-month period ended March 31, 2007, are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2007.

Certain information and note disclosures normally included in financial statements and prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission.

To prepare financial statements in conformity with U.S. generally accepted accounting principles, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, mortgage loan servicing rights, impairment of securities and the fair value of investment securities and financial instruments are particularly subject to change.

Certain reclassifications have been made in the prior period sfinancial statements to conform with the current period spresentation.

These unaudited consolidated financial statements should be read in conjunction with the Company s Annual Report on Form 10-K for the year ended December 31, 2006, and all amendments thereto, as filed with the Securities and Exchange Commission.

## Table of Contents

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
(unaudited)

## Note 2 Earnings per share

Amounts reported in earnings per share reflect earnings available to common stockholders for the period divided by the weighted average number of shares of common stock outstanding during the period, exclusive of unearned ESOP shares and unvested restricted stock shares. Stock options and restricted stock are regarded as potential common stock and are considered in the diluted earnings per share calculations to the extent that they would have a dilutive effect if converted to common stock computed using the treasury stock method.

|  | Three months ended March 31, |  |  |
| :--- | :---: | :---: | :---: |
| Net income | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |  |
|  | $\mathbf{1 , 6 5 1}$ | $\$, 140$ |  |
| Average common shares outstanding | $23,924,011$ | $24,466,250$ |  |
| Less: Unearned ESOP shares | $(1,802,198)$ | $(1,896,134)$ |  |
| Unvested restricted stock shares | $(637,882)$ |  |  |
| Weighted average common shares outstanding | $21,483,931$ | $22,570,116$ |  |
| Basic earnings per common share | $\$$ | 0.08 | $\$$ |

Three months ended

|  | March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Net income | \$ | 1,651 | \$ | 3,140 |
| Weighted average common shares outstanding |  | 33,931 |  | 70,166 |
| Net effect of dilutive stock options and unvested restricted stock |  | 53,611 |  |  |
| Weighted average dilutive common shares Outstanding | 21,537,542 |  | 22,570,116 |  |
| Dilutive earnings per common share | \$ | 0.08 | \$ | 0.14 |
| Number of anti-dilutive stock options excluded from the diluted earnings per share calculation | 1,301,000 |  |  |  |
| Weighted average exercise price of anti-dilutive option shares | \$ | 17.63 | N.A.N.A. |  |

N.A. not applicable

## Table of Contents

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
(unaudited)

## Note 3 Securities

The fair value of securities available-for-sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income are as follows:

|  | Fair Value |  | Gross <br> Unrealized <br> Gains |  | Gross Unrealized Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2007 |  |  |  |  |  |  |
| Municipal | \$ | 2,703 | \$ | 44 | \$ | (1) |
| Mortgage-backed securities |  | 18,858 |  | 129 |  | (57) |
| Collateralized mortgage obligations |  | 5,167 |  | 31 |  | (8) |
| SBA-guaranteed loan participation certificates |  | 615 |  | 1 |  | (6) |
| Corporate bonds and other securities |  | 33,949 |  | 1 |  | (5) |
| Equity securities |  | 45,592 |  | 7,317 |  |  |
|  | \$ | 106,884 | \$ | 7,523 | \$ | (77) |
| December 31, 2006 |  |  |  |  |  |  |
| Municipal | \$ | 2,711 | \$ | 52 | \$ | (1) |
| Mortgage-backed securities |  | 19,803 |  | 161 |  | (69) |
| Collateralized mortgage obligations |  | 5,881 |  | 41 |  | (1) |
| SBA-guaranteed loan participation certificates |  | 623 |  | 1 |  | (6) |
| Corporate bonds and other securities |  | 45,723 |  |  |  | (23) |
| Equity securities |  | 43,112 |  | 4,837 |  |  |
|  | \$ | 117,853 | \$ | 5,092 | \$ | (100) |

At March 31, 2007, our debt securities consisted of mortgage-backed pass-through securities issued or sponsored by Fannie Mae, Freddie Mac or Ginnie Mae, collateralized mortgage obligations and real estate mortgage investment conduits guaranteed by Fannie Mae, Freddie Mac or Ginnie Mae, SBA guaranteed loan participation certificates, corporate and municipal securities. Our equity securities consisted entirely of shares of two floating rate and one fixed rate preferred stocks issued by a government-sponsored entity, Freddie Mac. All of our investment securities reflected in the preceding table were classified as available-for-sale at March 31, 2007.

Interest income on securities is recognized under the interest method, and includes amortization of purchase premium and discount. Gains and losses on sales of securities are based on the amortized cost of the securities sold.

Securities with significant declines in fair value are evaluated on a quarterly basis to determine whether they should be considered other-than-temporarily impaired under Securities and Exchange Commission Staff Accounting Bulletin No. 59, which provides that if a marketable security is in an unrealized loss position, whether due to general market conditions or industry or issuer specific factors, the holder must assess whether the impairment is other-than-temporary. The Company evaluated the securities in our investment portfolio at March 31, 2007 and December 31, 2006, and concluded that the declines were either not significant or were primarily attributable to increases in interest rates rather than credit quality or other issuer-specific factors. Since the Company had the ability and intent at March 31, 2007, to hold these investments until a recovery occurred or the securities matured, and the carrying cost of any of these securities with any significant declines in

## Edgar Filing: BankFinancial CORP - Form 10-Q

value was expected to recover as market interest rates change, the Company did not consider the declines in fair value to be other-than-temporary impairments. No unrealized losses existed at March 31, 2007 and December 31, 2006 with respect to our marketable equity securities, including our Freddie Mac floating rate preferred stocks.

## Table of Contents

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
(unaudited)

## Note 4 Loans Receivable

Loans originated are identified as either held for sale or held for investment and are accounted for accordingly upon their origination. Loans that are classified as held for sale are recorded at the lower of their aggregate cost or market value. The Company sells a portion of its mortgage loan production in the secondary market. The Company obtains sales commitments on certain of these loans immediately prior to making the origination commitment. Net unrealized losses are recognized by charges to income. Mortgage loans held for sale are generally sold with servicing rights retained. The carrying value of mortgage loans sold is reduced by the cost allocated to the servicing rights. Gains and losses on sales of mortgage loans are based on the difference between the selling price and the carrying value of the loan sold.

Premiums and discounts associated with loans purchased are amortized over the expected life of the loan using the level-yield method.
Interest income is reported on the interest method and includes amortization of net deferred loan fees and costs over the contractual loan term, adjusted for prepayments. Interest income is discontinued at the time the loan is 90 days delinquent unless the loan is well-secured and in process of collection. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual status or charged off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not received for loans on nonaccrual status is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loans receivable are as follows:

|  | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: |
| One- to four-family residential real estate loans | \$ 391,759 | \$ 397,545 |
| Multi-family mortgage loans | 299,566 | 297,131 |
| Nonresidential real estate loans | 314,275 | 320,729 |
| Construction and land loans | 68,742 | 85,222 |
| Commercial loans | 90,103 | 89,346 |
| Commercial leases | 134,327 | 139,164 |
| Consumer loans | 3,361 | 3,869 |
| Other loans (including municipal) | 4,752 | 4,959 |
| Total loans | 1,306,885 | 1,337,965 |
| Loans in process | 154 | 148 |
| Net deferred loan origination costs | 2,402 | 2,424 |
| Allowance for loan losses | $(11,122)$ | $(10,622)$ |
| Loans, net | \$ 1,298,319 | \$ 1,329,915 |

## Table of Contents

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
(unaudited)

## Note 4 Loans Receivable (Continued)

Activity in the allowance for loan losses is as follows:

|  | Three months ended <br> March 31, |  |
| :--- | :---: | :---: |
|  | $\mathbf{2 0 0 6}$ |  |
| Beginning balance | $\$ 10,622$ | $\$ 11,514$ |
| Provision for loan losses | 581 | 196 |
| Loans charged off | $(97)$ |  |
| Recoveries | 16 |  |
| Ending balance | $\$ 11,122$ | $\$ 11,708$ |

Impaired loans are as follows:

|  | March 31, <br> $\mathbf{2 0 0 7}$ | December 31, <br> $\mathbf{2 0 0 6}$ |
| :--- | :---: | :---: |
| Loans with allocated allowance for loan losses | $\$ 4,681$ | $\$$ |
| Loans with no allocated allowance for loan losses | 15,485 |  |
|  |  |  |

Nonperforming loans are as follows:
$\left.\begin{array}{lccc} & \text { March 31, } & \text { December 31, } \\ \text { Nonaccrual loans } & \mathbf{2 0 0 7} & \mathbf{2 0 0 6}\end{array}\right)$

## Edgar Filing: BankFinancial CORP - Form 10-Q

Nonperforming loans and impaired loans are defined differently. Some loans may be included in both categories, and some may only be included in one category. Nonperforming loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

As of March 31, 2007, the Company has approximately $\$ 15.5$ million of one- to four-family residential mortgages and $\$ 4.3$ million of commercial real estate loans being serviced by a loan servicing company that filed a Chapter 11 bankruptcy petition in late December, 2006. The Bankruptcy Court appointed a Trustee on January 22, 2007, and the case was converted to a Chapter 7 bankruptcy proceeding on March 2, 2007. The Bank terminated its loan servicing arrangements with the debtor effective March 2, 2007, and thereafter transferred the servicing of these loans to a substitute loan servicing company. The Trustee has completed an accounting of all funds and loan documents in the Trustee's possession and has filed a motion with the Bankruptcy Court proposing to distribute all

Table of Contents

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
(unaudited)

Note 4 Loans Receivable (Continued)
loan payments that the Trustee collected following his appointment on January 22, 2007 to the owners of the loans, including loan payments aggregating $\$ 824,559$ that the Trustee collected between the date of his appointment and March 2, 2007, on loans owned by the Bank. The Trustee has also filed a motion requesting the Bankruptcy Court to authorize and direct the debtor s former loan subservicers to remit loan payments that they collected to the respective owners of the loans. The Trustee has reported to the Bankruptcy Court that the loan servicing trust accounts utilized by the debtor prior to January 22,2007 , are substantially out of balance and are insufficient to pay all of the debtor s obligations to its former loan servicing clients, including $\$ 633,000$ that the debtor collected prior to January 22, 2007, on loans owned by the Bank. The Bank made a specific reserve allocation to its allowance for loan and leases for $\$ 428,000$ on uncollected principal, $\$ 104,000$ for uncollected interest and $\$ 101,000$ for uncollected escrow funds. At March 31, 2007 there were $\$ 1.6$ million of these loans classified as nonperforming, compared to $\$ 507,000$ at December 31, 2006. The $\$ 1.6$ million includes $\$ 1.1$ million in principal payments that were made to the debtor or the Trustee prior to the date that the Company terminated its loan servicing arrangements with the Trustee. The Trustee is proposing a partial distribution of the principal payments due. The Bankruptcy Court has not yet ruled on the Trustee s motion and one or more creditors may oppose it, leaving the outcome uncertain.

The allowance for loan losses is a valuation allowance for probable incurred credit losses inherent in the loan portfolio. In determining the level of the allowance for loan losses, management considers past and current loss experience, evaluations of collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower $s$ ability to repay a loan, the levels of nonperforming and other classified loans, and other relevant factors. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates as more information becomes available, or as later events occur or circumstances change. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired or loans otherwise classified as substandard or doubtful. The general component covers nonclassified loans and is based on historical loss experience adjusted for current factors.

A loan is impaired when full payment under the loan terms is not expected. Commercial and commercial real estate loans are individually evaluated for impairment. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

## Note 5 Deposits

Deposits are as follows:

|  | March 31, | December 31, <br> 3007 |
| :--- | :---: | ---: |
| Non-interest-bearing demand | $\$ 122,422$ | $\$$ |
| 2006 | 134,097 |  |
| Interest-bearing NOW | 277,683 | 274,391 |
| Money market accounts | 258,400 | 260,796 |
| Savings | 114,793 | 114,851 |
| Certificates of deposit | 332,548 | 345,450 |

## Edgar Filing: BankFinancial CORP - Form 10-Q

Certificates of deposit at March 31, 2007 include brokered deposits of $\$ 6.4$ million, including $\$ 2.5$ million of brokered internet certificates of deposit, and at December 31, 2006 include $\$ 10.4$ million including $\$ 4.2$ million of brokered internet certificates of deposit.

## Table of Contents

# BANKFINANCIAL CORPORATION <br> <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

 <br> <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS}
(Table amounts in thousands, except share and per share data)
(unaudited)

## Note 5 Deposits (Continued)

Interest expense on deposit accounts is summarized as follows for the periods indicated:

Three months ended

|  | March 31, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| Interest-bearing NOW | $\$ 1,516$ | $\$ \quad 731$ |
| Money market accounts | 2,756 | 2,209 |
| Savings | 221 | 255 |
| Certificates of deposit | 3,784 | 3,076 |
|  | $\$ 8,277$ | $\$ 6,271$ |

## Note 6 Other Comprehensive Income

Other comprehensive income components were as follows:

|  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |
| Net income | \$ 1,651 |  | 3,140 |
| Other comprehensive income: |  |  |  |
| Unrealized holding gains on securities available for-sale | 2,454 |  | 3,808 |
| Tax effect | (976) |  | $(1,514)$ |
| Unrealized holding gains on securities available for-sale, net of tax effect | 1,478 |  | 2,294 |
| Total comprehensive income | \$ 3,129 |  | 5,434 |

Table of Contents

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)
(unaudited)

## Note 7 New Accounting Standards

In September 2006, the FASB issued FASB Statement No. 157, Fair Value Measurements, to provide guidance on how to measure fair value, which would apply broadly to financial and non-financial assets and liabilities that are measured at fair value under other authoritative accounting pronouncements. The statement defines fair value, provides a hierarchy that prioritizes inputs that should be used in valuation techniques used to measure fair value, and expands current disclosures about the use of fair value to measure assets and liabilities. The disclosures focus on the methods used for the measurements and their effect on earnings and would apply whether the assets were measured at fair value in all periods, such as trading securities, or in only some periods, such as for impaired assets. A transition adjustment would be recognized as a cumulative-effect adjustment to beginning retained earnings for the fiscal year in which statement is initially adopted. This adjustment is measured as the difference between the carrying amounts and the fair values of those financial instruments at the date of adoption. The statement is effective January 1, 2008 for calendar-year companies and interim periods within those fiscal years. The Company will adopt the statement on January 1, 2008. The fair value disclosures required by this statement will be effective for the first interim period in which the statement is adopted. The Company is currently evaluating the impact of the statement on its financial position, results of operations, and liquidity.

The Company adopted FASB Interpretation 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ), as of January 1, 2007. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The adoption had no material effect on the Company s financial statements.

The Company and its subsidiary are subject to U.S. federal income tax as well as income tax of the State of Illinois. The Company is no longer subject to examination by these taxing authorities for years before 2003. The Company does not expect the total amount of unrecognized tax benefits to significantly increase in the next twelve months.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense. At March 31, 2007, the Company had recorded a cumulative accrual of $\$ 47,700$ pursuant to FIN 48 for potential interest and penalties.

## Table of Contents

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Cautionary Statement Regarding Forward-Looking Information 

## Forward Looking Statements

This Quarterly Report on Form 10-Q, including this Item 2, contains, and other periodic reports and press releases of BankFinancial Corporation may contain, forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, that involve significant risks and uncertainties. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of invoking these safe harbor provisions. These forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words believe, expect, intend, anticipate, estimate, project, plan, or similar expres ability to predict results or the actual effect of future plans or strategies is inherently uncertain and actual results may differ from those predicted. We undertake no obligation to update these forward-looking statements in the future. Factors that could have a material adverse effect on operations and could affect management $s$ outlook or our future prospects include, but are not limited to: higher than expected overhead, infrastructure and compliance costs, changes in market interest rates, a flattening or inversion of the yield curve, less than anticipated balance sheet growth, lack of demand for loan products, unanticipated changes in secondary mortgage market conditions, deposit flows, pricing, underwriting and other forms of competition, adverse federal or state legislative or regulatory developments, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and Federal Reserve Board, deteriorating economic conditions that could result in increased delinquencies in our loan portfolio, the quality or composition of our loan or investment portfolios, demand for financial services and multi-family, commercial and residential real estate loans in our market area, the possible short-term dilutive effect of potential acquisitions or de novo branches, if any, changes in accounting principles, policies and guidelines, and future adverse developments concerning Freddie Mac or the Federal Home Loan Bank of Chicago. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. We do not undertake any obligation to update any forward-looking statement to reflect circumstances and events that occur after the date on which the forward-looking statement was made.

## Critical Accounting Policies

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. We believe that the critical accounting policies upon which our financial condition and results of operation depend, and which involve the most complex subjective decisions or assessments, are included in the discussion entitled Critical Accounting Policies in Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations, in the Company s Annual Report on Form 10-K, and all amendments thereto, as filed with the Securities and Exchange Commission. There are no material changes to the risk factors disclosed in the Annual Report on Form 10-K filed for the fiscal year ended December 31, 2006.

## Overview

This Overview focuses on the first quarter of 2007 and changes from the prior quarter. Comparisons to the first quarter of 2006 are discussed in subsequent sections of this Management s Discussion and Analysis. Business conditions were consistent with our expectations for the first quarter of 2007. Demand for all types of loans was muted, though there were signs of increasing activity towards the end of the quarter for refinances of residential loans and multi-family loans. Repayments on construction loans (primarily due to project sales activity) significantly outpaced new construction loan originations and draws on existing construction loans. We expect demand for construction loans to continue at a materially reduced pace, and accordingly, do not expect the Company s construction loan portfolio to return to its recent average balance levels given current market conditions. Originations of commercial leases are traditionally lowest at the beginning of each year, and consequently, principal

## Table of Contents

amortizations of our commercial lease portfolio exceeded lease originations during the quarter.

Our asset quality improved during the quarter and we continue to vigorously pursue resolutions of classified assets, particularly in the health care portfolio. Overall portfolio quality trends remained relatively constant. National and local economic risk factors increased slightly during the quarter as measured by our SFAS No. 5 loan loss reserve model; however, we noted that effective occupancies in the multi-family real estate market are stable to increasing and it is thus possible that future increases to effective rents will offset the substantial recent expense increases (primarily real estate taxes and utilities) experienced by some multi-family property investors. Due to the lower levels of overall loan activity in the market, particularly for commercial real estate loans, pressures on underwriting standards continued to intensify, but we believe adherence to our historical loan underwriting standards remains appropriate.

The $\$ 581,000$ increase in our provision for losses on loans and leases was due primarily to a $\$ 428,000$ reserve established in connection with the bankruptcy filing by a loan servicing company servicing a portfolio of purchased residential and commercial real estate loans. Excluding this reserve, the Company s required loan loss reserves increased slightly due to the increase in national and local economic risk factors and the impact of these increased risks on our SFAS No. 5 loan loss reserve model.

Competition for deposits stabilized to some extent during the quarter. Deposit balances declined during the quarter consistent with expected seasonal activity, though we noted that the deposit balances maintained by our title insurance operations declined by $\$ 2.1$ million, reflecting the lower overall levels of residential mortgage activity in the market.

Though our net interest margin and net interest spread exhibited stable to positive behavior during the past quarter, we believe that narrowing commercial credit spreads, coupled with future deposit migration risk, make it likely that the Company will experience some compression in these vital measurements. The principal drivers of any such compression will be the steadily intensifying pressures on pricing for high-quality organic loan growth, reductions in the risk profile of the loan portfolio due to lower construction loan balances and actions needed to retain valuable commercial credit customers and deposit customers. We also noted that the cumulative effects of the Company s share repurchase program on the overall level of net interest income will require the Company to further intensify its efforts to increase non-interest bearing deposits.

Non-interest income declined during the quarter consistent with our expectations, reflecting lower activity in deposit-related fees, title insurance sales and Wealth Management operations. Some of this decline appears to be seasonal in nature, but changes in the residential mortgage loan market and expectations concerning interest rates will be among the principal factors affecting title insurance and Wealth Management revenues in future quarters. Future product development activities have the potential to gradually improve deposit-related fee income during the remainder of the year.

Non-interest expense remained well contained. We continue to reduce expenses and staffing levels consistent with the results of our functional reviews, which we expect to complete by the end of the next quarter. We expect expenses for marketing (especially retail deposits and small business customers), commercial business development personnel and audit/compliance functions to increase during the year as we respond to market conditions and changes in applicable laws and regulations.

On February 1, 2007, our Board of Directors declared a quarterly cash dividend of $\$ 0.07$ per share. The dividend was paid on March 2, 2007 to stockholders of record at the close of business on February 14, 2007.

## Table of Contents

## Selected Financial Data

The following tables summarize the major components of the changes in our balance sheet at March 31, 2007 and December 31, 2006, and in our income statement for the three-month periods ended March 31, 2007 and March 31, 2006.

|  | March 31, <br> $\mathbf{2 0 0 7}$ <br> (Dollars in thousands) | December 31, <br> $\mathbf{2 0 0 6}$ | Percent <br> Change |  |
| :--- | :---: | :---: | :---: | :---: |
| Selected Financial Condition Data: | $\$ 1,566,951$ | $\$ 1,613,122$ | $(2.9) \%$ |  |
| Total assets | $1,298,319$ | $1,329,915$ | $(2.4)$ |  |
| Loans receivable, net | $1,105,846$ | $1,129,585$ | $(2.1)$ |  |
| Deposits | 134,300 | 138,148 | $(2.8)$ |  |
| Borrowings | 309,587 | 326,015 | $(5.0)$ |  |
| Stockholders | equity |  |  |  |


|  | Three months ended <br> March 31, <br> $\mathbf{2 0 0 7}$ <br> (Dollars in thousands) |  | Percent <br> Change |
| :--- | ---: | ---: | ---: |
| Selected Operating Data: | $\$ 23,793$ | $\$ 22,292$ | $6.7 \%$ |
| Interest income | 9,765 | 8,480 | 15.2 |
| Interest expense | 14,028 | 13,812 | 1.6 |
| Net interest income | 581 | 196 | N.M. |
| Provision for loan losses | 13,447 | 13,616 | $(1.2)$ |
| Net interest income after provision for loan losses | 2,042 | 2,731 | $(25.2)$ |
| Noninterest income | 13,122 | 11,628 | 12.9 |
| Noninterest expense | 2,367 | 4,719 | $(49.8)$ |
|  | 716 | 1,579 | $(54.7)$ |
| Income before income taxes | $\$ 1,651$ | $\$ 3,140$ | $(47.4) \%$ |
| Provision for income taxes |  |  |  |
| Net income |  |  |  |

N.M. not meaningful

|  | Three months <br> ended March 31, <br> $\mathbf{2 0 0 6}$ |
| :--- | :---: |
| Selected Financial Ratios and Other Data: |  |
| Performance Ratios: | $0.42 \%$ |
| Return on assets (ratio of net income to average total assets) (1) | $0.78 \%$ |
| Return on equity (ratio of net income to average equity) (1) | 3.82 |
| Net interest rate spread (1) (2) | 2.98 |
| Net interest margin (1) (3) | 3.84 |
| Average equity to average assets | 2.92 |
| Efficiency ratio (4) | 2.56 |
| Noninterest expense to average total assets (1) | 20.65 |
| Average interest-earning assets to average interest-bearing liabilities | 3.66 |

Edgar Filing: BankFinancial CORP - Form 10-Q

## Footnotes for tables on following page

## Table of Contents

## Selected Financial Data (Continued)

(Footnotes for tables on previous page)
(1) Ratios are annualized.
(2) The net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities for the period.
(3) The net interest margin represents net interest income divided by average total interest-earning assets for the period.
(4) The efficiency ratio represents noninterest expense divided by the sum of net interest income and noninterest income.

|  | $\begin{gathered} \text { At March 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { At December 31, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: |
| Selected Financial Ratios and Other Data: |  |  |
| Asset Quality Ratios: |  |  |
| Nonperforming assets to total assets | 0.56\% | 0.57\% |
| Nonperforming loans to total loans | 0.67 | 0.69 |
| Allowance for loan losses to nonperforming loans | 126.98 | 115.13 |
| Allowance for loan losses to total loans | 0.85 | 0.79 |
| Capital Ratios: |  |  |
| Equity to total assets at end of period | 19.76 | 20.21 |
| Tier 1 leverage ratio (Bank only) | 15.51 | 15.05 |
| Other Data: |  |  |
| Number of full service offices | 18 | 18 |
| Employees (full-time equivalent basis) | 425 | 438 |

## Table of Contents

## Comparison of Financial Condition at March 31, 2007 and December 31, 2006

Total assets decreased $\$ 46.2$ million, or $2.9 \%$, to $\$ 1.567$ billion at March 31, 2007, from $\$ 1.613$ billion at December 31, 2006, due primarily to the combined effect of a $\$ 31.6$ million net decrease in loans, the maturity of investment securities, and cash expenditures to fund stock repurchases and dividends.

Net loans receivable decreased by $\$ 31.6$ million, or $2.4 \%$, to $\$ 1.298$ billion at March 31, 2007, from $\$ 1.330$ billion at December 31, 2006, primarily due to construction loan repayments resulting from project sales activities. Construction and land loans decreased $\$ 16.5$ million, or $19.3 \%$, affected in part by a decreased emphasis on originating new loans in this loan category. We received pay downs of $\$ 27.9$ million on construction and land loans during the current year quarter, compared to $\$ 12.2$ million during the same period in 2006. Non-residential real estate loans decreased $\$ 6.5$ million, or $2.0 \%$. One- to four-family residential mortgage loans decreased by $\$ 5.8$ million, or $1.5 \%$, with the impact of rising interest rates lessening the demand for one- to four-family residential mortgage loans. We continue to concentrate our efforts to originate new loans in targeted loan categories. Multi-family mortgage loans increased $\$ 2.4$ million, or $0.8 \%$ and commercial loans increased $\$ 757,000$, or $0.9 \%$. Commercial leases decreased $\$ 4.8$ million, or $3.5 \%$, but commercial lease originations are traditionally lowest at the beginning of each year.

Net securities available for sale decreased by $\$ 11.0$ million, or $9.3 \%$, to $\$ 106.9$ million at March 31, 2007, from $\$ 117.9$ million at December 31, 2006, primarily due to the maturity of a $\$ 12$ million federal agency discount note. We continue to evaluate the securities available for sale portfolio for opportunities to improve yields and reduce liquidity volatility.

Cash and cash equivalents decreased $\$ 1.0$ million to $\$ 66.3$ million at March 31, 2007, from $\$ 67.3$ million at December 31, 2006.

Other assets decreased by $\$ 1.6$ million, or $23.3 \%$, to $\$ 5.4$ million at March 31, 2007, from $\$ 7.0$ million at December 31, 2006. The decrease in other assets was primarily due to a $\$ 927,000$ decrease in deferred tax assets that related in part to an increase in the fair value of our investment portfolio during the three months ended March 31, 2007.

Deposits decreased $\$ 23.7$ million, or $2.1 \%$, to $\$ 1.106$ billion at March 31, 2007, from $\$ 1.230$ billion at December 31, 2006. Total core deposits (savings, money market, noninterest bearing demand and NOW accounts) increased slightly as a percentage of total deposits, representing $69.9 \%$ of total deposits at March 31, 2007, compared to $69.4 \%$ of total deposits at December 31, 2006.

Consistent with our planning, we repaid borrowings in the first quarter of 2007. Borrowings decreased $\$ 3.8$ million, or $2.8 \%$, to $\$ 134.3$ million at March 31, 2007, from $\$ 138.1$ million at December 31, 2006.

Total stockholders equity decreased $\$ 16.4$ million to $\$ 309.6$ million at March 31, 2007, compared to $\$ 326.0$ million at December 31, 2006. Retained earnings decreased $\$ 37,000$ due to our declaration of $\$ 1.688$ million in cash dividends in February of 2007, which was partially offset by net income of $\$ 1.651$ million for the first quarter of 2007. Total stockholders equity at March 31, 2007, reflected an unrealized gain on securities available for sale of $\$ 4.5$ million, net of tax, compared to $\$ 3.0$ million, net of tax, at December 31, 2006. We repurchased and retired $1,131,974$ shares of common stock at an aggregate cost of $\$ 19.3$ million during the first quarter of 2007. The unallocated shares of common stock that are owned by our Employee Stock Ownership Plan (ESOP) were reflected as an $\$ 17.9$ million reduction to stockholders equity at March 31, 2007, compared to an $\$ 18.1$ million reduction to equity at December 31, 2006.

## Comparison of Operating Results for the Three Months Ended March 31, 2007 and 2006

Net Income. We had net income of $\$ 1.7$ million for the three months ended March 31, 2007, compared to net income of $\$ 3.1$ million for the three months ended March 31, 2006. Our operating results for the first quarter of

## Table of Contents

2007 reflected $\$ 1.4$ million in expenses for equity-based compensation and benefits, compared to $\$ 385,000$ for the first quarter of 2006, relating to the ESOP that we established in connection with our mutual-to-stock conversion in June of 2005 and awards granted under the 2006 Equity Incentive Plan that our stockholders approved in June of 2006. Our earnings per share of common stock for the three months ended March 31, 2007 were $\$ 0.08$ per share, compared to $\$ 0.14$ per share for the three-month period ending March 31, 2006.

Net Interest Income. Net interest income increased by $\$ 216,000$, or $1.6 \%$, to $\$ 14.0$ million for the three months ended March 31, 2007, from $\$ 13.8$ million for the three months ended March 31, 2006. Our net interest rate spread increased by six basis points to $2.98 \%$ for the three months ended March 31, 2007, from $2.92 \%$ for the same period in 2006. Factors contributing to the increase in net interest income included a 19 basis point increase in our net interest margin to $3.84 \%$ for the three months ended March 31, 2007, a $\$ 62.5$ million increase in average loans to $\$ 1.323$ billion from $\$ 1.261$ billion during the same period in 2006, a $\$ 133.3$ million decrease in average investment securities available-for-sale to $\$ 112.2$ million from $\$ 245.5$ million during the same period in 2006, and a $\$ 36.6$ million decrease in average interest-bearing liabilities to $\$ 1.120$ billion, which included a $38.3 \%$ decrease in average borrowings, from $\$ 1.156$ billion during the same period in 2006. Interest income increased $\$ 1.5$ million, or $6.7 \%$, to $\$ 23.8$ million for the three months ended March 31,2007 , from $\$ 22.3$ million for the three months ended March 31, 2006. The increase in interest income reflected a 62 basis point improvement in the average yield on interest-earning assets to $6.51 \%$ at March 31, 2007, from $5.89 \%$ at March 31, 2006, which was partially offset by $\$ 52.5$ million, or $3.4 \%$, decrease in total average interest-earning assets, to $\$ 1.481$ billion for the three months ended March 31,2007 , from $\$ 1.534$ billion for the same period in 2006.

Interest income from loans, the most significant portion of interest income, increased $\$ 2.2$ million, or $11.0 \%$, to $\$ 21.7$ million for the three months ended March 31, 2007, from $\$ 19.6$ million for the three months ended March 31, 2006. The increase in interest income on loans resulted primarily from a 36 basis point increase in the average yield on loans to $6.66 \%$ for the three months ended March 31, 2007, from $6.30 \%$ for the same period in 2006, due to higher market interest rates, and a $\$ 62.5$ million, or $5.0 \%$, increase in the average balance of loans outstanding to $\$ 1.323$ billion for the three months ended March 31, 2007, from $\$ 1.261$ billion for the same period in 2006.

Interest income from securities available for sale decreased by $\$ 972,000$, or $38.9 \%$, to $\$ 1.5$ million for the three months ended March 31, 2007, from $\$ 2.5$ million for the three months ended March 31, 2006, due in part to a decrease of $\$ 133.3$ million, or $54.3 \%$, in the average outstanding balance of securities available for sale to $\$ 112.2$ million for the three months ended March 31, 2007, from $\$ 245.5$ million for the same period in 2006. We decided to reduce our portfolio of investment securities available-for-sale throughout 2006 to eliminate certain lower yielding securities and configure our balance sheet in a way that was better positioned for a flat or inverted yield curve environment. Partially offsetting the decrease in average balances in securities available-for-sale was a 139 basis point increase in the yield on securities available-for-sale to $5.51 \%$ for the three months ended March 31, 2007, from $4.12 \%$ for the same period in 2006.

Income from cash dividends on our Federal Home Loan Bank of Chicago common stock totaled \$143,000 for the three months ended March 31, 2007, compared to cash dividends of $\$ 192,000$ for the three months ended March 31, 2006. The decrease was primarily attributable to the redemption of $\$ 9.8$ million of our excess Federal Home Loan Bank of Chicago common stock since March 31, 2006.

Interest income from cash that we maintained in interest bearing deposits totaled $\$ 385,000$ for the three months ended March 31, 2007, compared to $\$ 22,000$ for the three months ended March 31, 2006. The increase was primarily due to a $\$ 28.2$ million increase in the average balances of cash maintained in interest bearing deposits and a 97 basis point increase in the yield on interest bearing deposits to $5.15 \%$ for the three months ended March 31, 2007, from 4.18\% for the same period in 2006.

Interest expense increased $\$ 1.3$ million, or $15.2 \%$, to $\$ 9.8$ million for the three months ended March 31, 2007, from $\$ 8.5$ million for the three months ended March 31, 2006. This increase reflected an increase in the weighted average interest rates that we paid on deposit accounts, and an increase in the average interest rates that we paid on our Federal Home Loan Bank advances, which together resulted in an overall increase of 57 basis points in

## Table of Contents

the cost of average interest-bearing liabilities to $3.54 \%$ for the three months ended March 31, 2007, from $2.97 \%$ for the same period in 2006. The effect of the increase in interest expense was mitigated by a $\$ 36.6$ million, or $3.1 \%$, decrease in our average interest bearing liabilities to $\$ 1.120$ billion for the three months ended March 31, 2007, from $\$ 1.156$ billion for the same period in 2006.

Interest expense on deposits increased $\$ 2.0$ million, or $32.0 \%$, to $\$ 8.3$ million for the three months ended March 31, 2007, from $\$ 6.3$ million for the three months ended March 31, 2006. The increase reflected a 69 basis point increase in the average rate paid on deposits to $3.42 \%$ for the three months ended March 31, 2007, from $2.73 \%$ for same period in 2006. This increase in interest expense also reflected a $\$ 49.0$ million, or $5.3 \%$, increase in average interest-bearing deposits to $\$ 982.0$ million for the three months ended March 31,2007 , from $\$ 932.9$ million for the same period in 2006. Interest expense on deposits increased for all categories of interest bearing deposits other than savings deposits. The increase in interest expense in non-savings deposits was primarily due to increases in short-term market interest rates and the effect of those increases on the interest rates paid on deposits, including competitive market conditions and increased average balances for money market deposits.

Interest expense on money market account deposits increased $\$ 547,000$, or $24.8 \%$, reflecting an increase of $\$ 11.2$ million, or $4.5 \%$, in the average balance of money market account deposits to $\$ 258.4$ million for the three months ended March 31, 2007, from $\$ 247.3$ million for the same period in 2006, and a 70 basis point increase in the interest rate paid on money market account deposits to $4.32 \%$, from $3.62 \%$ for same period in 2006. Indexed money market accounts deposits had average balances totaling $\$ 183.9$ million during the three months ended March 31, 2007 , compared to $\$ 155.8$ million for the same period in 2006 . The interest rates paid on money market account deposits, certain NOW account deposits and savings account deposits have increased due to increasing short-term market interest rates, changes in applicable indices and increases in rates paid by our competitors. Rates on other selected money market account deposits and certificates of deposit also increased due to market conditions and competitive factors.

Interest expense on NOW account deposits increased $\$ 785,000$, or $107.4 \%$, reflecting a 93 basis point increase in the interest rates paid on NOW account deposits to $2.28 \%$ for the three months ended March 31, 2007, from $1.35 \%$ for the same period in 2006, and an increase of $\$ 49.1$ million, or $22.3 \%$, in the average balance of NOW account deposits to $\$ 269.4$ million for the three months ended March 31, 2007, from $\$ 220.3$ million for the same period in 2006.

Interest expense on certificates of deposit increased $\$ 708,000$, or $23.0 \%$, reflecting a 89 basis point increase in the interest rates paid on certificates of deposit to $4.51 \%$ for the three months ended March 31, 2007, from $3.62 \%$ for the same period in 2006. The increase in interest expense on certificates of deposit was partially offset by a decrease of $\$ 4.3$ million, or $1.3 \%$, in the average balance of certificates of deposit to $\$ 340.4$ million for the three months ended March 31, 2007, from $\$ 344.7$ million for the same period in 2006. Average balances of wholesale certificates of deposits declined by $\$ 20.6$ million, or $53.1 \%$, in the first quarter of 2007, compared to the same period in 2006, while average balances for retail certificates of deposit increased by $\$ 16.3$ million, or $5.3 \%$, for the first quarter of 2007, compared to the same period in 2006.

Interest expense on borrowings decreased by $\$ 721,000$, or $32.6 \%$, to $\$ 1.5$ million for the three months ended March 31,2007 , from $\$ 2.2$ million for the three months ended March 31, 2006. The decrease was due to a $\$ 85.6$ million, or $38.3 \%$, reduction of our average borrowings to $\$ 137.7$ million for the three months ended March 31, 2007, from $\$ 223.4$ million for the same period in 2006, which was partially offset by a 37 basis point increase in interest rates paid on borrowings to $4.38 \%$ for the three months ended March 31, 2007, from $4.01 \%$ for the same period in 2006.

## Table of Contents

## Average Balances and Net Interest Margin

The following table sets forth average balance sheets, average yields and costs, and certain other information for the periods indicated. No tax-equivalent yield adjustments were made, as the effect of these adjustments would not be material. Average balances are daily average balances. Nonaccrual loans have been included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include, where applicable, the effect of deferred fees and expenses, discounts and premiums, purchase accounting adjustments and Federal Home Loan Bank advance prepayment penalties that are amortized or accreted to interest income or expense.

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 For the three mont |  |  | 2006 |  |  |
|  | Average Outstanding Balance | Interest | Yield/Rate <br> (1) <br> (Dollars in | Average Outstanding Balance housands) | Interest | Yield/Rate <br> (1) |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans | \$ 1,323,345 | \$ 21,740 | 6.66\% | \$ 1,260,870 | \$ 19,581 | 6.30\% |
| Securities available-for-sale | 112,206 | 1,525 | 5.51 | 245,510 | 2,497 | 4.12 |
| Stock in FHLB | 15,598 | 143 | 3.72 | 25,434 | 192 | 3.06 |
| Other | 30,316 | 385 | 5.15 | 2,137 | 22 | 4.18 |
| Total interest-earning assets | 1,481,465 | 23,793 | 6.51 | 1,533,951 | 22,292 | 5.89 |
| Noninterest-earning assets | 103,300 |  |  | 84,307 |  |  |
| Total assets | \$ 1,584,765 |  |  | \$ 1,618,258 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings deposits | \$ 113,687 | 221 | 0.79 | \$ 120,621 | 255 | 0.86 |
| Money market deposits | 258,481 | 2,756 | 4.32 | 247,271 | 2,209 | 3.62 |
| NOW deposits | 269,414 | 1,516 | 2.28 | 220,335 | 731 | 1.35 |
| Certificates of deposit | 340,374 | 3,784 | 4.51 | 344,691 | 3,076 | 3.62 |
| Total deposits | 981,956 | 8,277 | 3.42 | 932,918 | 6,271 | 2.73 |
| Borrowings | 137,715 | 1,488 | 4.38 | 223,359 | 2,209 | 4.01 |
| Total interest-bearing liabilities | 1,119,671 | 9,765 | 3.54 | 1,156,277 | 8,480 | 2.97 |
| Noninterest-bearing deposits | 118,240 |  |  | 105,345 |  |  |
| Other liabilities | 21,048 |  |  | 27,984 |  |  |
| Total liabilities | 1,258,959 |  |  | 1,289,606 |  |  |
| Equity | 325,806 |  |  | 328,652 |  |  |
| Total liabilities and equity | \$ 1,584,765 |  |  | \$ 1,618,258 |  |  |
| Net interest income |  | \$ 14,028 |  |  | \$ 13,812 |  |
| Net interest rate spread (2) |  |  | 2.98\% |  |  | 2.92\% |
| Net interest-earning assets (3) | \$ 361,794 |  |  | \$ 377,674 |  |  |
| Net interest margin (4) |  |  | 3.84\% |  |  | 3.65\% |

# Edgar Filing: BankFinancial CORP - Form 10-Q 

Ratio of interest-earning assets to interest-bearing liabilities
$132.31 \%$
$132.66 \%$
(1) Annualized
(2) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.
(3) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.
(4) Net interest margin represents net interest income divided by average total interest-earning assets.

## Table of Contents

Provision for Loan Losses. We establish provisions to our allowance for loan losses, which are charged to operations in order to maintain the allowance for loan losses at a level we consider necessary to absorb probable incurred credit losses in the loan portfolio. In determining the level of the allowance for loan losses, we consider past and current loss experience, evaluations of collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower s ability to repay a loan and the levels of nonperforming and other classified loans. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates as more information becomes available or later events change. We assess the allowance for loan losses on a quarterly basis and make provisions for loan losses in order to maintain the allowance.

Based on our evaluation of the above factors, we recorded a provision to our allowance for loan losses of $\$ 581,000$ for the three months ended March 31, 2007, compared to $\$ 196,000$ for the three months ended March 31, 2006. The portion of the allowance for loan losses that we allocate to impaired loans pursuant to SFAS No. 114 decreased $\$ 67,000$ to $\$ 335,000$ at March 31,2007 , primarily due to recoveries of specific reserves. The recoveries of specific reserves primarily resulted from an increase in the collateral pledged to secure a health care borrower s line of credit and a $\$ 28,500$ recovery from a legal proceeding to enforce a classified loan. These recoveries more than offset the $\$ 97,000$ in charge-offs that were recorded in the first quarter of 2007 in connection with several small commercial loans.

Non-performing loans decreased $\$ 467,000$ to $\$ 8.8$ million at March 31, 2007, from $\$ 9.2$ million at December 31, 2006. The ratio of nonperforming loans to total loans was $0.67 \%$ at March 31, 2007 compared to $0.69 \%$ at December 31, 2006. The improvement in non-performing loans can be attributed to the resolution of two well-secured commercial real estate loans to a single borrower totaling $\$ 2.2$ million; these loans were brought current in the first quarter of 2007 through the borrower s exercise of its statutory right to reinstate the loans during a foreclosure proceeding that we initiated.

Collection and resolution efforts continue to be a priority and future decisions may include non-renewal of credits and potential cessation of borrower relationships where the progress toward resolution is unsatisfactory. Asset quality trends and conditions in the other segments of the loan portfolio generally remained stable.

Nonperforming assets are as follows:

|  | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ | De | ber 31, 06 thousa |  | hange | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming assets: |  |  |  |  |  |  |
| Nonperforming loans | \$ 8,759 | \$ | 9,226 |  | (467) | (5.1)\% |
| Real estate owned |  |  |  |  |  |  |
| Nonperforming assets | \$ 8,759 | \$ | 9,226 |  | (467) | (5.1)\% |

Our allowance for loan losses totaled $\$ 11.1$ million, or $0.85 \%$ of total loans, at March 31, 2007, compared to $\$ 10.6$ million, or $0.79 \%$ of total loans, at December 31, 2006. We used the same general methodology in evaluating the allowance for loan losses at both dates. Our allowance for loan losses represented $127.0 \%$ of non-performing loans at March 31, 2007 and $115.1 \%$ of non-performing loans at December 31, 2006. To the best of our knowledge, we have recorded all losses that are both probable and reasonable to estimate for each reporting period.

We acquired a portfolio of highly-seasoned residential mortgage loans in 2006 with an approximate balance at December 31, 2006 of $\$ 16.2$ million from a loan servicing company. We also acquired a portfolio of commercial real estate loans in 2005 with an approximate balance at December 31, 2006 of $\$ 4.6$ million from the same loan servicing company. The loan servicing company filed a Chapter 11 bankruptcy petition in late December, 2006. The Bankruptcy Court appointed a Trustee on January 22, 2007, and the case was converted to a Chapter 7 bankruptcy proceeding on March 2, 2007. We terminated our loan servicing arrangements with the Trustee effective March 2, 2007, and thereafter transferred the servicing of these loans to a substitute loan servicing company. The

## Table of Contents

Trustee has completed an accounting of all funds and loan documents in the Trustee's possession and has filed a motion with the Bankruptcy Court proposing to distribute all loan payments that the Trustee collected following his appointment on January 22, 2007 to the owners of the loans, including loan payments aggregating $\$ 824,559$ that the Trustee collected between the date of his appointment and March 2, 2007, on loans that we own. The Trustee has also filed a motion requesting the Bankruptcy Court to authorize and direct the debtor s former loan subservicers to remit loan payments that they collected to the respective owners of the loans. The Trustee has reported to the Bankruptcy Court that the loan servicing trust accounts that the debtor utilized prior to January 22, 2007, are substantially out of balance and are insufficient to pay all of the debtor s obligations to its former loan servicing clients, including $\$ 633,000$ that the debtor collected prior to January 22, 2007, on loans that we own. We therefore reserved a total of $\$ 633,000$ for these funds: $\$ 428,000$ for uncollected principal, $\$ 104,000$ for uncollected interest and $\$ 101,000$ for uncollected escrow funds. In addition, we incurred approximately $\$ 125,000$ in bankruptcy related expenses, including $\$ 70,000$ in loan servicing transition fees that we paid to the Trustee pursuant to the Bankruptcy Court s order authorizing us to terminate the loan servicing arrangements. We have notified our fidelity bond carrier that we intend to file a bond claim for any loss that can be attributed to fraudulent or dishonest acts on the part of the debtor or the debtor s employees, subject to the bond s $\$ 2$ million coverage limit and $\$ 250,000$ retention for defalcations by third party loan servicers, and other applicable bond provisions. There can be no assurance that we will make any recoveries under the bond. We have not established any specific reserves for the loan payments that the Trustee is proposing to distribute to the Bank because we believe the Trustee s motion has a sound legal and factual basis. Nonetheless, it is possible that one or more creditors may oppose the proposed distribution and the Bankruptcy Court has not yet ruled on the Trustee s motion, leaving the outcome uncertain.

Noninterest Income. Our noninterest income decreased $\$ 689,000$, or $25.2 \%$, to $\$ 2.0$ million for the three months ended March 31, 2007, compared to $\$ 2.7$ million for the same period in 2006. Deposit service charges and fees decreased $\$ 82,000$, or $8.9 \%$, to $\$ 835,000$ for the quarter ended March 31, 2007, from $\$ 917,000$ for the same period in 2006. Income from insurance commissions and annuities increased by $\$ 16,000$ or $7.0 \%$, to $\$ 244,000$, from $\$ 228,000$ for the same period in 2006 , primarily due to increased activity resulting from the availability of higher market interest rates on fixed annuities and successful sales initiatives. Gains on sales of loans increased $\$ 11,000$, or $29.7 \%$, to $\$ 48,000$, from $\$ 37,000$ for the same period in 2006, primarily because of slightly higher loan sale volumes. Gains on disposition of premises and equipment decreased $\$ 387,000$, or $98.5 \%$, to $\$ 6,000$, from $\$ 393,000$ for the same period in 2006. The first quarter 2006 results included a $\$ 476,000$ gain realized on the sale of a parcel of surplus real estate that adjoined one of our branch offices. Loan servicing fees decreased $\$ 33,000$, or $13.5 \%$, to $\$ 211,000$, from $\$ 244,000$ for the same period in 2006. Mortgage servicing rights amortization expense increased $\$ 34,000$, or $55.7 \%$ to $\$ 95,000$, compared to $\$ 61,000$ for the same period in 2006 . We recorded no impairment or recovery of mortgage servicing rights for the three months ended March 31, 2007, compared to a mortgage servicing rights valuation reserve recovery of $\$ 58,000$ for same period in 2006. There were no net expenses from real estate owned in the 2007 period, compared to $\$ 5,000$ for the same period in 2006 . Other income decreased $\$ 185,000$, or $35.8 \%$, to $\$ 332,000$ for the three months ended March 31,2007 , from $\$ 517,000$, due in part to the $\$ 106,000$ in fees that we recorded in connection with the sale of surplus real estate, and a recovery of $\$ 42,000$ in connection with a prior fraud loss for the same period in 2006. Also included in other income for the three months ended March 31, 2007 was a $\$ 42,000$, or $13.6 \%$, net increase in title and title insurance agency commissions and fees earned by Financial Title Services, a division of our subsidiary, Financial Assurance Services.

## Table of Contents

The following table summarizes noninterest income for the periods ending March 31, 2007 and 2006:

|  | Three months ended March 31, |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income: |  |  |  |  |  |
| Deposit service charges and fees | \$ 835 | \$ | 917 | \$ (82) | (8.9)\% |
| Other fee income | 461 |  | 461 |  |  |
| Insurance commissions and annuities income | 244 |  | 228 | 16 | 7.0 |
| Gain on sale of loans | 48 |  | 37 | 11 | 29.7 |
| Gain on disposition of premises and equipment | 6 |  | 393 | (387) | (98.5) |
| Loan servicing fees | 211 |  | 244 | (33) | (13.5) |
| Amortization and impairment of servicing assets | (95) |  | (61) | (34) | (55.7) |
| Operations of real estate owned |  |  | (5) | 5 | N.M. |
| Other | 332 |  | 517 | (185) | (35.8) |
| Total noninterest income | \$ 2,042 |  | 2,731 | \$ (689) | (25.2)\% |

N.M. $=$ not meaningful

Noninterest Expense. Our noninterest expense was $\$ 13.1$ million for the three months ended March 31, 2007, compared to noninterest expense of $\$ 11.6$ million for the three months ended March 31, 2006, an increase of $\$ 1.5$ million, or $12.9 \%$. Compensation and benefits expense totaled $\$ 8.4$ million for the three-month period ended March 31,2007 , compared to $\$ 7.7$ million in compensation and benefits expense for the same period in 2006, an increase of $\$ 764,000$, or $10.0 \%$. Expense relating to equity-based compensation and benefits was $\$ 1.4$ million, compared to $\$ 385,000$ during the first quarter of 2006 . The increase in expense relating to equity-based compensation related to expenses for the ESOP that we established in connection with our mutual-to-stock conversion in June of 2005 and awards made under the Equity Incentive Plan that our stockholders approved in June of 2006. Excluding the equity-based compensation and benefits, compensation and benefits expense decreased $\$ 243,000$, or $3.3 \%$, primarily due to the decrease in full time equivalent employees. Data processing expense decreased $\$ 39,000$, or $5.0 \%$, to $\$ 749,000$ for the three months ended March 31, 2007, compared to $\$ 788,000$ for the same period in 2006. Office occupancy and equipment expenses increased by $\$ 191,000$, or $14.5 \%$ to $\$ 1.5$ million for the three months ended March 31, 2007, compared to $\$ 1.3$ million for the same period in 2006. This increase can be attributed to a combination of approximately $\$ 100,000$ in expense related to the two branches acquired through University National Bank ( UNB ) in the second quarter of 2006 and an $\$ 89,000$ increase in snow removal costs. Advertising and public relations expenditures increased by $\$ 63,000$, or $38.2 \%$, to $\$ 228,000$ in the first quarter of 2007 , from $\$ 165,000$ in the same period in 2006. Our acquisition of UNB in April 2006, resulted in a core deposit intangible of $\$ 3.3$ million, which resulted in the recording of a $\$ 102,000$ core deposit intangible amortization expense in the first quarter of 2007, compared to no such expense for the same period in 2006. Other general and administrative expenses increased $\$ 370,000$, or $47.1 \%$, to $\$ 1.2$ million for the three months ended March 31, 2007, from $\$ 786,000$ for same period in 2006. The increase in other general and administrative expense included a $\$ 70,000$ loan servicing transition fee paid in connection with the bankruptcy of a loan servicing company, a $\$ 101,000$ reserve on the uncollected escrow fund payments relating to the bankruptcy, a $\$ 63,000$ increase in professional fees, due primarily to timing differences in the accrual for audit fees relating to Sarbanes Oxley Act compliance, and an increase of $\$ 93,000$ in losses due to fraud.

## Table of Contents

The following table summarizes noninterest expense for the periods ending March 31, 2007 and 2006:

|  | Three months ended March 31, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007 |  | 2006 |  | \$ | \% |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| Noninterest Expense: |  |  |  |  |  |  |  |
| Compensation and benefits |  | 8,437 | \$ | 7,673 | \$ | 764 | 10.0\% |
| Office occupancy and equipment |  | 1,507 |  | 1,316 |  | 191 | 14.5 |
| Advertising and public relations |  | 228 |  | 165 |  | 63 | 38.2 |
| Data processing |  | 749 |  | 788 |  | (39) | (5.0) |
| Supplies, telephone and postage |  | 568 |  | 507 |  | 61 | 12.0 |
| Amortization of intangibles |  | 477 |  | 393 |  | 84 | 21.4 |
| Other |  | 1,156 |  | 786 |  | 370 | 47.1 |
| Total noninterest expense |  | 13,122 |  | 11,628 |  | ,494 | 12.9 |

Income Tax Expense. We recorded income tax expense of $\$ 716,000$ for the three months ended March 31, 2007, compared to $\$ 1.6$ million in income tax expense for the same period in 2006. Our effective tax rate for the three-months ended March 31, 2007 was $30.2 \%$, compared to $33.5 \%$ for the same period in 2006. Lower pre-tax income resulted in a greater percentage of tax-exempt income and a lower federal tax rate for 2007 versus 2006.

## Liquidity and Capital Resources

Liquidity. The overall objective of our liquidity management is to ensure the availability of sufficient cash funds to meet all financial commitments and to take advantage of lending and investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, and, to a lesser extent, wholesale borrowings, the proceeds from maturing securities and short-term investments, and the proceeds from the sales of loans and securities. The scheduled amortization of loans and securities, as well as proceeds from borrowings, are predictable sources of funds. Other funding sources, however, such as deposit inflows, mortgage prepayments and mortgage loan sales are greatly influenced by market interest rates, economic conditions and competition. The Bank is a member of the Federal Home Loan Bank of Chicago, which provides an additional source of short-term and long-term funding. Outstanding borrowings from the Federal Home Loan Bank of Chicago were $\$ 120.0$ million at March 31, 2007, at a weighted average interest rate of $4.33 \%$. A total of $\$ 95.0$ million of these borrowings will mature in less than one year. Outstanding borrowings were $\$ 130.0$ million at December 31, 2006.

The liquidity needs of the Company on an unconsolidated basis consist primarily of operating expenses, dividends to stockholders and stock repurchases. The primary source of liquidity for the Company currently is the $\$ 66.3$ million in cash and cash equivalents as of March 31,2007 and cash dividends from our subsidiary, BankFinancial, F.S.B. During the three months ended March 31, 2007, the Bank distributed $\$ 3.5$ million of dividends to the Company.

As of March 31, 2007, we were not aware of any known trends, events or uncertainties that have or are reasonably likely to have a material impact on our liquidity. As of March 31, 2007, we had no other material commitments for capital expenditures.

Capital Resources. Stockholders equity totaled $\$ 309.6$ million at March 31, 2007, compared to $\$ 326.0$ million at December 31, 2006, a decrease of $\$ 16.4$ million, or $5.0 \%$. This decrease was primarily due to the declaration of $\$ 1.7$ million in cash dividends and the repurchase and retirement of $1,131,974$ shares of common stock

## Table of Contents

at an aggregate cost of $\$ 19.3$ million during the first quarter of 2007, which was partially offset by net income of $\$ 1.7$ million and a $\$ 1.5$ million increase in accumulated other comprehensive income.

On March 26, 2007, we announced that our Board of Directors (the Board ) extended the expiration date of its current share repurchase authorization from March 31, 2007 to September 30, 2007, and has increased by 1,158,759 shares the number of shares that can be repurchased in accordance with the authorization. The increase represents approximately $5 \%$ of the Company s issued and outstanding shares of common stock as of March 23, 2007. As of March 31, 2007, the Company had repurchased 2,109,274 shares of its common stock out of the 2,446,625 shares that had been previously authorized for repurchase through March 31, 2007.

As previously disclosed, the authorization permits shares to be repurchased in open market or negotiated transactions, and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Securities and Exchange Commission. The authorization will be utilized at management s discretion, subject to the limitations set forth in Rule 10b-18 of the Securities and Exchange Commission and other applicable legal requirements, and to price and other internal limitations established by the Board. The authorization may be suspended, terminated or modified at any time prior to September 30, 2007 for any reason, including market conditions, the cost of repurchasing shares, the availability of alternative investment opportunities, liquidity, and other factors deemed relevant. These factors will also affect the timing and amount of share repurchases. For additional information, see Part II. Item 2. Unregistered Sales of Equity Securities and Use of Proceeds. (c) Repurchases of Our Equity Securities.

At March 31, 2007, the actual regulatory capital ratios and minimum required regulatory ratios for the Bank were:

|  | Minimum <br> Required for <br> Capital <br> Adequacy <br> Purposes | Minimum Required <br> to Be Well Capitalized <br> Under Prompt <br> Corrective Action <br> Provisions |  |
| :--- | :--- | :--- | :--- |
| Ratio | $20.64 \%$ | $8.00 \%$ | $10.00 \%$ |
| Total capital (to risk- weighted assets) | 19.74 | 4.00 | 6.00 |
| Tier 1 (core) capital (to risk-weighted assets) | 15.51 | 4.00 | 5.00 |
| Tier 1 (core) capital (to adjusted total assets) | $20.09 \%$ | $8.00 \%$ |  |
| December 31, 2006 | 19.26 | 4.00 | $10.00 \%$ |
| Total capital (to risk- weighted assets) | 15.05 | 4.00 | 6.00 |
| Tier 1 (core) capital (to risk-weighted assets) |  | 5.00 |  |

As of March 31, 2007 and December 31, 2006, the Office of Thrift Supervision categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since those notifications that management believes have changed the institution's category.

## Table of Contents

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Qualitative Analysis. We believe that our most significant form of market risk is interest rate risk. Interest rate risk results from timing differences in the maturity or repricing of our assets, liabilities and off balance sheet contracts (i.e., forward loan commitments), the effect of loan prepayments and deposit withdrawals, the difference in the behavior of lending and funding rates arising from the use of different indices and yield curve risk arising from changing rate relationships across the spectrum of maturities for constant or variable credit risk investments. In addition to directly affecting net interest income, changes in market interest rates can also affect the amount of new loan originations, the ability of borrowers to repay variable rate loans, the volume of loan prepayments and refinancings, the carrying value of investment securities classified as available-for-sale and the flow and mix of deposits.

The general objective of our interest rate risk management is to determine the appropriate level of risk given our business strategy and then manage that risk in a manner that is consistent with our policy to reduce, to the extent possible, the exposure of our net interest income to changes in market interest rates. Our Asset Liability Management Committee ( ALCO ), which consists of certain members of senior management, evaluates the interest rate risk inherent in certain assets and liabilities, our operating environment and capital and liquidity requirements, and modifies our lending, investing and deposit gathering strategies accordingly. The Board of Directors Asset Liability Management Committee then reviews the ALCO s activities and strategies, the effect of those strategies on our net interest margin, and the effect that changes in market interest rates would have on the economic value of our loan and securities portfolios as well as the intrinsic value of our deposits and borrowings, and reports to the full Board of Directors.

We actively evaluate interest rate risk in connection with our lending, investing and deposit activities. In an effort to manage interest-rate risk, depending on market interest rates and our capital and liquidity position, we generally sell all or a portion of our longer-term, fixed-rate residential loans, usually on a servicing-retained basis. Further, we primarily invest in shorter-duration securities, which generally have lower yields compared to longer-term investments. Shortening the average maturity of our interest-earning assets by increasing our investments in shorter-term loans and securities, as well as loans with variable rates of interest, helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates. We have also classified all of our investment portfolio as available-for-sale so as to provide flexibility in liquidity management.

We utilize a combination of analyses to monitor our exposure to changes in interest rates. The economic value of equity analysis is a model that estimates the change in net portfolio value ( NPV ) over a range of interest rate scenarios. NPV is the discounted present value of expected cash flows from assets, liabilities and off-balance sheet contracts. In calculating changes in NPV, we assume estimated loan prepayment rates, reinvestment rates and deposit decay rates that seem most likely based on historical experience during prior interest rate changes.

Our net interest income analysis utilizes the data derived from the dynamic GAP analysis, described below, and applies several additional elements, including actual interest rate indices and margins, contractual limitations such as interest rate floors and caps and the U. S. Treasury yield curve as of the balance sheet date. In addition, we apply consistent parallel yield curve shifts (in both directions) to determine possible changes in net interest income if the theoretical yield curve shifts occurred instantaneously. Net interest income analysis also adjusts the dynamic GAP repricing analysis based on changes in prepayment rates resulting from the parallel yield curve shifts.

Our dynamic GAP analysis determines the relative balance between the repricing of assets and liabilities over multiple periods of time (ranging from overnight to five years). Dynamic GAP analysis includes expected cash flows from loans and mortgage-backed securities, applying prepayment rates based on the differential between the current interest rate and the market interest rate for each loan and security type. This analysis identifies mismatches in the timing of asset and liability repricing but does not necessarily provide an accurate indicator of interest rate risk because it omits the factors incorporated into the net interest income analysis.

The table below sets forth, as of March 31, 2007, the estimated changes in the Bank s NPV and net interest

## Table of Contents

income that would result from the designated instantaneous parallel shift in the U. S. Treasury yield curve. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied upon as indicative of actual results.


The table presented above projects that, at March 31, 2007, we would be expected to experience a $1.09 \%$ increase in NPV and an $\$ 1.5$ million increase in net interest income in the event of an immediate and parallel 200 basis point decrease in interest rates. In the event of an immediate and parallel 200 basis point increase in interest rates, we would be expected to experience a $4.94 \%$ decrease in NPV and a $\$ 2.1$ million decrease in net interest income. This data does not reflect any actions that we may undertake in response to changes in interest rates, such as changes in rates paid on certain deposit accounts based on local competitive factors, which could reduce the actual impact on NPV and net interest income, if any. The Company is considering possible actions to return its interest rate risk posture to recent historical norms by adjusting for recent reductions in short-term assets due to construction loan repayments and reductions in capital due to stock repurchases.

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in NPV and net interest income requires that we make certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. The NPV and net interest income table presented above assumes that the composition of our interest-rate sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and, accordingly, the data does not reflect any actions that we may undertake in response to changes in interest rates, such as changes in rates paid on certain deposit accounts based on local competitive factors. The table also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or the repricing characteristics of specific assets and liabilities. Accordingly, although the NPV and net interest income table provides an indication of our sensitivity to interest rate changes at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

## Table of Contents

## ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company s management, including the Chairman, Chief Executive Officer and President and the Executive Vice President and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of March 31, 2007. Based on that evaluation, the Company s management, including the Chairman, President, and Chief Executive Officer and the Executive Vice President and Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective.

During the quarter ended March 31, 2007, there have been no changes in the Company s internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

Table of Contents

## PART II

## ITEM 1. LEGAL PROCEEDINGS

There are no material pending legal proceedings to which the Company or its subsidiary is a party other than ordinary course, routine litigation incidental to their respective businesses.

## ITEM 1A. RISK FACTORS

There are no material changes to the risk factors disclosed in the Annual Report on Form 10-K filed for the fiscal year ended December 31, 2006.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Unregistered Sale of Equity Securities. Not applicable.
(b) Use of Proceeds. Not applicable
(c) Repurchases of Equity Securities.

The following table sets forth information in connection with purchases of our common stock made by, or, on behalf of us, during the first quarter of 2007:

|  |  | Total Number of <br> Average <br> Price Paid <br> per | Shares Purchased as <br> Part of Publicly <br> Announced Plans or <br> Programs | Maximum Number of <br> Shares that May Yet <br> be Purchased under <br> the Plans or Programs <br> $(\mathbf{1 )}$ |
| :--- | ---: | ---: | ---: | ---: |
| Period | Total Number of <br> Shares Purchased | Share | $1,276,651$ |  |
| January 1, 2007 through January 31, 2007 | 192,674 | $\$ 17.407$ | 192,674 | $1,254,251$ |
| February 1, 2007 through February 28, 2007 | 22,400 | 17.467 | 22,400 | $1,496,110$ |
| March 1, 2007 through March 31, 2007 | 916,900 | 16.861 | 916,900 |  |
| Total | $1,131,974$ | 16.966 | $1,131,974$ |  |

(1) On August 30, 2006, our Board of Directors approved the repurchase, from time to time, on the open market or through negotiated transactions, and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Securities and Exchange Commission.
On March 26, 2007, our Board extended the expiration date of its current share repurchase authorization from March 31, 2007 to September 30, 2007, and has increased by $1,158,759$ shares the number of shares that can be repurchased in accordance with the authorization. The increase represents approximately $5 \%$ of the Company s issued and outstanding shares of common stock as of March 23, 2007. As of March 31, 2007, the Company had repurchased $2,109,274$ shares of its common stock out of the $2,446,625$ shares that had been previously authorized for repurchase through March 31, 2007.

Table of Contents

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
None

ITEM 5. OTHER INFORMATION
None

ITEM 6. EXHIBITS
The exhibits required by Item 601 of Regulation S-K are included with this Form $10-\mathrm{Q}$ and are listed on the Index to Exhibits immediately following the Signatures.

## Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## BANKFINANCIAL CORPORATION

(Registrant)
Date: May 8, 2007
/s/ F. MORGAN GASIOR
F. Morgan Gasior

Chairman of the Board, Chief Executive Officer and President
/s/ PAUL A. CLOUTIER
Paul A. Cloutier
Executive Vice President and Chief Financial Officer

Table of Contents

## INDEX TO EXHIBITS

## Exhibit

| Number <br> 31.1 | Description <br> Certification of F. Morgan Gasior, Chairman of the Board, Chief Executive Officer and President, Pursuant to Rule 13a-14(a) and <br> Rule 15d-14(a). |
| :--- | :--- |
| 31.2 | Certification of Paul A. Cloutier, Executive Vice President and Chief Financial Officer, Pursuant to Rule 13a-14(a) and Rule <br> 15d-14(a). |
| 32.1 | Certification of F. Morgan Gasior, Chairman of the Board, Chief Executive Officer and President, Pursuant to 18 U.S.C. Section <br> 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of Paul A. Cloutier, Executive Vice President and Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as <br> Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

