

ACTUANT CORP  
Form 8-K  
October 16, 2006

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**Form 8-K**

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**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported): October 12, 2006**

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**ACTUANT CORPORATION**

(Exact name of Registrant as specified in its charter)

**Wisconsin**  
(State or other jurisdiction

of incorporation)

**1-11288**  
(Commission File Number)

**39-0168610**  
(I.R.S. Employer

Identification No.)

**13000 West Silver Spring Drive**

**Butler, Wisconsin 53007**

**Mailing address: P.O. Box 3241, Milwaukee, Wisconsin 53201**

(Address of principal executive offices) (Zip code)

**Registrant's telephone number, including area code: (414) 352-4160**

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

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- .. Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - .. Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - .. Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 1.01 Entry into a Material Definitive Agreement**

**Executive Compensation.** On October 12, 2006, the Compensation Committee (the Committee) of the Board of Directors of Actuant Corporation (the Company) established the following management salaries and fiscal 2007 bonus targets:

**Base Salaries**

Base salaries, which are effective for calendar year 2007, are as follows:

<b>Name</b>	<b>Functional Area</b>	<b>Base Salary</b>
Robert C. Arzbaecher	Chief Executive Officer	\$800,000
Andrew G. Lampereur	Executive VP & CFO	\$375,000
Gustav H.P. Boel	Executive Vice President	\$301,066
Mark E. Goldstein	Executive VP-Tools & Supplies	\$450,000
William S. Blackmore	Executive VP-Engineered Solutions	\$375,000

**Fiscal 2007 Bonus Targets**

The fiscal 2007 bonus plan for corporate executives (Arzbaecher, Lampereur, Boel) will be based on year-over-year improvement in Actuant's Consolidated Combined Management Measure (CMM) (80%) and performance against a low cost country sourcing target (10%) and a sales growth target (10%). The fiscal 2007 bonus plan for segment leaders (Goldstein, Blackmore) will be based on year-over-year improvement in segment CMM (60%), year-over-year improvement in Actuant's consolidated CMM (20%), and performance against a low cost country sourcing target (10%) and a sales growth target (10%).

*Supporting Definitions:*

Consolidated CMM = Net earnings before interest, taxes, and amortization less Asset Carrying Charge of 20% of net debt, shareholders' equity and accumulated amortization of intangible assets

Segment CMM = Operating Profit (before amortization) less Asset Carrying Charge of 20% of Net Assets Employed

Net Assets Employed = Net accounts receivable + net inventory + prepaid assets + net fixed assets + other long-term assets (excluding intangible assets) - accounts payable - accrued current liabilities

**Bonus Targets:**

<b>Name</b>	<b>Functional Area</b>	<b>Bonus Target</b>
Robert C. Arzbaecher	Chief Executive Officer	\$ 800,000
Andrew G. Lampereur	Executive VP & CFO	\$ 206,250
Gustav H.P. Boel	Executive Vice President	\$ 120,426
Mark E. Goldstein	Executive VP-Tools & Supplies	\$ 270,000
William S. Blackmore	Executive VP-Engineered Solutions	\$ 206,250

The Company will provide additional information regarding compensation of its executive officers in its Proxy Statement for the Annual Meeting of Shareholders to be held on January 16, 2007. The Proxy Statement is expected to be filed in December 2006.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

ACTUANT CORPORATION

(Registrant)

Date: October 16, 2006

By: /s/ Andrew G. Lampereur  
Andrew G. Lampereur  
Executive Vice President and  
Chief Financial Officer

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