## TELCOBLUE INC Form 10QSB August 15, 2005

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-QSB

(Mark	One)
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- |X| Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2005.
- <code>|\_|</code> Transition report under Section 13 or 15(d) of the Securities Exchange Act of 1934 (No fee required) for the transition period from  $\_\_\_$  to

Commission file number: 011-16099

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telcoBlue, Inc.

(Name of Small Business Issuer in its Charter)

Delaware

43-1798970

(State of Incorporation)

(I. R. S. Employer Identification No.)

3166 Custer Drive, Suite 101 Lexington, KY 40517

(Address of principal executive offices) (Zip Code)

(859) 245-5252

(Issuer's telephone number)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes |X| No |\_|

The number of shares outstanding of Registrant's common stock (\$0.001 par value) as of the quarter ended June 30, 2005 is 37,661,075.

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TELCO BLUE, INC. BALANCE SHEET	
JUNE 30, 2005	
(UNAUDITED)	
ASSETS	
Current assets	
Cash	\$
Total current assets	
Fixed assets, net	244,278
Total assets	\$ 244,278 ======
LIABILITIES AND STOCKHOLDERS' DEFICIT	
Current liabilities	
Bank overdraft	\$ 113 <b>,</b> 946
Accounts payable and accrued liabilities Loans payable - current portion	761,579 1,225
Due to related parties	426,295
Other liabilities	472 <b>,</b> 500
Total current liabilities	1,775,545
Long-term liabilities	
Loans payable - long-term portion	427 <b>,</b> 060
Total liabilities	2,202,605
Stockholders' deficit	
Common stock; \$0.001 par value; 75,000,000 shares	0.0
authorized 37,661,075 shares issued and outstanding Additional paid-in capital	37,661 622,079
Accumulated deficit	(2,618,067)

Total stockholders' deficit

(1,958,327)

Total liabilities and stockholders deficit

\$ 244,278

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See Accompanying Notes to Condensed Financial Statements

# TELCO BLUE, INC. STATEMENTS OF OPERATIONS (UNAUDITED)

	three months ended		For the three months ended June 30, 2004		six months ended	
Revenues Cost of revenues	\$	 	\$	158,455 48,177	\$	 
Gross profit				110,278		
Operating expenses Selling, general and administrative				405,163		
Total operating expenses		56,830		405,163		163,433
Loss from operations		(56,830)		(294,885)		(163, 433)
Other expenses						
Interest expense				(10,348)		
Other expense				(542)		
Total other expenses				(10,890)		
Net loss				(305,775)		(163,433)
Basic and diluted loss per common share		(0.00)		(0.01)		(0.01)
Basic and diluted weighted average common shares outstanding		37,661,075 ======		27,420,785		37,661,075 

See Accompanying Notes to Condensed Financial Statements

# TELCO BLUE, INC. STATEMENT OF STOCKHOLDERS' DEFICIT (UNAUDITED)

	Common Stock				
	Shares	ares Amou		Additional Paid-in Capital	
Balance, December 31, 2004	37,661,075	\$	37,661	\$	622 <b>,</b> 079
Net loss					
Balance, June 30, 2005	37,661,075 ======	\$ ===	37,661 	\$ ===:	622 <b>,</b> 079

See Accompanying Notes to Condensed Financial Statements

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# TELCO BLUE, INC. STATEMENTS OF CASH FLOWS (UNAUDITED)

	For the six months ended June 30, 2005		six months ended	
Cash flows from operating activities:				
Net loss Adjustments to reconcile net loss to net cash used by operating activities:	\$	(163, 433)	Ş	(475,220)
Depreciation		23,625		29,028
Changes in operating assets and liabilities:  Change in accounts receivable, net		3,995		98,933
Change in inventory		3 <b>,</b> 333		53,574
Change in bank overdraft		104,603		(6,169)
		(105 <b>,</b> 348)		
Change in other liabilities				133,163
Net cash used by operating activities		(136,558)		(103,739)
Cash flows from investing activities:				
Purchase of fixed assets				(207)
Change in due from related parties		136,558		5 <b>,</b> 772

Net cash used by investing activities	136,558	5,565
Cash flows from financing activities:		
Change in due to related parties		98,174
Proceeds from issuance of common stock		
Change in additional paid in capital		
Proceeds from borrowings on notes payable		
Net cash provided by financing activities		98 <b>,</b> 174
Net change in cash		
Cash, beginning of period		
Cash, end of period	\$	\$
	=========	=========

See Accompanying Notes to Condensed Financial Statements

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# TELCOBLUE, INC. NOTES TO FINANCIAL STATEMENTS (UNAUDITED)

#### 1. BASIS OF PRESENTATION

The accompanying unaudited financial statements have been prepared in accordance with Securities and Exchange Commission requirements for interim financial statements. Therefore, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

The interim financial statements present the condensed balance sheet, statements of operations, member' deficit and cash flows of TelcoBlue, Inc. The financial statements have been prepared in accordance with accounting principles generally accepted in the United States.

The interim financial information is unaudited. In the opinion of management, all adjustments necessary to present fairly the financial position as of June 30, 2005 and the results of operations presented herein have been included in the financial statements. Interim results are not necessarily indicative of results of operations for the full year.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

Use of estimates - The preparation of unaudited financial statements in

conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### GOING CONCERN

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The Company has incurred cumulative net losses of approximately \$2,618,067 since its inception and requires capital for its contemplated operational and marketing activities to take place. The company's ability to raise additional capital through the future issuances of the common stock is unknown. The obtainment of additional financing, the successful development of the Company's contemplated plan of operations, and its transition, ultimately, to the attainment of profitable operations are necessary for the Company to continue operations. The ability to successfully resolve these factors raise substantial doubt the Company's ability to continue as a going concern. The financial statements of the Company do not include any adjustments that may result from the outcome of these aforementioned uncertainties.

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#### Item 2. Management's Discussion and Analysis or Plan of Operation

The following discussion and analysis should be read in conjunction with telcoBlue's financial statements and notes thereto included elsewhere in this Form  $10\text{-}\mathsf{OSB}$ .

Except for the historical information contained herein, the discussion in this Form 10-QSB as amended contains certain forward looking statements that involve risks and uncertainties, such as statements of telcoBlue's plans, objectives, expectations and intentions. The cautionary statements made in this Form 10-QSB should be read as being applicable to all related forward statements wherever they appear in this Form 10-QSB. telcoBlue's actual results could differ materially from those discussed here.

Nature of Business. telcoBlue, Inc., formerly Better Call Home, Inc. ("BCH"), a development stage company, was formed in Nevada on August 2, 2002, to operate an Internet based long distance telephony network using state of the art Voice over Internet Protocol.

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On August 29, 2002, BCH entered into a reorganization with Wave Power.net, Inc., an inactive public company, whereby Wave Power acquired all of the issued and outstanding shares of BCH's common stock by issuing to BCH's shareholders, pro rata, 16,000,000 shares of Wave Power common stock. At that time, Wave Power had 14,000,000 shares outstanding. The combined entity changed its name to telcoBlue, Inc. on August 29, 2002.

On January 22, 2004, telcoblue, Inc. acquired all the issued and outstanding stock of Promotional Containers Manufacturing, Inc. ("PCM"), a private Nevada company in exchange for 28,700,000 shares of telcoBlue, Inc. ("TELCO") common

stock through a tax-free stock exchange, the terms and conditions set forth in an Agreement and Plan of Reorganization ("Agreement and Reorganization"). The company presently trades on the Over the Counter Bulletin Board stock exchange under the symbol, "TBLU".

The 28,700,000 shares were issued to James N. Turek, II, the son of James N. Turek, Sr., the President of telcoBlue, Inc.

GMB since its beginning in 1906 has expanded its product offerings from photomounts and other related paper packaging items to padded folios, wedding albums, baby albums, and today offers more than 2,000 products to its current clients.

The company's founder, Mr. Oliver Gross, was born in Takay, Hungary, in 1875 and came to the United States in 1889. In 1898 he was joined by two brothers in a company called, "The Western Photo and View Company". Touring the West and South, they would arrive into town, pitch a tent, and begin to photograph (with flash powder) the people, stores, and plants of the community. One of their stops was Toledo, Ohio, where they decided to stay. They eventually formed the basis of Gross Manufacturing Corporation. The original business was photographic supply items. One item, which they purchased, from an eastern film, was card mounts, which were used to serve as a support for photographers' pictures. Because the supply became irregular, Mr. Gross bought some presses and started to make his own card mounts. This card mount business developed into more elaborate presentations now used by professional photographers worldwide.

In 1930, his son, Mr. Robert Gross, joined the company and through the years, ran the Photomount Manufacturing, as well as a large retail and supply business from 1948 to 1970.

In 1973 the "Nova" frame was introduced, which put the company into the plastic frame business.

The Company moved from Toledo, Ohio in 1980 to the City of El Paso, Texas, located at 6001 Threadgill Ave. This allowed the Company to remain cost competitive through reduced labor costs. In the late 1980's, Gross purchased Medick-Barrow's, one of its competitors.

In the spring of 2003, PCM acquired GMB's assets and began to update its systems and manufacturing. These changes allows us to provide digital as well as standard products while maintaining our quality.

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#### BIOGRAPHIES

James N. (Jim) Turek, Sr., 60, is President and CEO. Jim is also President and CEO of Plasticon International, Inc, a Wyoming corporation, which presently trades on the Pink Sheet Stock Exchange under the symbol, "PLNI". Jim was previously President of International Plastics Group. Before International Plastics Group, he served as President of three major convention and travel destinations. Jim began his career as a Corporate Financial Advisor working directly for the controller of McDonnell Douglas, Corporation. Upon the successful completion of his responsibilities, he was made Director of Convention, Print, Media, Travel, and Cinema Photography for McDonnell Douglas Corp. with responsibilities for all US and International Component companies. The scope of responsibility included commercial and military aircraft, weapon systems, space (NASA), MAC electronics, holography, voice synthesizing, MAC DAC (the largest computer facility in the US for McDonnell Douglas Corp.) scheduling, grading, interactive graphics, and school systems product,

positioning, marketing, and representation.

James B. (Jim) Bonn, in-house counsel, age 73, has practiced law and accounting for over 40 years. As a lawyer and CPA, Mr. Bonn was responsible for the contracts division of the United States Navy. He spent several years in accounting and as an auditor for Peat, Marwick, Mitchell & Co. During the past ten years, Mr. Bonn has been in private practice specializing in corporate tax and related legal matters.

Capital Resources and Liquidity

During the quarter ended June 30, 2005 there were no issuances of the Company's common stock.

Results of Operations

For the three month period ended June 30, 2005, the Company sustained a loss of (\$59,830) or (\$0.00) per share (basic and diluted) on no revenues compared to a loss of \$163,433 for the second quarter ended 2004 on revenues of \$36,721. The loss in the second quarter of 2005 can be contributed to the fact the Company had no revenues yet still had administrative expenses. The total liabilities and stockholder's deficit for the quarter ended June, 2005 was \$1,958,327.

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#### Item 3. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, under the supervision and with the participation of our chief executive officer and chief financial officer, conducted an evaluation of our "disclosure controls and procedures" (as defined in Securities Exchange Act of 1934 (the "Exchange Act") Rules 13a-14(c)) within 90 days of the filing date of this quarterly report on Form 10QSB (the "Evaluation Date"). Due to the lack of cooperation by old management, certain transactions and agreements may exist that current management is not aware of. These transactions and agreements could have potential liability for telcoBlue. New management is seeking a court injunction to seize and recover all records of telcoBlue. Based on their evaluation, our chief executive officer and chief financial officer have concluded that, other than described above, as of the Evaluation Date, our current disclosure controls and procedures are effective to ensure that all material information required to be filed in this quarterly report on Form 10-QSB has been made known to them in a timely fashion.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

On February 11th, 2004, Creative Containers filed suit against "Telco Blue, Inc." (sic), in Case No. 2004-631, in the 120th Judicial District Court in and for El Paso County, Texas on sworn pleadings for unpaid invoices for goods delivered. Telco Blue did not appear and wholly defaulted. Creative Containers was awarded a judgment against Telco Blue on April 30th, 2004, in the amount of \$8,158.45, plus attorneys fees in the amount of \$1,500.00. The judgment accrues interest at the rate of 10% per annum. Creative Contains is currently seeking post-judgment enforcement, to include a hearing for turnover relief. On January 31, 2005, a settlement regarding the debt was reached between the parties in the amount of \$3,000, relieving the corporation from any and all indebtedness to Creative Containers

On December 23rd, 2003, Philip Moseman filed suit against Mid-America, GMB, Ltd., and Mid-America Photographics of Kansas, Inc., in the 327th Judicial District Court, in and for El Paso County, Texas, seeking damages from alleged breaches of employment agreements. Moseman later amended his suit to include "Telco Blue, Inc." (sic) as a party defendant. Moseman had originally been hired by the two predecessor Mid-America employers and claims that his employment agreement with Mid-America had carried over to his new employer, Promotional Containers Manufacturing, Inc. (PCM). He claims that Telco Blue, Inc., by merger, has stepped into the shoes of PCM and is thus liable. The matter is still pending.

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ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

Exhibit

# Number Description

- 31.1 Certification by Chief Executive Officer and Chief Financial Officer, required by Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act, promulgated pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by Chief Executive Officer and Chief Financial Officer, required by Rule 13a-14(b) or Rule 15d-14(b) of the Exchange Act and Section 1350 of Chapter 63 of Title 18 of the United States Code, promulgated pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized this 12 day of August, 2005.

telcoBlue, Inc.

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/s/ James N. Turek, Sr., President, CEO & CFO