

Edgar Filing: DYNABAZAAR INC - Form 10-Q

DYNABAZAAR INC
Form 10-Q
May 17, 2004

=====

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

/X/ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2004

/ / TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from to

Commission File Number 000-29423

DYNABAZAAR, INC.

(Exact name of registrant as specified in its charter)

Delaware

04-3351937

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

888 Seventh Avenue, New York, NY
(Address of principal executive offices)

10019
(Zip Code)

Registrant's telephone number, including area code:
(212) 974-5730

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes /X/ No / /

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 126-2 of the Exchange Act).

Yes / / No /X/

The number of shares outstanding of the registrant's common stock as of May 11, 2004 was 26,702,862.

Edgar Filing: DYNABAZAAR INC - Form 10-Q

DYNABAZAAR, INC.

FORM 10-Q

For the Quarter Ended March 31, 2004

INDEX

PART I. FINANCIAL INFORMATION

- Item 1. Financial Statements (Unaudited).....
 - (a) Condensed Consolidated Balance Sheets as of March 31, 2004 and December 31, 2003
 - (b) Condensed Consolidated Statements of Operations for the Three Months Ended March 31, 2004 and 2003
 - (c) Condensed Consolidated Statements of Cash Flows for Three Months Ended March 31,
 - (d) Notes to Condensed Consolidated Financial Statements
- Item 2. Management's Discussion and Analysis of Financial Condition and Results of Op
- Item 3. Quantitative and Qualitative Disclosure about Market Risk.....
- Item 4. Control and Procedures.....

PART II. OTHER INFORMATION.....

- Item 1. Legal Proceedings.....
- Item 2. Changes in Securities and Use of Proceeds.....
- Item 3. Defaults upon Senior Securities. Not applicable.....
- Item 4. Submission of Matters to a Vote of Security Holders. Not applicable.....
- Item 5. Other Information. Not applicable.....
- Item 6. Exhibits and Reports on Form 8-K.....

DYNABAZAAR and MarketSelect are registered service marks, and the Dynabazaar logo and Dynabazaar Network are service marks, of Dynabazaar, Inc. The names of other companies and products mentioned in this Report may be the trademarks of their respective owners.

PART I. FINANCIAL INFORMATION

- Item 1. Financial Statements

DYNABAZAAR, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
Unaudited in thousands

Edgar Filing: DYNABAZAAR INC - Form 10-Q

	March 31 2004 -----
Assets	
Current assets:	
Cash and cash equivalents	\$4,463
Restricted cash	1,052
Accounts receivable, net of allowance for doubtful accounts of \$164 and \$162 at March 31, 2004 and December 31, 2003, respectively	179
Prepaid expenses	438
Other current assets	521

Total current assets	6,653
Long-term marketable securities	5,000
Long-term prepaid expenses	1,575
Property and equipment, net	101
Other assets	2,000

Total assets	\$15,329 =====
Liabilities and Stockholders' Equity	
Current liabilities:	
Accounts payable	\$2
Accrued expenses	632
Current portion of accrual for unutilized office space	900

Total current liabilities	1,534
Other long-term liabilities	2,000

Total liabilities	3,534 -----
Stockholders' equity:	
Common stock, \$0.001 par value; 90,000,000 shares authorized, 29,426,385 issued at March 31, 2004 and December 31, 2003	30
Additional paid-in capital	151,636
Treasury stock (at cost of \$1.27 per share); 2,376,641 shares at March 31, 2004 and December 31, 2003	(3,018)
Accumulated other comprehensive income, net	252
Accumulated deficit	(137,105)

Total stockholders' equity	11,795 -----
Total liabilities and stockholders' equity	\$15,329 =====

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: DYNABAZAAR INC - Form 10-Q

DYNABAZAAR, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited) (In thousands, except per share amounts)

	Thru
	20

Revenue	-----
Operating expenses:	
Cost of revenue	
Sales and marketing	
Development and engineering	
General and administrative	
Equity-related charges	-----
Total operating expenses	-----
Loss from operations	(
Other income, net	-----
Net loss	\$ (
	=====
Dividend and accretion on redeemable convertible preferred stock	
Net loss attributable to common shareholders	\$ (
	=====
Basic and diluted net loss per common share	\$ (0
	=====
Shares used to compute basic and diluted net loss per common share	27,
	=====

See accompanying notes to condensed consolidated financial statements.	

2

DYNABAZAAR, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

Three
M

Edgar Filing: DYNABAZAAR INC - Form 10-Q

	----- 2004 -----
Cash flows from operating activities:	
Net loss	\$ (580)
Adjustments to reconcile net loss to net cash used in operating activities:	
Depreciation	8
Reserve for uncollectible accounts	2
Amortization of deferred compensation and equity-related charges	
Changes in operating assets and liabilities:	
Accounts receivable	171
Prepaid expenses and other current assets	333
Long-term prepaid expenses	83
Accounts payable	(80)
Accrued expenses	(402)
Deferred revenue	
Accrual for unutilized office space	(300)
Other long-term liabilities	

Net cash used in operating activities	(765)

Cash flows from investing activities:	
Purchases of property, plant and equipment	
Purchases of marketable securities	
Proceeds from maturity of marketable securities	
Increase in restricted cash	(528)

Net cash used in investing activities	(528)

Cash flows from financing activities:	
Proceeds from issuance of common stock, net of issuance costs	
Dividends paid on redeemable convertible preferred stock	

Net cash provided by financing activities	

Effect of foreign exchange rates on cash and cash equivalents	58

Net decrease in cash and cash equivalents	(1,235)
Cash and cash equivalents, beginning of period	5,697

Cash and cash equivalents, end of period	\$4,463
	=====

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: DYNABAZAAR INC - Form 10-Q

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1. Nature of Business and Recent Events

Through September 3, 2003, Dynabazaar, Inc. ("we," "us," "Dynabazaar" or the "Company") was an online auction and promotions technology service provider that enabled marketers to create results-oriented rewards programs and helped commerce companies automate the process of selling their excess inventory online to wholesale and consumer buyers.

We are currently reviewing alternatives for the use and disposition of our remaining assets, which may include pursuing a plan of complete liquidation and dissolution, possibly including the sale of our remaining assets. Alternatively, we may decide to pursue selling our remaining assets outside of a liquidation and dissolution, to make additional distributions of cash to our stockholders, to explore other business opportunities unrelated to our historical business, including the possible acquisition of other businesses. At this time, our board of directors has not made any decision to pursue any one of these options and has not identified any such opportunities. We cannot assure you that we will be able to identify or successfully capitalize on any appropriate business opportunities.

In December 2003, we received notice from the Nasdaq Stock Market that we were not in compliance with the minimum bid price requirement for continued listing on the Nasdaq National Market. To avoid delisting, Nasdaq has stated that the bid price of our common stock must be at \$1.00 per share or more for at least ten consecutive trading days prior to June 14, 2004.

In connection with the Company's cessation of its online auction business, effective as of January 1, 2004, the Company relocated its principal executive offices to 888 Seventh Avenue, 17th Floor, New York, 10019, an office maintained by Barington Capital Group, LP ("Barington"), a limited partnership whose general partner is a corporation of which James Mitarotonda is Chairman, President and Chief Executive Officer. James Mitarotonda is the Company's President and Chief Executive Officer. We pay Barington a monthly fee of \$8,000 for administrative services as well as reimbursement of reasonable expenses. In connection with the agreement, we granted to James Mitarotonda an option to purchase up to 320,000 shares of our common stock. The option is fully exercisable and was granted with an exercise price per share equal to \$0.33, the fair market value of our common stock on the grant date.

On January 20, 2004, the Company and Acquaport Unicorn, Inc (the landlord) executed a settlement agreement providing for lease termination of the Company's Woburn, Massachusetts headquarters in consideration of a cash payment of \$1.2 million.

2. Summary of Significant Accounting Policies

Going Concern

The accompanying condensed consolidated financial statements as of March 31, 2004 and for the three-month periods ended have been prepared assuming the Company will continue as a going concern, which contemplates the realization of assets and the settlement of liabilities and commitments in the normal course of business. The Company has incurred losses and negative cash flows from operations for every year since inception. For the quarter ended March 31, 2004, the Company incurred a net loss of approximately \$.6 million and negative cash flows from operations of approximately \$.8 million. Subsequent to the Asset Purchase Agreement in September 2003, the Company has not yet settled on an operating plan. These factors, among others, indicate that the Company may be

Edgar Filing: DYNABAZAAR INC - Form 10-Q

unable to continue operations as a going concern. No adjustment has been made in the accompanying financial statements to the amounts and classifications of assets and liabilities which could result should the Company be unable to continue as a going concern. The Company continues to consider future alternatives, including the possible acquisition of other businesses. However, the Company has not consummated any significant transactions to date and the Company's business prospects remain uncertain. To the extent that management of the Company moves forward on any alternative strategy, such strategy may have an impact on the Company's liquidity. It remains management's prime focus to acquire an operating business.

4

Basis of Presentation

The accompanying condensed consolidated financial statements of Dynabazaar are unaudited and have been prepared on a basis substantially consistent with our audited consolidated financial statements for the year ended December 31, 2003. The consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. Consequently, these statements do not include all disclosures normally required by generally accepted accounting principles for annual financial statements. These consolidated interim financial statements should be read in conjunction with our audited consolidated financial statements for the year ended December 31, 2003, which are contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission. The condensed consolidated interim financial statements, in the opinion of management, reflect all adjustments (including all normal recurring accruals) necessary for a fair presentation of the results of operations and cash flows for the interim periods ended March 31, 2004 and 2003.

The results of operations for the interim periods are not necessarily indicative of the results of operations to be expected for the fiscal year. The consolidated interim financial statements include the accounts of Dynabazaar and its wholly owned subsidiaries. All material intercompany transactions and balances have been eliminated in consolidation.

Cash Equivalents

The Company considers all highly liquid investment instruments purchased with an original maturity of three months or less to be cash equivalents. Cash equivalents consist of cash placed in an overnight investment account, commercial paper and money market accounts.

Accounting for Stock-Based Compensation

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation, Transition and Disclosure". SFAS 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. SFAS 148 also requires that disclosures of the pro forma effect of using the fair value method of accounting for stock-based employee compensation be displayed more prominently and in a tabular format. Additionally, SFAS 148 requires disclosure of the pro forma effect in interim financial statements. The transition and annual disclosure requirements of SFAS 148 are effective for fiscal years ending after December 15, 2002. The interim disclosure requirements are effective for interim periods ending after December 15, 2002.

The Company accounts for stock issued to non-employees in accordance with the provisions of SFAS No. 123 and Emerging Issues Task Force ("EITF") Issue No. 96-18 "Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services."

Edgar Filing: DYNABAZAAR INC - Form 10-Q

Consistent with the disclosure provisions of SFAS 123, the Company's net loss and basic and diluted net loss per share would have been adjusted to the pro forma amounts indicated below (in thousands, except per share amounts).

	March 2004
Net loss attributable to common stockholders	
As reported	\$ (580)
Add: Stock-based employee compensation expense included in reported results	
Deduct: Total stock-based employee compensation expense determined under the fair-value-based method for all awards	
	\$ (580)
Pro forma	
Net loss per common share	
As reported	\$ (0.02)
Pro forma	\$ (0.02)

5

3. Net Loss per Share

Basic net loss per common share is computed using the weighted average number of common shares outstanding during the period. Diluted net loss per common share is computed using the weighted average number of common shares outstanding during the period plus the effect of any dilutive potential common shares. Dilutive potential common equivalent shares consist of the assumed exercise of stock options, the proceeds of which are then assumed to have been used to repurchase outstanding stock using the treasury stock method, and the assumed conversion of convertible preferred stock and warrants. Potential common shares were excluded from the calculation of net loss per common share for the periods presented since their inclusion would be anti-dilutive. For the three months ended March 31, 2004 and 2003, basic and diluted net loss per common share is computed based on the weighted average number of common shares outstanding during the period because the effect of potential common equivalent shares would be anti-dilutive.

4. Comprehensive Loss

For the three months ended March 31, 2004 and 2003, total comprehensive loss was as follows (in thousands):

	Three M Ma
	2004
Net loss	\$ (580)
Changes in other comprehensive loss:	
Foreign currency translation adjustments	61
Unrealized gain (loss) on marketable securities	

Total comprehensive loss

\$ (519)

5. Revenues and Long-lived Assets by Geographic Region

The table below presents revenues by principal geographic region for the three months ended March 31, 2004 and 2003(in thousands):

	Three Months Ended March 31,	
	2004	2003
United States	\$-	\$975
United Kingdom		358
All other		24
Total	\$-	\$1,357

The table below presents long-lived assets by principal geographic region as of March 31, 2004 and December 31, 2003 (in thousands):

	March 31, 2004	December 31, 2003
United States	\$----	\$----
United Kingdom	101	109
Total	\$101	\$109

6

6. Commitments and Contingencies

We are a defendant in certain purported class action lawsuits filed by individual shareholders in the U.S. District Court for the Southern District of New York against Dynabazaar, Scott Randall (former President, Chief Executive Officer and Chairman of the Board of Dynabazaar,) John Belchers (former Chief Financial Officer of Dynabazaar,) U.S. Bancorp Piper Jaffray Inc., Deutsche Bank Securities Inc. and FleetBoston Robertson Stephens, Inc. The lawsuits have been filed by individual shareholders who purport to seek class action status on behalf of all other similarly situated persons who purchased the common stock of Dynbazaar between March 14, 2000 and December 6, 2000. The lawsuits allege that certain underwriters of Dynbazaar's initial public offering solicited and received excessive and undisclosed fees and commissions in connection with that offering. The lawsuits further allege that the defendants violated the federal securities laws by issuing a registration statement and prospectus in connection with Dynbazaar's initial public offering, which failed to accurately disclose

Edgar Filing: DYNABAZAAR INC - Form 10-Q

the amount and nature of the commissions and fees paid to the underwriter defendants. On or about October 8, 2002, the Court entered an Order dismissing the claims asserted against certain individual defendants in the consolidated actions, including the claims against Mr. Randall and Mr. Belchers, without any payment from these individuals or the Company. On or about February 19, 2003, the Court entered an Order dismissing with prejudice the claims asserted against the Company under Section 10 (b) of the Securities Exchange Act of 1934. As a result, the only claims that remain against the Company are those arising under Section 11 of the Securities Act of 1934. The Company has entered into an agreement-in-principle to settle the remaining claims in the litigation. The proposed settlement will result in a dismissal with prejudice of all claims and will include a release of all claims that were brought or could have been brought against the Company and its present and former directors and officers. It is anticipated that any payment to the plaintiff class and their counsel will be funded by the Company's directors & officers liability insurance and that no direct payment will be made by the Company. The proposed settlement is subject to a number of significant conditions and contingencies, including the execution of a definitive settlement agreement, final approval of the settlement by the Company's directors & officers liability insurance carriers and by the plaintiff class, and the approval of the settlement by the Court.

Indemnification Obligations

In the quarter ended September 30, 2003, eBay asserted two indemnifications claims against us under one of our commercial agreements with eBay. We settled one of these claims for a cash payment to eBay of \$210,000. The remaining claim is based upon a third party alleging that certain of our former technology utilized by eBay infringes certain patents of the third party. No lawsuit has been filed. Given the early stage of the claim at this time, we cannot make a determination as to the ultimate outcome of this matter and the impact, if any, on our financial condition, liquidity or results of operations.

7

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

Overview

Through September 3, 2003, Dynabazaar, Inc. ("we," "us," "Dynabazaar" or the "Company") was an online auction and promotions technology service provider that enabled marketers to create results-oriented rewards programs and helped commerce companies automate the process of selling their excess inventory online to wholesale and consumer buyers.

On September 4, 2003, we sold substantially all of our operating assets to eBay, Inc. for considerations of \$4.5 million in cash under the terms and conditions of an asset purchase agreement we entered into with eBay on June 20, 2003 (the "Asset Purchase Agreement"). The assets sold included all of our intellectual property and technology, all rights under certain transferred customer contracts and under certain intellectual property license agreements, and accounts receivable relating to services performed after the date of the closing of the asset sale with respect to the transferred customer contracts. Of the total consideration, \$2.5 million in cash was paid to us at closing and \$2 million was placed in escrow for a period of two years following the closing in order to secure our indemnifications, compensation and reimbursement obligations under

Edgar Filing: DYNABAZAAR INC - Form 10-Q

the Asset Purchase Agreement. At the end of the two-year escrow period, all funds remaining in the escrow account at that time will be paid to us by the escrow agent, subject to any pending claims.

Following the closing of the asset sale, we changed our name from "Fairmarket, Inc." to "Dynabazaar, Inc".

In connection with the asset sale, the parties entered into a Transition Services Agreement, ("TSA") pursuant to which we provided services to eBay through December 31, 2003 to fulfill customer service obligation under customer contracts assumed by eBay. Additionally, through December 31, 2003, we continued to provide services to nine retained customers, six in the United States, and three in the United Kingdom under the same terms as were provided before the closing date of the asset sale. The revenue derived from those retained customers was not significant.

Twelve of our former employees were hired by eBay, Inc. in connection with the asset sale.

On October 10, 2003, we declared a cash dividend of \$1.30 per share on our common stock, representing an aggregate cash distribution of return of capital of approximately \$35 million. The dividend was paid on November 3, 2003 to stockholders of record on October 20, 2003.

In connection with the closing of the asset sale, eBay, Inc., the holder of our Series B preferred stock (the "Series B Shares"), elected to receive a liquidation preference equal to approximately \$2 million in the aggregate, or \$ 2.10 per share, plus all accrued and unpaid dividends with respect to the Series B Shares. The liquidation preference and accrued and unpaid dividends were paid to eBay, Inc. on September 5, 2003 in the amount of approximately \$2,024,000. On September 29, 2003, we repurchased from eBay and retired all of the Series B shares for a purchase price of \$1,466,665 in cash. The payment represented payment in full for any and all obligations of the Company in respect of the Series B shares.

In December 2003, we received notice from the Nasdaq Stock Market that we were not in compliance with the minimum bid price requirement for continued listing on the Nasdaq National Market. To avoid delisting, Nasdaq has stated that the bid price of our common stock must close at \$ 1.00 per share or more for at least ten consecutive trading days prior to June 14, 2004.

In December 2003, we entered into an Administrative Services Agreement with Barington Capital Group, L.P. James A. Mitarotonda, our Chief Executive Officer, is Chairman of Barington's general partner. In connection with the Company's cessation of its online auction business, effective as of January 1, 2004, the Company relocated its principal executive offices to 888 Seventh Avenue, 17th floor, New York, New York 10019, an office maintained by Barington Capital Group, LP ("Barington"), a limited partnership whose general partner is a corporation of which James Mitarotonda is Chairman, President and Chief Executive Officer. James Mitarotonda is the Company's President and Chief Executive Officer. We pay Barington a monthly fee of \$8,000 for administrative services as well as reimbursement of reasonable expenses. In connection with the agreement, we granted to James Mitarotonda an option to purchase up to 320,000 shares of our common stock. The option is fully exercisable and was granted with an exercise price per share equal to \$0.33, the fair market value of our common stock on the grant date.

Edgar Filing: DYNABAZAAR INC - Form 10-Q

In January 2004, James A. Mitarotonda was appointed as our Chief Executive Officer and Mel Brunt was appointed as our Chief Financial Officer.

On February 2, 2004, we dismissed PricewaterhouseCoopers LLP as our independent accountants and engaged Rothstein, Kass & Company, P.C. as our independent auditors commencing with the audit of our financial statements for the year ended December 31, 2003.

We are currently reviewing alternatives for the use and disposition of our remaining assets, which may include pursuing a plan of complete liquidation and dissolution, possibly including the sale of our remaining assets. Alternatively, we may decided to pursue selling our remaining assets outside of a liquidation and dissolution, to make additional distributions of cash to our stockholders, to explore other strategic alternatives such as a business combination with another party, and/or to continue as an independent stand-alone company focusing on business opportunities unrelated to our historical business, including the possible acquisition of other businesses. At this time, our board of directors has not made any decision to pursue any one of these options and has not identified any such opportunities. We cannot assure you that we will be able to identify or successfully capitalize on any appropriate business opportunities.

Our common stock continues to be traded on The Nasdaq National Market. The market price per share dropped significantly subsequent to the payment of the \$1.30 per share distribution to our common stockholders. The market price of our common stock as of March 5, 2004 was \$0.37 per share. On December 17, 2003, we were notified by Nasdaq that pursuant to Marketplace Rule 4450 (a)(5), we have until June 14, 2004 for our stock to trade above \$1.00 for 10 consecutive trading days to avoid being delisted from the Nasdaq National Market. We may be delisted before that date if we fail to meet other criteria for continued inclusion on The Nasdaq National Market. If we are delisted from The Nasdaq National Market, our stock will only be traded on the OTC Bulletin Board. An investment in an OTC security is speculative and involves a degree of risk. Many OTC securities are relatively illiquid, or "thinly traded", which can enhance volatility in the share price and make it difficult for investors to buy or sell without dramatically effecting the quoted price or they may be unable to sell a position at a later date. If our stock is delisted from the Nasdaq National Market, then the ability of our stockholders to buy and sell our shares will be materially impaired. Moreover, if we pursue a plan of complete liquidation and dissolution, we will close our stock transfer books, discontinue recording transfers of our common stock, and our common stock will no longer be assignable or transferable on our books. Accordingly, the proportionate interests of all of our stockholders will be fixed on the basis of their respective stock holdings at the close of business on the date of dissolution, and any distributions made by us after such date will be made solely to the stockholders of record at the close of business on the date of dissolution.

Critical Accounting Policies

In December 2001, the SEC requested that all registrants discuss their most "critical accounting policies" in management's discussion and analysis of financial condition and results of operations. The SEC indicated that a "critical accounting policy" is one which is both important to the portrayal of the company's financial condition and results and requires management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Our significant accounting policies are more fully described in Note 2, Summary of Significant Accounting Policies, to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2003. These critical accounting policies relate to revenue recognition, allowance for doubtful accounts, deferred tax assets and unutilized office space. No changes to these critical polices have taken place during the quarter ended March 31, 2004.

Results of Operations for the Quarters Ended March 31, 2004 and 2003

For the quarter ended March 31, 2004, our net loss was \$.6 million, compared to our net loss of \$1.6 million, for the quarter ended March 31, 2003.

Revenue

Total revenue was \$0 for the quarter ended March 31, 2004, compared to total revenue of \$1.4 million for the quarter ended March 31, 2003.

Operating Expenses

Cost of revenues was \$0 for the quarter ended March 31, 2004, compared to cost of revenues of \$759,000 for the quarter ended March 31, 2003.

Sales and marketing expenses were \$0 for the quarter ended March 31, 2004, compared to sales and marketing expenses of \$562,000 for the quarter ended March 31, 2003. The decrease in sales and marketing expenses was due primarily to the cessation of operating business activities.

Development and engineering expenses were \$0 for the quarter ended March 31, 2004, compared to development and engineering expenses of \$352,000 for the quarter ended March 31, 2003.

General and administrative expenses were \$661,000 for the three months ended March 31, 2004, a decrease of \$739,000, or 53%, compared to general and administrative expenses of \$1.4 million for the three months ended March 31, 2003. The decrease was due primarily to the reduction in facilities expenses of \$300,000 as a result of the charge for unutilized office space recorded during the first quarter of 2002 and a decrease in depreciation expense of \$480,000 as a result of certain assets being fully depreciated when compared to the quarter ended March 31, 2003.

At March 31, 2004, deferred stock compensation, which is a component of deferred compensation and equity-related charges in stockholders' equity, totaled \$0.

Other Income, net

Other income, net, was \$81,000 for the three months ended March 31, 2004, compared to other income, net, of \$215,000, for the three months ended March 31, 2003. This decrease was due to lower interest income from lower average balances of cash, cash equivalents and investments and lower interest rates in the first quarter of 2004 compared to the same period of last year.

Liquidity and Capital Resources

At March 31, 2004, cash and cash equivalents totaled \$ 9.5 million.

Cash used in operating activities was \$765,000 for the three months ended March 31, 2004 and \$1.8 million for the three months ended March 31, 2003. Net cash flows used in operating activities primarily reflects the Company's net loss of approximately \$580,000 and \$1.6 million respectively.

Cash used in investing activities was \$528,000 for the three months ended March 31, 2004 and \$687,000 for the three months ended March 31, 2004. Net cash flows used in investing activities for the quarter ending March 31, 2004 reflects the draw down of restricted cash to pay for lease related items. Cash used in investing activities for the period ended March 31, 2003 was due mainly to the

Edgar Filing: DYNABAZAAR INC - Form 10-Q

purchase of marketable securities.

Cash flows from financing activities was \$0 for the quarter ended March 31, 2004 and \$24,000 for the quarter ended March 31, 2003.

10

Factors that May Affect Results of Operations and Financial Condition

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. You can identify forward-looking statements by the use of the words "believe," "expect," "anticipate," "intend," "estimate," "assume" and other similar expressions which predict or indicate future events and trends and which do not relate to historical matters. You should not rely on forward-looking statements, because they involve known and unknown risks, uncertainties and other factors, some of which are beyond our control. Our actual results could differ materially from those set forth in the forward-looking statements.

Some of the factors that might cause these differences include those set forth below. You should carefully review all of these factors, and you should be aware that there may be other factors that could cause these differences. These forward-looking statements were based on information, plans and estimates at the date of this Form 10-Q, and we do not promise to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes.

Risks Related to Our Business

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Investment Portfolio

We do not use derivative financial instruments for investment purposes and only invest in financial instruments that meet high credit quality standards, as specified in our investment policy guidelines. This policy also limits the amount of credit exposure of any one issue, issuer, and type of investment. Due to the conservative nature of our investments, we do not believe that we have a material exposure to interest rate risk.

Foreign Currency Risk

International sales are made from our foreign sales subsidiaries in the respective countries and are denominated in the local currency of each country. These subsidiaries also incur most of their expenses in the local currency. Accordingly, all foreign subsidiaries use the local currency as their functional currency. Our international business is subject to risks typical of an international business, including, but not limited to differing economic conditions, changes in political climate, differing tax structures, other regulations and restrictions, and foreign exchange rate volatility. Accordingly, our future results could be materially adversely impacted by changes in these or other factors. Our intercompany accounts are typically denominated in the functional currency of the foreign subsidiary in order to centralize foreign exchange risk with the parent company in the United States. We are also exposed to foreign exchange rate fluctuations as the financial results of foreign subsidiaries are translated into U.S. dollars in consolidation. As exchange rates vary, these results, when translated, may vary from expectations and adversely impact overall financial results. The effect of foreign exchange rate fluctuations on Dynabazaar in the quarter ended March 31, 2004 and 2003 was not significant.

Edgar Filing: DYNABAZAAR INC - Form 10-Q

Item 4. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-14(c) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), within 90 days of the filing date of this report. Based on their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective.

11

(b) Changes in Internal Controls

There have been no significant changes (including corrective actions with regard to significant deficiencies or material weaknesses) in our internal controls or in other factors that could significantly affect these controls subsequent to the date of the evaluation referenced in paragraph (a) above.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Dynabazaar, Inc. has been named as a defendant in certain purported class action lawsuits filed by individual shareholders in the U.S. District Court for the Southern District of New York against Dynabazaar, Inc. Scott Randall (former President, Chief Executive Officer and Chairman of the Board of Dynabazaar, Inc.), John Belchers (former Chief Financial Officer of Dynabazaar, Inc.), U.S. Bancorp Piper Jaffray Inc., Deutsche Bank Securities Inc. and FleetBoston Robertson Stephens, Inc. The lawsuits have been filed by individual shareholders who purport to seek class action status on behalf of all other similarly situated persons who purchased the common stock of Dynabazaar, Inc., between March 14, 2000 and December 6, 2000. The lawsuits allege that certain underwriters of FairMarket's initial public offering solicited and received excessive and undisclosed fees and commissions in connection with that offering. The lawsuits further allege that the defendants violated the federal securities laws by issuing a registration statement and prospectus in connection with Dynabazaar's initial public offering, which failed to accurately disclose the amount and nature of the commissions and fees paid to the underwriter defendants. On or about October 8, 2002, the Court entered an Order dismissing the claims asserted against certain individual defendants in the consolidated actions, including the claims against Mr. Randall and Mr. Belchers, without any payment from these individuals or the Company. On or about February 19, 2003, the Court entered an Order dismissing with prejudice the claims asserted against the Company under Section 10(b) of the Securities Exchange Act of 1934. As a result, the only claims that remain against the Company are those arising under Section 11 of the Securities Act of 1934. The Company intends to vigorously defend the remaining claims asserted against it in the actions.

Item 2. Changes in Securities and Use of Proceeds

Not Applicable

Item 3. Defaults upon Senior Securities. Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders. Not applicable.

Edgar Filing: DYNABAZAAR INC - Form 10-Q

Item 5. Other Information. Not applicable.

Item 6. Exhibits and Reports on Form 8-K.

(a) Exhibits

99.1 and 99.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

(b) Reports on Form 8-K

Not applicable.

12

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dynabazaar, Inc.

Date: May 12, 2004

By: /s/ James A. Mitarotonda

James A. Mitarotonda,

Chief Executive Officer
(Principal Executive Officer)

Date: May 12, 2004

By: /s/ Mel Brunt

Mel Brunt,
Chief Financial Officer
(Principal Financial and
Accounting Officer)

13