

Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

LUXOTTICA GROUP SPA  
Form 6-K  
February 03, 2003

FORM 6-K  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13A-16 OR 15D-16 OF  
THE SECURITIES EXCHANGE ACT OF 1934

JANUARY 30, 2003

COMMISSION FILE NO. 1 - 10421

LUXOTTICA GROUP S.P.A.

VIA CANTU 2, MILAN 20123 ITALY  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

[LOGO]

SET FORTH BELOW IS THE TEXT OF A PRESS RELEASE ISSUED ON JANUARY 30, 2003.

LUXOTTICA GROUP NET INCOME UP YOY BY 22.3 PERCENT FOR 4Q02

GROUP HIGHLIGHTS FOR FISCAL YEAR 2002:

- NET SALES UP BY 2.2 PERCENT TO EUR 3,132.2 (US\$2,959.9 MILLION)
- OPERATING INCOME UP BY 18.1 PERCENT TO EUR 601.5 MILLION
- EARNINGS PER ADS TO EUR 0.82 (US\$0.78)

MILAN, ITALY, JANUARY 30, 2003 - LUXOTTICA GROUP S.P.A. (NYSE: LUX; MTA: LUX),

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

worldwide leader in the eyewear sector, today announced record results for the three- and twelve-month period ended December 31, 2002(1).

---

### CONSOLIDATED RESULTS

---

#### FOURTH QUARTER

- o Consolidated net sales for the quarter declined year-over-year by 7.7 percent to EUR 668.6 million. Assuming constant exchange rates, consolidated net sales for the quarter would have risen year-over-year by 2.1 percent.
- o Consolidated operating income for the quarter rose year-over-year by 10.9 percent to EUR 114.4 million. Consequently, consolidated operating margin for the quarter improved year-over-year to 17.1 percent.
- o Consolidated net income for the quarter rose year-over-year by 22.3 percent to EUR 74.4 million. Consequently, consolidated net margin for the quarter improved year-over-year to 11.1 percent, from 8.4 percent.
- o Earnings per American Depositary Share (ADS) (one ADS represents one ordinary share) for the quarter were up year-over-year by 21.7 percent to EUR 0.16. In U.S. dollars, earnings per ADS (EPADS) for the quarter were US\$0.16, reflecting a year-over-year increase of 35.6 percent.

#### FISCAL YEAR 2002

- o Consolidated net sales for the year rose year-over-year by 2.2 percent to EUR 3,132.2 million. Assuming constant exchange rates, consolidated net sales for fiscal year 2002 would have risen year-over-year by 7.5 percent.
- o For the year, the Group sold in excess of 33 million frames, representing a 4.5 percent year-over-year improvement from fiscal year 2001.
- o Consolidated operating income for the year rose by 18.1 percent to EUR 601.5 million. Consolidated operating margin for the year improved to 19.2 percent, from 16.6 percent for fiscal year 2001.
- o Consolidated net income for fiscal year 2002 rose by 17.6 percent to EUR 372.1 million. Consequently, consolidated net margin for the year improved to 11.9 percent, from 10.3 percent for fiscal year 2001.
- o EPS for the fiscal year 2002 rose year-over-year by 17.1 percent to EUR 0.82. In U.S. dollars, EPADS for the same period rose year-over-year by 23.5 percent to US\$0.78.
- o Consolidated net outstanding debt on December 31, 2002, improved over the twelve-month period by EUR 215.6 million to EUR 1,254.3 million, from consolidated net outstanding debt of EUR 1,469.9 million on December 31, 2001. Consolidated net outstanding debt on September 30, 2002, was EUR 1,292.8 million.

---

#### BREAKDOWN OF MANUFACTURING/ WHOLESALE AND RETAIL RESULTS

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

---

### o MANUFACTURING/WHOLESALE DIVISION

The Group's manufacturing/wholesale sales for fiscal year 2002 declined year-over-year by 1.6 percent to EUR 1,128.7 million. Assuming constant exchange rates, manufacturing/wholesale sales for the fiscal year 2002 would have risen year-over-year by 2.2 percent.

Manufacturing/wholesale operating income for fiscal year 2002 was flat year-over-year at EUR 287.6 million. This was mostly due to the negative effect on the Group's results of the strengthening of the Euro against other currencies.

Leonardo Del Vecchio, Chairman of Luxottica Group, commented on the results of the manufacturing/wholesale division: "The performance of the division was indeed positive. In fact, in line with the trend of the first nine months of the year, sales to third parties for the fourth quarter rose year-over-year by 8.6 percent, and by 6.7 percent for the full year, both assuming constant exchange rates."

"This result, achieved in increasingly competitive markets, allowed us to further expand our market share worldwide, particularly in Europe, where growth for the year was in excess of 10 percent."

### o RETAIL DIVISION

Group's retail results for the fourth quarter included results for both LensCrafters and Sunglass Hut International, as they are run as a single division of the Group. Results of the Sunglass Hut International operations were consolidated into the Group's results as of March 31, 2001.

Retail sales for the fourth quarter were nearly flat year-over-year at US\$464.1 million. Same stores sales for the quarter declined year-over-year by 1.5 percent.

For the year, retail sales rose year-over-year by 8.1 percent to US\$2,039.6, while same store sales for the same period declined year-over-year by 0.6 percent.

Retail operating income for fiscal year rose by 5.5 percent to US\$301.9 million, from US\$286.1 million for fiscal year 2001. Consequently, retail operating margin for fiscal year was 14.8 percent.

Mr. Del Vecchio continued: "On the retail front, sales for the fourth quarter were below our expectations. Results were negatively affected by the continued decline in traffic in malls experienced throughout 2002, as well as disappointing Christmas season sales, which were below the level of the previous year."

---

### STATEMENT FROM THE CHAIRMAN

---

Mr. Del Vecchio concluded: "The year 2002 was particularly difficult for the global economy, as it continued to suffer from the impact of the terrorist attacks of the previous year, extreme volatility in the financial markets, a weak dollar, and fear of war in Iraq. This resulted in a slowdown in consumption and, consequently, in the growth rate of sales of our Group. Within this

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

environment we were still able to improve profitability, thanks to management's continued focus on cost control."

"Although there are signs of slight improvement in the U.S., unfortunately it is impossible to predict the timing of economic recovery because of the many uncertainties in connection with the difficult international situation."

"In North America, we are currently in the process of consolidating logistics of our retail operations at our Atlanta distribution center, which was formerly used only for Sunglass Hut International. This will result in the closing of the LensCrafters distribution center in Cincinnati. Additionally, in 2003 we will continue to expand our distribution network, also through acquisitions, as this is a strategy that has allowed us to increasingly strengthen our leadership position."

"As a result of the current uncertain economic scenario and weakness in the U.S. dollar, 2003 will be a year of transition for us, during which we expect to focus on pursuing interesting acquisition opportunities mainly in retail. Consequently, we expect to return to growth in sales and earnings in 2004."

"We confirm our previously announced expectations to post earnings per share (EPS) for fiscal year 2003 of Euro 0.77, or EPADS of US\$0.77, assuming parity in the Euro/U.S. Dollars exchange rate. If the exchange rate should go to EUR 1.00 = US\$1.10, EPADS would be US\$0.76, or EUR 0.69."

### ABOUT LUXOTTICA GROUP S.P.A.

---

Luxottica Group is the world leader in the design, manufacture, marketing and distribution of prescription frames and sunglasses in mid- and premium-priced categories. The Group's products, which are designed and manufactured in six facilities in Italy and one in the People's Republic of China, include over 2,250 styles in a wide array of colors and sizes and are sold through 21 wholly-owned subsidiaries in the United States, Canada, Italy, France, Spain, Portugal, Sweden, Germany, the United Kingdom, Brazil, Switzerland, Mexico, Belgium, Argentina, South Africa, Finland, Austria, Norway, Japan, Hong Kong and Australia; two 75%-owned subsidiaries in Israel and Poland; a 70%-owned subsidiary in Greece; three 51%-owned subsidiaries in the Netherlands, Turkey and Singapore, one 49%-owned subsidiary in the Arab Emirates and one 44%-owned subsidiary in India. In March 2001, Luxottica Group acquired Sunglass Hut International, a leading sunglass retailer with approximately 1,900 stores worldwide. This followed the acquisitions of Bausch & Lomb sunglass business, which includes the prestigious Ray-Ban(R), Revo(R), Arnette™ and Killer Loop(R) brands, in June 1999, and LensCrafters, the largest optical retail chain in North America, in May 1995. For fiscal 2002, Group net sales improved year-over-year by 2.2 percent to EUR 3,132.2 million and net income by 17.6 percent to EUR 372.1 million. Additional information on the company is available on the web at [WWW.LUXOTTICA.COM](http://WWW.LUXOTTICA.COM).

### SAFE HARBOR STATEMENT

---

CERTAIN STATEMENTS IN THIS PRESS RELEASE MAY CONSTITUTE FORWARD LOOKING STATEMENTS WHICH ARE BASED ON MANAGEMENT'S CURRENT EXPECTATIONS AND BELIEFS AND ARE SUBJECT TO A NUMBER OF RISKS AND UNCERTAINTIES THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY, INCLUDING RISKS THAT MAY NOT BE SUBJECT TO THE COMPANY'S CONTROL. THESE RISKS INCLUDE, BUT ARE NOT LIMITED TO, FLUCTUATIONS IN EXCHANGE RATES, ECONOMIC AND WEATHER FACTORS AFFECTING CONSUMER SPENDING, THE COMPANY'S ABILITY TO SUCCESSFULLY INTRODUCE NEW PRODUCTS, THE COMPANY'S ABILITY

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

TO EFFECTIVELY INTEGRATE RECENTLY ACQUIRED BUSINESSES, THE AVAILABILITY OF CORRECTION ALTERNATIVES TO PRESCRIPTION EYEGLASSES, AS WELL AS OTHER POLITICAL, ECONOMIC AND TECHNOLOGICAL FACTORS AND OTHER RISKS REFERRED TO IN THE COMPANY'S FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION. THESE FORWARD-LOOKING STATEMENTS ARE MADE AS OF THE DATE HEREOF, AND THE COMPANY DOES NOT ASSUME ANY OBLIGATION TO UPDATE THEM.

### COMPANY AND U.S. AGENCY CONTACTS

-----

Sabina Grossi, Director, Investor Relations  
Alessandra Senici, Investor Relations  
SILVIA CESTELLI GUIDI, INVESTOR RELATIONS  
Luxottica Group  
Tel.: +39-02-8633-4665  
E-mail: SABINAGROSSI@LUXOTTICA.COM  
ALESSANDRASENICI@LUXOTTICA.COM  
SILVIACESTELLI@LUXOTTICA.COM

Luca Biondolillo  
BREAKSTONE & RUTH - NEW YORK  
TEL.: +1 (646) 536-7012  
E-MAIL: LBIONDOLILLO@BREAKSTONERUTH.COM

### FINANCIAL TABLES TO FOLLOW

-----

(1) UNLESS OTHERWISE NOTED, ALL COMPARISONS MADE IN THIS ANNOUNCEMENT ARE BETWEEN THE THREE- AND TWELVE-MONTH PERIODS ENDED DECEMBER 31, 2002, AND THE EQUIVALENT THREE- AND TWELVE-MONTH PERIODS ENDED DECEMBER 31, 2001. THE COMPANY'S RESULTS ARE DISCUSSED IN THIS ANNOUNCEMENT IN ACCORDANCE WITH U.S. GAAP AND ARE BROKEN OUT FOR ADDITIONAL PERSPECTIVE INTO CONSOLIDATED, MANUFACTURING/WHOLESALE, INCLUDING RAY-BAN AND RETAIL COMPONENTS, WHICH INCLUDE SUNGLASS HUT INTERNATIONAL AND LENSRAFTERS. AS THERE ARE INTERCOMPANY ITEMS, IT IS IMPORTANT TO NOTE THE FULL RECONCILIATION DETAILED IN THE SEGMENTAL INFORMATION TABLE PROVIDED WITH THIS ANNOUNCEMENT. ADDITIONALLY, LUXOTTICA GROUP CONSIDERS THE FINANCIAL RESULTS DENOMINATED IN EURO (EUR), THE GROUP'S REPORTING CURRENCY, TO BE A MORE ACCURATE GAUGE OF ITS OPERATING PERFORMANCE. THE RESULTS DENOMINATED IN U.S. DOLLARS WERE CONVERTED AT THE AVERAGE EXCHANGE RATE FOR THE THREE-MONTH PERIOD ENDED DECEMBER 31, 2002, OF EUR 1.00 = US\$0.9982, COMPARED WITH EUR 1.00 = US\$0.8959 FOR THE FOURTH QUARTER OF 2001. FOR FISCAL YEAR 2002, THE RESULTS DENOMINATED IN U.S. DOLLARS WERE CONVERTED AT THE AVERAGE EXCHANGE RATE OF EUR 1.00 = US\$0.9450, COMPARED WITH EUR 1.00 = US\$0.8957 FOR FISCAL YEAR 2001. RESULTS OF THE SUNGLASS HUT INTERNATIONAL OPERATIONS WERE CONSOLIDATED INTO THE GROUP'S RESULTS AS OF MARCH 31, 2001.

### LUXOTTICA GROUP

#### CONSOLIDATED FINANCIAL HIGHLIGHTS FOR THE THREE-MONTH PERIOD ENDED DECEMBER 31, 2002 AND DECEMBER 31, 2001

KEY FIGURES IN THOUSAND OF EURO (4)	2002 (5)	2001	% Change
NET SALES	668,585	724,161	-7.7%
NET INCOME	74,353	60,803	22.3%
EARNINGS PER SHARE (ADS) (2)	0.16	0.13	

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

FULLY DILUTED EARNINGS PER SHARE (ADS) (3)	0.16	0.13
-----------------------------------------------	------	------

KEY FIGURES IN THOUSAND OF  
U.S. DOLLARS (1) (4)

	2002 (5)	2001	% Change
NET SALES	667,377	648,761	2.9%
NET INCOME	74,218	54,473	36.2%
EARNINGS PER SHARE (ADS) (2)	0.16	0.12	
FULLY DILUTED EARNINGS PER SHARE (ADS) (3)	0.16	0.12	

Notes:	2002	2001
(1) Average exchange rate (in U.S. Dollars per Euro)	0.9982	0.8959
(2) Weighted average number of outstanding shares	453,815,915	451,526,976
(3) Fully diluted average number of shares	455,369,195	454,219,919
(4) Except earnings per share (ADS), which are expressed in Euro and U.S. Dollars, respectively		
(5) Results for the three-month period ended December 31, 2002 include the effect of adoption of Statement of Financial Accounting Standards No 142		

### LUXOTTICA GROUP

#### CONSOLIDATED FINANCIAL HIGHLIGHTS FOR THE YEAR ENDED DECEMBER 31, 2002 AND DECEMBER 31, 2001

KEY FIGURES IN THOUSAND OF EURO (4)	2002 (5)	2001 (5)	% Change
NET SALES	3,132,201	3,064,907	2.2%
NET INCOME	372,077	316,373	17.6%
EARNINGS PER SHARE (ADS) (2)	0.82	0.70	
FULLY DILUTED EARNINGS PER SHARE (ADS) (3)	0.82	0.70	

KEY FIGURES IN THOUSAND OF U.S. DOLLARS (1) (4)	2002 (5)	2001 (5)	% Change
NET SALES	2,959,930	2,745,237	7.8%
NET INCOME	351,613	283,375	24.1%

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

EARNINGS PER SHARE (ADS) (2)	0.78	0.63
FULLY DILUTED EARNINGS PER SHARE (ADS) (3)	0.77	0.62

Notes:	2002	2001
(1) Average exchange rate (in U.S. Dollars per Euro)	0.9450	0.8957
(2) Weighted average number of outstanding shares	453,174,041	451,036,978
(3) Fully diluted average number of shares	455,353,479	453,965,481
(4) Except earnings per share (ADS), which are expressed in Euro and U.S. Dollars, respectively		
(5) Results for the year ended December 31, 2002 include the effect of adoption of Statement of Financial Accounting Standards No 142 and the operation of Sunglass Hut International. Results for the year ended December 31, 2001 include the operation of Sunglass Hut International since the date of acquisition (March 31, 2001). For a comparison between the two periods on a consolidated adjusted basis, see table 6.		

### LUXOTTICA GROUP

#### CONSOLIDATED INCOME STATEMENT FOR THE THREE-MONTH PERIOD ENDED DECEMBER 31, 2002 AND DECEMBER 31, 2001

In thousand of Euro(1)	2002(2)	2001(3)	% Change
NET SALES	668,585	724,161	-7.7%
COST OF SALES	(189,955)	(207,178)	
GROSS PROFIT	478,631	516,983	-7.4%
OPERATING EXPENSES:			
SELLING EXPENSES	(248,112)	(272,666)	
ROYALTIES	(12,746)	(11,491)	
ADVERTISING EXPENSES	(36,010)	(44,339)	
GENERAL AND ADMINISTRATIVE EXPENSES	(58,690)	(59,862)	
TRADEMARK AMORTIZATION	(8,707)	(25,467)	
TOTAL	(364,265)	(413,825)	
OPERATING INCOME	114,366	103,158	10.9%
OTHER INCOME (EXPENSE):			
INTEREST EXPENSES	(12,260)	(22,979)	
INTEREST INCOME	1,390	3,694	
OTHER - NET	6,045	(2,795)	
OTHER INCOME (EXPENSES) NET	(4,824)	(22,081)	
INCOME BEFORE PROVISION FOR INCOME TAXES	109,541	81,076	35.1%
PROVISION FOR INCOME TAXES	(33,726)	(22,585)	
INCOME BEFORE MINORITY INTEREST IN			
INCOME OF CONSOLIDATED SUBSIDIARIES	75,816	58,491	
MINORITY INTEREST IN INCOME OF CONSOLIDATED SUBSIDIARIES	(1,463)	2,313	
NET INCOME	74,353	60,803	22.3%
EARNINGS PER SHARE (ADS) (1)	0.16	0.13	
FULLY DILUTED EARNINGS PER SHARE			

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

(ADS) (1)	0.16	0.13
WEIGHTED AVERAGE NUMBER		
OF OUTSTANDING SHARES	453,815,915	451,526,976
FULLY DILUTED AVERAGE NUMBER OF		
SHARES	455,369,195	454,219,919

Notes:

- (1) Except earnings per share (ADS), which are expressed in Euro
- (2) Results for the three-month period ended December 31, 2002 include the effect of adoption of Statement of Financial Accounting

Standard No 142

- (3) Starting January 1, 2002, certain costs and expenses of Luxottica Retail included in the statement of consolidated income have been reclassified. Therefore, certain items for the three-month period ended December 31, 2001 have been reclassified to conform to the new presentation

### LUXOTTICA GROUP

#### CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2002 AND DECEMBER 31, 2001

In thousand of Euro(1)	2002 (2)	2001 (2) (3)	% Change
NET SALES	3,132,201	3,064,907	2.2%
COST OF SALES	(878,003)	(883,961)	
GROSS PROFIT	2,254,198	2,180,946	3.4%
OPERATING EXPENSES:			
SELLING EXPENSES	(1,078,964)	(1,034,218)	
ROYALTIES	(62,274)	(54,556)	
ADVERTISING EXPENSES	(213,910)	(213,610)	
GENERAL AND ADMINISTRATIVE EXPENSES	(261,477)	(274,873)	
TRADEMARK AMORTIZATION	(36,065)	(94,198)	
TOTAL	(1,652,690)	(1,671,454)	
OPERATING INCOME	601,508	509,492	18.1%
OTHER INCOME (EXPENSE):			
INTEREST EXPENSES	(65,935)	(91,978)	
INTEREST INCOME	5,036	15,060	
OTHER - NET	(1,168)	8,737	
OTHER INCOME (EXPENSES) NET	(62,066)	(68,181)	
INCOME BEFORE PROVISION FOR			
INCOME TAXES	539,442	441,311	22.2%
PROVISION FOR INCOME TAXES	(162,695)	(123,450)	
INCOME BEFORE MINORITY INTEREST IN			
INCOME OF CONSOLIDATED			
SUBSIDIARIES	376,746	317,861	
MINORITY INTEREST IN INCOME			
OF CONSOLIDATED SUBSIDIARIES	(4,669)	(1,488)	
NET INCOME	372,077	316,373	17.6%
EARNINGS PER SHARE (ADS) (1)	0.82	0.70	
FULLY DILUTED EARNINGS PER SHARE			
(ADS) (1)	0.82	0.70	



## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

WEIGHTED AVERAGE NUMBER		
OF OUTSTANDING SHARES	453,174,041	451,036,978
FULLY DILUTED AVERAGE NUMBER OF		
SHARES	455,353,479	453,965,481

Notes:

- (1) Except earnings per share (ADS), which are expressed in Euro
- (2) Results for the year ended December 31, 2002 include the effect of adoption of Statement of Financial Accounting Standards No 142 and the operation of Sunglass Hut International. Results for the year ended December 31, 2001 include the operation of Sunglass Hut International since the date of acquisition (March 31, 2001). For a comparison between the two periods on a consolidated adjusted basis, see table 6
- (3) Starting January 1, 2002, certain costs and expenses of Luxottica Retail included in the statement of consolidated income have been reclassified. Therefore, certain items for the year ended December 31, 2001 have been reclassified to conform to the new presentation

### LUXOTTICA GROUP

#### CONSOLIDATED BALANCE SHEET AS OF DECEMBER 31, 2002 AND DECEMBER 31, 2001

In thousand of Euro	December 31, 2002	December 31, 2001
<b>CURRENT ASSETS:</b>		
CASH	151,418	199,202
RESTRICTED CASH	-	213,507
ACCOUNT RECEIVABLE	370,234	381,281
SALES AND INCOME TAXES RECEIVABLES	10,956	23,327
INVENTORIES	406,032	371,406
PREPAID EXPENSES AND OTHER	53,385	75,468
DEFERRED TAX ASSETS - CURRENT	148,088	163,201
TOTAL CURRENT ASSETS	1,140,113	1,427,392
PROPERTY, PLANT AND EQUIPMENT - NET	506,545	501,346
OTHER ASSETS		
INTANGIBLE ASSETS - NET	1,916,526	2,009,740
INVESTMENTS	12,837	5,798
OTHER ASSETS	10,305	4,080
SALES AND INCOME TAXES RECEIVABLES	5	5
TOTAL OTHER ASSETS	1,939,674	2,019,623
TOTAL	3,586,332	3,948,362
<b>CURRENT LIABILITIES:</b>		
BANK OVERDRAFTS	371,729	411,193
CURRENT PORTION OF LONG-TERM DEBT	178,335	1,339,131
ACCOUNTS PAYABLE	202,897	183,431
ACCRUED EXPENSES AND OTHER	217,883	345,863
ACCRUAL FOR CUSTOMERS' RIGHT OF RETURN	9,130	14,087
INCOME TAXES PAYABLE	18,748	5,793
TOTAL CURRENT LIABILITIES	998,722	2,299,498
<b>LONG TERM LIABILITIES:</b>		

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

LONG TERM DEBT	855,654	132,247
LIABILITY FOR TERMINATION INDEMNITIES	48,945	35,029
DEFERRED TAX LIABILITIES - NON CURRENT	121,805	10,282
OTHER	133,605	122,989
TOTAL LONG TERM LIABILITIES	1,160,010	300,547
COMMITMENTS AND CONTINGENCY:		
MINORITY INTERESTS IN CONSOLIDATED SUBSIDIARIES	9,705	5,473
SHAREHOLDERS' EQUITY:		
454,263,600 ORDINARY SHARES AUTHORIZED AND ISSUED - 452,351,900 SHARES OUTSTANDING	27,256	27,172
NET INCOME	372,077	316,373
RETAINED EARNINGS	1,018,562	999,299
TOTAL SHAREHOLDERS' EQUITY	1,417,895	1,342,843
TOTAL	3,586,332	3,948,362

LUXOTTICA GROUP  
CONSOLIDATED FINANCIAL HIGHLIGHTS  
FOR THE YEAR ENDED  
DECEMBER 31, 2002 AND DECEMBER 31, 2001  
- SEGMENTAL INFORMATION -

In thousand of Euro	Manufacturing and Wholesale	Retail	Retail (in thousand of U.S. Dollars)	Inter- Segments Transaction and Corporate Adj.	Consolidated
2002(1)					
Net Sales	1,128,670	2,158,346	2,039,637	(154,815)	3,132,201
EBITDA	333,926	396,642	374,827	16,920	747,488
Operating income	287,627	319,425	301,857	(5,545)	601,508
Capital Expenditure	81,651	91,679	86,637	-	173,330
Depreciation & Amortization	46,298	77,217	72,970	22,465	145,980
Assets	1,431,317	882,113	924,895	1,272,902	3,586,332
2001 reported(1) (2)					
Net Sales	1,146,595	2,112,574	1,886,710	(194,264)	3,064,907
EBITDA	350,732	404,437	361,386	(33,770)	721,399
Operating income	287,570	320,149	286,103	(98,228)	509,492
Capital Expenditure	45,801	77,674	69,452	-	123,475
Depreciation &					

## Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

Amortization	63,162	84,288	75,283	64,457	211,907
Assets	1,327,993	954,653	849,737	1,665,716	3,948,362

2001 as adjusted(2) (3)

Net Sales	1,146,595	2,259,289	2,023,646	(200,988)	3,204,896
EBITDA	350,732	400,441	358,652	(33,769)	717,405
Operating income	307,984	314,673	281,853	(55,800)	566,858
Depreciation & Amortization	42,748	85,768	76,799	22,031	150,547

**Notes:**

- (1) Results for the year ended December 31, 2002 include the effect of adoption of Statement of Financial Accounting Standards No 142 and the operation of Sunglass Hut International. Results for the year ended December 31, 2001 include the operation of Sunglass Hut International since the date of acquisition (March 31, 2001)
- (2) Starting January 1, 2002, certain costs and expenses of Luxottica Retail included in the statement of consolidated income have been reclassified. Therefore, certain items for the year ended December 31, 2001 have been reclassified to conform to the new presentation
- (3) These consolidated adjusted amounts reflect the following adjustments:
  - i) the consolidation of Sunglass Hut International results for the three-month period ended March 31, 2001, prior to the acquisition, which are included in the adjusted amounts, were reclassified for the elimination of a one time restructuring charge recorded in the period of approximately U.S. Dollars 30 million and the elimination of goodwill amortization as contemplated by the adoption of SFAS No 142

ii) the elimination of wholesale sales to Sunglass Hut International from Luxottica Group entities for the three-month period ended March 31, 2001

iii) the elimination of goodwill amortisation for the year ended December 31, 2001 of all the Company's entities, as contemplated by the adoption of SFAS No 142

This information is being provided for comparison purposes only and does not purport to be indicative of the actual result that would have been achieved had the Sunglass Hut International acquisition been completed and SFAS No 142 been effective as of January 1, 2001

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LUXOTTICA GROUP S.p.A.

By: /s/ Roberto Chemello

-----

Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

DATE: FEBRUARY 3, 2003

ROBERTO CHEMELLO, CHIEF EXECUTIVE  
OFFICER