## ROCKWELL AUTOMATION INC

Form 10-Q
May 05, 2014

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended March 31, 2014
Commission file number 1-12383

Rockwell Automation, Inc.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction
of incorporation or organization)
1201 South Second Street,
Milwaukee, Wisconsin
(Address of principal executive offices)
+1 (414) 382-2000
Registrant's telephone number, including area code

25-1797617
(I.R.S. Employer Identification No.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No * Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $x$ No *
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large Accelerated Filer x Accelerated Filer " Non-accelerated Filer " Smaller Reporting Company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x
138,445,988 shares of registrant's Common Stock, \$1.00 par value, were outstanding on March 31, 2014.
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## PART I. FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements

## ROCKWELL AUTOMATION, INC.

CONDENSED CONSOLIDATED BALANCE SHEET
(Unaudited)
(in millions)

|  | $\begin{aligned} & \text { March 31, } \\ & 2014 \end{aligned}$ | $\begin{aligned} & \text { September 30, } \\ & 2013 \end{aligned}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 1,239.8 | \$ 1,200.9 |
| Short-term investments | 485.8 | 372.7 |
| Receivables | 1,204.4 | 1,186.1 |
| Inventories | 667.5 | 615.4 |
| Deferred income taxes | 161.3 | 189.5 |
| Other current assets | 170.6 | 115.3 |
| Total current assets | 3,929.4 | 3,679.9 |
| Property, net of accumulated depreciation of \$1,262.1 and \$1,212.8, respectively | 610.3 | 616.0 |
| Goodwill | 1,063.8 | 1,023.0 |
| Other intangible assets, net | 248.5 | 212.8 |
| Deferred income taxes | 139.8 | 147.3 |
| Other assets | 166.3 | 165.6 |
| Total | \$6,158.1 | \$5,844.6 |
| LIABILITIES AND SHAREOWNERS' EQUITY |  |  |
| Current liabilities: |  |  |
| Short-term debt | \$342.5 | \$ 179.0 |
| Accounts payable | 552.4 | 546.7 |
| Compensation and benefits | 204.7 | 236.8 |
| Advance payments from customers and deferred revenue | 248.1 | 210.9 |
| Customer returns, rebates and incentives | 172.0 | 175.1 |
| Other current liabilities | 177.0 | 196.2 |
| Total current liabilities | 1,696.7 | 1,544.7 |
| Long-term debt | 905.4 | 905.1 |
| Retirement benefits | 591.8 | 595.9 |
| Other liabilities | 214.0 | 213.4 |
| Commitments and contingent liabilities (Note 11) |  |  |
| Shareowners' equity: |  |  |
| Common stock (shares issued: 181.4) | 181.4 | 181.4 |
| Additional paid-in capital | 1,489.3 | 1,456.0 |
| Retained earnings | 4,550.9 | 4,333.4 |
| Accumulated other comprehensive loss | (775.6 | ) 817.7 |
| Common stock in treasury, at cost (shares held: March 31, 2014, 42.9; September 30, 2013, 42.5) | (2,695.8 | ) $(2,567.6$ |
| Total shareowners' equity | 2,750.2 | 2,585.5 |
| Total | \$6,158.1 | \$5,844.6 |

See Notes to Condensed Consolidated Financial Statements.

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ROCKWELL AUTOMATION, INC.

## CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

(Unaudited)
(in millions, except per share amounts)

|  | Three Months Ended <br> March 31, <br> 2014 | Six Months Ended <br> March 31, |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  | 2013 | 2014 | 2013 |

See Notes to Condensed Consolidated Financial Statements.

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ROCKWELL AUTOMATION, INC.

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(Unaudited)
(in millions)

|  | Three Months Ended March 31, |  |  | Six Months Ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  | 2014 | 2013 |
| Net income | \$180.3 | \$175.9 |  | \$378.4 | \$337.3 |
| Other comprehensive income (loss), net of tax: |  |  |  |  |  |
| Pension and other postretirement benefit plan adjustments (net of tax expense of $\$ 7.9, \$ 12.0, \$ 15.7$ and $\$ 24.2$ ) | 14.5 | 21.8 |  | 29.1 | 43.7 |
| Currency translation adjustments | 5.1 | (44.0 | ) | 14.3 | (19.7 |
| Net change in unrealized gains and losses on cash flow hedges (net of tax expense of $\$ 0.4, \$ 3.0, \$ 0.8$ and $\$ 2.5$ ) | (2.0 | 5.2 |  | (1.3 | 4.2 |
| Other comprehensive income (loss) | 17.6 | (17.0 |  | 42.1 | 28.2 |
| Comprehensive income | \$197.9 | \$158.9 |  | \$420.5 | \$365.5 |

See Notes to Condensed Consolidated Financial Statements.

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## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS <br> (Unaudited) <br> (in millions)

|  | Six Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
| Continuing operations: |  |  |  |
| Operating activities: |  |  |  |
| Net income | \$378.4 |  | \$337.3 |
| Adjustments to arrive at cash provided by operating activities: |  |  |  |
| Depreciation | 58.5 |  | 55.1 |
| Amortization of intangible assets | 15.8 |  | 16.3 |
| Share-based compensation expense | 21.9 |  | 21.2 |
| Retirement benefit expense | 66.5 |  | 85.3 |
| Pension trust contributions | (25.1 | ) | (20.1 |
| Net loss on disposition of property | - |  | 0.1 |
| Income tax benefit from the exercise of stock options | 0.1 |  | 1.9 |
| Excess income tax benefit from share-based compensation | (18.6 | ) | (21.0 |
| Changes in assets and liabilities, excluding effects of acquisitions and foreign currency adjustments: |  |  |  |
| Receivables | (10.9 | ) | 39.7 |
| Inventories | (57.1 | ) | (19.8 |
| Accounts payable | 12.1 |  | (73.7 |
| Advance payments from customers and deferred revenue | 39.5 |  | 40.1 |
| Compensation and benefits | (32.9 | ) | (66.8 |
| Income taxes | (37.3 |  | 17.4 |
| Other assets and liabilities | (4.6 |  | (43.1 |
| Cash provided by operating activities | 406.3 |  | 369.9 |
| Investing activities: |  |  |  |
| Capital expenditures | (58.3 |  | (55.0 |
| Acquisition of businesses, net of cash acquired | (81.5 |  | (84.8 |
| Purchases of short-term investments | (310.8 | ) | (188.6 |
| Proceeds from maturities of short-term investments | 197.8 |  | 175.0 |
| Proceeds from sale of property | 0.2 |  | 0.2 |
| Other investing activities | (3.4 | ) | (1.9 |
| Cash used for investing activities | (256.0 | ) | (155.1 |
| Financing activities: |  |  |  |
| Net issuance of short-term debt | 163.5 |  | 79.0 |
| Cash dividends | (160.9 | ) | (131.6 |
| Purchases of treasury stock | (217.8 | ) | (211.1 |
| Proceeds from the exercise of stock options | 83.9 |  | 104.4 |
| Excess income tax benefit from share-based compensation | 18.6 |  | 21.0 |
| Cash used for financing activities | (112.7 |  | (138.3 |

$\left.\begin{array}{lll}\text { Effect of exchange rate changes on cash } & 1.3 & (6.3 \\ \text { Cash provided by continuing operations } & 38.9 & 70.2 \\ \begin{array}{l}\text { Discontinued operations: } \\ \text { Cash used for discontinued operating activities } \\ \text { Cash used for discontinued operations } \\ \\ \text { Increase in cash and cash equivalents } \\ \text { Cash and cash equivalents at beginning of period } \\ \text { Cash and cash equivalents at end of period } \\ \text { See Notes to Condensed Consolidated Financial Statements. }\end{array} & - & (7.0 \\ \hline\end{array}\right)$

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## Table of Contents <br> ROCKWELL AUTOMATION, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. Basis of Presentation and Accounting Policies

In the opinion of management of Rockwell Automation, Inc. (the Company or Rockwell Automation), the unaudited Condensed Consolidated Financial Statements contain all adjustments necessary to present fairly the financial position, results of operations and cash flows for the periods presented and, except as otherwise indicated, such adjustments consist only of those of a normal recurring nature. These statements should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended September 30, 2013. The results of operations for the three and six month periods ended March 31, 2014 are not necessarily indicative of the results for the full year. All date references to years and quarters herein refer to our fiscal year and fiscal quarter unless otherwise stated.
Receivables
Receivables are stated net of allowances for doubtful accounts of $\$ 22.9$ million at March 31, 2014 and $\$ 22.5$ million at September 30, 2013. In addition, receivables are stated net of an allowance for certain customer returns, rebates and incentives of $\$ 8.2$ million at March 31, 2014 and $\$ 8.9$ million at September 30, 2013.
Earnings Per Share
The following table reconciles basic and diluted earnings per share (EPS) amounts (in millions, except per share amounts):

Net income
Less: Allocation to participating securities
Net income available to common shareowners
Basic weighted average outstanding shares
Effect of dilutive securities
Stock options 1.5
Performance shares
Diluted weighted average outstanding shares


Earnings per share:
$\begin{array}{lllll}\text { Basic } & \$ 1.30 & \$ 1.25 & \$ 2.73 & \$ 2.41\end{array}$
Diluted $\quad \$ 1.28 \quad \$ 1.24 \quad \$ 2.70 \quad \$ 2.38$
For the three and six months ended March 31, 2014, share-based compensation awards for 0.9 million shares were excluded from the diluted EPS calculation because they were antidilutive. For the three and six months ended March 31, 2013, share-based compensation awards for 1.1 million and 1.7 million shares, respectively, were excluded from the diluted EPS calculation because they were antidilutive.

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ROCKWELL AUTOMATION, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) (Unaudited)

## 2. Share-Based Compensation

We recognized $\$ 10.4$ million and $\$ 21.9$ million of pre-tax share-based compensation expense during the three and six months ended March 31, 2014, respectively. We recognized $\$ 10.0$ million and $\$ 21.2$ million of pre-tax share-based compensation expense during the three and six months ended March 31, 2013, respectively. Our annual grant of share-based compensation takes place during the first quarter of each fiscal year. The number of shares granted to employees and non-employee directors and the weighted average fair value per share during the periods presented were (in thousands except per share amounts):

|  | Six Months Ended March 31, |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2014 |  | 2013 |  |  |
|  |  | Grants | Wtd. Avg. |  | Share |
|  | Grants | Wtd. Avg. | Share |  |  |
|  |  | Fair Value |  | Fair Value |  |
| Stock options | 930 | $\$ 33.97$ | 1,083 | $\$ 25.17$ |  |
| Performance shares | 69 | 108.48 | 79 | 98.15 |  |
| Restricted stock and restricted stock units | 50 | 108.99 | 64 | 80.08 |  |
| Unrestricted stock | 8 | 108.86 | 10 | 75.20 |  |

## 3. Inventories

Inventories consist of (in millions):

|  | March 31, | September 30, |
| :--- | :--- | :--- |
|  | 2014 | 2013 |
| Finished goods | $\$ 281.7$ | $\$ 248.4$ |
| Work in process | 164.1 | 167.2 |
| Raw materials, parts and supplies | 221.7 | 199.8 |
| Inventories | $\$ 667.5$ | $\$ 615.4$ |

4. Goodwill and Other Intangible Assets

Changes in the carrying amount of goodwill for the six months ended March 31, 2014 are (in millions):

Balance as of September 30, 2013
Acquisition of businesses
Translation
Balance as of March 31, 2014

| Architecture \& | Control <br>  | Total |
| :--- | :--- | :--- |
| Software | Solutions |  |
| $\$ 387.8$ | $\$ 635.2$ | $\$ 1,023.0$ |
| 7.7 | 25.5 | 33.2 |
| 3.2 | 4.4 | 7.6 |
| $\$ 398.7$ | $\$ 665.1$ | $\$ 1,063.8$ |

During the six months ended March 31, 2014, we recognized goodwill of $\$ 33.2$ million and intangible assets of $\$ 41.4$ million resulting from the acquisitions of vMonitor LLC and its affiliates (vMonitor), a global technology leader for wireless solutions in the oil and gas industry, and Jacobs Automation (Jacobs), a leader in intelligent track motion control technology. We assigned the full amount of goodwill related to vMonitor to our Control Products \& Solutions segment. We assigned the full amount of goodwill related to Jacobs to our Architecture \& Software segment.

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ROCKWELL AUTOMATION, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) (Unaudited)

Other intangible assets consist of (in millions):

Amortized intangible assets:
Computer software products
Customer relationships
Technology
Trademarks
Other
Total amortized intangible assets
Intangible assets not subject to amortization Total

Amortized intangible assets:
Computer software products
Customer relationships
Technology
Trademarks
Other
Total amortized intangible assets
Intangible assets not subject to amortization
Total
March 31, 2014

| Carrying | Accumulated |
| :--- | :--- | :--- |
| Amount | Amortization |

The Allen-Bradley ${ }^{\circledR}$ trademark has an indefinite life, and therefore is not subject to amortization.
Estimated amortization expense is $\$ 30.9$ million in 2014, $\$ 31.7$ million in 2015, $\$ 30.1$ million in 2016, $\$ 26.8$ million in 2017 and $\$ 19.0$ million in 2018.
We performed the annual evaluation of our goodwill and indefinite life intangible assets for impairment as required by accounting principles generally accepted in the United States (U.S. GAAP) during the second quarter of 2014 and concluded that these assets are not impaired.

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) (Unaudited)

## 5. Short-term Debt

Our short-term debt obligations are primarily comprised of commercial paper borrowings. Commercial paper borrowings outstanding were $\$ 342.0$ million at March 31, 2014 and $\$ 179.0$ million at September 30, 2013. At March 31, 2014, the weighted average interest rate and maturity period of the commercial paper outstanding were 0.17 percent and fifteen days, respectively. At September 30, 2013, the weighted average interest rate and maturity period of the commercial paper outstanding were 0.17 percent and five days, respectively.

## 6. Other Current Liabilities

Other current liabilities consist of (in millions):

Unrealized losses on foreign exchange contracts
Product warranty obligations
Taxes other than income taxes
Accrued interest
Income taxes payable
Other
Other current liabilities
7. Product Warranty Obligations

We record a liability for product warranty obligations at the time of sale to a customer based upon historical warranty experience. Most of our products are covered under a warranty period that runs for twelve months from either the date of sale or installation. We also record a liability for specific warranty matters when they become probable and reasonably estimable. Our product warranty obligations are included in other current liabilities in the Condensed Consolidated Balance Sheet.
Changes in the product warranty obligations for the six months ended March 31, 2014 and 2013 are (in millions):
Six Months Ended March 31,
20142013
Balance at beginning of period
Accruals for warranties issued during the current period
Adjustments to pre-existing warranties
Settlements of warranty claims
Balance at end of period
\$36.9
15.4
(1.3
(14.0
$\$ 37.0$
$\$ 36.4$

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ROCKWELL AUTOMATION, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) <br> (Unaudited)

## 8. Derivative Instruments and Fair Value Measurement

We use foreign currency forward exchange contracts to manage certain foreign currency risks. We enter into these contracts to hedge our exposure to foreign currency exchange rate variability in the expected future cash flows associated with certain third-party and intercompany transactions denominated in foreign currencies expected to occur within the next two years (cash flow hedges). Certain of our locations have assets and liabilities denominated in currencies other than their functional currencies resulting from intercompany loans and other transactions with third parties denominated in foreign currencies. We also enter into foreign currency forward exchange contracts that we do not designate as hedging instruments to offset the transaction gains or losses associated with some of these assets and liabilities.
We value our forward exchange contracts using a market approach. We use a valuation model based on inputs including forward and spot prices for currency and interest rate curves. We did not change our valuation techniques during the six months ended March 31, 2014. The notional values of our forward exchange contracts outstanding at March 31, 2014 were $\$ 885.5$ million, of which $\$ 638.5$ million were designated as cash flow hedges. Currency pairs (buy/sell) comprising the most significant contract notional values were United States dollar (USD)/euro, USD/Canadian dollar, Swiss franc/euro, Mexican peso/USD, USD/Brazilian real, Singapore dollar/USD, and Swiss franc/Canadian dollar.
We also use foreign currency denominated debt obligations to hedge portions of our net investments in non-U.S. subsidiaries. The currency effects of the debt obligations are reflected in accumulated other comprehensive loss within shareholders' equity where they offset gains and losses recorded on our net investments globally. At March 31, 2014 we had $\$ 14.9$ million of foreign currency denominated debt designated as net investment hedges.
U.S. GAAP defines fair value as the price that would be received for an asset or paid to transfer a liability (exit price) in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. U.S. GAAP also classifies the inputs used to measure fair value into the following hierarchy:

Level 1: Quoted prices in active markets for identical assets or liabilities. Quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar
Level 2: assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable for the asset or liability.
Level 3: Unobservable inputs for the asset or liability.
Assets and liabilities measured at fair value on a recurring basis and their location in our Condensed Consolidated Balance Sheet were (in millions):

## Derivatives Designated as Hedging Instruments

Forward exchange contracts
Forward exchange contracts
Forward exchange contracts
Forward exchange contracts
Total

Derivatives Not Designated as Hedging Instruments
Forward exchange contracts

|  | Fair Value (Level 2) |  |  |
| :--- | :--- | :--- | :--- |
|  | March 31, | September 30, |  |
| Balance Sheet Location | 2014 | 2013 |  |
| Other current assets | $\$ 7.3$ | $\$ 4.8$ |  |
| Other assets | 0.4 | 0.2 |  |
| Other current liabilities | $(10.5$ | $(8.3$ | $)$ |
| Other liabilities | $(2.0$ | $)$ | $(1.6$ |$)$

Fair Value (Level 2)
March 31, September 30, 2014 2013
\$8.5\$4.9

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Forward exchange contracts
Other assets
$\overline{(2.5}$
$\$ 6.0$
0.7
Forward exchange contracts
Other current liabilities
) (1.8 )
Total

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ROCKWELL AUTOMATION, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) (Unaudited)
8. Derivative Instruments and Fair Value Measurement (continued)

The pre-tax amount of (losses) gains recorded in other comprehensive income (loss) related to hedges that would have been recorded in the Condensed Consolidated Statement of Operations had they not been so designated was (in millions):

|  | Three Months Ended <br>  <br> March 31, | Six Months Ended |  |
| :--- | :--- | :--- | :--- | :--- |
| March 31, |  |  |  |

Approximately $\$ 3.2$ million ( $\$ 2.6$ million net of tax) of net unrealized losses on cash flow hedges as of March 31, 2014 will be reclassified into earnings during the next 12 months. We expect that these net unrealized losses will be offset when the hedged items are recognized in earnings.
The pre-tax amount of gains (losses) reclassified from accumulated other comprehensive loss into the Condensed Consolidated Statement of Operations related to derivative forward exchange contracts designated as cash flow hedges, which offset the related (losses) gains on the hedged items during the periods presented, was:

|  | Three Months Ended <br> March 31, | Six Months Ended <br> March 31, |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 2014 | 2013 | 2014 | 2013 |
| Sales | $\$(0.8$ | $)$ | $\$ 0.9$ | $\$(1.0$ |
| Cost of sales | 1.7 | $(1.0$ | $\$ 0.5$ |  |
| Total | $\$ 0.9$ | $\$(0.1$ | 2.4 | 0.2 |

The amount recognized in earnings as a result of ineffective hedges was not significant.
The pre-tax amount of gains (losses) from forward exchange contracts not designated as hedging instruments recognized in the Condensed Consolidated Statement of Operations during the periods presented was:

|  | Three Months EndedMarch 31, |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Other income | \$2.6 | \$(3.9 | ) \$6.5 | \$(3.6 |

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ROCKWELL AUTOMATION, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) (Unaudited)
8. Derivative Instruments and Fair Value Measurement (continued)

We also hold financial instruments consisting of cash, short-term investments, short-term debt and long-term debt. The fair values of our cash, short-term investments and short-term debt approximate their carrying amounts as reported in our Condensed Consolidated Balance Sheet due to the short-term nature of these instruments. We base the fair value of long-term debt upon quoted market prices for the same or similar issues. The following table presents the carrying amounts and estimated fair values of financial instruments not measured at fair value in the Condensed Consolidated Balance Sheet (in millions):

|  | March 31, 2014 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Carrying | Fair Value |  |  |  |
|  | Amount | Total | Level 1 | Level 2 | Level 3 |
| Cash and cash equivalents | $\$ 1,239.8$ | $\$ 1,239.8$ | $\$ 1,112.4$ | $\$ 127.4$ | $\$-$ |
| Short-term investments | 485.8 | 485.8 | - | 485.8 | - |
| Short-term debt | 342.5 | 342.5 | - | 342.5 | - |
| Long-term debt | 905.4 | $1,095.8$ | - | $1,095.8$ | - |
|  |  |  |  |  |  |
|  | September 30, 2013 |  |  |  |  |
|  |  | Fair Value |  |  |  |
| Cash and cash equivalents | Amount | Total | Level 1 | Level 2 | Level 3 |
| Short-term investments | $\$ 1,200.9$ | $\$ 1,200.9$ | $\$ 1,079.0$ | $\$ 121.9$ | $\$-$ |
| Short-term debt | 372.7 | 372.7 | - | 372.7 | - |
| Long-term debt | 179.0 | 179.0 | - | 179.0 | - |
|  | 905.1 | $1,072.2$ | - | $1,072.2$ | - |

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ROCKWELL AUTOMATION, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Unaudited)
9. Retirement Benefits

The components of net periodic benefit cost are (in millions):

|  | Pension Benefits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended March 31, |  |  | Six Months Ended March 31, |  |  |  |
|  | 2014 |  | 2013 |  | 2014 |  | 2013 |
| Service cost | \$19.6 |  | \$23.0 |  | \$39.3 |  | \$46.1 |
| Interest cost | 43.6 |  | 40.0 |  | 87.2 |  | 80.2 |
| Expected return on plan assets | (54.5 | ) | (56.4 | ) | (109.0 | ) | (113.2 |
| Amortization: |  |  |  |  |  |  |  |
| Prior service credit | (0.7 | ) | (0.7 | ) | (1.4 |  | (1.3 |
| Net actuarial loss | 24.9 |  | 36.1 |  | 49.8 |  | 72.4 |
| Net periodic benefit cost | \$32.9 |  | \$42.0 |  | \$65.9 |  | \$84.2 |

Service cost
Interest cost
Amortization:
Prior service credit
Net actuarial loss
Net periodic benefit cost

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ROCKWELL AUTOMATION, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) (Unaudited)
10. Accumulated Other Comprehensive Loss

Changes in accumulated other comprehensive loss by component were (in millions):

|  | Pension and other postretirement benefit plan adjustments, net of tax | Accumulated currency translation adjustments, net of tax |  | Net unrealized gains (losses) on cash flow hedges, net of tax |  | Accumulated other comprehensive loss, net of tax |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of September 30, 2013 | \$(823.8 | \$8.8 |  | \$(2.7 | ) | \$(817.7 |
| Other comprehensive income (loss) before reclassifications | - | 14.3 |  | (1.0 |  | 13.3 |
| Amounts reclassified from accumulated other comprehensive loss | 29.1 | - |  | (0.3 ) |  | 28.8 |
| Other comprehensive income (loss) | 29.1 | 14.3 |  | (1.3 |  | 42.1 |
| Balance as of March 31, 2014 | \$(794.7 | \$23.1 |  | \$(4.0 | ) | \$(775.6 |
|  | Pension and other postretirement benefit plan adjustments, net of tax | Accumulated currency translation adjustments, net of tax |  | Net unrealized gains (losses) on cash flow hedges, net of tax |  | Accumulated other comprehensive loss, net of tax |
| Balance as of September 30, 2012 | \$(1,226.0 | \$0.5 |  | \$0.2 |  | \$(1,225.3 |
| Other comprehensive income (loss) before reclassifications | - | (19.7 | ) | 4.6 |  | (15.1 |
| Amounts reclassified from accumulated other comprehensive loss | 43.7 | - |  | (0.4 | ) | 43.3 |
| Other comprehensive income (loss) | 43.7 | (19.7 | ) | 4.2 |  | 28.2 |
| Balance as of March 31, 2013 | \$(1,182.3 ) | ) \$(19.2 | ) | \$4.4 |  | \$(1,197.1 |

The reclassifications out of accumulated other comprehensive loss to the Consolidated Statement of Operations were (in millions):

Affected Line in the

Three Months Ended March 31,

20142013
Pension and other postretirement
benefit plan adjustments:
Amortization of prior service credit
Amortization of net actuarial loss

| \$(3.4 | ) | \$(3.4 | ) | \$(6.6 | ) | \$(6.7 |  | (a) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 25.8 |  | 37.2 |  | 51.4 |  | 74.6 |  | (a) |  |
| 22.4 |  | 33.8 |  | 44.8 |  | 67.9 |  |  | tal before tax |
| (7.9 | ) | (12.0 | ) | (15.7 | ) | (24.2 | ) |  | ax expense |
| \$14.5 |  | \$21.8 |  | \$29.1 |  | \$43.7 |  |  | et of tax |

Net unrealized (gains) losses on cash
flow hedges:
Forward exchange contracts
\$0.8
$\left(\begin{array}{llll}1.7 & ) & 1.0 & (2.4\end{array}\right)(0.2)$ Cost of Sales

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|  | $(0.9$ | $)$ | 0.1 | $(1.4$ | $)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
| 0.9 | - | 1.1 | 0.7 | 0.3 | Total before tax |
| Tax benefit |  |  |  |  |  |

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ROCKWELL AUTOMATION, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

(Unaudited)

## 11. Commitments and Contingent Liabilities

Various lawsuits, claims and proceedings have been or may be instituted or asserted against us relating to the conduct of our business, including those pertaining to product liability, environmental, safety and health, intellectual property, employment and contract matters. Although the outcome of litigation cannot be predicted with certainty and some lawsuits, claims or proceedings may be disposed of unfavorably to us, we believe the disposition of matters that are pending or have been asserted will not have a material effect on our business, financial condition or results of operations.
We (including our subsidiaries) have been named as a defendant in lawsuits alleging personal injury as a result of exposure to asbestos that was used in certain components of our products many years ago. Currently there are a few thousand claimants in lawsuits that name us as defendants, together with hundreds of other companies. In some cases, the claims involve products from divested businesses, and we are indemnified for most of the costs. However, we have agreed to defend and indemnify asbestos claims associated with products manufactured or sold by our former Dodge mechanical and Reliance Electric motors and motor repair services businesses prior to their divestiture by us, which occurred on January 31, 2007. We are also responsible for half of the costs and liabilities associated with asbestos cases against the former Rockwell International Corporation's (RIC's) divested measurement and flow control business. But in all cases, for those claimants who do show that they worked with our products or products of divested businesses for which we are responsible, we nevertheless believe we have meritorious defenses, in substantial part due to the integrity of the products, the encapsulated nature of any asbestos-containing components, and the lack of any impairing medical condition on the part of many claimants. We defend those cases vigorously. Historically, we have been dismissed from the vast majority of these claims with no payment to claimants.
We have maintained insurance coverage that we believe covers indemnity and defense costs, over and above self-insured retentions, for claims arising from our former Allen-Bradley subsidiary. Our insurance carrier entered into a cost share agreement with us to pay the substantial majority of future defense and indemnity costs for Allen-Bradley asbestos claims. We believe that this arrangement will continue to provide coverage for Allen-Bradley asbestos claims throughout the remaining life of the asbestos liability.
The uncertainties of asbestos claim litigation make it difficult to predict accurately the ultimate outcome of asbestos claims. That uncertainty is increased by the possibility of adverse rulings or new legislation affecting asbestos claim litigation or the settlement process. Subject to these uncertainties and based on our experience defending asbestos claims, we do not believe these lawsuits will have a material effect on our financial condition or results of operations. We have, from time to time, divested certain of our businesses. In connection with these divestitures, certain lawsuits, claims and proceedings may be instituted or asserted against us related to the period that we owned the businesses, either because we agreed to retain certain liabilities related to these periods or because such liabilities fall upon us by operation of law. In some instances, the divested business has assumed the liabilities; however, it is possible that we might be responsible to satisfy those liabilities if the divested business is unable to do so.
In connection with the spin-offs of our former automotive component systems business, semiconductor systems business and Rockwell Collins avionics and communications business, the spun-off companies have agreed to indemnify us for substantially all contingent liabilities related to the respective businesses, including environmental and intellectual property matters.
In connection with the sale of our Dodge mechanical and Reliance Electric motors and motor repair services businesses, we agreed to indemnify Baldor Electric Company for costs and damages related to certain legal, legacy environmental and asbestos matters of these businesses arising before January 31, 2007, for which the maximum exposure would be capped at the amount received for the sale.
In many countries we provide a limited intellectual property indemnity as part of our terms and conditions of sale. We also at times provide limited intellectual property indemnities in other contracts with third parties, such as contracts concerning the development and manufacture of our products. As of March 31, 2014, we were not aware of any
material indemnification claims that were probable or reasonably possible of an unfavorable outcome. Historically, claims that have been made under the indemnification agreements have not had a material impact on our operating results, financial position or cash flows; however, to the extent that valid indemnification claims arise in the future, future payments by us could be significant and could have a material adverse effect on our results of operations or cash flows in a particular period.

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) (Unaudited)

## 12. Income Taxes

At the end of each interim period, we estimate a base effective tax rate that we expect for the full fiscal year based on our most recent forecast of pre-tax income, permanent book and tax differences and global tax planning strategies. We use this base rate to provide for income taxes on a year-to-date basis, excluding the effect of significant unusual or extraordinary items and items that are reported net of their related tax effects. We record the tax effect of significant unusual or extraordinary items and items that are reported net of their tax effects in the period in which they occur. The effective tax rate was 27.4 percent in the three and six months ended March 31, 2014, compared to 22.5 percent and 24.1 percent in the three and six months ended March 31, 2013, respectively. The effective tax rate was lower than the U.S. statutory rate of 35 percent in each period primarily because we benefited from lower non-U.S. tax rates. The amount of gross unrecognized tax benefits was $\$ 42.5$ million and $\$ 40.8$ million at March 31, 2014 and September 30, 2013, respectively, of which the entire amount would reduce our effective tax rate if recognized. Accrued interest and penalties related to unrecognized tax benefits were $\$ 9.8$ million and $\$ 12.4$ million at March 31, 2014 and September 30, 2013, respectively. We recognize interest and penalties related to unrecognized tax benefits in the income tax provision.
If the unrecognized tax benefits were recognized, the net reduction of our income tax provision, including the recognition of interest and penalties and offsetting tax assets, would be $\$ 26.4$ million as of March 31, 2014. There was no material change in the amount of unrecognized tax benefits in the six months ended March 31, 2014. We believe it is reasonably possible that the amount of gross unrecognized tax benefits could be reduced by up to $\$ 32.3$ million in the next 12 months as a result of the resolution of tax matters in various global jurisdictions and the lapses of statutes of limitations.
We conduct business globally and are routinely audited by the various tax jurisdictions in which we operate. We are no longer subject to U.S. federal income tax examinations for years before 2010 and are no longer subject to state, local and foreign income tax examinations for years before 2003.

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ROCKWELL AUTOMATION, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued) (Unaudited)

## 13. Business Segment Information

The following tables reflect the sales and operating results of our reportable segments (in millions):

|  | Three Months Ended March 31, |  | Six Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |
| Architecture \& Software | \$686.8 | \$639.2 |  | \$1,382.7 |  | \$1,296.7 |
| Control Products \& Solutions | 913.7 | 883.6 |  | 1,809.5 |  | 1,715.3 |
| Total | \$1,600.5 | \$1,522.8 |  | \$3,192.2 |  | \$3,012.0 |
| Segment operating earnings |  |  |  |  |  |  |
| Architecture \& Software | \$ 190.2 | \$169.9 |  | \$402.1 |  | \$353.1 |
| Control Products \& Solutions | 111.9 | 115.3 |  | 228.0 |  | 208.1 |
| Total | 302.1 | 285.2 |  | 630.1 |  | 561.2 |
| Purchase accounting depreciation and amortization | (5.8 | (5.0 | ) | (10.4 |  | (10.2 |
| General corporate - net | (18.9 | ) (18.1 | ) | (40.6 |  | (36.6 |
| Non-operating pension costs | (14.0 | ) (19.7 | ) | (28.0 |  | (39.4 |
| Interest expense | (15.0 | ) (15.3 | ) | (29.9 |  | (30.7 |
| Income before income taxes | \$248.4 | \$227.1 |  | \$521.2 |  | \$444.3 |

Among other considerations, we evaluate performance and allocate resources based upon segment operating earnings before income taxes, interest expense, costs related to corporate offices, non-operating pension costs, certain nonrecurring corporate initiatives, gains and losses from the disposition of businesses and purchase accounting depreciation and amortization. Depending on the product, intersegment sales within a single legal entity are either at cost or cost plus a mark-up, which does not necessarily represent a market price. Sales between legal entities are at an appropriate transfer price. We allocate costs related to shared segment operating activities to the segments using a methodology consistent with the expected benefit.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareowners of
Rockwell Automation, Inc.
Milwaukee, Wisconsin
We have reviewed the accompanying condensed consolidated balance sheet of Rockwell Automation, Inc. and subsidiaries (the "Company") as of March 31, 2014, and the related condensed consolidated statements of operations and comprehensive income for the three-month and six-month periods ended March 31, 2014 and 2013, and of cash flows for the six-month periods ended March 31, 2014 and 2013. These condensed consolidated interim financial statements are the responsibility of the Company's management.
We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole.
Accordingly, we do not express such an opinion.
Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.
We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Rockwell Automation, Inc. and subsidiaries as of September 30, 2013, and the related consolidated statements of operations, comprehensive income, cash flows, and shareowners' equity for the year then ended (not presented herein); and in our report dated November 18, 2013, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of September 30, 2013 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.
/s/ DELOITTE \& TOUCHE LLP
Milwaukee, Wisconsin
May 5, 2014

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ROCKWELL AUTOMATION, INC.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
Results of Operations
Forward Looking Statement
This Quarterly Report contains statements (including certain projections and business trends) that are "forward looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Words such as "believe", "estimate", "project", "plan", "expect", "anticipate", "will", "intend" and other similar expressions may identify forward looking statemen
Actual results may differ materially from those projected as a result of certain risks and uncertainties, many of which are beyond our control, including but not limited to:
macroeconomic factors, including global and regional business conditions, the availability and cost of capital, the cyclical nature of our customers' capital spending, sovereign debt concerns and currency exchange rates; laws, regulations and governmental policies affecting our activities in the countries where we do
business;
the successful development of advanced technologies and demand for and market acceptance of new and existing products;
the availability, effectiveness and security of our information technology systems; competitive products, solutions and services and pricing pressures, and our ability to provide high quality products, solutions and services;
a disruption of our operations due to natural disasters, acts of war, strikes, terrorism, social unrest or other causes; intellectual property infringement claims by others and the ability to protect our intellectual property; our ability to address claims by taxing authorities in the various jurisdictions where we do business;
our ability to attract and retain qualified personnel;
our ability to manage costs related to employee retirement and health care benefits;
the uncertainties of litigation, including liabilities related to the safety and security of the products, solutions and services we sell;
our ability to manage and mitigate the risks associated with our solutions and services businesses;
a disruption of our distribution channels;
the availability and price of components and materials;
the successful integration and management of acquired businesses;

- the successful execution of our cost productivity and globalization
initiatives; and
other risks and uncertainties, including but not limited to those detailed from time to time in our Securities and Exchange Commission (SEC) filings.
These forward looking statements reflect our beliefs as of the date of filing this report. We undertake no obligation to update or revise any forward looking statement, whether as a result of new information, future events or otherwise.
See Item 1A, Risk Factors of our Annual Report on Form 10-K for the fiscal year ended September 30, 2013 for more information.
Non-GAAP Measures
The following discussion includes organic sales, total segment operating earnings and margin, Adjusted Income, Adjusted EPS, Adjusted Effective Tax Rate and free cash flow, which are non-GAAP measures. See Supplemental Sales Information for a reconciliation of reported sales to organic sales and a discussion of why we believe this non-GAAP measure is useful to investors. See Results of Operations for a reconciliation of income before income taxes to total segment operating earnings and margin and a discussion of why we believe these non-GAAP measures are useful to investors. See Results of Operations for a reconciliation of income from continuing operations, diluted EPS from continuing operations and effective tax rate to Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate and a discussion of why we believe these non-GAAP measures are useful to investors. See Financial Condition for a reconciliation of cash flows from operating activities to free cash flow and a discussion of why we believe this
non-GAAP measure is useful to investors.

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ROCKWELL AUTOMATION, INC.

## Overview

We are a leading global provider of industrial automation power, control and information solutions that help manufacturers achieve a competitive advantage for their businesses. Overall demand for our products, services and solutions is driven by:
investments in manufacturing, including upgrades, modifications and expansions of existing facilities or production lines, and new facilities or production lines;
investments in basic materials production capacity, which may be related to commodity pricing levels;
our customers' needs for faster time to market, lower total cost of ownership, improved asset utilization and optimization, and enterprise risk management;
industry factors that include our customers' new product introductions, demand for our customers' products or services, and the regulatory and competitive environments in which our customers operate;
devels of global industrial production and capacity utilization;
regional factors that include local political, social, regulatory and economic circumstances; and
the spending patterns of our customers due to their annual budgeting processes and their working schedules.
Long-term Strategy
Our vision of being the most valued global provider of innovative industrial automation and information products, services and solutions is supported by our growth and performance strategy, which seeks to:
achieve growth rates in excess of the automation market by expanding our served market and strengthening our competitive differentiation;
diversify our sales streams by broadening our portfolio of products, solutions and services, expanding our global presence and serving a wider range of industries and applications;
grow market share by gaining new customers and by capturing a larger share of existing customers' spending; enhance our market access by building our channel capability and partner network;
make acquisitions that serve as catalysts to organic growth by adding complementary technology, expanding our served market, enhancing our domain expertise or continuing our geographic diversification;
deploy human and financial resources to strengthen our technology leadership and our intellectual capital business model;
continuously improve quality and customer experience; and
drive annual cost productivity.
By implementing the strategy above, we seek to achieve our long-term financial goals that include revenue growth of 6-8 percent, double-digit EPS growth, return on invested capital in excess of 20 percent and free cash flow equal to about 100 percent of Adjusted Income.
Acquisitions
Our acquisition strategy focuses on products, solutions and services that will be catalytic to the organic growth of our core offerings.
In January 2014, we acquired Jacobs Automation, a leader in intelligent track motion control technology. This technology improves performance across a wide range of packaging, material handling, and other applications for the global machine builder market.
In November 2013, we acquired vMonitor LLC and its affiliates, a global technology leader for wireless solutions in the oil and gas industry. This acquisition is expected to strengthen our ability to deliver end-to-end projects for the oil and gas sector and accelerate our development of similar process solutions and remote monitoring services for water / wastewater, mining and other industries globally.
In October 2012, we acquired certain assets of the medium voltage drives business of Harbin Jiuzhou Electric Co., Ltd., a leading manufacturer of medium voltage drives, direct current power supplies, switch gear and wind inverters,
headquartered in Harbin, China. The acquisition strengthened our presence in the Asia Pacific motor control market by adding significant capabilities in design, engineering and manufacturing of medium voltage drive products.
We believe these acquisitions will help us expand our served market and deliver value to our customers.

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## U. S. Industrial Economic Trends

In the second quarter of 2014 , sales to U.S. customers accounted for 52 percent of our total sales. The various indicators we use to gauge the direction and momentum of our served U.S. markets include:

The Industrial Production Index (IP), published by the Federal Reserve, which measures the real output of manufacturing, mining, and electric and gas utilities. The Industrial Production Index is expressed as a percentage of real output in a base year, currently 2007. Historically there has been a meaningful correlation between the changes in the Industrial Production Index and the level of automation investment made by our U.S. customers in their manufacturing base.
The Manufacturing Purchasing Managers' Index (PMI), published by the Institute for Supply Management (ISM), which is an indicator of the current and near-term state of manufacturing activity in the U.S. According to the ISM, a
 50 indicates that it is generally contracting.
Industrial Equipment Spending, which is an economic statistic compiled by the Bureau of Economic Analysis (BEA). This statistic provides insight into spending trends in the broad U.S. industrial economy. This measure over the longer term has proven to demonstrate a reasonable correlation with our domestic growth.
Capacity Utilization (Total Industry), which is an indicator of plant operating activity published by the Federal
Reserve. Historically there has been a meaningful correlation between Capacity Utilization and levels of U.S. industrial production.
The table below depicts the trends in these indicators since the quarter ended September 2012. The PMI contracted in the second quarter of fiscal 2014 but remained above 50 indicating expansion in the U.S. manufacturing sector. IP and Capacity Utilization continued to improve after a stable fiscal 2013. Consistent with forecasts for these key macroeconomic indicators, we expect market conditions in the U.S. to continue to improve through the remainder of our fiscal year.

| Industrial | Industrial | Capacity |
| :--- | :--- | :--- |
| Production PMI | Equipment <br> Spending <br> Index | Utilization <br> (in billions) |
| (percent) |  |  |

Fiscal 2014
Quarter ended:
March 2014
$102.3 \quad 53.7 \quad 211.0$
78.7

December 2013
101.2
56.5
205.0
78.4

Fiscal 2013
Quarter ended:
September 2013
June 2013
March 2013
December 2012

| 100.1 | 56.0 | 206.6 | 77.9 |
| :--- | :--- | :--- | :--- |
| 99.4 | 52.5 | 199.3 | 77.8 |
| 99.0 | 51.5 | 200.1 | 77.7 |
| 98.0 | 50.4 | 199.6 | 77.3 |

Fiscal 2012
Quarter ended:
September 2012
$97.4 \quad 52.2$
195.9
77.2

Note: Economic indicators are subject to revisions by the issuing organizations.

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ROCKWELL AUTOMATION, INC.

Non-U.S. Economic Trends
In the second quarter of 2014 , sales to non-U.S. customers accounted for 48 percent of our total sales. These customers include both indigenous companies and multinational companies with expanding global presence. In addition to the global factors previously mentioned, international demand, particularly in emerging markets, has historically been driven by the strength of the industrial economy in each region, investments in infrastructure and expanding consumer markets.
We use changes in Gross Domestic Product (GDP) and the Industrial Production Index as indicators of the growth opportunities in each region where we do business. Outside the U.S., we expect stable underlying market conditions. Europe's macroeconomic conditions are improving as currency concerns have abated and inflation has remained in check. Asia Pacific continues to show signs of stabilization; however, limited access to capital and industrial overcapacity remain areas of concern. In Latin America, we expect continued solid economic growth in Mexico and Brazil, but import restrictions, mining softness, and currency devaluation in the rest of the region will continue to negatively affect growth. We continue to expect that emerging markets in aggregate will be the fastest growing automation markets over the long term.

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ROCKWELL AUTOMATION, INC.

## Summary of Results of Operations

Sales in the second quarter of 2014 increased 5 percent compared to the second quarter of 2013. Organic sales increased 7 percent year over year in the quarter, with growth in all regions. Oil and gas continued to be the strongest performing industry.
We continued to execute our key initiatives:
Sales in emerging markets increased 5 percent year over year in the second quarter of 2014. Organic sales growth was $\$ 1$ percent, led by growth in China, Brazil, and Central and Eastern Europe. Currency translation reduced sales in emerging markets by 6 percentage points.
Logix sales increased 5 percent year over year in the second quarter of 2014. Logix organic sales increased 7 percent, with the highest growth in Asia Pacific.
Sales related to our process initiative increased approximately 3 percent year over year in the second quarter of 2014.
The effective tax rate in the second quarter of 2014 was 27.4 percent compared to 22.5 percent in the second quarter of 2013. The Adjusted Effective Tax Rate in the second quarter of 2014 was 27.9 percent compared to 23.6 percent in the second quarter of 2013. The increases in the effective tax rate and the Adjusted Effective Tax Rate were primarily due to the year-over-year decrease in tax benefits related to the retroactive extension of the U.S. federal research and development tax credit (U.S. research tax credit) in the second quarter of 2013 and the expiration of the U.S. research tax credit on December 31, 2013.

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ROCKWELL AUTOMATION, INC.

The following table reflects our sales and operating results for the three and six months ended March 31, 2014 and 2013 (in millions, except per share amounts):

|  | Three Months Ended March 31 |  |  | Six Months Ended March 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |
| Architecture \& Software | \$686.8 |  | \$639.2 |  | \$1,382.7 |  | \$ 1,296.7 |  |
| Control Products \& Solutions | 913.7 |  | 883.6 |  | 1,809.5 |  | 1,715.3 |  |
| Total sales (a) | \$1,600.5 |  | \$1,522.8 |  | \$3,192.2 |  | \$3,012.0 |  |
| Segment operating earnings ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Architecture \& Software | \$190.2 |  | \$169.9 |  | \$402.1 |  | \$353.1 |  |
| Control Products \& Solutions | 111.9 |  | 115.3 |  | 228.0 |  | 208.1 |  |
| Total segment operating earnings ${ }^{2}$ (b) | 302.1 |  | 285.2 |  | 630.1 |  | 561.2 |  |
| Purchase accounting depreciation and amortization | (5.8 | ) | (5.0 | ) | (10.4 | ) | (10.2 | ) |
| General corporate - net | (18.9 | ) | (18.1 | ) | (40.6 | ) | (36.6 | ) |
| Non-operating pension costs | (14.0 | ) | (19.7 | ) | (28.0 | ) | (39.4 | ) |
| Interest expense | (15.0 | ) | (15.3 | ) | (29.9 | ) | (30.7 | ) |
| Income before income taxes (c) | 248.4 |  | 227.1 |  | 521.2 |  | 444.3 |  |
| Income tax provision | (68.1 | ) | (51.2 | ) | (142.8 | ) | (107.0 | ) |
| Net income | \$180.3 |  | \$175.9 |  | \$378.4 |  | \$337.3 |  |
| Diluted EPS | \$1.28 |  | \$1.24 |  | \$2.70 |  | \$2.38 |  |
| Adjusted EPS ${ }^{3}$ | \$1.35 |  | \$1.33 |  | \$2.82 |  | \$2.56 |  |
| Diluted weighted average outstanding shares | 140.2 |  | 141.8 |  | 140.2 |  | 141.4 |  |
| Total segment operating margin ${ }^{2}$ (b/a) | 18.9 | \% | 18.7 | \% | 19.7 | \% | 18.6 | \% |
| Pre-tax margin (c/a) | 15.5 | \% | 14.9 | \% | 16.3 | \% | 14.8 | \% |

(1) See Note 13 in the Condensed Consolidated Financial Statements for the definition of segment operating earnings. Total segment operating earnings and total segment operating margin are non-GAAP financial measures. We
(2) believe that these measures are useful to investors as measures of operating performance. We use these measures to monitor and evaluate the profitability of our operating segments. Our measures of total segment operating earnings and total segment operating margin may be different from measures used by other companies. Adjusted EPS is a non-GAAP earnings measure that excludes the non-operating pension costs and their related
(3) income tax effects. See Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate Reconciliation for more information on this non-GAAP measure.

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ROCKWELL AUTOMATION, INC.

Purchase accounting depreciation and amortization and non-operating pension costs are not allocated to our operating segments because these costs are excluded from our measurement of each segment's operating performance for internal purposes. If we were to allocate these costs, we would attribute them to each of our segments as follows (in millions):

|  | Three Months Ended <br> March 31, |  | Six Months Ended <br> March 31, |  |
| :--- | :--- | :--- | :--- | :--- |
| 2014 | 2013 | 2014 | 2013 |  |
| Purchase accounting depreciation and amortization | $\$ 1.0$ | $\$ 1.0$ | $\$ 1.9$ | $\$ 2.1$ |
| Architecture \& Software <br> Control Products \& Solutions | 4.5 | 3.7 | 8.0 | 7.5 |
| Non-operating pension costs <br> Architecture \& Software | 5.1 | 6.9 | 10.3 | 13.8 |
| Control Products \& Solutions | 8.1 | 11.7 | 16.2 | 23.4 |

The decreases in non-operating pension costs in both segments in the three and six months ended March 31, 2014 were primarily due to the increase in our U.S. discount rate used to measure net periodic pension cost from 4.15 percent in 2013 to 5.05 percent in 2014.

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ROCKWELL AUTOMATION, INC.

Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate Reconciliation
Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate are non-GAAP earnings measures that exclude non-operating pension costs and their related income tax effects. We define non-operating pension costs as defined benefit plan interest cost, expected return on plan assets, amortization of actuarial gains and losses and the impact of any plan curtailments or settlements. These components of net periodic pension cost primarily relate to changes in pension assets and liabilities that are a result of market performance; we consider these costs to be unrelated to the operating performance of our business. We believe that Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate provide useful information to our investors about our operating performance and allow management and investors to compare our operating performance period over period. Our measures of Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate may be different from measures used by other companies. These non-GAAP measures should not be considered a substitute for income from continuing operations, diluted EPS and effective tax rate.

The following are the components of operating and non-operating pension costs for the three and six months ended March 31, 2014 and 2013 (in millions):

|  | Three Months Ended March 31, |  |  | Six Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  | 2013 |
| Service cost | \$19.6 |  | \$23.0 |  | \$39.3 |  | \$46.1 |
| Amortization of prior service credit | (0.7 | ) | (0.7 | ) | (1.4 | ) | (1.3 |
| Operating pension costs | 18.9 |  | 22.3 |  | 37.9 |  | 44.8 |
| Interest cost | 43.6 |  | 40.0 |  | 87.2 |  | 80.2 |
| Expected return on plan assets | (54.5 | ) | (56.4 | ) | (109.0 | ) | (113.2 |
| Amortization of net actuarial loss | 24.9 |  | 36.1 |  | 49.8 |  | 72.4 |
| Non-operating pension costs | 14.0 |  | 19.7 |  | 28.0 |  | 39.4 |
| Net periodic pension cost | \$32.9 |  | \$42.0 |  | \$65.9 |  | \$84.2 |

The following are reconciliations of income from continuing operations, diluted EPS from continuing operations, and effective tax rate to Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the three and six months ended March 31, 2014 and 2013 (in millions, except per share amounts):

|  | Three Months Ended March 31, |  |  | Six Months Ended March 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  | 2013 |  |
| Income from continuing operations | \$ 180.3 |  | \$175.9 |  | \$378.4 |  | \$337.3 |  |
| Non-operating pension costs | 14.0 |  | 19.7 |  | 28.0 |  | 39.4 |  |
| Tax effect of non-operating pension costs | (5.0 | ) | (7.1 | ) | (10.0 | ) | (14.3 | ) |
| Adjusted Income | \$ 189.3 |  | \$188.5 |  | \$396.4 |  | \$362.4 |  |
| Diluted EPS from continuing operations | \$ 1.28 |  | \$ 1.24 |  | \$2.70 |  | \$2.38 |  |
| Non-operating pension costs per diluted share, before tax | 0.10 |  | 0.14 |  | 0.19 |  | 0.28 |  |
| Tax effect of non-operating pension costs per diluted share | (0.03 | ) | (0.05 | ) | (0.07 | ) | (0.10 | ) |
| Adjusted EPS | \$1.35 |  | \$1.33 |  | \$2.82 |  | \$2.56 |  |
| Effective tax rate | 27.4 | \% | 22.5 | \% | 27.4 |  | 24.1 | \% |

Tax effect of non-operating pension costs
Adjusted Effective Tax Rate
0.5
27.9
\% 1.1
\% 0.4
\% 23.6
\% 27.8
\% 1.0
\%

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ROCKWELL AUTOMATION, INC.

Three and Six Months Ended March 31, 2014 Compared to Three and Six Months Ended March 31, 2013 Three Months Ended March 31, Six Months Ended March 31,

| (in millions, except per share amounts) | 2014 | 2013 | Change | 2014 | 2013 | Change |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Sales | $\$ 1,600.5$ | $\$ 1,522.8$ | $\$ 77.7$ | $\$ 3,192.2$ | $\$ 3,012.0$ | $\$ 180.2$ |
| Income before income taxes | 248.4 | 227.1 | 21.3 | 521.2 | 444.3 | 76.9 |
| Diluted EPS | 1.28 | 1.24 | 0.04 | 2.70 | 2.38 | 0.32 |
| Adjusted EPS | 1.35 | 1.33 | 0.02 | 2.82 | 2.56 | 0.26 |

## Sales

Our sales increased 5 percent and 6 percent in the three and six months ended March 31, 2014, respectively, compared to the three and six months ended March 31, 2013. Organic sales increased 7 percent year over year in the three and six months ended March 31, 2014. Currency translation reduced sales by 2 percentage points and 1 percentage point in the three and six months ended March 31, 2014, respectively.
Pricing contributed approximately 1 percentage point to sales growth in the three and six months ended March 31, 2014.

The tables below present our sales, attributed to the geographic regions based upon country of destination, for the three and six months ended March 31, 2014 and the change from the same period a year ago (in millions, except percentages):

|  |  |  | $\begin{array}{l}\text { Change in Organic }\end{array}$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Change vs. | $\begin{array}{l}\text { Sales }{ }^{1} \text { vs. }\end{array}$ |
|  | Three Months Ended | Three Months Ended | Three Months Ended |$)$

${ }^{1}$ Organic sales are sales excluding the effect of changes in currency exchange rates and acquisitions. See
Supplemental Sales Information for information on this non-GAAP measure.
Strong sales growth in the United States in the three and six months ended March 31, 2014 was driven by strength in the oil and gas industries and good performance in consumer industries and with OEM customers.
Sales in Canada declined in the three and six months ended March 31, 2014 due to unfavorable impact of foreign eurrency translation. Organic sales in Canada were flat in both periods due to continued weakness in resource-based industries.
Solid EMEA sales growth in the three and six months ended March 31, 2014 was primarily due to stronger growth in the emerging markets and favorable impact of foreign currency translation and acquisitions.

Strong Asia Pacific sales growth in the three and six months ended March 31, 2014 was fueled by strong growth in China.
Latin America sales declined in the three and six months ended March 31, 2014 due to unfavorable impact of foreign eurrency translation. Solid organic growth in the region was driven by double-digit sales growth in Brazil and Mexico that more than offset sales declines in the rest of the region.

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ROCKWELL AUTOMATION, INC.

Three and Six Months Ended March 31, 2014 Compared to Three and Six Months Ended March 31, 2013
General Corporate - Net
General corporate - net expenses were $\$ 18.9$ million and $\$ 40.6$ million in the three and six months ended March 31 , 2014, respectively, compared to $\$ 18.1$ million and $\$ 36.6$ million in the three and six months ended March 31 , 2013, respectively.
Income before Income Taxes
Income before income taxes increased 9 percent and 17 percent year over year in the three and six months ended March 31, 2014, respectively, primarily due to an increase in segment operating earnings and lower non-operating pension costs. Total segment operating earnings increased 6 percent and 12 percent year over year in the three and six months ended March 31, 2014, respectively, primarily due to higher sales, partially offset by increased spending and variable compensation expense.
Income Taxes
The effective tax rate in the three months ended March 31, 2014 was 27.4 percent compared to 22.5 percent in the three months ended March 31, 2013. Our Adjusted Effective Tax Rate in the three months ended March 31, 2014 was 27.9 percent compared to 23.6 percent in the three months ended March 31, 2013. The increases in the effective tax rate and the Adjusted Effective Tax Rate were primarily due to the year-over-year decrease in tax benefits related to the retroactive extension of the U.S. research tax credit in the second quarter of 2013 and the expiration of the U.S. research tax credit on December 31, 2013.
The effective tax rate in the six months ended March 31, 2014 was 27.4 percent compared to 24.1 percent in the six months ended March 31, 2013. Our Adjusted Effective Tax Rate in the six months ended March 31, 2014 was 27.8 percent compared to 25.1 percent in the six months ended March 31, 2013. The increases in the effective tax rate and the Adjusted Effective Tax Rate were primarily due to the year-over-year decrease in tax benefits related to the retroactive extension of the U.S. research tax credit in the second quarter of 2013 and the expiration of the U.S. research tax credit on December 31, 2013, and due to the year-over-year increase in tax expense related to adjustments for prior period tax matters.
Architecture \& Software
(in millions, except percentages)
Sales
Segment operating earnings
Segment operating margin

| $l$ |  |  |
| :--- | :--- | :--- |
| Three Months Ended March 31, |  |  |
| 2014 | 2013 | Change |
| $\$ 686.8$ | $\$ 639.2$ | $\$ 47.6$ |
| 190.2 | 169.9 | 20.3 |
| 27.7 | $\%$ | 26.6 |$\% \quad 1.1$


| Six Months <br>  <br> 2014 |  |  |  | 2013 |
| ---: | :--- | :--- | :--- | :--- |
|  | $\$ 1,382.7$ | $\$ 1,296.7$ |  | $\$ 86.0$ |
|  | 402.1 | 353.1 | 49.0 |  |
| pts | 29.1 | $\%$ | 27.2 | $\%$ | pts Sales

Architecture \& Software sales increased 7 percent in the three and six months ended March 31, 2014 compared to the three and six months ended March 31, 2013. Architecture \& Software organic sales increased 9 percent and 7 percent year over year in the three and six months ended March 31, 2014, respectively. Currency translation reduced sales by 2 percentage points in the three months ended March 31, 2014. The United States and Asia Pacific were the best performing regions for the segment in the three and six months ended March 31, 2014. The remaining regions reported organic sales growth below the segment average growth rate.
Logix sales increased 5 percent year over year in the three and six months ended March 31, 2014. Logix organic sales increased 7 and 6 percent year over year in the three and six months ended March 31, 2014, respectively. Currency translation reduced Logix sales by 2 percentage points and 1 percentage point in the three and six months ended March 31, 2014, respectively.
Operating Margin
Architecture \& Software segment operating earnings were up 12 percent and 14 percent year over year in the three and six months ended March 31, 2014, respectively. Segment operating margin increased to 27.7 percent and 29.1 percent in the three and six months ended March 31,2014 , respectively, from 26.6 percent and 27.2 percent a year ago, primarily due to higher sales.

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ROCKWELL AUTOMATION, INC.

Three and Six Months Ended March 31, 2014 Compared to Three and Six Months Ended March 31, 2013 Control Products \& Solutions


## Sales

Control Products \& Solutions sales increased 3 percent and 5 percent year over year in the three and six months ended March 31, 2014, respectively. Organic sales increased 5 percent and 7 percent year over year in the three and six months ended March 31, 2014, respectively. Currency translation reduced sales by 2 percentage points in the three and six months ended March 31, 2014.
Excluding the impact of foreign currency translation, Latin America was the best performing region for the segment in the three months ended March 31, 2014, followed by the United States, EMEA and Asia Pacific. Canada experienced sales declines in the three and six months ended March 31, 2014. The United States was the best performing region for the segment in the six months ended March 31, 2014. The remaining regions grew at or slightly below the segment average growth rate in the six months ended March 31, 2014.
Sales in our solutions and services businesses increased 3 percent and 6 percent in the three and six months ended March 31, 2014, respectively, compared to the three and six months ended March 31, 2013. Organic sales in our solutions and services businesses increased 6 percent and 8 percent year over year in the three and six months ended March 31, 2014, respectively. Acquisitions contributed less than 1 percentage point to sales growth, and currency translation reduced sales by 3 and 2 percentage points in the three and six months ended March 31, 2014, respectively. Product sales increased 4 percent and 5 percent in the three and six months ended March 31, 2014, respectively, compared to the three and six months ended March 31, 2013. Product organic sales increased 5 percent and 6 percent year over year in the three and six months ended March 31, 2014. Currency translation reduced sales by 1 percentage point in the three and six months ended March 31, 2014.
Operating Margin
Control Products \& Solutions segment operating earnings were down 3 percent and up 10 percent year over year in the three and six months ended March 31, 2014, respectively. Segment operating margin was 12.2 percent in the three months ended March 31, 2014, compared to 13.0 percent a year ago, primarily due to higher sales, more than offset by increased spending, increased variable compensation expense and unfavorable currency effects. Segment operating margin was 12.6 percent in the six months ended March 31 , 2014, compared to 12.1 percent a year ago, primarily due to higher sales, partially offset by increased spending.

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ROCKWELL AUTOMATION, INC.

## Financial Condition

The following is a summary of our cash flows from operating, investing and financing activities, as reflected in the Condensed Consolidated Statement of Cash Flows (in millions):
$\left.\begin{array}{lll}\left.\begin{array}{lll}\begin{array}{l}\text { Six Months Ended } \\ \text { March 31, } \\ \text { 2014 }\end{array} & 2013 & \\ & 206 & \\ \$ 406.3 & \$ 369.9 & \\ (256.0 & ) & (155.1\end{array}\right) \\ (112.7 & ) & (138.3\end{array}\right)$

Cash provided by (used for):
Operating activities
Investing activities
Financing activities
Effect of exchange rate changes on cash
Cash provided by continuing operations
The following table summarizes free cash flow (in millions):
Cash provided by continuing operating activities
Capital expenditures of continuing operations
Excess income tax benefit from share-based compensation
Free cash flow
\$366.6 \$335.9
Our definition of free cash flow, which is a non-GAAP financial measure, takes into consideration capital investments required to maintain the operations of our businesses and execute our strategy. Cash provided by continuing operating activities adds back non-cash depreciation expense to earnings and thus does not reflect a charge for necessary capital expenditures. Our definition of free cash flow excludes the operating cash flows and capital expenditures related to our discontinued operations. Operating, investing and financing cash flows of our discontinued operations are presented separately in our statement of cash flows. U.S. GAAP requires the excess income tax benefit from share-based compensation to be reported as a financing cash flow rather than as an operating cash flow. We have added this benefit back to our calculation of free cash flow in order to generally classify cash flows arising from income taxes as operating cash flows. In our opinion, free cash flow provides useful information to investors regarding our ability to generate cash from business operations that is available for acquisitions and other investments, service of debt principal, dividends and share repurchases. We use free cash flow as one measure to monitor and evaluate performance. Our definition of free cash flow may differ from definitions used by other companies. Cash provided by operating activities was $\$ 406.3$ million for the six months ended March 31, 2014 compared to $\$ 369.9$ million for the six months ended March 31, 2013. Free cash flow was a source of $\$ 366.6$ million for the six months ended March 31, 2014 compared to a source of $\$ 335.9$ million for the six months ended March 31, 2013. The increase in the cash flow provided by operating activities and the increase in free cash flow in the six months ended March 31, 2014 are primarily due to higher earnings, partially offset by higher tax payments.
We repurchased approximately 1.9 million shares of our common stock under our share repurchase program in the first six months of 2014. The total cost of these shares was $\$ 221.4$ million, of which $\$ 10.0$ million was recorded in accounts payable at March 31, 2014 related to 81,000 shares that did not settle until April 2014. We also paid $\$ 6.4$ million in the first quarter of 2014 for unsettled share repurchases outstanding at September 30, 2013. We repurchased approximately 2.6 million shares of our common stock in the first six months of 2013. The total cost of these shares was $\$ 213.7$ million, of which $\$ 10.2$ million was recorded in accounts payable at March 31, 2013 related to 120,000 shares that did not settle until April 2013. We also paid $\$ 7.6$ million in the first quarter of 2013 for unsettled share repurchases outstanding at September 30, 2012. Our decision to repurchase additional shares in the remainder of 2014 will depend on business conditions, free cash flow generation, other cash requirements and stock price. At March 31, 2014, we had approximately $\$ 313.7$ million remaining for share repurchases under our existing board authorization. See Part II, Item 2, Unregistered Sales of Equity Securities and Use of Proceeds, for additional information regarding share repurchases.

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Given our extensive international operations, significant amounts of our cash, cash equivalents and short-term investments (funds) are held by non-U.S. subsidiaries where our undistributed earnings are permanently reinvested. Generally, these funds would be subject to U.S. tax if repatriated. The percentage of such non-U.S. funds can vary from quarter to quarter with an average of approximately 90 percent over the past eight quarters. As of March 31, 2014, approximately 90 percent of our funds were held in such non-U.S. subsidiaries. We have not encountered and do not expect to encounter any difficulty meeting the liquidity requirements of our domestic and international operations.

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ROCKWELL AUTOMATION, INC.

Financial Condition - (Continued)
In addition to cash generated by operating activities, we have access to existing financing sources, including the public debt markets and unsecured credit facilities with various banks. Commercial paper is our principal source of short-term financing. At March 31, 2014, commercial paper borrowings outstanding were $\$ 342.0$ million, with a weighted average interest rate of 0.17 percent. At September 30, 2013, commercial paper borrowings outstanding were $\$ 179.0$ million, with a weighted average interest rate of 0.17 percent. Our debt-to-total-capital ratio was 31.2 percent at March 31, 2014 and 29.5 percent at September 30, 2013.
At March 31, 2014 and September 30, 2013, our total current borrowing capacity under our unsecured revolving credit facility expiring in May 2018 was $\$ 750.0$ million. We can increase the aggregate amount of this credit facility by up to $\$ 250.0$ million, subject to the consent of the banks in the credit facility. We have not borrowed against this credit facility during the six months ended March 31, 2014 and 2013. Borrowings under this credit facility bear interest based on short-term money market rates in effect during the period borrowings are outstanding. The terms of this credit facility contain covenants under which we would be in default if our debt-to-total-capital ratio was to exceed 60 percent. Separate short-term unsecured credit facilities of approximately $\$ 118.1$ million were available to non-U.S. subsidiaries at March 31, 2014. Borrowings under our non-U.S. credit facilities during the six months ended March 31, 2014 and 2013 were not significant. We were in compliance with all covenants under our credit facilities during the six months ended March 31, 2014 and 2013.
Among other uses, we can draw on our credit facility as a standby liquidity facility to repay our outstanding commercial paper as it matures. This access to funds to repay maturing commercial paper is an important factor in maintaining the short-term credit ratings set forth in the table below. Under our current policy with respect to these ratings, we expect to limit our other borrowings under our credit facility, if any, to amounts that would leave enough credit available under the facility so that we could borrow, if needed, to repay all of our then outstanding commercial paper as it matures.
The following is a summary of our credit ratings as of March 31, 2014:

Credit Rating Agency
Standard \& Poor's
Moody's
Fitch Ratings

| Short-Term | Long-Term | Outlook |
| :--- | :--- | :--- |
| Rating | Rating |  |
| A-1 | A | Stable |
| P-2 | A3 | Positive |
| F1 | A | Stable |

Our ability to access the commercial paper market, and the related costs of these borrowings, is affected by the strength of our credit ratings and market conditions. We have not experienced any difficulty in accessing the commercial paper market to date. If our access to the commercial paper market is adversely affected due to a change in market conditions or otherwise, we would expect to rely on a combination of available cash and our unsecured committed credit facility to provide short-term funding. In such event, the cost of borrowings under our unsecured committed credit facility could be higher than the cost of commercial paper borrowings.
We regularly monitor the third-party depository institutions that hold our cash and cash equivalents and short-term investments. Our emphasis is primarily on safety and liquidity of principal and secondarily on maximizing yield on those funds. We diversify our cash and cash equivalents among counterparties to minimize exposure to any one of these entities.
We enter into foreign currency forward exchange contracts to hedge our exposure to foreign currency exchange rate variability in the expected future cash flows associated with certain third-party and intercompany transactions denominated in foreign currencies forecasted to occur within the next two years and to offset transaction gains or losses associated with some of our assets and liabilities that are denominated in currencies other than their functional currencies resulting from intercompany loans and other transactions with third parties denominated in foreign currencies. Our foreign currency forward exchange contracts are usually denominated in currencies of major industrial countries. We diversify our foreign currency forward exchange contracts among counterparties to minimize exposure
to any one of these entities.
Information with respect to our contractual cash obligations is contained in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, of our Annual Report on Form 10-K for the fiscal year ended September 30, 2013. We believe that at March 31, 2014, there has been no material change to this information.

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ROCKWELL AUTOMATION, INC.

## Supplemental Sales Information

We translate sales of subsidiaries operating outside of the United States using exchange rates effective during the respective period. Therefore, changes in currency exchange rates affect our reported sales. Sales by businesses we acquired also affect our reported sales. We believe that organic sales, defined as sales excluding the effects of changes in currency exchange rates and acquisitions, which is a non-GAAP financial measure, provides useful information to investors because it reflects regional and operating segment performance from the activities of our businesses without the effect of changes in currency exchange rates and acquisitions. We use organic sales as one measure to monitor and evaluate our regional and operating segment performance. We determine the effect of changes in currency exchange rates by translating the respective period's sales using the same currency exchange rates that were in effect during the prior year. When we acquire businesses, we exclude sales in the current period for which there are no comparable sales in the prior period. Organic sales growth is calculated by comparing organic sales to reported sales in the prior year. We attribute sales to the geographic regions based on the country of destination. The following is a reconciliation of our reported sales to organic sales (in millions):

|  | Three Months Ended March 31, 2014 |  |  |  |  |  | Three Months <br> Ended <br> March 31, <br> 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Effect of Changes in Currency |  | Sales <br> Excluding Effect of Changes in Currency | Effect of Acquisitions | Organic <br> Sales | Sales |
| United States | \$832.9 | \$2.4 |  | \$835.3 | \$- | \$835.3 | \$776.9 |
| Canada | 108.1 | 9.9 |  | 118.0 | - | 118.0 | 116.8 |
| Europe, Middle East and Africa | 340.0 | (7.4 | ) | 332.6 | (2.3 | ) 330.3 | 317.1 |
| Asia Pacific | 200.5 | 6.4 |  | 206.9 | - | 206.9 | 188.3 |
| Latin America | 119.0 | 16.3 |  | 135.3 | - | 135.3 | 123.7 |
| Total Company Sales | \$1,600.5 | \$27.6 |  | \$ 1,628.1 | \$(2.3 | ) $\$ 1,625.8$ | \$1,522.8 |


|  | Six Months Ended March 31, 2014 |  |  |  |  |  | Six Month <br> Ended <br> March 31, <br> 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Effect of Changes in Currency |  | Sales <br> Excluding Effect of Changes in Currency | Effect of Acquisitions | Organic <br> Sales | Sales |
| United States | \$1,669.3 | \$4.6 |  | \$1,673.9 | \$- | \$ 1,673.9 | \$ 1,538.0 |
| Canada | 207.7 | 15.8 |  | 223.5 | - | 223.5 | 223.1 |
| Europe, Middle East and Africa | 664.4 | (17.1 | ) | 647.3 | (5.1 | ) 642.2 | 613.2 |
| Asia Pacific | 407.3 | 11.8 |  | 419.1 | - | 419.1 | 385.7 |
| Latin America | 243.5 | 24.4 |  | 267.9 | - | 267.9 | 252.0 |

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Total Company Sales $\begin{array}{lllll}\$ 3,192.2 & \$ 39.5 & \$ 3,231.7 & \$(5.1 & \text { ) } \$ 3,226.6 \quad \$ 3,012.0\end{array}$

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ROCKWELL AUTOMATION, INC.

The following is a reconciliation of our reported sales by operating segment to organic sales (in millions):

|  | Three Months Ended March 31, 2014 |  |  |  |  | Three Months <br> Ended <br> March 31, <br> 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Effect of Changes in Currency | Sales <br> Excluding <br> Effect of Changes in Currency | Effect of Acquisitions | Organic <br> Sales | Sales |
| Architecture \& Software | \$686.8 | \$8.4 | \$695.2 | \$- | \$695.2 | \$639.2 |
| Control Products \& Solutions | 913.7 | 19.2 | 932.9 | (2.3 | 930.6 | 883.6 |
| Total Company Sales | \$1,600.5 | \$27.6 | \$1,628.1 | \$(2.3 | \$1,625.8 | \$1,522.8 |
|  | Six Month | ded March 3 | 2014 |  |  | Six Months <br> Ended <br> March 31, <br> 2013 |
|  | Sales | Effect of Changes in Currency | Sales <br> Excluding <br> Effect of Changes in Currency | Effect of Acquisitions | Organic <br> Sales | Sales |
| Architecture \& Software | \$1,382.7 | \$10.9 | \$1,393.6 | \$- | \$1,393.6 | \$1,296.7 |
| Control Products \& Solutions | 1,809.5 | 28.6 | 1,838.1 | (5.1 | ) $1,833.0$ | 1,715.3 |
| Total Company Sales | \$3,192.2 | \$39.5 | \$3,231.7 | \$(5.1 | \$3,226.6 | \$3,012.0 |

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ROCKWELL AUTOMATION, INC.

Critical Accounting Policies and Estimates
We have prepared the Condensed Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States, which require us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the Condensed Consolidated Financial Statements and revenues and expenses during the periods reported. Actual results could differ from those estimates. Information with respect to our critical accounting policies that we believe could have the most significant effect on our reported results or require subjective or complex judgments by management is contained in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, of our Annual Report on Form 10-K for the fiscal year ended September 30, 2013. We believe that at March 31, 2014, there has been no material change to this information. Environmental
Information with respect to the effect on us and our manufacturing operations of compliance with environmental protection requirements and resolution of environmental claims is contained in Note 16 of the Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, of our Annual Report on Form 10-K for the fiscal year ended September 30, 2013. We believe that at March 31, 2014, there has been no material change to this information.
Recent Accounting Pronouncements
None.

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ROCKWELL AUTOMATION, INC.

Item 3. Quantitative and Qualitative Disclosures About Market Risk
Information with respect to our exposure to interest rate risk and foreign currency risk is contained in Item 7A, Quantitative and Qualitative Disclosures About Market Risk, of our Annual Report on Form 10-K for the fiscal year ended September 30, 2013. We believe that at March 31, 2014, there has been no material change to this information. Item 4. Controls and Procedures
Disclosure Controls and Procedures: We, with the participation of our Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act)) as of the end of the fiscal quarter covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the fiscal quarter covered by this report, our disclosure controls and procedures were effective.
Internal Control Over Financial Reporting: There has not been any change in our internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) during the fiscal quarter to which this report relates that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.
As previously disclosed, we are in the process of developing and implementing common global process standards and an enterprise-wide information technology system. Additional implementations will occur at the remaining locations of our company throughout fiscal 2014-2015.

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ROCKWELL AUTOMATION, INC.

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings
Information with respect to our legal proceedings is contained in Item 3, Legal Proceedings, of our Annual Report on Form 10-K for the fiscal year ended September 30, 2013. We believe that at March 31, 2014, there has been no material change to this information.
Item 1A. Risk Factors
Information about our most significant risk factors is contained in Item 1A of our Annual Report on Form 10-K for the fiscal year ended September 30, 2013. We believe that at March 31, 2014 there has been no material change to this information.

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ROCKWELL AUTOMATION, INC.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
Share Repurchases
The table below sets forth information with respect to purchases made by or on behalf of us of shares of our common stock during the three months ended March 31, 2014:

| Period | Total Number of Shares Purchased | Average Price Paid Per Share ${ }^{(1)}$ | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Approx. <br> Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs ${ }^{(2)}$ |
| :---: | :---: | :---: | :---: | :---: |
| January 1-31, 2014 | 320,000 | \$116.65 | 320,000 | \$387,085,427 |
| February 1-28, 2014 | 277,405 | 114.48 | 277,405 | 355,328,588 |
| March 1-31, 2014 | 338,749 | 122.78 | 338,749 | 313,738,667 |
| Total | 936,154 | 118.22 | 936,154 |  |

(1) Average price paid per share includes brokerage commissions.

On June 7, 2012, the Board of Directors authorized us to expend up to $\$ 1.0$ billion to repurchase shares of our common stock. Our repurchase program allows management to repurchase shares at its discretion. However,
(2)during quarterly "quiet periods," defined as the period of time from quarter-end until two business days following the furnishing of our quarterly earnings results to the SEC on Form 8-K, shares are repurchased at our broker's discretion pursuant to a share repurchase plan subject to price and volume parameters.

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## Table of Contents

ROCKWELL AUTOMATION, INC.

Item 6. Exhibits
(a) Exhibits:

By-Laws of the Company, as amended and restated effective February 5, 2014, filed as Exhibit
Exhibit 3 - 3.2 to the Company's Current Report on Form 8-K dated February 10, 2014, are hereby incorporated by reference.
Exhibit 15 - Letter of Deloitte \& Touche LLP regarding Unaudited Financial Information.
Exhibit 31.1 - Certification of Periodic Report by the Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.
Exhibit 31.2 - Certification of Periodic Report by the Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.
Exhibit 32.1 - Certification of Periodic Report by the Chief Executive Officer pursuant to Section 906 of the
Exhibit 32.2 - Certification of Periodic Report by the Chief Financial Officer pursuant to Section 906 of the
Sarbanes-Oxley Act of 2002
Exhibit 101 - Interactive Data Files.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 5, 2014

Date: May 5, 2014

ROCKWELL AUTOMATION, INC.
(Registrant)
By /s/ THEODORE D. CRANDALL
Theodore D. Crandall
Senior Vice President and Chief Financial Officer (Principal Financial Officer)
By /s/ DAVID M. DORGAN
David M. Dorgan
Vice President and Controller
(Principal Accounting Officer)

## INDEX TO EXHIBITS

Exhibit No. Exhibit
15 Letter of Deloitte \& Touche LLP regarding Unaudited Financial Information.
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Certification of Periodic Report by the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Interactive Data Files.

