

Edgar Filing: OPTI INC - Form 10-K

OPTI INC
Form 10-K
April 02, 2001

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2000

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from to

Commission File Number 0-21422

OPTi Inc.
(Exact name of registrant as specified in this charter)

CALIFORNIA
(State or other jurisdiction of
incorporated or organization)

77-0220697
(I.R.S. Employer
Identification No.)

660 Alder Drive, Milpitas, California
(Address of principal executive office)

95035
(Zip Code)

Registrant's telephone number, including area code (408) 382-2600

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, no
par value

Indicate by check mark whether the registrant (1) has filed all reports to
be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during
the preceding 12 months (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item
405 of Regulation S-K is not contained herein, and will not be contained, to
the best of registrant's knowledge, in definitive proxy or information
statements incorporated by reference in Part III of this Form 10-K or any

Edgar Filing: OPTI INC - Form 10-K

amendment to the Form 10-K. []

The aggregate market value of the voting stock held by non-affiliates of the registrant, based upon the closing sale price of the Common Stock on March 21, 2001, as reported on the Nasdaq Stock Market, was approximately \$25,839,312. Shares of Common Stock held by each executive officer and director and by each person who owns 5% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares outstanding of the registrant's common stock as of December 31, 2000 was 11,655,303.

OPTi Inc.

Form 10-K
For the Fiscal Year Ended December 31, 2000

INDEX

	Page Number -----
PART I	
Item 1. Business.....	3
Item 2. Properties.....	11
Item 3. Legal Proceedings.....	11
Item 4. Submission of Matters to a Vote of Security Holders.....	12
PART II	
Item 5. Market for Registrant's Common Stock and Related Stockholder Matters.....	13
Item 6. Selected Consolidated Financial Data.....	14
Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.....	15
Item 7A. Quantitative and Qualitative Disclosures About Market Risk.....	17
Item 8. Financial Statements and Supplementary Data.....	17
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.....	17
PART III	
Item 10. Directors and Executive Officers of the Registrant.....	18

Edgar Filing: OPTI INC - Form 10-K

Item 11. Executive Compensation..... 19

Item 12. Security Ownership of Certain Beneficial Owners and Management..... 21

Item 13. Certain Relationships and Related Transactions..... 22

PART IV

Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K..... 23

Signatures..... 25

PART I

Item 1. Business

Information set forth in this report constitutes and includes forward looking information made within the meaning of Section 27A of the Security Act of 1933, as amended and Section 21E of the Securities and Exchange Act of 1934, as amended, that involve risks and uncertainties. The Company's actual results may differ significantly from the results discussed in the forward looking statements as a result of a number of factors, including product mix, the Company's ability to obtain or maintain design wins, market conditions generally and in the personal computer and semiconductor industries, product development schedules, competition and other matters. Readers are encouraged to refer to "Factors Affecting Earnings and Stock Price" found below.

Introduction

OPTi Inc. a California corporation ("OPTi" or the "Company"), founded in 1989, is an independent supplier of semiconductor products to the personal computer ("PC") and embedded marketplaces. The Company's products provide in a semiconductor device the core logic functions or universal serial bus ("USB") controller function of a PC or embedded product. During 2000, the Company shipped approximately two million core logic and USB devices to more than 50 PC manufacturers, motherboard manufacturers, and add-in card manufacturers located primarily in Asia and the U.S.

During the past several years, the Company has shifted its efforts away from its primary focus on the design, development, marketing and sales of core logic products to its peripheral products (primarily the USB device) for use by Original Equipment Manufacturer's ("OEM's") in the personal computer market. During the month of February 1999 the Company stopped development of its core logic products completely. The Company continues to ship its core logic products today, mainly into embedded designs which historically have a much longer product life cycle than the PC market. During 2000 the Company's net product revenue from core logic chipsets was approximately 68% of its revenue as compared to 56% and 74% for fiscal years 1999 and 1998, respectively. Peripheral products were 32%, 44% and 26% of the Company's net product revenue during 2000, 1999 and 1998, respectively.

In addition, the Company has continued and is continuing, its efforts to maximize shareholder value through restructuring of the Company's business and assets. During the first quarter of 2000, the Company announced the signing of a one-time fully paid license on all of its existing and pending patents.

Edgar Filing: OPTI INC - Form 10-K

The Company currently competes principally in the embedded and USB controller marketplaces. From the Company's inception through 1995, the Company's principal segment had been desktop core logic. However, with increasingly aggressive competition in this area, primarily from Intel Corporation, the Company revised its strategy and focused on market opportunities where the Company had strategic advances. This led the Company to concentrate on the peripheral product marketplaces where the Company has had some success over the past several years.

In the past the Company's sales have been primarily attributable to its introduction of highly integrated chipsets. The Company continues to focus its efforts on increasing the revenue it receives from licensing its core logic technology and continuing to sell its USB and core logic products into existing and new marketplaces. The Company sells, and will continue to sell, its products to its customers and their contractors directly or through a network of independent sales representatives.

The Company's strategy, at this time is to attempt to license its core logic technology that it has developed during its history and to look for areas where the Company can either develop or acquire technology for emerging markets in the electronics area, increase sales in existing global markets and strengthen its industry relationships.

Industry Background

During the last decade, the PC industry has grown rapidly as increased functionality combined with lower pricing have made PC's valuable and affordable tools for business and personal use.

3

The principal functions of a PC are provided by a circuit board known as the motherboard, consisting of a microprocessor, bus circuits, various memory devices and core logic circuits. The bus is the pathway through which the microprocessor communicates with peripheral devices and adapter cards. Core logic circuits perform five principal functions in the PC: system control, memory control, bus control, bus buffering and peripherals control. System control refers to the computing functions which enable the microprocessor to manage the flow of data between the microprocessor, the system bus and memory. Memory control consists of the control functions employed by the microprocessors to efficiently manage the operations of memory devices. Bus control enables the PC to implement the protocols necessary to achieve compatibility with industry standard bus interfaces and protocols, such as Industry Standard Architecture ("ISA"), Extended Industry Standard Architecture ("EISA"), and Peripheral Control Interconnect ("PCI"). Peripheral control facilitates the operations of peripheral devices such as the disk drive, keyboard and display device.

The trend to higher performance, lower cost personal computers has been accompanied by a variety of changes in the market for personal computers and the technologies used to address these emerging market requirements. The consumer and home office sectors have become the fastest growing sectors of the PC market, driven, in part, by the emergence of low-cost multimedia computers and peripherals.

These changes in the PC market and technology directly affect the market for core logic chipsets. The primary customer base for chipsets has shifted significantly to major PC manufacturers and to the suppliers to these leading OEM customers, in contrast to prior periods in which motherboard manufacturers and system integrators represented the largest portion of the market for core

Edgar Filing: OPTI INC - Form 10-K

logic chipsets. Large OEMs require increasingly higher levels of product integration, thus enabling them to reduce parts count and control total product costs.

Dramatic growth has continued in the PC market as computer and consumer electronics industries have converged, combining increased multimedia and communications capabilities. Today's systems increasingly offer more powerful microprocessors, highly integrated chipsets, integrated video, stereo sound, highspeed fax and modem communications and CD-ROM.

Like the PC market, the market for chipsets and peripheral products is seasonal. In general, chipsets and peripheral products experience higher sales in the second half of the calendar year than they experience in the first half of the year.

Strategy

The Company's strategy incorporates the following elements:

License Opportunities for Chipset Technologies

One of the Company's strategies is to pursue licensing opportunities in the core logic area. During the first quarter of fiscal year 2000, the Company entered into a one-time licensing arrangement for \$13,311,000 on the core logic technology that the Company had developed during its existence. We believe that there may be additional companies that may have the need to license the technology that we have developed. The Company is actively working to explore all of the possible licensing arrangements.

Continue to Sell Products Which Address New Market Opportunities

The Company continues to expand its market opportunities outside core logic, including USB controllers. The Company believes that its prior relationships with major PC OEMs who used the Company's core logic chipsets may provide a marketing opportunity in offering additional products outside of the core logic area.

Address Both U.S. and Asia Markets

A significant aspect of the Company's market strategy for its peripheral products, is to address both the U.S. market consisting of large PC OEMs and the Asian market consisting primarily of subcontractors for U.S.

4

OEMs, motherboard manufacturers and add-in card manufacturers. The Company offers manufacturers in these markets low cost solutions designed for the needs of each market.

Achieve Low Costs and Maintain Product Quality

An important aspect of the Company's manufacturing strategy is to vigorously control production and operating costs through efficient product designs. The Company does not maintain its own internal production capabilities and relies on third-party foundries, assembly and test houses to produce its products.

Product Design Innovations and Technologies

USB Controller

Edgar Filing: OPTI INC - Form 10-K

The Company currently offers both a two port and a four port USB Host controller. The USB Host controller brings USB support to any PCI-based system. Its compact packaging allows it to be accommodated in virtually any personal computer, consumer electronic devices or other systems requiring this functionality. The USB controllers are fully supported under Windows 95, Windows 98, Windows 2000 and Windows CE. The Company's implementation is unique because it provides power management features not found in competitive solutions.

Docking Station

The Company currently offers a docking station within its mobile computing product offerings. This solution supports either a 5 volt or 3.3 volt docking interface running synchronously at speeds up to 33 Megahertz. By offloading the primary PCI bus from the device, the docking station can increase its bandwidth.

Sales and Marketing

OPTi markets its products to PC suppliers, motherboard manufacturers, and add-on board manufacturers directly and through independent sales representatives. In North America, OPTi's sales organization operates from the Company's headquarters in Milpitas, California. OPTi also uses sales representatives located in other parts of the country. In Asia and Europe, the Company operates through independent sales representatives located in Korea, Taiwan, Japan and Germany.

The Company's products are used by a wide variety of personal computer and motherboard manufacturers. The Company's sales to any single customer fluctuates significantly from period to period based on order rates and design cycles. Any individual customer may or may not continue purchasing products in any subsequent product release or generation. It has been the Company's experience that its major customers have changed from quarter to quarter and year to year, and the Company expects that these changes in its customer base will continue to occur based on the individual customer requirements and strategies. Sales to the Company's customers are typically made pursuant to specific purchase orders, which are cancelable without significant penalty.

Sales to customers in Asia accounted for 55.4%, 82.2% and 86.0% of net product sales in the years ended December 31, 2000, 1999 and 1998, respectively. Sales to customers in Europe and other countries outside the U.S. and Asia accounted for 1.6%, 0.5%, and 0.4% of net product sales in the years ended December 31, 2000, 1999 and 1998, respectively. Approximately 11%, 16%, and 15% of net product sales were billed in Japanese yen in 2000, 1999 and 1998, respectively. Billings to almost all other customers were in U.S. dollars over the three year period. With the sale of our Japanese subsidiary in June 2000, all sales in the foreseeable future will be billed in U.S. dollars.

Due to its export sales, the Company is subject to the risks of conducting business internationally, including unexpected changes in regulatory requirements, fluctuations in the U.S. dollar (which would increase the sales price in local currencies of the Company's products in international markets or make it difficult for the Company

to obtain price reductions from its foundries), delays in obtaining export licenses for certain technologies, tariffs and other barriers and restrictions.

Edgar Filing: OPTI INC - Form 10-K

As is common in the semiconductor industry, the Company's business relationship with its customers requires it to acquire and maintain inventories of its product based on forecast volumes from customers and in amounts greater than that supported by firm backlog. The Company's customers typically purchase products on a purchase order basis and do not become obligated to purchase any quantity of products prior to the issuance of the purchase order, even if the customer has previously forecast a substantially higher volume of product. The Company typically places non-cancelable orders to purchase its products from its foundries on an approximately twelve week rolling basis, while its customers generally place purchase orders approximately four weeks prior to delivery which may be canceled without significant penalty. Consequently, if anticipated sales and shipments in any quarter do not occur when expected, expense and inventory levels could be disproportionately high, requiring significant working capital. The Company has experienced cancellation and shortfalls in purchase orders in the past, and in some instances such changes have resulted in inventory write-downs or write-offs. The Company expects that it will continue to experience such difficulties in the future.

The Company's payment terms to its customers typically require payment 30 to 60 days after shipments of products, which is the industry standard. The Company sometimes obtains letters of credit in support of sales to customers primarily located in Asia. International sales supported by letters of credit are normally paid in a period of time which is shorter than the payment period for sales for which no letter of credit is provided.

Customer Support and Service

The Company believes that customer service and technical support are important competitive factors in the embedded and peripheral product markets. The Company provides technical support for customers from its headquarters in Milpitas, California. Sales representatives supplement the Company's efforts by providing additional customer service and technical support for OPTi Products.

Manufacturing

The Company subcontracts its manufacturing to independent foundries which allows OPTi to avoid the significant fixed overhead, staffing and capital requirements associated with semiconductor fabrication facilities. As a result, the Company is able to focus its resources on product design, marketing and sales, and customer support.

The majority of the Company's products are currently manufactured using its custom owned tooling process and procured wafers primarily from United Microelectronics Corporation ("UMC") in Taiwan, TSMC in Taiwan, Toshiba in Japan, and packaging and test facilities in Taiwan. The Company, in an effort to secure long term capacity has developed relationships with its suppliers.

The Company is constantly engaged in cost reduction programs that need to be successful in order to ensure the profitability for products that face intense price competition in the marketplace.

The Company has, on occasion, experienced an inability to get the amount of wafers that it requires to meet some of its customers demands. The semiconductor industry historically, has experienced cycles of under-capacity and over-capacity which have resulted in temporary shortages of products in high demand, as experienced in the industry at various times through 2000.

The Company has attempted to reduce inventory risks by improving its forecasting capabilities. Despite the fact that the Company has taken measures to avoid supply shortages, periods of under-capacity may develop, creating

Edgar Filing: OPTI INC - Form 10-K

possible shortages for the Company's products. In the event of lower demand for the Company's products, the Company may still be required to purchase wafers in excess of that demand. Any such shortage or delays that are caused by under capacity or any excess inventory created by a lowering of the Company's actual demand for wafers could have a material adverse effect on the Company's operating results.

6

Research and Development

In January 2000, the Company had a reduction in staff as it made the decision to terminate all design efforts on its Liquid Crystal Display and core logic products. As of March 21, 2001, the Company had a staff of one research and development person, who conducts virtually all of the Company's product development with the assistance of outside contractors. During 2000, 1999 and 1998, respectively, the Company spent approximately \$0.6, \$5.6 and \$9.7 million on research and development. All research and development costs are expensed as incurred.

The Company is attempting to develop new products based on previously developed technologies. In order to use the previous technology the Company has hired consultants and outside development Companies to either complete the design of a product or combine two or more technologies together so that they become a more highly integrated device.

Competition

The market for the Company's products is intensely competitive. Important competitive factors in the Company's markets are price, performance, time-to-market, added features, degree of integration, technical support and cost. The Company believes that it currently competes effectively with respect to the majority of these factors, although there can be no assurance that the Company will be able to compete effectively in the future.

The Company's competitors in both the embedded core logic market and the USB market include a large number of competitive companies, several of which have achieved a substantial market share. Certain of the Company's competitors in both of these markets have substantially greater financial, marketing, technical, distribution and other resources, greater name recognition, lower cost structures and larger customer bases than the Company. In addition, the Company faces competition from current and prospective customers that evaluate the Company's capabilities against the merits of manufacturing products internally. The Company also could face competition from new companies that have recently or may in the future enter the markets in which the Company participates.

Competition in Embedded Core Logic Marketplace

The Company's main competitor in this marketplace is Intel. Although Intel is not as aggressive in this marketplace as it has been in the personal computer area, there can be no assurance that they will not develop a strategy to attempt to control this market. The Company must continue to try to compete with Intel based on product features and product compatibility, but there can be no assurance that it will be successful in doing so.

The Company's other competitors in this marketplace include major domestic and international semiconductor companies and established chipset companies, including Acer Labs Inc., Silicon Integrated Systems, United Microelectronics Corporation and VIA, Inc. Certain of these companies, in addition to Intel, have substantially greater financial, technical, marketing and other resources

Edgar Filing: OPTI INC - Form 10-K

than the Company and several have their own internal production capabilities. The Company must face the challenge of competing based on features and for the low end of the marketplace, based on price.

Competition in USB Market

The Company's main competitors in this marketplace include CMD, Lucent Technologies and VIA, Inc. As in the core logic marketplace, certain of these companies have substantially greater financial, technical, marketing and other resources than the Company. The Company must continue to try and compete with these companies based on product features and price.

Intellectual Property

The Company seeks to protect its proprietary technology by the filing of patents. The Company currently has thirty two issued U.S. patents based on certain aspects of the Company's designs. The Company currently

7

has five pending U.S. patents for its technology, and there can be no assurance that the pending patents will be issued or, if issued, will provide protection for the Company's competitive position.

The Company in the past, has been and may from time to time continue to be notified of claims that it may be infringing patents, copyrights or other intellectual property rights owned by other third parties. There can be no assurances that these or other companies will not in the future pursue claims against the Company with respect to the alleged infringement of patents, copyrights or other intellectual property rights. In addition, litigation may be necessary to protect the Company's intellectual property rights and trade secrets, to determine the validity of and scope of the proprietary rights of others or to defend against third party claims of invalidity. Any litigation could result in substantial costs and diversion of resources and could have a material adverse effect on the Company's business, financial condition and results of operations.

There can be no assurance that additional infringement, invalidity, right to use or ownership claims by third parties or claims for indemnification resulting from infringement claims will be asserted in the future. The Company has entered into license agreements in the past regarding certain alleged infringement claims asserted by third parties. If any other claims or actions are asserted against the Company, the Company may seek to obtain a license under a third party's intellectual property rights. There can be no assurance, however, that a license will be available under reasonable terms or at all. The failure to obtain a license under a patent or intellectual property right from a third party for technology used by the Company could cause the Company to incur substantial liabilities and to suspend the manufacturing of the products utilizing the intellectual property. In addition, should the Company decide to litigate the claims, such litigation could be extremely expensive and time consuming and could materially and adversely affect the Company's business, financial condition and results of operations, regardless of the outcome of the litigation.

Backlog

Because the Company's customers typically expect quick deliveries, the Company seeks to ship products within a few weeks of receipt of a purchase order. A customer may reschedule delivery of products on a purchase order or cancel the purchase order entirely without significant penalty. In addition, the Company's actual shipments depend on the manufacturing capacity of the

Edgar Filing: OPTI INC - Form 10-K

Company's foundries, packaging houses, test houses, and other industry factors. In the past, the Company has experienced material order cancellations and deferrals, and expects that it will experience these issues in the future. As a result, the Company does not believe that backlog is a reliable indicator of future sales. At December 31, 2000, the Company's backlog scheduled for delivery within six months was approximately \$2.3 million, all of which is expected to be filled during fiscal 2001 (subject to rescheduling or cancellations). This amount compares to a backlog of approximately \$3.4 million as of December 31, 1999.

Factors Affecting Earnings and Stock Price

Fluctuations in Operating Results

The Company has experienced significant fluctuations in its quarterly operating results in the past and expects that it will experience such fluctuations in the future. In the past, these fluctuations have been caused by a variety of factors including increased competition from Intel and other suppliers, price competition, ongoing rapid price declines, changes in customer demand, the timing of delivery of new products, inventory adjustments, changes in the availability of foundry capacity and changes in the mix of products sold. In the future, the Company's operating results in any given period may be adversely affected by one or more of these factors.

Price Competition

The market for the Company's products are subject to severe price competition and price declines. There can be no assurance that the Company will succeed in reducing its product costs rapidly enough to maintain or increase its gross margin level or that further substantial reduction in chipset prices will not result in lower profitability or losses.

8

Changes in Customer Demand

The Company currently places non-cancelable orders to purchase products from independent foundries, while its customers generally place purchase orders with a significantly shorter lead time which may be canceled without significant penalty. In the past, the Company has experienced order cancellations and deferrals and expects that it will experience cancellations in the future from time to time. Any such order cancellations, deferrals, or a shortfall in a receipt of orders, as compared to order levels expected by the Company, could have a significant adverse effect on the Company's operating results in any given period.

Product Transitions and the Timing and Delivery of New Products

A substantial percentage of the Company's net product sales is derived from its mobile core logic products. The market for mobile core logic products is characterized by frequent transitions in which products rapidly incorporate new features and performance standards. A failure to develop products with required feature sets or performance standards or a delay as short as a few months in bringing a new product to market could significantly reduce the Company's net sales for a substantial period, which would have a material adverse effect on the Company's business, financial condition and results of operations.

Continued Sales of Current Products

The Company's ability to maintain or increase its sales levels and

Edgar Filing: OPTI INC - Form 10-K

profitability depends directly on its ability to continue to sell its existing products at current volumes. The Company, will have few, if any, new product introductions for the foreseeable future. The inability to continue sales at the current level could have an immediate and very significant adverse effect on the trading price of the Company's stock. Investors in the Company's securities must be willing to bear the risks of such fluctuations.

Each of the product segments in which the Company offers new products is intensely competitive and the Company must compete with entrenched competitors who have established greater product breadth and distribution channels. The introduction of new products can result in a greater than expected decline and demand for existing products and create an imbalance between products ordered by customers and products which the Company has in inventory. This imbalance can result in surplus or obsolete inventory, leading to write-offs or other unanticipated costs or disruptions.

Customer Concentration

The Company primarily sells products to PC, motherboard, and add-in card manufacturers. The Company performs ongoing credit evaluations of its customers but does not require collateral. The Company maintains reserves for potential credit losses, and such losses have been within management's expectations. The Company expects that sales of its products to a relatively small group of customers will continue to account for a high percentage of its net product sales in the foreseeable future, although the Company's customers in any one period will continue to change.

However, there can be no assurance that any of these customers or any of the Company's other customers will continue to utilize the Company's products at current levels, if at all. The Company has experienced significant changes in the composition of its major customer base and expects that this variability will continue in the future. During 1999 and 1998 both Compaq and its subcontractors and Apple and its subcontractors were significant customers. At this time the Company is not shipping any products to either Compaq and its subcontractors or to Apple and its subcontractors. The loss of any major customer or any reduction in orders by any such customer could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company has no long-term volume commitments from any of its major customers and generally enters into individual purchase orders with its customers. The Company has experienced cancellations of orders and fluctuations in order levels from period to period and expects it will continue to experience such cancellations

9

and fluctuations in the future. Customer purchase orders may be cancelled and order volume levels can be changed or delayed with limited or no penalties. The replacement of cancelled, delayed or reduced purchase orders with new business cannot be assured. Moreover, the Company's business, financial condition and results of operations will depend in significant part on its ability to obtain orders from new customers, as well as on the financial condition and success of its customers. Therefore, any adverse factors affecting any of the Company's customers or their customers could have a material effect on the Company's business, financial condition and results of operation.

Credit Risks

Many of the Company's customers, particularly the motherboard manufacturers

Edgar Filing: OPTI INC - Form 10-K

in Taiwan, operate at very low profit margins and undertake significant inventory risks. To the extent the Company provides open terms of credit to some of the larger of these customers, the Company is exposed to significant credit risks if these customers are unable to remain profitable. Approximately 18% of the Company's receivables at December 31, 2000 were with these customers.

Dependence on Foundries and Manufacturing Capacity

Almost all of the Company's products are manufactured by outside foundries pursuant to designs provided by the Company. In most instances, the Company provides foundries with a custom-tooled design ("Custom Production"), whereby the Company receives a finished die from the foundry which it sends to a third party for cutting and packaging. This process subjects the Company to the risk of low production yields as the die moves through the production and packaging process. The Company's reliance on independent foundries, packaging houses, and test houses involves several risks, including the absence of adequate capacity, the unavailability of or interruptions in access to certain process technologies and reduced control over delivery schedules, manufacturing yields and costs. At times during the second half of 1999 and the first three quarters of 2000, the Company was unable to meet the demand for certain of its products due to limited foundry capacity and the Company expects that it will experience other production shortfalls or difficulties in the future.

Because the Company's purchase orders with its outside foundries are non-cancelable by OPTi, the Company is subject to risks of, and has in the past experienced, excess or obsolete inventory due to an unexpected reduction in demand for a particular product. The manufacture of chipsets is a complex process and the Company may experience short-term difficulties in obtaining timely deliveries, which could affect the Company's ability to meet customer demand for its products. Should any of its major suppliers be unable or unwilling to continue to manufacture the Company's key products in required volumes, the Company would have to identify and qualify acceptable additional foundries. This qualification process could take up to six months or longer. No assurances can be given that any additional sources of supply could be in a position to satisfy any of the Company's requirements on a timely basis. The semiconductor industry experiences cycles of under-capacity and over-capacity which have resulted in temporary shortages of products in high demand. Any such delivery problems in the future could materially and adversely affect the Company's operating results.

The Company began using Custom Production in 1993. Custom Production requires that the Company provide foundries with designs that differ from those traditionally developed by the Company in its gate array production and which are developed with specialized tools provided by the foundry. This type of design process is inherently more complicated than gate array production and there can be no assurance that the Company will not experience delays in developing designs for Custom Production or that such designs will not contain bugs. To the extent bugs are found, correcting such bugs is likely to be both expensive and time consuming. In addition, the use of Custom Production requires the Company to purchase wafers from the foundry instead of finished products. As a result, the Company is required to increase its inventories and maintain inventories of unfinished products at packaging houses. The Company is also dependent on these packaging houses and its own internal test functions for adequate capacity.

10

Dependence on Intellectual Property position

The success of the Company's current strategy of licensing its core logic

Edgar Filing: OPTI INC - Form 10-K

technology can be affected by new developments in intellectual property law generally and with respect to semiconductor patents in particular and upon the Company's success in defending its patent position. It is difficult to predict developments and changes in intellectual property law in advance. However, such changes could have an adverse impact on the Company's ability to license its previously developed technology.

Possible Volatility of Stock Price

There can be no assurances as to the Company's operating results in any given period. The Company expects that the trading price of its common stock will continue to be subject to significant volatility.

Employees

As of December 31, 2000, the Company had 17 full-time employees, including one in research and development, 4 in marketing, sales, and support and 12 in finance, administration and operations. The Company's future success will depend, in part, on its ability to continue to attract, retain and motivate highly qualified technical, marketing, engineering, and management personnel, who are in great demand. The Company's employees are not represented by any collective bargaining unit, and the Company has never experienced a work stoppage. The Company's ability to retain key employees is a critical factor to the Company's success.

Item 2. Properties

The Company is headquartered in Milpitas, California, where it leases administrative, sales and marketing, product development, and distribution facilities in one location consisting of an aggregate of approximately, 18,000 square feet. The Company has an additional building in Milpitas, approximating 26,719 square feet, that is sub-leased through the life of the lease, October 2002. The Company believes that these facilities are adequate for its needs in the foreseeable future.

Item 3. Legal Proceedings

In January 1997, a patent infringement claim was brought against the Company by Crystal Semiconductor, Inc. ("Crystal"), a subsidiary of Cirrus Logic, in the United States District Court for the Western District of Texas. The claim alleged that the Company and Trittech Microelectronics International, Inc. and its Singapore parent company, Trittech Microelectronics Pte, Ltd. (collectively "Trittech") infringed three patents owned by Crystal. These patents related to the analog-to-digital coder-decoder ("codec") module that was designed by Trittech and incorporated into integrated PC audio chips formerly sold by the Company. The suit sought injunctive relief and damages.

A jury trial was held in this action from May 3-13, 1999. On May 17, 1999, the jury returned a verdict that all of the asserted claims of the patents in suit were valid and were infringed by the accused OPTi and TriTech products. The jury further found that Trittech's infringement, but not OPTi's, was willful and deliberate. The jury was asked to consider separately three different damages allegations. The first was that Crystal lost profits because sales that it would otherwise have made were in fact made by the defendants ("lost profits"). The second was that the defendants' conduct had caused Crystal to reduce its selling prices from what they otherwise would have been during the period of infringement ("price erosion"). The third allegation was for the statutory alternative to lost profits, a ("reasonable royalty"). The jury was asked to consider these questions with respect to the defendants as a group and, of that amount, to assign a specific portion to OPTi. The jury's verdict was as follows: all defendants \$48.5 million, OPTi's portion of that total \$19.4 million. Following the jury's verdict, the parties made various

Edgar Filing: OPTI INC - Form 10-K

motions for judgment.

On July 23, 1999, the United States District Court for the Western District of Texas entered an Order and Judgment in the patent infringement action brought by Crystal Semiconductor Corporation against OPTi, Inc.,

11

Tritech Microelectronics Pte Ltd., a Singapore company, and TriTech Microelectronics International, Inc., its American marketing subsidiary. The Court's judgment substantially reduced the amount of damages that one jury had awarded to Crystal against OPTi, from \$19.4 million to \$4 million.

Following the entry of judgment, all three parties involved in the suit appealed the judgment to the United States Court of Appeals for the Federal Circuit.

In response to the Company's announcement of its intention to pay a dividend in cash to its shareholders of four dollars per share, Crystal requested in the Santa Clara County Superior Court of California that the Company stipulate to preserve additional assets in order to pay a potential judgment should Crystal prevail on appeal of the post-trial rulings in the Texas litigation. On November 3, 1999, the Court entered a Stipulation and Order Regarding Payment of Dividend obligating the Company to maintain and preserve assets in an amount not less than \$24,000,000, "until such time as the judgment in the Texas litigation, after resolution of any appeals therein, is satisfied in full by the Company or until such time as Crystal's claims against the Company in the Texas Litigation are settled, released or waived by Crystal."

In September 1998, Crystal Semiconductor filed a second suit against the Company and Does 1 through 1050 in the Superior court of the State of California. That suit was a complaint to set aside fraudulent transfers, the sale of its audio business and the stock repurchase program that the Company started and completed in the summer of 1998, and for preliminary and permanent injunction, against the Company divesting itself of its assets. On May 21, 1999, the Court signed a Stipulation and Order entered into by OPTi and Crystal vacating the Preliminary Injunction Hearing set for June 3, 1999. This Stipulation and Order obligated OPTi to maintain and preserve liquid assets available, in an amount not less than the verdict against OPTi, plus costs and interest, in the underlying patent litigation between Crystal and OPTi. Based on the judgment entered into the Texas court a new Stipulation and Order was entered into by the party whereas the amount of liquid assets to be maintained and preserved was reduced to the amount of the court judgment.

On July 7, 2000, Crystal Semiconductor and the Company signed a settlement agreement to be effective as of June 24, 2000. Under the terms of the agreement, OPTi was to pay Crystal Semiconductor \$7,000,000 over a period of time ending October 15, 2000. Upon receipt of the final payment from OPTi to Crystal Semiconductor, Crystal and OPTi agreed to dismiss with prejudice all claims now pending in the California State Court Action and to release each other from all claims that were brought or could have been brought in the action up to the date of the dismissal of that action.

In October 2000, OPTi made the final settlement payment to Crystal Semiconductor pursuant to the settlement agreement.

Item 4. Submission of Matters to a Vote of Security Holders

Not Applicable.

PART II

Item 5. Market for Registrant's Common Stock and Related Stockholder Matters

The following required information is filed as a part of this Report:

On November 17, 1999, the Company paid a cash dividend of \$4.00 per share on each share of its common stock. The Board of Directors made the determination of providing the cash dividend based upon the Company's then existing excess cash position. The Company had not previously paid cash dividends on its common stock, and currently intends to retain any future earnings for use in the operation of its business. Accordingly, the Company does not expect to pay further cash dividends in the foreseeable future. The Company's common stock is traded over-the-counter and is quoted on the National Market System under the symbol "OPTI". The following table sets forth the range of high and low closing prices for the Common Stock:

	Quarterly Period Ended			
	Dec. 31,	Sept. 30,	June 30,	Mar. 31,
Common stock price per share:				
2000				
High.....	\$6.31	\$6.46	\$5.50	\$7.50
Low.....	3.69	3.75	3.75	4.50
1999				
High.....	\$7.25	\$7.44	\$6.44	\$6.25
Low.....	3.06	5.63	5.28	4.13

As of March 21, 2001, there were approximately 163 holders of record of the Company's common stock.

Item 6. Selected Consolidated Financial Data

	Year Ended December 31,				
	2000 (1)	1999	1998	1997	1996
(in thousands, except per share data)					
Consolidated Statement of Operations Data:					
Net sales.....	\$ 23,198	\$ 22,257	\$ 40,003	\$ 67,842	\$ 118,725
Cost of sales.....	6,453	14,403	26,712	50,471	111,395
Gross margin.....	16,745	7,854	13,291	17,371	7,330
Operating expenses.....	7,578	16,776	20,623	27,836	31,000
Operating income (loss).....	9,167	(8,922)	(7,332)	(10,465)	(23,670)
Other income (expenses):					

Edgar Filing: OPTI INC - Form 10-K

Gain on the sale of Audio line.....	--	--	--	12,391	--
Interest income and other.....	2,138	3,231	3,717	3,031	2,417
Interest expense.....	--	(261)	(312)	(473)	(441)
	-----	-----	-----	-----	-----
Income (loss) before provision for income taxes.....	11,305	(5,952)	(3,927)	4,484	(21,694)
Provision (benefit) for income taxes.....	261	59	285	9,872	(7,636)
	-----	-----	-----	-----	-----
Net income (loss).....	\$ 11,044	\$ (6,011)	\$ (4,212)	\$ (5,388)	\$ (14,058)
	-----	-----	-----	-----	-----
Basic net income (loss) per share.....	\$ 0.95	\$ (0.54)	\$ (0.35)	\$ (0.42)	\$ (1.13)
	=====	=====	=====	=====	=====
Shares used in computing basic per share amounts....	11,644	11,059	12,196	12,838	12,443
	=====	=====	=====	=====	=====
Diluted net income (loss) per share.....	\$ 0.95	\$ (0.54)	\$ (0.35)	\$ (0.42)	\$ (1.13)
	=====	=====	=====	=====	=====
Shares used in computing diluted per share amounts..	11,653	11,059	12,196	12,838	12,443
	=====	=====	=====	=====	=====
Consolidated Balance Sheet Data:					
Cash, cash equivalents, and short-term investments.....	\$ 58,126	\$ 23,722	\$ 60,903	\$ 72,508	\$ 56,372
Working capital.....	56,950	19,682	55,791	75,360	76,188
Total assets.....	61,272	28,232	81,575	111,615	115,501
Long term obligations, excluding current portion.....	--	310	1,810	3,473	4,649
Shareholders' equity.....	57,466	21,182	69,285	92,723	96,371
Cash dividends declared per common share.....	\$ --	\$ 4.00	\$ --	\$ --	\$ --

 (1) The Company's net sales for the year ended December 31, 2000 includes \$13,311,000 related to license revenue.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Information set forth in this report constitutes and includes forward looking information made within the meaning of Section 27A of the Security Act of 1933, as amended and Section 21E of the Securities and Exchange Act of 1934, as amended, that involve risks and uncertainties. The Company's actual results may differ significantly from the results discussed in the forward looking statements as a result of a number of factors, including product mix, the Company's ability to obtain or maintain design wins, market conditions generally and in the personal computer and semiconductor industries, product development schedules, competition and other matters. Readers are encouraged to refer to "Factors Affecting Earnings and Stock Price".

OPTi was founded in 1989 and is an independent supplier of semiconductor products to the personal computer market. During 2000, the Company shipped

Edgar Filing: OPTI INC - Form 10-K

more than 1.9 million core logic and peripheral products (such as USB controllers and docking stations) to over 50 motherboard and add-on board manufacturers located primarily in Asia and the U.S.

2000 Compared to 1999--Net sales for the year ended December 31, 2000 ("2000") increased 4% to \$23.2 million, compared to net sales of \$22.3 million for the year ended December 31, 1999 ("1999"). This increase in net sales was attributable to a one-time fully paid license in the amount of \$13.3 million that the Company had during fiscal year 2000. Net product sales for the year ended December 31, 2000, decreased 56% to \$9.9 million, compared to net product sales of \$22.3 million for 1999. This decrease in net product sales for 2000, was attributable to the loss of the Companies two largest customers at the end of 1999, which combined accounted for approximately \$12 million of net sales in 1999. The Company anticipates that net product sales for the year ending December 31, 2001 will continue to decline as compared to 2000.

Revenue from core logic products was approximately 68% of net product revenue for 2000 as compared to 56% in 1999. The remaining 32% of net product sales in 2000 was from its USB controllers.

Gross margin for 2000 increased to approximately 72% as compared to approximately 35% in 1999. This increase in gross margin is attributable to the license revenue of \$13.3 million which had no associated cost of goods sold. Gross margin as a percent of net product sales in 2000 was approximately 35% which is comparable to the 35% net product gross margin in 1999.

Research and development ("R&D") expenses for 2000 decreased approximately 90% to \$559,000, compared with \$5.6 million in 1999. This decrease in R&D expenses for 2000 was related to the Companies decision to terminate all but one R&D person in January 2000. The Company anticipates that R&D expenses will increase in fiscal year 2001, as it incurs expenses related to the development of some of its newer products.

Selling, general and administrative ("SG&A") expenses for 2000 were \$7.0 million as compared to \$11.2 million for 1999. This represented an approximate 37% decrease in SG&A expenses year over year. This decrease was primarily related to a reduction in costs and expenses in defending the Crystal litigation and to decreased costs related to reduced headcount expenses and costs relating to reduced net sales. During 2000 the Company expensed approximately \$2.5 million for settlement of the Crystal litigation.

Net interest and other income for 2000 was \$2.1 million as compared to \$3.0 million in 1999. Interest and other income consists primarily of interest income and has decreased primarily due to lower average cash balance throughout the year following the Company's payment of cash dividends in November 1999.

The Company's effective tax rate was 2% for 2000 and 1% of 1999. The Company's effective tax rate differed from the federal statutory rate in 2000 primarily due to the utilization of prior year tax losses carried forward, federal alternative minimum taxes and foreign taxes. The Company's effective tax rate in 1999 differed from the federal statutory rate due to certain foreign income taxes and the limitations controlling the timing for recognition of deferred tax assets established by Statement of Financial Accounting Standards No. 109 ("qFAS 109"), "Accounting for Income Taxes" which will prevent a tax benefit for potential operating losses.

1999 Compared to 1998--Net sales for the year ended December 31, 1999 ("1999") decreased 44% to \$22.3 million, compared to net sales of \$40.0 million for the year ended December 31, 1998 ("1998"). This decrease in sales was attributable to decreased sales of chipsets from the Company's mobile core logic products

and decreased sales from audio products after the Company sold its Audio assets to Creative Technology in November 1997, as well as the loss of significant mobile core logic design wins in the second half of 1999.

Revenue from core logic products were approximately 56% of net sales for 1999 as compared to approximately 74% in 1998. The remaining 44% of revenue in 1999 was from peripheral products (the vast majority from our USB product). The mix of revenues within the Company shifted in the second half of 1999 to a higher percentage of peripheral products, specifically the USB product, and a lower percentage of core logic products.

Gross margin for 1999 increased to approximately 35% of net sales as compared to approximately 33% in 1998. This increase in gross margin for 1999 as compared to 1998 was primarily attributable to change in the Company's product mix from core logic to peripheral products. The Company was also successful in 1999 in obtaining a reduction in costs of wafers used in its core logic products and a reduction in the cost of assembling its core logic and peripheral products.

R&D expenses for 1999 decreased approximately 42% to \$5.6 million, compared with \$9.7 million for 1998. The decrease in research and development expenses for 1999 as compared to 1998 is primarily related to the Company's decision to discontinue all development efforts related to mobile core logic. During fiscal 1999 the Company main focus for research and development was on the peripheral products, USB controllers and LCD products.

SG&A expenses for 1999 increased approximately 2% to \$11.2 million, compared with \$10.9 million in 1998. This increase in SG&A expenses from 1998 to 1999 was primarily attributable to the litigation expenses that the Company incurred in regards to the award of a judgment for \$4.0 million plus costs in the Crystal litigation in Austin, Texas. This increase was partially offset by, decreased costs related to reduced net sales and reduced headcount related expenses in both the sales and general & administrative areas.

Net interest and other income for 1999 was \$3.0 million as compared to \$3.4 million for 1998. Interest and other income consists primarily of interest income and has decreased primarily due to lower average interest rates during 1999 versus 1998 and lower cash balances in the fourth quarter of 1999, following the Company's payment of dividends.

The Company's effective tax rate was 1% for 1999 and 7% for 1998. The Company's effective tax rate differed from the federal statutory rate in 1999 due primarily to federal alternative minimum taxes and the limitations controlling the timing for recognition of deferred tax assets established by Statement of Financial Accounting Standards No. 109 ("FAS 109"), "Accounting for Income Taxes" which will prevent a tax benefit for potential operating losses.

Liquidity and Capital Resources--The Company has financed its operations through cash generated from operations and an initial public offering of equity in 1993. In 2000, the Company provided cash from operations of approximately \$7.4 million primarily due to net income for the year of \$11.0 million, offset in part, by a reduction in accrued expenses of \$4.5 million as the Company made the payment to Crystal as settlement of the patent litigation. In 1999, the Company used cash from operating activities of \$1.5 million primarily due to reductions in accounts payable of \$4.8 million and the Company's net loss for the year of \$2.3 million, net of noncash charges. This was partially offset by decreases in accounts receivable, and

Edgar Filing: OPTI INC - Form 10-K

inventories, as well as an increase in accrued expenses relating to the litigation.

The Company's investing activities used cash of approximately \$19.1 million during 2000. The cash used in investing activities was primarily related to the net purchase of \$18.6 million in short-term investments. In 1999, the Company provided cash of \$14.0 million from investing activities. The cash provided by investing activities was attributable to the sale of the Company's investment in the UICC wafer fab for \$8.5 million and the net sale of its short-term investments.

Financing activities provided approximately \$0.2 million in 2000 relating to the exercise of stock options. Financing activities in 1999, used cash of approximately \$45.4 million. This use in cash for financing activities during 1999 was mainly attributable to a cash dividend of \$46.5 million.

16

The Company's manufacturing plans and expenditure levels are based primarily upon sales forecasts. Typically, the Company orders product from foundries pursuant to non-cancelable purchase orders on a rolling twelve week basis while its customers generally place product purchase orders approximately four weeks prior to delivery, which orders may be canceled without significant penalty. The Company anticipates that the rate of new orders will vary significantly from month to month. As a result, backlog can fluctuate significantly. Consequently, if anticipated sales and shipments do not occur when expected, expense and inventory levels could be disproportionately high and the Company's operating results could be materially and adversely affected.

As of December 31, 2000, the Company's principal sources of liquidity included cash, cash equivalents and short term investments of approximately \$58.1 million and working capital of approximately \$57.0 million. The Company believes that the existing sources of liquidity will satisfy the Company's projected working capital and other cash requirements through at least the end of 2001.

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards NO. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133). SFAS 133 provides a comprehensive and consistent standard for the recognition and measurement of derivatives and hedging activities. In June 1999, FASB issued Financial Accounting Standards No. 137 which deferred the effective date of SFAS 133 to fiscal years beginning after June 15, 2000. In June 2000, the FASB issued SFAS 138, a significant amendment of SFAS 133 which is effective simultaneously with SFAS 133. SFAS 138 does not amend any of the fundamental precepts of SFAS 133, but does address many constituents' concerns about some of the more impractical aspects of the original Statement, which were incompatible with many common hedging approaches. The adoption of SFAS 133 is not anticipated to have an impact on the Company's results of operations or financial condition when adopted as the Company holds no derivative financial instruments and does not currently engage in hedging activities.

Item 7A. Quantitative and Qualitative Disclosure About Market Risk

Interest Rate Sensitivity

We maintain our cash and cash equivalents primarily in money market funds. The Company invests its excess cash in high quality, auction rate preferred securities with reset dates every thirty five days. We do not have any derivative financial instruments. As of December 31, 2000, all of our

Edgar Filing: OPTI INC - Form 10-K

investments mature in less than six months. Accordingly, we do not believe that our investments have significant exposure to interest rate risk.

Item 8. Financial Statements and Supplementary Data

The Company's financial statements and the report of the independent auditors appear on pages F-1 through F-16 of this Report.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosures

None.

17

PART III

Item 10. Directors and Executive Officers of the Registrant

Directors and Executive Officers of the Registrant

The directors and executive officers of the Company as of March 21, 2000 were as follows:

Name	Age	Position with the Company
----	---	-----
Bernard T. Marren.....	65	President and Chief Executive Officer, Chairman of the Board
Michael Mazzone.....	38	Chief Financial Officer and Secretary
Donald E. Farina.....	69	Vice President, Intellectual Property
Stephen A. Dukker(1).....	48	Director
William Welling(1)(2).....	64	Director
Kapil K. Nanda(1)(2).....	55	Director

(1) Member of the Audit Committee.

(2) Member of the Compensation Committee.

Bernard T. Marren has served as President and Chief Executive Officer of the Company since May 1998. Mr. Marren was elected as a director in May 1996. Mr. Marren founded Western Microtechnology Inc., a distributor of electronic systems and semiconductor devices. He served as its President from 1977 to 1994. From 1972 to 1976, Mr. Marren was President of American Microsystems. He also founded and was the first President of SIA (the Semiconductor Industry Association). Mr. Marren is also a director of several private companies.

Michael Mazzone has served as Chief Financial Officer since December 2000. Mr. Mazzone also served with the Company from October 1993 to January 2000. The last two years prior to his departure Mr. Mazzone served as its Chief Financial Officer. Prior to rejoining the Company, Mr. Mazzone was Chief Financial Officer of Xpeed, Inc., a startup in the Digital Subscriber Line CPE business, from January 2000 to November 2000.

Donald Farina joined the Company in April 2000 as V.P. of Intellectual Property. For the prior 1 1/2 years, he was a semiconductor technology consultant to Invox Technology, a developer of digital answering machine chips and Magtrac Inc. a user of passive remote identification systems for the livestock industry. In 1994 he was a founder and Director of Semiconductor

Edgar Filing: OPTI INC - Form 10-K

Technology for Arkos Design, Inc., a developer of digital emulation systems. Arkos was purchased in 1999 by Synposys Inc.

Stephen A. Dukker was elected as a director of the Company in January 1993. He is currently President of eMachines, Inc. where he has been employed since mid 1998. Prior to joining eMachines, he was a Senior Vice President of Merchandising at Computer City from October 1997 to August 1998. He served as President of OPTi Inc. from January 1996 to October 1997. From May 1994 to mid 1995, Mr. Dukker served as President of VideoLogic, Inc., a supplier of video and graphic add-on boards.

William Welling was elected as a director in August 1998. He is currently chairman and CEO of @Comm, a telecommunications software company. Since 1983 he has been a managing partner of Venture Growth Associates, an investment firm. Mr. Welling also serves as a director on the boards of several private companies.

Kapil K. Nanda was elected as a director in May 1996. Mr. Nanda is currently President of InfoGain Corporation, a software and development consulting company, which he founded in 1990. Prior to 1990, Mr. Nanda held various positions at Altos Computer Systems, a personal computer manufacturing company, from 1981 to 1989. He served as the Vice President of Engineering from 1984 to 1988.

Compliance with Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's officers and directors, and persons who own more than 10% of a registered class of the Company's equity securities, to file certain reports regarding ownership of, and transactions in, the Company's securities with the Securities and Exchange Commission (the "SEC") and with Nasdaq. Such officers, directors and 10% shareholders are also required by SEC rules to furnish the Company with copies of all Section 16(a) forms that they file.

18

Based solely on its review of copies of Forms 3 and 4 and amendments thereto furnished to the Company pursuant to Rule 16a-3(e) and Forms 5 and amendments thereto furnished to the Company with respect to the Last Fiscal Year (January 1, 2000 to December 31, 2000), and any written representations referred to in Item 405(b) (2) (i) of Regulation S-K stating that no Forms 5 were required, the Company believes that, during the last Fiscal Year, all Section 16(a) filing requirements applicable to the Company's officers, directors and 10% shareholders were complied with, except for two Form 4's relating to sales of stock not reported by Michael Mazzoni.

Item 11. Executive Compensation

Summary Compensation Table

The following table sets forth certain information with respect to the compensation paid by the Company for services rendered during fiscal years 2000, 1999, and 1998 to Bernard Marren, Michael Mazzoni and Donald Farina (the "Named Officers"). The table lists the principal position held by each Named Officer in the Last Fiscal Year.

	Annual Compensation	Long-Term Compensation

Edgar Filing: OPTI INC - Form 10-K

Name	Fiscal Year	Salary (\$)	Bonus (\$)	Awards Options (#)	All Other Compensation
Bernard Marren.....	2000	\$255,000	\$100,000	--	\$5,250 (1)
President and Chief	1999	251,250	420,000	--	--
Executive Officer	1998	150,923	--	--	--
Michael Mazzone (2) (3).....	2000	43,650	75,000	--	--
Chief Financial Officer	1999	145,763	69,525	--	--
	1998	136,475	50,000	45,000	--
Donald Farina (4).....	2000	88,654	--	25,000	\$3,500 (1)
Vice President,	1999	--	--	--	--
Intellectual Property	1998	--	--	--	--

-
- (1) These amounts are related to the 50% company match on 401K contributions.
 - (2) Mr. Mazzone resigned from the Company in January 2000.
 - (3) Mr. Mazzone was rehired in December 2000.
 - (4) Mr. Farina was hired as Vice President, Intellectual Property on April 1, 2000.

19

Option Grants in Last Fiscal Year

The following table provides information with respect to options granted in the Last Fiscal Year to the Named Officers.

Name	Individual Grants				Expiration Date	Potential Realization at Assumed Annual Rate of Stock Price Appreciation for Option Term
	Shares of Common Stock Underlying Options Granted (#) (1)	Percent of Total Options Granted to Employees in Fiscal Year (2)	Exercise Price (\$/Sh.)			
Bernard Marren.....	--	--	--	--	--	--
Michael Mazzone.....	--	--	--	--	--	--
Donald Farina.....	25,000	13.9%	\$3.75	4/16/10	\$	58,959 \$

-
- (1) All options to Named Officers are granted under the Company's 1993 Stock Option Plan at an exercise price equal to the fair market value on the date of the grant. Under the terms of the Option Plan, the option plan administrator retains the discretion, subject to certain limitations within the plan, to modify, extend, renew or accelerate the vesting of options and to reprice outstanding options. In particular, subject to Board approval, the stock plan administrator may reduce the exercise price of an option to the current fair market price of the underlying stock if the price of such stock has declined since the date on which the option was granted.
 - (2) Based on 180,000 options granted to employees during the Last Fiscal Year under the 1993 and 1995 Stock Option Plan(s).
 - (3) The 5% and 10% assumed rates of appreciation are mandated by the rules of the Securities and Exchange Commission and do not represent the Company's

Edgar Filing: OPTI INC - Form 10-K

estimate or projection of the future Common Stock price.

Aggregated Option Exercises in Last Fiscal Year and Fiscal Year End Option Values

The following table provides information with respect to option exercises in the Last Fiscal Year by the Named Officers and the value of such officer's unexercised options at December 31, 2000.

Name	Shares		Total Number of Unexercised Options at Fiscal Year End (#)		Total Value of Unexercised In-the-Money Options at Fiscal Year End (\$)(1)	
	Acq. Exer.	Value Realized	Exercisable	Unexercisable	Exercisable	Unexercisable
Bernard Marren.....	--	--	100,000	--	\$24,500	--
Michael Mazzone.....	20,000	\$32,375	--	--	--	--
Donald Farina.....	--	--	16,667	8,333	\$18,750	\$9,375

(1) Market value of the underlying securities based on the closing price of the Company's Common Stock on December 31, 2000 on the Nasdaq National Market, minus the exercise price.

Item 12. Security Ownership of Certain Beneficial Owners and Management

The following nominee table sets forth the beneficial ownership of Common Stock of the Company as of March 21, 2001 by: (i) each present director of the Company; (ii) each of the officers named in the table under the heading "EXECUTIVE COMPENSATION--Summary Compensation Table"; (iii) all current directors and executive officers as a group; and (iv) each person known to the Company who beneficially owns 5% or more of the outstanding shares of its Common Stock. The number and percentage of shares beneficially owned is determined under the rules of the SEC, and the information is not necessarily indicative of beneficial ownership for any other purpose. Under such rules, beneficial ownership includes shares as to which the individual has sole or shares voting power or investment power and also any shares which the individual has the right to acquire within sixty (60) days of March 21,2001 through the exercise of any stock option or other right. Unless otherwise indicated, each person has sole voting and investment power (one shares such power with his or her spouse) with respect to the shares, shown as beneficially owned. Unless otherwise indicated, officers and directors can be reached at the Company's principal executive offices. A total of 11,648,303 shares of the Company's Common Stock were issued and outstanding as of March 21, 2001.

Name	Shares Beneficially Owned	
	Number	Percent
-----	-----	-----

Edgar Filing: OPTI INC - Form 10-K

Bernard Marren(1).....	127,333	1.1%
Michael Mazzone(2).....	--	*
Donald Farina(3).....	25,000	*
Stephen Dukker(4).....	89,166	*
Kapil Nanda(5).....	21,333	*
William Welling(6).....	13,333	*
Caxton International.....	941,100	8.1%
315 Enterprise Drive		
Plainsboro, NJ 08536		
Dimension Fund Advisors.....	800,600	6.9%
1299 Ocean Avenue, 11th Floor		
Santa Monica, CA 90401		
MG Capital Management LLC.....	1,177,000	10.1%
1725 Kearny Street, No. 1		
San Francisco, CA 94133		
All Directors and Executive Officers as a group(6 persons)(7).....	276,165	2.4%

* Represents less than one percent.

- (1) Includes 117,333 shares subject to stock option exercisable as of March 21, 2001 or within sixty (60) days thereafter.
- (2) Includes 0 shares subject to stock option exercisable as of March 21, 2001 or within sixty (60) days thereafter.
- (3) Includes 25,000 shares subject to stock option exercisable as of March 21, 2001 or within sixty (60) days thereafter.
- (4) Includes 0 shares subject to stock option exercisable as of March 21, 2001 or within sixty (60) days thereafter.
- (5) Includes 17,333 shares subject to stock option exercisable as of March 21, 2001 or within sixty (60) days thereafter.
- (6) Includes 0 shares subject to stock option exercisable as of March 21, 2001 or within sixty (60) days thereafter.
- (7) Includes shares pursuant to notes (1), (2), (3), (4), (5), and (6).

21

Item 13. Certain Relationships and Related Transactions

Compensation Committee Interlocks and Insider Participation

In February 1993, the Company established a compensation committee of the Board of Directors which currently consists of Mr. Nada and Mr. Welling.

Certain Transactions

The Company's policy is that it will not make loans to, or enter into other transactions with, directors, officers or affiliates unless such loans or transactions are (i) approved by a majority of the Company's independent disinterested directors, (ii) may reasonably be expected to benefit the Company, and (iii) will be on terms no less favorable to the Company than could be obtained in arm's length transactions with unaffiliated third parties.

The Company has entered into indemnification agreements with each of its directors and executive officers. Such agreements require the Company to indemnify such individuals to the fullest extent permitted by California law.

22

Edgar Filing: OPTI INC - Form 10-K

Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K

(a) (1) Financial Statements

The following financial statements are filed as part of this Report:

	Page ----
Report of Ernst & Young LLP, Independent Auditors.....	F-1
Consolidated Balance Sheets, December 31, 2000 and 1999.....	F-2
Consolidated Statements of Operations for the years ended December 31, 2000, 1999 and 1998.....	F-3
Consolidated Statements of Shareholders' Equity for the years ended December 31, 2000, 1999 and 1998.....	F-4
Consolidated Statements of Cash Flows for the years ended December 31, 2000, 1999 and 1998.....	F-5
Notes to Consolidated Financial Statements.....	F-6

(a) (2) Financial Statement Schedules

Schedule Number	Description -----	Page Number -----
II	Valuation and Qualifying Accounts.....	S-1

All other schedules not applicable.

(a) (3) Exhibits Listing

Exhibit Number	Description -----
3.1	Registrant's Articles of Incorporation, as amended. (1)
3.2	Registrant's Bylaws. (1)
10.1	1993 Stock Option Plan, as amended. (1)
10.2	1993 Director Stock Option Plan. (1)
10.3	1993 Employee Stock Purchase Plan. (1)
10.4	Form of Indemnification Agreement between Registrant and its officers and directors. (1)
10.6	OPTi Inc. 1993 Bonus Plan. (1)
10.10	Promissory Note between OPTi Inc. and Sumitomo Bank of California, dated November 14, 1994. (2)

Edgar Filing: OPTI INC - Form 10-K

- 10.11 Credit Agreement dated as of November 14, 1994 by and among OPTi Inc., certain banks therein named and Sumitomo Bank of California, as Agent. (2)
- 10.14 Foundry Venture Investment Agreement between the Registrant and United Microelectronics Corporation dated September 13, 1995. (3)
- 10.15 Foundry Capacity Agreement by and between the Registrant, FabVen and United Microelectronics Corporation dated September 13, 1995. (3)
- 10.16 Lease between the Registrant and John Arrillaga and Richard T. Peery as separate property trusts, dated April 26, 1995. (3)
- 10.17 OPTi Inc. 1995 Nonstatutory Stock Option Plan. (3)

23

Exhibit

Number Description

- 10.18 1996 Employee Stock Purchase Plan. (4)
- 10.19 1995 Employee Stock Option Plan, as amended. (5)
- 10.20 Patent license agreement between Intel Corporation and OPTi Inc. (6)
- 10.21 Lease agreement between FVC.com Inc. and OPTi Inc. (6)
- 10.22 Lease between the Registrant and John Arrillaga and Richard T. Peery as separate property trusts, dated October 5, 2000.
- 21.1 Subsidiaries of Registrant.
- 23.1 Consent of Ernst & Young LLP, Independent Auditors.
- 24.1 Power of Attorney (see page 25, signature page).

- (1) Incorporated by reference to Registrants Statement on Form S-1 (File No. 33-59978) as declared effective by the Securities and Exchange Commission on May 11, 1993.
- (2) Incorporated by reference to the Annual Report on Form 10-K for the Fiscal Year Ended December 31, 1994, of OPTi Inc.
- (3) Incorporated by reference to the Annual Report on Form 10-K for the Fiscal Year Ended December 31, 1995, of OPTi Inc.
- (4) Incorporated by reference to Registration Statement on Form S-8 (File No. 333-15181) as filed with the Securities and Exchange Commission on October 31, 1996.
- (5) Incorporated by reference to Registration Statement on Form S-8 (File No. 333-17299) as filed with the Securities and Exchange Commission on December 5, 1996.
- (6) Incorporated by reference to the Annual Report on Form 10-K for the Fiscal Year Ended December 31, 1999, of OPTi Inc.

Edgar Filing: OPTI INC - Form 10-K

(b) Reports on Form 8-K.

No reports on Form 8-K were filed during the last quarter of 2000.

(c) Exhibits. See Item 14 (a) (3) above.

(d) Financial Statements Schedules. See Item 14 (a) (2) above.

24

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized in the City of Milpitas, State of California on the 29 day of March 2001.

OPTi Inc.

/s/ Bernard Marren

By: _____

Bernard Marren
Chief Executive Officer and
Chairman of the Board

POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENT, that each person whose signature appears below constitutes and appoints Bernard Marren and Michael Mazzone and each of them, jointly and severally, his true and lawful attorney-in-fact, each with full power of substitution and resubstitution, for him in any and all capacities, to sign any and all amendments to this Annual Report on Form 10-K, and to file the same, with all exhibits thereto and other documents in connection therewith, with the Securities and exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that each said attorneys-in-fact and agents, or their substitute or substitutes, or any of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Form 10-K has been signed below by the persons on behalf of the Registrant and in the capacities and on the dates indicated:

Signatures -----	Title -----	Date ----
/s/ Bernard Marren _____ Bernard Marren	President and Chief Executive Officer and Chairman of the Board (Principal Executive Officer)	March 29, 2001
/s/ Michael Mazzone _____ Michael Mazzone	Chief Financial Officer (Principal Financial and Accounting Officer)	March 29, 2001

Edgar Filing: OPTI INC - Form 10-K

	Director	
<hr/>		
Stephen Dukker		
/s/ Kapil K. Nanda	Director	March 29, 2001
<hr/>		
Kapil K. Nanda		
/s/ William Welling	Director	March 29, 2001
<hr/>		
William Welling		

25

REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Shareholders
OPTi Inc.

We have audited the accompanying consolidated balance sheets of OPTi Inc. as of December 31, 2000 and 1999, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2000. Our audits also included the financial statement and schedule listed in the Index at Item 14(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of OPTi Inc., at December 31, 2000 and 1999, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedule, when considered in relation to the basis financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

/s/ ERNST & YOUNG LLP

San Jose, California
February 9, 2001

except as to the last sentence of the first paragraph of Note 6, as to which the date is March 28, 2001

F-1

OPTi Inc.

Edgar Filing: OPTI INC - Form 10-K

CONSOLIDATED BALANCE SHEETS (In thousands, except share amounts)

	December 31,	
	2000	1999
	-----	-----
ASSETS		
Current assets:		
Cash and cash equivalents.....	\$12,146	\$23,722
Short-term investments.....	45,980	--
Accounts receivable, net of allowance for doubtful accounts of \$200 in 2000 and \$151 in 1999.....	1,131	1,459
Inventories.....	1,140	298
Prepaid expenses and other current assets.....	359	943
	-----	-----
Total current assets.....	60,756	26,422
Property and equipment:		
Machinery and equipment.....	10,359	11,085
Furniture and fixtures.....	819	847
	-----	-----
Accumulated depreciation.....	(11,021)	(11,264)
	-----	-----
Other assets.....	157	668
	-----	-----
Total assets.....	\$61,272	\$28,232
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable.....	\$ 1,365	\$ 1,201
Accrued expenses.....	548	827
Accrued litigation.....	--	4,200
Accrued employee compensation.....	309	512
Deferred tax liability.....	1,584	--
	-----	-----
Total current liabilities.....	3,806	6,740
Other long-term liabilities.....	--	310
Commitments and contingences		
Shareholders' equity:		
Preferred stock, no par value:		
Authorized shares--5,000,000		
No shares issued or outstanding.....	--	--
Common stock, no par value:		
Authorized shares--50,000,000 Issued and outstanding		
shares--11,655,303 in 2000, and 11,620,970 in 1999.....	22,646	22,494
Accumulated other comprehensive income.....	25,088	--
Retained earnings (Accumulated deficit).....	9,732	(1,312)
	-----	-----
Total shareholders' equity.....	57,466	21,182
	=====	=====
Total liabilities and shareholders' equity.....	\$61,272	\$28,232
	=====	=====

Edgar Filing: OPTI INC - Form 10-K

See accompanying notes.

F-2

OPTi Inc.

CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

	Year Ended December 31,		
	2000	1999	1998
Sales			
Product Sales.....	\$ 9,887	\$ 22,257	\$ 40,003
Licence Sales.....	13,311	--	--
Net Sales.....	23,198	22,257	40,003
Costs and expenses:			
Cost of product sales.....	6,453	14,403	26,712
Research and development.....	559	5,611	9,681
Selling, general and administrative.....	7,019	11,165	10,942
Total costs and expenses.....	14,031	31,179	47,335
Operating income (loss).....	9,167	(8,922)	(7,332)
Interest income and other.....	2,138	3,231	3,717
Interest expense.....	--	(261)	(312)
	2,138	2,970	3,405
Income (loss) before provision for income taxes...	11,305	(5,952)	(3,927)
Provision for income taxes.....	261	59	285
Net income (loss).....	\$11,044	\$ (6,011)	\$ (4,212)
Basic net income (loss) per share.....	\$ 0.95	\$ (0.54)	\$ (0.35)
Shares used in computing basic per share amounts..	11,644	11,059	12,196
Diluted net income (loss) per share.....	\$ 0.95	\$ (0.54)	\$ (0.35)
Shares used in computing diluted per share amounts.....	11,653	11,059	12,196

See accompanying notes.

F-3

OPTi Inc.

Edgar Filing: OPTI INC - Form 10-K

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (In thousands, except share amounts)

	Common Stock		Accumulated Other Comprehensive Income	Retained Earnings (Accumulated Deficit)	Total Shareholder Equity
	Shares	Amount			
Balance at December 31, 1997.....	13,126,508	\$ 58,623	\$ --	\$ 34,100	\$ 92,723
Sale of common stock..	1,264,416	4,769	--	--	4,769
Stock repurchase.....	(3,580,375)	(23,995)	--	--	(23,995)
Net loss and comprehensive loss...	--	--	--	(4,212)	(4,212)
Balance at December 31, 1998.....	10,810,549	39,397	--	29,888	69,285
Sale of common stock..	810,421	4,392	--	--	4,392
Cash Dividend.....	--	(21,295)	--	(25,189)	(46,484)
Net loss and comprehensive loss...	--	--	--	(6,011)	(6,011)
Balance at December 31, 1999.....	11,620,970	22,494	--	(1,312)	21,182
Sale of common stock..	34,333	152	--	--	152
Comprehensive income:					
Unrealized gain on short-term investments, net of \$1,584,000 in taxes	--	--	25,088	--	25,088
Net income.....	--	--	--	11,044	11,044
Total comprehensive income.....					36,132
Balance at December 31, 2000.....	11,655,303	\$ 22,646	\$25,088	\$ 9,732	\$ 57,466

See accompanying notes.

F-4

OPTi Inc.

CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

Year Ended December 31,		
2000	1999	1998

Operating activities

Edgar Filing: OPTI INC - Form 10-K

Net income(loss).....	\$ 11,044	\$ (6,011)	\$ (4,212)
Adjustments to reconcile net income(loss) to net cash provided by (used in) operating activities:			
Depreciation and amortization.....	465	3,717	6,629
Loss on sale of OPTi Japan.....	(50)	--	
Changes in operating assets and liabilities:			
Accounts receivable.....	(61)	1,773	8,550
Inventories.....	(919)	894	3,825
Prepaid expenses and other assets.....	672	(14)	261
Accounts payable.....	953	(4,790)	(5,180)
Accrued expenses.....	(4,486)	3,442	(160)
Accrued employee compensation.....	(203)	(540)	(315)
	-----	-----	-----
Net cash provided by (used in) operating activities.....	7,415	(1,529)	9,398
Investing activities			
Purchases of property and equipment.....	(44)	(248)	(830)
Sale of Property and equipment.....	41	1,545	--
Sale of Investment in UICC foundry.....	--	8,495	--
Cash disposed of on sale of OPTi Japan, net of proceeds.....	(557)	--	--
Purchase of short term investments.....	(50,127)	(36,150)	(57,750)
Sale of short term investments.....	31,544	40,400	62,176
	-----	-----	-----
Net cash provided by (used in) investing activities.....	(19,143)	14,042	3,596
Financing activities			
Proceeds from sale of common stock.....	152	4,392	4,769
Repurchase of common stock.....	--	--	(23,995)
Cash dividend.....	--	(46,484)	--
Principal payments on capital lease obligations.....	--	(3,352)	(947)
	-----	-----	-----
Net cash provided by (used in) financing activities.....	152	(45,444)	(20,173)
Net decrease in cash and cash equivalents.....	(11,576)	(32,931)	(7,179)
Cash and cash equivalents at beginning of year..	23,722	56,653	63,832
	-----	-----	-----
Cash and cash equivalents at end of year.....	\$ 12,146	\$ 23,722	\$ 56,653
	=====	=====	=====
Supplemental cash flow information			
Cash paid for interest.....	\$ --	\$ 261	\$ 312
Cash paid for income taxes.....	\$ 148	\$ --	\$ 210

See accompanying notes.

F-5

OPTi Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1--Summary of Significant Accounting Policies

The Company OPTi Inc., a California corporation, is engaged in marketing semiconductor products for use principally by personal computer, add in card

Edgar Filing: OPTI INC - Form 10-K

manufacturers and motherboard manufacturers.

Principles of Consolidation The consolidated financial statements include the Company and its majority and wholly owned subsidiaries. All significant intercompany transactions and balances have been eliminated.

Use of Estimates The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash and Cash Equivalents The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Cash equivalents are carried at cost, which approximates fair value.

Short-Term Investments The Company invests its excess cash in high quality, auction rate preferred securities with reset dates every thirty-five days. At December 31, 2000, all short-term investments are designated as available for sale. Interest and dividends on the investments are included in interest income. There were no realized gains or losses on the Company's investments during 2000 as all investments were held to maturity during the year.

Inventories Inventories, comprised of finished goods and work in process, are stated at the lower of cost (using the first-in, first-out method) or market. The market value is based upon estimated net realizable value.

Property and Equipment Property and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed by the straight-line method over the estimated useful lives of the assets, ranging from three to five years.

Revenue Recognition The Company records sales upon transfer of title, which typically is upon shipment, and provides an allowance for the estimated return of product. The Company adopted Staff Accounting Bulletin 101 ("SAB 101"), "Revenue Recognition in Financial Statements" effective January 1, 2000. The adoption of SAB 101 did not have a material impact on the Company's operating results or cash flows.

Accounting for Employee Stock Options In October 1995, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" (FAS 123). The Company has elected to continue to account for employee stock options in accordance with APB Opinion No. 25 and has adopted the "disclosure only" alternative described in FAS 123.

Recent Pronouncements In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133). SFAS 133 provides a comprehensive and consistent standard for the recognition and measurement of derivatives and hedging activities. In June 1999, FASB issued Financial Accounting Standards No. 137 which deferred the effective date of SFAS 133 to fiscal years beginning after June 15, 2000. In June 2000, the FASB issued SFAS 138, a significant amendment of SFAS 133 which is effective simultaneously with SFAS 133. SFAS 138 does not amend any of the fundamental precepts of SFAS 133, but does address many constituents' concerns about some of the more impractical aspects of the original Statement, which were incompatible with many common hedging approaches. The adoption of SFAS 133 is not anticipated to have an impact on the Company's results of operations of financial condition when adopted as the Company holds no derivative financial instruments and does not currently engage in hedging

Edgar Filing: OPTI INC - Form 10-K

activities.

F-6

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

Note 2--Inventories

A summary of inventories follows (in thousands):

	2000	1999
	-----	----
Finished Goods.....	\$ 871	\$240
Work in Process.....	269	58
	-----	----
Total Inventory.....	\$1,140	\$298
	=====	=====

Note 3--Cash equivalents and Short-Term Investments

The following is a summary of December 31, 2000 and 1999:

	2000			1999			
	-----	-----	-----	-----	-----	-----	
	Amortized Cost	Gross Unrealized Losses	Gross Unrealized Gains	Estimated Fair Value	Amortized Cost	Gross Unrealized Losses	Gross Unrealized Gains
	-----	-----	-----	-----	-----	-----	-----
Cash.....	\$ 1,870	--	--	\$ 1,870	\$ 3,497	--	--
Certificates of Deposit.....	\$10,276	--	--	\$10,276	\$20,225	--	--
Commercial Paper.....	\$10,338	--	--	\$10,338	\$ --	--	--
U.S. Government Bonds and Notes.....	\$ 8,245	--	--	\$ 8,245	\$ --	--	--
Investment in Tripath Technology.....	\$ 725	--	26,672	\$27,397	\$ --	--	--
	-----			-----	-----		
	\$31,454			\$58,126	\$23,722		
	=====			=====	=====		
Reported as:							
Cash and cash equivalents.....	\$12,146	--	--	\$12,146	\$23,722	--	--
Short-term investments.....	\$19,308	--	26,672	\$45,980	\$ --	--	--
	-----			-----	-----		
	\$31,454			\$58,126	\$23,722		
	=====			=====	=====		

At December 31, 2000, net unrealized gain on marketable securities has been included in the Company's Statement of Shareholders Equity, less the associated deferred tax liability of \$1,584,000.

Edgar Filing: OPTI INC - Form 10-K

All available for sale debt securities held by the Company as of December 31, 2000 had a maturity date of one year or less.

Note 4--Shareholders' Equity

Preferred Stock

The Board of Directors has authority to issue up to 5,000,000 shares of Preferred Stock in one or more series and to fix the rights, preferences, privileges, qualifications, limitations and restrictions thereof, including dividend rights, dividend rates, conversion rights, voting rights, terms of redemption, redemption prices, liquidation preferences and the number of shares constituting any series or the designation of such series, without any further vote or action by the shareholders.

F-7

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

Stock Option Plans

Fair value pro forma information regarding net income (loss) and income (loss) per share for options granted subsequent to December 31, 1994 was estimated at the date of the grant using a Black-Scholes option pricing model.

The fair value of the Company's stock based awards to employees was estimated assuming no expected dividends and the following weighted-average assumptions:

	2000	1999	1998
	-----	-----	-----
Expected Life.....	4.8 years	4.8 years	5.0 years
Expected volatility.....	0.88	0.95	0.57
Risk Free Interest Rate.....	6.28%	6.00%	5.40%

For purposes of pro forma disclosures, the estimated fair value of the options is amortized over the options' vesting period. The Company's pro forma information follows (in thousands except for earnings per share information):

	2000	1999	1998
	-----	-----	-----
Pro forma net income (loss).....	\$10,821	\$(6,415)	\$(5,693)
Pro forma basic net income (loss) per share.....	\$ 0.93	\$ (0.58)	\$ (0.47)
Pro forma diluted net income (loss) per share...	\$ 0.93	\$ (0.58)	\$ (0.47)

Because pro forma disclosure is applicable only to options granted subsequent to December 31, 1994, the full pro forma effect was not fully reflected until 1999.

Edgar Filing: OPTI INC - Form 10-K

The weighted average fair value of options granted under all stock option plans was \$2.86, \$5.82 and \$5.13 for the years ending 2000, 1999 and 1998, respectively.

1993 Stock Option Plan

The Company's 1993 Stock Option Plan (the "1993 Plan"), which was adopted in February 1993, provides for the granting of incentive stock options to employees and for the granting of nonstatutory stock options to employees and consultants of the Company. The Board of Directors determines the term of each option, the option price and the condition under which the option becomes exercisable. The options generally vest over four years from the date of grant and expire ten years from the date of grant.

F-8

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

The activity under the 1993 Plan (including the Evergreen Plan) is as follows:

	Outstanding	
	Shares	Weighted Ave Exercise Price
	-----	-----
Outstanding at December 31, 1997	1,415,433	\$4.30
Granted.....	145,000	\$5.13
Exercised.....	(855,873)	\$3.02
Canceled.....	(341,746)	\$6.83
	-----	-----
Outstanding at December 31, 1998.....	362,814	\$5.20
Granted.....	45,000	\$5.94
Exercised.....	(245,877)	\$5.32
	-----	-----
Outstanding at December 31, 1999.....	161,937	\$5.15
Exercised.....	(10,000)	\$5.32
Canceled.....	(51,937)	\$6.13
	-----	-----
Outstanding at December 31, 2000.....	100,000	\$4.63
	=====	=====

Approximately 100,000, 161,937 and 192,710 options outstanding were exercisable as of December 31, 2000, 1999 and 1998, respectively. The weighted average exercise price for the exercisable shares as of December 31, 2000, 1999 and 1998, was \$4.63, \$5.15 and \$5.20, respectively.

1995 Stock Option Plan

The Company's 1995 Stock Option Plan (the "1995 Plan"), which was adopted in August 1995, provides for the granting of up to 2,500,000 nonstatutory stock options to employees and consultants of the Company. The Board of Directors determines the term of each option, the option price and the condition under which the option becomes exercisable. The options generally

Edgar Filing: OPTI INC - Form 10-K

vest over four years from the date of grant and expire ten years from the date of grant.

The activity under the 1995 Plan is as follows:

	Outstanding	
	Shares	Weighted Ave. Exercise Price
Outstanding at December 31, 1997.....	1,586,255	\$5.06
Granted.....	189,000	\$5.47
Exercised.....	(347,188)	\$5.04
Canceled.....	(614,299)	\$5.21
Outstanding at December 31, 1998.....	813,768	\$5.06
Granted.....	45,500	\$5.69
Exercised.....	(542,933)	\$5.04
Canceled.....	(266,522)	\$5.19
Outstanding at December 31, 1999.....	49,813	\$5.15
Granted.....	180,000	\$3.76
Exercised.....	(24,333)	\$4.05
Canceled.....	(98,480)	\$4.38
Outstanding at December 31, 2000.....	107,000	\$3.76

F-9

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

Approximately 58,500, 49,813, and 425,795 options outstanding were exercisable as of December 31, 2000, 1999 and 1998, respectively. The weighted average exercise price for the exercisable shares as of December 31, 2000, 1999 and 1998, was \$3.76, \$5.15 and \$5.06, respectively.

Stock Options Outstanding and Stock Options Exercisable:

The following table summarizes information about options outstanding at December 31, 2000:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number of Shares	Weighted Average Contractual Life (in years)	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price
\$3.75	101,000	9.39	\$3.75	58,000	\$3.75
\$4.00	6,000	9.92	\$4.00	500	\$4.00
\$4.63	100,000	7.97	\$4.63	100,000	\$4.63

Edgar Filing: OPTI INC - Form 10-K

1993 Director Stock Option Plan

In February 1993, the Company adopted the 1993 Director Stock Option Plan (the "Director Plan") and reserved 50,000 shares of common stock for issuance thereunder. Under this plan, non-employee directors are granted options to purchase common stock at 100% of fair market value on dates specified in the plan. The options generally vest over four years from the date of grant and expire ten years from the date of grant. In May 1996, the Company's shareholders authorized an additional 50,000 shares for grant under the plan.

The activity under the 1993 Director Plan is as follows:

	Outstanding	
	Shares	Weighted Ave. Exercise Price
	-----	-----
Outstanding at December 31, 1997.....	85,943	\$7.35
Granted.....	21,333	\$3.44
Exercised.....	(8,611)	\$5.25
Canceled.....	(42,666)	\$8.07

Outstanding at December 31, 1998.....	55,999	\$5.64
Exercised.....	(21,333)	\$3.44
Canceled.....	--	\$ --

Outstanding at December 31, 2000 and 1999.....	34,666	\$6.99
	=====	=====

Approximately 34,666, 34,666 and 28,665 options were exercisable as of December 31, 2000, 1999 and 1998, respectively. The weighted average exercise price for the exercisable shares of December 31, 2000, 1999 and 1998, was \$6.99, \$6.99 and \$5.64, respectively.

1993 Employee Stock Purchase Plan

In February 1993, the Company adopted the 1993 Employee Stock Purchase Plan (the "Purchase Plan") under Section 423 of the Internal Revenue Code and reserved 150,000 shares of common stock for issuance thereunder. Under the Purchase Plan, qualified employees are entitled to purchase shares at 85% of fair market value. As of December 31, 2000, 149,399 shares were issued under the Purchase Plan.

F-10

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

1996 Employee Stock Purchase Plan

In October 1996, the Company adopted the 1996 Employee Stock Purchase Plan (the "Purchase Plan") under Section 423 of the Internal Revenue Code and reserved 150,000 shares of common stock for issuance thereunder. In October

Edgar Filing: OPTI INC - Form 10-K

1997, the Company added an additional 100,000 shares to this plan, for a total of 250,000 shares available. Under the Purchase Plan, qualified employees are entitled to purchase shares at 85% of fair market value. As of December 31, 2000, 249,998 shares were issued under the Purchase Plan.

Warrants

The Company issued a warrant to Creative Technology Ltd in November 1997 as part of the asset purchase agreement entered into between the companies. The warrant allows Creative Technology to purchase 200,000 shares of common stock at the purchase price of \$10.00 per share. The warrant expires on November 25, 2002.

Common Stock Reserved

At December 31, 2000, the Company has reserved shares of common stock for future issuance as follows:

1993 Stock Option Plan (including the Evergreen Plan).....	734,210
1995 Stock Option Plan.....	1,457,275
1993 Directors Stock Option Plan.....	65,334
1993 Employee Stock Purchase Plan.....	601
1996 Employee Stock Purchase Plan.....	2
Common Stock Warrants.....	200,000

Totals.....	2,457,422
	=====

Note 5--Commitments

The Company leases its facilities under noncancelable operating leases. At December 31, 2000, future minimum commitments related to these leases are as follows (in thousands):

2001.....	\$ 692
2002.....	845
2003.....	1,514
2004.....	1,558
2005.....	1,603

Total.....	\$6,212
	=====

The Company has the ability to terminate the lease on its existing building as of October 2002, with a buyout payment of \$150,000. If the company were to exercise its buyout provision it would reduce the Company's commitment above by \$251,000, \$1,514,000, \$1,558,000 and \$1,603,000 for the years 2002 through 2005, respectively.

The Company has entered into an agreement to sub-lease a facility that will reduce its commitment above by approximately \$413,000 and \$357,000 for the years 2001 and 2002, respectively. This sub-lease is for a facility that the Company has never occupied and will not have a material effect on the Company's financials.

Rent expense for operating leases amounted to \$431,000, \$421,000, and

Edgar Filing: OPTI INC - Form 10-K

\$1,402,000 net of sublease income of \$1,416,000, \$1,312,000 and \$595,000, for the years ended December 31, 2000, 1999, and 1998, respectively.

F-11

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

Note 6--Concentrations

Tripath Technology

Tripath Technology, Inc. ("Tripath"), an investment held by the Company, became publicly traded in August 2000. This investment, with a cost of \$0.7 million, is reflected in the Company's December 31, 2000 balance sheet under short term investments at a fair market value of approximately \$27.4 million, which represents approximately 60% of short term investments. These shares were subject to lock-up agreements which restricted their transfer until January 27, 2001. Tripath to date has a limited operating history as it began to ship products in 1998 and many of its products have only recently been introduced. Tripath also has a history of losses. As of December 31, 2000, Tripath had an accumulated deficit of approximately \$111 million. Its incurred net losses of approximately \$41 million in 2000, \$32 million in 1999 and \$34 million in 1998. It expects to continue to incur net losses in the future and these losses may be substantial. As of March 28, 2001, the fair market value of the Company's investment in Tripath and comprehensive income had decreased by \$13.3 million to \$14.1 million.

Credit Risks and Major Customers

The Company primarily sells to PC, motherboard, and add-in card manufacturers. The Company performs ongoing credit evaluations of its customers but does not require collateral. The Company maintains reserves for potential credit losses, and such losses have been within management's expectations. With the exception of sales to NCR and its subcontractors and Harbourview Assets Limited, a Taiwan based company, no other single customer represented more than 10% of sales in fiscal 2000. The Company sold approximately \$2 million of its embedded core logic to NCR and its subcontractors, representing a combined 24% of net product sales for that period. Also in fiscal 2000 the Company sold to Harbourview Assets Limited approximately \$1 million in USB products, representing 11% of net sales for that period. In 1999, the Company sold approximately \$6 million of mobile core logic product to Compaq and its subcontractors, representing a combined 27% of net sales for that period. Also in fiscal 1999 the Company sold to Apple Computer and its subcontractors approximately \$6 million in USB products, representing a combined 27% of net sales for that period. In 1998, the Company sold approximately \$17 million of mobile core logic product to Compaq and its subcontractors, representing a combined 43% of net sales for that period. Also in 1998, the Company sold to Apple Computer and its subcontractors approximately \$4 million in USB products, representing a combined 11% of net sales for that period. The Company expects that sales of its products to a relatively small group of customers will continue to account for a high percentage of its net sales in the foreseeable future, although the Company's customers in any one period will continue to change.

Many of the Company's customers, particularly the motherboard manufacturers in Taiwan, operate at very low profit margins and undertake significant inventory risks. To the extent the Company provides open terms of credit to some of the larger of these customers, the Company is exposed to significant

Edgar Filing: OPTI INC - Form 10-K

credit risks if these customers are unable to remain profitable. Approximately 18% of the Company's receivables at December 31, 2000 were with these customers.

Suppliers

The Company's reliance on independent foundries, packaging and test houses involves several risks, including the absence of adequate capacity, the unavailability of or interruptions in access to certain process technologies and reduced control over delivery schedules, manufacturing yields and costs. At times during the first half of 2000, the Company was unable to meet the demand for certain of its products due to limited foundry capacity and the Company expects that it will experience other production shortfalls or difficulties in the future. Because the Company's purchase orders with its outside foundries are non-cancelable by OPTi, the Company is subject to inventory surpluses and has in the past experienced write-downs of inventories due to an unexpected reduction in demand for a particular product.

F-12

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

Products

The Company's product life cycles are typically very short and ramp into volume production very quickly. At any point in time, the Company may rely on a limited number of products for a significant share of the Company's revenues. In the first half of 2001, the Company will be highly dependent on continued revenue contributions from its USB controller. In the second half of 2001, the Company will rely heavily upon the successful product transitions into its new four port USB controller and 1394 peripheral products. Any significant shortfall in sales for the Company's current volume products or problems with the successful transition to next generation products will have a material adverse effect upon the Company's financials.

Note 7--Geographic Segments

Net product sales by the geographic location of the Company's customers, based on shipments to location, are summarized by geographic areas as follows (in thousands):

	Year Ended December 31,		
	2000	1999	1998
Taiwan.....	\$ 2,055	\$ 7,908	\$ 22,761
Japan.....	2,065	3,610	6,085
USA.....	4,251	3,850	5,408
Singapore.....	315	6,710	5,138
Other Far East.....	1,040	68	436
Europe/Other.....	161	111	175
	\$ 9,887	\$ 22,257	\$ 40,003
	=====	=====	=====

Edgar Filing: OPTI INC - Form 10-K

Note 8--Taxes

The provision (benefit) for income taxes consists of the following (in thousands):

	2000	1999	1998
	-----	-----	-----
Federal:			
Current.....	\$181	\$ --	\$238
Deferred.....	--	--	--
	-----	-----	-----
	181	--	238
State:			
Current.....	30	--	--
Deferred.....	--	--	--
	-----	-----	-----
	30	--	--
Foreign:			
Current.....	50	59	47
Deferred.....	--	--	--
	-----	-----	-----
	50	59	47
	-----	-----	-----
Total.....	\$261	\$ 59	\$285
	=====	=====	=====

F-13

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

A reconciliation of the income tax provision at the federal statutory rate to the income tax provision at the effective rate is as follows (in thousands):

	2000	1999	1998
	-----	-----	-----
Income taxes computed at the federal statutory rate.....	\$ 3,957	\$ (2,104)	\$ (1,485)
Net operating losses not benefitted.....	--	2,104	1,485
Benefit of net operating losses.....	(3,957)	--	--
Alternative minimum taxes.....	211	--	238
Foreign Taxes.....	50	59	47
Other individually immaterial items.....	--	--	--
	-----	-----	-----
	\$ 261	\$ 59	\$ 285
	=====	=====	=====

The components of deferred taxes consist of the following (in thousands):

Edgar Filing: OPTI INC - Form 10-K

	2000	1999
	-----	-----
Deferred tax assets:		
Inventory reserve.....	\$ 656	\$ 3,800
Credit carryforwards.....	4,733	5,200
Depreciation and amortization.....	1,300	1,300
Accounts receivable reserve.....	80	60
Reserve for sales return.....	20	20
Net operating losses.....	6,467	8,789
Other individually immaterial items.....	117	300
	-----	-----
Total deferred tax assets.....	13,373	19,469
Valuation Allowance.....	(4,288)	(19,469)
	-----	-----
	9,085	--
	-----	-----
Deferred tax liabilities:		
Unrealized gain on investment.....	(10,669)	--
	-----	-----
Net deferred tax liability.....	\$ (1,584)	\$ --
	=====	=====

At December 31, 2000, the Company had federal and state net operating loss carryforwards of approximately \$19.0 million and \$0.3 million, respectively, expiring in the years 2003 through 2019. At December 31, 2000, the Company had tax credit carryovers of approximately \$2.6 million and \$2.1 million for federal and state purposes, expiring in the years 2007 through 2018. In addition, the Company had federal alternative minimum tax credit carryforwards of approximately \$1.1 million that will not expire.

The tax benefit associated with exercise of non-qualified stock options, disqualifying dispositions of stock options and shares acquired under the employee stock purchase plan created net operating losses of \$1,798,000 in 1997. These benefits were fully reserved by a valuation allowance, and will be credited to paid in capital when realized.

Realization of deferred tax assets is dependent upon future earnings. During 1999 and 1998, the timing and amount of future earnings was uncertain and accordingly, the net deferred tax assets were fully offset by a valuation allowance. The valuation allowance increased by \$2.5 million and \$4.1 million during 1999 and 1998, respectively. During 2000, the valuation allowance decreased by \$15.2 million. The reduction was primarily due to unrealized gains recognized in connection with the Company's investment in Tripath Technology, Inc. in accordance with FAS 115.

F-14

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

Note 9--Employee Benefit Plan

Savings Plan The Company has a savings plan, which qualifies under Section 401(k) of the Internal Revenue Code. Under the plan, participating U.S.

Edgar Filing: OPTI INC - Form 10-K

employees may defer up to 15% of their pre-tax salary, but not more than the statutory limits. The Company currently matches fifty percent of employee contributions made to the savings plan. During 2000, the amount of the Company contribution to the 401K plan was approximately \$61,000. Administrative costs of the plan are immaterial.

Note 10--Contingencies

In January 1997, a patent infringement claim was brought against the Company by Crystal Semiconductor, Inc. ("Crystal"), a subsidiary of Cirrus Logic, in the United States District Court for the Western District of Texas. The claim alleged that the Company and Tritech Microelectronics International, Inc. and its Singapore parent company, Tritech Microelectronics Pte, Ltd. (collectively "Tritech") infringed three patents owned by Crystal. These patents related to the analog-to-digital coder-decoder ("codec") module that was designed by Tritech and incorporated into integrated PC audio chips formerly sold by the Company. The suit sought injunctive relief and damages.

A jury trial was held in this action from May 3-13, 1999. On May 17, 1999, the jury returned a verdict that all of the asserted claims of the patents in suit were valid and were infringed by the accused OPTi and TriTech products. The jury further found that Tritech's infringement, but not OPTi's, was willful and deliberate. The jury was asked to consider separately three different damages allegations. The first was that Crystal lost profits because sales that it would otherwise have made were in fact made by the defendants ("lost profits"). The second was that the defendants' conduct had caused Crystal to reduce its selling prices from what they otherwise would have been during the period of infringement ("price erosion"). The third allegation was for the statutory alternative to lost profits, a ("reasonable royalty"). The jury was asked to consider these questions with respect to the defendants as a group and, of that amount, to assign a specific portion to OPTi. The jury's verdict was as follows: all defendants \$48.5 million, OPTi's portion of that total \$19.4 million. Following the jury's verdict, the parties made various motions for judgment.

On July 23, 1999, the United States District Court for the Western District of Texas entered an Order and Judgment in the patent infringement action brought by Crystal Semiconductor Corporation against OPTi, Inc., Tritech Microelectronics Pte Ltd., a Singapore company, and TriTech Microelectronics International, Inc., its American marketing subsidiary. The Court's judgment substantially reduced the amount of damages that one jury had awarded to Crystal against OPTi, from \$19.4 million to \$4 million.

Following the entry of judgment, all three parties involved in the suit appealed the judgment to the United States Court of Appeals for the Federal Circuit.

In response to the Company's announcement of its intention to pay a dividend in cash to its shareholders of four dollars per share, Crystal requested in the Santa Clara County Superior Court of California that the Company stipulate to preserve additional assets in order to pay a potential judgment should Crystal prevail on appeal of the post-trial rulings in the Texas litigation. On November 3, 1999, the Court entered a Stipulation and Order Regarding Payment of Dividend obligating the Company to maintain and preserve assets in an amount not less than \$24,000,000, "until such time as the judgment in the Texas litigation, after resolution of any appeals therein, is satisfied in full by the Company or until such time as Crystal's claims against the Company in the Texas Litigation are settled, released or waived by Crystal."

Edgar Filing: OPTI INC - Form 10-K

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

In September 1998, Crystal Semiconductor filed a second suit against the Company and Does 1 through 1050 in the Superior court of the State of California. That suit was a complaint to set aside fraudulent transfers, the sale of its audio business and the stock repurchase program that the Company started and completed in the summer of 1998, and for preliminary and permanent injunction, against the Company divesting itself of its assets. On May 21, 1999, the Court signed a Stipulation and Order entered into by OPTi and Crystal vacating the Preliminary Injunction Hearing set for June 3, 1999. This Stipulation and Order obligated OPTi to maintain and preserve liquid assets available, in an amount not less than the verdict against OPTi, plus costs and interest, in the underlying patent litigation between Crystal and OPTi. Based on the judgment entered into the Texas court a new Stipulation and Order was entered into by the party whereas the amount of liquid assets to be maintained and preserved was reduced to the amount of the court judgment.

On July 7, 2000, Crystal Semiconductor and the Company signed a settlement agreement to be effective as of June 24, 2000. Under the terms of the agreement, OPTi agreed to pay Crystal Semiconductor \$7,000,000 over a period of time ending October 15, 2000. Upon receipt of the final payment from OPTi to Crystal Semiconductor, Crystal and OPTi agree to dismiss with prejudice all claims now pending in the California State Court Action and to release each other from all claims that were brought or could have been brought in the action up to the date of the dismissal of that action.

In October 2000, OPTi made the final settlement payment to Crystal Semiconductor pursuant to the settlement agreement.

Note 11--Sale of OPTi KK Japan

Effective June 23, 2000 the Company sold the assets and liabilities of OPTi KK, its wholly owned Japanese subsidiary, in exchange for a note due from the purchaser amounting to \$645,000, of which \$100,000 was outstanding as of December 31, 2000. The sale resulted in a net loss of approximately \$50,000 which was recorded in the second quarter of 2000.

Note 12--Quarterly Financial Data (unaudited)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	-----	-----	-----	-----
	(In thousands, except per share data)			
2000				
Revenue.....	\$15,354	\$ 3,324	\$ 2,415	\$ 2,105
Operating income (loss).....	12,332	(3,005)	148	(308)
Net income (loss).....	12,576	(2,487)	891	64
Basic net income (loss) per share.....	\$ 1.08	\$ (0.21)	\$ 0.08	\$ 0.01
Diluted net income (loss) per share.....	\$ 1.08	\$ (0.21)	\$ 0.08	\$ 0.01
1999				
Revenue.....	\$ 7,156	\$ 6,582	\$ 5,635	\$ 2,884
Operating loss.....	(1,492)	(4,079)	(1,402)	(1,949)
Net loss.....	(784)	(3,275)	(640)	(1,312)
Basic and diluted net loss per share....	\$ (0.07)	\$ (0.30)	\$ (0.06)	\$ (0.11)

Edgar Filing: OPTI INC - Form 10-K

F-16

OPTi INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(Continued)

Note 13--Net income (loss) per share

The following table sets forth the computation of basic and diluted net income (loss) per share

	Fiscal Year Ended		
	2000	1999	1998
	(In thousands, except per share data)		
Net income (loss).....	\$11,044	\$ (6,011)	\$ (4,212)
Shares used in computing basic net income (loss) per share--weighted average number of common shares.....	11,644	11,059	12,196
Basic net income (loss) per share.....	\$ 0.95	\$ (0.54)	\$ (0.35)
Outstanding weighted average number of common shares.....	11,644	11,059	12,196
Effect of dilutive securities:			
Employee stock options.....	9	--	--
Denominator for diluted net income (loss) per share..	11,653	11,059	12,196
Diluted net income (loss) per share.....	\$ 0.95	\$ (0.54)	\$ (0.35)

The following outstanding options and warrants were excluded from the computation of diluted net income (loss) per share as they had an antidilutive effect (in thousands):

	Years ended December 31,		
	2000	1999	1998
Options and warrants.....	200	246	647

F-17

Edgar Filing: OPTI INC - Form 10-K

OPTi Inc.

SCHEDULE II

VALUATION AND QUALIFYING ACCOUNTS
(In thousands)

	Balance Beginning of Period	Additions Charged to Costs and Expenses	Deductions	Balance at End of Period
	-----	-----	-----	-----
Year ended December 31, 1998				
Allowance for doubtful accounts....	\$1,600	\$421	\$1,221 (1)	\$800
Year ended December 31, 1999				
Allowance for doubtful accounts....	\$ 800	\$ 50	\$ 699 (1)	\$151
Year ended December 31, 2000				
Allowance for doubtful accounts....	\$ 151	\$127	\$ 78 (1)	\$200

(1) Represents specific write-off of accounts.

S-1